

Commonwealth Bank

Funds Under Management / Administration

Funds Under Management (FUM) ⁽¹⁾	As At				Mar-08 vs Dec-07 %
	31/03/2008 \$M	31/12/2007 \$M	30/09/2007 \$M	30/06/2007 \$M	
Australian Equities	24,565	29,618	31,286	31,199	(17.1)
Global Equities	37,824	40,945	38,684	33,684	(7.6)
Cash & Fixed Interest	66,862	66,694	47,429	48,952	0.3
Property & Alternative Investments	27,006	27,102	27,571	25,850	(0.4)
Total	156,257	164,359	144,970	139,685	(4.9)

Funds Under Administration (FUA)	As At				Mar-08 vs Dec-07 %
	31/03/2008 \$M	31/12/2007 \$M	30/09/2007 \$M	30/06/2007 \$M	
FirstChoice	39,144	42,814	42,348	39,545	(8.6)
Avanteos	6,123	6,278	6,129	5,875	(2.5)
Cash Management	2,834	2,947	3,046	3,130	(3.8)
Legacy Products ⁽²⁾	28,505	32,133	33,789	34,061	(11.3)
Retail Products (Plan for Life) ⁽³⁾	76,606	84,172	85,312	82,611	(9.0)
Other Retail ⁽⁴⁾	1,351	1,340	1,265	1,577	0.8
Australian Retail	77,957	85,512	86,577	84,188	(8.8)
Wholesale	53,403	54,746	34,608	34,469	(2.5)
Property	19,236	18,551	17,870	14,843	3.7
Other ⁽⁵⁾	3,454	3,528	3,611	3,635	(2.1)
Domestically Sourced	154,050	162,337	142,666	137,135	(5.1)
Internationally Sourced	34,999	37,497	36,338	31,675	(6.7)
Total Wealth Management	189,049	199,834	179,004	168,810	(5.4)
IFS New Zealand	6,960	7,868	7,710	8,261	(11.5)
Total CBA Group	196,009	207,702	186,714	177,071	(5.6)

Netflows	Quarter Ending		
	Mar-08 \$M	Dec-07 \$M	Sep-07 \$M
FirstChoice	426	1,626	1,896
Avanteos	524	254	248
Cash Management	(171)	(138)	(57)
Legacy Products ⁽²⁾	(769)	(1,036)	(1,181)
Retail Products (Plan for Life) ⁽³⁾	10	706	906
Other Retail ⁽⁴⁾	(36)	68	(71)
Australian Retail	(26)	774	835
Wholesale	396	20,280	(704)
Property	314	60	823
Other ⁽⁵⁾	(39)	5	(111)
Domestically Sourced	645	21,119	843
Internationally Sourced	1,507	615	2,593
Total Wealth Management	2,152	21,734	3,436
IFS New Zealand	(458)	464	(482)
Total CBA Group	1,694	22,198	2,954

(1) FUM & FUA does not include the Groups interest in the China Cinda JV, AWG PLC or ENW Limited (previously UUE Limited).

(2) Includes stand alone and legacy products.

(3) This is an estimate of the Retail Funds that align to Plan for Life market share releases.

(4) Includes listed equity trusts and regular premium plans. These retail products are not reported in market share data.

(5) Includes life company assets sourced from retail investors but not attributable to a funds management products.

Funds Under Management ("FUM") at 31 March 2008 totalled \$156 bn down 4.9% for the quarter.

Funds Under Administration ("FUA") at 31 March 2008 was \$196 bn, down 5.6% for the quarter.

Short Term Cash mandates in Wholesale which were reported in Wholesale net flows during the December 2007 quarter remain in FUA & FUM as at 31 March 2008.