

Determined to offer strength in uncertain times.

CHUBB

Profit Announcement

For the full year ended 30 June 2009



Determined to be different

12 August 2009

Commonwealth Bank of Australia ACN 123 123 124

ASX Appendix 4E

Results for announcement to the market ⁽¹⁾

Report for the full year ended 30 June 2009

| | \$M | |
|---|------------|----------------|
| Revenue from ordinary activities | 39,433 | Up 6% |
| Profit/(loss) from ordinary activities after tax attributable to Equity holders | 4,723 | Down 1% |
| Net profit/(loss) for the period attributable to Equity holders | 4,723 | Down 1% |
| Dividends (distributions) | | |
| Final Dividend - fully franked (cents per share) | | 115 |
| Interim Dividend - fully franked (cents per share) | | 113 |
| Record date for determining entitlements to the dividend | | 21 August 2009 |

(1) Rule 4.2C.3

Refer to Appendix 19 ASX Appendix 4E on page 77, for disclosures required under ASX Listing Rules.

This report should be read in conjunction with the 30 June 2009 Annual Financial Report of the Group and any public announcements made in the period by the Group in accordance with the continuous disclosure requirements of the Corporations Act 2001 and the ASX Listing Rules.

Important Dates for Shareholders

| | |
|--------------------------------|------------------|
| Full Year Results Announcement | 12 August 2009 |
| Ex-dividend Date | 17 August 2009 |
| Record Date | 21 August 2009 |
| Final Dividend Payment Date | 1 October 2009 |
| Annual General Meeting | 12 November 2009 |
| 2010 Interim Results Date | 10 February 2010 |

For further information contact:

Investor Relations

Warwick Bryan

Phone: 02 9378 5979

Facsimile: 02 9378 3698

On 19 December 2008, the Group acquired 100% of the share capital of Bank of Western Australia Limited ("Bankwest") and St Andrew's Australia Pty Ltd ("St Andrew's"). The information contained in this report includes the results of Bankwest and St Andrew's from the date of acquisition.

All figures relate to the full year ended 30 June 2009 and comparatives to the full year ended 30 June 2008 unless stated otherwise. The term "prior year" refers to the full year ended 30 June 2008, while the term "prior half" refers to the half year ended 31 December 2008, unless otherwise stated.

| | |
|---|-----------|
| Group Performance | |
| Highlights | 2 |
| Group Performance | 2 |
| Group Performance Summary | 3 |
| Shareholder Summary | 4 |
| Balance Sheet Summary | 4 |
| Market Share Percentage | 5 |
| Key Performance Indicators – Group | 6 |
| Key Performance Indicators – Excluding Bankwest | 6 |
| Group Performance Analysis | 7 |
| Financial Performance and Business Review | 7 |
| Total Group Assets & Liabilities | 11 |
| Credit Ratings | 11 |
| Acquisition of Bankwest and St Andrew’s | 12 |
| Acquisition Overview | 12 |
| Purchase Consideration | 12 |
| Integration Progress | 12 |
| Risk Management | 13 |
| Asset Quality - Group | 15 |
| Asset Quality Excluding Bankwest | 15 |
| Divisional Performance | |
| Retail Banking Services | 16 |
| Financial Performance and Business Review | 16 |
| Business and Private Banking | 18 |
| Financial Performance and Business Review | 18 |
| Institutional Banking and Markets | 20 |
| Financial Performance and Business Review | 20 |
| Wealth Management | 22 |
| Financial Performance and Business Review | 22 |
| Sources of Profit from CommInsure | 24 |
| Annual Inforce Premiums | 24 |
| Funds Under Administration | 25 |
| International Financial Services | 26 |
| Financial Performance and Business Review | 26 |
| Sources of Profit from Insurance Activities | 28 |
| Funds Under Administration | 28 |
| Annual Inforce Premiums | 28 |
| Bankwest | 29 |
| Financial Performance and Business Review | 29 |
| Other | 30 |
| Investment Experience | 31 |
| Financial Statements & Appendices | |
| Financial Statements | 32 |
| Appendices | 36 |

Highlights

Group Performance Highlights

| | Full Year Ended | | Half Year Ended | |
|-------------------------------------|-----------------|----------|-----------------|----------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| Net Profit after Income Tax | | | | |
| | \$M | \$M | \$M | \$M |
| Statutory basis | 4,723 | 4,791 | 2,150 | 2,573 |
| Cash basis | 4,415 | 4,733 | 2,402 | 2,013 |
| Underlying basis ex Bankwest | 4,498 | 4,746 | 2,353 | 2,145 |

The Group's net profit after tax ("statutory basis") for the full year ended 30 June 2009 was \$4,723 million, which represents a decrease of 1% on the prior year. Included in this result as non-cash items were hedging and AIFRS volatility losses of \$245 million after tax and the gain recognised on acquisition of Bankwest of \$612 million after tax.

Net profit after tax ("cash basis") for the full year was \$4,415 million, which represents a decrease of 7% on the prior year. Excluding Bankwest, net profit after tax ("cash basis") decreased 9%. This result was impacted by a significant increase in impairment expense during the year.

Cash earnings per share decreased 14% on the prior year to 305.6 cents per share. Return on Equity ("cash basis") for the year ended 30 June 2009 was 15.8%, reflecting in part the Group's strengthened capital position.

Group Performance excluding Bankwest

The acquisition of Bankwest and St Andrew's at a substantial discount to fair value created a one-off gain of \$612 million. For ease of comparison the results of Bankwest, which was only owned for six months and contributed \$113 million to cash profit after tax, have been excluded from the following commentary.

The Group's net profit after tax ("underlying basis") was \$4,498 million, representing a 5% decrease on the prior year.

In a challenging market environment and slowing economic conditions the Group's operating performance has been solid. Operating income growth has been strong, up 14% on the prior year, whilst operating expense growth was up 4% on the prior year. This resulted in a 430 basis point improvement in the expense to income ratio to 44.6%.

Drivers of the Group's financial performance were:

- Net interest income growth of 21% on the prior year, reflecting solid lending and deposit growth and an eight basis point improvement in underlying margins;
- Other banking income growth of 21% on the prior year, as a result of strong trading income, early repayment fees received from customers exiting fixed rate loans and higher commissions and lending fees;
- Funds management income decline of 21% on the prior year, due to the adverse impact of the investment market downturn on Funds under administration and timing of asset sales;
- Insurance income growth of 9% on the prior year, following a 19% increase in average inforce premiums; and
- Operating expense growth of 4% on the prior year, reflecting the Group's continued disciplined expense management.

Offsetting this solid operating performance was a significant increase in impairment expense on the prior year to \$2,935 million. This outcome reflects higher retail and corporate provisioning, increased management overlay and additional provisions taken to cover a small number of single name corporate exposures in the first half. The increase in impairment expense reflects both the cyclical deterioration in portfolio quality and the Group's conservative provisioning.

The Group's net profit after tax ("underlying basis") for the half year ended 30 June 2009 was \$2,353 million, up 10% on the prior half. The increase reflects solid volume growth, improved margins and a lower second half impairment expense, partly offset by reduced funds management income due to adverse investment markets and higher operating expenses.

Other performance highlights relating to strategic priorities that position the Group well for the medium to long term include:

- Improvement in both retail and business customer satisfaction relative to industry peers over the year;
- The purchase of a strategic interest in Aussie Home Loans, a leading player in the Australian mortgage broker market;
- Restructure of the Premium Business Services division into Business & Private Banking and Institutional Banking & Markets, enabling the Group to further improve its focus on supporting and servicing these diverse customer segments;
- Continued progress on the Core Banking Modernisation project which is tracking ahead of schedule; and
- Continued improvements in People Engagement Workplace survey results (Source: Gallup).

Capital

The Group maintained its cautious and conservative approach in the current economic environment by maintaining a strong capital position. This was reflected in a Tier One capital ratio of 8.07% at 30 June 2009. The Bank is also one of only eight AA rated banks worldwide.

Dividends

The final dividend declared was \$1.15 per share, a reduction of 25% on the prior year in response to continued uncertainty in the global and domestic economies. The total dividend for the year to 30 June 2009 was \$2.28, taking the dividend payout ratio ("cash basis") to 78.2%.

The final dividend payment will be fully franked and will be paid on 1 October 2009 to owners of ordinary shares at the close of business on 21 August 2009 ("record date"). Shares will be quoted ex-dividend on 17 August 2009.

The Bank issued \$405 million of shares to satisfy shareholder participation in the Dividend Reinvestment Plan ("DRP") in respect of the interim dividend for 2008/09.

Outlook

The 2009 financial year has been a challenging one and the outlook remains uncertain. However, the Australian economy has been more resilient than many had predicted a year ago and it is pleasing to see that there is some evidence of the beginnings of an economic recovery and improvements in business and consumer confidence but there are still significant risks on the downside.

Despite these positive signs, overall credit growth in Australia is expected to slow through 2010 and economic conditions are likely to remain challenging for the Group and many of its customers in the coming year. Accordingly the Group will retain its conservative business settings maintaining appropriate levels of capital, liquidity and provisioning. The Group will also continue with its cautious approach to the management of credit and market risk.

Highlights continued

| | Full Year Ended | | | Half Year Ended | | | Full Year |
|---|-----------------|---------------|------------|-----------------|--------------|-------------|----------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs | 30/06/09 | 31/12/08 | Jun 09 vs | Ended |
| | \$M | \$M | Jun 08 % | \$M | \$M | Dec 08 % | Incl. ⁽⁴⁾ |
| | | | | | | | Bankwest |
| | | | | | | | 30/06/09 |
| | | | | | | | \$M |
| Group Performance Summary | | | | | | | |
| Net interest income | 9,595 | 7,907 | 21 | 5,052 | 4,543 | 11 | 10,186 |
| Other banking income | 4,008 | 3,312 | 21 | 1,972 | 2,036 | (3) | 4,176 |
| Total banking income | 13,603 | 11,219 | 21 | 7,024 | 6,579 | 7 | 14,362 |
| Funds management income | 1,813 | 2,307 | (21) | 808 | 1,005 | (20) | 1,813 |
| Insurance income | 910 | 832 | 9 | 478 | 432 | 11 | 910 |
| Total operating income | 16,326 | 14,358 | 14 | 8,310 | 8,016 | 4 | 17,085 |
| Investment experience | (267) | (17) | large | (84) | (183) | 54 | (267) |
| Total income | 16,059 | 14,341 | 12 | 8,226 | 7,833 | 5 | 16,818 |
| Operating expenses | 7,282 | 7,021 | 4 | 3,731 | 3,551 | 5 | 7,765 |
| Impairment expense | 2,935 | 930 | large | 1,328 | 1,607 | (17) | 3,048 |
| Net profit before income tax | 5,842 | 6,390 | (9) | 3,167 | 2,675 | 18 | 6,005 |
| Corporate tax expense ⁽¹⁾ | 1,510 | 1,626 | (7) | 864 | 646 | 34 | 1,560 |
| Minority interests ⁽²⁾ | 30 | 31 | (3) | 14 | 16 | (13) | 30 |
| Net profit after tax excluding Bankwest ("cash basis") | 4,302 | 4,733 | (9) | 2,289 | 2,013 | 14 | 4,415 |
| Bankwest net profit after tax ("cash basis") | 113 | - | large | 113 | - | large | n/a |
| Net profit after tax ("cash basis") | 4,415 | 4,733 | (7) | 2,402 | 2,013 | 19 | 4,415 |
| Hedging and AIFRS volatility | (245) | (42) | large | (237) | (8) | large | (245) |
| Gain on acquisition of controlled entities | 612 | - | large | 65 | 547 | (88) | 612 |
| Other non-cash items ⁽³⁾ | (59) | 100 | large | (80) | 21 | large | (59) |
| Net profit after tax ("statutory basis") | 4,723 | 4,791 | (1) | 2,150 | 2,573 | (16) | 4,723 |
| Represented by: | | | | | | | |
| Retail Banking Services | 2,107 | 1,911 | 10 | 988 | 1,119 | (12) | |
| Business and Private Banking | 736 | 721 | 2 | 363 | 373 | (3) | |
| Institutional Banking and Markets | 166 | 771 | (78) | 334 | (168) | large | |
| Wealth Management | 286 | 737 | (61) | 111 | 175 | (37) | |
| International Financial Services | 470 | 581 | (19) | 192 | 278 | (31) | |
| Other | 537 | 12 | large | 301 | 236 | 28 | |
| Net profit after tax excluding Bankwest ("cash basis") | 4,302 | 4,733 | (9) | 2,289 | 2,013 | 14 | |
| Investment experience - after tax | 196 | 13 | large | 64 | 132 | (52) | |
| Net profit after tax excluding Bankwest ("underlying basis") | 4,498 | 4,746 | (5) | 2,353 | 2,145 | 10 | |
| Bankwest net profit after tax | 113 | - | large | 113 | - | large | |
| Net profit after tax ("underlying basis") | 4,611 | 4,746 | (3) | 2,466 | 2,145 | 15 | |

(1) For purposes of presentation, Policyholder tax (benefit)/expense components of Corporate tax expense are shown on a net basis for the years ended 30 June 2009: (\$164) million, 30 June 2008: (\$115) million and for the half years ended 30 June 2009: \$31 million and 31 December 2008: (\$195) million.

(2) Minority interests include preference dividends paid to holders of preference shares in ASB Capital.

(3) Refer to Appendix 20, page 79 for details.

(4) Includes the Bankwest result from the date of acquisition by profit and loss line item.

Highlights continued

| | Full Year Ended | | | Half Year Ended | | |
|---|-----------------|----------|-----------------------|-----------------|----------|-----------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % |
| Shareholder Summary | | | | | | |
| Dividends per share - fully franked (cents) | 228 | 266 | (14) | 115 | 113 | 2 |
| Dividend cover - cash (times) | 1.3 | 1.3 | - | 1.4 | 1.2 | 17 |
| Earnings per share (cents) ⁽¹⁾ | | | | | | |
| Statutory basis - basic | 328.5 | 363.0 | (10) | 142.2 | 188.4 | (25) |
| Cash basis - basic | 305.6 | 356.9 | (14) | 158.5 | 146.3 | 8 |
| Dividend payout ratio (%) | | | | | | |
| Statutory basis | 73.1 | 74.1 | (100)bpts | 82.4 | 65.3 | large |
| Cash basis | 78.2 | 75.0 | 320bpts | 73.7 | 83.6 | large |
| Weighted average no. of shares - statutory basic (M) ⁽¹⁾ | 1,420 | 1,307 | 9 | 1,490 | 1,352 | 10 |
| Weighted average no. of shares - cash basic (M) ⁽²⁾ | 1,426 | 1,313 | 9 | 1,495 | 1,358 | 10 |
| Return on equity - cash (%) | 15.8 | 20.4 | (460)bpts | 16.3 | 15.0 | 130bpts |

(1) For definitions refer to Appendix 27, page 93.

(2) Fully diluted EPS and weighted average number of shares (fully diluted) are disclosed in Appendix 22, page 86.

| | As at | | | | | |
|---|----------------|----------|----------|-----------------------|--------------------------------------|--|
| | 30/06/09 | 31/12/08 | 30/06/08 | Jun 09 vs Dec 08 % | Jun 09 vs ⁽³⁾ Jun 08 % | |
| Balance Sheet Summary | | | | | | |
| | \$M | \$M | \$M | | | |
| Lending assets ⁽¹⁾ | 473,715 | 449,861 | 369,597 | 5 | 28 | |
| Total assets | 620,372 | 618,761 | 487,572 | - | 27 | |
| Total liabilities | 588,930 | 588,774 | 461,435 | - | 28 | |
| Shareholders' Equity | 31,442 | 29,987 | 26,137 | 5 | 20 | |
| Assets held and Funds Under Administration (FUA) | | | | | | |
| On Balance Sheet: | | | | | | |
| Banking assets | 596,919 | 595,051 | 461,944 | - | 29 | |
| Insurance Funds Under Administration | 15,407 | 16,174 | 17,345 | (5) | (11) | |
| Other insurance and internal funds management assets | 8,046 | 7,536 | 8,283 | 7 | (3) | |
| | 620,372 | 618,761 | 487,572 | - | 27 | |
| Off Balance Sheet: | | | | | | |
| Funds Under Administration ⁽²⁾ | 159,927 | 148,275 | 173,960 | 8 | (8) | |
| Total assets held and FUA | 780,299 | 767,036 | 661,532 | 2 | 18 | |

(1) Lending assets comprise Loans, Bills Discounted, and Other Receivables (gross of provisions for impairment and excluding securitisation) and Bank acceptances of customers.

(2) Includes Funds Under Administration balances relating to St Andrew's Australia Pty Ltd of \$823 million as at 30 June 2009.

(3) Growth is inflated as the balance sheet as at 30 June 2008 does not include Bankwest.

The impact of the acquisition of Bankwest on the Group's Balance Sheet is set out in Appendix 23, page 89.

Highlights continued

| Market Share Percentage ⁽¹⁾ | As at | | | | |
|--|--|----------|----------|---|----------|
| | Group (ex Bankwest and St Andrew's) | | | Group (inc Bankwest and St Andrew's) | |
| | 30/06/09 | 31/12/08 | 30/06/08 | 30/06/09 | 31/12/08 |
| Home loans | 21.9 | 20.3 | 19.3 | 25.1 | 23.3 |
| Credit cards ⁽³⁾ | 18.7 | 18.3 | 18.1 | 21.8 | 20.9 |
| Personal lending (APRA and other Household) ^{(4) (6)} | 13.6 | 14.2 | 15.8 | 15.7 | 20.3 |
| Household deposits | 28.8 | 29.1 | 29.1 | 32.3 | 32.6 |
| Retail deposits ⁽⁵⁾ | 22.6 | 23.2 | 23.4 | 26.6 | 27.3 |
| Business Lending - APRA ⁽²⁾ | 13.6 | 13.6 | 13.8 | 19.4 | 18.9 |
| Business Lending - RBA ⁽²⁾ | 13.7 | 13.7 | 13.6 | 17.0 | 16.9 |
| Business Deposits - APRA ⁽²⁾ | 15.7 | 16.4 | 15.8 | 20.8 | 21.3 |
| Asset Finance | 13.6 | 12.8 | 12.7 | 13.6 | 12.8 |
| Equities trading (CommSec) ⁽²⁾ | 6.4 | 6.0 | 6.3 | 6.4 | 6.0 |
| Australian Retail - administrator view ⁽²⁾ | 14.2 | 13.9 | 13.9 | 14.4 | 14.1 |
| FirstChoice Platform ⁽²⁾ | 9.9 | 9.8 | 9.7 | 9.9 | 9.8 |
| Australia (total risk) ⁽²⁾ | 14.6 | 14.7 | 14.7 | 15.4 | 15.5 |
| Australia (individual risk) ⁽²⁾ | 13.3 | 13.3 | 13.2 | 14.5 | 14.5 |
| NZ Lending for housing | 23.3 | 23.4 | 23.3 | 23.3 | 23.4 |
| NZ Retail Deposits | 21.2 | 21.6 | 21.2 | 21.2 | 21.6 |
| NZ Lending to business | 8.8 | 8.5 | 8.7 | 8.8 | 8.5 |
| NZ Retail FUM | 20.3 | 20.1 | 16.4 | 20.3 | 20.1 |
| NZ Annual inforce premiums | 31.7 | 31.7 | 31.7 | 31.7 | 31.7 |

(1) For market share definitions refer to Appendix 28, page 94.

(2) Prior periods have been restated in line with market updates.

(3) As at 31 May 2009.

(4) Personal lending market share includes personal loans and margin loans.

(5) In accordance with RBA guidelines, these measures include some products relating to both the Retail and Corporate segments.

(6) During the half year to 30 June 2009, Bankwest market share was impacted by a reclassification of balances from personal lending to home loans. Comparatives have not been restated.

Highlights continued

| | Full Year Ended | | | Half Year Ended | | |
|---|-----------------|----------|-----------------------|-----------------|----------|-----------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % |
| Key Performance Indicators - Group | | | | | | |
| Group | | | | | | |
| Underlying profit after tax (\$M) ⁽¹⁾ | 4,611 | 4,746 | (3) | 2,466 | 2,145 | 15 |
| Net interest margin (%) | 2.10 | 2.02 | 8 bpts | 2.16 | 2.04 | 12 bpts |
| Average interest earning assets (\$M) ⁽²⁾ | 481,248 | 385,667 | 25 | 526,512 | 436,722 | 21 |
| Average interest bearing liabilities (\$M) ⁽²⁾ | 453,458 | 362,249 | 25 | 496,742 | 410,880 | 21 |
| Funds management income to average FUA (%) | 1.04 | 1.19 | (15)bpts | 0.98 | 1.11 | (13)bpts |
| Funds Under Administration (FUA) - average (\$M) | 173,872 | 194,156 | (10) | 167,001 | 179,371 | (7) |
| Insurance income to average inforce premiums (%) | 50.6 | 55.1 | (450)bpts | 51.1 | 50.2 | 90 bpts |
| Average inforce premiums (\$M) | 1,798 | 1,511 | 19 | 1,885 | 1,708 | 10 |
| Operating expenses to total operating income (%) | 45.4 | 48.9 | (350)bpts | 46.5 | 44.3 | 220 bpts |
| Effective corporate tax rate (%) | 26.0 | 25.4 | 60 bpts | 27.4 | 24.1 | 330 bpts |
| Retail Banking Services | | | | | | |
| Cash net profit after tax (\$M) | 2,107 | 1,911 | 10 | 988 | 1,119 | (12) |
| Operating expenses to total banking income (%) | 42.9 | 46.1 | (320)bpts | 43.4 | 42.4 | 100 bpts |
| Business and Private Banking | | | | | | |
| Cash net profit after tax (\$M) | 736 | 721 | 2 | 363 | 373 | (3) |
| Operating expenses to total banking income (%) | 48.8 | 50.5 | (170)bpts | 48.6 | 49.1 | (50)bpts |
| Institutional Banking and Markets | | | | | | |
| Cash net profit after tax (\$M) | 166 | 771 | (78) | 334 | (168) | large |
| Operating expenses to total banking income (%) | 28.3 | 34.1 | large | 29.5 | 26.9 | 260 bpts |
| Wealth Management | | | | | | |
| Underlying profit after tax (\$M) ⁽¹⁾ | 514 | 789 | (35) | 186 | 328 | (43) |
| FUA - average (\$M) ⁽³⁾ | 167,677 | 186,696 | (10) | 160,974 | 173,001 | (7) |
| Average inforce premiums (\$M) ⁽³⁾ | 1,405 | 1,136 | 24 | 1,469 | 1,314 | 12 |
| Funds management income to average FUA (%) | 1.03 | 1.20 | (17)bpts | 0.96 | 1.11 | (15)bpts |
| Insurance income to average inforce premiums (%) | 45.3 | 49.0 | (370)bpts | 45.2 | 46.3 | (110)bpts |
| Operating expenses to net operating income (%) ⁽⁴⁾ | 62.0 | 52.7 | large | 68.9 | 56.3 | large |
| International Financial Services | | | | | | |
| Underlying profit after tax (\$M) ⁽¹⁾ | 467 | 555 | (16) | 198 | 269 | (26) |
| FUA - average (\$M) | 6,195 | 7,460 | (17) | 6,027 | 6,370 | (5) |
| Average inforce premiums (\$M) | 393 | 375 | 5 | 416 | 394 | 6 |
| Funds management income to average FUA (%) | 0.79 | 0.64 | 15 bpts | 0.77 | 0.81 | (4)bpts |
| Insurance income to average inforce premiums (%) | 66.4 | 67.2 | (80)bpts | 68.8 | 59.9 | large |
| Operating expenses to total operating income (%) | 50.7 | 51.9 | (120)bpts | 47.6 | 53.8 | large |
| Bankwest | | | | | | |
| Cash net profit after tax (\$M) | 113 | - | large | 113 | - | large |
| Operating expenses to total banking income (%) | 63.6 | - | large | 63.6 | - | large |
| Capital Adequacy - (Basel II) | | | | | | |
| Tier One (%) | 8.07 | 8.17 | (10)bpts | 8.07 | 8.75 | (68)bpts |
| Total (%) | 10.42 | 11.58 | (116)bpts | 10.42 | 11.39 | (97)bpts |

(1) Cash net profit after tax less Investment experience after tax.

(2) Average interest earning assets and average interest bearing liabilities have been adjusted to remove the impact of securitisation. Average interest earning assets and interest bearing liabilities relating to Bankwest have been included for the full and half years to 30 June 2009.

(3) Average funds under administration and average inforce premiums relating to St Andrew's have been included from date of acquisition.

(4) Net operating income represents total operating income less volume expenses.

| | Full Year Ended | | | Half Year Ended | | |
|--|-----------------|----------|-----------------------|-----------------|----------|-----------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % |
| Key Performance Indicators - Excluding Bankwest | | | | | | |
| Underlying profit after tax (\$M) | 4,498 | 4,746 | (5) | 2,353 | 2,145 | 10 |
| Net interest margin (%) | 2.11 | 2.02 | 9 bpts | 2.18 | 2.04 | 14 bpts |
| Average interest earning assets (\$M) | 450,830 | 385,667 | 17 | 465,173 | 436,722 | 7 |
| Average interest bearing liabilities (\$M) | 425,395 | 362,249 | 17 | 440,149 | 410,880 | 7 |
| Operating expenses to total operating income (%) | 44.6 | 48.9 | (430) bpts | 44.9 | 44.3 | 60 bpts |

Group Performance Analysis

Financial Performance and Business Review

In order to enhance the understanding and comparability of financial information between periods, commentary in the Financial Performance and Business Review excludes Bankwest unless otherwise stated. The results for St Andrew's have been included but are not material to the Group's result.

The Group's net profit after tax ("underlying basis") for the full year ended 30 June 2009 was \$4,498 million, which represents a 5% decrease on the prior year.

The performance during the year was underpinned by:

- Solid growth in lending and deposit balances, with home lending up 19% to \$257 billion, business lending up 6% to \$135 billion, and domestic deposits up 23% to \$287 billion since June 2008;
- Underlying net interest margin improvement of eight basis points since June 2008;
- Decline in average funds under administration of 10%, reflecting the adverse impact of volatile investment markets and outflows of short-term cash mandates;
- CommInsure inforce premium growth of 25% since June 2008 to \$1,560 million, with both Life and General insurance businesses experiencing strong volumes; partly offset by
- Operating expense growth of 4%, reflecting continued investment in people and technology as well as higher occupancy and volume expenses; and
- Significantly higher loan impairment provisioning levels, reflecting a cyclical deterioration in portfolio quality and the Group's prudent and conservative approach to provisioning.

The Group's net profit after tax ("underlying basis") for the half to 30 June 2009 increased by 10% on the prior half to \$2,353 million. The second half increase reflects a continuation of themes from the first half and a lower second half impairment expense.

More comprehensive disclosure of performance highlights by key business segments is contained on pages 16-31.

Net Interest Income

Net interest income increased by 21% on the prior year to \$9,595 million. The increase was a result of continued strong growth in average interest earning assets of 17% together with an eight basis point improvement in underlying net interest margin.

Net interest income increased by 11% on the prior half to \$5,052 million. The increase was driven by strong growth in average interest earning assets of 7% and a 14 basis point improvement in underlying net interest margin.

Factors impacting net interest margin are discussed on page 8.

Average Interest Earning Assets

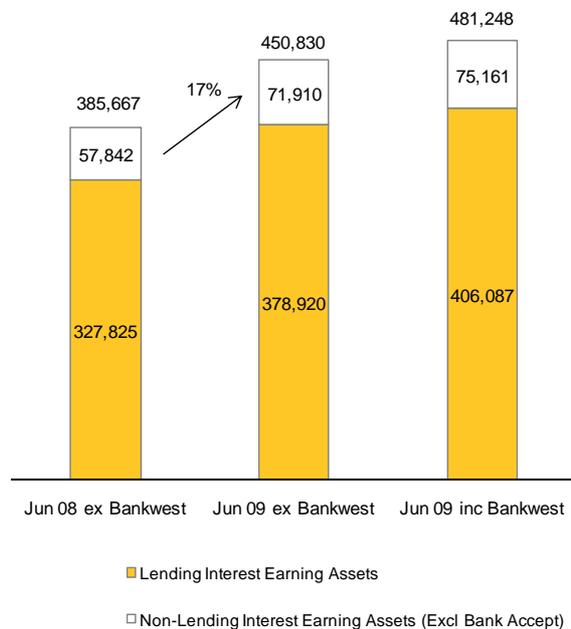
Average interest earning assets increased by \$65 billion on the prior year to \$451 billion, reflecting a \$51 billion increase in average lending interest earning assets and a \$14 billion increase in average non-lending interest earning assets.

Home loan average balances excluding the impact of securitisation increased by \$33 billion since June 2008 to \$223 billion, following above market volume growth whilst tightening credit standards.

Average balances for business and corporate lending increased by \$20 billion since June 2008 to \$137 billion, largely due to growth in Institutional Banking & Markets.

The growth of \$14 billion in average non-lending interest earning assets reflects higher levels of liquid assets held in response to uncertain economic and financial market conditions as well as additional liquid assets acquired to fund Bankwest's operations upon acquisition.

Average Interest Earning Assets (\$M)



Group Performance Analysis continued

Net Interest Margin

Underlying net interest margin improved eight basis points on the prior year. Key drivers of the improvement in underlying margin were:

Asset Pricing: Overall increase in margin of 13 basis points, reflecting the impact of repricing on home loans (four basis points), personal lending (six basis points) and business lending (three basis points). This has been in response to higher funding costs and increased credit risk.

Deposit pricing: Deposit margins decreased 24 basis points due to strong price competition for retail deposits and the decline in the official cash rate.

Mix and Liquids: Average liquid asset holdings increased \$14 billion since June 2008, resulting in six basis points of margin decline. This was driven by higher levels of liquid assets held in response to uncertain economic and financial market conditions (five basis points) together with liquid assets acquired to fund the Bankwest operations upon acquisition (one basis point).

The adverse impact of higher relative growth in lower margin home loans contributed one basis point of margin contraction.

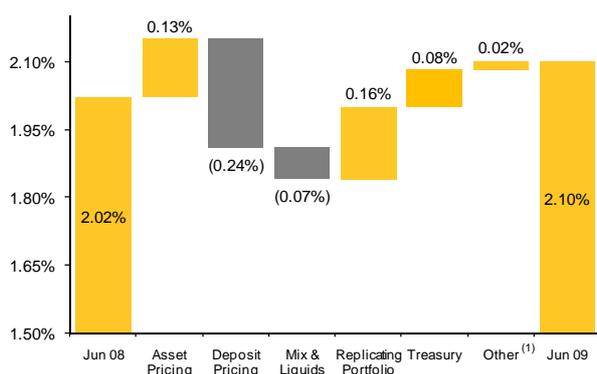
Replicating portfolio: As deposit margins have been adversely impacted by the declining cash rate environment the replicating portfolio has acted as a "buffer" and contributed 16 basis points to margin.

Treasury: Increase of eight basis points driven by higher earnings due to the free funding benefit of \$5 billion from capital raised during the year (four basis points) and Treasury gains generated through the management of short dated interest rate exposures (four basis points).

Other: Increase of two basis points driven by higher margins in offshore business units (four basis points), partly offset by lower margins in ASB (two basis points).

NIM movement since June 2008

Additional information, including the average balances, is set out on pages 40 to 46.



(1) Includes one basis point reduction from Bankwest and one basis point increase from AIFRS volatility.

Other Banking Income

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Commissions | 1,961 | 1,827 | 984 | 977 |
| Lending fees | 1,348 | 976 | 731 | 617 |
| Trading income | 720 | 546 | 272 | 448 |
| Other income | 254 | 228 | 113 | 141 |
| | 4,283 | 3,577 | 2,100 | 2,183 |
| AIFRS reclassification of net swap costs | (275) | (265) | (128) | (147) |
| Other banking income ex Bankwest | 4,008 | 3,312 | 1,972 | 2,036 |
| Bankwest | 168 | - | 168 | - |
| Other banking income | 4,176 | 3,312 | 2,140 | 2,036 |

Excluding the impact of AIFRS non-trading derivative volatility and Bankwest, other banking income increased 20% over the year.

Factors impacting Other banking income were:

- Commissions: increased by 7% on the prior year to \$1,961 million. This outcome reflects portfolio growth, the benefit of increased collection rates in credit cards and personal lending and higher credit card loyalty reward income (offset by an increase in operating expenses). CommSec brokerage commissions were lower following weaker volumes;
- Lending fees: increased by 38% on the prior year to \$1,348 million. The increase was due to growth in retail, corporate and institutional lending fees arising from higher lending volumes, together with \$244 million of early repayment fees received from customers exiting fixed rate loans. The associated costs from the unwind of swaps related to these fixed rate loans will largely be incurred over the next three years;
- Trading income: increased by 32% on the prior year to \$720 million. The increase was driven by higher foreign exchange and interest rate trading income generated from volatile market conditions together with Treasury income derived through the management of short dated interest rate risk exposures; and
- Other income: increased by 11% on the prior year to \$254 million, reflecting additional equity accounted profits from investments in Asia, together with higher operating lease rentals.

Excluding the impact of AIFRS volatility and Bankwest, other banking income in the current half decreased 4% on the prior half to \$2,100 million. This outcome was the result of lower trading income in the second half following the adverse impact of the steepening yield curve on Treasury earnings, partly offset by higher early repayment fees received from customers exiting fixed rate loans.

Group Performance Analysis continued

Funds Management Income

| | Full Year Ended | | Half Year Ended | |
|--------------------------------|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| CFS GAM | 773 | 1,068 | 331 | 442 |
| Colonial First State | 696 | 884 | 329 | 367 |
| CommInsure and Other | 266 | 281 | 109 | 157 |
| ASB and Other | 78 | 74 | 39 | 39 |
| Funds management income | 1,813 | 2,307 | 808 | 1,005 |

Funds management income decreased by 21% on the prior year to \$1,813 million. The decline was due to a reduction in average funds under administration and funds under management, both down 10% on the prior year, reflecting the adverse impact of falling investment markets and outflows of short term cash mandates from institutional investors.

Funds under administration (spot) as at 30 June 2009 was \$175 billion, representing an 8% decrease since 30 June 2008. The fall in funds under administration compares favourably with the ASX 200 and MSCI World (AUD) indices, which fell 24% and 16% respectively over the same period, reflecting the Group's diversification by asset class and geography.

Funds management income to average FUA decreased by 15 basis points on the prior year to 1.04% due to seed asset sales in the prior year and the adverse impact of higher levels of low margin short term cash mandates in the current year.

Funds management income in the current half decreased 20% on the prior half due to similar themes as those described above.

Insurance Income

| | Full Year Ended | | Half Year Ended | |
|-------------------------|-----------------|------------|-----------------|------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| CommInsure and Other | 636 | 557 | 329 | 307 |
| Sovereign and Other | 274 | 275 | 149 | 125 |
| Insurance income | 910 | 832 | 478 | 432 |

Insurance income increased by 9% on the prior year to \$910 million. The increase was a result of growth in average inforce premiums of 19% due to strong sales in Life and General insurance, partly offset by higher retail and wholesale life claims.

Insurance income in the current half increased 11% on the prior half following 10% growth in average inforce premiums.

Operating Expenses

Operating expenses increased by 4% over the prior year to \$7,282 million. The increase was driven by:

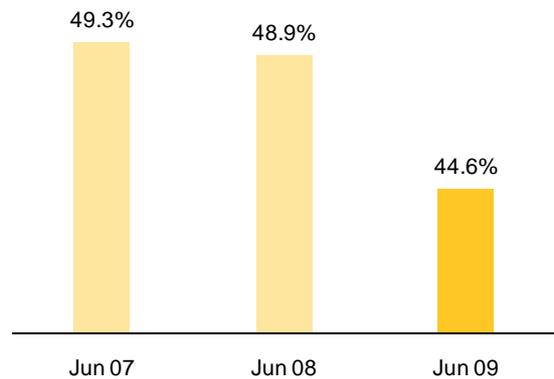
- Continued investment in people and technology;
- Higher volume related expenses resulting from strong growth in inforce premiums, an increase in depreciation charges relating to operating leases and additional credit card loyalty program costs (offset in other banking income); and
- Higher occupancy expenses following market rent increases and one-off costs relating to the relocation of offices to Sydney Olympic Park and Darling Park.

Gross investment continued to be strong, up 5% on the prior year to \$1,075 million. This includes spend on Core Banking Modernisation, Finest Online and the branch refurbishment program, together with other key strategic initiatives.

Operating expenses in the current half increased 5% on the prior half to \$3,731 million. Excluding the impact of additional card loyalty costs, expenses increased 3%.

Group Expense to Income Ratio (excluding Bankwest)

The expense to income ratio improved by 430 basis points over the prior year to 44.6%. The improvement reflects the Group's strong income growth combined with a continued focus on operational efficiencies, including mortgage and commercial loans processed per full time equivalent up by 25% and 17% respectively.



Group Performance Analysis continued

Impairment Expense

Impairment expense for the year was \$2,935 million, representing 72 basis points of average gross loans and acceptances. This expense reflects a write off of listed notes issued by ABC Learning Limited (nine basis points), the Group's exposure to a small number of single name corporate customers (10 basis points), an increase in management overlay (12 basis points), and higher retail and corporate collective and individual provisioning (41 basis points).

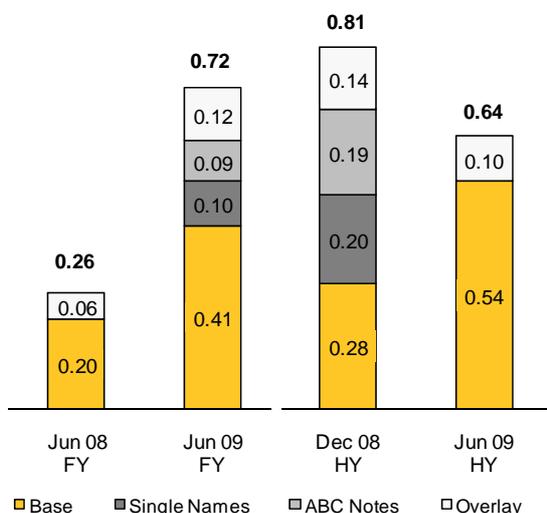
Home loan arrears over 90 days and personal lending arrears have increased on the prior year with deterioration in the second half. Credit card arrears deteriorated over the year, although have stabilised in the second half. As a result of higher arrears levels, additional resources have been deployed to collections. Credit policies for all retail products have also been tightened.

The corporate lending portfolio has been significantly impacted by a large increase in individual and collective provisioning due to a number of single name exposures. In addition, corporate collective provisioning has increased in response to a number of downgrades and adverse migration in credit ratings across the portfolio as a result of the deteriorating domestic economy.

Impairment expense for the current half decreased \$279 million on the prior half to \$1,328 million.

Gross impaired assets (excluding Bankwest) increased significantly over the prior year to \$2,844 million.

Impairment Expense as a % of Average Gross Loans and Acceptances



Provisions for Impairment

The Group maintains a prudent and conservative approach to provisioning, with total provisions for impairment losses including Bankwest at 30 June 2009 of \$4,954 million. This represents a \$1,346 million increase since December 2008 and \$3,209 million increase since June 2008. The current level reflects:

- The low risk, high quality nature of the home lending portfolio which represented 61% of lending assets excluding securitisation at 30 June 2009;
- Significantly increased specific provisioning in the corporate portfolio resulting from the deterioration in market conditions and exposure to a number of single name corporate customers;
- Higher collective provisioning following an increase in retail arrears and adverse migration in corporate credit ratings;
- A management overlay of \$1,320 million to cover the impact of economic conditions, and other risks;
- No direct exposure to US sub-prime or non-recourse mortgages; and
- No material exposure to Collateralised Debt Obligations ("CDO's").

Taxation Expense

The corporate tax expense was \$1,510 million, representing an effective tax rate of 25.8%. The effective tax rate was below the expected long term underlying effective tax rate of between 26.0% and 27.5% due to:

- Investment allowance deductions;
- An increased domestic impairment expense that resulted in a higher proportion of profit coming from offshore jurisdictions which have lower corporate tax rates compared to Australia; and
- Tax benefits from structured finance transactions that was offset by an equivalent reduction in pre-tax operating income.

Group Performance Analysis continued

| | As at | | | | |
|---|----------------|----------------|----------------|-----------------------|--------------------------------------|
| | 30/06/09 | 31/12/08 | 30/06/08 | Jun 09 vs Dec 08 % | Jun 09 vs ⁽⁴⁾ Jun 08 % |
| | \$M | \$M | \$M | | |
| Total Group Assets & Liabilities | | | | | |
| Interest earning assets | | | | | |
| Home loans including securitisation | 292,206 | 265,694 | 215,743 | 10 | 35 |
| Less: securitisation | (12,568) | (14,769) | (11,676) | (15) | 8 |
| Home loans excluding securitisation | 279,638 | 250,925 | 204,067 | 11 | 37 |
| Personal | 19,260 | 19,303 | 20,265 | - | (5) |
| Business and corporate | 160,089 | 164,901 | 126,987 | (3) | 26 |
| Loans, bills discounted and other receivables ⁽¹⁾ | 458,987 | 435,129 | 351,319 | 5 | 31 |
| Provisions for loan impairment | (4,924) | (3,578) | (1,713) | 38 | large |
| Net loans, bills discounted and other receivables | 454,063 | 431,551 | 349,606 | 5 | 30 |
| Non-lending interest earning assets | 72,688 | 74,391 | 49,385 | (2) | 47 |
| Total interest earning assets | 531,675 | 509,520 | 400,704 | 4 | 33 |
| Other assets ⁽²⁾ | 88,697 | 109,241 | 86,868 | (19) | 2 |
| Total assets | 620,372 | 618,761 | 487,572 | - | 27 |
| Interest bearing liabilities | | | | | |
| Transaction deposits | 66,117 | 66,685 | 59,917 | (1) | 10 |
| Saving deposits | 79,736 | 71,611 | 53,420 | 11 | 49 |
| Investment deposits | 135,314 | 136,085 | 98,745 | (1) | 37 |
| Other demand deposits | 78,938 | 66,358 | 44,014 | 19 | 79 |
| Total interest bearing deposits | 360,105 | 340,739 | 256,096 | 6 | 41 |
| Deposits not bearing interest | 8,616 | 9,445 | 7,610 | (9) | 13 |
| Deposits and other public borrowings | 368,721 | 350,184 | 263,706 | 5 | 40 |
| Debt issues | 88,814 | 86,676 | 73,785 | 2 | 20 |
| Other interest bearing liabilities | 43,744 | 51,859 | 44,756 | (16) | (2) |
| Total interest bearing liabilities | 492,663 | 479,274 | 374,637 | 3 | 32 |
| Securitisation debt issues | 13,005 | 15,723 | 12,032 | (17) | 8 |
| Non-interest bearing liabilities ⁽³⁾ | 83,262 | 93,777 | 74,766 | (11) | 11 |
| Total liabilities | 588,930 | 588,774 | 461,435 | - | 28 |
| Provisions for impairment losses | | | | | |
| Collective provision | 3,225 | 2,474 | 1,466 | 30 | large |
| Individually assessed provisions | 1,729 | 1,134 | 279 | 52 | large |
| Total provisions for impairment losses | 4,954 | 3,608 | 1,745 | 37 | large |
| Less off balance sheet provisions | (30) | (30) | (32) | - | (6) |
| Total provisions for loan impairment | 4,924 | 3,578 | 1,713 | 38 | large |

(1) Gross of provisions for impairment which are included in Other assets.

(2) Other assets include Bank acceptances of customers, derivative assets, and provisions for impairment, securitisation assets, insurance assets and intangibles.

(3) Non-interest bearing liabilities include derivative liabilities and insurance policy liabilities.

(4) Growth rate is inflated as the balance sheet as at 30 June 2008 does not include Bankwest.

For a more detailed analysis of the Bankwest contribution to the Group balance sheet refer to Appendix 23, page 89.

Credit Ratings

| | Long-term | Short-term | Outlook |
|---------------------------|-----------|------------|----------|
| Fitch Ratings | AA | F1+ | Stable |
| Moody's Investor Services | Aa1 | P-1 | Negative |
| Standard & Poor's | AA | A-1+ | Stable |

The Group continues to maintain a strong capital position that is reflected in its credit ratings which remained unchanged for the year. Additional information regarding the Bank's capital is disclosed in Appendix 14, pages 67 to 71.

Acquisition of Bankwest and St Andrew's

Acquisition Overview

The Group acquired 100% of the share capital of the Bank of Western Australia Limited ("Bankwest") and St Andrew's Australia Pty Ltd ("St Andrew's") on 19 December 2008.

Bankwest operates in the domestic market providing a comprehensive range of products, focusing on the small business banking and retail segments.

Since acquisition, Bankwest has continued to expand its customer base. As at 30 June 2009 Bankwest provided services to more than 960,000 retail customers and 26,000 business clients, through an extensive network of 135 retail branches, 78 Business Banking centres, direct and third party distribution channels, agencies and electronic, telephone and internet banking facilities.

St Andrew's provides life insurance and wealth management products to the Australian marketplace. Its range of products is similar to those provided by the Group's existing Wealth Management business.

The acquisition of Bankwest provides the Group with a significant opportunity to further develop its business in the Western Australian market. It complements the Group's existing operations and delivers additional growth opportunities in key market segments, as well as enhanced product and service delivery opportunities to customers.

The Group's Executive Committee and Bankwest Board are committed to delivering sustainable growth of the business in line with the Group's existing strategic priorities. Bankwest will continue to operate under the retained brand name, with a separate Board of Directors.

Acquisition Accounting

Following the finalisation of the fair value of assets and liabilities acquired, the gain on acquisition was \$983 million before tax and has been treated as a non-cash item. The gain is significantly higher than the \$660 million indicated at the time the acquisition was announced, due to the increase in the final fair value of net assets acquired, including \$719 million of intangible assets. This is despite an increase of \$1,059 million to the collective and individual provisions arising from the acquisition.

As part of the acquisition, fair value adjustments relating to fixed interest assets and liabilities and intangible assets subject to amortisation were recognised. Due to the significant size and non-recurring nature of these adjustments, the amortisation of the adjustments will be treated as non-cash and recognised over the assets and liabilities remaining useful lives.

Further details on the acquisition are disclosed in Appendix 18, page 76.

Purchase Consideration as at 30 June 2009

| | \$M |
|--|------------|
| Original purchase price | 2,100 |
| Additional purchase price adjustment | 26 |
| Costs relating to acquisition | 37 |
| Purchase consideration | 2,163 |
| Fair value of net identifiable assets acquired | 3,676 |
| Less: preference share placement | (530) |
| Gain on acquisition | 983 |
| Income tax expense | (371) |
| Gain on acquisition after tax | 612 |

Integration Progress

The integration of Bankwest and St Andrew's into the Group is progressing smoothly. The initial phase is focused on aligning the operations of Bankwest and the Group across the country, and consolidating systems and processes for efficiency.

The operations of St Andrew's are run as part of the Group's Wealth Management business. The integration of St Andrew's will enable existing customers to benefit from a wide range of investment platforms and product offerings.

During the half year to 30 June 2009, several key integration milestones have been achieved, including:

- Reciprocal ATM access, with customers of both the Commonwealth Bank and Bankwest having access to more than 4,000 ATMs, the largest network of any bank nationally, without paying any additional fees;
- Established an integration/synergy program including a cross business steering group;
- Commenced restructuring activities;
- Initiated a review of major contracts and licences to identify savings through additional buying power, notably for large IT licensing arrangements;
- Established initial technology links; and
- Delivered a directional target operating model for Bankwest.

Integration Expenses and Synergies

Total integration expenditure for the initial phase is anticipated to be \$313 million. The expenditure will be incurred over three years and due to its size and non-recurring nature it will be treated as a non-cash item.

The amount of integration expenditure for the six months to 30 June 2009 was \$112 million.

Integration Expenditure

| for the year ended 30 June 2009 | \$M |
|---------------------------------|------------|
| Restructuring | 16 |
| Property | 7 |
| Operations | 24 |
| IT expenditure | 60 |
| Other | 5 |
| Total | 112 |

Anticipated cost synergies have increased from an annualised run rate (by 2012) of \$220 million to \$250 million. This includes benefits associated with restructuring, cessation of the East Coast store rollout and other IT and property synergies. A low risk approach to the integration is being adopted that focuses on minimising distraction while maximising customer and business outcomes.

Prudent Risk Management

Whilst the Group has experienced effects from the global financial crisis, with impairment expense and provisions increasing over the course of the year, the Group's approach to risk management has it well positioned to offer continued strength.

The Group's primary credit exposures are in Australia with selective credit exposure to counterparts in other countries. Regardless, the Group's lending practices are based on sound measures that spread risk by providing finance to a broad consumer and business base, large and small, across various sectors.

The strength of the Group's risk management in uncertain times has been reflected in the recognition of the Group's overall asset quality and capital position. In particular, of the world's biggest banks, the Group remains in a select few with a AA credit rating and is ranked one of the most profitable banks in the world.

At the same time, whilst credit conditions and lending standards have tightened, this strength has allowed the Group to continue to lend to credit worthy customers, thereby facilitating credit flow in support of the Australian and New Zealand economies.

Principles for Risk Management

The Group has in place an independent risk management function with a strong risk culture that requires business areas to embed risk professionals in their areas and engage them fully when assessing new business and other risks, particularly when a client falls on hard times.

The Group's risk culture is to take risks that are adequately rewarded and that support its aspiration of achieving solid and sustainable growth in shareholder value at a rate equal to or above the best of the major banking groups in Australia.

Supporting this culture, the Group requires that managers:

- Operate responsibly, meeting the financial service needs of its customers, providing excellent customer service, and maintaining impeccable professional standards and business ethics;
- Make business decisions only after careful consideration of risk;
- Understand the risks it takes on, increasing exposure to new strategic initiatives/products only as sufficient experience and insight is gained;
- Exercise disciplined moderation in risk taking underpinned with strength in capital, funding and liquidity;
- Diligently strive to protect and enhance its reputation whilst being intolerant of regulatory and compliance breaches or risks associated with its people;
- Maintain a control environment that, within practical constraints, minimises risks; and
- Promote a culture aimed at the achievement of best practice in the recognition, assessment, management and pricing of risk.

Integrated Risk Management

The Group's view of risk is primarily based on an internal view of losses should extreme events happen and is the primary driver of how capital is allocated. The Group sets goals and budgets, then measures the performances of businesses substantively based on "profit after charge for capital" measures. The Group firmly believes that this risk-adjusted return orientation guides decisions that earn appropriate rates of return on every dollar of risk taken.

The principal risk types managed by the Group are Credit Risk, Market Risk, Liquidity and Funding Risk, Operational Risk, Strategic Business Risk, Insurance Risk and Compliance Risk.

The Group has in place an integrated risk management framework to identify, assess, manage and report these risks and risk adjusted returns on a consistent and reliable basis. This framework requires each business to own the outcome of its risk-taking activities and benefit from the resulting risk adjusted returns.

Risk Management Initiatives

The Group continues building its risk culture. To better integrate the management of the risks faced during the year, the Group has taken actions to:

- Upgrade its risk management organisation structure and refined the Board Risk Committee charter to further emphasise the importance of independent risk management;
- Further develop and refine the Group's risk appetite to better define the types and degrees of risk that the Group is willing to accept. This is in line with the Board's view that a well articulated risk appetite is important in giving the Group's stakeholders a clear expectation as to how the Group will operate from a risk taking perspective;
- Embedded stress testing in the business forecasting process and recognised the pro-cyclicality effects of risk rating migrations on the calculation of risk weighted assets. The Group has regularly carried out stress testing across its various businesses and principal risk types during the year to provide a comprehensive view of the potential capital requirements of the Group under specific stress scenarios. This process assists the Group in managing its capital through the economic cycle;
- Benchmark and align its policy framework against prudential standards as well as potential developments in Australian and international standards and best practice generally. This has included completing reviews of policies relating to Credit Risk (particularly relating to country, industry and large exposure concentration policies as well as risk model oversight), Operational Risk, Compliance Risk and Market Risk. Liquidity and Funding Risk policy was also reviewed and the main parameter settings confirmed as being appropriate for the economic conditions; and
- Integrate risk management for the Group's Wealth Management and New Zealand subsidiaries and is aligning Bankwest to the Group's risk management framework.

This page has been intentionally left blank

Risk Management continued

| Asset Quality - Group | Full Year Ended | | | Half Year Ended | | |
|--|-----------------|----------|--------------------------|-----------------|----------|-----------|
| | 30/06/09 | 30/06/08 | Jun 09 vs ⁽³⁾ | 30/06/09 | 31/12/08 | Jun 09 vs |
| | | | Jun 08 % | | | Dec 08 % |
| Gross loans and acceptances (\$M) | 488,500 | 383,502 | 27 | 488,500 | 466,868 | 5 |
| Risk weighted assets ("RWA") - Basel II (\$M) | 288,836 | 205,501 | 41 | 288,836 | 239,289 | 21 |
| Credit risk weighted assets (\$M) | 258,453 | 187,440 | 38 | 258,453 | 221,231 | 17 |
| Gross impaired assets (\$M) | 4,210 | 683 | large | 4,210 | 2,714 | 55 |
| Net impaired assets (\$M) | 2,481 | 404 | large | 2,481 | 1,580 | 57 |
| Collective provision as a % of risk weighted assets - Basel II ⁽¹⁾ | 1.12 | 0.71 | 41 bpts | 1.12 | 0.89 | 23 bpts |
| Collective provision as a % of credit risk weighted assets - Basel II ⁽¹⁾ | 1.25 | 0.78 | 47 bpts | 1.25 | 0.97 | 28 bpts |
| Collective provision as a % of gross loans and acceptances | 0.66 | 0.38 | 28 bpts | 0.66 | 0.53 | 13 bpts |
| Individually assessed provisions for impairment as a % of gross impaired assets | 41.1 | 40.8 | 30 bpts | 41.1 | 41.8 | (70)bpts |
| Impairment expense annualised as a % of average RWA - Basel II ^{(1) (2)} | 1.25 | 0.46 | 79 bpts | 1.03 | 1.43 | (40)bpts |
| Impairment expense annualised as a % of average gross loans and acceptances | 0.68 | 0.26 | 42 bpts | 0.61 | 0.81 | (20)bpts |

| Asset Quality - Excluding Bankwest | Full Year Ended | | | Half Year Ended | | |
|---|-----------------|----------|------------|-----------------|----------|-----------|
| | 30/06/09 | 30/06/08 | Jun 09 vs | 30/06/09 | 31/12/08 | Jun 09 vs |
| | | | Jun 08 % | | | Dec 08 % |
| Gross loans and acceptances (\$M) | 430,650 | 383,502 | 12 | 430,650 | 408,174 | 6 |
| Risk weighted assets ("RWA") - Basel II (\$M) | 246,001 | 205,501 | 20 | 246,001 | 239,289 | 3 |
| Credit risk weighted assets (\$M) | 218,664 | 187,440 | 17 | 218,664 | 221,231 | (1) |
| Gross impaired assets (\$M) | 2,844 | 683 | large | 2,844 | 1,944 | 46 |
| Net impaired assets (\$M) | 1,735 | 404 | large | 1,735 | 1,048 | 66 |
| Collective provision as a % of risk weighted assets - Basel II | 0.93 | 0.71 | 22 bpts | 0.93 | 0.80 | 13 bpts |
| Collective provision as a % of credit risk weighted assets - Basel II | 1.04 | 0.78 | 26 bpts | 1.04 | 0.86 | 18 bpts |
| Collective provision as a % of gross loans and acceptances | 0.53 | 0.38 | 15 bpts | 0.53 | 0.47 | 6 bpts |
| Individually assessed provisions for impairment as a % of gross impaired assets | 39.0 | 40.8 | (180) bpts | 39.0 | 46.1 | large |
| Impairment expense annualised as a % of average RWA - Basel II ⁽²⁾ | 1.27 | 0.46 | 81 bpts | 1.10 | 1.43 | (33) bpts |
| Impairment expense annualised as a % of average gross loans and acceptances | 0.72 | 0.26 | 46 bpts | 0.64 | 0.81 | (17) bpts |

(1) The ratio at 31 December 2008 has been adjusted to include an estimate of Bankwest risk weighted and credit risk weighted assets.

(2) For the full year ended 30 June 2008, this ratio uses a simple average pro-forma Basel II RWA at 31 December 2007 and actual Basel II RWA at 30 June 2008.

(3) Growth rate is inflated as 30 June 2008 does not include Bankwest.

Retail Banking Services

Financial Performance and Business Review

Retail Banking Services performed strongly over the year ended 30 June 2009 with cash net profit after tax of \$2,107 million, increasing 10% on the prior year. The result was underpinned by strong sales and volume growth in key product lines, disciplined cost management and a higher impairment expense.

Customer service remains a key focus, with the business recording the largest improvement in customer satisfaction scores amongst local peers, increasing 2.9% on the prior year to 73.0%⁽¹⁾. Weekly customer experience surveys have also shown a significant improvement across all major channels.

A number of initiatives have been implemented that have contributed to this achievement. Highlights include:

- Enhancements to NetBank and the launch of mobile phone banking providing more convenience to our customers;
- Removal of a direct charge by the Group for our customers using non-CBA ATMs, and free access to over 4,000 CBA and Bankwest ATMs for Group customers;
- Over 1.6 million customers signing up to Online Statements;
- The purchase of a 33% holding in Aussie Home Loans Pty Limited, and the acquisition of \$2.25 billion of Wizard originated home loans following Aussie's purchase of the Wizard brand and distribution network;
- Offering access to more than 1,000 branches across Australia with a continued focus on branch refurbishment;
- The launch of Australia's only "60 minute" home loan, where eligible customers can obtain a completed home loan within an hour of walking into a branch; and
- A home loan "repayment holiday" of up to 12 months for customers who lose their jobs due to the current economic downturn and assistance packages for victims of Victorian bushfire and NSW and Queensland floods.

The success of these initiatives is reflected in:

- The Group's retail products received 28 five star ratings from CANSTAR CANNEX and the Branch and ATM network was named the most comprehensive in recognition of the Group's reach and accessibility to customers;
- A number of awards for the NetBank online banking service, including Money Magazine's Online Bank of the year; and
- 2009 "Lender of the Year" at the annual Mortgage and Finance Association of Australia (MFAA) industry awards.

In addition, a record number of staff across the business participated in the annual People & Culture Survey with results showing that the business is supported by an engaged group of people.

Home Loans

Home loan income increased 32% on the prior year to \$1,742 million. Strong balance growth of 21%, compared to market growth of 7%, was achieved through "flight-to-quality", increased lending capability in the branch network and significant presence in the broker market, while credit standards were tightened. In addition, CBA continues to offer the equal lowest priced standard variable home loans amongst local peers. Margins have benefited through a considered approach to repricing but continue to be impacted by higher funding costs. Other banking income was up 18% on prior year, underpinned by increased volumes and package fee collection rates.

(1) Source: Roy Morgan Research satisfaction with Main Financial Institution (MFI) six monthly moving averages based on respondents aged 14+. Represents the percentage of customers who answered as being either very or fairly satisfied.

Consumer Finance

Consumer Finance income increased 28% on the prior year to \$1,441 million. This includes the impact of higher income relating to loyalty redemptions following changes to the Qantas Frequent Flyer program (offset in expenses). Excluding the impact of higher loyalty income, growth was 22% on the prior year and 10% on the prior half. The focus on profitable growth has resulted in sustainable balance growth as well as improved margins to offset increased funding costs and risk. Other banking income increased 21% on the prior year excluding loyalty income, mainly as a result of increased collection rates and an uplift in interchange income.

Retail Deposits

Deposit income of \$3,069 million was in line with the prior year. Balances grew 16%, reflecting both "flight-to-quality" and a shift to more conservative style investment products. This was marginally below market growth due to strong price competition. However, the Group has maintained its number one market share position with a significant gap to the next competitor. Transaction account balances grew 11%, with personal account openings across all channels up 30% on the prior year, supported by new product offerings such as the Debit MasterCard.

During the second half margins were negatively impacted by declining cash rates (net of replicating portfolio benefit) and intense competition. Other banking income decreased 10% on the prior half mainly as a result of a reduction in ATM fees following the introduction of direct charging.

Distribution

Commissions received primarily from the distribution of business banking, wealth management, and foreign exchange products through the retail distribution network increased 29% on the prior year. This was mainly due to increased focus on foreign exchange volumes and general insurance cross sell initiatives. Cross-sell has improved due to enhanced skills in the branch network and record numbers of needs analysis conversations conducted with customers.

Operating Expenses

Operating expenses increased 6% on the prior year, mainly due to higher credit card loyalty costs. Excluding loyalty, operating expense growth was 2% with staff and occupancy cost increases partly offset by productivity improvements. Operating expenses for the second half excluding loyalty increased only 1% on the prior half despite increased staff costs as a result of higher home loan volumes and continued focus on collections and origination criteria to manage asset quality. The expense to income ratio for the year has decreased to 42.9%, a productivity improvement of 7%.

Impairment Expense

Impairment expense, including provision for Storm Financial customer remediation, increased significantly on the prior year to \$699 million. Increased volumes and higher arrears due to deteriorating economic conditions both contributed to the underlying increase. Home and personal lending arrears over 90 days increased on the prior year, with deterioration in the second half. Credit card arrears increased significantly in the first half of the year, but have stabilised in the second half. Additional resources have been allocated to collections, resulting in fewer arrears flowing into losses. Credit policies for all products have been tightened.

Retail Banking Services continued

| Full Year Ended 30 June 2009 | | | | | |
|----------------------------------|--------------|---------------------------------|-----------------|---------------------|--------------|
| | Home Loans | Consumer Finance ⁽¹⁾ | Retail Deposits | Retail Distribution | Total |
| | \$M | \$M | \$M | \$M | \$M |
| Net interest income | 1,575 | 958 | 2,392 | - | 4,925 |
| Other banking income | 167 | 483 | 677 | 224 | 1,551 |
| Total banking income | 1,742 | 1,441 | 3,069 | 224 | 6,476 |
| Operating expenses | | | | | 2,781 |
| Impairment expense | | | | | 699 |
| Net profit before tax | | | | | 2,996 |
| Corporate tax expense | | | | | 889 |
| Cash net profit after tax | | | | | 2,107 |

| Full Year Ended 30 June 2008 | | | | | |
|----------------------------------|--------------|---------------------------------|-----------------|---------------------|--------------|
| | Home Loans | Consumer Finance ⁽¹⁾ | Retail Deposits | Retail Distribution | Total |
| | \$M | \$M | \$M | \$M | \$M |
| Net interest income | 1,178 | 779 | 2,381 | - | 4,338 |
| Other banking income | 141 | 346 | 679 | 173 | 1,339 |
| Total banking income | 1,319 | 1,125 | 3,060 | 173 | 5,677 |
| Operating expenses | | | | | 2,619 |
| Impairment expense | | | | | 331 |
| Net profit before tax | | | | | 2,727 |
| Corporate tax expense | | | | | 816 |
| Cash net profit after tax | | | | | 1,911 |

| Half Year Ended 30 June 2009 | | | | | |
|----------------------------------|------------|---------------------------------|-----------------|---------------------|--------------|
| | Home Loans | Consumer Finance ⁽¹⁾ | Retail Deposits | Retail Distribution | Total |
| | \$M | \$M | \$M | \$M | \$M |
| Net interest income | 856 | 511 | 1,146 | - | 2,513 |
| Other banking income | 85 | 265 | 321 | 108 | 779 |
| Total banking income | 941 | 776 | 1,467 | 108 | 3,292 |
| Operating expenses | | | | | 1,430 |
| Impairment expense | | | | | 462 |
| Net profit before tax | | | | | 1,400 |
| Corporate tax expense | | | | | 412 |
| Cash net profit after tax | | | | | 988 |

| Major Balance Sheet Items | As at | | | | |
|---|----------------|----------------|----------------|--------------------|--------------------|
| | 30/06/09 | 31/12/08 | 30/06/08 | Jun 09 vs Dec 08 % | Jun 09 vs Jun 08 % |
| | \$M | \$M | \$M | | |
| Home loans (including securitisation) | 226,457 | 200,460 | 186,942 | 13 | 21 |
| Consumer finance ⁽¹⁾ | 12,064 | 11,737 | 11,428 | 3 | 6 |
| Total assets | 238,521 | 212,197 | 198,370 | 12 | 20 |
| Home loans (net of securitisation) | 217,855 | 190,381 | 175,266 | 14 | 24 |
| Transaction deposits | 20,335 | 20,315 | 18,267 | - | 11 |
| Savings deposits | 55,334 | 50,005 | 44,261 | 11 | 25 |
| Investments and other deposits | 60,817 | 62,778 | 55,388 | (3) | 10 |
| Deposits not bearing interest | 2,858 | 2,882 | 2,305 | (1) | 24 |
| Total liabilities | 139,344 | 135,980 | 120,221 | 2 | 16 |

(1) Consumer Finance includes personal loans and credit cards.

Business and Private Banking

Financial Performance and Business Review

Business and Private Banking services the unique financial needs of a range of business customers, from small business to medium sized corporate and agribusiness sectors through a range of product offerings including business loans, deposits, global markets products and asset finance facilities. In addition, private banking services are provided to high net worth individuals. The Equities and Margin Lending business offers a range of investment and cash products, including online broking services to retail and wholesale customers.

Business and Private Banking achieved a cash net profit after tax of \$736 million, which represents a 2% increase on the prior year. This result was impacted by a significant increase in impairment expense during the year.

The operating performance of the business was strong with total banking income increasing 9% on the prior year, driven by strong business lending and deposit volumes particularly in the first half of the year and effective margin management. Profit in the second half of the year decreased 3% on the first half largely due to a higher impairment expense.

The continued focus on improving customer service levels has been reflected in the June 2009 TNS Business Finance Monitor⁽¹⁾. The Group is now closer to the number one peer bank⁽²⁾ in terms of business customer satisfaction ratings, with the gap contracting from 10.4% at June 2008 to 5.1% at June 2009.

Other performance highlights during the year included:

- The launch of the Group's Small Business Investment Package, announced in March 2009, including the Business Banking Support Line, a dedicated financial support service to help small business and agribusiness customers during the challenging economic conditions;
- The introduction of eVolve, a new product which provides small business customers with e-commerce functionality including virtual shop-front and online payment facilities;
- The introduction of SuperGear, a solution for self managed Super Funds wishing to invest in property;
- Continued development of our industry-leading transaction banking capability through CommBiz saw the integration of trade finance, FX and money market trading products as well as Global Cash Management functionality onto the platform. The CommBiz client base grew 20% in the year and transaction numbers grew by 39%; and
- Achievement of record asset finance volumes with new business market share increasing 7% on the prior year to 21%.

Corporate Financial Services

Corporate Financial Services income increased 11% on the prior year to \$951 million. There has been significant investment in people, systems & processes to deliver better customer service, including the opening of a further three new Business Banking Centres during the year. The continued focus on assisting customers during more challenging times, through proactive contact and delivering solutions tailored to customer needs has led to improved customer satisfaction scores over the year. There has also been a strong focus on industry specialisation and advisory services to niche industries, including accounting, legal, franchising and healthcare.

Regional and Agribusiness Banking

Regional and Agribusiness Banking income has increased by 10% on the prior year to \$307 million. This result has been assisted by increased volumes from interest rate hedging and

commodity linked products. Regional and Agribusiness has recently expanded to include some regionally based Local Business Banking and Corporate Financial Services teams. This better aligns all business banking staff under one team in regional areas and provides a greater focus on customer service.

Local Business Banking

Local Business Banking income increased by 15% on the prior year to \$613 million. The business continued embedding its distinctive support model, including a personalised, 24 hour 7 days a week support centre, and continued roll-out of Business Bankers in branches – over 80% of the branch network is supported by a designated Business Banker.

Private Bank

Private Bank income increased by 14% on the prior year to \$208 million. This result has been driven by strong deposit and home lending growth, slightly offset by declining revenue from the advisory business due to the weakened market conditions.

During the year two new offices were opened to service the needs of high net worth customers. The continued focus on customer satisfaction has seen the Private Bank being recognised in the Australian Private Banking Council Awards, winning "Best Private Bank" for high net worth customers with investible assets of between \$1m - \$10m.

Equities and Margin Lending

Equities and Margin Lending income decreased by 3% on the prior year to \$403 million, impacted by the equity market downturn and a 42% decline in margin lending balances. This has been partly offset by continued balance growth in the new integrated CommSec cash management products.

CommSec's position as market leader has been recognised by its winning major industry awards. It is the only online broker to be awarded a five star rating by CANSTAR CANNEX for both its online share trading, and margin lending products. CommSec also won the AFR/Smart Investor Blue Ribbon Award for Online Broker of the Year - Fully Featured, and key awards from Money Magazine including "Best Innovative Product" for the CommSec Cash Management offering. CommSec continues to be a global innovator in mobile technologies by winning an international Webby award for its iPhone application.

Integration of the IWL business, rebranded Core Equity Services, is progressing well, with the launch of the first phase of its new equities trading platform.

Operating Expenses

Operating expenses of \$1,272 million increased by 6% on the prior year. This result was driven by increased IT costs relating to system improvements together with the full year impact of IWL Limited.

Impairment Expense

Impairment expense increased significantly on the prior year, due to the impact of the deterioration in the domestic environment on small to medium sized businesses. The growth in impairment expense includes higher individual provision charges together with some adverse migration in credit ratings across the portfolio contributing to an increase in collective provisions. In addition, provision has been made for losses arising from margin lending to clients of Storm Financial.

(1) Measured all businesses with annual turnover to \$100 million (excluding agribusinesses), 12 months rolling average.

(2) Peer banks include NAB, ANZ, WBC and St George.

Business and Private Banking continued

Full Year Ended 30 June 2009

| | Corporate Financial Services | Regional & Agri- business | Local Business Banking | Private Bank | Equities & Margin Lending | Other | Total |
|----------------------------------|------------------------------------|---------------------------------|------------------------------|-----------------|---------------------------------|------------|--------------|
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Net interest income | 590 | 205 | 389 | 108 | 177 | 56 | 1,525 |
| Other banking income | 361 | 102 | 224 | 100 | 226 | 67 | 1,080 |
| Total banking income | 951 | 307 | 613 | 208 | 403 | 123 | 2,605 |
| Operating expenses | | | | | | | 1,272 |
| Impairment expense | | | | | | | 309 |
| Net profit before tax | | | | | | | 1,024 |
| Corporate tax expense | | | | | | | 288 |
| Cash net profit after tax | | | | | | | 736 |

Full Year Ended 30 June 2008

| | Corporate Financial Services | Regional & Agri- business | Local Business Banking | Private Bank | Equities & Margin Lending | Other | Total |
|----------------------------------|------------------------------------|---------------------------------|------------------------------|-----------------|---------------------------------|------------|--------------|
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Net interest income | 481 | 174 | 285 | 89 | 158 | 64 | 1,251 |
| Other banking income | 375 | 105 | 249 | 93 | 259 | 53 | 1,134 |
| Total banking income | 856 | 279 | 534 | 182 | 417 | 117 | 2,385 |
| Operating expenses | | | | | | | 1,205 |
| Impairment expense | | | | | | | 167 |
| Net profit before tax | | | | | | | 1,013 |
| Corporate tax expense | | | | | | | 292 |
| Cash net profit after tax | | | | | | | 721 |

Half Year Ended 30 June 2009

| | Corporate Financial Services | Regional & Agri- business | Local Business Banking | Private Bank | Equities & Margin Lending | Other | Total |
|----------------------------------|------------------------------------|---------------------------------|------------------------------|-----------------|---------------------------------|-----------|--------------|
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Net interest income | 298 | 106 | 200 | 53 | 85 | 35 | 777 |
| Other banking income | 184 | 53 | 111 | 51 | 107 | 45 | 551 |
| Total banking income | 482 | 159 | 311 | 104 | 192 | 80 | 1,328 |
| Operating expenses | | | | | | | 645 |
| Impairment expense | | | | | | | 189 |
| Net profit before tax | | | | | | | 494 |
| Corporate tax expense | | | | | | | 131 |
| Cash net profit after tax | | | | | | | 363 |

As at

| Major Balance Sheet Items | 30/06/09 | 31/12/08 | 30/06/08 | Jun 09 vs | Jun 09 vs |
|--|---------------|---------------|---------------|-----------|-----------|
| | \$M | \$M | \$M | Dec 08 % | Jun 08 % |
| Interest earning lending assets (excluding margin loans) | 55,042 | 53,663 | 50,115 | 3 | 10 |
| Bank acceptances of customers | 12,099 | 11,594 | 13,513 | 4 | (10) |
| Non-lending interest earning assets | 1,311 | 1,150 | 115 | 14 | large |
| Margin loans | 4,569 | 5,192 | 7,815 | (12) | (42) |
| Other assets ⁽¹⁾ | 1,794 | 416 | 2,047 | large | (12) |
| Total assets | 74,815 | 72,015 | 73,605 | 4 | 2 |
| Transaction deposits | 39,379 | 39,217 | 39,763 | - | (1) |
| Savings deposits | 4,982 | 4,369 | 3,088 | 14 | 61 |
| Investment deposits | 30,243 | 31,292 | 26,215 | (3) | 15 |
| Certificates of deposits and other | 172 | 114 | 84 | 51 | large |
| Due to other financial institutions | 2,101 | 443 | 935 | large | large |
| Other non-interest bearing liabilities ⁽¹⁾ | 17,922 | 17,413 | 19,592 | 3 | (9) |
| Total liabilities | 94,799 | 92,848 | 89,677 | 2 | 6 |

(1) Other assets include intangible assets and Other non-interest bearing liabilities include bank acceptances.

Institutional Banking and Markets

Financial Performance and Business Review

Institutional Banking and Markets services the Group's major corporate, institutional and government clients, creating customised solutions based on specific needs, industry trends and market conditions. The Total Capital Solutions offering includes debt and equity capital raising, financial risk management and transactional banking capabilities. Institutional Banking and Markets also has wholesale banking operations in London, Malta, New York, New Zealand, Singapore, Hong Kong and Japan.

Customer Satisfaction continues to be a key focus. Several successful customer orientated initiatives implemented in the year ended 30 June 2009 were recognised in the bi-annual, April 2009, East & Partners' Institutional Banking & Markets report. This report rated Institutional Banking and Markets best in the market for the third year running under the categories of "Understanding Customers' Business" and "Loyalty to the Relationship." The division also ranked ahead of its domestic peers in the other key satisfaction categories of "Understanding Customers' Industry Sector", "Relationship Management" and "Quality of People."

Institutional Banking and Markets achieved cash net profit after tax of \$166 million for the year ended 30 June 2009, which represented a decrease of 78% on the prior year as a result of a significant increase in impairment expense during the year.

The underlying performance remains strong with operating income up 37% to \$2,402 million. This was a positive result in a challenging market and a reflection of:

- The ability to focus on meeting customer's capital management requirements by offering a full range of capital solutions during uncertain times;
- Improved net interest margins across the loan portfolio reflecting market and risk conditions; and
- Targeted lending interest earning asset growth, achieved while maintaining credit disciplines to ensure high asset quality levels are preserved.

Institutional Banking and Markets continues to focus on productivity with the expense to income ratio improving from 34.1% for the prior year to 28.3% for the year ended 30 June 2009.

The cash net profit after tax for the half year ended 30 June 2009 was \$334 million, up significantly on the prior half. The increase reflects the impact of improved margins and a lower second half impairment expense, partly offset by higher operating expenses.

Asset balances declined in the second half due to companies raising equity and deleveraging in response to the current market environment, together with the impact of the strengthening Australian dollar.

A number of key initiatives were implemented or approved during the year to further strengthen the Institutional Banking and Markets vision of being the leading provider of Total Capital Solutions. These include expansion of:

- Global distribution capabilities to position the Group as the leader in fixed income markets;
- Foreign Exchange capacity through investment in the product platform; and
- Institutional Equities division to meet the demand from major corporate clients seeking to raise equity capital, and to meet the needs of institutional investors.

Institutional Banking

Operating income increased 31% on the prior year to \$1,536 million, driven primarily by effective margin management and focusing on meeting customers' overall financial services requirements, which has contributed to lending balance growth of 4% whilst maintaining high asset quality.

Markets

Markets income increased by 50% on the prior year to \$866 million, primarily driven by strong growth in customer demand for hedging and trading activities in foreign exchange, interest rate and commodity markets.

This result was achieved by actively managing the portfolio whilst continuing to adopt a disciplined approach to risk management.

Operating Expenses

Operating expenses of \$679 million increased 14% on the prior year. The increase was driven by depreciation charges relating to operating leases, higher staff costs, adverse foreign exchange effect on offshore activities and investment in infrastructure to support business growth.

Impairment Expense

Impairment expense increased significantly on the prior year to \$1,708 million. Impairment expense during the year has been impacted by the write off of listed notes issued by ABC Learning Ltd and higher individual and collective provisions taken to cover a small number of single name exposures. In addition, the collective provision has increased in response to a number of downgrades across the portfolio as a result of the deteriorating global economy.

Impairment expense for the second half was lower than the first half. This was largely due to the ABC notes write off and provisions taken to cover a small number of single name exposures in the first half.

Corporate Tax Expense

The Corporate tax benefit for the year ended 30 June 2009 was \$151 million. This was largely due to the increased domestic impairment expense which resulted in a higher proportion of profit coming from offshore jurisdictions that have lower corporate tax rates. In addition, the tax expense for the year benefitted from structured finance transactions, which are offset by an equivalent reduction in pre-tax operating income.

Institutional Banking and Markets continued

| | Full Year Ended 30 June 2009 | | |
|----------------------------------|------------------------------|------------|--------------|
| | Institutional | | |
| | Banking | Markets | Total |
| | \$M | \$M | \$M |
| Net interest income | 1,020 | 433 | 1,453 |
| Other banking income | 516 | 433 | 949 |
| Total banking income | 1,536 | 866 | 2,402 |
| Operating expenses | | | 679 |
| Impairment expense | | | 1,708 |
| Net profit before tax | | | 15 |
| Corporate tax expense | | | (151) |
| Cash net profit after tax | | | 166 |

| | Full Year Ended 30 June 2008 | | |
|----------------------------------|------------------------------|------------|--------------|
| | Institutional | | |
| | Banking | Markets | Total |
| | \$M | \$M | \$M |
| Net interest income | 846 | 151 | 997 |
| Other banking income | 330 | 425 | 755 |
| Total banking income | 1,176 | 576 | 1,752 |
| Operating expenses | | | 598 |
| Impairment expense | | | 259 |
| Net profit before tax | | | 895 |
| Corporate tax expense | | | 124 |
| Cash net profit after tax | | | 771 |

| | Half Year Ended 30 June 2009 | | |
|----------------------------------|------------------------------|------------|--------------|
| | Institutional | | |
| | Banking | Markets | Total |
| | \$M | \$M | \$M |
| Net interest income | 547 | 216 | 763 |
| Other banking income | 208 | 269 | 477 |
| Total banking income | 755 | 485 | 1,240 |
| Operating expenses | | | 366 |
| Impairment expense | | | 512 |
| Net profit before tax | | | 362 |
| Corporate tax expense | | | 28 |
| Cash net profit after tax | | | 334 |

| Major Balance Sheet Items | As at | | | | |
|--|----------------|----------------|---------------|-----------------------|-----------------------|
| | 30/06/09 | 31/12/08 | 30/06/08 | Jun 09 vs Dec 08 % | Jun 09 vs Jun 08 % |
| | \$M | \$M | \$M | | |
| Interest earning lending assets | 67,213 | 73,942 | 63,612 | (9) | 6 |
| Bank acceptances of customers | 2,629 | 3,138 | 4,765 | (16) | (45) |
| Non-lending interest earning assets | 30,858 | 27,524 | 18,695 | 12 | 65 |
| Other assets ⁽¹⁾ | 12,500 | 23,428 | 10,582 | (47) | 18 |
| Total assets | 113,200 | 128,032 | 97,654 | (12) | 16 |
| Certificate and other deposits | 12,725 | 10,702 | 6,567 | 19 | 94 |
| Investment deposits | 9,008 | 6,841 | 3,513 | 32 | large |
| Due to other financial institutions | 11,627 | 15,169 | 15,724 | (23) | (26) |
| Liabilities at fair value through the Income Statement | 2,598 | 2,416 | 1,914 | 8 | 36 |
| Debt issues | 11,376 | 24,437 | 25,438 | (53) | (55) |
| Loan Capital | 644 | 720 | 581 | (11) | 11 |
| Other non-interest bearing liabilities ⁽¹⁾ | 33,863 | 45,489 | 22,824 | (26) | 48 |
| Total liabilities | 81,841 | 105,774 | 76,561 | (23) | 7 |

(1) Other assets include intangible assets and derivative assets, and Other non-interest bearing liabilities include derivative liabilities.

Wealth Management

Financial Performance and Business Review

Underlying profit after tax decreased 35% on the prior year to \$514 million.

The Insurance business achieved strong volume growth over the year with total Inforce Premiums up 25% to \$1.6 billion at 30 June 2009.

The Funds Management businesses were impacted by sustained pressure on investment markets and while down on the prior year, market conditions showed improvements in the last quarter. Funds under Administration as at 30 June 2009 decreased 9% on the prior year to \$169 billion.

Cash net profit after tax for the Wealth Management business was down 61% on the prior year to \$286 million. This outcome was adversely impacted by significantly lower investment experience returns after tax, primarily due to unrealised mark to market losses from widening credit spreads on the valuation of assets backing the Guaranteed Annuities portfolio, and the impairment of listed and unlisted investments.

CFS Global Asset Management (CFS GAM)

CFS Global Asset Management provides asset management services to wholesale and institutional investors. Underlying net profit after tax of \$207 million was down 50% on the prior year, impacted by the overall decline in investment markets over the year and one off gains from the sell down of seed assets in the prior year.

Funds under Management as at 30 June 2009 was \$138 billion, down 10% on the prior year due to the decline in equity markets and the outflows of short-term cash mandates from institutional investors. The fall in Funds under Management compares favourably to a 24% decline in the ASX 200 and a 16% reduction in the MSCI World (AUD) indices over the year reflecting CFS GAM's diversification by asset class and geography.

Investment performance has improved relative to the market with 76% of funds outperforming benchmark over a three year period, reflecting the success of CFS GAM's research based investment philosophy.

Highlights include:

- First State Investments has consistently ranked in the top 10 for net flows in the UK reflecting the profile and performance of its suite of specialist funds;
- The property management business continues to perform well with the flagship Listed Property Funds outperforming the sector and is well positioned in a challenging economic environment; and
- The Responsible Investment team issued its first report. This report outlines activities and progress towards implementing the United Nations Principles for Responsible Investment in the business.

Cash net profit after tax was down 77% on the prior year to \$93 million. This result was adversely impacted by impairment of investments in listed vehicles and other assets.

Colonial First State

Colonial First State provides product packaging, administration, distribution and advice to retail customers. Cash net profit after tax was down 54% on the prior year to \$94 million.

Net operating income was down 21% on the prior year to \$544 million due to lower Funds under Administration as a result of the decline in investment markets.

The FirstChoice platform performed well in a tough market with positive net flows of \$2.2 billion for the year ended 30 June

2009. FirstChoice retained the number two Flagship platform position with a market share of 9.9%.

Highlights include:

- Colonial First State won the coveted awards of Best Fund Manager and Best Master Trust/Wrap Provider for FirstChoice in the 2009 Wealth Insights Service Level Survey Reports for the second consecutive year;
- Custom Solutions (previously Avanteos) awarded best full-service platform in the Investment Trends 2008 Platform report for the third consecutive year; and
- Continued development of the FirstChoice platform including the addition of cash deposit products (FirstRate Saver, FirstRate Term Deposits) plus new investment options and service enhancements.

CommInsure

CommInsure is a provider of life and general insurance. Underlying profit after tax, which excludes unrealised annuity impacts, increased 24% on the prior year to \$309 million.

The life insurance business attracted strong new business volumes in both retail and wholesale lines driving 17% growth in inforce premiums to \$1,132 million at 30 June 2009.

The general insurance business also experienced strong growth with Inforce Premiums up 29% to \$360 million at 30 June 2009 driven by new business volumes in the motor portfolio and growth in average premiums across all lines of business.

Highlights include:

- Received the Investment Bonds, and Insurance Investment Bonds Awards, in addition to the Lifetime Annuities and Trauma Insurance Awards in the 2009 Association of Financial Advisers/Plan for Life awards; and
- Granted a coveted five-star rating from CANSTAR CANNEX on home insurance products.

Cash net profit after tax was down 16% on the prior year to \$177 million. This outcome was adversely impacted by unrealised mark to market losses of \$117 million after tax on the Guaranteed Annuities portfolio. Actual losses are expected to be much lower as the underlying assets in the portfolio mature and tentative signs of recovery are emerging with some first half losses starting to unwind.

St Andrew's Australia Pty Ltd

St Andrew's Australia Pty Ltd, acquired by the Group on 19 December 2008, is a domestic provider of life and general insurance and wealth management products. Cash net profit after tax of \$3 million has been included in the "Other" segment and relates to the six months to 30 June 2009.

As at 30 June 2009, St Andrew's Funds under Administration of \$823 million has been included in the categories of Legacy products (\$164 million) and Cash Management (\$659 million). Inforce Premiums of \$68 million, which are classified as life insurance products, have been included as a separate category.

Operating Expenses

Total operating expenses (excluding St Andrew's) of \$1,156 million decreased 4% on the prior year. Expenses have been managed in line with current market conditions while maintaining strategic investment spend.

Drivers of the expense reductions on the prior year are:

- Cost management initiatives across Wealth Management; and
- Reduced employee incentives, commensurate with lower profits.

Wealth Management continued

Full Year Ended 30 June 2009

| | Colonial | | | | Total |
|----------------------------------|-----------|-------------|------------|-------------|------------|
| | CFS GAM | First State | CommInsure | Other | |
| | \$M | \$M | \$M | \$M | |
| Funds management income | 773 | 696 | 258 | 8 | 1,735 |
| Insurance income | - | - | 615 | 21 | 636 |
| Total operating income | 773 | 696 | 873 | 29 | 2,371 |
| Volume expenses | 134 | 152 | 183 | 8 | 477 |
| Net operating income | 639 | 544 | 690 | 21 | 1,894 |
| Operating expenses | 353 | 408 | 267 | 147 | 1,175 |
| Net profit before tax | 286 | 136 | 423 | (126) | 719 |
| Corporate tax expense | 79 | 41 | 114 | (29) | 205 |
| Underlying profit after tax | 207 | 95 | 309 | (97) | 514 |
| Investment experience after tax | (114) | (1) | (132) | 19 | (228) |
| Cash net profit after tax | 93 | 94 | 177 | (78) | 286 |

Full Year Ended 30 June 2008

| | Colonial | | | | Total |
|----------------------------------|------------|-------------|------------|-------------|------------|
| | CFS GAM | First State | CommInsure | Other | |
| | \$M | \$M | \$M | \$M | |
| Funds management income | 1,068 | 884 | 279 | 2 | 2,233 |
| Insurance income | - | - | 557 | - | 557 |
| Total operating income | 1,068 | 884 | 836 | 2 | 2,790 |
| Volume expenses | 153 | 192 | 163 | - | 508 |
| Net operating income | 915 | 692 | 673 | 2 | 2,282 |
| Operating expenses | 369 | 416 | 321 | 97 | 1,203 |
| Net profit before tax | 546 | 276 | 352 | (95) | 1,079 |
| Corporate tax expense | 136 | 84 | 103 | (33) | 290 |
| Underlying profit after tax | 410 | 192 | 249 | (62) | 789 |
| Investment experience after tax | 3 | 14 | (38) | (31) | (52) |
| Cash net profit after tax | 413 | 206 | 211 | (93) | 737 |

Half Year Ended 30 June 2009

| | Colonial | | | | Total |
|----------------------------------|----------|-------------|------------|-------------|------------|
| | CFS GAM | First State | CommInsure | Other | |
| | \$M | \$M | \$M | \$M | |
| Funds management income | 331 | 329 | 100 | 9 | 769 |
| Insurance income | - | - | 308 | 21 | 329 |
| Total operating income | 331 | 329 | 408 | 30 | 1,098 |
| Volume expenses | 60 | 72 | 94 | 8 | 234 |
| Net operating income | 271 | 257 | 314 | 22 | 864 |
| Operating expenses | 173 | 200 | 136 | 86 | 595 |
| Net profit before tax | 98 | 57 | 178 | (64) | 269 |
| Corporate tax expense | 31 | 17 | 50 | (15) | 83 |
| Underlying profit after tax | 67 | 40 | 128 | (49) | 186 |
| Investment experience after tax | (62) | (6) | (12) | 5 | (75) |
| Cash net profit after tax | 5 | 34 | 116 | (44) | 111 |

Wealth Management continued

| Summary | Full Year Ended | | | Half Year Ended | | |
|--|-----------------|----------|-----------------------|-----------------|----------|-----------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % |
| | \$M | \$M | | \$M | \$M | |
| Funds under administration - average | 167,677 | 186,696 | (10) | 160,974 | 173,001 | (7) |
| Funds under administration - spot | 169,210 | 184,970 | (9) | 169,210 | 158,026 | 7 |
| Funds under management - average | 136,604 | 152,328 | (10) | 130,818 | 141,247 | (7) |
| Funds under management - spot | 138,204 | 152,940 | (10) | 138,204 | 128,594 | 7 |
| Retail Net funds flows (Australian Retail) | (1,364) | 1,888 | large | (349) | (1,015) | 66 |

| Funds Under Management (FUM) ⁽¹⁾ | Full Year Ended | | | Half Year Ended | | |
|---|-----------------|----------------|-----------------------|-----------------|----------------|-----------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % |
| | \$M | \$M | | \$M | \$M | |
| Australian equities | 17,741 | 23,502 | (25) | 17,741 | 16,725 | 6 |
| Global equities | 35,705 | 35,589 | - | 35,705 | 29,679 | 20 |
| Cash and fixed interest | 61,395 | 66,729 | (8) | 61,395 | 56,813 | 8 |
| Property and Infrastructure ⁽²⁾ | 23,363 | 27,120 | (14) | 23,363 | 25,377 | (8) |
| Total | 138,204 | 152,940 | (10) | 138,204 | 128,594 | 7 |

| Sources of Profit from CommInsure | Full Year Ended | | | Half Year Ended | | |
|-------------------------------------|-----------------|------------|-----------------------|-----------------|-----------|------------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | June 09 vs Dec 08 % |
| | \$M | \$M | | \$M | \$M | |
| Life insurance operating margins | | | | | | |
| Planned profit margins | 149 | 145 | 3 | 74 | 75 | (1) |
| Experience variations | 14 | 12 | 17 | 4 | 10 | (60) |
| Funds management operating margins | 156 | 117 | 33 | 58 | 98 | (41) |
| General insurance operating margins | (10) | (25) | 60 | (8) | (2) | large |
| Operating margins | 309 | 249 | 24 | 128 | 181 | (29) |
| Investment experience after tax | (132) | (38) | large | (12) | (120) | 90 |
| Cash net profit after tax | 177 | 211 | (16) | 116 | 61 | 90 |

Full Year Ended 30 June 2009

| Annual Inforce Premiums ⁽³⁾ | Opening | Sales/New | Other ⁽⁴⁾ | | Closing |
|--|--------------|------------|----------------------|-----------|--------------|
| | Balance | Business | Lapses | Movements | Balance |
| | 30/06/08 | | | | 30/06/09 |
| | \$M | \$M | \$M | \$M | \$M |
| Retail life | 605 | 205 | (113) | - | 697 |
| Wholesale life | 366 | 103 | (34) | - | 435 |
| General insurance | 279 | 136 | (55) | - | 360 |
| St Andrew's | - | 7 | (7) | 68 | 68 |
| Total | 1,250 | 451 | (209) | 68 | 1,560 |

Full Year Ended 30 June 2008

| Annual Inforce Premiums ⁽³⁾ | Opening | Sales/New | Other ⁽⁴⁾ | | Closing |
|--|--------------|------------|----------------------|-----------|--------------|
| | Balance | Business | Lapses | Movements | Balance |
| | 30/06/07 | | | | 30/06/08 |
| | \$M | \$M | \$M | \$M | \$M |
| Retail life | 530 | 156 | (81) | - | 605 |
| Wholesale life | 308 | 91 | (33) | - | 366 |
| General insurance | 184 | 113 | (39) | 21 | 279 |
| St Andrew's | - | - | - | - | - |
| Total | 1,022 | 360 | (153) | 21 | 1,250 |

Half Year Ended 30 June 2009

| Annual Inforce Premiums ⁽³⁾ | Opening | Sales/New | Other ⁽⁴⁾ | | Closing |
|--|--------------|------------|----------------------|-----------|--------------|
| | Balance | Business | Lapses | Movements | Balance |
| | 31/12/08 | | | | 30/06/09 |
| | \$M | \$M | \$M | \$M | \$M |
| Retail life | 651 | 108 | (62) | - | 697 |
| Wholesale life | 403 | 45 | (13) | - | 435 |
| General insurance | 324 | 64 | (28) | - | 360 |
| St Andrew's | - | 7 | (7) | 68 | 68 |
| Total | 1,378 | 224 | (110) | 68 | 1,560 |

(1) FUM does not include the Group's interests in the China Joint Venture, AWG plc or ENW Limited.

(2) This asset class includes direct wholesale and listed property trusts as well as indirect listed property securities funds which are traded through the ASX.

(3) Inforce premiums relate to risk business. Savings products are disclosed within Funds Management.

(4) Other movements for the current year represent balances from the acquisition of St Andrew's. Prior year represent renewals not previously included in comparatives.

Wealth Management continued

Full Year Ended 30 June 2009

| Funds Under Administration | Opening | | | | Investment | Closing |
|---------------------------------------|----------------|---------------|-----------------|----------------|-------------------------------|----------------|
| | Balance | Inflows | Outflows | Net Flows | Income & Other ⁽⁷⁾ | Balance |
| | 30/06/08 | | | | | 30/06/09 |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| FirstChoice | 38,707 | 10,862 | (8,617) | 2,245 | (4,997) | 35,955 |
| Custom Solutions ⁽¹⁾ | 6,257 | 2,176 | (2,165) | 11 | (927) | 5,341 |
| Cash management ⁽²⁾ | 2,576 | 2,121 | (2,545) | (424) | 707 | 2,859 |
| Legacy products ^{(2) (3)} | 27,500 | 1,666 | (4,708) | (3,042) | (2,367) | 22,091 |
| Retail products ⁽⁴⁾ | 75,040 | 16,825 | (18,035) | (1,210) | (7,584) | 66,246 |
| Other retail ⁽⁵⁾ | 1,366 | 54 | (208) | (154) | (58) | 1,154 |
| Australian retail | 76,406 | 16,879 | (18,243) | (1,364) | (7,642) | 67,400 |
| Wholesale | 52,376 | 21,457 | (27,089) | (5,632) | (1,652) | 45,092 |
| Property | 20,210 | 1,281 | (2,336) | (1,055) | (433) | 18,722 |
| Other ⁽⁶⁾ | 3,248 | 508 | (165) | 343 | (355) | 3,236 |
| Domestically sourced | 152,240 | 40,125 | (47,833) | (7,708) | (10,082) | 134,450 |
| Internationally sourced | 32,730 | 9,589 | (8,728) | 861 | 1,169 | 34,760 |
| Total Wealth Management | 184,970 | 49,714 | (56,561) | (6,847) | (8,913) | 169,210 |

Full Year Ended 30 June 2008

| Funds Under Administration | Opening | | | | Investment | Closing |
|---------------------------------------|----------------|---------------|-----------------|---------------|-------------------------------|----------------|
| | Balance | Inflows | Outflows | Net Flows | Income & Other ⁽⁷⁾ | Balance |
| | 30/06/07 | | | | | 30/06/08 |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| FirstChoice | 39,545 | 17,537 | (12,610) | 4,927 | (5,765) | 38,707 |
| Custom Solutions ⁽¹⁾ | 5,875 | 2,365 | (1,079) | 1,286 | (904) | 6,257 |
| Cash management | 3,130 | 1,767 | (2,411) | (644) | 90 | 2,576 |
| Legacy products ⁽³⁾ | 34,061 | 2,477 | (6,110) | (3,633) | (2,928) | 27,500 |
| Retail products ⁽⁴⁾ | 82,611 | 24,146 | (22,210) | 1,936 | (9,507) | 75,040 |
| Other retail ⁽⁵⁾ | 1,577 | 209 | (257) | (48) | (163) | 1,366 |
| Australian retail | 84,188 | 24,355 | (22,467) | 1,888 | (9,670) | 76,406 |
| Wholesale | 34,469 | 37,097 | (17,470) | 19,627 | (1,720) | 52,376 |
| Property | 14,843 | 3,481 | (1,713) | 1,768 | 3,599 | 20,210 |
| Other ⁽⁶⁾ | 3,635 | 159 | (267) | (108) | (279) | 3,248 |
| Domestically sourced | 137,135 | 65,092 | (41,917) | 23,175 | (8,070) | 152,240 |
| Internationally sourced | 31,675 | 17,481 | (12,042) | 5,439 | (4,384) | 32,730 |
| Total Wealth Management | 168,810 | 82,573 | (53,959) | 28,614 | (12,454) | 184,970 |

Half Year Ended 30 June 2009

| Funds Under Administration | Opening | | | | Investment | Closing |
|---------------------------------------|----------------|---------------|-----------------|--------------|-------------------------------|----------------|
| | Balance | Inflows | Outflows | Net Flows | Income & Other ⁽⁷⁾ | Balance |
| | 31/12/08 | | | | | 30/06/09 |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| FirstChoice | 33,172 | 5,314 | (3,812) | 1,502 | 1,281 | 35,955 |
| Custom Solutions ⁽¹⁾ | 5,727 | 945 | (1,601) | (656) | 270 | 5,341 |
| Cash management ⁽²⁾ | 2,299 | 1,367 | (1,431) | (64) | 624 | 2,859 |
| Legacy products ^{(2) (3)} | 22,525 | 805 | (1,844) | (1,039) | 605 | 22,091 |
| Retail products ⁽⁴⁾ | 63,723 | 8,431 | (8,688) | (257) | 2,780 | 66,246 |
| Other retail ⁽⁵⁾ | 1,252 | 25 | (117) | (92) | (6) | 1,154 |
| Australian retail | 64,975 | 8,456 | (8,805) | (349) | 2,774 | 67,400 |
| Wholesale | 39,663 | 15,344 | (10,351) | 4,993 | 436 | 45,092 |
| Property | 20,442 | 564 | (1,405) | (841) | (879) | 18,722 |
| Other ⁽⁶⁾ | 3,308 | 49 | (83) | (34) | (38) | 3,236 |
| Domestically sourced | 128,388 | 24,413 | (20,644) | 3,769 | 2,293 | 134,450 |
| Internationally sourced | 29,638 | 5,842 | (3,986) | 1,856 | 3,266 | 34,760 |
| Total Wealth Management | 158,026 | 30,255 | (24,630) | 5,625 | 5,559 | 169,210 |

(1) Avanteos has been rebranded Custom Solutions, which includes the FirstWrap product.

(2) St Andrew's FUA balances have been included as at 30 June 2009. This includes \$164 million in legacy products and \$659 million in cash management.

(3) Includes stand alone retail and legacy retail products.

(4) Retail products align to Plan for Life market release.

(5) Includes listed equity trusts and regular premium plans. These retail products are not reported in market share data.

(6) Includes life company assets sourced from retail investors but not attributable to a funds management product.

(7) Includes foreign exchange gains and losses from translation of internationally sourced business.

International Financial Services

Financial Performance and Business Review

International Financial Services incorporates the Group's banking operations in New Zealand, Indonesia, China, Fiji, Japan, India and Vietnam. It also includes life insurance and funds distribution activities in several of these countries.

Cash net profit after tax for the year was \$470 million, a decrease of 19% on the prior year. After removing the impact of currency fluctuations, the decrease was 13% on the prior year. The lower result was due predominantly to increased impairment expense in ASB Bank which increased by \$159 million to \$193 million for the year.

ASB Bank

ASB Bank cash net profit after tax for the year was \$332 million⁽¹⁾. Excluding the impact of realised gains on the hedge of New Zealand operations and currency fluctuations, profit reduced by 9% on the prior year. The result reflects the impacts of the downturn in the New Zealand economy which entered recession in early 2008. Balance sheet growth slowed, margins contracted due to higher funding costs and impairment expense increased sharply. Despite these challenging conditions, ASB Bank was able to grow revenue, mainly through a strong trading result. Expenses reduced from \$542 million to \$520 million as cost saving initiatives were implemented to offset the slowing revenue momentum. Key drivers of the result were:

- Home loan balances increased by 4% to NZD38 billion at 30 June 2009, with market share increasing to 23.3%. Business lending market share was stable at 8.8%, following 4% growth in balances to NZD7 billion over the prior year. Retail deposits grew by 8% to NZD30 billion at 30 June 2009. Market share for retail deposits was 21.2%;
- Trading income was strong, principally due to Treasury income derived through the management of short dated interest rate and foreign exchange risk exposures;
- Other banking income was impacted by the recovery of costs associated with customers exiting fixed rate mortgages as interest rates dropped sharply. Part of the cost of unwinding swap positions associated with these fixed rate loans was included in net interest income during the year, with the remainder to unwind over the next three years;
- Net interest margin declined by 23 basis points on the prior year due to higher wholesale funding costs and intense competition for retail deposits;
- In October 2008, the New Zealand government introduced a guarantee scheme for retail depositors of financial institutions. ASB Bank has opted into the scheme that includes payment of a fee to the New Zealand government, the cost of which is recorded in net interest income;
- Lower operating expenses which reduced from \$542 million to \$520 million as a result of cost saving initiatives; and
- Higher impairment expense of \$193 million was driven by increased specific corporate provisions and higher collective provisions as a result of a general deterioration in loan arrears. Past due and impaired assets have increased from historic lows across all asset classes.

ASB Bank cash net profit after tax declined in the second half of the year largely due to an increase in impairment expense and slowing revenue growth.

Sovereign Insurance

The life insurance operations in New Zealand operate predominantly under the Sovereign brand.

Sovereign's cash net profit after tax for the year was \$97 million⁽¹⁾, a slight increase on the prior year. The NZD result increased by 11% on the prior year. The main drivers of this result were:

- Market leading new business sales with Sovereign capturing 30.9% of new business sales market share to 30 June 2009 on a rolling 12 month basis;
- Growth in risk and health inforce premiums of 10% on the prior year;
- Positive claims experience in the lump sum disability class; and
- Lower persistency levels.

Sovereign pre-tax income in the current year has been impacted by a change in accounting treatment, which results in the recognition of a \$10 million tax benefit under current New Zealand tax legislation within tax expense, offset by an equivalent reduction in Sovereign pre-tax income.

Other Asia Pacific Business

Focus on the Asia Pacific region has continued during the year. Significant developments in the region were:

- Indonesia: PT Bank Commonwealth established an additional seven branches during the year and consolidated two, bringing the total number of branches to 57 as at 30 June 2009.
- Vietnam: The Group's first branch in Vietnam was opened in August 2008 in Ho Chi Minh city;
- China: The shareholding in Qilu Bank (formerly Jinan City Commercial Bank) was increased to 20% in December 2008 from 11% at June 2008. The banking investments in China achieved strong profit growth during the year;
- India: In October 2008 the Group was granted a licence to open a branch in Mumbai; and
- Fiji: Net interest margin improved over the year, whilst there was limited deterioration in arrears.

Other net profit after tax decreased on the prior year due to lower investment experience returns and a higher effective tax rate.

Operating Expenses

Operating expenses increased by 2% over the prior year to \$843 million. The main drivers of the expense increase were:

- Expanding the Group's presence in Asia, including branch openings in PT Bank Commonwealth in Indonesia, the branch opening in Vietnam and preparations for new branches in Shanghai and Mumbai;
- Depreciation of the Australian dollar against Asian currencies, offset by an appreciation against the NZD, partly offset by;
- Cost saving initiatives in ASB Bank.

(1) Represents Group Management view for the product segment rather than statutory view.

International Financial Services continued

| | Full Year Ended 30 June 2009 | | | |
|------------------------------------|------------------------------|------------|------------|--------------|
| | ASB | Sovereign | Other | Total |
| | \$M | \$M | \$M | \$M |
| Net interest income | 737 | - | 111 | 848 |
| Other banking income | 418 | - | 88 | 506 |
| Total banking income | 1,155 | - | 199 | 1,354 |
| Funds management income | 53 | - | (4) | 49 |
| Insurance income | - | 219 | 42 | 261 |
| Total operating income | 1,208 | 219 | 237 | 1,664 |
| Operating expenses | 520 | 164 | 159 | 843 |
| Impairment expense | 193 | - | 9 | 202 |
| Net profit before tax | 495 | 55 | 69 | 619 |
| Corporate tax expense | 163 | (24) | 10 | 149 |
| Minority interests | - | - | 3 | 3 |
| Underlying profit after tax | 332 | 79 | 56 | 467 |
| Investment experience after tax | - | 18 | (15) | 3 |
| Cash net profit after tax | 332 | 97 | 41 | 470 |

| | Full Year Ended 30 June 2008 | | | |
|------------------------------------|------------------------------|------------|------------|--------------|
| | ASB | Sovereign | Other | Total |
| | \$M | \$M | \$M | \$M |
| Net interest income | 784 | - | 120 | 904 |
| Other banking income | 317 | - | 66 | 383 |
| Total banking income | 1,101 | - | 186 | 1,287 |
| Funds management income | 57 | - | (9) | 48 |
| Insurance income | - | 215 | 37 | 252 |
| Total operating income | 1,158 | 215 | 214 | 1,587 |
| Operating expenses | 542 | 150 | 132 | 824 |
| Impairment expense | 34 | - | 9 | 43 |
| Net profit before tax | 582 | 65 | 73 | 720 |
| Corporate tax expense | 176 | (6) | (7) | 163 |
| Minority interests | - | - | 2 | 2 |
| Underlying profit after tax | 406 | 71 | 78 | 555 |
| Investment experience after tax | - | 25 | 1 | 26 |
| Cash net profit after tax | 406 | 96 | 79 | 581 |

| | Half Year Ended 30 June 2009 | | | |
|------------------------------------|------------------------------|------------|------------|------------|
| | ASB | Sovereign | Other | Total |
| | \$M | \$M | \$M | \$M |
| Net interest income | 361 | - | 56 | 417 |
| Other banking income | 206 | - | 53 | 259 |
| Total banking income | 567 | - | 109 | 676 |
| Funds management income | 25 | - | (2) | 23 |
| Insurance income | - | 123 | 19 | 142 |
| Total operating income | 592 | 123 | 126 | 841 |
| Operating expenses | 237 | 80 | 83 | 400 |
| Impairment expense | 136 | - | 6 | 142 |
| Net profit before tax | 219 | 43 | 37 | 299 |
| Corporate tax expense | 93 | (6) | 12 | 99 |
| Minority interests | - | - | 2 | 2 |
| Underlying profit after tax | 126 | 49 | 23 | 198 |
| Investment experience after tax | - | - | (6) | (6) |
| Cash net profit after tax | 126 | 49 | 17 | 192 |

International Financial Services continued

| Major Balance Sheet Items | As at | | | | |
|--|-----------------|-----------------|-----------------|-----------------------|-----------------------|
| | 30/06/09 \$M | 31/12/08 \$M | 30/06/08 \$M | Jun 09 vs Dec 08 % | Jun 09 vs Jun 08 % |
| Home lending (including securitisation) | 30,082 | 30,781 | 28,347 | (2) | 6 |
| Assets at fair value through Income Statement | 5,977 | 5,755 | 5,186 | 4 | 15 |
| Other lending assets | 13,921 | 14,379 | 12,328 | (3) | 13 |
| Non-lending interest earning assets | 2,142 | 2,537 | 1,654 | (16) | 30 |
| Other assets | 5,119 | 6,778 | 4,119 | (24) | 24 |
| Total assets | 57,241 | 60,230 | 51,634 | (5) | 11 |
| Deposits ⁽¹⁾ | 26,167 | 27,711 | 22,810 | (6) | 15 |
| Liabilities at fair value through Income Statement | 13,303 | 12,722 | 12,592 | 5 | 6 |
| Debt issues | 3,015 | 3,944 | 3,556 | (24) | (15) |
| Other liabilities | 6,374 | 6,839 | 3,792 | (7) | 68 |
| Total liabilities | 48,859 | 51,216 | 42,750 | (5) | 14 |
| Balance Sheet | | | | | |
| Assets | | | | | |
| ASB Bank | 52,429 | 54,786 | 46,958 | (4) | 12 |
| Other | 4,812 | 5,444 | 4,676 | (12) | 3 |
| Total assets | 57,241 | 60,230 | 51,634 | (5) | 11 |
| Liabilities | | | | | |
| ASB Bank | 45,284 | 47,069 | 39,231 | (4) | 15 |
| Other | 3,575 | 4,147 | 3,519 | (14) | 2 |
| Total liabilities | 48,859 | 51,216 | 42,750 | (5) | 14 |

(1) Excludes deposits held in other overseas countries (30 June 2009: \$18 billion, 31 December 2008: \$14 billion and 30 June 2008: \$7 billion).

| Sources of Profit from Insurance Activities | Full Year Ended | | | Half Year Ended | | |
|--|-----------------|-----------------|-----------------------|-----------------|-----------------|-----------------------|
| | 30/06/09 \$M | 30/06/08 \$M | Jun 09 vs Jun 08 % | 30/06/09 \$M | 31/12/08 \$M | Jun 09 vs Dec 08 % |
| The Margin on Services profit from ordinary activities after income tax is represented by: | | | | | | |
| Planned profit margins | 72 | 76 | (5) | 36 | 36 | - |
| Experience variations | 19 | 11 | 73 | 18 | 1 | large |
| Operating margins | 91 | 87 | 5 | 54 | 37 | 46 |
| Investment experience after tax | 19 | 41 | (54) | - | 19 | large |
| Cash net profit after tax | 110 | 128 | (14) | 54 | 56 | (4) |

| New Zealand - Funds Under Administration | Full Year Ended | | | Half Year Ended | | |
|--|-----------------|-----------------|-----------------------|-----------------|-----------------|-----------------------|
| | 30/06/09 \$M | 30/06/08 \$M | Jun 09 vs Jun 08 % | 30/06/09 \$M | 31/12/08 \$M | Jun 09 vs Dec 08 % |
| Opening balance | 6,335 | 8,261 | (23) | 6,245 | 6,335 | (1) |
| Inflows | 1,734 | 2,382 | (27) | 658 | 1,076 | (39) |
| Outflows | (1,536) | (2,905) | (47) | (557) | (979) | (43) |
| Net Flows | 198 | (523) | large | 101 | 97 | 4 |
| Investment income & other | (409) | (1,403) | (71) | (222) | (187) | 19 |
| Closing balance | 6,124 | 6,335 | (3) | 6,124 | 6,245 | (2) |

| New Zealand - Annual Inforce Premiums | Full Year Ended | | | Half Year Ended | | |
|---------------------------------------|-----------------|-----------------|-----------------------|-----------------|-----------------|-----------------------|
| | 30/06/09 \$M | 30/06/08 \$M | Jun 09 vs Jun 08 % | 30/06/09 \$M | 31/12/08 \$M | Jun 09 vs Dec 08 % |
| Opening balance | 371 | 379 | (2) | 416 | 371 | 12 |
| Sales/New business | 57 | 54 | 6 | 25 | 32 | (22) |
| Lapses | (19) | (14) | 36 | (10) | (9) | 11 |
| Other movements | 6 | (48) | large | (16) | 22 | large |
| Closing balance | 415 | 371 | 12 | 415 | 416 | - |

Financial Performance and Business Review

The Group acquired 100% of the share capital of Bank of Western Australia Ltd ("Bankwest") on 19 December 2008, providing the opportunity to expand the Group's business in the Western Australian and East Coast markets.

Bankwest operates in the domestic market and is focused on providing a comprehensive range of products to the business banking and retail segments.

Since acquisition, Bankwest has continued to expand its customer base and as at 30 June 2009 provided services to more than 960,000 retail customers and 26,000 business clients through its extensive network of 135 retail branches, 78 Business Banking Centres, direct and third party distribution channels, agencies and electronic, telephone and internet banking facilities.

Bankwest is a market leader in Western Australia, having a banking relationship with more than a quarter of Western Australians. Outside Western Australia, Bankwest has established itself on the East Coast as a challenger brand in Australia.

Achievements during the period include:

- Gold award winner for six products in Money Magazine's 2009 Best of the Best Awards and the winner of their 2009 Money Minder of the year award; and
- Four retail deposit and three credit card products received a five star rating from CANSTAR CANNEX.

Retail

Retail operating income during the half year benefited from solid home loan volume growth. Home lending balances of \$35 billion have increased by 4% over the half, driven by the East Coast

expansion, first home buyers grant stimulus and successful customer acquisition campaigns.

Lending margins have improved following repricing initiatives implemented to partly offset increased funding costs and credit risk as arrears deteriorate.

Deposit margins have improved over the half, benefiting from effective margin management and the run off of low margin term deposits. Deposit balances have been favourably impacted by the launch of innovative new products such as Smart eSaver.

Business

Business operating income during the half was strong, supported by solid asset growth and favourable margins from improved lending pricing strategies.

Business advances and business deposits increased 6% and 5% respectively during the half to 30 June 2009.

Operating Expenses

Operating expenses for the half to 30 June 2009 were \$483 million. The implementation of cost management initiatives and integration strategies has resulted in an improvement in productivity over the half. The expense to income ratio as at 30 June 2009 was 63.6%.

Impairment Expense

Impairment expense for the half year to 30 June 2009 was \$113 million. To strengthen asset quality, credit risk management disciplines and improved lending practices have been implemented.

| | Half Year Ended 30/06/09 \$M |
|----------------------------------|------------------------------------|
| Net interest income | 591 |
| Other banking income | 168 |
| Total banking income | 759 |
| Operating expenses | 483 |
| Impairment expense | 113 |
| Net profit before tax | 163 |
| Corporate tax expense | 50 |
| Cash net profit after tax | 113 |

| | As at | | |
|--|-----------------|-----------------|-----------------------|
| | 30/06/09 \$M | 31/12/08 \$M | Jun 09 vs Dec 08 % |
| Major Balance Sheet Items | | | |
| Home lending (including securitisation) | 35,048 | 33,685 | 4 |
| Other lending assets | 26,366 | 25,009 | 5 |
| Assets at fair value through income statement ⁽¹⁾ | 48 | 5,776 | large |
| Other assets ⁽¹⁾ | 6,865 | 1,726 | large |
| Total assets | 68,327 | 66,196 | 3 |
| Transaction deposits | 4,321 | 4,136 | 4 |
| Savings deposits | 10,948 | 9,649 | 13 |
| Investment deposits | 20,558 | 20,256 | 1 |
| Certificates of deposits and other ⁽²⁾ | 21,572 | 16,342 | 32 |
| Debt issues | 4,903 | 5,221 | (6) |
| Due to other financial institutions ⁽³⁾ | 27 | 4,587 | large |
| Other liabilities | 2,059 | 2,324 | (11) |
| Total liabilities | 64,388 | 62,515 | 3 |

(1) Assets at fair value through income statement previously held to meet liquid asset ratio requirements have been sold during the half and placed on deposit with Group Treasury. The deposit is included in other assets.

(2) Includes amounts due to group companies of \$19.1 billion at June 2009 (\$13.6 billion at December 2008).

(3) Deposits held with RBA in relation to Series 2008 securitisation funding repaid in January 2009.

Other

| | Full Year Ended 30 June 2009 | | |
|-------------------------------------|------------------------------|------------------------------|------------|
| | Corporate Centre | Eliminations/ Unallocated | Total |
| | \$M | \$M | \$M |
| Net interest income ⁽¹⁾ | 710 | (141) | 569 |
| Other banking income ⁽¹⁾ | 230 | (33) | 197 |
| Total banking income | 940 | (174) | 766 |
| Funds management income | - | 29 | 29 |
| Insurance income | - | 13 | 13 |
| Total operating income | 940 | (132) | 808 |
| Operating expenses | 55 | - | 55 |
| Impairment expense | - | 17 | 17 |
| Net profit before tax | 885 | (149) | 736 |
| Corporate tax expense | 237 | (36) | 201 |
| Minority interests | - | 27 | 27 |
| Underlying profit after tax | 648 | (140) | 508 |
| Investment experience after tax | - | 29 | 29 |
| Cash net profit after tax | 648 | (111) | 537 |

| | Full Year Ended 30 June 2008 | | |
|-------------------------------------|------------------------------|------------------------------|-------------|
| | Corporate Centre | Eliminations/ Unallocated | Total |
| | \$M | \$M | \$M |
| Net interest income ⁽¹⁾ | 288 | (136) | 152 |
| Other banking income ⁽¹⁾ | (12) | (22) | (34) |
| Total banking income | 276 | (158) | 118 |
| Funds management income | - | 26 | 26 |
| Insurance income | - | 23 | 23 |
| Total operating income | 276 | (109) | 167 |
| Operating expenses | 64 | - | 64 |
| Impairment expense | - | 130 | 130 |
| Net profit before tax | 212 | (239) | (27) |
| Corporate tax expense | 74 | (129) | (55) |
| Minority interests | - | 29 | 29 |
| Underlying profit after tax | 138 | (139) | (1) |
| Investment experience after tax | - | 13 | 13 |
| Cash net profit after tax | 138 | (126) | 12 |

| | Half Year Ended 30 June 2009 | | |
|-------------------------------------|------------------------------|------------------------------|------------|
| | Corporate Centre | Eliminations/ Unallocated | Total |
| | \$M | \$M | \$M |
| Net interest income ⁽¹⁾ | 461 | (7) | 454 |
| Other banking income ⁽¹⁾ | 127 | (93) | 34 |
| Total banking income | 588 | (100) | 488 |
| Funds management income | - | 16 | 16 |
| Insurance income | - | 7 | 7 |
| Total operating income | 588 | (77) | 511 |
| Operating expenses | 61 | - | 61 |
| Impairment expense | - | 23 | 23 |
| Net profit before tax | 527 | (100) | 427 |
| Corporate tax expense | 153 | (22) | 131 |
| Minority interests | - | 12 | 12 |
| Underlying profit after tax | 374 | (90) | 284 |
| Investment experience after tax | - | 17 | 17 |
| Cash net profit after tax | 374 | (73) | 301 |

(1) Excludes the impact of the reclassification of net swap costs from Net interest income to Other banking income related to certain economic hedges which do not qualify for AIFRS hedge accounting (June 2009: \$275 million; June 2008: \$265 million; half year to 30 June 2009: \$128 million).

Corporate Centre includes the results of unallocated Group support functions such as Investor Relations, Group Strategy, Secretariat and Treasury. Cash net profit after tax increased by \$510 million on the prior year, following higher Treasury income derived through the management of short dated interest rate risk exposures, early repayment fees received from customers exiting fixed rate loans (the associated swap unwind costs will be borne over the next three years) and the passing on of

additional funding costs absorbed by Treasury in the first half of the prior year to the revenue generating businesses.

Eliminations/Unallocated includes intra-group elimination entries arising on consolidation, centrally raised provisions and other unallocated revenue and expenses.

Investment Experience

| | Full Year Ended | | | Half Year Ended | | |
|---|-----------------|-------------|-----------------------|-----------------|--------------|-----------------------|
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % |
| Investment Experience | \$M | \$M | | \$M | \$M | |
| Wealth Management | (317) | (74) | large | (95) | (222) | 57 |
| International Financial Services | 8 | 25 | (68) | (8) | 16 | large |
| Eliminations | 42 | 32 | 31 | 19 | 23 | (17) |
| Investment experience before tax ⁽¹⁾ | (267) | (17) | large | (84) | (183) | 54 |
| Corporate tax expense | (71) | (4) | large | (20) | (51) | (61) |
| Investment experience after tax | (196) | (13) | large | (64) | (132) | 52 |

(1) Investment experience of (\$267) million before tax was impacted by unrealised mark to market losses from widening credit spreads on the valuation of assets backing the guaranteed annuities portfolio of (\$166) million and the impairment of listed and unlisted investments.

| | As at 30 June 2009 | | | |
|---|--------------------------|-------------|------------|------------|
| | Australia ⁽¹⁾ | New Zealand | Asia | Total |
| Shareholder Investment Asset Mix (%) | % | % | % | % |
| Local equities | 1 | - | - | - |
| International equities | - | 1 | 10 | - |
| Property | 14 | - | 30 | 12 |
| Sub-total | 15 | 1 | 40 | 12 |
| Fixed interest | 31 | 55 | 58 | 38 |
| Cash | 54 | 44 | 2 | 50 |
| Sub-total | 85 | 99 | 60 | 88 |
| Total | 100 | 100 | 100 | 100 |

| | As at 30 June 2009 | | | |
|---|--------------------------|-------------|-----------|--------------|
| | Australia ⁽¹⁾ | New Zealand | Asia | Total |
| Shareholder Investment Asset Mix (\$M) | \$M | \$M | \$M | \$M |
| Local equities | 10 | 1 | - | 11 |
| International equities | - | 1 | 9 | 10 |
| Property | 253 | - | 24 | 277 |
| Sub-total | 263 | 2 | 33 | 298 |
| Fixed interest | 573 | 291 | 47 | 911 |
| Cash | 969 | 234 | 1 | 1,204 |
| Sub-total | 1,542 | 525 | 48 | 2,115 |
| Total | 1,805 | 527 | 81 | 2,413 |

(1) Includes Shareholders' funds in the CFS Global Asset Management, Colonial First State, CommInsure and St Andrew's businesses.

Financial Statements

Consolidated Income Statements

For the year ended 30 June 2009

| | Appendix | Full Year Ended | | Half Year Ended | |
|--|----------|-----------------|--------------|-----------------|--------------|
| | | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | | \$M | \$M | \$M | \$M |
| Interest income | 1 | 31,519 | 29,234 | 15,057 | 16,462 |
| Interest expense | 1 | 21,218 | 21,327 | 9,299 | 11,919 |
| Net interest income | 1 | 10,301 | 7,907 | 5,758 | 4,543 |
| Other operating income | 5 | 3,914 | 3,559 | 1,895 | 2,019 |
| Net banking operating income | | 14,215 | 11,466 | 7,653 | 6,562 |
| Funds management income | | 1,618 | 2,369 | 709 | 909 |
| Investment (expense)/revenue | | (859) | (525) | 54 | (913) |
| Claims and policyholder liability revenue/(expense) | | 731 | 519 | (130) | 861 |
| Net funds management operating income | | 1,490 | 2,363 | 633 | 857 |
| Premiums from insurance contracts | 11 | 1,651 | 1,373 | 867 | 784 |
| Investment expense | | (232) | (27) | (19) | (213) |
| Claims and policyholder liability expense from insurance contracts | | (650) | (606) | (337) | (313) |
| Insurance margin on services operating income | | 769 | 740 | 511 | 258 |
| Total net operating income | | 16,474 | 14,569 | 8,797 | 7,677 |
| Gain on acquisition of controlled entities | | 983 | - | 201 | 782 |
| Impairment expense | | 3,048 | 930 | 1,441 | 1,607 |
| Operating expenses | 6 | 7,946 | 7,398 | 4,395 | 3,551 |
| Defined benefit superannuation plan (expense)/income | | (14) | 14 | 4 | (18) |
| Net profit before income tax | 7 | 6,449 | 6,255 | 3,166 | 3,283 |
| Corporate tax expense | 7 | 1,860 | 1,548 | 971 | 889 |
| Policyholder tax (benefit)/expense | | (164) | (115) | 31 | (195) |
| Net profit after income tax | 11 | 4,753 | 4,822 | 2,164 | 2,589 |
| Minority interests | 11 | 30 | 31 | 14 | 16 |
| Net profit attributable to Equity holders of the Bank | 11 | 4,723 | 4,791 | 2,150 | 2,573 |

| | Full Year Ended | | Half Year Ended | |
|---|-----------------|----------|-----------------|----------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | Cents per Share | | | |
| Earnings per share: | | | | |
| Statutory basic | 328.5 | 363.0 | 142.2 | 188.4 |
| Statutory diluted | 313.4 | 348.7 | 135.8 | 173.6 |
| Dividends per share attributable to shareholders of the Bank: | | | | |
| Ordinary shares | 228 | 266 | 115 | 113 |
| Trust preferred securities (TPS) - issued 8 March 2006 | 8,142 | 6,850 | 4,389 | 3,753 |

Financial Statements continued

Consolidated Balance Sheets As at 30 June 2009

| | Appendix | As at | | |
|---|----------|-----------------|-----------------|-----------------|
| | | 30/06/09 \$M | 31/12/08 \$M | 30/06/08 \$M |
| Assets | | | | |
| Cash and liquid assets | | 11,340 | 12,588 | 7,736 |
| Receivables due from other financial institutions | | 14,421 | 14,846 | 6,984 |
| Assets at fair value through Income Statement: | | | | |
| Trading | | 25,401 | 29,721 | 21,676 |
| Insurance | | 17,260 | 17,974 | 20,650 |
| Other | | 1,677 | 2,052 | 3,266 |
| Derivative assets | | 26,358 | 43,661 | 18,232 |
| Available-for-sale investments | | 21,504 | 17,350 | 11,488 |
| Loans, bills discounted and other receivables | 8 | 466,631 | 446,320 | 361,282 |
| Bank acceptances of customers | | 14,728 | 14,732 | 18,278 |
| Property, plant and equipment | | 2,472 | 2,428 | 1,640 |
| Investment in associates | | 1,047 | 1,062 | 906 |
| Intangible assets | 17 | 9,245 | 8,486 | 8,258 |
| Deferred tax assets | | 1,653 | 1,399 | 76 |
| Other assets | | 6,070 | 5,511 | 6,492 |
| | | 619,807 | 618,130 | 486,964 |
| Assets held for sale | | 565 | 631 | 608 |
| Total assets | | 620,372 | 618,761 | 487,572 |

| | Appendix | As at | | |
|--|----------|-----------------|-----------------|-----------------|
| | | 30/06/09 \$M | 31/12/08 \$M | 30/06/08 \$M |
| Liabilities | | | | |
| Deposits and other public borrowings | 10 | 368,721 | 350,184 | 263,706 |
| Payables due to other financial institutions | | 15,109 | 21,682 | 17,672 |
| Liabilities at fair value through Income Statement | | 16,596 | 16,390 | 15,526 |
| Derivative liabilities | | 32,134 | 41,811 | 19,541 |
| Bank acceptances | | 14,728 | 14,732 | 18,278 |
| Current tax liabilities | | 883 | 401 | 768 |
| Deferred tax liabilities | | 168 | 283 | 266 |
| Other provisions | | 1,243 | 1,191 | 1,174 |
| Insurance policy liabilities | | 16,056 | 16,897 | 18,495 |
| Debt issues | | 101,819 | 102,399 | 85,817 |
| Managed funds units on issue | | 914 | 350 | 1,109 |
| Bills payable and other liabilities | | 8,520 | 7,812 | 7,524 |
| | | 576,891 | 574,132 | 449,876 |
| Loan capital | | 12,039 | 14,642 | 11,559 |
| Total liabilities | | 588,930 | 588,774 | 461,435 |
| Net assets | | 31,442 | 29,987 | 26,137 |

| | Appendix | As at | | |
|--|----------|-----------------|-----------------|-----------------|
| | | 30/06/09 \$M | 31/12/08 \$M | 30/06/08 \$M |
| Shareholders' Equity | | | | |
| Share capital: | | | | |
| Ordinary share capital | 15 | 21,642 | 20,365 | 15,727 |
| Other equity instruments | | 939 | 939 | 939 |
| Reserves | | 516 | 958 | 1,206 |
| Retained profits | 19 | 7,825 | 7,206 | 7,747 |
| Shareholders' equity attributable to Equity holders of the Bank | | 30,922 | 29,468 | 25,619 |
| Minority interests: | | | | |
| Controlled entities | | 520 | 519 | 518 |
| Total Shareholders' equity | | 31,442 | 29,987 | 26,137 |

Financial Statements continued

Consolidated Statement of Cash Flows ⁽¹⁾

For the year ended 30 June 2009

| | Appendix | Full Year Ended | |
|---|----------|-----------------|----------------|
| | | 30/06/09 | 30/06/08 |
| | | \$M | \$M |
| Cash flows from operating activities | | | |
| Interest received | | 31,745 | 29,464 |
| Interest paid | | (20,986) | (20,786) |
| Other operating income received | | 5,551 | 5,314 |
| Expenses paid | | (7,334) | (6,882) |
| Income taxes paid | | (2,043) | (1,905) |
| Net decrease/(increase) in assets at fair value through Income Statement (excluding life insurance) | | 4,864 | (990) |
| Net increase/(decrease) in liabilities at fair value through Income Statement: | | | |
| Life insurance: | | | |
| Investment income | | 275 | 509 |
| Premiums received ⁽²⁾ | | 2,063 | 2,304 |
| Policy payments ⁽²⁾ | | (3,144) | (3,789) |
| Other liabilities at fair value through Income Statement | | 287 | 810 |
| Cash flows from operating activities before changes in operating assets and liabilities | | 11,278 | 4,049 |
| Changes in operating assets and liabilities arising from cash flow movements | | | |
| Movement in available-for-sale investments: | | | |
| Purchases | | (37,200) | (35,113) |
| Proceeds from sale | | 4,996 | 610 |
| Proceeds at or close to maturity | | 22,189 | 31,974 |
| Net change in deposits with regulatory authorities | | 25 | 13 |
| Net (increase) in loans, bills discounted and other receivables | | (52,878) | (51,570) |
| Net (increase) in receivables due from other financial institutions not at call | | (5,575) | (2,621) |
| Net (increase)/decrease in securities purchased under agreements to resell | | (507) | 634 |
| Life insurance business: | | | |
| Purchase of insurance assets at fair value through Income Statement | | (11,950) | (8,719) |
| Proceeds from sale/maturity of insurance assets at fair value through Income Statement | | 14,478 | 11,159 |
| Net increase in deposits and other public borrowings | | 47,394 | 49,603 |
| Net proceeds from issuance of debt securities | | 10,253 | (4,816) |
| Net (decrease)/increase in payables due to other financial institutions not at call | | (8,012) | 4,486 |
| Net increase/(decrease) in securities sold under agreements to repurchase | | 6,985 | (1,764) |
| Changes in operating assets and liabilities arising from cash flow movements | | (9,802) | (6,124) |
| Net cash provided by/(used in) operating activities | 21 (a) | 1,476 | (2,075) |
| Cash flows from investing activities | | | |
| Payments for acquisition of controlled entities | 21 (e) | (1,741) | (241) |
| Proceeds from disposal of controlled entities | 21 (c) | - | 2 |
| Dividends received | | 76 | 39 |
| Proceeds from sale of property, plant and equipment | | 9 | 14 |
| Purchases of property, plant and equipment | | (987) | (482) |
| Payments for acquisitions of investments in associates/joint ventures | | (144) | - |
| (Purchase)/sale of assets held for sale | | (22) | 766 |
| Purchase of intangible assets | | (405) | (226) |
| Net (increase) in other assets | | (77) | (24) |
| Net cash (used in) investing activities | | (3,291) | (152) |

(1) It should be noted that the Group does not use this accounting Statement of Cash Flows in the internal management of its liquidity positions.

(2) Represents gross premiums and policy payments before splitting between policyholders and shareholders.

Financial Statements continued

Consolidated Statement of Cash Flows ⁽¹⁾ (continued)

For the year ended 30 June 2009

| | Full Year Ended | |
|--|-----------------|--------------|
| | 30/06/09 | 30/06/08 |
| Appendix | \$M | \$M |
| Cash flows from financing activities | | |
| Proceeds from the issue of shares (net of issue costs) | 4,830 | 3 |
| Dividends paid (excluding Dividend Reinvestment Plan) ⁽²⁾ | (2,620) | (2,351) |
| Net movement in other liabilities | 344 | 553 |
| Net (purchase) of treasury shares | (14) | (9) |
| Issue of loan capital | 500 | 2,091 |
| Redemption of loan capital | (1,250) | (7) |
| Other | (54) | 128 |
| Net cash provided by financing activities | 1,736 | 408 |
| Net (decrease) in cash and cash equivalents | (79) | (1,819) |
| Cash and cash equivalents at beginning of period | 2,265 | 4,084 |
| Cash and cash equivalents at end of period ⁽³⁾ | 2,186 | 2,265 |
| | 21 (b) | |

(1) It should be noted that the Group does not use this accounting Statement of Cash Flows in the internal management of its liquidity positions.

(2) Includes \$98 million allocated to participants under the Dividend Reinvestment Plan in the year ended 30 June 2008.

(3) For the purposes of the Statement of Cash Flows, cash includes cash, money at short call, at call deposits with other financial institutions and settlement account balances with other banks.

Appendices

| | | |
|----|---|----|
| 1 | Net Interest Income | 37 |
| 2 | Net Interest Margin | 39 |
| 3 | Average Balances and Related Interest | 40 |
| 4 | Interest Rate and Volume Analysis | 45 |
| 5 | Other Banking Operating Income | 47 |
| 6 | Operating Expenses | 49 |
| 7 | Income Tax Expense | 51 |
| 8 | Loans, Bills Discounted and Other Receivables | 52 |
| 9 | Provisions for Impairment and Asset Quality | 53 |
| 10 | Deposits and Other Public Borrowings | 56 |
| 11 | Financial Reporting by Segments | 57 |
| 12 | Integrated Risk Management | 60 |
| 13 | Counterparty and Other Credit Risk Exposures | 63 |
| 14 | Capital Adequacy | 67 |
| 15 | Share Capital | 72 |
| 16 | Life Insurance Business | 73 |
| 17 | Intangible Assets | 74 |
| 18 | Acquisition of Controlled Entities | 76 |
| 19 | ASX Appendix 4E | 77 |
| 20 | Profit Reconciliation | 79 |
| 21 | Notes to the Statement of Cash Flows | 82 |
| 22 | Analysis Template | 84 |
| 23 | Consolidated Balance Sheet Impact of Bankwest and St Andrew's Acquisition | 89 |
| 24 | ASB Bank Group – Statutory View | 90 |
| 25 | Summary | 91 |
| 26 | Foreign Exchange Rates | 92 |
| 27 | Definitions | 93 |
| 28 | Market Share Definitions | 94 |

1. Net Interest Income

| | Full Year Ended | | | |
|--|--------------------|---------------|-----------------------|-------------------|
| | Excluding Bankwest | | | Incl. Bankwest |
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 |
| | \$M | \$M | | \$M |
| Interest Income | | | | |
| Loans and bills discounted | 26,505 | 25,598 | 4 | 28,438 |
| Other financial institutions | 433 | 474 | (9) | 434 |
| Cash and liquid assets | 400 | 473 | (15) | 510 |
| Assets at fair value through Income Statement | 1,227 | 1,933 | (37) | 1,236 |
| Available-for-sale investments | 901 | 756 | 19 | 901 |
| Total interest income | 29,466 | 29,234 | 1 | 31,519 |
| Interest Expense | | | | |
| Deposits | 13,058 | 12,393 | 5 | 14,216 |
| Other financial institutions | 499 | 989 | (50) | 509 |
| Liabilities at fair value through Income Statement | 1,018 | 1,129 | (10) | 1,021 |
| Debt issues | 4,591 | 6,024 | (24) | 4,767 |
| Loan capital | 705 | 792 | (11) | 705 |
| Total interest expense | 19,871 | 21,327 | (7) | 21,218 |
| Net interest income | 9,595 | 7,907 | 21 | 10,301 |

| | Full Year Ended | | | |
|---|--------------------|---------------|-----------------------|-------------------|
| | Excluding Bankwest | | | Incl. Bankwest |
| | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 |
| | \$M | \$M | | \$M |
| Total interest income ("cash basis") | 29,466 | 29,234 | 1 | 31,505 |
| Fair value adjustment interest income | - | - | - | 14 |
| Total interest income ("statutory basis") | 29,466 | 29,234 | 1 | 31,519 |
| Total interest expense ("cash basis") | 19,871 | 21,327 | (7) | 21,319 |
| Fair value adjustment interest expense | - | - | - | (138) |
| Hedging and AIFRS volatility | - | - | - | 37 |
| Total interest expense ("statutory basis") | 19,871 | 21,327 | (7) | 21,218 |

Appendices

1. Net Interest Income (continued)

| | Half Year Ended | | | |
|--|--------------------|---------------|-------------|---------------|
| | Excluding Bankwest | | | Incl. |
| | 30/06/09 | 30/06/08 | Jun 09 vs | Bankwest |
| | \$M | \$M | Dec 08 % | 30/06/09 |
| Interest Income | | | | |
| Loans and bills discounted | 11,929 | 14,576 | (18) | 13,862 |
| Other financial institutions | 130 | 303 | (57) | 131 |
| Cash and liquid assets | 116 | 284 | (59) | 226 |
| Assets at fair value through Income Statement | 380 | 847 | (55) | 389 |
| Available-for-sale investments | 449 | 452 | (1) | 449 |
| Total interest income | 13,004 | 16,462 | (21) | 15,057 |
| Interest Expense | | | | |
| Deposits | 5,420 | 7,638 | (29) | 6,578 |
| Other financial institutions | 96 | 403 | (76) | 106 |
| Liabilities at fair value through Income Statement | 469 | 549 | (15) | 472 |
| Debt issues | 1,693 | 2,898 | (42) | 1,869 |
| Loan capital | 274 | 431 | (36) | 274 |
| Total interest expense | 7,952 | 11,919 | (33) | 9,299 |
| Net interest income | 5,052 | 4,543 | 11 | 5,758 |

| | Half Year Ended | | | |
|---|--------------------|---------------|-------------|---------------|
| | Excluding Bankwest | | | Incl. |
| | 30/06/09 | 30/06/08 | Jun 09 vs | Bankwest |
| | \$M | \$M | Dec 08 % | 30/06/09 |
| Total interest income ("cash basis") | 13,004 | 16,462 | (21) | 15,043 |
| Fair value adjustment interest income | - | - | - | 14 |
| Total interest income ("statutory basis") | 13,004 | 16,462 | (21) | 15,057 |
| Total interest expense ("cash basis") | 7,952 | 11,919 | (33) | 9,400 |
| Fair value adjustment interest expense | - | - | - | (138) |
| Hedging and AIFRS volatility | - | - | - | 37 |
| Total interest expense ("statutory basis") | 7,952 | 11,919 | (33) | 9,299 |

2. Net Interest Margin

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|-------------|-----------------|-------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | % | % | % | % |
| Australia | | | | |
| Interest spread ⁽¹⁾ | 1.93 | 1.79 | 2.04 | 1.79 |
| Benefit of interest-free liabilities, provisions and equity ⁽²⁾ | 0.21 | 0.27 | 0.17 | 0.27 |
| Net interest margin ⁽³⁾ | 2.14 | 2.06 | 2.21 | 2.06 |
| Overseas | | | | |
| Interest spread ⁽¹⁾ | 1.32 | 1.11 | 1.32 | 1.33 |
| Benefit of interest-free liabilities, provisions and equity ⁽²⁾ | 0.40 | 0.57 | 0.32 | 0.48 |
| Net interest margin ⁽³⁾ | 1.72 | 1.68 | 1.64 | 1.81 |
| Total Bank | | | | |
| Interest spread ⁽¹⁾ | 1.84 | 1.68 | 1.95 | 1.72 |
| Benefit of interest-free liabilities, provisions and equity ⁽²⁾ | 0.26 | 0.34 | 0.21 | 0.32 |
| Net interest margin ⁽³⁾ | 2.10 | 2.02 | 2.16 | 2.04 |

(1) Difference between the average interest rate earned and the average interest rate paid on funds.

(2) A portion of the Group's interest earning assets are funded by net interest free liabilities and Shareholders' equity. The benefit to the Group of these interest free funds is the amount it would cost to replace them at the average cost of funds.

(3) Net interest income divided by average interest earning assets for the year or for the half year annualised.

Appendices

3. Average Balances and Related Interest

Average balance sheet tables are presented including Bankwest for the full years ended 30 June 2009 and 30 June 2008, as well as for the half years ended 30 June 2009, 31 December 2008 and 30 June 2008. In order to enhance understanding and comparability, average balance sheet tables are also presented excluding Bankwest for the full years ended 30 June 2009 and 30 June 2008.

The following tables list the major categories of interest earning assets and interest bearing liabilities of the Group together with the respective interest earned or paid and the average interest rate. Averages used were predominantly daily averages. Interest is accounted for based on product yield, while all trading gains and losses are disclosed as Trading income within Other banking income.

Where assets or liabilities are hedged, the amounts are shown net of the hedge, however individual items not separately hedged may be affected by movements in exchange rates.

The overseas component comprises overseas branches of the Bank and overseas domiciled controlled entities.

Non-accrual loans are included in interest earning assets under loans, bills discounted and other receivables.

The official cash rate in Australia decreased by 425 basis points during the year while rates in New Zealand decreased by a total of 575 basis points.

Average Balances

| | Full Year Ended 30/06/09 | | | Full Year Ended 30/06/08 | | |
|---|--------------------------|---------------|-------------|--------------------------|---------------|-------------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % |
| Interest Earning Assets | | | | | | |
| Home loans excluding securitisation | 237,772 | 16,035 | 6.74 | 189,890 | 14,554 | 7.66 |
| Personal ⁽¹⁾ | 19,407 | 2,356 | 12.14 | 20,391 | 2,319 | 11.37 |
| Business and corporate ⁽²⁾ | 148,908 | 9,291 | 6.24 | 117,544 | 7,637 | 6.50 |
| Loans, bills discounted and other receivables | 406,087 | 27,682 | 6.82 | 327,825 | 24,510 | 7.48 |
| Cash and other liquid assets | 31,479 | 944 | 3.00 | 17,134 | 947 | 5.53 |
| Assets at fair value through Income Statement (ex life insurance) | 25,298 | 1,236 | 4.89 | 28,509 | 1,933 | 6.78 |
| Available-for-sale investments | 18,384 | 901 | 4.90 | 12,199 | 756 | 6.20 |
| Non-lending interest earning assets | 75,161 | 3,081 | 4.10 | 57,842 | 3,636 | 6.29 |
| Total interest earning assets (excluding securitisation) ⁽³⁾ | 481,248 | 30,763 | 6.39 | 385,667 | 28,146 | 7.30 |
| Securitisation home loan assets | 12,279 | 742 | 6.04 | 13,427 | 1,088 | 8.10 |
| Non-interest earning assets | 93,701 | | | 76,644 | | |
| Total average assets | 587,228 | | | 475,738 | | |

| | Full Year Ended 30/06/09 | | | Full Year Ended 30/06/08 | | |
|--|--------------------------|---------------|-------------|--------------------------|---------------|-------------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % |
| Interest Bearing Liabilities | | | | | | |
| Transaction deposits | 62,978 | 1,271 | 2.02 | 58,721 | 1,587 | 2.70 |
| Saving deposits | 66,313 | 2,384 | 3.60 | 54,555 | 2,593 | 4.75 |
| Investment deposits | 124,999 | 7,120 | 5.70 | 87,486 | 6,008 | 6.87 |
| Certificates of deposit and other ⁽²⁾ | 64,728 | 3,580 | 5.53 | 40,156 | 2,205 | 5.49 |
| Total interest bearing deposits | 319,018 | 14,355 | 4.50 | 240,918 | 12,393 | 5.14 |
| Payables due to other financial institutions | 18,845 | 509 | 2.70 | 19,406 | 989 | 5.10 |
| Liabilities at fair value through Income Statement | 17,426 | 1,021 | 5.86 | 15,017 | 1,129 | 7.52 |
| Debt issues ⁽²⁾ | 85,072 | 4,041 | 4.75 | 74,369 | 5,056 | 6.80 |
| Loan capital ⁽²⁾ | 13,097 | 709 | 5.41 | 12,539 | 792 | 6.32 |
| Total interest bearing liabilities | 453,458 | 20,635 | 4.55 | 362,249 | 20,359 | 5.62 |
| Securitisation debt issues | 12,842 | 684 | 5.33 | 14,005 | 968 | 6.91 |
| Non-interest bearing liabilities | 91,739 | | | 74,078 | | |
| Total average liabilities | 558,039 | | | 450,332 | | |

(1) Personal includes personal loans, credit cards, and margin loans.

(2) Comparisons between reporting periods are impacted by the reclassification of net swap interest from Net Interest income to Other banking income related to certain economic hedges which do not qualify for AIFRS hedge accounting.

(3) Used for calculating net interest margin.

3. Average Balances and Related Interest (continued)

Average Balances

| | Half Year Ended 30/06/09 | | | Half Year Ended 31/12/08 | | | Half Year Ended 30/06/08 | | |
|---|--------------------------|---------------|-------------|--------------------------|---------------|-------------|--------------------------|---------------|-------------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % | \$M | \$M | % |
| Interest Earning Assets | | | | | | | | | |
| Home Loans excluding securitisation | 262,999 | 7,724 | 5.92 | 212,956 | 8,311 | 7.74 | 197,771 | 7,767 | 7.90 |
| Personal ⁽¹⁾ | 19,284 | 1,131 | 11.83 | 19,528 | 1,225 | 12.44 | 20,655 | 1,204 | 11.72 |
| Business and corporate ⁽²⁾ | 163,689 | 4,673 | 5.76 | 134,368 | 4,618 | 6.82 | 122,669 | 4,129 | 6.77 |
| Loans, bills discounted and other receivables | 445,972 | 13,528 | 6.12 | 366,852 | 14,154 | 7.65 | 341,095 | 13,100 | 7.72 |
| Cash and liquid assets | 35,578 | 357 | 2.02 | 27,447 | 587 | 4.24 | 17,450 | 427 | 4.92 |
| Assets at fair value through Income Statement (ex life insurance) | 23,951 | 389 | 3.28 | 26,623 | 847 | 6.31 | 29,973 | 1,014 | 6.80 |
| Available-for-sale investments | 21,011 | 449 | 4.31 | 15,800 | 452 | 5.67 | 12,160 | 381 | 6.30 |
| Non-lending interest earning assets | 80,540 | 1,195 | 2.99 | 69,870 | 1,886 | 5.35 | 59,583 | 1,822 | 6.15 |
| Total interest earning assets (excluding securitisation) ⁽³⁾ | 526,512 | 14,723 | 5.64 | 436,722 | 16,040 | 7.29 | 400,678 | 14,922 | 7.49 |
| Securitisation home loan assets | 13,767 | 320 | 4.69 | 10,815 | 422 | 7.74 | 12,438 | 531 | 8.59 |
| Non-interest earning assets | 97,585 | | | 89,880 | | | 77,492 | | |
| Total average assets | 637,864 | | | 537,417 | | | 490,608 | | |

| | Half Year Ended 30/06/09 | | | Half Year Ended 31/12/08 | | | Half Year Ended 30/06/08 | | |
|--|--------------------------|--------------|-------------|--------------------------|---------------|-------------|--------------------------|---------------|-------------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % | \$M | \$M | % |
| Interest Bearing Liabilities | | | | | | | | | |
| Transaction deposits | 66,243 | 470 | 1.43 | 59,766 | 801 | 2.66 | 59,813 | 853 | 2.87 |
| Saving deposits | 75,103 | 1,027 | 2.76 | 57,666 | 1,357 | 4.67 | 54,988 | 1,322 | 4.83 |
| Investment deposits | 139,206 | 3,266 | 4.73 | 111,024 | 3,854 | 6.89 | 93,902 | 3,344 | 7.16 |
| Certificates of deposit and other ⁽²⁾ | 78,700 | 1,954 | 5.01 | 50,984 | 1,626 | 6.33 | 44,128 | 1,345 | 6.13 |
| Total interest bearing deposits | 359,252 | 6,717 | 3.77 | 279,440 | 7,638 | 5.42 | 252,831 | 6,864 | 5.46 |
| Payables due to other financial institutions | 16,960 | 106 | 1.26 | 20,699 | 403 | 3.86 | 20,732 | 497 | 4.82 |
| Liabilities at fair value through Income Statement | 18,368 | 472 | 5.18 | 16,499 | 549 | 6.60 | 14,331 | 536 | 7.52 |
| Debt issues ⁽²⁾ | 89,558 | 1,523 | 3.43 | 80,660 | 2,518 | 6.19 | 75,836 | 2,662 | 7.06 |
| Loan capital ⁽²⁾ | 12,604 | 278 | 4.45 | 13,582 | 431 | 6.29 | 12,200 | 414 | 6.82 |
| Total interest bearing liabilities | 496,742 | 9,096 | 3.69 | 410,880 | 11,539 | 5.57 | 375,930 | 10,973 | 5.87 |
| Securitisation debt issues | 14,507 | 304 | 4.23 | 11,204 | 380 | 6.73 | 12,915 | 472 | 7.35 |
| Non-interest bearing liabilities | 96,281 | | | 87,271 | | | 75,988 | | |
| Total average liabilities | 607,530 | | | 509,355 | | | 464,833 | | |

(1) Personal includes personal loans, credit cards, and margin loans.

(2) Comparisons between reporting periods are impacted by the reclassification of net swap interest from Net Interest income to Other banking income related to certain economic hedges which do not qualify for AIFRS hedge accounting.

(3) Used for calculating net interest margin.

Appendices

3. Average Balances and Related Interest (continued)

Average Balances

| Interest Earning Assets Excluding Bankwest | Full Year Ended 30/06/09 | | | Full Year Ended 30/06/08 | | |
|---|--------------------------|-----------------|-------------|--------------------------|-----------------|-------------|
| | Avg Bal \$M | Interest \$M | Yield % | Avg Bal \$M | Interest \$M | Yield % |
| Home loans excluding securitisation | 223,220 | 15,149 | 6.79 | 189,890 | 14,554 | 7.66 |
| Personal ⁽¹⁾ | 18,617 | 2,264 | 12.16 | 20,391 | 2,319 | 11.37 |
| Business and corporate ⁽²⁾ | 137,083 | 8,479 | 6.19 | 117,544 | 7,637 | 6.50 |
| Loans, bills discounted and other receivables | 378,920 | 25,892 | 6.83 | 327,825 | 24,510 | 7.48 |
| Cash and other liquid assets | 28,380 | 833 | 2.94 | 17,134 | 947 | 5.53 |
| Assets at fair value through Income Statement (ex life insurance) | 25,151 | 1,227 | 4.88 | 28,509 | 1,933 | 6.78 |
| Available-for-sale investments | 18,379 | 901 | 4.90 | 12,199 | 756 | 6.20 |
| Non-lending interest earning assets | 71,910 | 2,961 | 4.12 | 57,842 | 3,636 | 6.29 |
| Total interest earning assets (excluding securitisation) ⁽³⁾ | 450,830 | 28,853 | 6.40 | 385,667 | 28,146 | 7.30 |
| Securitisation home loan assets | 10,118 | 613 | 6.06 | 13,427 | 1,088 | 8.10 |
| Non-interest earning assets | 93,133 | | | 76,644 | | |
| Total average assets | 554,081 | | | 475,738 | | |

| Interest Bearing Liabilities Excluding Bankwest | Full Year Ended 30/06/09 | | | Full Year Ended 30/06/08 | | |
|--|--------------------------|-----------------|-------------|--------------------------|-----------------|-------------|
| | Avg Bal \$M | Interest \$M | Yield % | Avg Bal \$M | Interest \$M | Yield % |
| Transaction deposits | 60,628 | 1,229 | 2.03 | 58,721 | 1,587 | 2.70 |
| Saving deposits | 61,516 | 2,207 | 3.59 | 54,555 | 2,593 | 4.75 |
| Investment deposits | 114,763 | 6,537 | 5.70 | 87,486 | 6,008 | 6.87 |
| Certificates of deposit and other ⁽²⁾ | 54,636 | 3,085 | 5.65 | 40,156 | 2,205 | 5.49 |
| Total interest bearing deposits | 291,543 | 13,058 | 4.48 | 240,918 | 12,393 | 5.14 |
| Payables due to other financial institutions | 18,499 | 499 | 2.70 | 19,406 | 989 | 5.10 |
| Liabilities at fair value through Income Statement | 17,331 | 1,018 | 5.87 | 15,017 | 1,129 | 7.52 |
| Debt issues ⁽²⁾ | 85,012 | 4,038 | 4.75 | 74,369 | 5,056 | 6.80 |
| Loan capital ⁽²⁾ | 13,010 | 705 | 5.42 | 12,539 | 792 | 6.32 |
| Total interest bearing liabilities | 425,395 | 19,318 | 4.54 | 362,249 | 20,359 | 5.62 |
| Securitisation debt issues | 10,481 | 553 | 5.28 | 14,005 | 968 | 6.91 |
| Non-interest bearing liabilities | 90,652 | | | 74,078 | | |
| Total average liabilities | 526,528 | | | 450,332 | | |

(1) Personal includes personal loans, credit cards, and margin loans.

(2) Comparisons between reporting periods are impacted by the reclassification of net swap interest from Net Interest income to Other banking income related to certain economic hedges which do not qualify for AIFRS hedge accounting. Bankwest intragroup borrowings and expenses have been subtracted from balance and interest calculations to more appropriately reflect the cost of funds.

(3) Used for calculating net interest margin.

3. Average Balances and Related Interest (continued)

| | Full Year Ended 30/06/09 | | | Full Year Ended 30/06/08 | | |
|---|--------------------------|----------|-------|--------------------------|----------|-------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % |
| Net Interest Margin | | | | | | |
| Total interest earning assets excluding securitisation | 481,248 | 30,763 | 6.39 | 385,667 | 28,146 | 7.30 |
| Total interest bearing liabilities excluding securitisation | 453,458 | 20,635 | 4.55 | 362,249 | 20,359 | 5.62 |
| Net interest income and interest spread (excluding securitisation) | | 10,128 | 1.84 | | 7,787 | 1.68 |
| Benefit of free funds | | | 0.26 | | | 0.34 |
| Net interest margin | | | 2.10 | | | 2.02 |

Geographical analysis of key categories

| | Full Year Ended 30/06/09 | | | Full Year Ended 30/06/08 | | |
|--|--------------------------|---------------|-------------|--------------------------|---------------|-------------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % |
| Loans, Bills Discounted and Other Receivables | | | | | | |
| Australia | 344,534 | 23,098 | 6.70 | 273,124 | 20,047 | 7.34 |
| Overseas | 61,553 | 4,584 | 7.45 | 54,701 | 4,463 | 8.16 |
| Total | 406,087 | 27,682 | 6.82 | 327,825 | 24,510 | 7.48 |
| Non-Lending Interest Earning Assets | | | | | | |
| Australia | 46,524 | 2,104 | 4.52 | 35,860 | 2,297 | 6.41 |
| Overseas | 28,637 | 977 | 3.41 | 21,982 | 1,339 | 6.09 |
| Total | 75,161 | 3,081 | 4.10 | 57,842 | 3,636 | 6.29 |
| Total Interest Bearing Deposits | | | | | | |
| Australia | 278,290 | 12,228 | 4.39 | 210,294 | 10,400 | 4.95 |
| Overseas | 40,728 | 2,127 | 5.22 | 30,624 | 1,993 | 6.51 |
| Total | 319,018 | 14,355 | 4.50 | 240,918 | 12,393 | 5.14 |
| Other Interest Bearing Liabilities | | | | | | |
| Australia | 82,569 | 4,450 | 5.39 | 75,093 | 5,287 | 7.04 |
| Overseas | 51,871 | 1,830 | 3.53 | 46,238 | 2,679 | 5.79 |
| Total | 134,440 | 6,280 | 4.67 | 121,331 | 7,966 | 6.57 |

The overseas component comprises overseas branches of the Group and overseas domiciled controlled entities. Overseas intragroup borrowings have been adjusted into the interest spread and margin calculations to more appropriately reflect the overseas cost of funds. Non-accrual loans were included in interest earning assets under loans, bills discounted and other receivables.

In calculating net interest margin, assets, liabilities, interest income and interest expense related to securitisation vehicles have been excluded. This has been done to more accurately reflect the Group's underlying net margin.

Appendices

3. Average Balances and Related Interest (continued)

| | Half Year Ended 30/06/09 | | | Half Year Ended 31/12/08 | | | Half Year Ended 30/06/08 | | |
|---|--------------------------|----------|-------|--------------------------|----------|-------|--------------------------|----------|-------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % | \$M | \$M | % |
| Net Interest Margin | | | | | | | | | |
| Total interest earning assets excluding securitisation | 526,512 | 14,723 | 5.64 | 436,722 | 16,040 | 7.29 | 400,678 | 14,922 | 7.49 |
| Total interest bearing liabilities excluding securitisation | 496,742 | 9,096 | 3.69 | 410,880 | 11,539 | 5.57 | 375,930 | 10,973 | 5.87 |
| Net interest income and interest spread (excluding securitisation) | | 5,627 | 1.95 | 4,501 | 1.72 | | 3,949 | 1.62 | |
| Benefit of free funds | | | 0.21 | | | 0.32 | | | 0.36 |
| Net interest margin | | | 2.16 | | | 2.04 | | | 1.98 |

Geographical analysis of key categories

| | Half Year Ended 30/06/09 | | | Half Year Ended 31/12/08 | | | Half Year Ended 30/06/08 | | |
|--|--------------------------|---------------|-------------|--------------------------|---------------|-------------|--------------------------|---------------|-------------|
| | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield | Avg Bal | Interest | Yield |
| | \$M | \$M | % | \$M | \$M | % | \$M | \$M | % |
| Loans, Bills Discounted and Other Receivables | | | | | | | | | |
| Australia | 384,716 | 11,508 | 6.03 | 305,007 | 11,590 | 7.54 | 285,251 | 10,766 | 7.59 |
| Overseas | 61,256 | 2,020 | 6.65 | 61,845 | 2,564 | 8.22 | 55,844 | 2,334 | 8.40 |
| Total | 445,972 | 13,528 | 6.12 | 366,852 | 14,154 | 7.65 | 341,095 | 13,100 | 7.72 |
| Non-Lending Interest Earning Assets | | | | | | | | | |
| Australia | 51,655 | 848 | 3.31 | 41,477 | 1,256 | 6.01 | 36,874 | 1,220 | 6.65 |
| Overseas | 28,885 | 347 | 2.42 | 28,393 | 630 | 4.40 | 22,709 | 602 | 5.33 |
| Total | 80,540 | 1,195 | 2.99 | 69,870 | 1,886 | 5.35 | 59,583 | 1,822 | 6.15 |
| Total Interest Bearing Deposits | | | | | | | | | |
| Australia | 317,457 | 5,804 | 3.69 | 239,762 | 6,424 | 5.31 | 220,459 | 5,806 | 5.30 |
| Overseas | 41,795 | 913 | 4.41 | 39,678 | 1,214 | 6.07 | 32,372 | 1,058 | 6.57 |
| Total | 359,252 | 6,717 | 3.77 | 279,440 | 7,638 | 5.42 | 252,831 | 6,864 | 5.46 |
| Other Interest Bearing Liabilities | | | | | | | | | |
| Australia | 84,901 | 1,732 | 4.11 | 80,275 | 2,718 | 6.72 | 76,778 | 2,846 | 7.45 |
| Overseas | 52,589 | 647 | 2.48 | 51,165 | 1,183 | 4.59 | 46,321 | 1,263 | 5.48 |
| Total | 137,490 | 2,379 | 3.49 | 131,440 | 3,901 | 5.89 | 123,099 | 4,109 | 6.71 |

The overseas component comprises overseas branches of the Group and overseas domiciled controlled entities. Overseas intragroup borrowings have been adjusted into the interest spread and margin calculations to more appropriately reflect the overseas cost of funds. Non-accrual loans were included in interest earning assets under loans, bills discounted and other receivables.

In calculating net interest margin, assets, liabilities, interest income and interest expense related to securitisation vehicles have been excluded. This has been done to more accurately reflect the Group's underlying net margin.

4. Interest Rate and Volume Analysis (excludes Bankwest)

| | Full Year Ended Jun 09 vs Jun 08 | | | Full Year Ended Jun 08 vs Jun 07 | | |
|--|----------------------------------|----------------|--------------|----------------------------------|--------------|--------------|
| | Volume | Rate | Total | Volume | Rate | Total |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Interest Earning Assets | | | | | | |
| Home Loans | 2,408 | (1,813) | 595 | 1,812 | 1,071 | 2,883 |
| Personal | (209) | 154 | (55) | 243 | 82 | 325 |
| Business and corporate | 1,239 | (397) | 842 | 1,135 | 465 | 1,600 |
| Loans, bills discounted and other receivables | 3,656 | (2,274) | 1,382 | 3,238 | 1,570 | 4,808 |
| Cash and liquid assets | 476 | (590) | (114) | 69 | (48) | 21 |
| Assets at fair value through Income Statement (excluding life insurance) | (196) | (510) | (706) | 464 | (26) | 438 |
| Available-for-sale investments | 343 | (198) | 145 | 20 | 6 | 26 |
| Non-lending interest earning assets | 731 | (1,406) | (675) | 526 | (41) | 485 |
| Total interest earning assets | 4,463 | (3,756) | 707 | 3,768 | 1,525 | 5,293 |
| Securitisation home loan assets | (234) | (241) | (475) | 7 | 72 | 79 |

| | Full Year Ended Jun 09 vs Jun 08 | | | Full Year Ended Jun 08 vs Jun 07 | | |
|--|----------------------------------|----------------|----------------|----------------------------------|--------------|--------------|
| | Volume | Rate | Total | Volume | Rate | Total |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Interest Bearing Liabilities | | | | | | |
| Transaction deposits | 45 | (403) | (358) | 208 | 330 | 538 |
| Saving deposits | 290 | (676) | (386) | 233 | 271 | 504 |
| Investment deposits | 1,713 | (1,184) | 529 | 918 | 621 | 1,539 |
| Certificates of deposit and other | 806 | 74 | 880 | 877 | (60) | 817 |
| Total interest bearing deposits | 2,436 | (1,771) | 665 | 2,122 | 1,276 | 3,398 |
| Payables due to other financial institutions | (35) | (455) | (490) | 372 | (57) | 315 |
| Liabilities at fair value through Income Statement | 155 | (266) | (111) | (13) | 55 | 42 |
| Debt issues | 615 | (1,633) | (1,018) | (120) | 564 | 444 |
| Loan capital | 28 | (115) | (87) | 134 | 94 | 228 |
| Total interest bearing liabilities | 3,208 | (4,249) | (1,041) | 2,739 | 1,688 | 4,427 |
| Securitisation debt issues | (215) | (200) | (415) | 10 | 64 | 74 |

| | Full Year Ended | |
|---|---|---|
| | Jun 09 vs Jun 08 Increase/(Decrease) | Jun 08 vs Jun 07 Increase/(Decrease) |
| | \$M | \$M |
| Change in Net Interest Income | | |
| Due to changes in average volume of interest earning assets | 1,347 | 1,090 |
| Due to changes in interest margin | 401 | (224) |
| Change in net interest income (excluding securitisation) | 1,748 | 866 |

"Volume" reflects the change in net interest income over the period due to balance growth (assuming rates held constant), and "Rate" reflects the change due to movements in yield (assuming volumes were held constant). "Variation in time periods" only applies to reporting periods of differing lengths (e.g. between half years). The volume and rate variances for total interest earning assets and total interest bearing liabilities have been calculated separately (rather than being the sum of the individual categories).

| | Full Year Ended Jun 09 vs Jun 08 | | | Full Year Ended Jun 08 vs Jun 07 | | |
|--|----------------------------------|----------------|----------------|----------------------------------|--------------|--------------|
| | Volume | Rate | Total | Volume | Rate | Total |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Geographical analysis of key categories | | | | | | |
| Loans, Bills Discounted and Other Receivables | | | | | | |
| Australia | 3,109 | (1,848) | 1,261 | 2,773 | 1,258 | 4,031 |
| Overseas | 535 | (414) | 121 | 451 | 326 | 777 |
| Total | 3,656 | (2,274) | 1,382 | 3,238 | 1,570 | 4,808 |
| Non-Lending Interest Earning Assets | | | | | | |
| Australia | 407 | (720) | (313) | 406 | (20) | 386 |
| Overseas | 316 | (678) | (362) | 124 | (25) | 99 |
| Total | 731 | (1,406) | (675) | 526 | (41) | 485 |
| Total Interest Bearing Deposits | | | | | | |
| Australia | 1,885 | (1,354) | 531 | 1,851 | 1,112 | 2,963 |
| Overseas | 593 | (459) | 134 | 244 | 191 | 435 |
| Total | 2,436 | (1,771) | 665 | 2,122 | 1,276 | 3,398 |
| Other Interest Bearing Liabilities | | | | | | |
| Australia | 429 | (1,286) | (857) | 185 | 710 | 895 |
| Overseas | 263 | (1,112) | (849) | 265 | (131) | 134 |
| Total | 704 | (2,410) | (1,706) | 461 | 568 | 1,029 |

Appendices

4. Interest Rate and Volume Analysis (continued)

| | Half Year Ended Jun 09 vs Dec 08 | | | Half Year Ended Jun 09 vs Jun 08 | | |
|--|----------------------------------|----------------|----------------|----------------------------------|----------------|----------------|
| | Volume | Rate | Total | Volume | Rate | Total |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Interest Earning Assets | | | | | | |
| Home Loans | 707 | (2,180) | (1,473) | 1,230 | (2,159) | (929) |
| Personal | (112) | (74) | (186) | (173) | 8 | (165) |
| Business and corporate | 170 | (927) | (757) | 526 | (794) | (268) |
| Loans, bills discounted and other receivables | 835 | (3,251) | (2,416) | 1,713 | (3,075) | (1,362) |
| Cash and liquid assets | 28 | (369) | (341) | 195 | (376) | (181) |
| Assets at fair value through Income Statement (excluding life insurance) | (71) | (396) | (467) | (158) | (476) | (634) |
| Available-for-sale investments | 130 | (133) | (3) | 233 | (165) | 68 |
| Non-lending interest earning assets | 85 | (896) | (811) | 325 | (1,072) | (747) |
| Total interest earning assets | 914 | (4,141) | (3,227) | 2,089 | (4,198) | (2,109) |
| Securitisation home loan assets | (42) | (189) | (231) | (95) | (245) | (340) |

| | Half Year Ended Jun 09 vs Dec 08 | | | Half Year Ended Jun 09 vs Jun 08 | | |
|--|----------------------------------|----------------|----------------|----------------------------------|----------------|----------------|
| | Volume | Rate | Total | Volume | Rate | Total |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Interest Bearing Liabilities | | | | | | |
| Transaction deposits | 18 | (391) | (373) | 18 | (443) | (425) |
| Saving deposits | 142 | (649) | (507) | 193 | (665) | (472) |
| Investment deposits | 216 | (1,387) | (1,171) | 718 | (1,379) | (661) |
| Certificates of deposit and other | 210 | (377) | (167) | 395 | (281) | 114 |
| Total interest bearing deposits | 551 | (2,769) | (2,218) | 1,147 | (2,591) | (1,444) |
| Payables due to other financial institutions | (56) | (251) | (307) | (67) | (334) | (401) |
| Liabilities at fair value through Income Statement | 50 | (130) | (80) | 122 | (189) | (67) |
| Debt issues | 212 | (1,210) | (998) | 354 | (1,496) | (1,142) |
| Loan capital | (31) | (126) | (157) | 6 | (146) | (140) |
| Total interest bearing liabilities | 670 | (4,430) | (3,760) | 1,505 | (4,699) | (3,194) |
| Securitisation debt issues | (38) | (169) | (207) | (86) | (213) | (299) |

| | Half Year Ended | |
|---|---------------------|---------------------|
| | Jun 09 vs Dec 08 | Jun 09 vs Jun 08 |
| | Increase/(Decrease) | Increase/(Decrease) |
| | \$M | \$M |
| Change in Net Interest Income | | |
| Due to changes in average volume of interest earning assets | 298 | 667 |
| Due to changes in interest margin | 308 | 418 |
| Due to variation in time period | (73) | - |
| Change in net interest income (excluding securitisation) | 533 | 1,085 |

| | Half Year Ended Jun 09 vs Dec 08 | | | Half Year Ended Jun 09 vs Jun 08 | | |
|--|----------------------------------|----------------|----------------|----------------------------------|----------------|----------------|
| | Volume | Rate | Total | Volume | Rate | Total |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Geographical analysis of key categories | | | | | | |
| Loans, Bills Discounted and Other Receivables | | | | | | |
| Australia | 841 | (2,713) | (1,872) | 1,501 | (2,549) | (1,048) |
| Overseas | (22) | (522) | (544) | 202 | (516) | (314) |
| Total | 835 | (3,251) | (2,416) | 1,713 | (3,075) | (1,362) |
| Non-Lending Interest Earning Assets | | | | | | |
| Australia | 84 | (612) | (528) | 202 | (694) | (492) |
| Overseas | 8 | (291) | (283) | 119 | (374) | (255) |
| Total | 85 | (896) | (811) | 325 | (1,072) | (747) |
| Total Interest Bearing Deposits | | | | | | |
| Australia | 490 | (2,407) | (1,917) | 905 | (2,204) | (1,299) |
| Overseas | 56 | (357) | (301) | 257 | (402) | (145) |
| Total | 551 | (2,769) | (2,218) | 1,147 | (2,591) | (1,444) |
| Other Interest Bearing Liabilities | | | | | | |
| Australia | 93 | (1,099) | (1,006) | 200 | (1,334) | (1,134) |
| Overseas | 25 | (561) | (536) | 124 | (740) | (616) |
| Total | 114 | (1,656) | (1,542) | 335 | (2,085) | (1,750) |

These volume and rate analyses were for half year periods. The calculations were based on balances over the half year. The volume and rate variances for total interest earning assets and total interest bearing liabilities have been calculated separately (rather than being the sum of the individual categories).

5. Other Banking Operating Income

| | Full Year Ended | | | |
|--|--------------------|--------------|-----------|--------------|
| | Excluding Bankwest | | | Incl. |
| | 30/06/09 | 30/06/08 | Jun 09 vs | Bankwest |
| | \$M | \$M | Jun 08 % | 30/06/09 |
| | | | | \$M |
| Loan service fees: | | | | |
| From financial assets | 1,306 | 933 | 40 | 1,351 |
| Other | 42 | 43 | (2) | 45 |
| Commission and other fees: | | | | |
| From financial liabilities | 510 | 507 | 1 | 531 |
| Other | 1,451 | 1,320 | 10 | 1,496 |
| Trading income | 720 | 546 | 32 | 741 |
| Net (losses)/gains on available-for-sale investments | (12) | 309 | large | (12) |
| Net loss on other non-trading instruments | (9) | (1) | large | (9) |
| Dividends | 14 | 39 | (64) | 14 |
| Net loss on sale of property, plant and equipment | (11) | (15) | 27 | (11) |
| Other | 269 | 173 | 55 | 314 |
| | 4,280 | 3,854 | 11 | 4,460 |
| Net hedging ineffectiveness | (41) | (58) | 29 | (18) |
| Net (loss)/gain on other financial instruments: | | | | |
| Fair value through Income Statement | (55) | (9) | large | (66) |
| Derivative yield reclassification ⁽¹⁾ | (275) | (265) | (4) | (275) |
| Non-trading derivatives | (187) | 37 | large | (187) |
| Total other banking operating income | 3,722 | 3,559 | 5 | 3,914 |

(1) Relates to the impact of the reclassification of net swap costs from Net interest income to Other banking income related to certain economic hedges which do not qualify for AIFRS hedge accounting.

Other banking operating income – reconciliation of cash and statutory basis

The table below sets out various accounting impacts arising from the application of “AASB 139 Financial Instruments: Recognition and Measurement” to the Group’s derivative hedging activities and other non-cash items.

| | Full Year Ended | | | |
|---|--------------------|--------------|-----------|--------------|
| | Excluding Bankwest | | | Incl. |
| | 30/06/09 | 30/06/08 | Jun 09 vs | Bankwest |
| | \$M | \$M | Jun 08 % | 30/06/09 |
| | | | | \$M |
| Other banking operating income ("cash basis") | 4,008 | 3,312 | 21 | 4,176 |
| Gain on VISA Initial Public Offering | - | 308 | (100) | - |
| Revenue hedge of New Zealand operations - unrealised | 1 | 25 | (96) | 1 |
| Hedging and AIFRS volatility | (287) | (86) | large | (263) |
| Total other banking operating income ("statutory basis") | 3,722 | 3,559 | 5 | 3,914 |

Appendices

5. Other Banking Operating Income (continued)

| | Half Year Ended | | | |
|---|--------------------|--------------|-----------------------|-------------------|
| | Excluding Bankwest | | | Incl. Bankwest |
| | 30/06/09 | 30/06/08 | Jun 09 vs Dec 08 % | 30/06/09 |
| | \$M | \$M | % | \$M |
| Loan service fees: | | | | |
| From financial assets | 716 | 590 | 21 | 761 |
| Other | 15 | 27 | (44) | 18 |
| Commission and other fees: | | | | |
| From financial liabilities | 248 | 263 | (6) | 268 |
| Other | 736 | 714 | 3 | 782 |
| Trading income | 272 | 448 | (39) | 293 |
| Net losses on available-for-sale investments | (12) | - | large | (12) |
| Net loss on other non-trading instruments | (9) | - | large | (9) |
| Dividends | 2 | 12 | (83) | 2 |
| Net loss on sale of property, plant and equipment | (9) | (2) | large | (9) |
| Other | 157 | 112 | 40 | 202 |
| | 2,116 | 2,164 | (2) | 2,296 |
| Net hedging ineffectiveness | (44) | 3 | large | (21) |
| Net (loss)/gain on other financial instruments: | | | | |
| Fair value through Income Statement | (27) | (28) | 4 | (38) |
| Derivative yield reclassification ⁽¹⁾ | (128) | (147) | 13 | (128) |
| Non-trading derivatives | (214) | 27 | large | (214) |
| Total other banking operating income | 1,703 | 2,019 | (16) | 1,895 |

(1) Relates to the impact of the reclassification of net swap costs from Net interest income to Other banking income related to certain economic hedges which do not qualify for AIFRS hedge accounting.

Other banking income – reconciliation of cash and statutory basis

The table below sets out various accounting impacts arising from the application of "AASB 139 Financial Instruments: Recognition and Measurement" to the Group's derivative hedging activities and other non-cash items.

| | Half Year Ended | | | |
|---|--------------------|--------------|-----------------------|-------------------|
| | Excluding Bankwest | | | Incl. Bankwest |
| | 30/06/09 | 30/06/08 | Jun 09 vs Dec 08 % | 30/06/09 |
| | \$M | \$M | % | \$M |
| Other banking income ("cash basis") | 1,972 | 2,036 | (3) | 2,140 |
| Revenue hedge of New Zealand operations - unrealised | 35 | (34) | large | 35 |
| Hedging and AIFRS volatility | (304) | 17 | large | (280) |
| Total other banking operating income ("statutory basis") | 1,703 | 2,019 | (16) | 1,895 |

6. Operating Expenses

| Expenses by Segment | Full Year Ended | | | Half Year Ended | | |
|---|-----------------|-----------------|-----------------------|-----------------|-----------------|-----------------------|
| | 30/06/09 \$M | 30/06/08 \$M | Jun 09 vs Jun 08 % | 30/06/09 \$M | 31/12/08 \$M | Jun 09 vs Dec 08 % |
| Operating Expenses | | | | | | |
| Retail Banking Services | 2,781 | 2,619 | 6 | 1,430 | 1,351 | 6 |
| Business and Private Banking | 1,272 | 1,205 | 6 | 645 | 627 | 3 |
| Institutional Banking and Markets | 679 | 598 | 14 | 366 | 313 | 17 |
| Wealth Management | 1,652 | 1,711 | (3) | 829 | 823 | 1 |
| International Financial Services | 843 | 824 | 2 | 400 | 443 | (10) |
| Other | 55 | 64 | (14) | 61 | (6) | large |
| | 7,282 | 7,021 | 4 | 3,731 | 3,551 | 5 |
| Bankwest | 483 | - | large | 483 | - | large |
| Total expenses ("cash basis") | 7,765 | 7,021 | 11 | 4,214 | 3,551 | 19 |
| Integration expenses | 112 | - | large | 112 | - | large |
| Merger related amortisation | 37 | - | large | 37 | - | large |
| One-off expenses | 32 | - | large | 32 | - | large |
| Investment and restructuring | - | 377 | large | - | - | - |
| Total expenses ("statutory basis") | 7,946 | 7,398 | 7 | 4,395 | 3,551 | 24 |

Capitalisation of Computer Software Costs

Capitalised computer software costs (net of amortisation) totalled \$673 million as at 30 June 2009 (December 2008: \$571 million and June 2008: \$353 million). Expenditure in the year principally comprised development of customer focussed systems. The balance movement in the year also includes software acquired as part of the acquisition of controlled entities (refer to Appendix 18, page 76 for further details).

Appendices

6. Operating Expenses (continued)

| | Full Year Ended | | Half Year Ended | | Full Year | Half Year |
|--|--------------------|--------------|--------------------|--------------|----------------------------|--------------|
| | Excluding Bankwest | | Excluding Bankwest | | Ended | Ended |
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 | Incl. Bankwest 30/06/09 | 30/06/09 |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Staff expenses | | | | | | |
| Salaries and wages | 3,177 | 3,097 | 1,603 | 1,574 | 3,405 | 1,831 |
| Share-based compensation | 125 | 106 | 62 | 63 | 125 | 62 |
| Superannuation contributions | 25 | 14 | 17 | 8 | 44 | 36 |
| Provisions for employee entitlements | 87 | 90 | 21 | 66 | 88 | 22 |
| Payroll tax | 172 | 162 | 79 | 93 | 188 | 95 |
| Fringe benefits tax | 34 | 32 | 17 | 17 | 36 | 19 |
| Other staff expenses | 87 | 160 | 27 | 60 | 94 | 34 |
| Total staff expenses | 3,707 | 3,661 | 1,826 | 1,881 | 3,980 | 2,099 |
| Occupancy and equipment expenses | | | | | | |
| Operating lease rentals | 456 | 403 | 233 | 223 | 488 | 265 |
| Depreciation: | | | | | | |
| Buildings | 28 | 27 | 14 | 14 | 29 | 15 |
| Leasehold improvements | 80 | 63 | 40 | 40 | 85 | 45 |
| Equipment | 85 | 84 | 43 | 42 | 89 | 47 |
| Operating lease assets | 37 | 20 | 21 | 16 | 37 | 21 |
| Repairs and maintenance | 75 | 81 | 37 | 38 | 80 | 42 |
| Other | 95 | 89 | 59 | 36 | 102 | 66 |
| Total occupancy and equipment expenses | 856 | 767 | 447 | 409 | 910 | 501 |
| Information technology services | | | | | | |
| Application maintenance and development | 152 | 224 | 90 | 62 | 167 | 105 |
| Data processing | 197 | 195 | 99 | 98 | 202 | 104 |
| Desktop | 138 | 114 | 70 | 68 | 141 | 73 |
| Communications | 171 | 174 | 92 | 79 | 179 | 100 |
| Amortisation of software assets | 110 | 88 | 61 | 49 | 122 | 73 |
| IT equipment depreciation | 55 | 31 | 31 | 24 | 62 | 38 |
| Total information technology services | 823 | 826 | 443 | 380 | 873 | 493 |
| Other expenses | | | | | | |
| Postage | 113 | 119 | 56 | 57 | 121 | 64 |
| Stationery | 96 | 98 | 45 | 51 | 100 | 49 |
| Fees and commissions: | | | | | | |
| Fees payable on trust and other fiduciary activities | 442 | 538 | 215 | 227 | 453 | 226 |
| Other | 359 | 280 | 196 | 163 | 359 | 196 |
| Advertising, marketing and loyalty | 442 | 348 | 265 | 177 | 475 | 298 |
| Amortisation of intangible assets (excluding software) | 17 | 15 | 9 | 8 | 17 | 9 |
| Non-lending losses | 83 | 78 | 46 | 37 | 86 | 49 |
| Other | 344 | 291 | 183 | 161 | 391 | 230 |
| Total other expenses | 1,896 | 1,767 | 1,015 | 881 | 2,002 | 1,121 |
| Total expenses ("cash basis") | 7,282 | 7,021 | 3,731 | 3,551 | 7,765 | 4,214 |
| Integration expenses ⁽¹⁾ | 35 | - | 35 | - | 112 | 112 |
| Merger related amortisation | - | - | - | - | 37 | 37 |
| One-off expenses | 32 | - | 32 | - | 32 | 32 |
| Investment and restructuring | - | 377 | - | - | - | - |
| Total investment and restructuring | 67 | 377 | 67 | - | 181 | 181 |
| Total operating expenses | 7,349 | 7,398 | 3,798 | 3,551 | 7,946 | 4,395 |

(1) Includes software impairment (refer to Appendix 17, page 74).

7. Income Tax Expense

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Profit from ordinary activities before Income Tax | | | | |
| Retail Banking Services | 2,996 | 2,687 | 1,400 | 1,596 |
| Business and Private Banking | 1,024 | 974 | 493 | 531 |
| Institutional Banking and Markets | (17) | 909 | 331 | (348) |
| Wealth Management | 170 | 991 | 108 | 62 |
| International Financial Services | 613 | 767 | 320 | 293 |
| Bankwest | 189 | - | 189 | - |
| Other ⁽¹⁾ | 1,474 | (73) | 325 | 1,149 |
| Total profit from ordinary activities before income tax | 6,449 | 6,255 | 3,166 | 3,283 |
| Prima Facie Income Tax at 30% | | | | |
| Retail Banking Services | 899 | 806 | 420 | 479 |
| Business and Private Banking | 307 | 292 | 148 | 159 |
| Institutional Banking and Markets | (5) | 273 | 99 | (104) |
| Wealth Management | 51 | 297 | 32 | 19 |
| International Financial Services | 184 | 231 | 96 | 88 |
| Bankwest | 57 | - | 57 | - |
| Other | 442 | (22) | 98 | 344 |
| | 1,935 | 1,877 | 950 | 985 |
| Tax effect of expenses that are non-deductible/income non-assessable in determining taxable profit: | | | | |
| Current period | | | | |
| Taxation offsets and other dividend adjustments | (59) | (65) | (20) | (39) |
| Tax adjustment referable to policyholder income | (115) | (81) | 22 | (137) |
| Bankwest - gain on acquisition | 76 | - | 76 | - |
| Tax losses recognised | - | (89) | - | - |
| Difference in overseas tax rates | (55) | (35) | (16) | (39) |
| Offshore banking unit | (56) | (16) | (7) | (49) |
| Investment allowance | (28) | - | (28) | - |
| Other | (7) | (36) | (14) | 7 |
| | (244) | (322) | 13 | (257) |
| Prior periods | | | | |
| Other | 5 | (122) | 39 | (34) |
| Total income tax expense | 1,696 | 1,433 | 1,002 | 694 |
| Income Tax Attributable to Profit from ordinary activities | | | | |
| Retail Banking Services | 889 | 805 | 412 | 477 |
| Business and Private Banking | 288 | 280 | 131 | 157 |
| Institutional Banking and Markets | (160) | 128 | 19 | (179) |
| Wealth Management | 111 | 318 | 36 | 75 |
| International Financial Services | 139 | 168 | 103 | 36 |
| Bankwest | 67 | - | 67 | - |
| Other | 526 | (151) | 203 | 323 |
| Corporate tax expense | 1,860 | 1,548 | 971 | 889 |
| Policyholder tax (benefit)/expense | (164) | (115) | 31 | (195) |
| Total income tax expense | 1,696 | 1,433 | 1,002 | 694 |
| Effective Tax Rate | % | % | % | % |
| Total – corporate | 28.1 | 24.3 | 31.0 | 25.6 |
| Retail Banking Services – corporate | 29.7 | 30.0 | 29.4 | 29.9 |
| Business and Private Banking – corporate | 28.1 | 28.7 | 26.6 | 29.6 |
| Institutional Banking and Markets – corporate | large | 14.1 | 5.7 | (51.4) |
| Wealth Management – corporate | 30.1 | 28.5 | 42.4 | 26.4 |
| International Financial Services – corporate | 24.0 | 22.2 | 33.0 | 13.5 |
| Bankwest - corporate | 35.4 | - | 35.4 | - |

(1) Includes a gain on acquisition of controlled entities of \$983 million for the year ended 30 June 2009 (six months to 30 June 2009: \$201 million; six months to 31 December 2008: \$782 million).

Appendices

8. Loans, Bills Discounted and Other Receivables

| | 30/06/09 | 31/12/08 | 30/06/08 |
|--|----------------|----------------|----------------|
| | \$M | \$M | \$M |
| Australia | | | |
| Overdrafts | 17,829 | 17,596 | 20,047 |
| Housing loans (including securitisation) | 261,504 | 234,170 | 186,926 |
| Credit card outstandings | 9,055 | 8,875 | 7,555 |
| Lease financing | 4,572 | 4,641 | 4,239 |
| Bills discounted | 10,936 | 10,079 | 5,868 |
| Term loans ⁽¹⁾ | 107,337 | 110,832 | 83,431 |
| Other lending ⁽¹⁾ | 1,616 | 1,736 | 1,076 |
| Other securities | 524 | 492 | 13 |
| Total Australia | 413,373 | 388,421 | 309,155 |
| Overseas | | | |
| Overdrafts | 744 | 1,345 | 716 |
| Housing loans | 30,702 | 31,524 | 28,817 |
| Credit card outstandings | 573 | 628 | 538 |
| Lease financing | 541 | 607 | 563 |
| Term loans | 27,079 | 28,845 | 23,916 |
| Redeemable preference share financing | 744 | 744 | 1,194 |
| Other lending | 16 | 22 | 25 |
| Other securities | - | - | 300 |
| Total Overseas | 60,399 | 63,715 | 56,069 |
| Gross loans, bills discounted and other receivables | 473,772 | 452,136 | 365,224 |
| Less: | | | |
| Provisions for Loan Impairment: | | | |
| Collective provision | (3,195) | (2,444) | (1,434) |
| Individually assessed provisions | (1,729) | (1,134) | (279) |
| Unearned income: | | | |
| Term loans | (1,134) | (1,082) | (1,047) |
| Lease financing | (1,083) | (1,156) | (1,182) |
| | (7,141) | (5,816) | (3,942) |
| Net loans, bills discounted and other receivables | 466,631 | 446,320 | 361,282 |

(1) 31 December 2008 reclassification of \$4,526 million from other lending to term loans.

9. Provisions for Impairment and Asset Quality

| | Group Including Bankwest 2009 ⁽¹⁾ | | | | |
|--|---|--------------------------|---------------------------|--|----------------|
| | Housing Loans \$M | Other Personal \$M | Asset Financing \$M | Other Commercial Industrial \$M | Total \$M |
| Loans which were neither Past Due nor Impaired | | | | | |
| Investment Grade | 149,093 | 1,961 | 968 | 77,116 | 229,138 |
| Pass Grade | 113,943 | 9,253 | 7,051 | 48,135 | 178,382 |
| Weak | 19,722 | 3,216 | 84 | 25,429 | 48,451 |
| Loans which were neither Past Due nor Impaired | 282,758 | 14,430 | 8,103 | 150,680 | 455,971 |
| Loans which were Past Due but not Impaired ⁽²⁾ | | | | | |
| Past due 1 - 29 days | 4,657 | 898 | 281 | 1,860 | 7,696 |
| Past due 30 - 59 days | 1,637 | 215 | 70 | 222 | 2,144 |
| Past due 60 - 89 days | 837 | 118 | 41 | 146 | 1,142 |
| Past due 90 - 179 days | 955 | 175 | 38 | 222 | 1,390 |
| Past due 180 days or more | 864 | 63 | 20 | 272 | 1,219 |
| Total loans past due but not impaired | 8,950 | 1,469 | 450 | 2,722 | 13,591 |

| | Group Excluding Bankwest 2009 ⁽¹⁾ | | | | |
|--|---|--------------------------|---------------------------|--|----------------|
| | Housing Loans \$M | Other Personal \$M | Asset Financing \$M | Other Commercial Industrial \$M | Total \$M |
| Loans which were neither Past Due nor Impaired | | | | | |
| Investment Grade | 146,262 | 1,950 | 967 | 77,115 | 226,294 |
| Pass Grade | 96,405 | 9,024 | 7,047 | 47,919 | 160,395 |
| Weak | 6,152 | 1,844 | 76 | 3,746 | 11,818 |
| Loans which were neither Past Due nor Impaired | 248,819 | 12,818 | 8,090 | 128,780 | 398,507 |
| Loans which were Past Due but not Impaired ⁽²⁾ | | | | | |
| Past due 1 - 29 days | 4,200 | 824 | 281 | 857 | 6,162 |
| Past due 30 - 59 days | 1,464 | 193 | 70 | 126 | 1,853 |
| Past due 60 - 89 days | 736 | 105 | 41 | 85 | 967 |
| Past due 90 - 179 days | 829 | 169 | 38 | 81 | 1,117 |
| Past due 180 days or more | 723 | 63 | 20 | 103 | 909 |
| Total loans past due but not impaired | 7,952 | 1,354 | 450 | 1,252 | 11,008 |

| | 2008 ⁽¹⁾ | | | | |
|--|-------------------------|--------------------------|---------------------------|--|----------------|
| | Housing Loans \$M | Other Personal \$M | Asset Financing \$M | Other Commercial Industrial \$M | Total \$M |
| Loans which were neither Past Due nor Impaired | | | | | |
| Investment Grade | 156,110 | 2,631 | - | 70,886 | 229,627 |
| Pass Grade | 47,432 | 13,764 | 8,028 | 45,996 | 115,220 |
| Weak | 6,017 | 2,200 | - | 2,532 | 10,749 |
| Total loans which were neither Past Due nor Impaired | 209,559 | 18,595 | 8,028 | 119,414 | 355,596 |
| Loans which were Past Due but not Impaired ⁽²⁾ | | | | | |
| Past due 1 - 29 days | 3,676 | 746 | 233 | 1,087 | 5,742 |
| Past due 30 - 59 days | 1,034 | 192 | 77 | 146 | 1,449 |
| Past due 60 - 89 days | 433 | 90 | 27 | 92 | 642 |
| Past due 90 - 179 days | 497 | 109 | 21 | 73 | 700 |
| Past due 180 days or more | 349 | 15 | 1 | 47 | 412 |
| Total loans past due but not impaired | 5,989 | 1,152 | 359 | 1,445 | 8,945 |

(1) Gross loans include other receivables.

(2) Included in these balances are credit card facilities and other unsecured portfolio managed facilities up to 180 days past due. If they are not written off at this time they are classified as impaired.

Appendices

9. Provisions for Impairment and Asset Quality (continued)

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Movement in Impaired Asset Balances | | | | |
| Gross impaired assets - opening balance | 683 | 421 | 2,714 | 683 |
| New and increased | 4,374 | 1,104 | 2,728 | 1,646 |
| Acquisitions | 770 | - | - | 770 |
| Balances written off | (1,056) | (470) | (803) | (253) |
| Returned to performing or repaid | (561) | (372) | (429) | (132) |
| Gross impaired assets - closing balance | 4,210 | 683 | 4,210 | 2,714 |

| | As at | |
|--|--------------|------------|
| | 30/06/09 | 30/06/08 |
| | \$M | \$M |
| Impaired Assets by Size of Loan | | |
| Less than \$1 million | 665 | 228 |
| \$1 million to \$10 million | 1,014 | 199 |
| Greater than \$10 million | 2,531 | 256 |
| Gross impaired assets | 4,210 | 683 |
| Less individually assessed provisions for impairment | (1,729) | (279) |
| Net impaired assets | 2,481 | 404 |

| | As at | |
|--|----------|----------|
| | 30/06/09 | 30/06/08 |
| | % | % |
| Asset Quality Ratios | | |
| Gross impaired assets as a percentage of gross loans and acceptances | 0.86 | 0.18 |
| Loans 90 or more days past due but not impaired as a percentage of gross loans and acceptances | 0.53 | 0.29 |

Group Excluding Bankwest

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Movement in Impaired Asset Balances | | | | |
| Gross impaired assets - opening balance | 683 | 421 | 1,944 | 683 |
| New and increased | 3,689 | 1,104 | 2,043 | 1,646 |
| Balances written off | (967) | (470) | (714) | (253) |
| Returned to performing or repaid | (561) | (372) | (429) | (132) |
| Gross impaired assets - closing balance | 2,844 | 683 | 2,844 | 1,944 |

| | As at | |
|--|--------------|------------|
| | 30/06/09 | 30/06/08 |
| | \$M | \$M |
| Impaired Assets by Size of Loan | | |
| Less than \$1 million | 480 | 228 |
| \$1 million to \$10 million | 540 | 199 |
| Greater than \$10 million | 1,824 | 256 |
| Gross impaired assets | 2,844 | 683 |
| Less individually assessed provisions for impairment | (1,109) | (279) |
| Net impaired assets | 1,735 | 404 |

| | As at | |
|--|----------|----------|
| | 30/06/09 | 30/06/08 |
| | % | % |
| Asset Quality Ratios | | |
| Gross impaired assets as a percentage of gross loans and acceptances | 0.66 | 0.18 |
| Loans 90 or more days past due but not impaired as a percentage of gross loans and acceptances | 0.47 | 0.29 |

9. Provisions for Impairment and Asset Quality (continued)

Provisioning Policy

Provisions for impairment are maintained at an amount adequate to cover incurred credit related losses.

For loans and receivables the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and then individually or collectively for financial assets that are not individually significant. If there is objective evidence of impairment, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the expected future cash flows discounted at the financial asset's original effective interest rate. Short term balances are not discounted.

Available-for-sale investments are subject to impairment based on their fair value.

| | Full Year Ended | | Half Year Ended | |
|---|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Provisions for impairment losses | | | | |
| Collective provision | | | | |
| Opening Balance | 1,466 | 1,156 | 2,474 | 1,466 |
| Acquisitions | 250 | - | 135 | 115 |
| Net collective provision funding | 1,176 | 627 | 575 | 601 |
| Impairment losses written off | (472) | (381) | (267) | (205) |
| Impairment losses recovered | 73 | 77 | 34 | 39 |
| Fair value and other ⁽¹⁾ | 732 | (13) | 274 | 458 |
| Closing balance | 3,225 | 1,466 | 3,225 | 2,474 |
| Individually assessed provisions | | | | |
| Opening Balance | 279 | 100 | 1,134 | 279 |
| Acquisitions | 380 | - | 142 | 238 |
| Net new and increased individual provisioning | 1,686 | 336 | 948 | 738 |
| Net write-back of provisions no longer required | (179) | (33) | (80) | (99) |
| Discount unwind to interest income | (45) | (9) | (37) | (8) |
| Fair value and other ⁽²⁾ | 279 | 7 | 227 | 52 |
| Impairment losses written off | (671) | (122) | (605) | (66) |
| Closing balance | 1,729 | 279 | 1,729 | 1,134 |
| Total provisions for impairment losses | 4,954 | 1,745 | 4,954 | 3,608 |
| Less: Off balance sheet provisions | (30) | (32) | (30) | (30) |
| Total provisions for loan impairment | 4,924 | 1,713 | 4,924 | 3,578 |

(1) Includes fair value adjustments related to the Bankwest acquisition of \$723 million (\$273 million – half year ended 30 June 2009, \$450 million – half year ended 31 December 2008), of which \$286 million remains.

(2) Includes fair value adjustments related to the Bankwest acquisition of \$180 million, of which nil remains.

| | Full Year Ended | | Half Year Ended | |
|---|-----------------|----------|-----------------|----------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | % | % | % | % |
| Provision Ratios | | | | |
| Collective provision as a % of gross loans and acceptances | 0.66 | 0.38 | 0.66 | 0.53 |
| Collective provision as a % of risk weighted assets - Basel II ⁽¹⁾ | 1.12 | 0.71 | 1.12 | 0.89 |
| Individually assessed provisions for impairment as a % of gross impaired assets | 41.1 | 40.8 | 41.1 | 41.8 |
| Total provisions for impairment losses as a % of gross loans and acceptances | 1.01 | 0.46 | 1.01 | 0.77 |

(1) The ratio for 31 December 2008 has been restated to include an estimate of Bankwest risk weighted assets.

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Impairment Expense | | | | |
| Loan Impairment Expense | | | | |
| Net collective provisioning funding | 1,176 | 627 | 575 | 601 |
| Net new and increased individual provisioning | 1,686 | 336 | 948 | 738 |
| Write-back of individually assessed provisions | (179) | (33) | (80) | (99) |
| Total loan impairment expense | 2,683 | 930 | 1,443 | 1,240 |
| Available-for-sale investment impairment expense | 365 | - | (2) | 367 |
| Total impairment expense | 3,048 | 930 | 1,441 | 1,607 |

Appendices

10. Deposits and Other Public Borrowings

| | 30/06/09 | 31/12/08 | 30/06/08 |
|---|----------------|----------------|----------------|
| | \$M | \$M | \$M |
| Australia | | | |
| Certificates of deposit | 56,735 | 44,356 | 36,981 |
| Term deposits | 95,126 | 101,627 | 71,637 |
| On demand and short term deposits | 157,433 | 144,873 | 117,712 |
| Deposits not bearing interest | 7,135 | 7,384 | 6,142 |
| Securities sold under agreements to repurchase | 8,413 | 10,062 | 1,462 |
| Total Australia | 324,842 | 308,302 | 233,934 |
| Overseas | | | |
| Certificates of deposit | 9,960 | 7,915 | 4,139 |
| Term deposits | 22,517 | 20,658 | 15,687 |
| On demand and short term deposits | 9,760 | 11,248 | 8,351 |
| Deposits not bearing interest | 1,481 | 2,061 | 1,468 |
| Securities sold under agreements to repurchase | 161 | - | 127 |
| Total Overseas | 43,879 | 41,882 | 29,772 |
| Total deposits and other public borrowings | 368,721 | 350,184 | 263,706 |

11. Financial Reporting by Segments

This note sets out segment reporting in accordance with statutory reporting requirements. Refer to the business analysis at the front of this report for detailed profit and loss accounts by segment.

| | Full Year Ended 30 June 2009 | | | | | | | |
|---|-------------------------------|------------------------------------|---|---------------------------------------|-----------------------|--------------|--------------|---------------|
| Business Segment Information | Retail Banking Services | Business and Private Banking | Institutional Banking and Markets | International Wealth Management | Financial Services | Bankwest | Other | Total |
| Income Statement | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Interest income | 14,859 | 3,144 | 4,713 | - | 4,041 | 2,053 | 2,709 | 31,519 |
| Insurance premium and related revenue | - | - | - | 1,259 | 392 | - | - | 1,651 |
| Other income | 1,551 | 752 | 1,278 | 2,236 | 507 | 192 | (253) | 6,263 |
| Total revenue | 16,410 | 3,896 | 5,991 | 3,495 | 4,940 | 2,245 | 2,456 | 39,433 |
| Equity accounted earnings | 6 | 3 | - | 41 | 91 | - | - | 141 |
| Revenue from external customers | 16,290 | 4,283 | 5,537 | 3,515 | 4,781 | 2,124 | 2,762 | 39,292 |
| Revenue from other operating segments | 114 | (390) | 454 | (61) | 68 | 121 | (306) | - |
| Interest expense | 5,769 | 2,616 | 1,835 | - | 3,109 | 1,347 | 6,542 | 21,218 |
| Segment result before income tax | 2,996 | 1,024 | (17) | 170 | 613 | 189 | 1,474 | 6,449 |
| Income tax expense | 889 | 288 | (160) | (88) | 174 | 67 | 526 | 1,696 |
| Segment result after income tax | 2,107 | 736 | 143 | 258 | 439 | 122 | 948 | 4,753 |
| Minority interests | - | - | - | - | 3 | - | 27 | 30 |
| Segment result after income tax and minority interests | 2,107 | 736 | 143 | 258 | 436 | 122 | 921 | 4,723 |
| Less: Non-cash items | - | - | (23) | (28) | (34) | 9 | 384 | 308 |
| Net profit after tax ("cash basis") | 2,107 | 736 | 166 | 286 | 470 | 113 | 537 | 4,415 |
| Additional items | | | | | | | | |
| Intangible asset amortisation | 8 | 44 | 7 | 1 | 22 | 49 | 45 | 176 |
| Impairment expense | 699 | 309 | 1,708 | - | 202 | 113 | 17 | 3,048 |
| Depreciation | 11 | 24 | 38 | 5 | 41 | 19 | 164 | 302 |
| Defined benefit superannuation expense | - | - | - | - | - | - | 14 | 14 |
| Gain on acquisition of controlled entities | - | - | - | - | - | - | 983 | 983 |
| Bankwest integration | - | - | - | - | - | 76 | 36 | 112 |
| Other | 23 | 9 | 36 | 9 | 5 | 1 | 52 | 135 |
| Balance Sheet | | | | | | | | |
| Total assets | 237,862 | 74,815 | 113,200 | 22,706 | 57,241 | 68,327 | 46,221 | 620,372 |
| Acquisition of property, plant & equipment, intangibles and other non-current assets ⁽¹⁾ | 5 | 1 | 615 | 21 | 53 | 36 | 1,333 | 2,064 |
| Investments in associates | 71 | 15 | 3 | 640 | 318 | - | - | 1,047 |
| Total liabilities | 141,324 | 94,799 | 81,841 | 19,714 | 48,859 | 64,388 | 138,005 | 588,930 |

(1) Includes those acquired as part of the acquisition of controlled entities (refer to Appendix 18, page 76).

Appendices

11. Financial Reporting by Segments (continued)

| | Full Year Ended 30 June 2008 | | | | | | | |
|--|------------------------------|--------------|---------------|--------------|---------------|----------|--------------|----------------|
| Business Segment Information | Retail | Business and | Institutional | | International | | | |
| | Banking | Private | Banking and | Wealth | Financial | Bankwest | Other | Total |
| | Services | Banking | Markets | Management | Services | | | |
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Income Statement | | | | | | | | |
| Interest income | 14,549 | 3,219 | 5,975 | - | 4,061 | - | 1,430 | 29,234 |
| Insurance premium and related revenue | - | - | - | 994 | 379 | - | - | 1,373 |
| Other income | 1,339 | 863 | 1,027 | 2,763 | 458 | - | (3) | 6,447 |
| Total revenue | 15,888 | 4,082 | 7,002 | 3,757 | 4,898 | - | 1,427 | 37,054 |
| Equity accounted earnings | - | - | - | 60 | 32 | - | - | 92 |
| Revenue from external customers | 15,810 | 4,374 | 6,222 | 3,747 | 4,796 | - | 2,013 | 36,962 |
| Revenue from other operating segments | 78 | (292) | 780 | (50) | 70 | - | (586) | - |
| Interest expense | 5,306 | 2,980 | 3,765 | - | 3,092 | - | 6,184 | 21,327 |
| Segment result before income tax | 2,687 | 974 | 909 | 991 | 767 | - | (73) | 6,255 |
| Income tax expense | 805 | 280 | 128 | 194 | 177 | - | (151) | 1,433 |
| Segment result after income tax | 1,882 | 694 | 781 | 797 | 590 | - | 78 | 4,822 |
| Minority interests | - | - | - | - | 2 | - | 29 | 31 |
| Segment result after income tax and minority interests | 1,882 | 694 | 781 | 797 | 588 | - | 49 | 4,791 |
| Less: Non-cash Items | (29) | (27) | 10 | 60 | 7 | - | 37 | 58 |
| Net profit after tax ("cash basis") | 1,911 | 721 | 771 | 737 | 581 | - | 12 | 4,733 |
| Additional items | | | | | | | | |
| Intangible asset amortisation | 19 | 49 | 4 | - | 12 | - | 19 | 103 |
| Impairment expense | 331 | 167 | 259 | - | 43 | - | 130 | 930 |
| Depreciation | 10 | 27 | 18 | 4 | 39 | - | 127 | 225 |
| Defined benefit superannuation expense | - | - | - | - | - | - | (14) | (14) |
| Investment and restructuring | 41 | 22 | - | - | 14 | - | 300 | 377 |
| Other | 28 | 10 | 4 | 10 | 6 | - | 32 | 90 |
| Balance Sheet | | | | | | | | |
| Total assets | 199,106 | 73,605 | 97,654 | 23,892 | 51,634 | - | 41,681 | 487,572 |
| Acquisition of property, plant & equipment, intangibles and other non-current assets | 15 | 420 | 127 | 8 | 71 | - | 321 | 962 |
| Investments in associates | - | 15 | 2 | 724 | 165 | - | - | 906 |
| Total liabilities | 122,349 | 89,677 | 76,561 | 20,609 | 42,750 | - | 109,489 | 461,435 |

11. Financial Reporting by Segments (continued)

| Geographical Segments | Full Year Ended | | | |
|---|-----------------|--------------|----------|-------|
| | 30/06/09 | | 30/06/08 | |
| | \$M | % | \$M | % |
| Financial Performance and Position | | | | |
| Revenue | | | | |
| Australia | 32,498 | 82.4 | 29,131 | 78.6 |
| New Zealand | 4,904 | 12.4 | 4,922 | 13.3 |
| Other countries ⁽¹⁾ | 2,031 | 5.2 | 3,001 | 8.1 |
| | 39,433 | 100.0 | 37,054 | 100.0 |
| Non-Current Assets | | | | |
| Australia | 11,909 | 89.8 | 9,929 | 87.7 |
| New Zealand | 1,005 | 7.6 | 1,129 | 10.0 |
| Other countries ⁽¹⁾ | 343 | 2.6 | 265 | 2.3 |
| | 13,257 | 100.0 | 11,323 | 100.0 |

(1) Other countries were: United Kingdom, United States of America, Japan, Singapore, Malta, Hong Kong, Grand Cayman, Fiji, Indonesia, China and Vietnam.

The geographical segment represents the location in which the transaction was booked.

Appendices

12. Integrated Risk Management (Excludes Insurance and Funds Management)

The major categories of risk actively managed by the Group include credit risk, liquidity and funding risk, market risk and other operational risks.

Credit Risk

The Group uses a portfolio approach for the management of its credit risk. A key element is a well diversified portfolio. The Group uses various portfolio management tools to assist in diversifying the credit portfolio.

Below is a breakdown of the Group's committed exposure across industry, region and commercial credit quality. The 31 December 2008 view by industry and region has been restated to capture Bankwest's full committed exposure.

| | 30/06/09 | 31/12/08 | 30/06/08 |
|-----------------------------------|--------------|--------------|--------------|
| | % | % | % |
| By Industry | | | |
| Agriculture, forestry and fishing | 2.4 | 2.4 | 2.3 |
| Banks | 10.4 | 10.8 | 11.8 |
| Business services | 1.0 | 1.1 | 0.9 |
| Construction | 1.1 | 1.0 | 0.8 |
| Culture and recreational services | 0.9 | 0.8 | 0.9 |
| Energy | 1.5 | 1.7 | 1.8 |
| Finance - Other | 5.0 | 6.2 | 7.5 |
| Health and community service | 0.9 | 0.9 | 0.9 |
| Manufacturing | 2.7 | 3.1 | 2.9 |
| Mining | 1.0 | 1.3 | 1.2 |
| Property | 7.8 | 8.1 | 6.9 |
| Retail trade and wholesale trade | 2.6 | 2.8 | 2.7 |
| Sovereign | 4.0 | 4.0 | 5.3 |
| Transport and storage | 1.5 | 1.7 | 1.7 |
| Other | 5.7 | 5.5 | 5.5 |
| Consumer | 51.5 | 48.6 | 46.9 |
| | 100.0 | 100.0 | 100.0 |

The bulk of the Group's committed exposures are concentrated in Australia and New Zealand.

| | 30/06/09 | 31/12/08 | 30/06/08 |
|------------------|--------------|--------------|--------------|
| | % | % | % |
| By Region | | | |
| Australia | 78.5 | 76.6 | 73.1 |
| New Zealand | 10.3 | 10.5 | 11.3 |
| Europe | 6.9 | 7.9 | 10.4 |
| Americas | 2.3 | 2.7 | 3.0 |
| Asia | 1.8 | 1.9 | 1.9 |
| Other | 0.2 | 0.4 | 0.3 |
| | 100.0 | 100.0 | 100.0 |

| | 30/06/09 | 31/12/08 | 30/06/08 |
|-------------------------------------|------------|------------|------------|
| | % | % | % |
| Commercial Portfolio Quality | | | |
| AAA/AA | 25 | 27 | 36 |
| A | 17 | 18 | 18 |
| BBB | 18 | 19 | 17 |
| Other | 40 | 36 | 29 |
| | 100 | 100 | 100 |

As a measure of individually risk rated commercial portfolio exposure (including finance and insurance), the Group has 60% of commercial exposures at investment grade quality. Excluding Bankwest, 66% of commercial exposures are investment grade quality (31 December 2008: 68%).

12. Integrated Risk Management (continued)

Market Risk

Market risk in the Balance Sheet is discussed within Note 41 of the 2009 Annual Report.

Value at Risk (VaR)

The Group uses Value at Risk (VaR) as one of the measures of traded and non-traded market risk. VaR measures potential loss using historically observed market volatility and correlation between different markets.

VaR is modelled at a 97.5% confidence level over a 1-day holding period for trading book positions and over a 20-day holding period for banking book interest rate risk and insurance business market risk.

Where VaR is deemed not an appropriate method of risk measurement other risk measures have been used, as specified by the heading or accompanying footnotes of the tables provided.

| | Average VaR Jun 2009 | Average VaR Dec 2008 | Average VaR Jun 2008 |
|---|-------------------------|-------------------------|-------------------------|
| | \$M | \$M | \$M |
| Traded Market Risk⁽¹⁾ | | | |
| Risk Type | | | |
| Interest rate risk | 4.70 | 4.10 | 3.88 |
| Exchange rate risk | 3.20 | 2.00 | 1.34 |
| Implied volatility risk | 2.10 | 1.40 | 1.04 |
| Equities risk | 0.90 | 1.00 | 0.45 |
| Commodities risk | 0.90 | 0.80 | 0.92 |
| Credit spread risk | 2.60 | 3.10 | 4.65 |
| Diversification benefit | (6.70) | (5.80) | (5.62) |
| Total general market risk | 7.70 | 6.60 | 6.66 |
| Undiversified risk | 1.40 | 2.10 | 3.08 |
| ASB Bank | 1.10 | 1.30 | 1.11 |
| Bankwest | 0.10 | 0.20 | - |
| Total | 10.30 | 10.20 | 10.85 |

(1) VaR is at 1 day 97.5% confidence.

Appendices

12. Integrated Risk Management (continued)

| Non-Traded VaR in Australian life insurance business (20 day 97.5% confidence) ⁽¹⁾ | Average VaR | Average VaR | Average VaR |
|--|-------------|-------------|-------------|
| | Jun 2009 | Dec 2008 | Jun 2008 |
| | \$M | \$M | \$M |
| Shareholder funds ⁽¹⁾ | 23.4 | 28.2 | 25.7 |
| Guarantees (to Policyholders) ⁽²⁾ | 42.8 | 40.5 | 19.2 |

(1) VaR in relation to the investment of shareholder funds.

(2) VaR in relation to product portfolios where the Group has a guaranteed liability to policyholders.

Interest Rate Risk in the Balance Sheet

Interest rate risk in the balance sheet is discussed within Note 41 of the 2009 Annual Report.

(a) Next 12 months' Earnings

The potential impact on net interest earnings of a 1% parallel rate shock and the expected change in price of assets and liabilities held for purposes other than trading is as follows:

| Net Interest Earnings at Risk | | Jun 2009 | Dec 2008 | Jun 2008 |
|--------------------------------------|-----|--------------|----------|----------|
| | | \$M | \$M | \$M |
| Average monthly exposure | AUD | 151.4 | 161.1 | 28.1 |
| | NZD | 11.0 | 19.9 | 15.6 |
| High month exposure | AUD | 214.1 | 209.9 | 70.0 |
| | NZD | 19.2 | 29.0 | 24.3 |
| Low month exposure | AUD | 86.5 | 91.1 | 0.4 |
| | NZD | 4.8 | 12.3 | 3.9 |

(b) Economic Value

A 20-day 97.5% VaR measure is used to capture the economic impact of adverse changes in interest rates on all banking book assets and liabilities.

| Non-Traded Interest Rate Risk ⁽¹⁾ | Average VaR | Average VaR | Average VaR |
|---|-------------|-------------|-------------|
| | Jun 2009 | Dec 2008 | Jun 2008 |
| | \$M | \$M | \$M |
| AUD Interest rate risk | 81.2 | 72.8 | 123.6 |
| NZD Interest rate risk ⁽²⁾ | 0.7 | 1.1 | 3.8 |

(1) VaR is at 20 day 97.5% confidence.

(2) Relates specifically to ASB data as at month end.

13. Counterparty and Other Credit Risk Exposures

Special purpose and off-balance sheet entities

The Group invests in or establishes special purpose entities (SPEs) in the ordinary course of business, primarily to provide funding and financial services for its customers. The main type of SPEs are securitisation vehicles and structured finance entities.

These SPEs are consolidated in the Financial Statements if they meet the criteria of control as outlined in Note 1 to the Financial Statements of the 2009 Annual Report. The definition of control depends upon substance rather than form and accordingly, determination of the existence of control involves management judgement. The Group assesses whether an SPE should be consolidated based on whether the majority of risks and rewards in the entity pass to the Group.

The main types of SPEs with which the Group is involved are detailed below, including the reason for their establishment and the control factors associated with the Group's interest in them. The Group does not bear the majority of residual risks and rewards of the SPEs which are not consolidated. This appendix reflects the nature of the Group's SPEs with securitisation exposures and accordingly does not include every transaction with an SPE that the Group has entered into.

Securitisation vehicles

- Reason for establishment - Securitisation is a financing technique whereby assets are transferred to a SPE, which funds the purchase of assets by issuing securities to investors. The Group has a policy of funding diversification and assets are securitised to provide greater diversification of the Group's funding sources.
- Control factors - The Group may manage these securitisation vehicles, service assets in the vehicle, provide hedging, or provide other facilities such as liquidity facilities. The Group retains the risks associated with the provision of these services. The Group is also entitled to any residual income from the SPEs after all payments due to investors and costs of the program have been met.

Structured finance entities

- Reason for establishment - These entities are established to assist the Group's Structured Finance function with the structuring of client or Group financing. The resulting lending and investment arrangements are entered into under the Group's approved lending criteria and are subject to appropriate credit approval processes. The assets arising from these financing activities are generally included in Receivables due from other financial institutions, Available-for-sale investments or Loans, bills discounted and other receivables. Exposures in the form of guarantees or undrawn credit lines are included within Contingent liabilities and credit related commitments.
- Control factors - The Group may manage these vehicles, hold minor amounts of capital, provide financing or transact derivatives. These entities are generally consolidated by the Group.

Asset-backed securities

Asset-backed securities are debt instruments based on pools of assets which may consist of residential mortgages, commercial mortgages or other types of receivables. The Group acquires asset-backed securities primarily as part of its trading activities (classified as Trading assets), liquidity management (classified as Available-for-sale investments), or through investments in SPEs.

The primary source of repayment of the debt instruments is the cash flows from the underlying assets. Investors in the debt instruments have no recourse to the general assets of the issuer. The majority of the Group's asset-backed securities portfolio consists of notes rated at least AA- that are carried at fair value on the Balance Sheet.

Leveraged finance

The Group's Leveraged Finance area provides secured debt financing for the acquisition of companies that are typically highly leveraged, to private equity firms and other corporations with operations in Australia and New Zealand. Target businesses are those with stable and established earnings and the ability to reduce borrowing levels.

The Group's exposure is well diversified across industries and private equity sponsors. All debt facilities provided are senior with first ranking security over the cash flows and assets of the businesses.

Hedge funds

As at 30 June 2009 the Group had a net exposure of USD 20 million (June 2008: USD 4.8 million) to hedge funds, with no exposure to diversified funds that invest in hedge funds (June 2008: USD 34 million). Of the USD 20 million, there is direct exposure to hedge funds of USD 15 million with a provision held against this investment. Uncollateralised mark to market exposure to hedge funds via cross currency and interest rate swaps was \$5 million at 30 June 2009 (June 2008: No material exposure). The balance of the Group's exposure is collateralised.

Collateralised debt obligations (CDOs) and credit linked notes

The Group has no material direct or indirect exposure to CDOs or credit linked notes.

Lenders mortgage insurance

Lenders mortgage insurance is provided by Genworth Financial Mortgage Insurance Pty Ltd. The annualised expected loss claim, representing the total value of claims that would be due from Genworth to the Group, on the basis of current market conditions, is approximately \$30 million.

Monoline insurers

At 30 June 2009 the Group had \$343 million (June 2008: \$245 million) in exposures to securities wrapped by monoline insurers. The underlying debt instruments are predominantly Australian, ranging in rating from BBB- to A- with \$150 million of exposure placed with a high rated institution through a total return swap.

Appendices

13. Counterparty and Other Credit Risk Exposures (continued)

Securitisation vehicles

An analysis of the assets of, and exposures to, consolidated securitisation vehicles which the Group has established or manages is outlined in the tables below.

| | Australia | | New Zealand | | Total | |
|--|---------------|---------------|--------------|----------|---------------|---------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Total securitisation assets of SPEs | | | | | | |
| Residential mortgages - Group originated mortgage-backed securities (including those held for potential repurchase with central banks) | 43,609 | 15,662 | 3,218 | - | 46,827 | 15,662 |
| Residential mortgages - Group originated | 12,568 | 11,676 | - | - | 12,568 | 11,676 |
| Residential mortgages - Non-Group originated | - | 200 | - | - | - | 200 |
| Commercial mortgages | - | 79 | - | - | - | 79 |
| Other | - | 120 | - | - | - | 120 |
| Total securitisation assets of SPEs | 56,177 | 27,737 | 3,218 | - | 59,395 | 27,737 |

| | Funded | | Unfunded | | Total | |
|---|---------------|---------------|--------------|------------|---------------|---------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 |
| | \$M | \$M | \$M | \$M | \$M | \$M |
| Exposure to securitisation SPEs | | | | | | |
| Residential mortgage backed securities held for potential repurchase with central banks | 45,343 | 15,020 | - | - | 45,343 | 15,020 |
| Other residential mortgage backed securities | 1,486 | 642 | - | - | 1,486 | 642 |
| Other derivatives ⁽¹⁾ | 1,411 | 1,886 | - | - | 1,411 | 1,886 |
| Liquidity support facilities | 941 | 1,206 | 798 | 516 | 1,739 | 1,722 |
| Other facilities | 90 | - | 220 | 266 | 310 | 266 |
| Total exposure to securitisation SPEs | 49,271 | 18,754 | 1,018 | 782 | 50,289 | 19,536 |

(1) Derivatives are measured on the basis of Potential Credit Exposure, a credit risk measurement of maximum risk over the term of the transaction.

13. Counterparty and Other Credit Risk Exposures (continued)

Asset-backed securities

An analysis of the exposure to non-Group originated asset-backed securities and related facilities is outlined in the tables below.

| Summary of asset-backed securities | Carrying Amount | |
|--|-----------------|--------------|
| | 30/06/09 | 30/06/08 |
| | \$M | \$M |
| Commercial mortgage backed securities | 98 | 56 |
| Residential mortgage backed securities | 2,763 | 3,336 |
| Other asset-backed securities | 1 | 2 |
| Total | 2,862 | 3,394 |

Asset-backed securities by underlying asset

| | Trading portfolio | | AFS portfolio ⁽¹⁾ | | Other | | Total |
|------------------------|-------------------|------------|------------------------------|--------------|--------------|--------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | |
| | \$M | \$M | \$M | \$M | \$M | \$M | |
| Sub-prime | - | - | - | - | - | - | - |
| Non-conforming (Alt-A) | 1 | 5 | 34 | 23 | - | - | 35 |
| Prime mortgages | 81 | 754 | 1,601 | 1,417 | 1,046 | 1,137 | 3,308 |
| Other assets | - | - | 99 | 58 | - | - | 99 |
| Total | 82 | 759 | 1,734 | 1,498 | 1,046 | 1,137 | 3,394 |

Asset-backed securities by credit rating and geography

| | AAA & AA | | A | | BBB | | BB and below including not rated | | Total |
|--------------|--------------|--------------|-----------|-----------|----------|----------|----------------------------------|----------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | |
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | |
| Australia | 1,755 | 2,201 | 10 | 10 | - | - | 1 | - | 1,766 |
| New Zealand | - | - | - | - | - | - | - | - | - |
| Europe | 1,046 | 1,127 | - | - | - | - | - | - | 1,046 |
| UK | 50 | 56 | - | - | - | - | - | - | 50 |
| Total | 2,851 | 3,384 | 10 | 10 | - | - | 1 | - | 2,862 |

| Warehousing financing facilities | Funded Commitments ⁽²⁾ | | Unfunded Commitments | | Total |
|----------------------------------|-----------------------------------|--------------|----------------------|--------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | |
| | \$M | \$M | \$M | \$M | \$M |
| Australia | 4,819 | 4,081 | 2,774 | 3,949 | 7,593 |
| New Zealand | 388 | 402 | 13 | 12 | 401 |
| Europe | 346 | 280 | - | - | 346 |
| Canada | 4 | 4 | - | 48 | 4 |
| Total | 5,557 | 4,767 | 2,787 | 4,009 | 8,344 |

| Commercial paper standby liquidity facilities ⁽³⁾ | Funded Commitments | | Unfunded Commitments | | Total |
|--|--------------------|----------|----------------------|----------|-------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | |
| | \$M | \$M | \$M | \$M | \$M |
| Standby liquidity facilities | 297 | 245 | 381 | 666 | 678 |
| | | | | | 911 |

(1) Available-for-sale investments (AFS).

(2) Includes reverse mortgage commitments of approximately \$1 billion.

(3) Facilities provided to companies with operations in Australia and New Zealand.

Appendices

13. Counterparty and Other Credit Risk Exposures (continued)

Leveraged finance

The tables below provide an analysis of the credit exposures arising from providing leverage finance. This excludes all public company acquisition finance because it does not expose the Group to the same level of risk.

Exposure by industry ⁽¹⁾

| | Funded exposure | | Unfunded commitments | | Total gross exposure | | Individual provision | | Net exposure | |
|--------------------|-----------------|------------|----------------------|------------|----------------------|--------------|----------------------|----------|--------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 |
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Retail | 147 | 187 | 28 | 36 | 175 | 223 | - | - | 175 | 223 |
| Manufacturing | 221 | 183 | 17 | 32 | 238 | 215 | - | - | 238 | 215 |
| Media | 144 | 141 | 7 | 31 | 151 | 172 | - | - | 151 | 172 |
| Healthcare | 94 | 115 | 8 | 4 | 102 | 119 | - | - | 102 | 119 |
| Equipment hire | 102 | 85 | 7 | 31 | 109 | 116 | - | - | 109 | 116 |
| Financial services | 39 | 54 | 4 | 8 | 43 | 62 | - | - | 43 | 62 |
| Other | 112 | 117 | 27 | 31 | 139 | 148 | - | - | 139 | 148 |
| Total | 859 | 882 | 98 | 173 | 957 | 1,055 | - | - | 957 | 1,055 |

Exposure by geography ⁽¹⁾

| | Funded exposure | | Unfunded commitments | | Total gross exposure | | Individual provision | | Net exposure | |
|--------------|-----------------|------------|----------------------|------------|----------------------|--------------|----------------------|----------|--------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 |
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Australia | 732 | 758 | 94 | 141 | 826 | 899 | - | - | 826 | 899 |
| New Zealand | 127 | 124 | 4 | 32 | 131 | 156 | - | - | 131 | 156 |
| Total | 859 | 882 | 98 | 173 | 957 | 1,055 | - | - | 957 | 1,055 |

(1) Excludes derivative exposures of \$126 million (June 2008:\$164 million).

| Movements in individual provisions | As at | |
|------------------------------------|----------|----------|
| | 30/06/09 | 30/06/08 |
| | \$M | \$M |
| Opening balance | - | - |
| Impairment expense | - | - |
| Exposures written off | - | - |
| Total individual provisions | - | - |

14. Capital Adequacy

| | Group | | |
|-------------------------------------|----------------------|----------------------|----------------------|
| | Basel II 30/06/09 | Basel II 31/12/08 | Basel II 30/06/08 |
| Risk Weighted Capital Ratios | % | % | % |
| Tier One | 8.07 | 8.75 | 8.17 |
| Tier Two | 2.35 | 2.64 | 3.41 |
| Capital Base | 10.42 | 11.39 | 11.58 |

| | Group | | |
|---|----------------------|----------------------|----------------------|
| | Basel II 30/06/09 | Basel II 31/12/08 | Basel II 30/06/08 |
| Regulatory Capital | \$M | \$M | \$M |
| Tier One Capital | | | |
| Ordinary Share Capital | 21,642 | 20,365 | 15,727 |
| Treasury shares ⁽¹⁾ | 278 | 287 | 264 |
| Ordinary Share Capital and Treasury Shares | 21,920 | 20,652 | 15,991 |
| Other Equity Instruments | 939 | 939 | 939 |
| Trust Preferred Securities 2006 ⁽²⁾ | (939) | (939) | (939) |
| Reserves ⁽³⁾ | 516 | 958 | 1,206 |
| Cash flow hedge reserve | 813 | 675 | (341) |
| Employee compensation reserve | - | 32 | 39 |
| Asset revaluation reserve | (173) | (194) | (195) |
| Available-for-sale investments reserve | 55 | (72) | 41 |
| Foreign currency translation reserve related to non-consolidated subsidiaries | 12 | (32) | 39 |
| Total Reserves | 1,223 | 1,367 | 789 |
| Retained Earnings and Current Period Profits | 7,825 | 7,206 | 7,747 |
| Expected dividend ⁽⁴⁾ | (1,747) | (1,662) | (2,029) |
| Estimated reinvestment under Dividend Reinvestment Plan ⁽⁵⁾ | 507 | 548 | 609 |
| Gain on acquisition recognised on consolidation of Bankwest ⁽⁶⁾ | - | (547) | - |
| Retained earnings AIFRS adjustment for non-consolidated subsidiaries ⁽⁷⁾ | 752 | 752 | 752 |
| Other | (181) | (77) | (65) |
| Net Retained Earnings | 7,156 | 6,220 | 7,014 |
| Minority Interest ⁽⁸⁾ | 520 | 519 | 518 |
| ASB Perpetual Preference Shares | (505) | (505) | (505) |
| Minority interests less ASB Perpetual Preference Shares | 15 | 14 | 13 |
| Total Fundamental Tier One Capital | 30,314 | 28,253 | 23,807 |

(1) Represents shares held by the Group's life insurance operations and employee share scheme trusts.

(2) Trust Preferred Securities 2006 issued 15 March 2006 of USD700 million. These instruments qualify as Tier One Innovative Capital of the Group.

(3) The Group's general reserve, capital reserve and foreign currency translation reserve (excluding balances related to non consolidated subsidiaries) qualify as Fundamental Tier One Capital.

(4) Represents expected dividends required to be deducted from current period earnings.

(5) Based on reinvestment experience related to the Bank's Dividend Reinvestment Plan (DRP) as approved by APRA.

(6) APRA prescribed that the gain on acquisition recognised on acquisition of Bankwest be excluded from capital whilst Bankwest was treated as a non-consolidated subsidiary at 31 December 2008.

(7) Represents the write back of retained earnings adjustment upon adoption of AIFRS within the non-consolidated subsidiaries. This retained earnings write back is incorporated as part of the net equity deduction of non-consolidated subsidiaries.

(8) Minority interest classified as Tier One Innovative Capital under Basel II regulations. Comprised predominately of ASB Perpetual Preference Shares of NZD550 million issued by New Zealand subsidiary entities. These shares are non-redeemable and carry limited voting rights.

Appendices

14. Capital Adequacy (continued)

| | Group | | |
|---|-----------------------------|-----------------------------|-----------------------------|
| | Basel II 30/06/09 \$M | Basel II 31/12/08 \$M | Basel II 30/06/08 \$M |
| Residual Tier One Capital | | | |
| Innovative Tier One Capital | | | |
| Non-cumulative preference shares ⁽⁹⁾ | 2,762 | 3,621 | 3,396 |
| Minority Interests ⁽⁸⁾ | 505 | 505 | 505 |
| Eligible loan capital | 248 | 291 | 209 |
| Total Innovative Tier One Capital | 3,515 | 4,417 | 4,110 |
| Non-Innovative Residual Tier One Capital ⁽¹⁰⁾ | 1,443 | 1,443 | 1,443 |
| Less: Residual capital in excess of prescribed limits transferred to Upper Tier Two Capital ⁽¹¹⁾ | - | (627) | (1,359) |
| Total Residual Tier One Capital | 4,958 | 5,233 | 4,194 |
| Tier One Capital Deductions - 100% | | | |
| Goodwill ⁽¹²⁾ | (8,572) | (7,915) | (8,010) |
| Capitalised expenses | (257) | (137) | (110) |
| Capitalised computer software costs | (673) | (571) | (353) |
| Defined benefit superannuation plan surplus ⁽¹³⁾ | (347) | (36) | (1,075) |
| Deferred tax | (257) | (157) | (38) |
| | (10,106) | (8,816) | (9,586) |
| Tier One Capital Deductions - 50% ⁽¹⁴⁾ | | | |
| Equity investments in other companies and trusts ⁽¹⁵⁾ | (422) | (506) | (561) |
| Equity investments in non-consolidated subsidiaries (net of intangibles) ⁽¹⁶⁾ | (529) | (519) | (376) |
| Investment in Bankwest ⁽¹⁷⁾ | - | (1,828) | - |
| Expected impairment losses (before tax) in excess of eligible credit provisions (net of deferred tax) ⁽¹⁸⁾ | (654) | (605) | (587) |
| Other deductions | (250) | (264) | (100) |
| | (1,855) | (3,722) | (1,624) |
| Total Tier One Capital Deductions | (11,961) | (12,538) | (11,210) |
| Total Tier One Capital | 23,311 | 20,948 | 16,791 |

(8) Minority interest classified as Tier One Innovative Capital under Basel II regulations. Comprised predominately of ASB Perpetual Preference Shares of NZD550 million issued by New Zealand subsidiary entities. These shares are non-redeemable and carry limited voting rights.

(9) APRA approved Innovative Tier One Capital instruments (PERLS III and Trust Preferred Securities 2003 and 2006). PERLS II were redeemed in March 2009.

(10) Perpetual Exchangeable Resaleable Listed Securities (PERLS IV) of \$1,465m (less costs) issued by the Bank in July 2007 and approved by APRA as Tier One Non-Innovative Capital instruments.

(11) Residual Capital eligible for inclusion as Tier One Capital is subject to an APRA prescribed limit of 25% of Tier One capital with any excess transferred to Upper Tier Two Capital. The Group was granted transitional relief to 1 January 2010 with respect to the Innovative Capital limit of 15% of Tier One capital of \$765 million. This relief is to be reduced by 20% each quarter, effective from March 2009 onwards.

(12) Represents total Goodwill and other intangibles (excluding capitalised computer software costs) which is required to be deducted from Tier One Capital.

(13) In accordance with APRA regulations, the surplus (net of tax) in the Bank's defined benefit superannuation fund which is included in Shareholders' equity must be deducted from Tier One Capital.

(14) Represents 50% Tier One and 50% Tier Two Capital deductions under Basel II.

(15) Represents the Group's non-controlling interest in major infrastructure assets and unit trusts.

(16) Represents the net equity within the non-consolidated subsidiaries (primarily the Colonial group) which is deducted 50% from Tier One and 50% from Tier Two Capital. This deduction is net of \$1,707 million in Non-Recourse Debt issued by Colonial Finance Limited (December 2008: \$1,739 million, June 2008: \$1,739 million) and the Colonial Hybrid Issue \$700 million (December 2008: \$700 million, June 2008: \$700 million).

(17) APRA approved for Bankwest to be treated as a non-consolidated subsidiary as at 31 December 2008. As a result the capital invested into Bankwest, represented by ordinary share capital and subordinated Lower Tier Two capital, was deducted from the Group's capital, 50% Tier One and 50% Tier Two. From 1 January 2009 Bankwest has been consolidated from a regulatory capital perspective and these items are eliminated.

(18) Regulatory Expected Loss (pre tax) using stressed loss given default assumptions associated with the loan portfolio in excess of eligible credit provisions (collective provision net of tax and individually assessed provision pre tax) are deducted 50% from both Tier One and Tier Two capital.

14. Capital Adequacy (continued)

| | Group | | |
|--|----------------------|----------------------|----------------------|
| | Basel II 30/06/09 | Basel II 31/12/08 | Basel II 30/06/08 |
| | \$M | \$M | \$M |
| Regulatory Capital | | | |
| Tier Two Capital | | | |
| Upper Tier Two Capital | | | |
| Residual capital in excess of prescribed limits transferred from Tier One Capital ⁽¹⁾ | - | 627 | 1,359 |
| Prudential general reserve for credit losses (net of tax) ⁽²⁾ | 590 | - | - |
| Asset revaluation reserve ⁽³⁾ | 78 | 87 | 88 |
| Upper Tier Two note and bond issues | 373 | 320 | 196 |
| Other | 56 | 42 | 57 |
| Total Upper Tier Two Capital | 1,097 | 1,076 | 1,700 |
| Lower Tier Two Capital | | | |
| Lower Tier Two note and bond issues ^{(4) (5)} | 7,561 | 8,966 | 6,977 |
| Holding of own Lower Tier Two Capital | (19) | (11) | (40) |
| Total Lower Tier Two Capital | 7,542 | 8,955 | 6,937 |
| Tier Two Capital Deductions | | | |
| 50% Deductions from Tier Two Capital ⁽⁶⁾ | (1,855) | (3,722) | (1,624) |
| Total Tier Two Capital | 6,784 | 6,309 | 7,013 |
| Total Capital | 30,095 | 27,257 | 23,804 |

(1) Residual Capital eligible for inclusion as Tier One Capital is subject to an APRA prescribed limit of 25% of Tier One Capital with any excess transferred to Upper Tier Two Capital.

(2) Represents the after tax collective provisions and general reserve for credit losses of banking entities in the Group (including Bankwest) which operate under the Basel II Standardised methodology.

(3) APRA allows only 45% of asset revaluation reserve to be included in Tier Two Capital.

(4) APRA requires these Lower Tier Two note and bond issues to be included as if they were unhedged.

(5) For regulatory capital purposes, Lower Tier Two note and bond issues are amortised by 20% of the original amount during each of the last five years to maturity.

(6) Represents 50% Tier One and 50% Tier Two Capital deductions under Basel II rules.

Appendices

14. Capital Adequacy (continued)

| | Group | | |
|--|----------------------|----------------------|----------------------|
| | Basel II 30/06/09 | Basel II 31/12/08 | Basel II 30/06/08 |
| | \$M | \$M | \$M |
| Risk Weighted Assets | | | |
| Credit Risk | | | |
| Subject to Advanced IRB approach | | | |
| Corporate | 90,389 | 93,131 | 81,431 |
| Sovereign | 1,713 | 2,144 | 1,802 |
| Bank | 8,040 | 12,510 | 5,292 |
| Residential mortgage | 54,841 | 45,231 | 39,128 |
| Qualifying revolving retail | 5,698 | 5,562 | 6,070 |
| Other retail | 6,336 | 5,479 | 5,274 |
| Impact of the regulatory scaling factor ⁽¹⁾ | 10,021 | 9,843 | 8,340 |
| Total risk weighted assets subject to Advanced IRB approach | 177,038 | 173,900 | 147,337 |
| Specialised lending (SL) exposures subject to slotting criteria | 22,627 | 26,624 | 21,053 |
| Subject to Standardised approach | | | |
| Corporate | 23,018 | 6,491 | 5,347 |
| Sovereign | 282 | 430 | 84 |
| Bank | 170 | 116 | 320 |
| Residential mortgage | 20,576 | 316 | 241 |
| Other retail | 2,398 | - | - |
| Other | 7,517 | 8,763 | 9,229 |
| Total risk weighted assets subject to standardised approach | 53,961 | 16,116 | 15,221 |
| Securitisation | 2,724 | 2,890 | 3,536 |
| Equity exposures | 2,103 | 1,701 | 293 |
| Total risk weighted assets for credit risk exposures | 258,453 | 221,231 | 187,440 |
| Market risk | 3,450 | 4,138 | 4,501 |
| Interest rate risk in the banking book ⁽²⁾ | 8,944 | - | - |
| Operational risk | 17,989 | 13,920 | 13,560 |
| Total risk weighted assets ⁽³⁾ | 288,836 | 239,289 | 205,501 |

(1) APRA requires risk weighted assets amounts that are derived from IRB risk weight functions be multiplied by a factor of 1.06.

(2) Risk weighted assets for Interest Rate Risk in the Banking Book was not effective until 1 July 2008 and was \$ nil as at 31 December 2008.

(3) 30 June 2009 Risk Weighted Assets ("RWA") include the consolidation of Bankwest which operates under the Basel II Standardised methodology. As at 31 December 2008 APRA approved Bankwest to be treated as a non consolidated subsidiary and as a result the RWA of Bankwest were not incorporated into the Group RWA numbers.

14. Capital Adequacy (continued)

Capital Management

The Group maintains a strong capital position with the capital ratios well in excess of APRA minimum capital adequacy requirements (Prudential Capital Ratio ("PCR")) and the Board Approved minimum target levels at all times throughout the period.

The Tier One Capital and Total Capital ratios as at 30 June 2009 were 8.07% and 10.42% respectively, and included the consolidation of Bankwest and the finalisation of the associated fair value accounting adjustments and purchase price.

Tier One Capital declined by 68 basis points (bps) compared to 31 December 2008, primarily influenced by the consolidation of Bankwest, growth in Risk Weighted Assets ("RWA") and the impact of foreign exchange and other balance sheet movements. This was partially offset by profit after tax (net of dividend and Dividend Reinvestment Plan ("DRP")) which contributed an additional 29 basis points in Tier One Capital.

The Group's Total Capital ratio remained strong at 10.42% albeit 97 basis points below the prior half additionally impacted by foreign exchange movements and the redemption of Lower Tier Two debt together with growth in RWA.

RWA were \$289 billion at 30 June 2009, and include \$43 billion associated with Bankwest. Excluding the impact of Bankwest, the increase was \$7 billion or 3% since December 2008.

Capital Initiatives

The following significant initiatives were undertaken during the financial year to actively manage the Group's capital:

Tier One Capital

- Issue of \$694 million ordinary shares in October 2008 to satisfy the DRP in respect of the final dividend for 2007/08;
- Issue of \$2 billion ordinary shares in October 2008, via a share placement, to fund the acquisition of Bankwest and St Andrew's (52.6 million shares at \$38.00 per share);
- Issue of \$2 billion ordinary shares through the following share placements in December 2008; \$357 million at a weighted average price of \$28.37 per share and a further \$1.65 billion shares at \$26.00 per share;
- Issue of \$405 million ordinary shares in March 2009 to satisfy the DRP in respect of the interim dividend for 2008/09; and
- Issue of \$865 million ordinary shares in March 2009 with respect to the Share Purchase Plan (33.3 million shares at \$26.00 per share).

The PERLS II securities (\$750 million) were redeemed in March 2009, funded from proceeds of the December 2008 share placement.

Tier Two Capital

- Issue of \$500 million of subordinated Lower Tier Two debt in September 2008; offset by
- \$500 million of subordinated Lower Tier Two debt redeemed in February 2009.

Regulatory Update

The Group, excluding Bankwest, operates under Basel II advanced status which resulted in the advanced internal ratings based (AIRB) approach for credit risk and the advanced measurement approach (AMA) for operational risk being adopted in the calculation of RWA effective from 1 January 2008. Interest Rate Risk in the Banking Book (IRRBB) was incorporated into the calculation of RWA from 1 July 2008. The agreed methodology for measuring market risk for traded assets remained unchanged from Basel I.

Bankwest operates as a separate Authorised Deposit-taking Institution ("ADI") and is separately regulated by APRA. Bankwest operated under the existing Basel I prudential rules at 31 December 2008 and has adopted the standardised Basel II methodology effective from 1 January 2009 at which point in time it was consolidated for regulatory capital purposes. Bankwest is in the process of seeking advanced accreditation from APRA.

ASB Bank is subject to regulation by the Reserve Bank of New Zealand ("RBNZ"). RBNZ applies a similar methodology to APRA in calculating regulatory capital requirements. ASB Bank operates under Basel II advanced status.

APRA has limited the amount of Residual (25%) and Innovative Capital (15%) that qualifies as Tier One capital, with any excess transferred to upper Tier Two Capital. Innovative transitional relief of \$765 million was granted by APRA. This relief, which expires on 1 January 2010, is to be reduced by 20% per quarter, effective from March 2009 onwards. As at 30 June 2009 residual capital is below the prescribed limit of 25% of Tier One Capital with no excess required to be transferred to upper Tier Two Capital.

APRA implemented transitional capital floors based on 90% of the capital required under Basel II. As at 30 June 2009 these transitional floors did not have any impact on the Group's capital levels.

Insurance and Funds Management Business

The Group's insurance and funds management companies held assets in excess of regulatory capital requirements at 30 June 2009. The Group's Australian and New Zealand insurance and funds management businesses held \$1,036 million of assets in excess of regulatory solvency requirements at 30 June 2009 (31 Dec 2008: \$887 million, 30 June 2008: \$949 million).

Pillar 3 Disclosures

Full details on the market disclosures required under Pillar 3, per prudential standard APS 330 "Public Disclosure of Prudential Information", are provided on the Group's website.

Appendices

15. Share Capital

| | Full Year Ended | | Half Year Ended | |
|---|-----------------|---------------|-----------------|---------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Ordinary Share Capital | | | | |
| Opening balance (excluding Treasury Shares deduction) | 15,991 | 14,738 | 20,652 | 15,991 |
| Dividend reinvestment plan: Final dividend prior year | 694 | 709 | - | 694 |
| Dividend reinvestment plan: Interim dividend | 405 | 400 | 405 | - |
| Share issue - net of issue costs | 4,829 | 141 | 863 | 3,966 |
| Exercise of executive options | 1 | 3 | - | 1 |
| Closing balance (excluding Treasury Shares deduction) | 21,920 | 15,991 | 21,920 | 20,652 |
| Less: Treasury Shares | (278) | (264) | (278) | (287) |
| Closing balance | 21,642 | 15,727 | 21,642 | 20,365 |

| | Full Year Ended | | Half Year Ended | |
|---|----------------------|----------------------|----------------------|----------------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | Number | Number | Number | Number |
| Shares on Issue | | | | |
| Opening balance (excluding Treasury Shares deduction) | 1,326,130,877 | 1,300,583,376 | 1,471,199,458 | 1,326,130,877 |
| Dividend reinvestment plan issue: | | | | |
| 2006/2007 Final dividend fully paid ordinary shares \$54.80 | - | 12,938,969 | - | - |
| 2007/2008 Interim dividend fully paid ordinary shares \$39.44 | - | 10,156,101 | - | - |
| 2007/2008 Final dividend fully paid ordinary shares \$42.41 | 16,372,698 | - | - | 16,372,698 |
| 2008/2009 Interim dividend fully paid ordinary shares \$28.45 | 14,283,851 | - | 14,283,851 | - |
| Issue of shares | 161,983,643 | 2,327,431 | 33,317,760 | 128,665,883 |
| Exercise of executive option plan | 30,000 | 125,000 | - | 30,000 |
| Closing balance (excluding Treasury Shares deduction) | 1,518,801,069 | 1,326,130,877 | 1,518,801,069 | 1,471,199,458 |
| Less: Treasury Shares | (7,192,560) | (7,988,013) | (7,192,560) | (7,925,748) |
| Closing balance | 1,511,608,509 | 1,318,142,864 | 1,511,608,509 | 1,463,273,710 |

Terms and Conditions of Ordinary Share Capital

Ordinary shares have the right to receive dividends as declared and in the event of winding up to participating in the proceeds from sale of surplus assets in proportion to the number of and amounts paid up on shares held.

A shareholder has one vote on a show of hands and one vote for each fully paid share on a poll. A shareholder may be present at a general meeting in person or by proxy or attorney, and if a body corporate, it may also authorise a representative.

Dividend Franking Account

After fully franking the final dividend to be paid for the financial year ended 30 June 2009, the amount of credits available as at 30 June 2009 to frank dividends for subsequent financial years was \$758 million (June 2008: \$495 million). This figure is based on the combined franking accounts of the Bank at 30 June 2009, which have been adjusted for franking credits that will arise from the payment of income tax payable on profits for the year ended 30 June 2009, franking debits that will arise from the payment of dividends proposed for the year and franking credits that the Bank may be prevented from distributing in subsequent financial periods. The Bank expects that future tax payments will generate sufficient franking credits for it to be able to fully frank future dividend payments. These calculations have been based on the taxation law as at 30 June 2009.

Dividends

The Directors have declared a fully franked final dividend of 115 cents per share amounting to \$1,747 million. The dividend will be payable on 1 October 2009 to shareholders on the register at 5pm on 21 August 2009.

The Board determines the dividends per share based on net profit after tax ("cash basis") per share, having regard to a range of factors including:

- Current and expected rates of business growth and the mix of business;
- Capital needs to support economic, regulatory and credit ratings requirements;
- Investments and/or divestments to support business development;
- Competitors comparison and market expectations; and
- Earnings per share growth.

Dividend Reinvestment Plan

The Bank expects to issue around \$507 million of shares in respect of the Dividend Reinvestment Plan for the final dividend for the year ended 30 June 2009.

Record Date

The register closes for determination of dividend entitlement and for participation in the DRP at 5:00pm on 21 August 2009 at Link Market Services Limited, Locked Bag A14, Sydney South, NSW 1235.

Ex-Dividend Date

The ex-dividend date is 17 August 2009.

16. Life Insurance Business

Life Insurance Contract liabilities

Appropriately qualified actuaries have been appointed in respect of each life insurance business and upon review are satisfied as to the accuracy of the policy liabilities included in this Financial Report, including compliance with the regulations of the Life Insurance Act ("Life Act") 1995 where appropriate. Details are set out in the various statutory returns of these life insurance entities.

Life Investment Contract liabilities

Investment contracts consist of a financial instrument and an investment management services element, both of which are measured at fair value. The resulting liabilities to policyholders are closely linked to the performance and the value of the assets (after tax) that back those liabilities. The fair value of such liabilities is therefore the same as the fair value of those assets, after tax on the basis charged to the policyholders.

| | As at | | |
|--|---------------|---------------|---------------|
| | 30/06/09 | 31/12/08 | 30/06/08 |
| | \$M | \$M | \$M |
| Components of Net Policy Liabilities ⁽¹⁾ | | | |
| Future policy benefits ⁽²⁾ | 20,942 | 22,335 | 21,525 |
| Future bonuses | 531 | 806 | 1,182 |
| Future expenses | 2,628 | 2,983 | 2,510 |
| Future shareholder profit margins | 1,811 | 1,911 | 1,669 |
| Future shareholder tax on profit margins | 376 | 349 | 291 |
| Future charges for acquisition expenses | (696) | (776) | (601) |
| Balance of future premiums | (9,863) | (11,001) | (8,330) |
| Provision for bonuses not allocated to participating policyholders | 108 | 90 | 104 |
| Total net policy liabilities | 15,837 | 16,697 | 18,350 |

(1) Includes both investment and insurance business.

(2) Including bonuses credited to policyholders in prior years.

Appendices

17. Intangible Assets

| | As at | | |
|---|--------------|--------------|--------------|
| | 30/06/09 | 31/12/08 | 30/06/08 |
| | \$M | \$M | \$M |
| Total Intangible Assets | | | |
| Goodwill | 7,473 | 7,484 | 7,484 |
| Computer software costs | 673 | 571 | 353 |
| Core deposits ⁽¹⁾ | 460 | - | - |
| Management fee rights ⁽²⁾ | 311 | 311 | 311 |
| Brand name ⁽³⁾ | 186 | - | - |
| Other ⁽⁴⁾ | 142 | 120 | 110 |
| Total intangible assets | 9,245 | 8,486 | 8,258 |
| Goodwill | | | |
| Purchased goodwill | 7,484 | 7,484 | 7,484 |
| Accumulated impairment | (11) | - | - |
| Total goodwill | 7,473 | 7,484 | 7,484 |
| Computer Software Costs | | | |
| Cost | 1,085 | 909 | 629 |
| Accumulated amortisation | (373) | (299) | (199) |
| Accumulated impairment | (39) | (39) | (77) |
| Total computer software costs | 673 | 571 | 353 |
| Core Deposits ⁽¹⁾ | | | |
| Cost | 495 | - | - |
| Accumulated amortisation | (35) | - | - |
| Total core deposits | 460 | - | - |
| Management Fee Rights ⁽²⁾ | | | |
| Cost | 311 | 311 | 311 |
| Total management fee rights | 311 | 311 | 311 |
| Brand Name ⁽³⁾ | | | |
| Cost | 186 | - | - |
| Total brand name | 186 | - | - |
| Other ⁽⁴⁾ | | | |
| Cost | 210 | 182 | 159 |
| Accumulated amortisation | (68) | (62) | (49) |
| Total other | 142 | 120 | 110 |

(1) Core deposits represents the value of the Bankwest deposit base compared to the avoided cost of alternative funding sources such as securitisation and wholesale funding. This asset has a useful life of seven years based on the weighted average attrition rates of the Bankwest deposit portfolio.

(2) Management fee rights have an indefinite useful life under the contractual terms of the management agreements and are subject to an annual valuation for impairment testing purposes. No impairment was required as a result of this valuation.

(3) Brand name represents the value of royalty costs foregone by the Group through acquiring the Bankwest brand name. The royalty costs that would have been incurred by an entity using the Bankwest brand name are based on an annual percentage of income generated by Bankwest. This asset has an indefinite useful life, so is not subject to amortisation.

(4) Other includes \$38 million for the value of credit card relationships acquired from Bankwest. This value represents future net income generated from the relationships that existed at Balance Sheet date. The asset has a useful life of ten years based on the attrition rates of the Bankwest credit cardholders.

Appendices

17. Intangible Assets (continued)

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Goodwill | | | | |
| Opening balance | 7,484 | 7,163 | 7,484 | 7,484 |
| Additions | - | 323 | - | - |
| Disposals | - | (2) | - | - |
| Impairment | (11) | - | (11) | - |
| Total goodwill | 7,473 | 7,484 | 7,473 | 7,484 |
| Computer Software Costs | | | | |
| Opening balance | 353 | 297 | 571 | 353 |
| Additions: | | | | |
| From acquisitions ⁽¹⁾ | 120 | 90 | - | 120 |
| From internal development ⁽²⁾ | 352 | 131 | 205 | 147 |
| Amortisation | (122) | (88) | (73) | (49) |
| Impairment | (30) | (77) | (30) | - |
| Total computer software costs | 673 | 353 | 673 | 571 |
| Core Deposits | | | | |
| Opening balance | - | - | - | - |
| Additions: | | | | |
| From acquisitions | 495 | - | 495 | - |
| Amortisation | (35) | - | (35) | - |
| Total core deposits | 460 | - | 460 | - |
| Management Fee Rights | | | | |
| Opening balance | 311 | 311 | 311 | 311 |
| Total management fee rights | 311 | 311 | 311 | 311 |
| Brand Name | | | | |
| Opening balance | - | - | - | - |
| Additions: | | | | |
| From acquisitions | 186 | - | 186 | - |
| Total brand name | 186 | - | 186 | - |
| Other | | | | |
| Opening balance | 110 | 64 | 120 | 110 |
| Additions: | | | | |
| From acquisitions | 51 | 64 | 33 | 18 |
| Disposals | - | (3) | - | - |
| Amortisation | (19) | (15) | (11) | (8) |
| Total other | 142 | 110 | 142 | 120 |

(1) Includes \$72 million acquired as part of Bankwest acquisition.

(2) Due primarily to Core Banking Modernisation project.

Appendices

18. Acquisition of Controlled Entities

On 19 December 2008, the Group acquired 100% of the share capital of Bank of Western Australia Ltd (consisting of retail and business banking), St Andrew's Australia Pty Ltd (consisting of insurance and wealth management services businesses) and HBOSA Group (Services) Pty Ltd (an internal administrative support entity) for cash consideration (inclusive of transaction costs) of \$2,163 million.

Details of the purchase consideration and the gain arising on acquisition are as follows:

| | 30/06/09 |
|--|--------------|
| | \$M |
| Purchase consideration | |
| Cash paid | 2,126 |
| Direct costs relating to the acquisition | 37 |
| Total purchase consideration | 2,163 |
| Fair value of net identifiable assets acquired | 3,676 |
| Less: Preference share placement | (530) |
| Gain on acquisition before tax | 983 |

The gain on acquisition, has arisen after the Group's reassessment of the fair value of the acquired entities' identifiable assets, liabilities and contingent liabilities and the cost of the acquisition, and has been recognised in the Group's statutory net profit in the current period.

The assets and liabilities arising from the acquisition, reported in aggregate for the acquired entities, are as follows:

| | Pre-acquisition carrying amount \$M | Recognised values on acquisition \$M |
|--|---|--|
| Cash and liquid assets | 422 | 422 |
| Receivables due from other financial institutions | 283 | 283 |
| Assets at fair value through Income Statement: | | |
| Trading | 5,907 | 5,907 |
| Insurance | 212 | 212 |
| Derivative assets | 1,014 | 1,014 |
| Available-for-sale investments | 3 | 3 |
| Loans, bills discounted and other receivables | 58,153 | 57,351 |
| Property, plant and equipment | 177 | 225 |
| Intangible assets | 98 | 806 |
| Deferred tax assets | 255 | 610 |
| Other assets | 289 | 288 |
| Total assets | 66,813 | 67,121 |
| Deposits and other public borrowings | 50,401 | 50,677 |
| Payables due to other financial institutions | 4,673 | 4,673 |
| Liabilities at fair value through Income Statement | 250 | 250 |
| Derivative liabilities | 512 | 512 |
| Deferred tax liabilities | 54 | 258 |
| Other provisions | 84 | 84 |
| Insurance policy liabilities | 202 | 202 |
| Debt issues | 5,221 | 5,221 |
| Bills payable and other liabilities | 357 | 357 |
| Loan capital | 1,211 | 1,211 |
| Total liabilities | 62,965 | 63,445 |
| Net assets | 3,848 | 3,676 |

Outflow of cash to to acquire business, net of cash acquired:

| | | |
|--|------------|--------------|
| Cash consideration | n/a | 2,126 |
| Direct costs relating to acquisition | n/a | 37 |
| Cash and cash equivalents in subsidiaries acquired | n/a | (422) |
| Cash outflow on acquisition | n/a | 1,741 |

During the period 19 December 2008 to 30 June 2009, these operations contributed \$113 million to the consolidated net profit after tax ("cash basis") and a net profit after tax of \$42 million to the consolidated statutory net profit after tax for the year.

If the acquisition had occurred on 1 July 2008, the contribution to the Group's revenue would have been \$1,561 million for the year and contribution to the Group's net profit after tax would have been a net loss after tax of \$184 million for the year ended 30 June 2009. This pro-forma financial information uses data for the twelve month period ended 30 June 2009 and represents the historical operating results reported in accordance with the Group's accounting policies.

19. ASX Appendix 4E

| Cross Reference Index | Page |
|--|---------------------------|
| Results for Announcement to the Market (Rule 4.3A Item No. 2) | Inside front cover |
| Income Statements (Rule 4.3A Item No. 3) | 32 |
| Balance Sheets (Rule 4.3A Item No. 4) | 33 |
| Statement of Cash Flows (Rule 4.3A Item No. 5) | 34 |
| Dividends (Rule 4.3A Item No. 6) | 72 |
| Dividend dates (Rule 4.3A Item No. 7) | Inside front cover |
| Statement of Changes in Equity (Rule 4.3A Item No. 8) | 77 |
| Net tangible assets per security (Rule 4.3A Item No. 9) | 88 |
| Details of entities over which control was lost during the year (Rule 4.3A Item No. 10) | 77 |
| Details of associates and joint ventures (Rule 4.3A Item No. 11) | 78 |
| Other significant information (Rule 4.3A Item No. 12) | 78 |
| Foreign entities (Rule 4.3A Item No. 13) | 78 |
| Commentary on Results (Rule 4.3A Item No. 14) | 2 |

Consolidated retained profits reconciliation (Rule 4.3A Item No. 8)

| | Full Year Ended | |
|---|-----------------|--------------|
| | 30/06/09 | 30/06/08 |
| | \$M | \$M |
| Retained Profits | | |
| Opening balance | 7,747 | 6,367 |
| Loyalty program adjustment | - | (5) |
| Restated opening balance | 7,747 | 6,362 |
| Actuarial (losses)/gains from defined benefit superannuation plans | (739) | (240) |
| Realised gains and dividend income on treasury shares held within the Group's life insurance statutory funds ⁽¹⁾ | 18 | 26 |
| Operating profit attributable to Equity holders of the Bank | 4,723 | 4,791 |
| Total available for appropriation | 11,749 | 10,939 |
| Transfers (to)/from general reserve | (193) | (85) |
| Transfers from general reserve for credit losses | - | 350 |
| Interim dividend - cash component ⁽²⁾ | (1,257) | (1,087) |
| Interim dividend - dividend reinvestment plan | (405) | (400) |
| Final dividend - cash component | (1,335) | (1,229) |
| Final dividend - dividend reinvestment plan | (694) | (709) |
| Other dividends | (40) | (32) |
| Closing balance | 7,825 | 7,747 |

(1) Relates to movements in treasury shares held within life insurance statutory funds and the employee share scheme trust.

(2) Includes \$98 million of shares purchased on-market to partly satisfy the Dividend Reinvestment Plan in the year ended 30 June 2008.

Details of entities over which control was lost during the year

| (Rule 4.3A Item No. 10) | Date control lost | Ownership Interest Held (%) |
|---|-------------------|-----------------------------|
| There was no loss of control over any entities during the year ended 30 June 2009 | - | - |

Appendices

19. ASX Appendix 4E (continued)

Details of associates and joint ventures (Rule 4.3A Item No. 11)

| As at 30 June 2009 | Ownership interest held (%) |
|---|-----------------------------|
| Acadian Asset Management (Australia) Limited | 50% |
| Aspire Schools (Qld) Holdings Limited | 50% |
| CMG CH China Funds Management Limited | 50% |
| Equigroup Pty Limited | 50% |
| Equion Health (Barts) Limited | 50% |
| First State Media (Ireland) Limited | 50% |
| Five D Holdings Pty Limited | 50% |
| Forth Health Holdings Limited | 50% |
| John Laing Health (Pembury) Limited | 50% |
| China Life CMG Life Assurance Company Limited | 49% |
| First State Cinda Fund Management Company Limited | 46% |
| Healthcare Support (Newcastle) Limited | 40% |
| Aussie Home Loans Pty Limited | 33% |
| International Private Equity Real Estate Fund | 33% |
| Vipro Pty Ltd | 33% |
| AMTD Group Company Limited | 30% |
| 452 Capital Pty Limited | 30% |
| Cash Services Australia Pty Limited | 25% |
| Electronic Transaction Services Limited | 25% |
| Qilu Bank Co., Ltd | 20% |
| Pulse International Pty Ltd | 20% |
| Bank of Hangzhou Co. Ltd. | 19.9% |
| Interchange and Settlement Limited | 11% |
| FS Media Works Fund 1, LP | 11% |
| CFS Retail Property Trust | 8.9% |
| Commonwealth Property Office Fund | 6.8% |

Other significant information (Rule 4.3A Item No. 12)

David Turner will succeed John Schubert as Chairman in February 2010.

On 6 August 2009 the Group issued a 10 year, EUR 1,000 million Subordinated Note with a coupon of 5.500% as part of its ongoing funding activities.

There are no other significant events since 30 June 2009 that have materially affected the financial position or performance of the Group.

Foreign Entities (Rule 4.3A Item No. 13)

Not Applicable.

Compliance Statement

This preliminary final report for the year ended 30 June 2009 is prepared in accordance with the ASX listing rules. It should be read in conjunction with any announcements to the market made by the Group during the year.

The preliminary final report has been prepared in accordance with Accounting Standards in Australia.

The Financial Statements of the Group have been audited.



John Hatton

Company Secretary

12 August 2009

20. Profit Reconciliation

Full Year Ended 30 June 2009

| | Net profit after tax "cash basis" | One-off expenses ⁽¹⁾ | Hedging and AIFRS volatility | Gain on acquisition of controlled entities | Merger related amortisation | Bankwest integration expenses | Defined Benefit Superannuation expense | Treasury shares valuation adjustment | Policyholder tax | Investment experience | Net profit after tax "statutory basis" |
|--|---|------------------------------------|---------------------------------|---|--------------------------------|-------------------------------------|---|--|---------------------|--------------------------|--|
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Profit Reconciliation | | | | | | | | | | | |
| Group | | | | | | | | | | | |
| Net interest income | 10,186 | - | (37) | - | 152 | - | - | - | - | - | 10,301 |
| Other banking income | 4,176 | - | (262) | - | - | - | - | - | - | - | 3,914 |
| Total banking income | 14,362 | - | (299) | - | 152 | - | - | - | - | - | 14,215 |
| Funds management income | 1,813 | - | - | - | - | - | - | (33) | (139) | (151) | 1,490 |
| Insurance income | 910 | - | - | - | - | - | - | - | (25) | (116) | 769 |
| Total operating income | 17,085 | - | (299) | - | 152 | - | - | (33) | (164) | (267) | 16,474 |
| Operating expenses | 7,765 | 32 | - | - | 37 | 112 | - | - | - | - | 7,946 |
| Gain on acquisition of controlled entities | - | - | - | 983 | - | - | - | - | - | - | 983 |
| Defined benefit superannuation expense | - | - | - | - | - | - | 14 | - | - | - | 14 |
| Impairment expenses | 3,048 | - | - | - | - | - | - | - | - | - | 3,048 |
| Net profit before tax | 6,272 | (32) | (299) | 983 | 115 | (112) | (14) | (33) | (164) | (267) | 6,449 |
| Tax expense | 1,631 | (9) | (54) | 371 | 35 | (34) | (4) | (5) | (164) | (71) | 1,696 |
| Minority interests | 30 | - | - | - | - | - | - | - | - | - | 30 |
| Underlying profit after tax | 4,611 | (23) | (245) | 612 | 80 | (78) | (10) | (28) | - | (196) | 4,723 |
| Investment experience after tax | (196) | - | - | - | - | - | - | - | - | 196 | - |
| Net profit after tax | 4,415 | (23) | (245) | 612 | 80 | (78) | (10) | (28) | - | - | 4,723 |

(1) Relates to a provision recognised with respect to a long-standing legal proceeding.

Appendices

20. Profit Reconciliation (continued)

| | Full Year Ended 30 June 2008 | | | | | | | | |
|---------------------------------------|---|---|---------------------------------|---|--|---------------------------------|------------------|--------------------------|--|
| | Net profit after tax "cash basis" | Gain on Visa Initial Public Offering | Investment and restructuring | Defined Benefit Superannuation Income | Treasury shares valuation adjustment | Hedging and AIFRS volatility | Policyholder tax | Investment experience | Net profit after tax "statutory basis" |
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Profit Reconciliation | | | | | | | | | |
| Group | | | | | | | | | |
| Net interest income | 7,907 | - | - | - | - | - | - | - | 7,907 |
| Other banking income | 3,312 | 308 | - | - | - | (61) | - | - | 3,559 |
| Total banking income | 11,219 | 308 | - | - | - | (61) | - | - | 11,466 |
| Funds management income | 2,307 | - | - | - | 96 | - | (78) | 38 | 2,363 |
| Insurance income | 832 | - | - | - | - | - | (37) | (55) | 740 |
| Total operating income | 14,358 | 308 | - | - | 96 | (61) | (115) | (17) | 14,569 |
| Operating expenses | 7,021 | - | 377 | - | - | - | - | - | 7,398 |
| Defined benefit superannuation income | - | - | - | 14 | - | - | - | - | 14 |
| Impairment expenses | 930 | - | - | - | - | - | - | - | 930 |
| Net profit before tax | 6,407 | 308 | (377) | 14 | 96 | (61) | (115) | (17) | 6,255 |
| Tax expense | 1,630 | 13 | (113) | 5 | 36 | (19) | (115) | (4) | 1,433 |
| Minority interests | 31 | - | - | - | - | - | - | - | 31 |
| Underlying profit after tax | 4,746 | 295 | (264) | 9 | 60 | (42) | - | (13) | 4,791 |
| Investment experience after tax | (13) | - | - | - | - | - | - | 13 | - |
| Net profit after tax | 4,733 | 295 | (264) | 9 | 60 | (42) | - | - | 4,791 |

20. Profit Reconciliation (continued)

| | Half Year Ended 30 June 2009 | | | | | | | | | | |
|--|---|------------------------------------|---------------------------------|---|--------------------------------|-------------------------------------|---|--|---------------------|--------------------------|--|
| | Net profit after tax "cash basis" | One-off expenses ⁽¹⁾ | Hedging and AIFRS volatility | Gain on acquisition of controlled entities | Merger related amortisation | Bankwest integration expenses | Defined Benefit Superannuation expense | Treasury shares valuation adjustment | Policyholder tax | Investment experience | Net profit after tax "statutory basis" |
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Profit Reconciliation | | | | | | | | | | | |
| Group | | | | | | | | | | | |
| Net interest income | 5,643 | - | (37) | - | 152 | - | - | - | - | - | 5,758 |
| Other banking income | 2,140 | - | (245) | - | - | - | - | - | - | - | 1,895 |
| Total banking income | 7,783 | - | (282) | - | 152 | - | - | - | - | - | 7,653 |
| Funds management income | 808 | - | - | - | - | - | - | (89) | (1) | (85) | 633 |
| Insurance income | 478 | - | - | - | - | - | - | - | 32 | 1 | 511 |
| Total operating income | 9,069 | - | (282) | - | 152 | - | - | (89) | 31 | (84) | 8,797 |
| Operating expenses | 4,214 | 32 | - | - | 37 | 112 | - | - | - | - | 4,395 |
| Gain on acquisition of controlled entities | - | - | - | 201 | - | - | - | - | - | - | 201 |
| Defined benefit superannuation income | - | - | - | - | - | - | 4 | - | - | - | 4 |
| Impairment expenses | 1,441 | - | - | - | - | - | - | - | - | - | 1,441 |
| Net profit before tax | 3,414 | (32) | (282) | 201 | 115 | (112) | 4 | (89) | 31 | (84) | 3,166 |
| Tax expense | 934 | (9) | (45) | 136 | 35 | (34) | 1 | (27) | 31 | (20) | 1,002 |
| Minority interests | 14 | - | - | - | - | - | - | - | - | - | 14 |
| Underlying profit after tax | 2,466 | (23) | (237) | 65 | 80 | (78) | 3 | (62) | - | (64) | 2,150 |
| Investment experience after tax | (64) | - | - | - | - | - | - | - | - | 64 | - |
| Net profit after tax | 2,402 | (23) | (237) | 65 | 80 | (78) | 3 | (62) | - | - | 2,150 |

(1) Relates to a provision recognised with respect to a long-standing legal proceeding.

Appendices

21. Notes to the Statement of Cash Flows

21 (a) Reconciliation of Net Profit after Income Tax to Net Cash provided by/(used in) Operating Activities

| | Full Year Ended | |
|--|-----------------|----------------|
| | 30/06/09 | 30/06/08 |
| | \$M | \$M |
| Net profit after income tax | 4,753 | 4,822 |
| Net decrease in interest receivable | 301 | 187 |
| (Decrease)/increase in interest payable | (54) | 449 |
| Net decrease in assets at fair value through Income Statement (excluding life insurance) | 690 | 196 |
| Net (gain) on sale of investments | (1) | (1) |
| Net (increase) in derivative assets | (7,789) | (5,459) |
| Net loss on sale of property, plant and equipment | 11 | 15 |
| Net (gain) on sale of Visa Initial Public Offering | - | (127) |
| Equity accounting profit | (141) | (92) |
| Gain on acquisition of controlled entities | (983) | - |
| Impairment expense | 3,048 | 930 |
| Depreciation and amortisation (including asset write downs) | 519 | 423 |
| Increase/(decrease) in liabilities at fair value through Income Statement (excluding life insurance) | 661 | (884) |
| Increase in derivative liabilities | 13,361 | 4,622 |
| Increase in other provisions | 60 | 296 |
| Increase in income taxes payable | 521 | 29 |
| (Decrease) in deferred income taxes payable | (355) | (643) |
| (Increase)/decrease in deferred tax assets | (967) | 178 |
| Decrease/(increase) in accrued fees/reimbursements receivable | 41 | (153) |
| Increase/(decrease) in accrued fees and other items payable | 178 | (575) |
| Net (decrease)/increase in life insurance contract policy liabilities | (1,025) | 184 |
| (Decrease) in cash flow hedge reserve | (1,651) | (150) |
| Changes in operating assets and liabilities arising from cash flow movements | (9,802) | (6,124) |
| Other | 100 | (198) |
| Net cash provided by/(used in) operating activities | 1,476 | (2,075) |

21 (b) Reconciliation of Cash

For the purposes of the Statement of Cash Flows, cash includes cash, money at short call, at call deposits with other financial institutions and settlement account balances with other banks.

| | | |
|--|--------------|--------------|
| Notes, coins and cash at banks | 3,755 | 2,476 |
| Other short term liquid assets | 3,128 | 1,309 |
| Receivables due from other financial institutions – at call ⁽¹⁾ | 1,889 | 3,357 |
| Payables due to other financial institutions – at call ⁽¹⁾ | (6,586) | (4,877) |
| Cash and cash equivalents at end of year | 2,186 | 2,265 |

(1) At call includes certain receivables and payables due from and to financial institutions within three months.

21 (c) Disposal of Controlled Entities – Fair value of asset disposal

| | | |
|------------------------------------|----------|----------|
| Other assets | - | 1 |
| Profit on sale | - | 1 |
| Net cash inflow on disposal | - | 2 |

21 (d) Non-Cash Financing and Investing Activities

| | | |
|---|--------------|--------------|
| Shares issued under the Dividend Reinvestment Plan | 1,099 | 1,109 |
|---|--------------|--------------|

21. Notes to the Statement of Cash Flows (continued)

21 (e) Acquisition of Controlled Entities

Refer to Appendix 18 Acquisition of Controlled Entities for further details.

| | As at time of acquisitions | | | |
|--|----------------------------|---------------|----------------|------------|
| | Carrying value | Fair value | Carrying value | Fair value |
| | 30/06/09 | 30/06/09 | 30/06/08 | 30/06/08 |
| | \$M | \$M | \$M | \$M |
| Assets acquired: | | | | |
| Cash and liquid assets | 422 | 422 | 24 | 24 |
| Receivables due from other financial institutions | 283 | 283 | - | - |
| Assets at fair value through Income Statement: | | | | |
| Trading | 5,907 | 5,907 | - | - |
| Insurance | 212 | 212 | - | - |
| Derivative assets | 1,014 | 1,014 | - | - |
| Available-for-sale investments | 3 | 3 | 112 | 112 |
| Loans, bills discounted and other receivables | 58,153 | 57,351 | 241 | 241 |
| Property, plant and equipment | 177 | 225 | - | - |
| Intangible assets | 98 | 806 | 4 | 64 |
| Deferred tax assets | 255 | 610 | - | - |
| Other assets | 289 | 288 | 11 | 11 |
| Total assets | 66,813 | 67,121 | 392 | 452 |
| Deposits and other public borrowings | 50,401 | 50,677 | 202 | 202 |
| Payables due to other financial institutions | 4,673 | 4,673 | 130 | 130 |
| Liabilities at fair value through Income Statement | 250 | 250 | - | - |
| Derivative liabilities | 512 | 512 | - | - |
| Deferred tax liabilities | 54 | 258 | - | - |
| Other provisions | 84 | 84 | - | - |
| Insurance policy liabilities | 202 | 202 | - | - |
| Debt issues | 5,221 | 5,221 | - | - |
| Bills payable and other liabilities | 357 | 357 | 11 | 30 |
| Loan capital | 1,211 | 1,211 | - | - |
| Total liabilities | 62,965 | 63,445 | 343 | 362 |
| Net assets | 3,848 | 3,676 | 49 | 90 |
| Preference share placement | - | (530) | - | - |
| Goodwill | - | - | 50 | 316 |
| Gain on acquisition | - | (983) | - | - |
| Provision for remaining consideration | - | - | - | - |
| Cash consideration paid (including transaction costs) | - | 2,163 | - | 406 |
| Less: Cash and cash equivalents acquired | - | 422 | - | 24 |
| Net consideration paid | - | 1,741 | - | 382 |
| Less: Non-cash consideration | - | - | - | 141 |
| Net cash outflow on acquisition | - | 1,741 | - | 241 |

21 (f) Financing Facilities

Standby funding lines are immaterial.

Appendices

22. Analysis Template

| | Full Year Ended | | Half Year Ended | | Page |
|---|-----------------|---------------|-----------------|--------------|------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 | |
| | \$M | \$M | \$M | \$M | References |
| Profit Summary - Input Schedule | | | | | |
| Income - Cash Basis | | | | | |
| Net interest income | 9,595 | 7,907 | 5,052 | 4,543 | Page 3 |
| Other banking operating income | 4,008 | 3,312 | 1,972 | 2,036 | Page 3 |
| Total banking income | 13,603 | 11,219 | 7,024 | 6,579 | Page 3 |
| Funds management income | 1,813 | 2,307 | 808 | 1,005 | Page 3 |
| Insurance income | 910 | 832 | 478 | 432 | Page 3 |
| Operating income | 16,326 | 14,358 | 8,310 | 8,016 | Page 3 |
| Investment experience | (267) | (17) | (84) | (183) | Page 3 |
| Total income | 16,059 | 14,341 | 8,226 | 7,833 | Page 3 |
| Expenses - Cash Basis | | | | | |
| Retail Banking Services | 2,781 | 2,619 | 1,430 | 1,351 | Page 17 |
| Business and Private Banking | 1,272 | 1,205 | 645 | 627 | Page 19 |
| Institutional Banking and Markets | 679 | 598 | 366 | 313 | Page 21 |
| Wealth Management - operating expenses | 1,175 | 1,203 | 595 | 580 | Page 23 |
| Wealth Management - volume expenses | 477 | 508 | 234 | 243 | Page 23 |
| International Financial Services | 843 | 824 | 400 | 443 | Page 27 |
| Other | 55 | 64 | 61 | (6) | Page 30 |
| Total operating expenses | 7,282 | 7,021 | 3,731 | 3,551 | Page 3 |
| Profit before loan impairment expense | 8,777 | 7,320 | 4,495 | 4,282 | |
| Loan impairment expense | 2,935 | 930 | 1,328 | 1,607 | Page 3 |
| Profit before income tax | 5,842 | 6,390 | 3,167 | 2,675 | Page 3 |
| Corporate tax expense | 1,510 | 1,626 | 864 | 646 | Page 3 |
| Operating profit after tax | 4,332 | 4,764 | 2,303 | 2,029 | |
| Minority interest | 30 | 31 | 14 | 16 | Page 3 |
| Net profit after tax excluding Bankwest - cash basis | 4,302 | 4,733 | 2,289 | 2,013 | Page 3 |
| Bankwest net profit after tax | 113 | - | 113 | - | Page 3 |
| Net profit after tax - cash basis | 4,415 | 4,733 | 2,402 | 2,013 | Page 3 |
| Gain on Visa Initial Public Offering | - | 295 | - | - | Page 80 |
| Investment and restructuring | - | (264) | - | - | Page 80 |
| Defined benefit superannuation plan income/(expense) | (10) | 9 | 3 | (13) | Page 79 |
| Treasury shares valuation adjustment | (28) | 60 | (62) | 34 | Page 79 |
| Hedging and AIFRS volatility | (245) | (42) | (237) | (8) | Page 3 |
| One-off expenses | (23) | - | (23) | - | Page 79 |
| Acquisition related items: | | | | | |
| Gain on acquisition of controlled entities | 612 | - | 65 | 547 | Page 3 |
| Integration expenses | (78) | - | (78) | - | Page 79 |
| Merger related amortisation | 80 | - | 80 | - | Page 79 |
| Net profit after tax - statutory basis | 4,723 | 4,791 | 2,150 | 2,573 | Page 3 |
| Investment experience | (267) | (17) | (84) | (183) | Page 31 |
| Tax expense on investment experience | (71) | (4) | (20) | (51) | Page 31 |
| Investment experience - after tax | (196) | (13) | (64) | (132) | Page 31 |
| Net profit after tax - underlying basis | 4,611 | 4,746 | 2,466 | 2,145 | Page 3 |
| Total Operating Income | | | | | |
| Retail Banking Services | 6,476 | 5,677 | 3,292 | 3,184 | Page 17 |
| Business and Private Banking | 2,605 | 2,385 | 1,328 | 1,277 | Page 19 |
| Institutional Banking and Markets | 2,402 | 1,752 | 1,240 | 1,162 | Page 21 |
| Wealth Management (net of volume expenses) | 1,894 | 2,282 | 864 | 1,030 | Page 23 |
| International Financial Services | 1,664 | 1,587 | 841 | 823 | Page 27 |
| Bankwest | 759 | - | 759 | - | Page 29 |

22. Analysis Template (continued)

| | Full Year Ended | | Half Year Ended | | Page |
|---|-----------------|---------------|-----------------|---------------|----------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 | |
| | \$M | \$M | \$M | \$M | References |
| Profit Summary - Input Schedule | | | | | |
| Other Data | | | | | |
| Net interest income (excluding securitisation) | 10,128 | 7,787 | 5,627 | 4,501 | Page 43 |
| Average interest earning assets (excluding securitisation) | 481,248 | 385,667 | 526,512 | 436,722 | Page 43 |
| Average net assets ⁽¹⁾ | 29,189 | 25,406 | 30,715 | 28,062 | Page 33 |
| Average minority interest ⁽¹⁾ | 519 | 514 | 520 | 519 | Page 33 |
| Average other equity instruments ⁽¹⁾ | 939 | 939 | 939 | 939 | Page 33 |
| Average treasury shares ⁽¹⁾ | (276) | (251) | (282) | (276) | Page 72 |
| Average defined benefit superannuation plan net surplus ⁽¹⁾ | 439 | 1,185 | 148 | 515 | - |
| Distributions - other equity instruments | 57 | 48 | 31 | 26 | - |
| Interest expense (after tax) - Perls II | 19 | 30 | 4 | 15 | - |
| Interest expense (after tax) - Perls III | 55 | 68 | 20 | 35 | - |
| Interest expense (after tax) - Perls IV | 49 | 58 | 18 | 31 | - |
| Interest expense (after tax) - TPS | 29 | 25 | 15 | 14 | - |
| Interest expense (after tax) - Convertible notes | 35 | 41 | 12 | 23 | - |
| Weighted average number of shares - statutory basis | 1,420 | 1,307 | 1,490 | 1,352 | Page 4 |
| Weighted average number of shares - fully diluted - statutory | 1,548 | 1,424 | 1,612 | 1,535 | - |
| Weighted average number of shares - cash and underlying | 1,426 | 1,313 | 1,495 | 1,358 | Page 4 |
| Weighted average number of shares - fully diluted - cash and underlying | 1,554 | 1,430 | 1,617 | 1,541 | - |
| Weighted average number of shares - Perls II | 14 | 18 | 8 | 27 | - |
| Weighted average number of shares - Perls III | 32 | 28 | 32 | 42 | - |
| Weighted average number of shares - Perls IV | 39 | 36 | 39 | 52 | - |
| Weighted average number of shares - TPS | 19 | 13 | 19 | 29 | - |
| Weighted average number of shares - Convertible notes | 24 | 23 | 24 | 33 | - |
| Dividends per share (cents) | 228 | 266 | 115 | 113 | Page 4 |
| No. of shares at end of period excluding treasury shares | 1,519 | 1,326 | 1,519 | 1,471 | Page 72 |
| Average funds under administration | 173,872 | 194,156 | 167,001 | 179,371 | Page 6 |
| Average inforce premiums | 1,798 | 1,511 | 1,885 | 1,708 | Page 6 |
| Net assets | 31,442 | 26,137 | 31,442 | 29,987 | Page 33 |
| Total intangible assets | 9,245 | 8,258 | 9,245 | 8,486 | Page 33 |
| Minority interests | 520 | 518 | 520 | 519 | Page 33 |
| Other equity instruments | 939 | 939 | 939 | 939 | Page 33 |
| Total Fundamental Tier One Capital | 30,314 | 23,807 | 30,314 | 28,253 | Page 67 |

(1) Average of reporting period balances.

Appendices

22. Analysis Template (continued)

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Ratios - Output Summary | | | | |
| EPS | | | | |
| Net profit after tax - cash basis | 4,415 | 4,733 | 2,402 | 2,013 |
| Less distribution - other equity instruments | 57 | 48 | 31 | 26 |
| Adjusted profit for EPS calculation | 4,358 | 4,685 | 2,371 | 1,987 |
| Average number of shares (M) | 1,426 | 1,313 | 1,495 | 1,358 |
| Earnings per share - cash basis (cents) | 305.6 | 356.9 | 158.5 | 146.3 |
| Earnings per share - dilutions | | | | |
| Interest expense (after tax) - Perls II | 19 | 30 | 4 | 15 |
| Interest expense (after tax) - Perls III | 55 | 68 | 20 | 35 |
| Interest expense (after tax) - Perls IV | 49 | 58 | 18 | 31 |
| Interest expense (after tax) - TPS | 29 | 25 | 15 | 14 |
| Interest expense (after tax) - Convertible notes | 35 | 41 | 12 | 23 |
| Profit impact of assumed conversions (after tax) | 187 | 222 | 69 | 118 |
| Weighted average number of shares - Perls II (M) | 14 | 18 | 8 | 27 |
| Weighted average number of shares - Perls III (M) | 32 | 28 | 32 | 42 |
| Weighted average number of shares - Perls IV (M) | 39 | 36 | 39 | 52 |
| Weighted average number of shares - TPS (M) | 19 | 13 | 19 | 29 |
| Weighted average number of shares - Convertible Notes (M) | 24 | 23 | 24 | 33 |
| Weighted average number of shares - Executive Options (M) | - | - | - | - |
| Weighted average number of shares - dilutive securities (M) | 128 | 118 | 122 | 183 |
| Adjusted cash profit for EPS calculation | 4,358 | 4,685 | 2,371 | 1,987 |
| Add back profit impact of assumed conversions (after tax) | 187 | 222 | 69 | 118 |
| Adjusted diluted profit for EPS calculation | 4,545 | 4,907 | 2,440 | 2,105 |
| Average number of shares (M) | 1,426 | 1,313 | 1,495 | 1,358 |
| Add back weighted average number of shares (M) | 128 | 118 | 122 | 183 |
| Diluted average number of shares (M) | 1,554 | 1,430 | 1,617 | 1,541 |
| EPS diluted - cash basis (cents) | 292.4 | 343.1 | 150.9 | 136.6 |
| Net profit after tax - underlying | 4,611 | 4,746 | 2,466 | 2,145 |
| Less distribution - other equity instruments | 57 | 48 | 31 | 26 |
| Adjusted profit for EPS calculation | 4,554 | 4,698 | 2,435 | 2,119 |
| Average number of shares (M) | 1,426 | 1,313 | 1,495 | 1,358 |
| Earnings per share - underlying basis (cents) | 319.3 | 357.9 | 162.8 | 156.0 |

22. Analysis Template (continued)

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Ratios - Output Summary | | | | |
| DPS | | | | |
| Dividends | | | | |
| Dividends per share (cents) | 228 | 266 | 115 | 113 |
| No of shares at end of period (M) | 1,519 | 1,326 | 1,519 | 1,471 |
| Total dividends | 3,409 | 3,516 | 1,747 | 1,662 |
| Dividend payout ratio - cash basis | | | | |
| Net profit after tax - cash basis | 4,415 | 4,733 | 2,402 | 2,013 |
| NPAT - available for distribution to ordinary shareholders | 4,358 | 4,685 | 2,371 | 1,987 |
| Total dividends | 3,409 | 3,516 | 1,747 | 1,662 |
| Payout ratio - cash basis (%) | 78.2 | 75.0 | 73.7 | 83.6 |
| Dividend cover | | | | |
| NPAT - available for distribution to ordinary shareholders | 4,358 | 4,685 | 2,371 | 1,987 |
| Total dividends | 3,409 | 3,516 | 1,747 | 1,662 |
| Dividend cover - cash basis | 1.3 | 1.3 | 1.4 | 1.2 |
| ROE | | | | |
| Return on equity - cash basis | | | | |
| Average net assets | 29,189 | 25,406 | 30,715 | 28,062 |
| Less: | | | | |
| Average minority interests | (519) | (514) | (520) | (519) |
| Average preference shares | (939) | (939) | (939) | (939) |
| Average equity | 27,731 | 23,953 | 29,256 | 26,604 |
| Add average treasury shares | 276 | 251 | 282 | 276 |
| Less average defined benefit superannuation plan net surplus | (439) | (1,185) | (148) | (515) |
| Net average equity | 27,568 | 23,019 | 29,390 | 26,365 |
| Net profit after tax ("cash basis") | 4,415 | 4,733 | 2,402 | 2,013 |
| Less distribution - other equity instruments | 57 | 48 | 31 | 26 |
| Adjusted profit for ROE calculation | 4,358 | 4,685 | 2,371 | 1,987 |
| Return on equity - cash basis (%) | 15.8 | 20.4 | 16.3 | 15.0 |
| Return on equity - underlying basis | | | | |
| Average net assets | 29,189 | 25,406 | 30,715 | 28,062 |
| Less: | | | | |
| Average minority interests | (519) | (514) | (520) | (519) |
| Average preference shares | (939) | (939) | (939) | (939) |
| Average equity | 27,731 | 23,953 | 29,256 | 26,604 |
| Add average treasury shares | 276 | 251 | 282 | 276 |
| Less average defined benefit superannuation plan net surplus | (439) | (1,185) | (148) | (515) |
| Net average equity | 27,568 | 23,019 | 29,390 | 26,365 |
| NPAT ("underlying basis") | 4,611 | 4,746 | 2,466 | 2,145 |
| Less distribution other equity instruments | 57 | 48 | 31 | 26 |
| Adjusted profit for ROE calculation | 4,554 | 4,698 | 2,435 | 2,119 |
| Return on equity - underlying basis (%) | 16.5 | 20.4 | 16.7 | 15.9 |
| NIM | | | | |
| Net interest income (excluding securitisation) | 10,128 | 7,787 | 5,627 | 4,501 |
| Average interest earning assets (excluding securitisation) | 481,248 | 385,667 | 526,512 | 436,722 |
| NIM (%pa) | 2.10 | 2.02 | 2.16 | 2.04 |

Appendices

22. Analysis Template (continued)

| | Full Year Ended | | Half Year Ended | |
|--|-----------------|--------------|-----------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 31/12/08 |
| | \$M | \$M | \$M | \$M |
| Ratios - Output Summary | | | | |
| Productivity | | | | |
| Group operating expenses to total operating income ratio | | | | |
| Operating expenses | 7,765 | 7,021 | 4,214 | 3,551 |
| Total operating income | 17,085 | 14,358 | 9,069 | 8,016 |
| Operating expenses to total operating income (%) | 45.4 | 48.9 | 46.5 | 44.3 |
| Retail Banking Services operating expenses to total banking income ratio | | | | |
| Operating expenses | 2,781 | 2,619 | 1,430 | 1,351 |
| Total banking income | 6,476 | 5,677 | 3,292 | 3,184 |
| Operating expenses to total banking income (%) | 42.9 | 46.1 | 43.4 | 42.4 |
| Business and Private Banking operating expenses to total banking income ratio | | | | |
| Operating expenses | 1,272 | 1,205 | 645 | 627 |
| Total banking income | 2,605 | 2,385 | 1,328 | 1,277 |
| Operating expenses to total banking income (%) | 48.8 | 50.5 | 48.6 | 49.1 |
| Institutional Banking and Markets operating expenses to total banking income ratio | | | | |
| Operating expenses | 679 | 598 | 366 | 313 |
| Total banking income | 2,402 | 1,752 | 1,240 | 1,162 |
| Operating expenses to total banking income (%) | 28.3 | 34.1 | 29.5 | 26.9 |
| Wealth Management operating expenses to net operating income ratio | | | | |
| Operating expenses | 1,175 | 1,203 | 595 | 580 |
| Net operating income | 1,894 | 2,282 | 864 | 1,030 |
| Operating expenses to net operating income (%) | 62.0 | 52.7 | 68.9 | 56.3 |
| International Financial Services operating expenses to total operating income ratio | | | | |
| Operating expenses | 843 | 824 | 400 | 443 |
| Total operating income | 1,664 | 1,587 | 841 | 823 |
| Operating expenses to total operating income (%) | 50.7 | 51.9 | 47.6 | 53.8 |
| Bankwest operating expenses to total banking income ratio | | | | |
| Operating expenses | 483 | - | 483 | - |
| Total banking income | 759 | - | 759 | - |
| Operating expenses to total banking income (%) | 63.6 | - | 63.6 | - |
| Net Tangible Assets (NTA) per share | | | | |
| Net assets | 31,442 | 26,137 | 31,442 | 29,987 |
| Less: | | | | |
| Intangible assets | (9,245) | (8,258) | (9,245) | (8,486) |
| Minority interests | (520) | (518) | (520) | (519) |
| Other equity instruments | (939) | (939) | (939) | (939) |
| Total net tangible assets | 20,738 | 16,422 | 20,738 | 20,043 |
| No of shares at end of period (M) | 1,519 | 1,326 | 1,519 | 1,471 |
| Net tangible assets (NTA) per share (\$) | 13.65 | 12.38 | 13.65 | 13.63 |

23. Consolidated Balance Sheet Impact of Bankwest and St Andrew's Acquisition

As at 30 June 2009

| | Commonwealth | | | Eliminations | Commonwealth |
|--|----------------|---------------|-------------|-----------------|----------------|
| | Bank Group | Bankwest | St Andrew's | | Bank Group |
| | \$M | \$M | \$M | \$M | \$M |
| Consolidated Balance Sheet | | | | | |
| Cash and liquid assets | 11,189 | 6,181 | 74 | (6,104) | 11,340 |
| Receivables due from other financial institutions | 14,313 | 108 | - | - | 14,421 |
| Assets at fair value through Income Statement: | | | | | |
| Trading | 25,400 | 13 | - | (12) | 25,401 |
| Insurance | 17,022 | - | 238 | - | 17,260 |
| Other | 1,648 | 35 | - | (6) | 1,677 |
| Derivative assets | 26,392 | 438 | - | (472) | 26,358 |
| Available-for-sale investments | 21,592 | 64 | - | (152) | 21,504 |
| Loans, bills discounted and other receivables | 406,785 | 60,017 | - | (171) | 466,631 |
| Bank acceptances of customers | 14,728 | - | - | - | 14,728 |
| Property, plant and equipment | 2,255 | 215 | 2 | - | 2,472 |
| Investment in associates | 1,047 | - | - | - | 1,047 |
| Intangible assets | 8,516 | 34 | 14 | 681 | 9,245 |
| Deferred tax assets | 1,649 | 4 | - | - | 1,653 |
| Shares in and loans to controlled entities | 22,334 | - | - | (22,334) | - |
| Other assets | 5,796 | 301 | 10 | (37) | 6,070 |
| Assets held for sale | 565 | - | - | - | 565 |
| Total assets | 581,231 | 67,410 | 338 | (28,607) | 620,372 |
| Deposits and other public borrowings | 330,394 | 57,261 | - | (18,934) | 368,721 |
| Payables due to other financial institutions | 15,082 | 27 | - | - | 15,109 |
| Liabilities at fair value through Income Statement | 16,434 | 4,386 | - | (4,224) | 16,596 |
| Derivative liabilities | 32,146 | 459 | - | (471) | 32,134 |
| Due to controlled entities | 6,089 | - | - | (6,089) | - |
| Bank acceptances | 14,728 | - | - | - | 14,728 |
| Current tax liabilities | 880 | 3 | - | - | 883 |
| Deferred tax liabilities | 121 | - | 1 | 46 | 168 |
| Other provisions | 1,147 | 95 | 1 | - | 1,243 |
| Insurance policy liabilities | 15,848 | - | 208 | - | 16,056 |
| Debt issues | 96,916 | 1,063 | - | 3,840 | 101,819 |
| Managed fund units on issue | 914 | - | - | - | 914 |
| Bills payable and other liabilities | 7,941 | 581 | 35 | (37) | 8,520 |
| | 538,640 | 63,875 | 245 | (25,869) | 576,891 |
| Loan capital | 11,890 | - | - | 149 | 12,039 |
| Total liabilities | 550,530 | 63,875 | 245 | (25,720) | 588,930 |
| Net assets | 30,701 | 3,535 | 93 | (2,887) | 31,442 |
| Share capital: | | | | | |
| Ordinary share capital | 21,642 | 3,207 | 72 | (3,279) | 21,642 |
| Other equity instruments | 939 | - | - | - | 939 |
| Reserves | 520 | 127 | - | (131) | 516 |
| Retained profits | 7,080 | 201 | 21 | 523 | 7,825 |
| Shareholders' equity attributable to Equity holders of the Bank | 30,181 | 3,535 | 93 | (2,887) | 30,922 |
| Minority interests: | | | | | |
| Controlled entities | 520 | - | - | - | 520 |
| Total Shareholders' equity | 30,701 | 3,535 | 93 | (2,887) | 31,442 |

Appendices

24. ASB Bank Group – Statutory View

| Income Statement ⁽¹⁾ | Full Year Ended | | | |
|---|-----------------|--------------|--------------|--------------|
| | 30/06/09 | 30/06/08 | 30/06/09 | 30/06/08 |
| | NZDM | NZDM | \$M | \$M |
| Interest income | 4,755 | 4,647 | 3,888 | 3,964 |
| Interest expense | 3,775 | 3,646 | 3,087 | 3,110 |
| Net interest earnings | 980 | 1,001 | 801 | 854 |
| Other income | 532 | 364 | 435 | 310 |
| Total operating income | 1,512 | 1,365 | 1,236 | 1,164 |
| Impairment expense | 238 | 40 | 195 | 34 |
| Total operating income after loan impairment expense | 1,274 | 1,325 | 1,041 | 1,130 |
| Total operating expense | 632 | 588 | 517 | 501 |
| Salaries and other staff expense | 369 | 346 | 302 | 295 |
| Building occupancy and equipment expense | 103 | 101 | 84 | 86 |
| Information technology expense | 65 | 54 | 53 | 46 |
| Other expenses | 95 | 87 | 78 | 74 |
| Net surplus before taxation | 642 | 737 | 524 | 629 |
| Taxation | 217 | 222 | 177 | 189 |
| Net surplus after taxation | 425 | 515 | 347 | 440 |

| Balance Sheet ⁽²⁾ | As at | | | |
|---|---------------|---------------|---------------|---------------|
| | 30/06/09 | 30/06/08 | 31/12/08 | 30/06/08 |
| | NZDM | NZDM | \$M | \$M |
| Assets | | | | |
| Cash and liquid assets | 1,582 | 1,155 | 1,273 | 914 |
| Due from other banks | 1,213 | 710 | 976 | 562 |
| Money market advances | 159 | 1,223 | 128 | 968 |
| Securities at fair value through Income Statement | 6,176 | 4,962 | 4,969 | 3,928 |
| Derivative assets | 2,209 | 952 | 1,777 | 754 |
| Advances to customers | 53,056 | 49,835 | 42,684 | 39,456 |
| Property, plant and equipment | 154 | 159 | 124 | 126 |
| Intangible assets | 119 | 56 | 96 | 44 |
| Deferred taxation assets | 326 | 26 | 262 | 21 |
| Other assets | 236 | 272 | 190 | 215 |
| Total assets | 65,230 | 59,350 | 52,479 | 46,988 |
| Total interest earning and discount bearing assets | 62,000 | 57,765 | 49,879 | 45,733 |
| Liabilities | | | | |
| Money and market deposits | 20,670 | 20,545 | 16,629 | 16,266 |
| Derivative liabilities | 4,064 | 744 | 3,270 | 589 |
| Deposits from customers | 29,893 | 27,789 | 24,049 | 22,001 |
| Due to other banks | 6,151 | 5,627 | 4,949 | 4,455 |
| Other liabilities | 436 | 591 | 351 | 468 |
| Current tax liability | - | 26 | - | 21 |
| Subordinated debt | 858 | 829 | 690 | 656 |
| Total liabilities | 62,072 | 56,151 | 49,938 | 44,456 |
| Shareholders' Equity | | | | |
| Contributed capital - ordinary shareholder | 2,248 | 1,973 | 1,809 | 1,562 |
| Asset revaluation reserve | 30 | 29 | 24 | 23 |
| Available for sale reserve | 15 | 19 | 12 | 15 |
| Cash flow hedge reserves | (498) | 27 | (401) | 21 |
| Foreign currency translation reserve | 1 | - | 1 | - |
| Retained earnings | 812 | 601 | 653 | 476 |
| Ordinary shareholders' equity | 2,608 | 2,649 | 2,098 | 2,097 |
| Contributed capital - perpetual preference shareholders | 550 | 550 | 442 | 435 |
| Total Shareholders' equity | 3,158 | 3,199 | 2,540 | 2,532 |
| Total liabilities and Shareholders' equity | 65,230 | 59,350 | 52,478 | 46,988 |
| Total interest and discount bearing liabilities | 55,737 | 52,938 | 44,841 | 41,911 |

(1) The Income Statement has been translated at AUD 1.00 = NZD 1.223 for the year ended 30 June 2009 (AUD 1.00 = NZD 1.172 for the year ended 30 June 2008).

(2) Refer to Appendix 26 for rates at which the Balance Sheet has been translated.

Appendices

25. Summary

| Group | Page | Full Year Ended | | | Half Year Ended | | | |
|---|-------|-----------------|----------|-----------------------|-----------------|----------|-----------------------|-----------|
| | | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % | |
| Net profit after tax - underlying basis | \$M | 3 | 4,611 | 4,746 | (3) | 2,466 | 2,145 | 15 |
| Net profit after tax - cash basis | \$M | 3 | 4,415 | 4,733 | (7) | 2,402 | 2,013 | 19 |
| Net profit after tax excluding Bankwest - cash basis | \$M | 3 | 4,302 | 4,733 | (9) | 2,289 | 2,013 | 14 |
| Gain on Visa Initial Public Offering - after tax | \$M | 80 | - | 295 | large | - | - | - |
| Investment and restructuring - after tax | \$M | 80 | - | (264) | large | - | - | - |
| Defined benefit superannuation income/(expense) - after tax | \$M | 79 | (10) | 9 | large | 3 | (13) | large |
| Treasury shares valuation adjustment - after tax | \$M | 79 | (28) | 60 | large | (62) | 34 | large |
| Hedging and AIFRS volatility - after tax | \$M | 3 | (245) | (42) | large | (237) | (8) | large |
| One-off expenses - after tax | \$M | 79 | (23) | - | large | (23) | - | large |
| Acquisition - related items: | | | | | | | | |
| Gain on acquisition of controlled entities - after tax | \$M | 3 | 612 | - | large | 65 | 547 | (88) |
| Bankwest integration expenses - after tax | \$M | 79 | (78) | - | large | (78) | - | large |
| Merger related amortisation - after tax | \$M | 79 | 80 | - | large | 80 | - | large |
| Net profit after tax - statutory | \$M | 3 | 4,723 | 4,791 | (1) | 2,150 | 2,573 | (16) |
| Earnings per share - cash basis - basic | cents | 4 | 305.6 | 356.9 | (14) | 158.5 | 146.3 | 8 |
| Dividends per share | cents | 4 | 228 | 266 | (14) | 115 | 113 | 2 |
| Dividend payout ratio - cash basis | % | 4 | 78.2 | 75.0 | 320 bpts | 73.7 | 83.6 | large |
| Tier One Capital - Basel II | % | 6 | 8.07 | 8.17 | (10)bpts | 8.07 | 8.75 | (68)bpts |
| Total Capital - Basel II | % | 6 | 10.42 | 11.58 | (116)bpts | 10.42 | 11.39 | (97)bpts |
| Number of full time equivalent staff | No. | - | 44,218 | 39,621 | 12 | 44,218 | 45,013 | (2) |
| Return on equity - cash | % | 4 | 15.8 | 20.4 | (460)bpts | 16.3 | 15.0 | 130 bpts |
| Return on equity - underlying | % | 87 | 16.5 | 20.4 | (390)bpts | 16.7 | 15.9 | 80 bpts |
| Weighted average number of shares - statutory | M | 4 | 1,420 | 1,307 | 9 | 1,490 | 1,352 | 10 |
| Net tangible assets per share | \$ | 88 | 13.65 | 12.38 | 10 | 13.65 | 13.63 | - |
| Net interest income | | | | | | | | |
| Net interest income | \$M | 3 | 10,186 | 7,907 | 29 | 5,643 | 4,543 | 24 |
| Net interest margin | % | 6 | 2.10 | 2.02 | 8 bpts | 2.16 | 2.04 | 12 bpts |
| Other banking income ("cash basis") | \$M | 3 | 4,176 | 3,312 | 26 | 2,140 | 2,036 | 5 |
| Other banking income/total banking income | % | - | 29.1 | 29.5 | (40)bpts | 27.5 | 30.9 | (340)bpts |
| Operating expense to total operating income | % | 6 | 45.4 | 48.9 | (350)bpts | 46.5 | 44.3 | 220 bpts |
| Average interest earning assets | \$M | 6 | 481,248 | 385,667 | 25 | 526,512 | 436,722 | 21 |
| Average interest bearing liabilities | \$M | 6 | 453,458 | 362,249 | 25 | 496,742 | 410,880 | 21 |
| Impairment expense | \$M | 3 | 3,048 | 930 | large | 1,441 | 1,607 | (10) |
| Impairment expense to average risk weighted assets - Basel II | % | 15 | 1.25 | 0.46 | 79 bpts | 1.03 | 1.43 | (40)bpts |
| Impairment expense annualised as a % of average gross loans and acceptances | % | 15 | 0.68 | 0.26 | 42 bpts | 0.61 | 0.81 | (20)bpts |
| Individually assessed provisions for impairment to gross impaired assets | % | 15 | 41.1 | 40.8 | 30 bpts | 41.1 | 41.8 | (70)bpts |
| Risk weighted assets | \$M | 70 | 288,836 | 205,501 | 41 | 288,836 | 239,289 | 21 |
| Retail Banking Services | | | | | | | | |
| Cash net profit after tax | \$M | 3 | 2,107 | 1,911 | 10 | 988 | 1,119 | (12) |
| Operating expense to total banking income | % | 6 | 42.9 | 46.1 | (320)bpts | 43.4 | 42.4 | 100 bpts |
| Business and Private Banking | | | | | | | | |
| Cash net profit after tax | \$M | 3 | 736 | 721 | 2 | 363 | 373 | (3) |
| Operating expense to total banking income % | % | 6 | 48.8 | 50.5 | (170)bpts | 48.6 | 49.1 | (50)bpts |
| Institutional Banking and Markets | | | | | | | | |
| Cash net profit after tax | \$M | 3 | 166 | 771 | (78) | 334 | (168) | large |
| Operating expense to total banking income % | % | 6 | 28.3 | 34.1 | large | 29.5 | 26.9 | 260 bpts |

Appendices

25. Summary (continued)

| | Page | Full Year Ended | | | Half Year Ended | | | |
|--|------|-----------------|----------|-----------------------|-----------------|----------|-----------------------|-----------|
| | | 30/06/09 | 30/06/08 | Jun 09 vs Jun 08 % | 30/06/09 | 31/12/08 | Jun 09 vs Dec 08 % | |
| Wealth Management | | | | | | | | |
| Cash net profit after tax | \$M | 3 | 286 | 737 | (61) | 111 | 175 | (37) |
| Underlying profit after tax | \$M | 6 | 514 | 789 | (35) | 186 | 328 | (43) |
| Investment experience after tax | \$M | 23 | (228) | (52) | large | (75) | (153) | 51 |
| FUA - average | \$M | 6 | 167,677 | 186,696 | (10) | 160,974 | 173,001 | (7) |
| FUA - spot | \$M | 24 | 169,210 | 184,970 | (9) | 169,210 | 158,026 | 7 |
| FUA - Net funds flow | \$M | 25 | (6,847) | 28,614 | large | 5,625 | (12,472) | large |
| Average inforce premiums | \$M | 6 | 1,405 | 1,136 | 24 | 1,469 | 1,314 | 12 |
| Inforce premiums - spot | \$M | 24 | 1,560 | 1,250 | 25 | 1,560 | 1,378 | 13 |
| Funds management income to average FUA | % | 6 | 1.03 | 1.20 | (17)bpts | 0.96 | 1.11 | (15)bpts |
| Insurance income to average inforce premiums | % | 6 | 45.3 | 49.0 | (370)bpts | 45.2 | 46.3 | (110)bpts |
| Operating expense to net operating income | % | 6 | 62.0 | 52.7 | large | 68.9 | 56.3 | large |
| International Financial Services | | | | | | | | |
| Underlying profit after tax | \$M | 6 | 467 | 555 | (16) | 198 | 269 | (26) |
| FUA - average | \$M | 6 | 6,195 | 7,460 | (17) | 6,027 | 6,370 | (5) |
| FUA - spot | \$M | 28 | 6,124 | 6,335 | (3) | 6,124 | 6,245 | (2) |
| Average inforce premiums | \$M | 6 | 393 | 375 | 5 | 416 | 394 | 6 |
| Inforce premiums - spot | \$M | 28 | 415 | 371 | 12 | 415 | 416 | - |
| Funds management income to average FUA | % | 6 | 0.79 | 0.64 | 15 bpts | 0.77 | 0.81 | (4)bpts |
| Insurance income to average inforce premiums | % | 6 | 66.4 | 67.2 | (80)bpts | 68.8 | 59.9 | large |
| Operating expense to total operating income | % | 6 | 50.7 | 51.9 | (120)bpts | 47.6 | 53.8 | large |
| Bankwest | | | | | | | | |
| Cash net profit after tax | \$M | 3 | 113 | - | - | 113 | - | - |
| Operating expense to total banking income | % | 6 | 63.6 | - | - | 63.6 | - | - |

26. Foreign Exchange Rates

Exchange Rates Utilised

| As at | | 30/06/09 | 31/12/08 | 30/06/08 |
|------------|-----|----------|----------|----------|
| AUD 1.00 = | USD | 0.8129 | 0.6923 | 0.9656 |
| | GBP | 0.4862 | 0.4795 | 0.4841 |
| | JPY | 77.6450 | 62.5491 | 102.0700 |
| | NZD | 1.2430 | 1.1908 | 1.2631 |
| | HKD | 6.2999 | 5.3657 | 7.5323 |
| | EUR | 0.5755 | 0.4916 | 0.6113 |
| | CAD | 0.9366 | 0.8439 | 0.9734 |
| | CHF | 0.8777 | 0.7327 | 0.9821 |
| | ILS | 3.1865 | 2.6018 | 3.2298 |
| | SGD | 1.1762 | 0.9952 | 1.3145 |

27. Definitions

| Term | Description |
|--|--|
| Bankwest | Bankwest is a full service bank active in all domestic market segments, with lending diversified between the business, rural, housing and personal markets, including a full range of deposit products. |
| Business and Private Banking | Business and Private Banking provides specialised banking services to relationship managed business and Agribusiness customers, private banking to high net worth individuals and margin lending and trading through CommSec. In addition commission is received for the distribution of retail banking products through the Business and Private Banking network. |
| Dividend payout ratio | Dividends paid on ordinary shares divided by earnings (earnings are net of dividends on other equity instruments). |
| DRP | Dividend reinvestment plan. |
| DRP participation | The percentage of total issued capital participating in the dividend reinvestment plan. |
| Earnings per share | Calculated in accordance with AASB 133: Earnings per Share. |
| Expense to income ratio | Represents operating expenses as a percentage of total operating revenue. |
| Institutional Banking and Markets | Institutional Banking and Markets offers a range of resources to the Group's clients to grow and manage their business, creating customised solutions based on specific needs, industry trends and market conditions. The Total Capital Solutions offering includes debt and capital markets, risk management and transactional banking to corporate and institutional clients. This segment also has wholesale banking operations in London, New York, Singapore, Hong Kong and Malta. |
| International Financial Services | International Financial Services includes the Banking, Funds Management and Insurance businesses operating in New Zealand, Fiji, Indonesia, China, Japan, India and Vietnam excluding the international business of Institutional Banking and Markets in New Zealand. |
| Net profit after tax ("Cash basis") | Represents profit after tax and minority interests before the gain on acquisition of controlled entities, merger related amortisation, integration expenses, the gain on Visa Initial Public Offering, investment and restructuring, defined benefit superannuation plan income/expense, treasury shares valuation adjustment, unrealised gains and losses related to hedging and AIFRS volatility and other one-off non-cash expenses. |
| Net profit after tax ("Statutory basis") | Represents profit after tax, the gain on acquisition of controlled entities, merger related amortisation, integration expenses, the gain on Visa Initial Public Offering, investment and restructuring, minority interests, defined benefit superannuation plan income/expense, treasury shares valuation adjustment, unrealised gains and losses related to hedging and AIFRS volatility and other one-off non-cash expenses. This is equivalent to the statutory item "Net profit attributable to Equity holders of the Bank". |
| Net profit after tax ("Underlying basis") | Represents net profit after tax ("cash basis") excluding investment experience. |
| Net tangible assets per share | Net assets excluding intangible assets, minority interests, preference shares and other equity instruments divided by ordinary shares on issue at the end of the period. |
| Operating expense to net operating income ratio | Represents operating expenses (excluding volume expenses) as a percentage of total operating income less volume expenses. |
| Overseas | Represents amounts booked in branches and controlled entities outside Australia. |
| Retail Banking Services | Retail Banking Services includes both the manufacturing of home loan, consumer finance and retail deposit products and the sales and servicing of all Retail bank customers. In addition commission is received for the distribution of business and wealth management products through the retail distribution network. |
| Return on average shareholders' equity – Cash basis | Based on cash net profit after tax and minority interests less other equity instruments' distributions applied to average shareholders' equity, excluding minority interests, other equity instruments, treasury shares and defined benefit superannuation plan net surplus. |
| Return on average shareholders' equity – Statutory basis | Based on net profit after tax ("statutory basis") less other equity instruments' distributions applied to average shareholders' equity, excluding minority interests and other equity instruments. |
| Staff numbers | Staff numbers include all permanent full time staff, part time staff equivalents and external contractors employed by 3rd party agencies. |
| Wealth Management | Wealth Management includes the Global Asset Management, Platform Administration and Life and General Insurance businesses of the Australian operations. St Andrew's is also reported as part of the Wealth Management segment. |
| Weighted average number of shares ("Cash basic") | Includes an adjustment to deduct from ordinary shares only those "Treasury Shares" related to the investment in the Bank's shares held by the employee share scheme trust. |
| Weighted average number of shares ("Statutory basic") | Includes an adjustment to exclude "Treasury Shares" related to investments in the Bank's shares held by both the life insurance statutory funds and by the employee share scheme trust. |

Appendices

28. Market Share Definitions

Retail Banking Services

| | |
|---|--|
| Home Loans | $\frac{\text{Total Household Loans (APRA) + Securitised Assets (APRA) + Homepath}}{\text{Total Housing Loans (incl securitisations) (from RBA which includes NBFi's unlike APRA)}^{(1)}}$ |
| Credit Cards | $\frac{\text{CBA Total Credit Card Lending (APRA)}}{\text{Total Credit Cards with Interest Free + Total Credit Cards without Interest Free (from RBA which includes NBFi's unlike APRA)}^{(1)}}$ |
| Personal Lending (Other Household Lending) | $\frac{\text{CBA Term Personal Lending + Margin Lending net balances + Personal Leasing + Revolving credit}}{\text{Total Market Term Personal Lending + Margin Lending + Personal Leasing + Revolving credit from APRA}}$ |
| Household Deposits | $\frac{\text{CBA Household Deposits (as reported to APRA)}}{\text{Total Bank Household Deposits (from APRA monthly banking statistics)}}$ |
| Retail Deposits | $\frac{\text{CBA Current Deposits + Term (excl CD's) + Other (All as reported to RBA)}}{\text{Total RBA: Current Deposits with banks + Term (excl CD's) + Other with banks (from RBA monthly bulletin statistics)}^{(1)}}$ |

Business Market Share

| | |
|-------------------------------|--|
| Business Lending (APRA) | Loans to residents that are recorded on the domestic books of CBA within the non-financial corporation's sector, where this sector comprises private trading corporations, private unincorporated businesses and commonwealth, state, territory and local government non-financial corporation's (as per lending balances submitted to APRA in ARF 320.0) $\frac{\text{Total loans to the non-financial corporation's sector for all licensed banks that submit to APRA}}{\text{Total loans to the non-financial corporation's sector for all licensed banks that submit to APRA}}$ |
| Business Lending (RBA) | $\frac{\text{CBA business lending and credit (specific 'business lending' categories in lodged APRA returns - 320.0, 320.1 and 320.4)}}{\text{Total of business lending and credit to the private non-financial sector by all financial intermediaries (sourced from RBA table Lending & Credit Aggregates which is in turn sourced from specific 'business lending' categories in lodged APRA returns - 320.0, 320.1 and 320.4) (includes bills on issue and securitised business loans).}^{(1)}}$ |
| Business Deposits (APRA) | Total transaction and non-transaction account deposit balances recorded on the domestic books of CBA from residents within the non-financial corporation's sector, where this sector comprises private trading corporations, private unincorporated businesses and commonwealth, state, territory and local government non-financial corporation's (as per deposit balances submitted to APRA in ARF 320.0) $\frac{\text{Total transaction and non-transaction deposit balances from the non-financial corporation's sector for all licensed banks that submit to APRA}}{\text{Total transaction and non-transaction deposit balances from the non-financial corporation's sector for all licensed banks that submit to APRA}}$ |
| Equities Trading (CommSec) | $\frac{\text{Six months rolling average of total value of CommSec equities trades}}{\text{Six months rolling average of total value of equities market trades as measured by ASX SEATS}}$ |

(1) The RBA restates the total of all financial intermediaries retrospectively when required. This may be due to a change in definition, the inclusion of a new participant or correction of errors in prior returns. CBA restates its market share where the RBA total has changed based on current balances less implied percentage growth rates now reported by the RBA for previous months.

28. Market Share Definitions (continued)

Wealth Management

Australian Retail Funds Total funds in CBA Wealth Management retail investment products (including WM products badged by other parties)
Total funds in retail investment products market (from Plan for Life)

FirstChoice Platform Total funds in FirstChoice platform
Total funds in platform/masterfund market (from Plan for Life)

Australia (Total Life Insurance Risk) Total risk inforce premium of all CBA Group Australian life insurance companies
Total risk inforce premium for all Australian life insurance companies (from Plan for Life)

Australia (Individual Life Insurance Risk) (Individual lump sum + individual risk income) inforce premium of all CBA Group Australian life insurance companies
Individual risk inforce premium for all Australian life insurance companies (from Plan for Life)

International Financial Services

New Zealand Lending for housing All ASB residential mortgages to personal customers for housing purposes (including off balance sheet)
Total New Zealand residential mortgages to personal customers for housing purposes (from New Zealand Reserve Bank)

New Zealand Lending to Business All New Zealand dollar claims on ASB Balance Sheet excluding agriculture, Finance, Insurance, Government, Household and Non-Resident sector loans.
Total New Zealand dollar credit to the resident of business sector, based on Australia New Zealand Standard Industrial Classification (ANZSIC) excluding the following: Agriculture, Finance, Insurance, General Government, Household and Non-Resident sector loans. (from New Zealand Reserve Bank)

New Zealand Retail Deposits All New Zealand dollar retail deposits on ASB Balance Sheet
Total New Zealand dollar deposits of all New Zealand registered banks (from New Zealand Reserve Bank)

New Zealand Retail FUM Total ASB + Sovereign
Total Market net Retail Funds under Management (from Fund Source Research Limited)

New Zealand Inforce Premiums Total Sovereign excluding health (inforce annual premium income + new business – exits – other)
Total inforce premium for New Zealand (from ISI statistics)

Bankwest

Home Loans Total Household Loans (APRA) + Securitised Assets (APRA)
Total Housing Loans (incl securitisations) (from RBA which includes NBFi's unlike APRA) ⁽¹⁾

Business Lending (APRA) Loans to residents that are recorded on the domestic books of Bankwest within the non-financial corporations sector, where this sector comprises private trading corporations, private unincorporated businesses and commonwealth, state, territory and local government non-financial corporations (as per lending balances submitted to APRA in ARF 320.0)
Total loans to the non-financial corporations sector for all licensed banks that submit to APRA

Credit Cards Bankwest Total Credit Card Lending (APRA)
Total Credit Cards with Interest Free + Total Credit Cards without Interest Free (from RBA which includes NBFi's unlike APRA) ⁽¹⁾

Personal Lending (Other Household Lending) Bankwest Term Personal Lending + Margin Lending net balances + Personal Leasing + Revolving credit
Total Market Term Personal Lending + Margin Lending + Personal Leasing + Revolving credit from APRA

Household Deposits Bankwest Household Deposits (as reported to APRA)
Total Bank Household Deposits (from APRA monthly banking statistics)

Business Deposits (APRA) Total transaction and non-transaction account deposit balances recorded on the domestic books of Bankwest from residents within the non-financial corporations sector, where this sector comprises private trading corporations, private unincorporated businesses and commonwealth, state, territory and local government non-financial corporations (as per deposit balances submitted to APRA in ARF 320.0)
Total transaction and non-transaction deposit balances from the non-financial corporations sector for all licensed banks that submit to APRA

(1) The RBA restates the total of all financial intermediaries retrospectively when required. This may be due to a change in definition, the inclusion of a new participant or correction of errors in prior returns.