

Commonwealth Bank

Wealth Management - Funds Under Management / Administration

	As At		
	30/06/2007	31/03/2007	Jun-07 vs Mar-07 %
Funds Under Management (FUM) ⁽¹⁾	\$M	\$M	
Australian Equities	31,199	29,828	4.6
Global Equities	33,683	30,406	10.8
Cash & Fixed Interest	48,952	45,966	6.5
Property & Alternative Investments	25,850	24,623	5.0
Total	139,685	130,822	6.8

	As At		
	30/06/2007	31/03/2007	Jun-07 vs Mar-07 %
Funds Under Administration (FUA) ⁽¹⁾	\$M	\$M	
FirstChoice	39,545	34,157	15.8
Cash Management	3,130	3,333	(6.1)
Legacy Products ⁽²⁾	34,022	34,943	(2.6)
Retail Products (Plan for Life) ⁽³⁾	76,697	72,433	5.9
Other Retail ⁽⁴⁾	1,616	1,263	28.0
Australian Retail	78,313	73,696	6.3
Wholesale	34,469	34,028	1.3
Property	14,843	14,261	4.1
Other ⁽⁵⁾	3,635	3,607	0.8
Domestically Sourced	131,260	125,592	4.5
Internationally Sourced	39,936	34,594	15.4
Total CBA Group (Excl Avanteos)	171,196	160,186	6.9
Avanteos	5,875	5,142	14.3
Total CBA Group	177,071	165,328	7.1

	Quarter Ending	
	Jun-07	Mar-07
Netflows	\$M	\$M
FirstChoice	4,509	1,711
Cash Management	(248)	(156)
Legacy Products ⁽²⁾	(1,869)	(886)
Retail Products (Plan for Life) ⁽³⁾	2,392	669
Other Retail ⁽⁴⁾	249	(57)
Australian Retail	2,641	612
Wholesale	1,023	758
Property	(66)	(35)
Other ⁽⁵⁾	(103)	(152)
Domestically Sourced	3,495	1,183
Internationally Sourced	1,828	(762)
Total CBA Group (Excl Avanteos)	5,323	421
Avanteos	544	(6,601)
Total CBA Group	5,867	(6,180)

(1) FUM and FUA does not include the groups interests in the China Cinda JV or AWG PLC.

(2) Includes stand alone and legacy products.

(3) This is an estimate of the Retail Funds (excluding Avanteos) that align to Plan for Life market share releases.

(4) Includes listed equity trusts and regular premium plans. These retail products are not reported in market share data.

(5) Includes life company assets sourced from retail investors but not attributable to a funds management product.

The Funds Management businesses continued to benefit from a positive investment environment and strong retail and wholesale funds flows.

Funds Under Management ("FUM") at 30 June 2007 totalled \$139.7bn up 17.7% for the year and 6.8% for the quarter.

Funds Under Administration ("FUA") at 30 June 2007 was \$177.1bn, which was up 16.9% for the year and 7.1% for the quarter, a positive outcome considering the run-off of legacy products and a one-off outflow of \$7.1bn from the Avanteos platform.

FirstChoice continued to attract strong retail funds flow growing 51% over the year to \$39.5bn.