1H19 Headline Results Snapshot

| | Statutory earnings (\$M) (3) | | | |
|------------------|--|---|------------------|--|
| FOR | 1H19 | 4,599 | 1 0 00/ | |
| | 1H18 | 4,906 | → 6.3% | |
| | Cash earni | Cash earnings (\$M) | | |
| FOTO S | 1H19 | 4,676 | A 4 70/ | |
| | 1H18 | 4,598 | 1.7% | |
| _ | Total opera | ating income (\$M) | | |
| | 1H19 | 12,408 | 1 4 00/ | |
| (9) | 1H18 | 12,643 | ↓ 1.9% | |
| \sim | Total opera | iting expenses (\$M) | | |
| r ial | 1H19 | 5,289 | 1.0.40/ | |
| 器 | 1H18 | 5,456 | → 3.1% | |
| ^ | Loan impai | rment expense (\$M) | | |
| | 1H19 | 577 | ↓ 3.2% | |
| (\$) | 1H18 | 596 | V 012 /0 | |
| | Cost to inc | ome (efficiency ratio) | | |
| \$ | 1H19 | 42.6% | L 60 hote | |
| | 1H18 | 43.2% | → 60 bpts | |
| | Return on equity (%) | | | |
| (\$)7 | | | | |
| (= °) | 1H19 | 13.8% | ↓ 40 bpts | |
| کہ | 1H18 | 14.2% | | |
| | Capital ratio CET1 (APRA) (3) | | | |
| | 1H19 | 10.8% | ↑ 40 bpts | |
| -0 0- | 1H18 | 10.4% | 1 40 bpts | |
| ~ | Customer deposit funding ratio (%) (3) | | | |
| ((\$) | 1H19 | 69% | 1 % | |
| | 1H18 | 68% | 1 1/0 | |
| ~ | Weighted a | verage maturity of long-term debt (years) (3) | | |
| (\mathcal{O}) | 1H19 | 5.0 | ↑ 0.4 years | |
| U | 1H18 | 4.6 | i v.+ ycars | |
| * | Liquidity co | overage ratio (%) (3) (4) | | |
| (\$) | 1H19 | 131% | 4 % | |
| | 1H18 | 135% | 4 /0 | |
| | Net Stable | Funding Ratio (%) ⁽³⁾ | | |
| ਜਿਕਸ | 1H19 | 112% | A 20/ | |
| | 1H18 | 110% | 1 2% | |
| - | Cash basic | Cash basic earnings per share (cents) | | |
| S S S | 1H19 | 265.2 | Flat | |
| | 1H18 | 264.3 | Flat | |
| | | per share (cents) (3) | | |
| | 1H19 | 200 | Flot | |
| | 1H18 | 200 | Flat | |
| | | | | |

Comparative information has been restated to conform to presentation in the current period.

The financial results of discontinued operations are excluded from the individual account lines of the Bank's performance and reported as a single cash net profit after tax line item. Discontinued operations include the Bank's Australia and New Zealand life insurance businesses (Comminsure Life and Sovereign), BoComm Life, TymeDigital SA, Colonial First State Global Asset Management (CFSGAM) and PT Commonwealth Life.

Numbers are presented including discontinued operations.

Quarterly average.