

Determined to offer strength in uncertain times.

# Commonwealth Bank of Australia

## September Quarter 2009 Information Pack

For the quarter ended 30 September 2009

9 November 2009

Commonwealth Bank of Australia ACN 123 123 124



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# Disclaimer

The material that follows is a presentation of general background information about the Bank's activities current at the date of the presentation, 9 November 2009. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice when deciding if an investment is appropriate.



# Summary

- Strong quarterly business performance:
  - Unaudited cash earnings of approximately \$1.4 billion
  - Good income growth
  - Disciplined expense management
  - Impairment expense of approximately \$700m
  - Good progress on strategic agenda
  
- Improving economic outlook, but conservative business settings retained:
  - Strong provision coverage
  - Tier 1 capital ratio of 8.70% (pro-forma, inclusive of Perls V)
  - \$87 billion in liquid assets



# Business Summary

## Australia - Retail

- Above system growth in home lending
- Strong price competition in deposits
- Improving customer satisfaction
- Bankwest – good volume/income growth

## Australia - Commercial

- System credit growth slowing
- Both B&PB and IB&M performing well
- CommSec growth strong
- Trading Income expected to soften

## Wealth Management

- Upturn on improving equity markets
- FUA up 8% in the quarter
- FirstChoice inflows of \$890m
- Improved Investment Experience

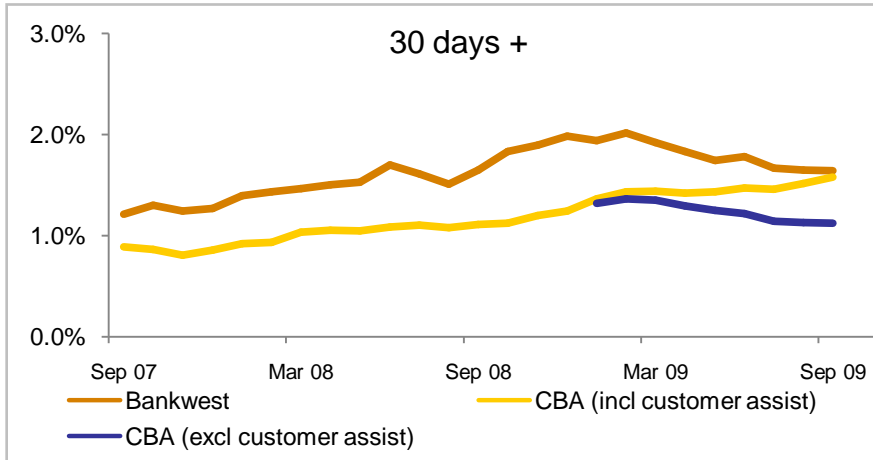
## New Zealand

- Operating conditions still challenging
- Competitive pricing, particularly deposits
- Stress in agriculture/dairy sector
- ASB consumer arrears improving

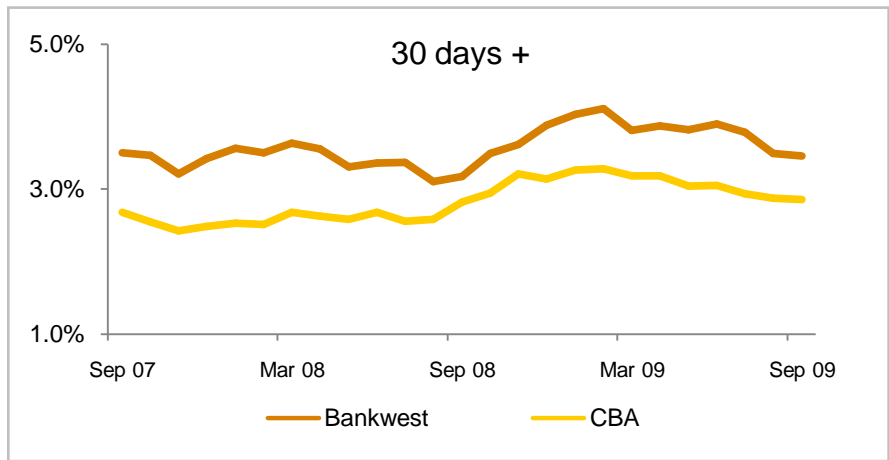


# Credit Quality - Consumer

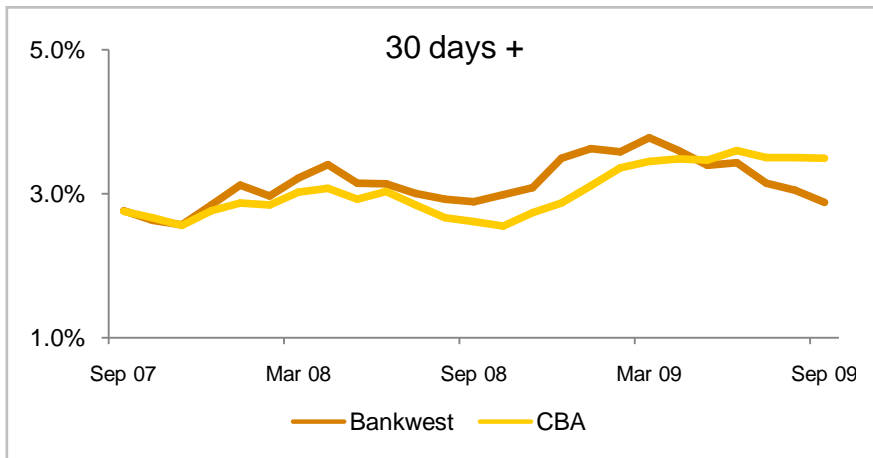
## Home loan arrears



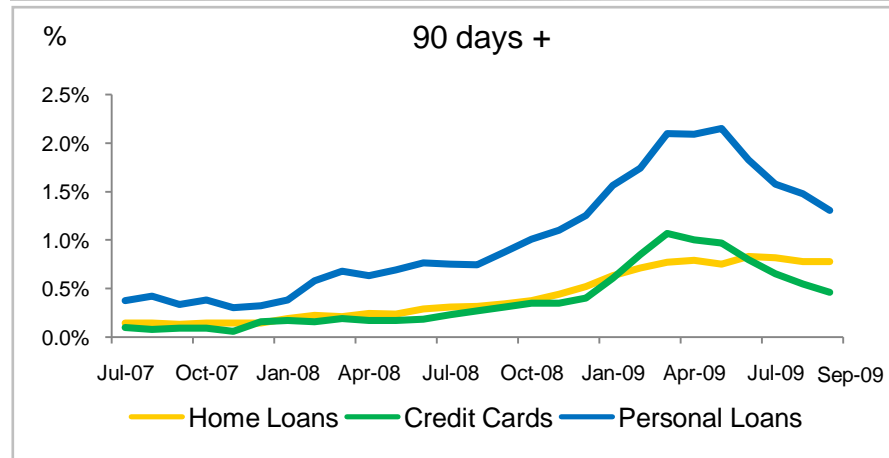
## Credit card arrears



## Personal loan arrears

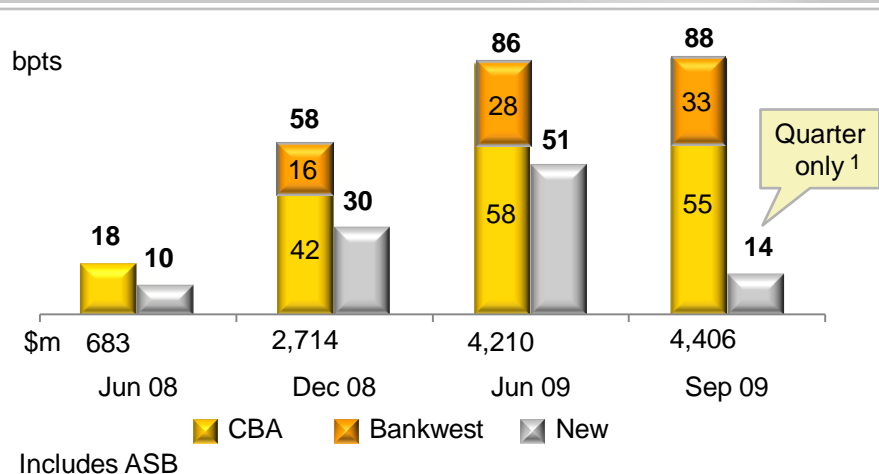


## ASB arrears

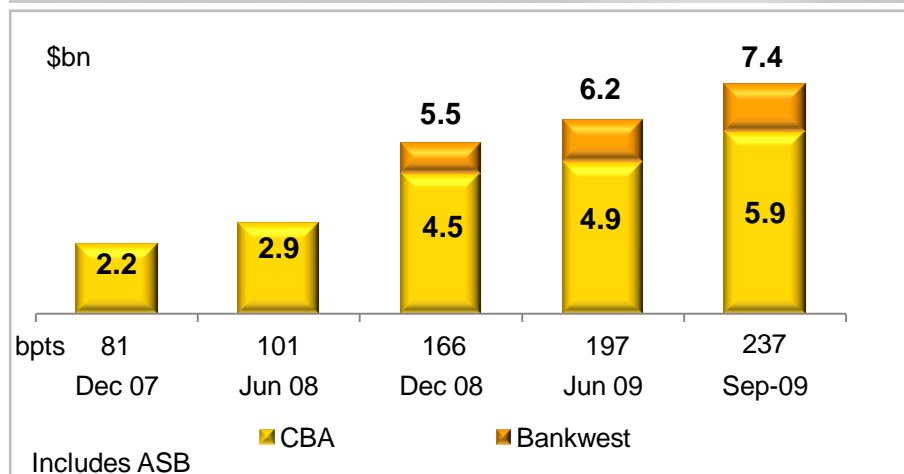


# Credit Quality - Commercial

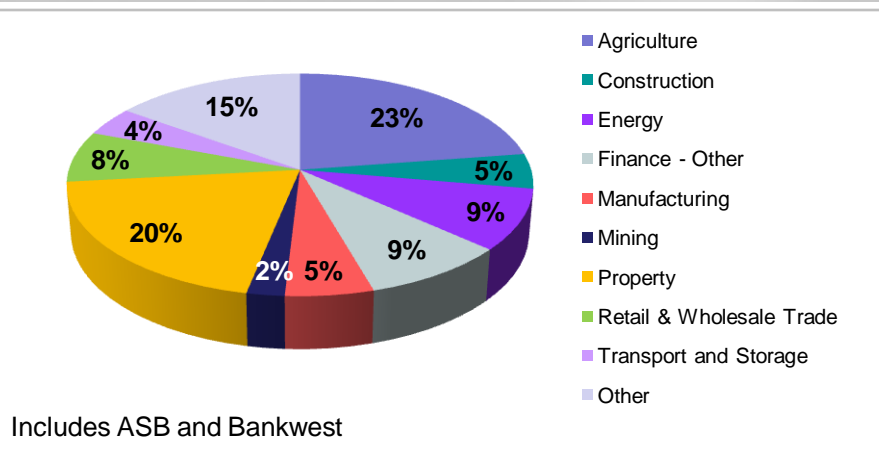
## Impaired assets



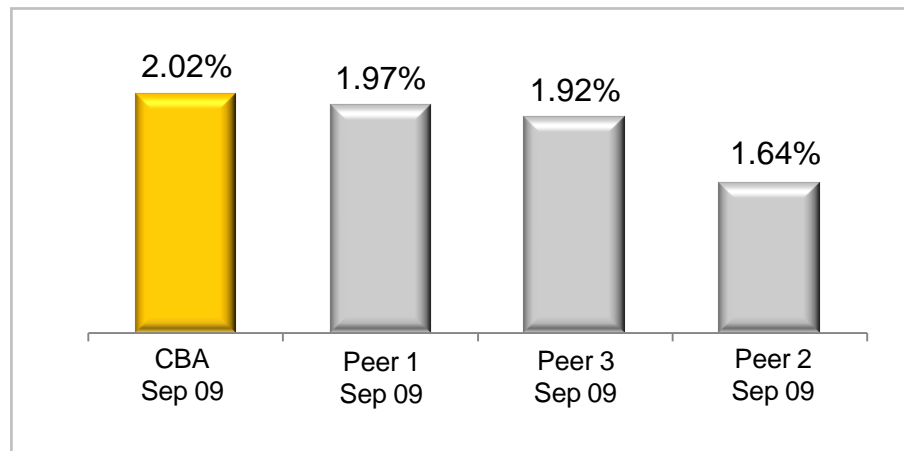
## Troublesome exposures<sup>2</sup>



## Troublesome - sector profile



## Total provisions to Credit RWA



### September Quarter 2009 Trading Update

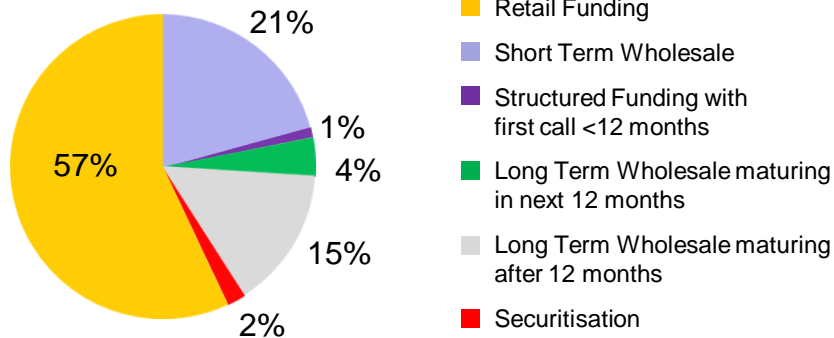
1 14 bpts is for the three months to Sep-09. Prior periods are six-monthly figures.

2 Includes defaulted / well secured exposures and exposures where there is a potential for default within ~ 12 months if a sustained improvement in financial performance is not achieved within the short term. Excludes impaired exposures. **Determined** to be different

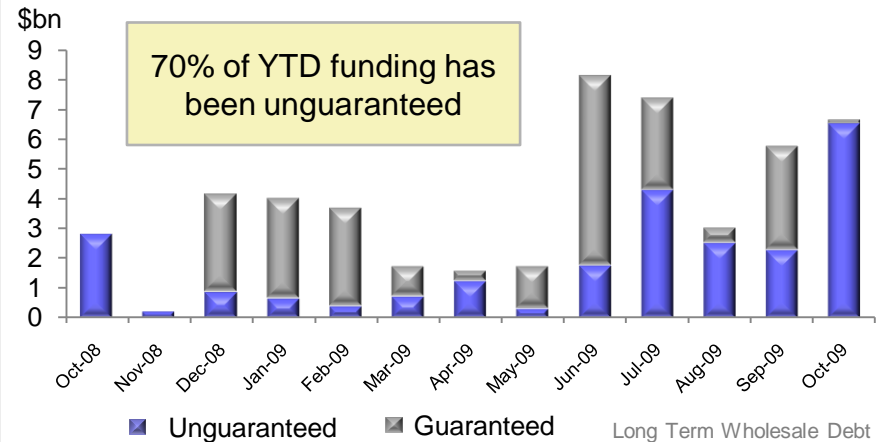


# Strong funding and capital positions

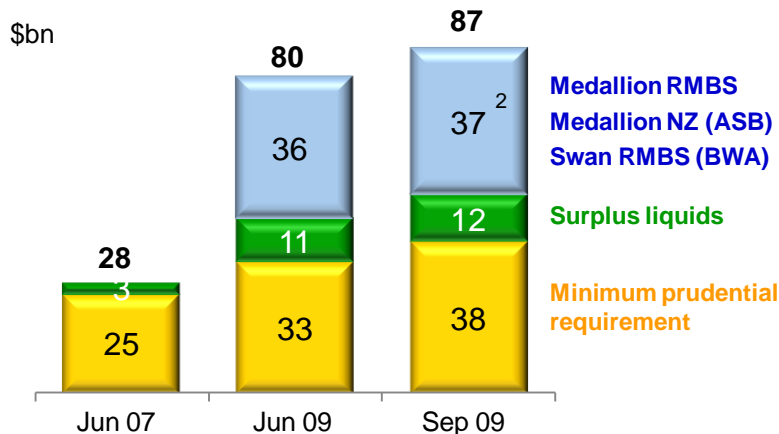
## 57% retail funded



## Funding profile

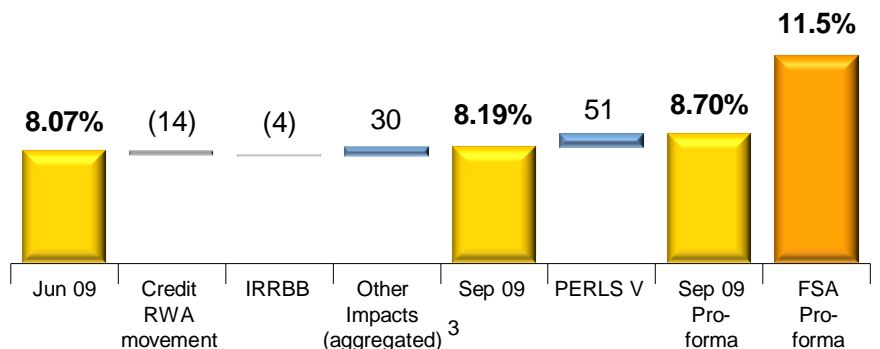


## \$87bn in Liquid Assets<sup>1</sup>



## Tier 1 Capital Ratio of 8.70%

All movements in basis points



### September Quarter 2009 Trading Update

- Surplus liquids excluded from short term wholesale funding. Includes Bankwest
- Available for Central Bank Repo
- Includes earnings net of provisions for dividend and DRP less prescribed deductions



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