

## Media Release

## **ATTACHMENT 1**

ATTACHIVI	Retail Banking Services	Premium Financial Services	Investment & Insurance Services	Institutional & Business Services	International Financial Services	
Customer Group	Personal banking customers, Small business banking customers	Personal financial services clients	Agents, Brokers, Financial Advisers	Institutional, Corporate, Commercial business customers	Corporate Business, Retail	
Product	Home Loans, Personal Lending, Credit Cards, Banking Deposits, Transaction A/c	Wealth Management, Packaged Products, Share broking	Superannuation, Funds Management, Insurance, Master Funds Property Mgt/Services	Corporate Finance, Financial Markets, Business Services, Custody	New Zealand Banking and Insurance Asia Insurance	
How	Branch, Ezy-Banking, ATM, EFTPOS, Phone, On-line, Mortgage brokers	Relationship managers, Premium investment centres, On-line	Agents, brokers, Financial Advisers, Premium investment centres Dealerships	Relationship managers, Business centres		
Brand	Commonwealth	Commonwealth ComSec	Commonwealth Colonial First State Colonial TGM	Commonwealth	ASB Bank CMG Asia	
Services	Group Technology, Back	Group Technology, Back Office Operations, Procurement, Shared Services				
Support	Finance, Risk Management, Human Resources, Strategy, Legal, Secretariat					