

Commonwealth Bank

Wealth Management - Funds Under Management / Administration

Funds Under Management (FUM)	As At		
	31/03/2007 \$M	31/12/2006 \$M	Mar-07 vs Dec-06 %
Australian Equities	29,828	29,312	1.8
Global Equities	30,406	30,994	(1.9)
Cash & Fixed Interest	45,966	45,056	2.0
Property & Alternative Investments	24,623	22,950	7.3
Total	130,822	128,312	2.0

Funds Under Administration (FUA)	As At		
	31/03/2007 \$M	31/12/2006 \$M	Mar-07 vs Dec-06 %
FirstChoice	34,157	31,587	8.1
Cash Management	3,333	3,453	(3.5)
Other Retail ⁽²⁾	34,962	34,977	(0.0)
Retail Products (Plan for Life)⁽³⁾	72,452	70,018	3.5
Other Retail ⁽⁴⁾	1,244	1,243	0.1
Australian Retail	73,696	71,261	3.4
Wholesale	34,028	32,892	3.5
Property	14,261	13,538	5.3
Other ⁽⁵⁾	3,604	3,696	(2.5)
Domestically Sourced	125,588	121,386	3.5
Internationally Sourced	34,594	35,087	(1.4)
Total CBA Group (Excl Avanteos)	160,182	156,473	2.4
Avanteos	5,142	11,189	(Large)
Total CBA Group	165,323	167,662	(1.4)

Netflows	Quarter Ending	
	Mar-07 \$M	Dec-06 \$M
FirstChoice	1,709	1,523
Cash Management	(157)	(130)
Other Retail ⁽²⁾	(899)	(929)
Retail Products (Plan for Life)⁽³⁾	653	464
Other Retail ⁽⁴⁾	(44)	(30)
Australian Retail	609	434
Wholesale	759	231
Property	(35)	(27)
Other ⁽⁵⁾	(151)	(101)
Domestically Sourced	1,181	537
Internationally Sourced	(762)	272
Total CBA Group (Excl Avanteos)	419	809
Avanteos	(6,601)	313
Total CBA Group	(6,181)	1,122

(1) FUM does not include \$1.5bn in the China Cinda JV or the \$1.2bn interest in AWG PLC

(2) Includes stand alone and legacy products.

(3) This is an estimate of the Retail Funds that align to Plan for Life market share releases.

(4) Includes listed equity trusts and regular premium plans. These retail products are not reported in market share data.

(5) Includes life company assets sourced from retail investors but not attributable to a funds management product.