

# 2020 Investment Management Fee Reductions – Commonwealth Financial Services Products

In October 2019, the Treasury Laws Amendment (Ending Grandfathered Conflicted Remuneration) Bill 2019 was passed into law and requires product providers to cease paying grandfathered conflicted remuneration (commissions) by 1 January 2021. Commission payments to Advisers are paid from the costs to operate the product overall and are not individualised or an additional cost to policyholders.

We have reduced the investment management fees for all members to reflect the overall savings from ceasing commission payments. The cost savings from ceasing to pay commissions to Advisers have been calculated and this benefit passed on in full to all members who hold the product.

From 1 March 2020, CMLA will reduce the investment management fees for the products listed below. This reduction will be reflected in the indirect cost ratios (ICR)<sup>^</sup> used in the calculation of your fees and costs on annual statements and published in the investment **performance reports**.

Only fees that are changing are shown in each table. Any existing fees not shown remain unchanged.

Commonwealth Life Rollover Bonds		Investment Management Fees*	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	C3	1.50	1.35
Commonwealth Managed	M3	1.90	1.71

Commonwealth Rollover Fund - policies opened before 20 April 1994		Investment Management Fees*	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	D3	1.50	1.35
Commonwealth Managed	N3	1.90	1.71
Commonwealth Balanced	RB	1.80	1.62
Commonwealth Growth	RG	1.95	1.75
Commonwealth Savings	RS	1.20	1.06

<b>Commonwealth Rollover Fund - policies opened on or after 20 April 1994</b>		<b>Investment Management Fees*</b>	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	D2	1.50	1.35
Commonwealth Managed	N2	1.90	1.71
Commonwealth Balanced	R2	1.80	1.62
Commonwealth Growth	G2	1.95	1.76
Commonwealth Savings	S2	1.20	1.07

<b>Commonwealth Life Corporate Super Bonds - policies opened before 1 January 1995</b>		<b>Investment Management Fees*</b>	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	B3	1.20	1.09
Commonwealth Balanced	CB	1.20	1.09
Commonwealth Managed	L3	1.20	1.05
Commonwealth Growth	CG	1.20	1.08

<b>Commonwealth Life Corporate Super Bonds - opened on or after 1 January 1995</b>		<b>Investment Management Fees*</b>	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	Z2	1.20	1.08
Commonwealth Balanced	I2	1.20	1.08
Commonwealth Managed	H2	1.20	1.08
Commonwealth Growth	L2	1.20	1.08

<b>Commonwealth Life Business Super Bonds - policies opened before 1 January 1995</b>		<b>Investment Management Fees*</b>	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	E3	1.95	1.76
Commonwealth Managed	P3	1.95	1.75
Commonwealth Growth	BG	1.95	1.74

Commonwealth Life Business Super Bonds - policies opened on or after 1 January 1995		Investment Management Fees*	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	E2	1.95	1.76
Commonwealth Balanced	J2	1.95	1.76
Commonwealth Managed	P2	1.95	1.75
Commonwealth Growth	F2	1.95	1.76

Commonwealth Life Insurance and Family Bonds - policies opened before 1 July 1995		Investment Management Fees*	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	C1	1.65	1.49
Commonwealth Managed	M1	1.65	1.48

Commonwealth Life Insurance and Family Bonds - policies opened on or after 1 July 1995		Investment Management Fees*	
Investment Option Name	Investment Option Code	Pre 1 March 2020 (% p.a.)	From 1 March 2020 (% p.a.)
Commonwealth Capital Secure	C2	1.65	1.49
Commonwealth Managed	M2	1.65	1.48

Issued by The Colonial Mutual Life Assurance Society Limited ABN 12 004 021 809 AFSL 235035 (CMLA).

^ Indirect Cost Ratio (ICR) is the approximate amount deducted from your investment and covers amounts that have reduced the return of your investment but are not charged as a fee.

\*Additional investment fees or costs may be charged to the investment option. These costs will be disclosed in the Annual Statement under the 'Fees and costs' section in the labelled 'Indirect costs of your investment'.