

Commonwealth Bank

Funds Under Management / Administration

	As At		
	31/12/2007	30/09/2007	Dec-07 vs Sept-07 %
Funds Under Management (FUM) ⁽¹⁾	\$M	\$M	
Australian Equities	29,618	31,286	(5.3)
Global Equities	40,945	38,684	5.8
Cash & Fixed Interest	66,694	47,429	40.6
Property & Alternative Investments	27,102	27,571	(1.7)
Total	164,359	144,970	13.4

	As At		
	31/12/2007	30/09/2007	Dec-07 vs Sept-07 %
Funds Under Administration (FUA) ⁽¹⁾	\$M	\$M	
FirstChoice	42,814	42,348	1.1
Cash Management	2,947	3,046	(3.3)
Legacy Products ⁽²⁾	31,969	33,612	(4.9)
Retail Products (Plan for Life) ⁽³⁾	77,730	79,006	(1.6)
Other Retail ⁽⁴⁾	1,504	1,442	4.3
Australian Retail	79,234	80,448	(1.5)
Wholesale	54,746	34,608	58.2
Property	18,551	17,870	3.8
Avanteos	6,278	6,129	2.4
Other ⁽⁵⁾	3,528	3,611	(2.3)
Domestically Sourced	162,337	142,666	13.8
Internationally Sourced	37,497	36,338	3.2
Total Wealth Management	199,834	179,004	11.6
IFS New Zealand	7,736	7,710	0.3
Total CBA Group	207,570	186,714	11.2

	Quarter Ended	
	Dec-07	Sep-07
Netflows	\$M	\$M
FirstChoice	1,626	1,896
Cash Management	(138)	(57)
Legacy Products ⁽²⁾	(1,040)	(1,198)
Retail Products (Plan for Life) ⁽³⁾	448	641
Other Retail ⁽⁴⁾	72	(54)
Australian Retail	520	587
Wholesale	20,280	(704)
Property	60	823
Avanteos	254	248
Other ⁽⁵⁾	5	(111)
Domestically Sourced	21,119	843
Internationally Sourced	615	2,593
Total Wealth Management	21,734	3,436
IFS New Zealand	331	(482)
Total CBA Group	22,065	2,954

(1) FUM and FUA does not include the groups interests in the China Cinda JV or AWG PLC.

(2) Includes stand alone and legacy products.

(3) This is an estimate of the Retail Funds (excluding Avanteos) that align to Plan for Life market share releases.

(4) Includes listed equity trusts and regular premium plans. These retail products are not reported in market share data.

(5) Includes life company assets sourced from retail investors but not attributable to a funds management product.

Funds Under Management ("FUM") at 31 December 2007 totalled \$164 bn up 13.4% in the 3 months to 31 December 2007.

Wholesale inflows and Cash balances have increased as a result of short-term cash mandates from institutional investors.

Funds Under Administration ("FUA") at 31 December 2007 was \$207.6 bn, which was up 11.2% for the quarter.

FirstChoice continued to attract strong retail funds flows in the quarter.