Disclaimer

The material that follows is a presentation of general background information about the Bank’s activities current at the date of the presentation, 24 June 2009. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice when deciding if an investment is appropriate.
Operating conditions remain challenging

Global slowdown/recession

GDP Growth 2009 (evolution of forecasts)

- China
- Asia (ex. Japan & China)
- Industrial Countries

Unemployment trending higher

Australia economy outperforming

Q1 2009 GDP Growth (% change)

Household spending stimulus

% of disposable income
Strong financial services sector

- Effective regulatory regime

- Major banks:
  - AA credit ratings
  - All rated in top 20 global safest banks*
  - Profitable
  - Well capitalised
  - Conservative/focus on core business
  - Continuing to lend
  - Effective rate pass-through

* Global Finance Magazine

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Credit Ratings of Largest 100 Banks

By assets, log scale. Holding company ratings
Sources: Bloomberg; The Banker

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Effective rate pass-through

- Policy Rate
- Rate on new home loans (variable)
- Rates on outstanding home loans

^ From start of easing cycle to end December 2008.  Source: RBA
## CBA - Strength in uncertain times

<table>
<thead>
<tr>
<th>Priority Areas</th>
<th>Position as at March 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Financial performance</strong></td>
<td>- Good income growth supported by strong market shares</td>
</tr>
<tr>
<td></td>
<td>- Sound cash earnings, ROE maintained above 15%</td>
</tr>
<tr>
<td><strong>Risk management</strong></td>
<td>- Prudent provisioning - management overlay $1.3bn</td>
</tr>
<tr>
<td></td>
<td>- Strengthened lending criteria</td>
</tr>
<tr>
<td><strong>Capital</strong></td>
<td>- Tier 1 capital ratio of 8.33% (FSA equivalent 10.8%)</td>
</tr>
<tr>
<td></td>
<td>- Final dividend expected to be reduced 25%</td>
</tr>
<tr>
<td><strong>Funding and liquidity</strong></td>
<td>- FY09 term funding completed in March</td>
</tr>
<tr>
<td></td>
<td>- $87bn in liquid assets</td>
</tr>
<tr>
<td><strong>Strategy</strong></td>
<td>- On track and delivering</td>
</tr>
<tr>
<td></td>
<td>- Strong improvements in Customer Satisfaction</td>
</tr>
</tbody>
</table>
Strong market share positions

<table>
<thead>
<tr>
<th>Category</th>
<th>CBA / BankWest</th>
<th>Peer 1</th>
<th>Peer 2</th>
<th>Peer 3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Home Lending</strong></td>
<td>24.6%</td>
<td>12.6%</td>
<td>12.9%</td>
<td>22.4%</td>
</tr>
<tr>
<td><strong>Personal Lending</strong></td>
<td>16.8%</td>
<td>12.9%</td>
<td>26.2%</td>
<td>25.7%</td>
</tr>
<tr>
<td><strong>Household Deposits</strong></td>
<td>32.4%</td>
<td>13.4%</td>
<td>12.9%</td>
<td>23.2%</td>
</tr>
<tr>
<td><strong>Business Lending</strong></td>
<td>18.7%</td>
<td>16.3%</td>
<td>19.1%</td>
<td>16.2%</td>
</tr>
<tr>
<td><strong>Credit Cards</strong></td>
<td>21.6%</td>
<td>17.7%</td>
<td>11.9%</td>
<td>22.3%</td>
</tr>
<tr>
<td><strong>Business Deposits</strong></td>
<td>20.8%</td>
<td>17.1%</td>
<td>23.7%</td>
<td>21.5%</td>
</tr>
</tbody>
</table>

Source: APRA / RBA, April 2009.
Lending overview

- **Home lending:**
  - Benefiting from customer service focus
  - Branch channel turnaround
  - SVR pricing differential
  - Prudent lending criteria

- **Business lending:**
  - System slowdown on lower demand
  - Continuing to lend to good customers
  - Supporting long-term relationships

- **Other lending:**
  - Lower demand for margin lending
  - Prudent approach in unsecured retail

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**Home lending**

<table>
<thead>
<tr>
<th>CBA</th>
<th>Peer 1</th>
<th>Peer 2</th>
<th>Peer 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>22.4%</td>
<td>7.8%</td>
<td>2.9%</td>
<td>15.0%</td>
</tr>
</tbody>
</table>

4 Months to Apr 09 (annualised)

Source: APRA/RBA

**Business lending**

<table>
<thead>
<tr>
<th>CBA</th>
<th>Peer 1</th>
<th>Peer 2</th>
<th>Peer 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>-2.2%</td>
<td>-0.2%</td>
<td>5.9%</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

4 Months to Apr 09 (annualised)

Source: APRA NFC

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CBA includes Bankwest. Figures adjusted for restatements.

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Determined to be different

Source: APRA NFC

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Branch channel turnaround

Home Loan Balance Growth
(%, annualised)

For December and June periods, growth rates are six-month annualised.
For September and March periods, growth rates are quarter annualised.
Deposits overview

- Strong market shares benefiting Group funding position
- Over 32% share of Household Deposits
- Emphasis on profitable growth
- Bankwest progressively re-pricing
- Strong growth in personal transaction accounts

Household deposits
Source: APRA/RBA
Balance Growth
4 Months to Apr 09 (annualised)

<table>
<thead>
<tr>
<th></th>
<th>CBA</th>
<th>Peer 1</th>
<th>Peer 2</th>
<th>Peer 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Growth</td>
<td>10.7%</td>
<td>15.0%</td>
<td>11.8%</td>
<td>9.8%</td>
</tr>
</tbody>
</table>

CBA includes Bankwest. Figures adjusted for restatements.

New transaction accounts
Quarterly (No. ‘000’s)

<table>
<thead>
<tr>
<th></th>
<th>Sep 07</th>
<th>Dec 07</th>
<th>Mar 08</th>
<th>Jun 08</th>
<th>Sep 08</th>
<th>Dec 08</th>
<th>Mar 09</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>157</td>
<td>151</td>
<td>176</td>
<td>157</td>
<td>181</td>
<td>212</td>
<td>234</td>
</tr>
</tbody>
</table>

Ex-Bankwest.
Solid Wealth Management performance

**Flat FUA**

- Dec 08: $158bn
- Netflows: $1bn
- Investment Returns: ($1bn)
- Mar 09: $158bn*

**Strong net flows**

- Jun 08: $1,239m
- Sep 08: $647m
- Dec 08: $763m
- Mar 09: $751m

**Solid Investment Performance**

Number of Funds in each Asset Class Out Performing Benchmark (3 years)

- Domestic Equities: 100%
- Global Resource: 67%
- Property Sec: 33%
- Fixed Interest: 24%
- Cash: 100%
- Infrastructure: 86%
- Direct Prop’ty: 100%
- Listed Prop’ty: 97%
- GEM/ AP: 67%
- Global Equities: 76%

**Inforce premiums up 9%**

- Dec 08: $1,378m
- General Insurance: $19m
- Retail life: $21m
- Wholesale life: $20m
- St Andrews: $66m
- Mar 09: $1,504m*

* Includes St Andrews
Credit quality – consumer

- Arrears trends consistent with slowdown

- Strong home loan portfolio:
  - 70% paid in advance – avg 7 months
  - Average LVR 37% on current values
  - Mortgage insurance above 80% LVR

- Credit policies further strengthened:
  - Maximum LVR of 90%*
  - Genuine savings of 5% > 85% LVR
  - FHOG not genuine savings
  - Tightened policies and revised scorecards for unsecured retail

* Except for best risk CBA customers

All graphs ex-Bankwest
Australian housing market

Underpinned by population growth

Demand outstripping supply

Orderly house price correction

Improving affordability to assist prices

Rolling annual increase

Established house prices

Housing Affordability (RHS)

House prices (lhs)

Annual % change
Credit quality – commercial

- Overall portfolio quality remains sound
- 69% investment grade
- Some deterioration in SME portfolio and certain market segments:
  - eg export industries, luxury goods, media
- Further prudent increase in provisions consistent with economic outlook

* Troublesome Exposures as a % of Total Committed Exposures. Includes defaulted/well secured exposures and exposures where there is a potential for default within ~12 months if a sustained improvement in financial performance is not achieved within the short term. Excludes impaired exposures.
Further prudent increase in provisions

**Individual provisions ($m)**

<table>
<thead>
<tr>
<th>Time</th>
<th>Jun 08</th>
<th>Dec 08 as reported</th>
<th>Dec 08 pro-forma*</th>
<th>Mar 09</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single Names</td>
<td>279</td>
<td>1,134</td>
<td>1,297</td>
<td>1,521</td>
</tr>
<tr>
<td>Bankwest</td>
<td>245</td>
<td>454</td>
<td>488</td>
<td>443</td>
</tr>
<tr>
<td>Consumer</td>
<td>403</td>
<td>454</td>
<td>401</td>
<td>46</td>
</tr>
<tr>
<td>Commercial</td>
<td>39</td>
<td>1,397</td>
<td>403</td>
<td>544</td>
</tr>
</tbody>
</table>

**Collective provisions ($m)**

<table>
<thead>
<tr>
<th>Time</th>
<th>Jun 08</th>
<th>Dec 08 as reported</th>
<th>Dec 08 pro-forma*</th>
<th>Mar 09</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bankwest</td>
<td>1,466</td>
<td>1,082</td>
<td>1,159</td>
<td>1,297</td>
</tr>
<tr>
<td>Granularity</td>
<td>359</td>
<td>115</td>
<td>267</td>
<td>274</td>
</tr>
<tr>
<td>Economic</td>
<td>502</td>
<td>568</td>
<td>568</td>
<td>631</td>
</tr>
<tr>
<td>Model and data</td>
<td>605</td>
<td>709</td>
<td>709</td>
<td>746</td>
</tr>
<tr>
<td>Consumer</td>
<td>2,703</td>
<td>1,303</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>2,954</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Dec 08 pro-forma reflects changes to Bankwest related provisions allowing for adjustments included in Bankwest 31 December 2008 accounts
Good coverage ratios maintained

**Total provisions to GLAs***

- Peer 3 Mar 09: 2.35%
- Peer 1 Mar 09: 2.29%
- CBA Mar 09: 2.21%
- Peer 2 Mar 09: 2.00%
- Peer 3 Mar 09: 0.99%
- Peer 1 Mar 09: 1.13%
- CBA Mar 09: 0.93%
- Peer 2 Mar 09: 1.10%

**Individual provisions to impaired assets**

- Peer 3 Mar 09: 48.4%
- CBA Mar 09: 44.7%
- Peer 1 Mar 09: 36.1%
- Peer 2 Mar 09: 33.5%

**Collective provisions to Credit RWA**

- Peer 3 Mar 09: 1.25%
- CBA Mar 09: 1.15%
- Peer 2 Mar 09: 1.11%
- Peer 1 Mar 09: 1.06%

**Total Provisions to Credit RWA**

- Peer 3 Mar 09: 1.83%
- CBA Mar 09: 1.74%
- Peer 1 Mar 09: 1.58%
- Peer 2 Mar 09: 1.51%

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* Gross Loans and Acceptances

CBA includes Bankwest. Some normalisation adjustments made to better align disclosures for comparison purposes.
Loss rates - last recession

- Institutional Banking
- Small Business
- Business Banking
- Personal Loans
- Credit cards
- Home Loans

Loss Rate (%)

Strong capital and funding positions

### FY09 Term Funding Completed
- FY09 funding task completed ($26bn)
- $16bn in Govt guaranteed debt
- Weighted average maturity = 3.5yrs

### Source of Funding
- 57% Retail Funding
- 22% Short Term Wholesale
- 14% Securitisation
- 4% Long Term Wholesale maturing in next 12m
- 1% Long Term Wholesale maturing after 12m

### $87bn in Liquid Assets
- Medallion RMBS 27.9
- Medallion NZ (ASB) 3.4
- Swan RMBS (BWA) 2.7
- Surplus liquids
- Minimum prudential requirement

### Tier 1 Capital Ratio
- CBA (APRA): 7.6%, 8.3%
- CBA (UK FSA): 10.1%, 10.8%
- European Bank average: 8.7%, 9.4%

* Bankwest liquids included
2 Source: TNS Business Finance Monitor. Customer satisfaction with MFI – businesses with annual turnover to $100m (ex Agribusinesses). This is based on a 12 month rolling average. Percentage point change refers to the increase /decrease of each bank’s customers who are satisfied. Satisfaction is based on business customers who said they were Very or Fairly Satisfied with their relationship with their MFI.
3 Source: Roy Morgan Research Australian Population 14+, Banking and Finance products per Banking and Finance customer. 6 month moving average.
Summary

- Operating conditions remain challenging
- Australian economy slowing, but relatively well placed
- CBA pursuing a cautious and conservative approach

- March 2009 quarter outcomes consistent with this approach:
  - Core business performing well - unaudited cash earnings $1.15bn
  - Prudent increase in provisions - Management overlay $1.3bn
  - Strong capital position - 8.33% Tier 1 ratio (FSA 10.8%)
  - Well funded - FY09 funding completed
Commonwealth Bank of Australia

David Craig
Chief Financial Officer

UBS Eighth Annual
Financial Services Conference
24 June 2009