

Commonwealth Bank

Wealth Management - Funds Under Management / Administration

	As At		
	30/09/2007	30/06/2007	Sept-07 vs Jun-07 %
Funds Under Management (FUM)⁽¹⁾	\$M	\$M	
Australian Equities	31,286	31,199	0.3
Global Equities	38,684	33,684	14.8
Cash & Fixed Interest	47,429	48,952	(3.1)
Property & Alternative Investments	27,571	25,850	6.7
Total	144,970	139,685	3.8

	As At		
	30/09/2007	30/06/2007	Sept-07 vs Jun-07 %
Funds Under Administration (FUA)⁽¹⁾	\$M	\$M	
FirstChoice	42,348	39,545	7.1
Cash Management	3,046	3,130	(2.7)
Legacy Products ⁽²⁾	33,612	34,061	(1.3)
Retail Products (Plan for Life)⁽³⁾	79,006	76,736	3.0
Other Retail ⁽⁴⁾	1,442	1,577	(8.6)
Australian Retail	80,448	78,313	2.7
Wholesale	34,608	34,469	0.4
Property	17,870	14,843	20.4
Other ⁽⁵⁾	3,611	3,635	(0.7)
Domestically Sourced	136,537	131,260	4.0
Internationally Sourced	44,048	39,936	10.3
Total CBA Group (Excl Avanteos)	180,585	171,196	5.5
Avanteos	6,129	5,875	4.3
Total CBA Group	186,714	177,071	5.4

	Quarter Ended	
	Sep-07	Jun-07
Netflows	\$M	\$M
FirstChoice	1,896	4,503
Cash Management	(57)	(247)
Legacy Products ⁽²⁾	(1,198)	(1,755)
Retail Products (Plan for Life)⁽³⁾	641	2,501
Other Retail ⁽⁴⁾	(54)	140
Australian Retail	587	2,641
Wholesale	(704)	1,023
Property	823	(66)
Other ⁽⁵⁾	(111)	(103)
Domestically Sourced	595	3,495
Internationally Sourced	2,111	1,828
Total CBA Group (Excl Avanteos)	2,706	5,323
Avanteos	248	544
Total CBA Group	2,954	5,867

(1) FUM and FUA does not include the groups interests in the China Cinda JV or AWG PLC.

(2) Includes stand alone and legacy products.

(3) This is an estimate of the Retail Funds (excluding Avanteos) that align to Plan for Life market share releases (June 07 was restated to align with Plan For Life).

(4) Includes listed equity trusts and regular premium plans. These retail products are not reported in market share data.

(5) Includes life company assets sourced from retail investors but not attributable to a funds management product.

The Funds Management business continued to attract strong retail funds flows in the 3 months to 30 September 2007.

Funds Under Management ("FUM") at 30 September 2007 totalled \$145 bn up 3.8% for the quarter.

Funds Under Administration ("FUA") at 30 September 2007 was \$186.7 bn, which was up 5.4% for the quarter.

FirstChoice attracted strong retail funds flows growing 7.1% in the quarter to \$42.3 bn.