
Presentation of Half Year Results for 31 December 2004

Michael Cameron
Chief Financial Officer

9 February 2005



Which Bank

CommonwealthBank  1

Disclaimer

The material that follows is a presentation of general background information about the Bank's activities current at the date of the presentation, 9 February 2005. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice when deciding if an investment is appropriate.

Agenda

- Half Year Results - Michael Cameron (25 mins)
 - Highlights
 - Segment Results
 - Financial Update on Which new Bank
- Progress of Which new Bank & Outlook - David Murray (15 mins)
- Questions

Other Key Information

Notes

Which new Bank

In launching Which new Bank (WnB) the Bank said that, subject to market conditions continuing over the three years of the program, it would target:

- Cash EPS growth exceeding 10% CAGR
- 4-6% CAGR productivity improvements
- Profitable market share growth across major product lines
- Increase in dividend per share each year

Some overall Bank indicators

	Dec 04	Jun 04	Dec 03	Jun 03
Number of branches	1,011	1,012	1,013	1,014
Weighted av. No. of shares (basic)	1,269m	1,255m	1,257m	1,254m
Net tangible assets per share	12.72	12.22	11.61	11.41
Risk weighted assets	180,673	169,321	157,471	146,808

Which ^{new} **Bank**

CommonwealthBank  4

Highlights

- Underlying profit up 12% from Dec 03
- Cash EPS growth of 40% from Dec 03
- Dividend increase to 85c (79c in Dec 03)
- Productivity improvements in all segments
- Market position successfully maintained
- Which new Bank delivering

Which Bank

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Other Key Information

Notes

	Dec 04	Jun 04	Dec 03
Contributions to profit			
Banking	1,427	1,381	1,294
Funds Management	170	148	126
Insurance	67	62	67
NPAT (underlying)	1,664	1,591	1,487
Shareholder invest. Returns (after tax)	111	53	99
Initiatives incl. WnB (after tax)	-19	-189	-346
NPAT (cash basis)	1,756	1,455	1,240
Appraisal value uplift	265	36	165
Goodwill amortisation	-162	-162	-162
NPAT (statutory basis)	1,859	1,329	1,243
Pref. dividend paid	61	62	39
Ordinary dividend declared	1,083	1,315	996

Highlights - 12% underlying profit growth

	Dec 04	Jun 04	Dec 03	Dec 04 v. Dec 03
NPAT (statutory)	1,859	1,329	1,243	50%
<i>add-back goodwill</i>	162	162	162	
<i>less appraisal value movement</i>	-265	-36	-165	
NPAT (cash)	1,756	1,455	1,240	42%
<i>add WnB expenses (after tax)</i>	19	189	346	
<i>less shareholder investment returns (after tax)</i>	-111	-53	-99	
NPAT (underlying)	1,664	1,591	1,487	12%

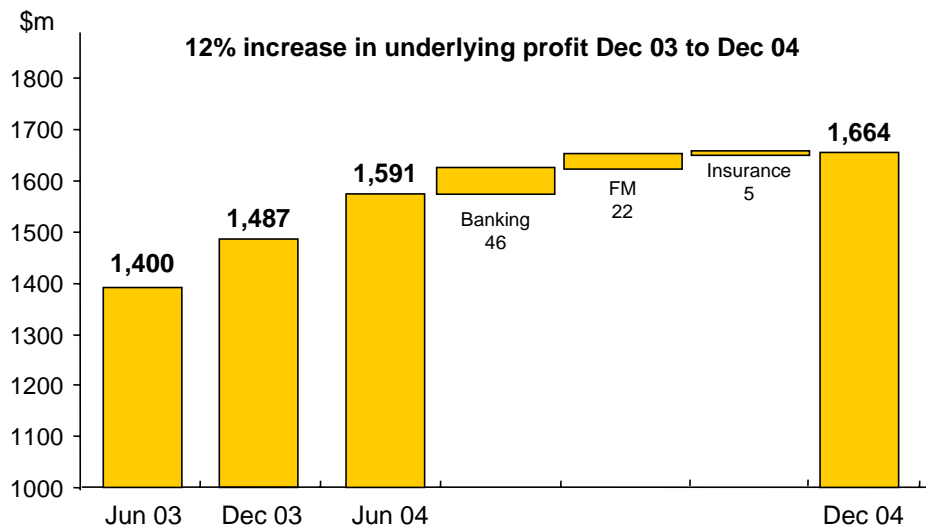
Other Key Information

Notes

- Underlying profit in June 04 included the Bank's after tax profit on sale of Fleetlease (\$43m) and its shareholding in BOQ (\$28m). Adjusting for these, growth was actually 9% (as shown below).

	Dec 04	Jun 04	Change
Underlying profit (\$m)	1664	1591	5%
Fleetlease	-	-43	
Bank of Queensland	-	-28	
Underlying profit (adjusted)	1664	1520	9%

Highlights - underlying profit growth



Which Bank

Commonwealth Bank



Other Key Information

Notes

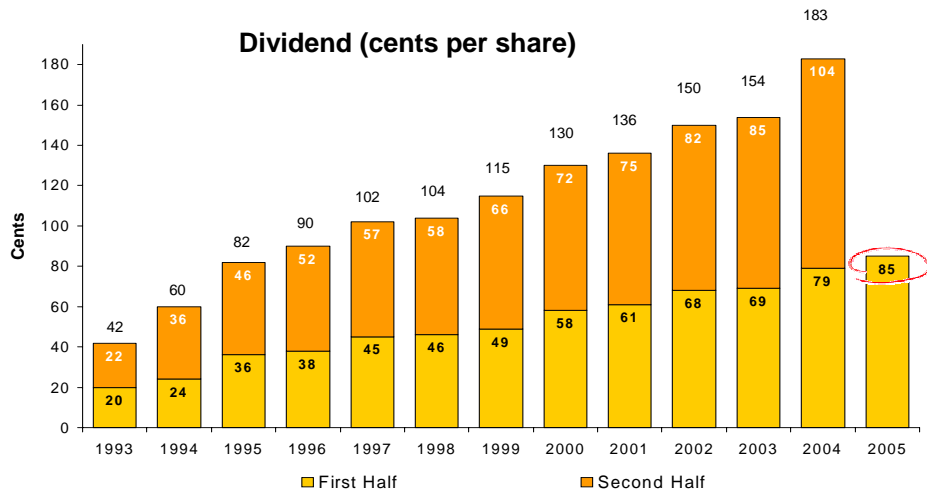
- The payout ratio (cash basis) is calculated according to the following criteria:

Payout ratio =

$\frac{\text{DPS (in \$) x number of shares (end of period)}}{\text{Cash NPAT - preference share dividends}}$

$$\text{i.e. } \frac{0.85 \times 1,274}{\$1,756 - \$61} = 63.9\%$$

Highlights - increased dividend



Which Bank

CommonwealthBank  11

Other Key Information

Notes

	Dec 04	Jun 04	Dec 03
DPS - fully franked (cents)	85	104	79
Dividend cover - cash (times)	1.6	1.1	1.2
Dividend cover - underlying (times)	1.5	1.2	1.5
EPS (cents)			
Statutory - basic	141.6	101.1	95.8
Statutory - fully diluted	141.6	101.0	95.7
Cash basis - basic	133.5	111.1	95.5
Cash basis - fully diluted	133.5	111.1	95.5
Dividend payout ratio (%)			
Cash basis	63.9	94.4	82.9
Excluding WnB costs	63.2	83.1	64.4
Weighted av. Number of shares - basic	1269	1255	1257
Weighted av. Number of shares - fully diluted	1270	1256	1258
ROE - cash (%)	16.0	13.5	11.9
ROE - underlying (%)	15.1	14.8	14.4

Which Bank

CommonwealthBank  12

Highlights - shareholder returns

- Interim dividend per share has grown 6c to 85c
- Cash EPS is 133.5c, a 40% increase on last December and a 20% increase on the June 2004 half
- ROE has grown to 16%, significantly above last December's figure of 11.9%

Other Key Information

- Progressing to achieve 4-6% CAGR (cash basis) productivity improvements

Balance of capitalised software costs (after amortisation)

\$million	Dec 04	Jun 04	Dec 03
Capitalised software	163	107	73

Expense ratios

	Dec 04	Jun 04	Dec 03	Jun 03
Banking				
Expense to income	50.1	56.4	62.1	54.9
Underlying Expense to Income	49.7	50.8	50.7	51.9
Funds Management				
Expense to Average FUA	0.74	0.75	0.85	0.92
Underlying Expense to Average FUA	0.72	0.73	0.80	0.84
Insurance				
Expense to average inforce premiums	44.9	49.3	46.2	47.7
Underlying Expense to Average Inforce Premiums	44.8	47.5	45.5	47.7

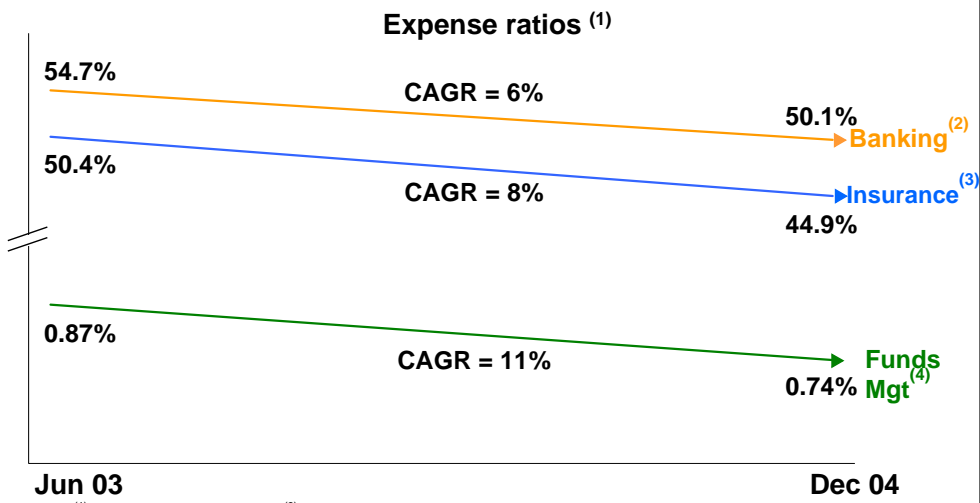
Note: One-Off compliance costs of \$15m include SOX, Basel II and IFRS.

Notes

Which Bank

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Highlights - productivity improvements



⁽¹⁾ On a cash basis

⁽³⁾ Expense to average inforce premiums

⁽²⁾ Expense to income

⁽⁴⁾ Expense to average funds under administration



Other Key Information

Notes

	Dec 04	Jun 04	Dec 03
Banking			
Home loans	19.6%	19.3%	19.3%
Retail deposits	23.4%	23.6%	24.1%
Business lending	13.5%	13.8%	13.7%
Credit cards (Nov)	23.2%	22.7%	22.7%
Transaction services (commercial)	24.4%	24.4%	22.7%
Asset finance	15.9%	16.0%	15.5%
NZ lending	22.7%	22.2%	21.6%
NZ deposits	18.7%	17.5%	17.2%
Funds Management			
Aust retail administrator view ⁽¹⁾	14.7%	14.4%	14.5%
NZ Managed investments	13.3%	13.2%	12.8%
Insurance			
Aus. Life insurance	14.6%	14.8%	15.1%
NZ Life insurance	27.4%	27.5%	28.1%

⁽¹⁾ Note: Under the Administrator view, badged or white-labelled products are attributed to the underlying administrator of the product. The alternative Marketer view attributes such business to the marketer of the product

Which Bank

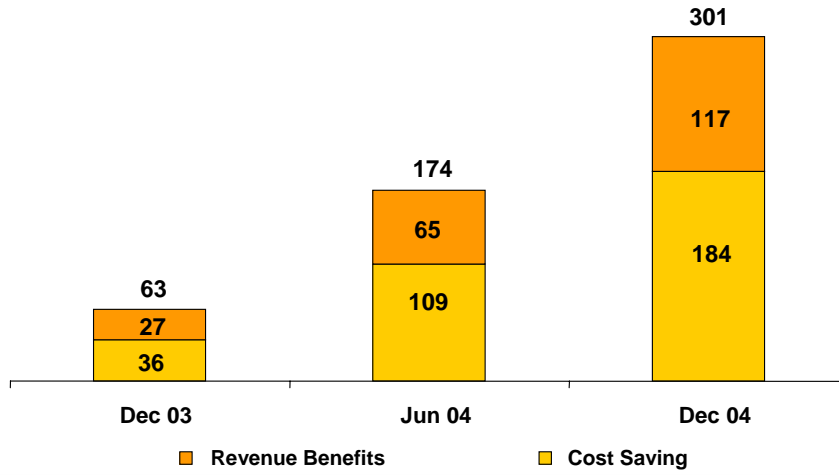
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Highlights - market position maintained

	Dec 04	Jun 04
Home Loans	19.6%	19.3%
Business lending	13.5%	13.8%
Credit Cards (Nov)	23.2%	22.7%
Retail Deposits	23.4%	23.6%
Funds Mgt. – Aust. Retail	14.7%	14.4%
Aust. Life Insurance	14.6%	14.8%
NZ lending	22.7%	22.2%
NZ deposits	18.7%	17.5%

Which new Bank - Benefits

Actual benefits (\$m)



Which new Bank - Expenditure

P&L Impact	Actual Dec 04
Investment spend for the period (gross)	255
Less provision utilised	(57)
Less investment capitalised	<u>(70)</u>
Gross WnB expense	128
Less normal project spend	<u>(100)</u>
Incremental WnB expense before tax	28
Less tax	<u>(9)</u>
Incremental WnB expense after tax	<u>19</u>

Which ^{new} Bank

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Segment Results: Banking

Which Bank

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Other Key Information

Notes

	Dec 04	Jun 04
Av. interest earning assets (\$m)	238,402	224,160
Net interest Income (\$m)	2,933	2,739
Net interest Margin (%)	2.44%	2.46%

% of Banking income	Dec 04	Jun 04	Dec 03
Net interest income	68%	65%	66%
Other income	32%	35%	34%
Total	100%	100%	100%

One-off differences in other income

(\$m)	Dec 04	Jun 04	Change
Banking other income	1,412	1,471	-4%
Profit on sale of Fleetlease	-	-43	
Profit on sale of BoQ shares	-	-28	
Adjusted banking other income	1,412	1,400	1%
Adjust for trading income	-219	-230	
Total	1,193	1,170	2%

Upfront and trailing commissions

The Bank expenses all commissions paid against lending fee income (other banking income) on an upfront basis. All trailing commissions are charged against net interest income over the life of the loan.

Which Bank

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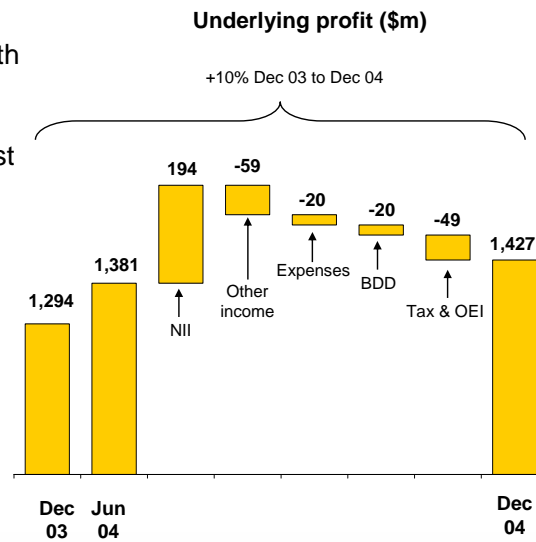
Banking - underlying profit result

- 10% underlying profit growth

- Strong growth in net interest income

- Lower trading and lending fee income

- Good cost control



Which Bank

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Other Key Information

Notes

Half Ending (average balances)	Dec-04 \$ bn	Jun-04 \$ bn	NIM effect*
Non-lending IEA's	39.2	40.9	+2bp
Funding			
Wholesale Funding	99.7	93.0	-2bp
Retail Funding	152.6	145.0	
Lending			
Home Loans	128.1	116.2	-1bp
Other Personal Lending	13.9	13.0	
Business / Other Lending	57.0	54.1	
Product margins			
Asset price (margin on lending assets)			-1bp
Deposit price (margin on deposits)			0bp
Other			
Other (including Capital Transactions and yield curve)			0bp
Total Change in Margin			-2bp

* For the half year

Which Bank

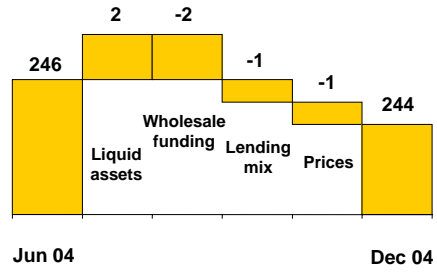
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Banking – Margins stable

Monthly average NIM (bp)



Half year average NIM (bp)



Other Key Information

Notes

	Dec 04	Jun 04	Dec 03	Dec 04 v. Jun 04	Dec 04 v. Dec 03
Domestic growth profile (\$bn)					
Loan Funded	22.5	20.4	23.1	10%	-3%
Reductions	13.2	11.0	15.5	21%	-15%
Net Growth	9.2	9.4	7.6	-2%	22%
Total home lending					
Australian Lending assets (\$bn)	121.7	112.4	103.0	8%	18%
Securitisation (\$bn)	-6.4	-7.6	-5.3	-16%	21%
Net (Australia)	115.3	104.8	97.7	10%	18%
Asia Pacific lending assets (\$bn)	18.9	17.0	14.5	12%	31%
Totals (adjusted for rounding)	134.3	121.9	112.2	10%	20%
Home Lending statistics (domestic balances gross of securitisation)					
Balances Mix (%):					
	Dec 04	Jun 04	Dec 03		
Owner Occupied	56%	57%	58%		
Investment Home Loans	35%	35%	34%		
Line Of Credit	9%	8%	8%		
Variable	65%	63%	60%		
Fixed	20%	20%	21%		
Honeymoon	15%	17%	19%		
Originations (%):					
3rd Party	32%	28%	24%		
Proprietary	68%	72%	76%		
Broker originated loans as % of Aust. Book	19%	16%	13%		

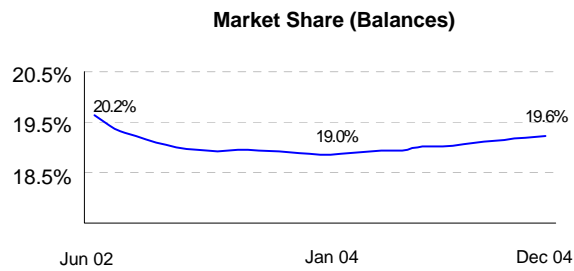
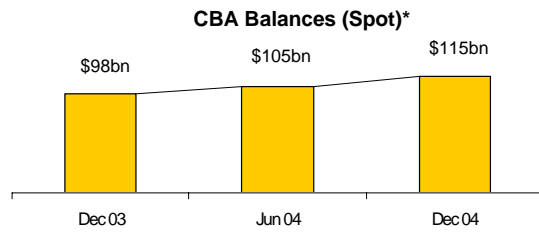
Which Bank

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Banking – Domestic home lending

- CBA balances up 10% in the half
- New fundings up 10% on June half
- Retention improvements sustained
- 11 consecutive monthly share increases
- Stable margins since June 04

* Net of securitisation



Which Bank

CommonwealthBank



Other Key Information

Notes

Household Deposits- Balance Growth Jun 04 to Dec 04

	Dec-04 (\$bn)	Jun-04 (\$bn)	Mvt (%)
CBA (unadjusted)	75.6	73.3	
MISA reclassification*	0.0	0.8	
CBA (adjusted)	75.6	72.6	4.2%
WBC	35.5	34.2	3.8%
ANZ	25.8	24.7	4.8%
NAB	33.3	31.9	4.3%
SGB	26.5	25.8	2.5%
Subtotal*	196.7	189.1	4.0%
Total ADI Market*	249.4	236.4	5.5%

Source : APRA - Household Deposits; * Adjusted for MISA reclassification September 2004

Total Australian Deposits

	Dec 04	Jun 04	Mvt. %
Total deposits (\$bn)	140.8	139.2	1.1%
Certificates of deposits and other ⁽¹⁾	-21.4	-24.1	-11.2%
Sub total deposits (ex CD's and other)	119.4	115.1	3.7%
of which Household deposits (as per APRA)	75.6	72.6	4.2%

⁽¹⁾ Other includes securities sold under agreement to repurchase and short sales

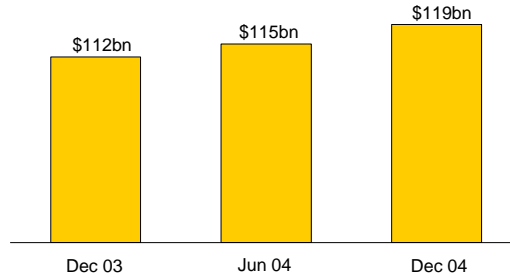
Which Bank

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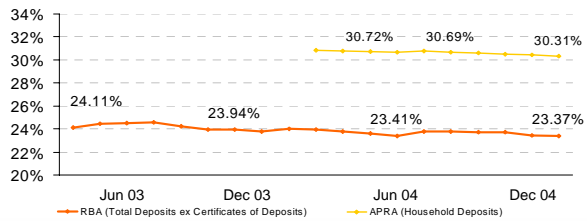
Banking - retail deposits

- Household balances grew by 4.2% since June 2004
- Growth in line with average of major bank competitors
- Margins maintained

Changes to balances



Market Share



Which Bank

CommonwealthBank



Other Key Information

Notes

- Relationship-managed client segments reduced from seven to three
- Dedicated national Agribusiness team created
- The Bank raised over \$34bn in debt and equity during the six months
- The Bank funded over \$21bn for business clients and \$3bn of new loans for premium high net worth individuals

CommSec

- CommSec continues to receive over 400m hits per month

Note: APRA excludes Bills and RBA includes Bills in Market Share data.

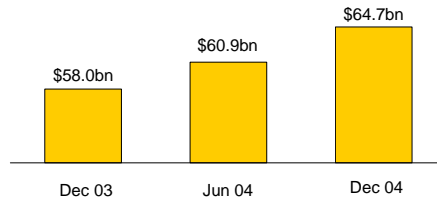
Which Bank

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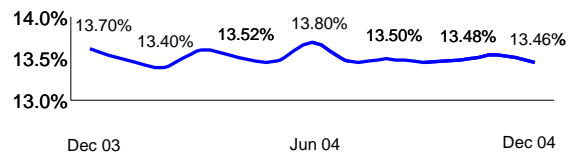
Banking – Business lending is competitive

CBA Business, Corporate and Institutional Lending Balances

- Increasingly competitive market
- Balances increased by 6% since June
- Stable margins
- Credit quality of the book is strong



CBA Business Lending Market Share ⁽¹⁾



⁽¹⁾ Source: RBA



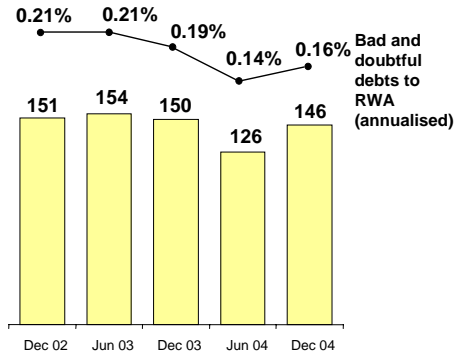
Other Key Information

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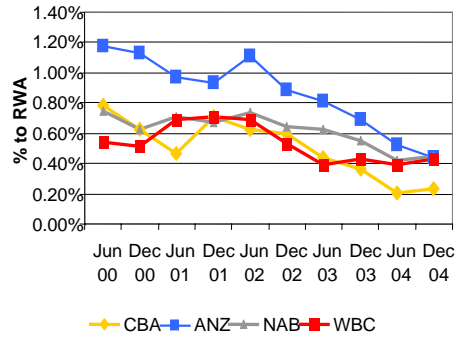
	Dec 04	Jun 04	Dec 03	
RWA	180,673	169,321	157,471	_____
Charge for BDD (6 mths)	\$146m	\$126m	\$150m	_____
Charge for BDD to RWA (annualised)	0.16%	0.14%	0.19%	_____
Gross impaired assets (net of interest reserved)	\$418m	\$340m	\$573m	_____
Specific provisions	\$180m	\$143m	\$198m	_____
General provisions	\$1,379m	\$1,393m	\$1,358m	_____
General provisions to RWA	0.76%	0.82%	0.86%	_____
Credit risk statistics				
<i>Commercial portfolio</i>				
Top 20 corporate exposures (as % of total committed exposure)	3.0%	3.4%	3.5%	_____
% of all commercial exposures that are investment grade or better	66%	67%	64%	_____
% of non-investment grade covered by security	84%	79%	81%	_____
<i>Consumer portfolio</i>				
% of gross lending for home lending	60.0%	59.0%	59.0%	_____

Banking – bad and doubtful debts

Bad and doubtful debts expense (in \$m)



Gross impaired assets to RWA



Which Bank

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Which ^{new} Bank

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Segment Results: Funds Management

Which Bank

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Other Key Information

Notes

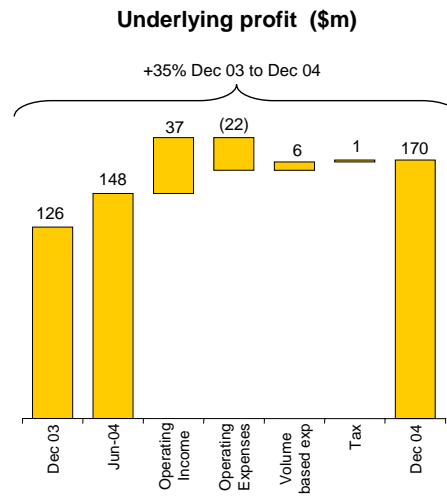
	Dec 04	Jun 04	Dec 03
FUA			
Av. FUA (\$bn)	112	107	104
Spot. FUA (\$bn)	117	110	106
Margins			
Operating earnings/ av. FUA	1.1	1.09	1.13
Net earnings/ av. FUA	0.96	0.92	0.97
Expenses			
Operating expenses/ av.FUA	0.74	0.75	0.85
Market shares			
Platforms (Sep 04 only)	12.4%	11.1%	10.9%
Retail funds	14.7%	14.4%	14.5%
Breakdown of retail funds invested			
Local equities	23.9%	23.6%	24.6%
International equities	18.1%	18.4%	18.3%
Listed direct and property	17.5%	16.8%	16.3%
Fixed interest and cash	39.5%	40.1%	39.9%
Other	1.0%	1.1%	0.9%
Total	100%	100.0%	100.0%

Which Bank

CommonwealthBank  38

Funds Management – result

- Operating income growth of 6%
- Positive trends in funds flow
- Positive trends in performance
- Margins maintained
- Market shares have increased



Other Key Information

Notes

Total net flows

	Dec 04	Jun 04	Dec 03
FirstChoice & Avanteos	3142	2220	1841
Cash Mgt.	-6	-360	-392
Other retail ⁽¹⁾	-1357	-2095	-1832
Wholesale	-1869	-127	-1004
Property	-44	16	-72
International	984	86	2565
Total	850	-260	1106

⁽¹⁾ Includes Life company assets sourced from retail investors but not attributable to a funds management product (eg premiums from risk products). These amounts do not appear in retail market share data.

Retail flows and sales

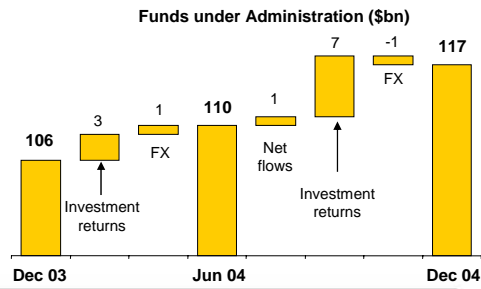
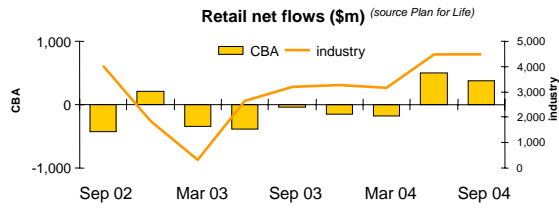
	(Sep qtr only)	(6 mths)	(6 mths)
Retail Net Flows⁽²⁾			
CBA (\$m)	371.97	315.51	-193.54
market (\$m)	4462.3	7641.84	6452.03
CBA ranking	6	8	76
Retail Sales⁽³⁾			
% total retail sales sourced from CBA Network	48%	45%	43%
% total retail sales managed by CBA	66%	70%	70%

⁽²⁾ Net flows (sales less withdrawals) for retail products. Source: Plan for Life

⁽³⁾ Excludes legacy products. Source: CBA

Funds Management – Positive net flows

- Strong investment returns
- Highest retail industry net flows for 2 years.
- Record net flows into FirstChoice following product enhancements
- Retail market share at 14.7%



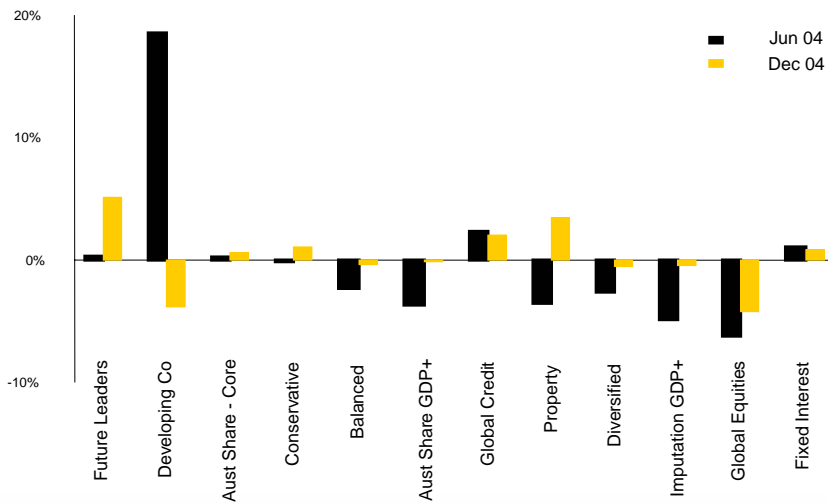
Which Bank

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Fund performance trend is improving

CFS Investments : Improving trends

June vs Dec 12 month excess return over benchmark (smallest to largest funds)



Which Bank

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Which ^{new} Bank

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Segment Results: Insurance

Which Bank

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Other Key Information

	6 months ended		
	Dec 04	Jun 04	Dec 03
Claims expense as % of net earned premium			
General	60%	43%	78%
Life	53%	49%	53%
Sources of profit			
Planned profit margins	62	55	52
Experience variations	-1	-11	11
Other	-	-10	2
General insurance operating margin	7	20	-1
Operating margins	68	54	64
After tax Shareholder investment returns	92	44	89
NPAT (cash)	160	98	153

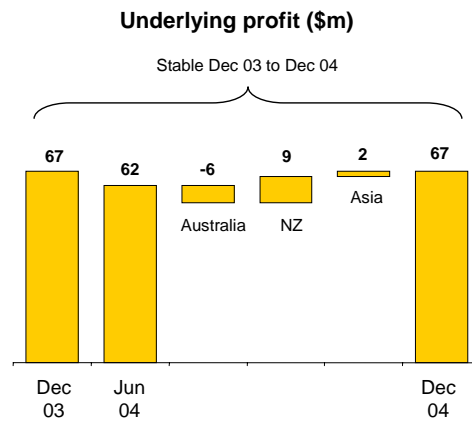
Breakdown of Shareholders' Funds

	Dec 04	Jun 04	Dec 03
Local equities	6%	7%	10%
International equities	6%	5%	5%
Property	13%	14%	11%
Other growth	1%	1%	4%
Growth	26%	27%	30%
Fixed interest	36%	44%	40%
Cash	32%	23%	27%
Other income	6%	6%	3%
Income	74%	73%	70%
Total	100%	100%	100%

Notes

Insurance – Australian sales up 22%

- Improved insurance experience
- Insurance operating margins increased 26% since June 04
- General insurance premium income impacted by storm related claims



Other Key Information

Notes

	FM	Life insurance			Total
		Australia	NZ	Asia	
<i>Carrying value</i>					
NTA	504	952	437	567	2,460
Value in force business	1,948	425	311	-	2,684
Embedded value	2,452	1,377	748	567	5,144
Value of future new business	2,796	237	296	23	3,352
Carrying value	5,248	1,614	1,044	590	8,496
Increase/(decrease) in carrying value	109	-47	66	-34	94
<i>Analysis of movement since 30 June 2004</i>					
Profits	179	80	36	37	332
Capital movements	-78	92	-18	-	-4
Dividends paid	-82	-351	-	-	-433
Acquisitions/disposals	-30	-	-	-	-30
FX movements	-	-	4	-70	-66
Change in Shareholders NTA	-11	-179	22	-33	-201
Acquired excess	30	-	-	-	30
Appraisal value uplift/(reduction)	90	132	44	-1	265
Increase/(decrease) to 31 Dec 04	109	-47	66	-34	94

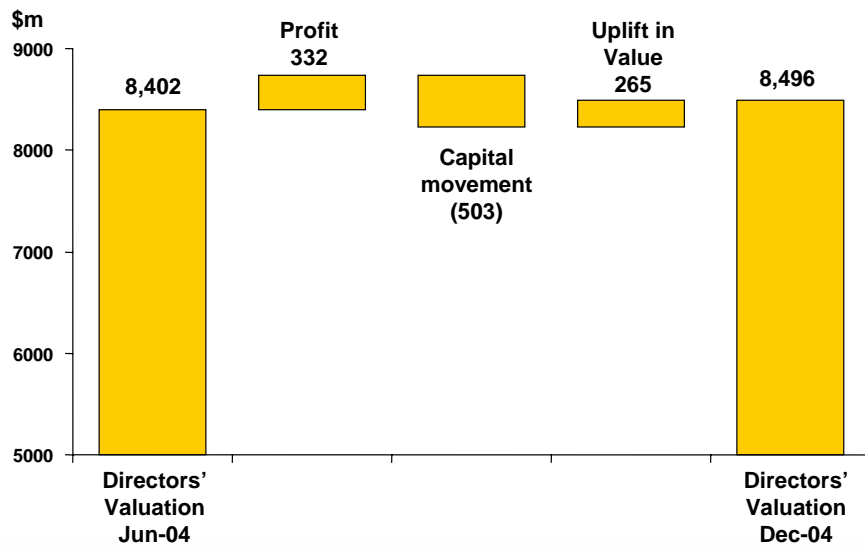
Shareholders' Funds

	Dec 04	Jun 04	Dec 03
Balance of Shareholders' Funds (\$bn)	2.5	2.7	2.9

Which Bank

CommonwealthBank  48

Value of Insurance and Fund Management Business increased \$265m



Which ^{new} Bank

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Which ^{new} Bank

CommonwealthBank  50

Capital Management

Which Bank

CommonwealthBank  51

Other Key Information

Notes

Credit Ratings	Long Term	Short Term	Affirmed
Standard & Poors'	AA-	A-1 +	Dec-04
Moody's Investor Services	Aa3	P-1	Dec-04
Fitch Ratings	AA	F1+	Dec-04

Adjusted Common Equity	31/12/2004	30/06/2004	31/12/2003
	\$M	\$M	\$M
Tier One Capital	13,487	12,588	11,438
Deduct:			
Eligible loan capital	(298)	(338)	(311)
Preference share capital	(687)	(687)	(687)
Other equity instruments	(1,573)	(1,573)	(832)
OEI ¹	(518)	(190)	(181)
Investment in non-consolidated subsidiaries ²	(1,776)	(1,886)	(2,075)
Other deductions	(27)	(5)	-
Other	-	139	(86)
	8,608	8,048	7,266
Risk Weighted Assets	180,673	169,321	157,471
Adjusted Common Equity Ratio	4.76%	4.75%	4.61%

¹ Net of OEI component deducted from Tier One capital

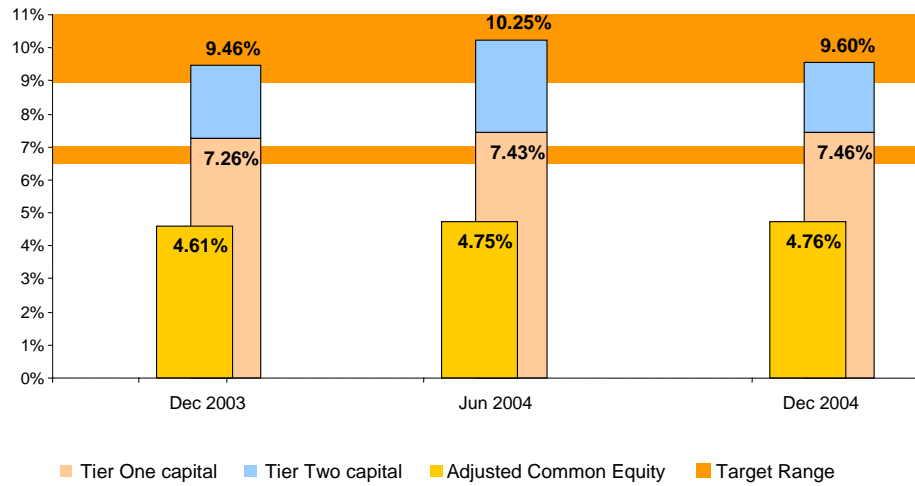
² Net of intangible component deducted from Tier One capital

Total Capital reduced at December following the redemption of a large number of Lower Tier Two notes and bonds and the stronger AUD.

Which Bank

CommonwealthBank  52

Capital ratios



Which Bank

CommonwealthBank  53

Other Key Information

Notes

- Surplus capital in Life Companies (\$m)

	31/12/2004	30/06/2004	31/12/2003
Australia			
Statutory Funds	138	337	381
Shareholder Funds	144	162	189
Sub-Total	282	499	570
NZ	54	65	81
Asia	121	76	115
Other	123	70	124
TOTAL	580	710	890

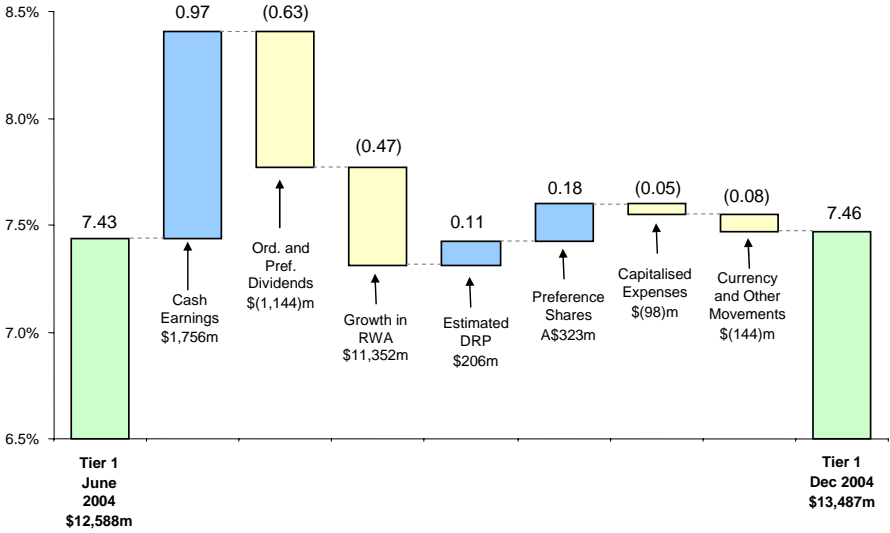
Note: "Other" mainly represents capital within the funds management business.

The reduction in surplus capital in Life & FM Businesses over the last year reflects the payment of dividends in excess of profits.

Which Bank

CommonwealthBank  54

Generation and use of Tier 1 capital



Other Key Information

Notes

Compliance projects

- Implementation for IFRS, Sarbanes Oxley and Basel II is on target
- Investment for all three projects in total is \$30-\$40m per year (2005 and 2006), which included \$15m in this period
- IFRS will first impact the December 2005 half year result

Which ^{new} Bank

CommonwealthBank  58

Highlights

- Underlying profit up 12% from Dec 03
- Cash EPS growth of 40% from Dec 03
- Dividend increase to 85c (79c in Dec 03)
- Productivity improvements in all segments
- Market position successfully maintained
- Which new Bank delivering

Presentation of Half Year Results for 31 December 2004

Michael Cameron
Chief Financial Officer

9 February 2005



Which Bank

CommonwealthBank  60

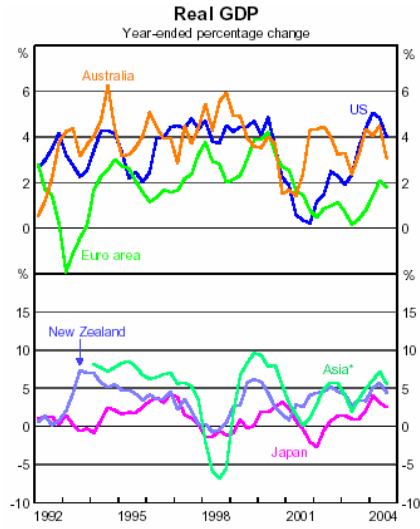
Supplementary materials

Which ^{new} **Bank**

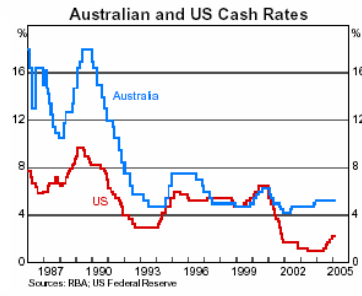
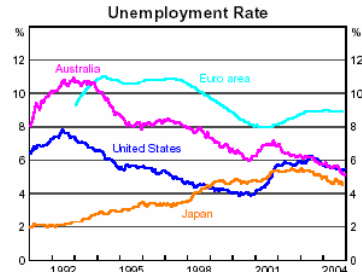
CommonwealthBank  61

Economy

GDP, unemployment and cash rates



* Hong Kong, Indonesia, Korea, Malaysia, Philippines, Singapore, Taiwan and Thailand
Sources: ABS, CEC, Thomson Financial



Sources: RBA, US Federal Reserve

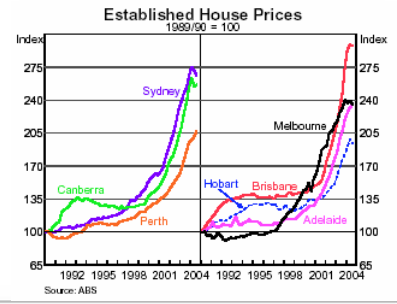
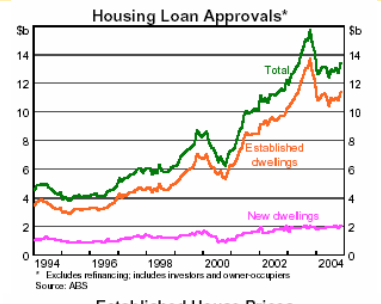
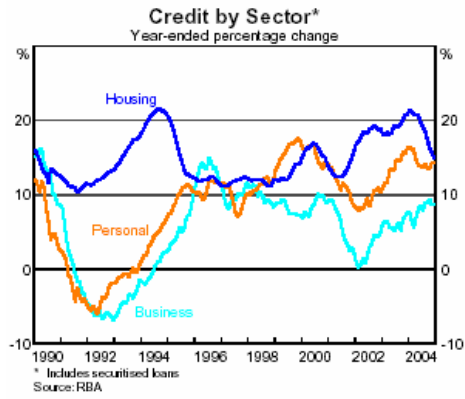
Which Bank

CommonwealthBank



63

Credit growth



Which Bank

CommonwealthBank

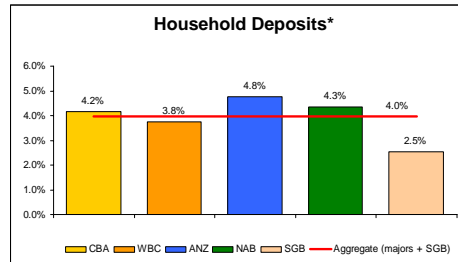
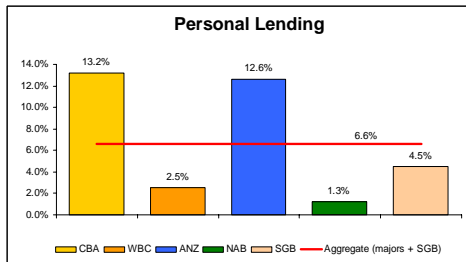
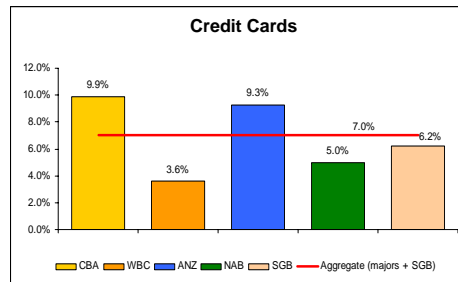
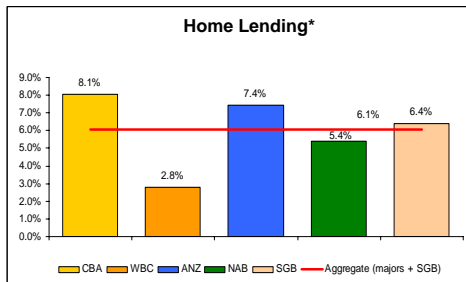
Banking

Which ^{new} Bank

CommonwealthBank  65

Strong growth in key retail markets

Source: APRA - Growth in balances June 2004 to December 2004



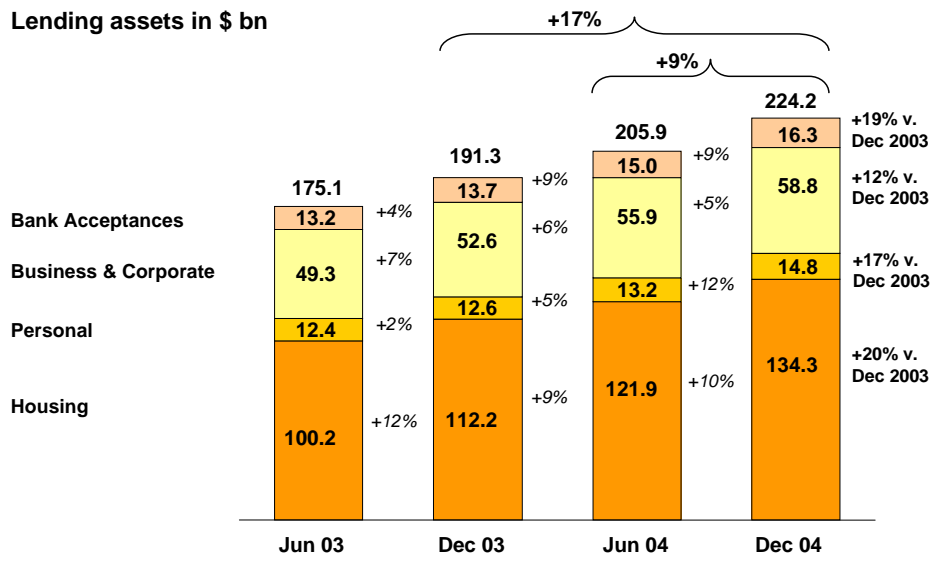
* Adjusted for MISA reclassification September 2004



Banking

17% growth in lending assets*

Lending assets in \$ bn



*Lending assets excludes securitised housing loan balances: \$6.4bn (Dec 04), \$7.6bn (Jun 04), \$5.3bn (Dec 03), \$6.5bn (Jun 03)

Which Bank

Commonwealth Bank

67

Funds Management

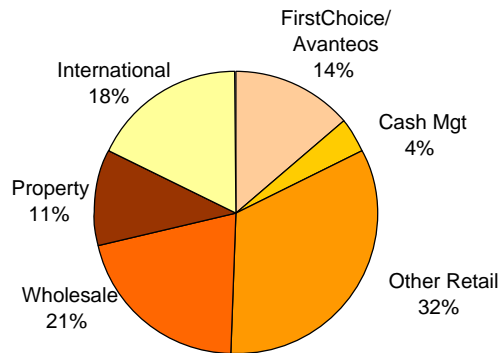
Which Bank

CommonwealthBank  68

Well diversified product mix – platforms rapidly growing share

Funds Under Administration 31 December 2004

Total FUA = \$117.4 billion



Source – Internal Analysis

Which Bank

Commonwealth Bank



69

Insurance

Which Bank

CommonwealthBank  70

Funds Management & Insurance Investment Mandate Structure

The Bank has \$2.5bn of shareholders funds across its insurance and funds management business, which is invested in:

	Australia	New Zealand	Asia	Total
Local equities	8%	1%	5%	6%
International equities	4%	7%	10%	6%
Property	21%	4%	1%	13%
Other Growth	0%	3%	3%	1%
Growth:	33%	15%	19%	26%
Fixed Interest	24%	50%	56%	36%
Cash	43%	26%	8%	32%
Other Income	0%	9%	17%	6%
Income:	67%	85%	81%	74%
Total	100%	100%	100%	100%

Which Bank

CommonwealthBank  71

Capital Management

Which ^{new} **Bank**

CommonwealthBank  72

Preference share information

Preference share dividends paid

	31/12/2004	30/06/2004	31/12/2003	30/06/2003	Franked / Imputed
PERLS	20	20	18	18	F
PERLS II	17	15	-	-	F
Trust Preferred Securities	20	23	17	-	-
ASB Capital prefs	4	4	4	4	I
ASB Capital No.2 prefs	-	-	-	-	I
TOTAL	61	62	39	22	

Preference shares - breakdown

	Issue Date	Currency	Amount (\$M)	Equivalent AUD *	Maturity	Balance Sheet Classification
PERLS	06-Apr-01	AUD	\$700	\$687	Perpetual	Preference share capital
PERLS II	06-Jan-04	AUD	\$750	\$741	Perpetual	Other equity instruments
Trust Preferred Securities	06-Aug-03	USD	\$550	\$832	12 years	Other equity instruments
ASB Capital prefs	10-Dec-02	NZD	\$200	\$182	Perpetual	Outside equity interests
ASB Capital No.2 prefs	22-Dec-04	NZD	\$350	\$323	Perpetual	Outside equity interests
TOTAL				\$2,765		

* Net of issuance costs

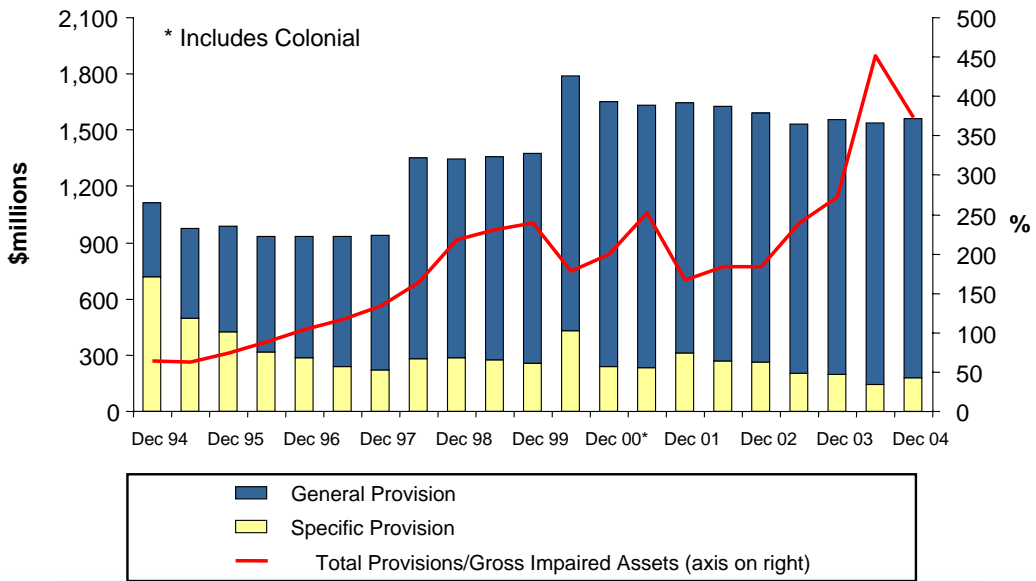


Credit Risk Management

Which ^{new} **Bank**

CommonwealthBank  74

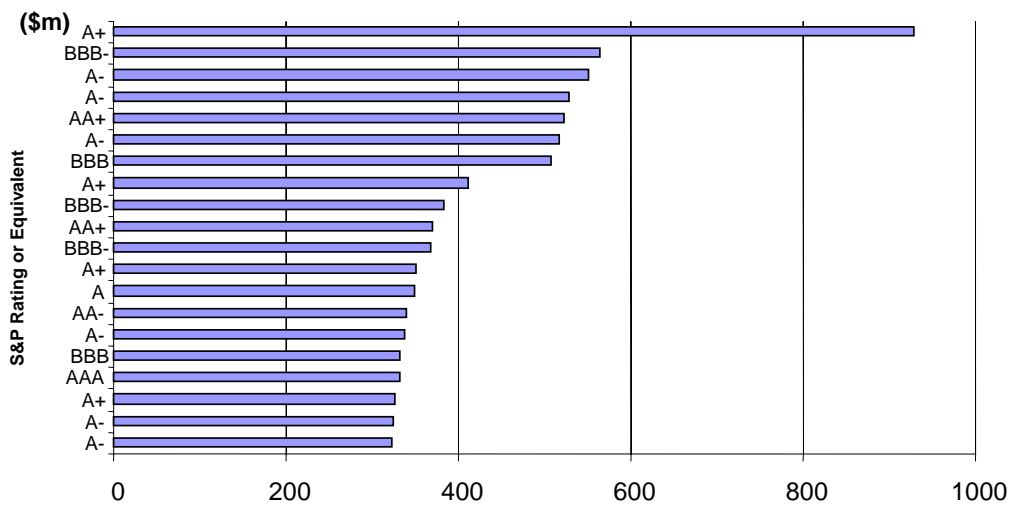
The Bank remains well provisioned



Which Bank new

CommonwealthBank  75

Banking - Top 20 corporate commercial exposures

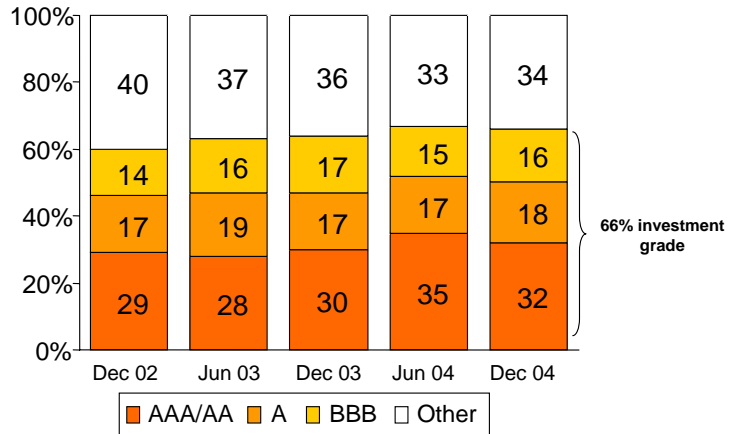


Top 20 exposures – excludes finance and government – comprise 3.0% of committed exposures (3.4% as at Jun 04, 3.5% as at Dec 03)



Banking - Quality of commercial risk-rated exposures

Quality of commercial risk-rated exposures:
There is security over 84% of the non-investment grade exposure



Includes finance, insurance and government, individually rated counterparties



Banking

Arrears in consumer book remain low

Consumer arrears

	31/12/2004	30/06/2004	31/12/2003	30/06/2003
	\$m	\$m	\$m	\$m
Home lending	176	168	147	157
Other Loans	94	78	66	91
Total	270	246	213	248

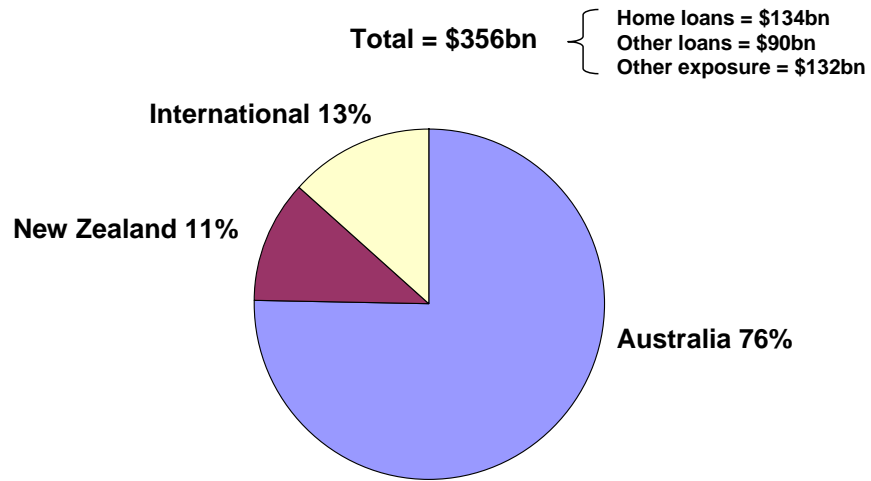
Home lending arrears rate (\$m)

	31/12/2004	30/06/2004	31/12/2003	30/06/2003
Home lending loans accruing				
90 days or more	176	168	147	157
Net home lending*	134,258	121,850	112,228	100,203
Arrears rate %	0.13%	0.14%	0.13%	0.16%

* Net of securitisation



Banking - Total geographic exposure* (commercial + consumer)



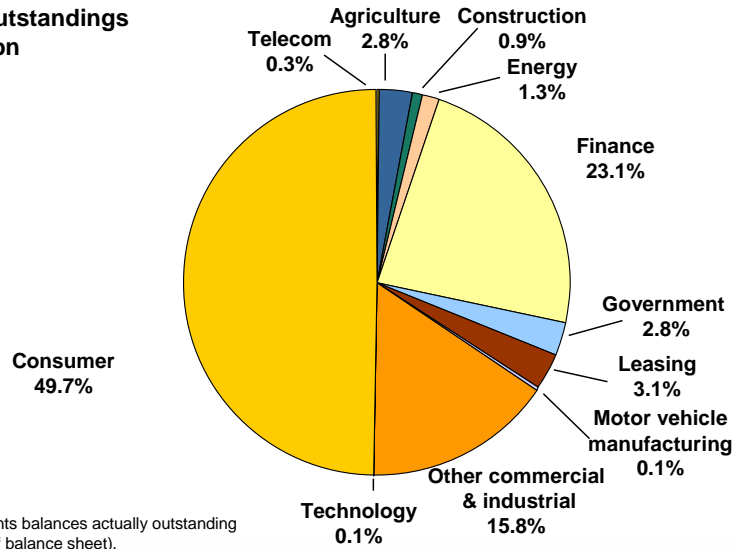
*Total exposure = balance for uncommitted, greater of limit or balance for committed.

Which Bank

CommonwealthBank  79

Banking - Total outstandings* (commercial + consumer)

Total Outstandings
\$283.6 bn



* Represents balances actually outstanding
(on and off balance sheet).

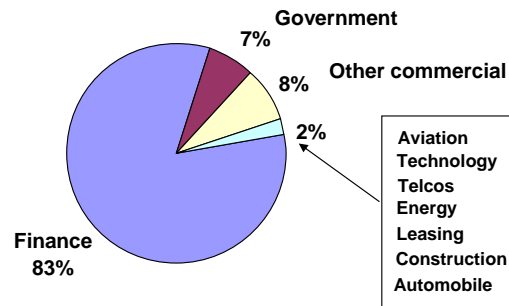
Which Bank

CommonwealthBank  80

Banking – International commercial exposures*

International exposure by Industry

Total Exposure
\$48bn



Total non-finance off-shore outstandings = \$7.6bn of which over 90% are investment grade.

*Total exposure = balance for uncommitted, greater of limit or balance for committed. Excludes ASB

Which Bank

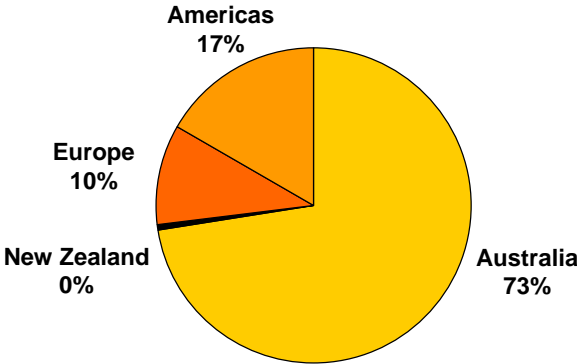
CommonwealthBank  81

Banking Credit Exposure – selected industries

Automotive manufacturing

Total exposure: \$506m

Rating	\$m
AAA to A-	57
BBB+ to BBB-	150
BB to BB-	189
< BB-	110
TOTAL	506



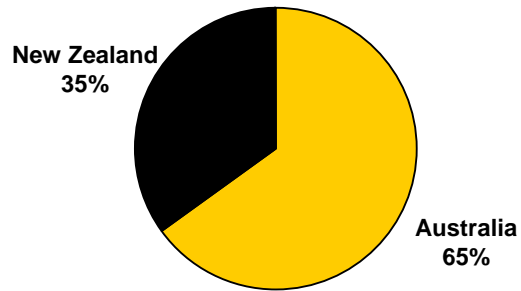
*Total exposure = balance for uncommitted, greater of limit or balance for committed.



Banking Credit Exposure – selected industries Agriculture

Total exposure: \$9,090m

Rating	\$m
AAA to A-	307
BBB+ to BBB-	1,397
BB to BB-	2,766
< BB-	4,620
TOTAL	9,090



*Total exposure = balance for uncommitted, greater of limit or balance for committed.

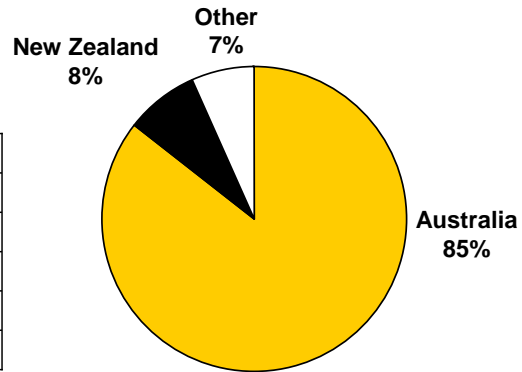
Which Bank

CommonwealthBank  83

Banking Credit Exposure – selected industries Aviation

Total exposure: \$1,802m

Rating	\$m
AAA to A-	558
BBB+ to BBB-	1,015
BB to BB-	197
< BB-	32
TOTAL	1,802



*Total exposure = balance for uncommitted, greater of limit or balance for committed.

Which Bank

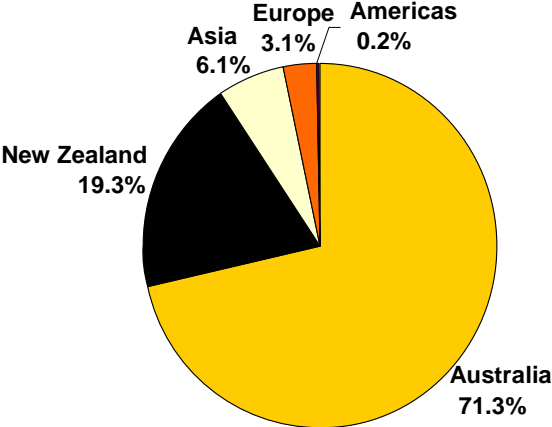
CommonwealthBank  84

Banking Credit Exposure – selected industries

Energy

Total exposure: \$5,049m

Rating	\$m
AAA to A-	1,205
BBB+ to BBB-	2,981
BB to BB-	545
< BB-	318
TOTAL	5,049



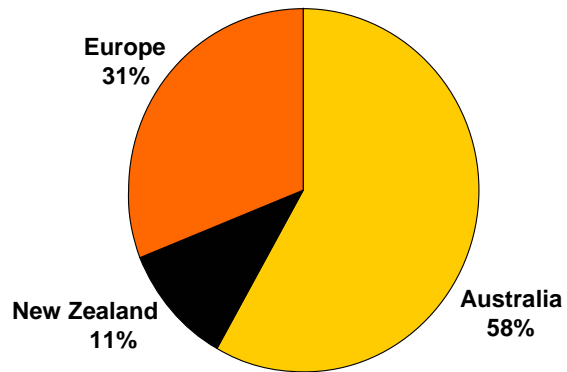
*Total exposure = balance for uncommitted, greater of limit or balance for committed.



Banking Credit Exposure – selected industries Telcos

Total exposure: \$888m

Rating	\$m
AAA to A-	308
BBB+ to BBB-	466
BB to BB-	53
< BB-	61
TOTAL	888



*Total exposure = balance for uncommitted, greater of limit or balance for committed.

Which Bank

CommonwealthBank  86

Presentation of Half Year Results for 31 December 2004

Michael Cameron
Chief Financial Officer

9 February 2005



Which Bank

CommonwealthBank  87