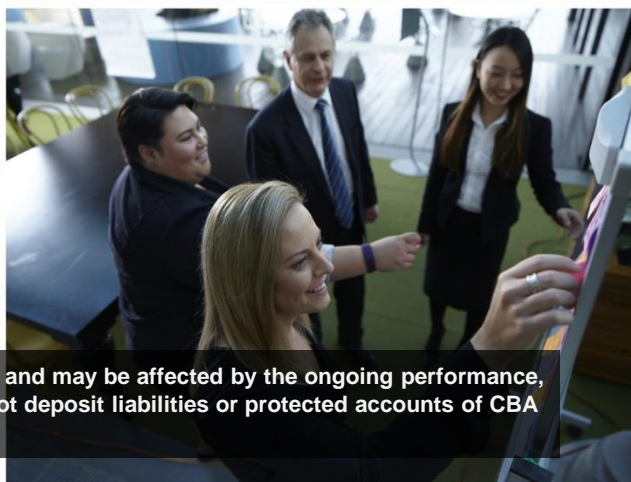




CommBank PERLS IX Capital Notes

Investor Presentation

20 February 2017



Investments in PERLS IX are an investment in CBA and may be affected by the ongoing performance, financial position and solvency of CBA. They are not deposit liabilities or protected accounts of CBA under the Banking Act 1959 (Cth)



Disclaimer

This presentation has been prepared by the Commonwealth Bank of Australia ("CBA") in relation to the offer of CommBank PERLS IX Capital Notes ("PERLS IX") (the "Offer"). The Offer will be made in or accompanied by a copy of the Prospectus ("Prospectus"). CBA intends to lodge a replacement Prospectus which will include the margin determined after the bookbuild to be held on or about 28 February 2017.

The information provided in this presentation is not investment advice and has been prepared without taking into account your investment objectives, financial situation or particular needs (including financial and taxation issues). Investors should carefully read and consider the Prospectus in full and seek advice from your financial adviser or other professional adviser before deciding to invest in the Offer. If you are a Colonial Group Subordinated Noteholder, there is additional information for you provided in the separate Colonial Group Subordinated Notes Information Booklet (which forms part of the Prospectus). Any decision by a person to apply for the PERLS IX should be made on the basis of information contained in the Prospectus and an independent assessment as to whether to invest, and not in reliance on any information contained in this presentation. Anyone wishing to acquire PERLS IX will need to complete the application form in or accompanying the Prospectus during the Offer period. To obtain a Prospectus, interested investors should contact their broker or call the PERLS IX Information Line on 1800 095 654 (Monday to Friday 8.00am – 7.30pm, Sydney time) or visit www.commsec.com.au.

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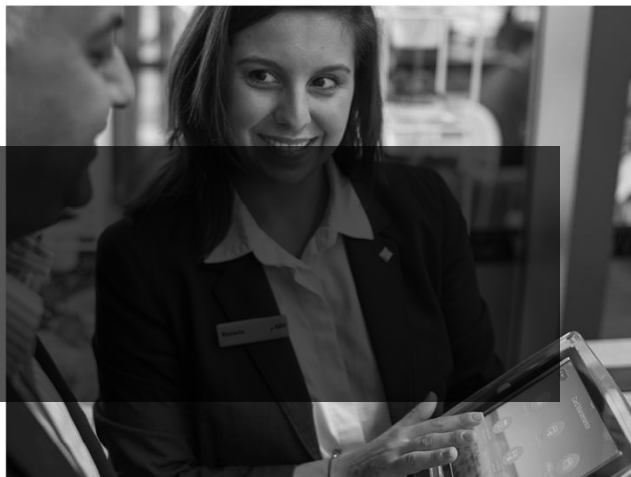
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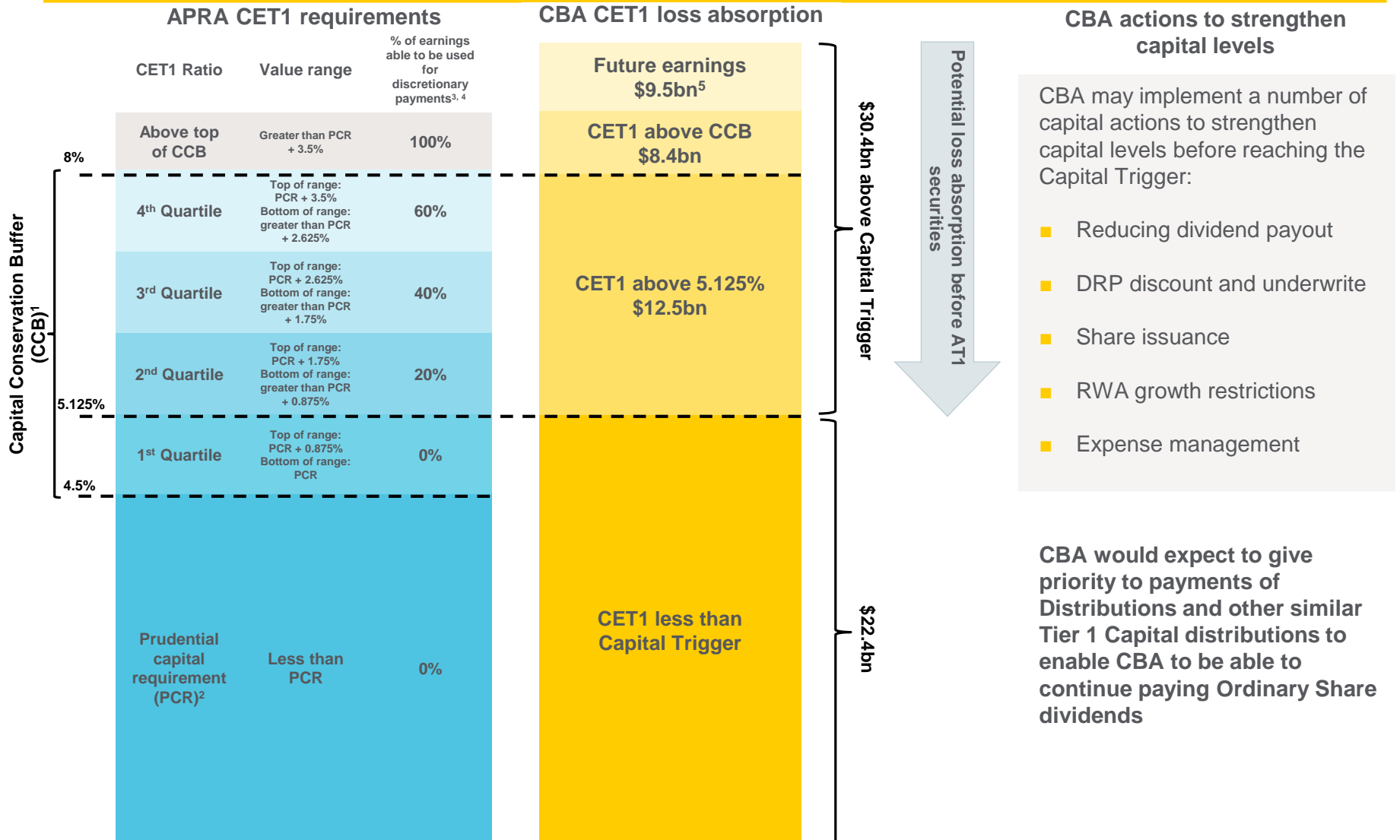
Past performance is not indicative of future performance and no guarantee of future returns is implied or given. This presentation contains certain forward looking statements that involve risks and uncertainties. These forward looking statements are based on the beliefs of CBA's management as well as assumptions made by, and information currently available to, CBA's management, and speak only as of the date of this presentation. CBA can give no assurance that the forward looking statements in this presentation will not materially differ from actual results, and the inclusion of forward looking statements in this presentation should not be regarded as a representation by CBA or any other person that they will be achieved.



Overview

CommBank PERLS IX Capital Notes ("PERLS IX")	<ul style="list-style-type: none"> ■ PERLS IX are subordinated, unsecured notes issued by CBA, through its New Zealand branch
Offer size	<ul style="list-style-type: none"> ■ A\$750 million, with the ability to raise more or less
Use of proceeds	<ul style="list-style-type: none"> ■ The Offer raises Tier 1 Capital to satisfy CBA's regulatory capital requirements and maintain the diversity of CBA's sources and types of funding ■ The net proceeds of the Offer will be used to fund CBA's business
Face Value	<ul style="list-style-type: none"> ■ Initial Face Value is A\$100 per PERLS IX but may be reduced following a Capital Trigger Event or Non-Viability Trigger Event
Term	<ul style="list-style-type: none"> ■ PERLS IX are perpetual, meaning they have no fixed maturity date and if not Exchanged or Redeemed could remain on issue indefinitely ■ However, on the Mandatory Exchange Date (31 March 2024), CBA must Exchange all PERLS IX into Ordinary Shares (subject to the Mandatory Exchange Number and Mandatory Exchange Conditions) ■ CBA may Exchange or Redeem PERLS IX earlier on the occurrence of certain events (subject to APRA approval)
Call Date	<ul style="list-style-type: none"> ■ CBA may in its absolute discretion Redeem or Resell all or some PERLS IX on 31 March 2022, subject to APRA approval
Distributions	<ul style="list-style-type: none"> ■ PERLS IX are scheduled to pay quarterly, floating rate Distributions which are expected to be fully franked ■ Margin to be determined through the Bookbuild and is expected to be between 3.90% and 4.10% per annum
Offer Structure	<ul style="list-style-type: none"> ■ The Offer comprises: <ul style="list-style-type: none"> — a Broker Firm Offer – offer to retail investors who are clients of a Syndicate Broker; and — a Securityholder Offer – offer to eligible holders of Ordinary Shares, PERLS VI, PERLS VII, PERLS VIII or Colonial Group Subordinated Notes and you have a registered address in Australia ■ Eligible Colonial Group Subordinated Noteholders who participate in the Priority Securityholder Offer will receive a priority allocation over the other Securityholders
Minimum Application	<ul style="list-style-type: none"> ■ Minimum Application of 50 PERLS IX (\$5,000) and thereafter in multiples of 10 PERLS IX (\$1,000) ■ Minimum Application does not apply to Eligible Colonial Group Subordinated Noteholders applying under the Priority Securityholder Offer
ASX quotation	<ul style="list-style-type: none"> ■ It is expected that PERLS IX will be quoted under code "CBAPF" on ASX

CET1 capital and future earnings absorbs losses before Additional Tier 1 securities



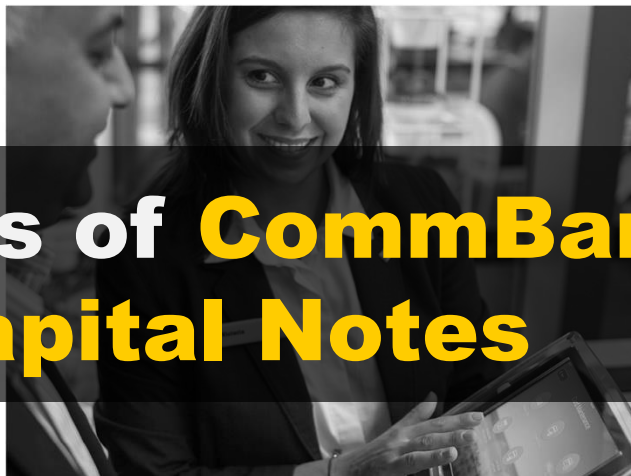
1. Above example assumes that the total CCB (including the D-SIB buffer of 1% and CCyB of 0%) is 3.5%. In January 2017, APRA announced that the CCyB for Australian exposures will remain at 0%. The Group has limited exposures to those offshore jurisdictions in which a CCyB in excess of 0% has been imposed

2. 4.5% minimum plus any amount required by APRA

3. Discretionary payments include ordinary share dividends, Tier 1 Capital distributions and staff bonuses

4. APRA has provided guidance to the industry (30 August 2016) that an ADI can apply to APRA to make discretionary payments in excess of the constraints imposed by the CCB regime

5. Note that "Future earnings" is not a forecast. Based on the prior 12 months of Cash NPAT (1H17 and 2H16 Cash NPAT)



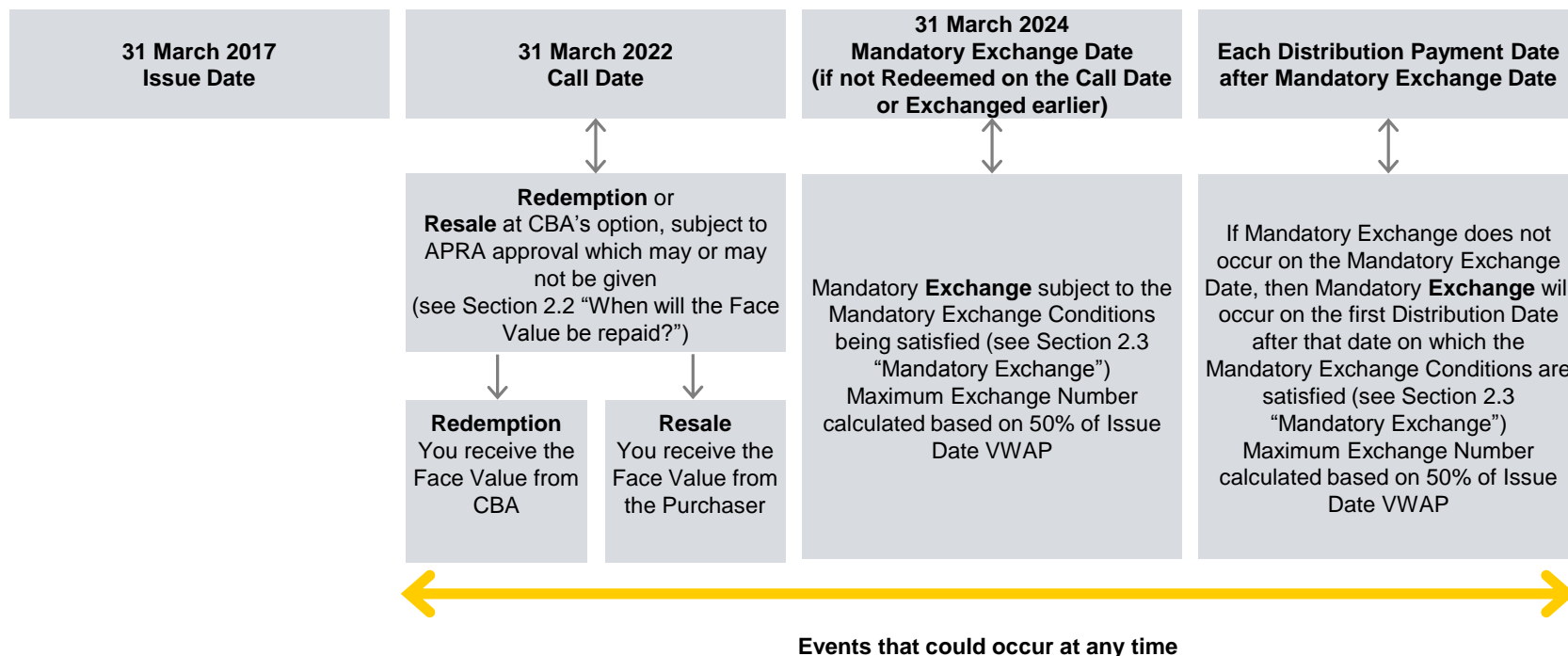
Key Features of CommBank PERLS IX Capital Notes

Distributions

Distributions	<ul style="list-style-type: none"> ■ PERLS IX are scheduled to pay quarterly, floating rate Distributions ■ The first Distribution is scheduled to be paid on 15 June 2017 ■ Distributions are expected to be fully franked, but will be increased to compensate Holders to the extent that a Distribution is not fully franked ■ Distributions are discretionary and subject to the distribution payment conditions being satisfied
Distribution Rate	<ul style="list-style-type: none"> ■ $\text{Distribution Rate} = (\text{Market Rate} + \text{Margin}) \times (1 - \text{Tax Rate})$ ■ Margin to be determined through the Bookbuild and is expected to be between 3.90% and 4.10% per annum
Dividend and capital restrictions	<ul style="list-style-type: none"> ■ Distributions may not be paid in certain circumstances ■ Distributions that are not paid do not accrue and will not be subsequently paid ■ If a Distribution is not paid then, from that Distribution Payment Date and until a Distribution is paid in full on a subsequent Distribution Payment Date, CBA cannot (subject to certain exceptions): <ul style="list-style-type: none"> — declare or determine a dividend on Ordinary Shares; or — return any capital or undertake any buy-backs or repurchases in relation to Ordinary Shares ■ Non-payment of a Distribution will not be an event of default and CBA will have no liability to Holders in respect of the unpaid Distribution

Summary of events that may affect PERLS IX

PERLS IX do not have a fixed maturity date but may be Exchanged into Ordinary Shares, Redeemed or Resold. The diagram below summarises when these events could occur¹. If none of these events occur, PERLS IX could remain on issue indefinitely and the Face Value will not be repaid



Redemption at CBA's option for tax or regulatory reasons (see Section 2.2 "When will the Face Value be repaid?")
 Automatic Exchange if a Capital Trigger Event, Non-Viability Trigger Event or Change of Control Event occurs (see Section 2.4 "Automatic Exchange on a Capital Trigger Event or Non-Viability Trigger Event" and Section 2.5 "Automatic Exchange on a Change of Control Event"). Maximum Exchange Number calculated based on 20% of Issue Date VWAP

¹ Section references in the diagram are references to sections of the Prospectus

Early Redemption & Resale

Early Redemption Rights for CBA	<ul style="list-style-type: none">■ CBA may Redeem PERLS IX in the following circumstances (subject to certain conditions including prior written approval by APRA):<ul style="list-style-type: none">— on the Call Date (31 March 2022) – all or some PERLS IX; or— at any time – all of PERLS IX for tax or regulatory reasons■ Approval to Redeem is at the discretion of APRA and may or may not be given
Resale on the Call Date	<ul style="list-style-type: none">■ On the Call Date (31 March 2022), CBA may elect that Resale occur in relation to all or some PERLS IX■ If Resale occurs, your PERLS IX will be purchased by a third party for a cash amount equal to their Face Value
No early Exchange or Redemption rights for Holders	<ul style="list-style-type: none">■ You do not have a right to request that your PERLS IX be Exchanged or Redeemed early for any reason■ To realise your investment, you can sell your PERLS IX on ASX at the prevailing market price

Mandatory Exchange

Mandatory Exchange	<ul style="list-style-type: none"> ■ On the Mandatory Exchange Date (31 March 2024), CBA must Exchange all PERLS IX (subject to the Maximum Exchange Number and Mandatory Exchange Conditions) for a variable number of Ordinary Shares with the benefit of a 1% discount¹ ■ If all of the Mandatory Exchange Conditions are not satisfied on that date, the Mandatory Exchange Date will be the first Distribution Payment Date after that date on which all the Mandatory Exchange Conditions are satisfied
Maximum Exchange Number	<ul style="list-style-type: none"> ■ Calculated according to the formula: (Face Value) / (Relevant Percentage x Issue Date VWAP) ■ The Relevant Percentage is 50% if Exchange is occurring on a Mandatory Exchange Date
Mandatory Exchange Conditions	<ul style="list-style-type: none"> ■ There are three Mandatory Exchange Conditions: <ul style="list-style-type: none"> — First Mandatory Exchange Condition: the VWAP of Ordinary Shares on the 25th Business Day before (but not including) a possible Mandatory Exchange Date is greater than 56% of the Issue Date VWAP; — Second Mandatory Exchange Condition: the VWAP of Ordinary Shares during the period of 20 Business Days before (but not including) a possible Mandatory Exchange Date is greater than 50.51% of the Issue Date VWAP; and — Third Mandatory Exchange Condition: Ordinary Shares are listed or admitted to trading on ASX as at the Mandatory Exchange Date ■ The First and Second Mandatory Exchange Conditions are intended to provide some protection for Holders against Exchange occurring when the price of Ordinary Shares has fallen to such a level that you would only receive the Maximum Exchange Number ■ The Third Mandatory Exchange Condition is intended to provide protection to Holders to enable them to sell the Ordinary Shares they receive on ASX if they wish to do so

¹ The number of Ordinary Shares received for each PERLS IX will have a value equal to A\$101.01 (based on the Face Value (initially A\$100) and the VWAP of Ordinary Share during the 20 Business Days before the Mandatory Exchange Date with a benefit of a 1% discount)

Automatic Early Exchange – Non-Viability Trigger Event

Non-Viability Trigger Event	<ul style="list-style-type: none"> ■ A Non-Viability Trigger Event occurs when APRA notifies CBA in writing that it believes: <ul style="list-style-type: none"> — Exchange of all or some PERLS IX (or the taking of an action in relation to other capital instruments of the CBA Group), is necessary because, without it, CBA would become non-viable; or — a public sector injection of capital, or equivalent support, is necessary because, without it, CBA would become non-viable
Examples of situations in which a Non-Viability Trigger Event may occur	<ul style="list-style-type: none"> ■ Whether a Non-Viability Trigger Event will occur is at the discretion of APRA – there are currently no precedents ■ The circumstances in which APRA may exercise its discretion are not limited to when APRA may have a concern about a bank's capital levels but may also include when APRA has a concern about a bank's funding and liquidity levels
Exchange following a Non-Viability Trigger Event	<ul style="list-style-type: none"> ■ If a Non-Viability Trigger Event occurs, CBA must immediately Exchange such number of PERLS IX (or a percentage of the Face Value of each PERLS IX) as specified by APRA or necessary to satisfy APRA that CBA will no longer be non-viable ■ On Exchange, Holders receive a variable number of Ordinary Shares (subject to the Maximum Exchange Number) with the benefit of a 1% discount ■ The Mandatory Exchange Conditions do not apply and the Terms provide that Exchange occurs automatically without the need for any further act or step by CBA and that CBA will recognise Holders as having been issued Ordinary Shares
Maximum Exchange Number	<ul style="list-style-type: none"> ■ Calculated according to the formula: $(\text{Face Value}) / (\text{Relevant Percentage} \times \text{Issue Date VWAP})$ ■ The Relevant Percentage is 20% if Exchange is occurring as a result of a Non-Viability Trigger Event

Automatic Early Exchange – Capital Trigger Event

Capital Trigger Event	<ul style="list-style-type: none"> A Capital Trigger Event occurs when: <ul style="list-style-type: none"> CBA determines; or APRA notifies CBA in writing that it believes that either or both the CBA Level 1 Common Equity Tier 1 Capital Ratio or CBA Level 2 Common Equity Tier 1 Capital Ratio is equal to or less than 5.125%
Exchange following a Capital Trigger Event	<ul style="list-style-type: none"> If a Capital Trigger Event occurs, CBA must immediately Exchange such number of PERLS IX (or a percentage of the Face Value of each PERLS IX) as is sufficient to return the relevant Common Equity Tier 1 Capital Ratio to above 5.125% The Mandatory Exchange Conditions do not apply and the Terms provide that Exchange occurs automatically without the need for any further act or step by CBA and that CBA will recognise Holders as having been issued Ordinary Shares
Maximum Exchange Number	<ul style="list-style-type: none"> Calculated according to the formula: (Face Value) / (Relevant Percentage x Issue Date VWAP) The Relevant Percentage is 20% if Exchange is occurring as a result of a Capital Trigger Event
Common Equity Tier 1 Capital Ratio	<ul style="list-style-type: none"> The Common Equity Tier 1 Capital Ratio is the ratio of CBA's Common Equity Tier 1 Capital to its risk-weighted assets, where Common Equity Tier 1 Capital is the strongest form of capital held by CBA As at 31 December 2016, CBA's Level 2 Common Equity Tier 1 Capital Ratio was 9.9%. This equates to a surplus of approximately A\$20.9bn above the Capital Trigger Event level of 5.125%

CBA Level 2 Common Equity Tier 1 Capital levels (under APRA's approach)

	Common Equity Tier 1 Capital Ratio	Common Equity Tier 1 Capital (A\$bn)	Capital Trigger Event	Capital Trigger Event (A\$bn)	Surplus above Capital Trigger Event	Surplus Common Equity Tier 1 Capital (A\$bn)
31 Dec 2016	9.9%	43.3	5.125%	22.4	4.8%	20.9
30 Jun 2016	10.6%	41.7	5.125%	20.2	5.5%	21.5
31 Dec 2015	10.2%	40.2	5.125%	20.1	5.1%	20.1
30 Jun 2015	9.1%	33.4	5.125%	18.9	4.0%	14.5

Key Differences between Colonial Group Subordinated Notes and PERLS IX

There are significant differences between PERLS IX and the Colonial Group Subordinated Notes, and PERLS IX may not suit your investment objectives, financial situation or particular needs. If you have any questions about the differences, you should seek advice from your financial adviser or other professional adviser before deciding to invest in PERLS IX.

	Colonial Group Subordinated Notes	CommBank PERLS IX Capital Notes
Issuer	Colonial Holding Company Limited, a subsidiary of CBA	CBA
Legal Form	Subordinated unsecured note	Perpetual, subordinated, unsecured note
Initial Face Value	A\$100	A\$100
ASX Code	CNGHA	CBAPF ¹
Margin	3.25%	Expected to be between 3.90% and 4.10% and will be determined through the Bookbuild
Quarterly Distributions	Floating rate	Floating rate, expected to be fully franked
Call Date/Resale Date	31 March 2017	31 March 2022 ²
Maturity Date	31 March 2037	Perpetual, if not Exchanged or Redeemed could remain on issue indefinitely
Exchange	N/A	CBA must Exchange on 31 March 2024 if the Mandatory Exchange Conditions are satisfied. This means you will receive Ordinary Shares
CBA ordinary share price for first mandatory exchange condition	N/A	56% of Issue Date VWAP
Capital Trigger Event	No	Yes. Exchange automatically occurs if CBA's Common Equity Tier 1 Capital Ratio is equal to or less than 5.125%
Non-Viability Trigger Event	No	Yes. Exchange automatically occurs if APRA notifies CBA in writing that it believes: <ul style="list-style-type: none"> • Exchange of all or some PERLS IX (or the taking of an action in relation to other capital instruments of the CBA Group) is necessary because, without it, CBA would become non-viable; or • A public sector injection of capital, or equivalent support, is necessary because, without it, CBA would become non-viable
Ranking in a winding up (assuming no Exchange)	Ranks equivalent to other subordinated unsecured creditors of Colonial Holding Company Limited	Ranks equivalent to a CBA preference share

¹ CBA will apply for quotation of PERLS IX on ASX. It is expected that PERLS IX will be quoted under this code

² Call Date/Resale is two years prior to the Mandatory Exchange Date

Comparison to other CBA hybrid securities

There are differences between PERLS IX and other CBA PERLS securities, and PERLS IX may not suit your investment objectives, financial situation or particular needs. If you have any questions about the differences, you should seek advice from your financial adviser or other professional adviser before deciding to invest in PERLS IX.

		Other hybrid securities issued by CBA		
	CommBank PERLS IX Capital Notes	PERLS VI	PERLS VII	PERLS VIII
Issuer	CBA	CBA	CBA	CBA
Legal Form	Perpetual note	Perpetual note	Perpetual note	Perpetual note
Initial Face Value	A\$100	A\$100	A\$100	A\$100
ASX code	CBAPF ¹	CBAPC	CBAPD	CBAPE
Margin	Expected to be between 3.90% and 4.10% per annum and will be determined through the Bookbuild	3.80% per annum	2.80% per annum	5.20% per annum
Quarterly Distributions	Floating rate, expected to be fully franked	Floating rate, expected to be fully franked	Floating rate, expected to be fully franked	Floating rate, expected to be fully franked
Call Date / Resale Date	31 March 2022 ²	15 December 2018 ²	15 December 2022 ²	15 October 2021 ²
Exchange	CBA must Exchange on 31 March 2024 if the Mandatory Exchange Conditions are satisfied	CBA must exchange for Ordinary Shares on 15 December 2020 if certain conditions are satisfied	CBA must exchange for Ordinary Shares on 15 December 2024 if certain conditions are satisfied	CBA must exchange for Ordinary Shares on 15 October 2023 if certain conditions are satisfied
CBA ordinary share price for first mandatory exchange condition	56% of Issue Date VWAP	\$31.41	\$44.03	\$42.28
Capital Trigger Event	Common Equity Tier 1 Capital Ratio equal to or less than 5.125%	Common Equity Tier 1 Capital Ratio equal to or less than 5.125%	Common Equity Tier 1 Capital Ratio equal to or less than 5.125%	Common Equity Tier 1 Capital Ratio equal to or less than 5.125%
Non-Viability Trigger Event	Yes	Yes	Yes	Yes
Ranking in a winding up (assuming no Exchange)	Ranks equivalent to a preference share	Ranks equivalent to a preference share	Ranks equivalent to a preference share	Ranks equivalent to a preference share

¹ CBA will apply for quotation of PERLS IX on ASX. It is expected that PERLS IX will be quoted under this code

² Call Date/Resale is two years prior to the Mandatory Exchange Date



1H17 Financial Results

Snapshot – 1H17 Results¹

Financial			Operating Performance ²		
Cash earnings (\$m)	4,907	2%	Group (\$m)	7,449	4%
ROE (Cash)	16.0%	(130) bpts	Retail Banking Services (\$m)	3,868	9%
Cash EPS (\$)	2.86	-	Business and Private Banking (\$m)	1,196	2%
DPS (\$)	1.99	1 cent	Institutional Banking & Markets ³ (\$m)	940	2%
Cost-to-Income	43.3%	120 bpts	Wealth Management (\$m)	306	(35%)
NIM (%)	2.11	(4) bpts	NZ (\$NZm)	775	4%
NIM (%) ex Treasury & Markets	2.08	(5) bpts	Bankwest (\$m)	552	(1%)
Balance Sheet			Capital & Funding		
Total assets (\$bn)	972	8%	Capital - CET1 (Int'l) ⁴	15.4%	110 bpts
Total liabilities (\$bn)	910	8%	Capital - CET1 (APRA)	9.9%	(30) bpts
FUA (\$bn) – average	150	4%	LT Wholesale Funding WAM (yrs)	4.2	0.3yrs
RWA (\$bn)	436	11%	Deposit Funding (%)	66%	-
Provision to Credit RWAs (%)	1.02	(9) bpts	Liquidity Coverage Ratio (%)	135%	large
			Leverage Ratio (APRA) (%)	4.9%	(10) bpts

¹ All movements on prior comparative period unless stated

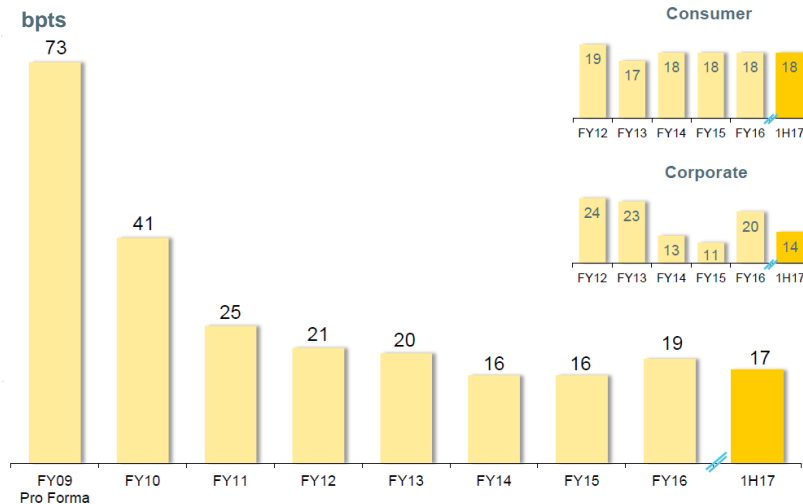
² Operating performance is Total Operating Income less Operating Expense

³ Growth (2%) exc CVA / FVA

⁴ The analysis aligns with the APRA study entitled "International capital comparison study" (13 July 2015)

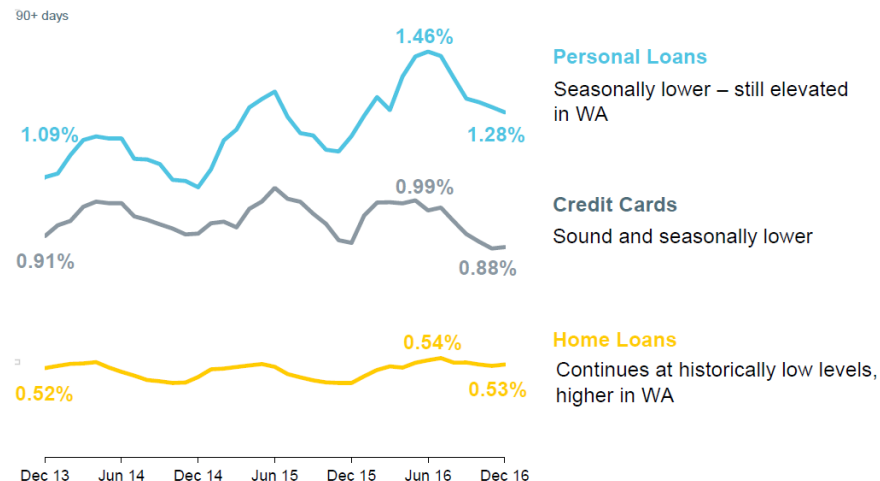
Sound credit quality

LIE remains low



Cash LIE (Loan Impairment Expense) basis points calculated as a percentage of average Gross Loans and Acceptances (GLA).
 FY09 includes Bankwest on a pro-forma basis and is based on LIE for the year.
 Statutory LIE for FY10 48 bpts, FY13 21 bpts and FY14 16 bpts.

Consumer arrears lower



Personal Loans

Seasonally lower – still elevated in WA

Credit Cards

Sound and seasonally lower

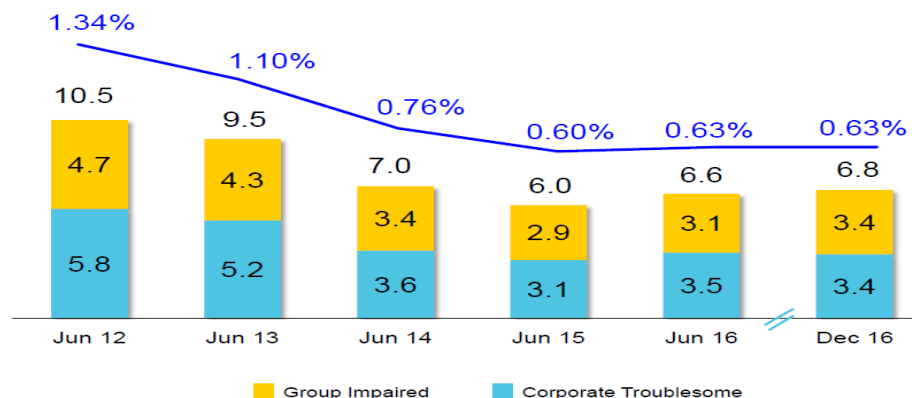
Home Loans

Continues at historically low levels, higher in WA

Consumer Home Loans Arrears exclude Reverse Mortgage, Commonwealth Portfolio Loan (RBS only) and Residential Mortgage Group (RBS only) loans.

Group TIA marginally higher

% of TCE

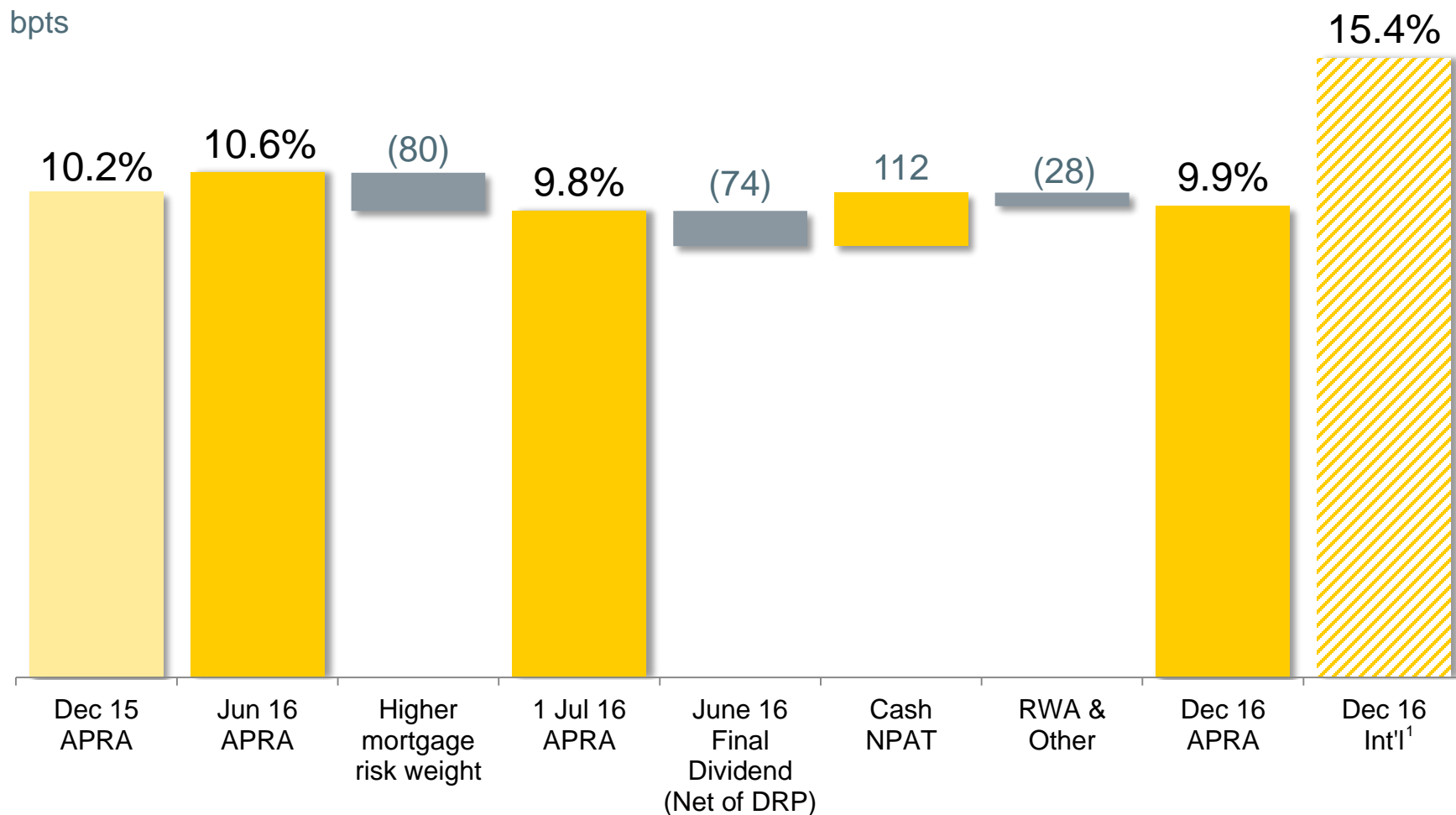


Group Impaired

Corporate Troublesome

Strong capital position

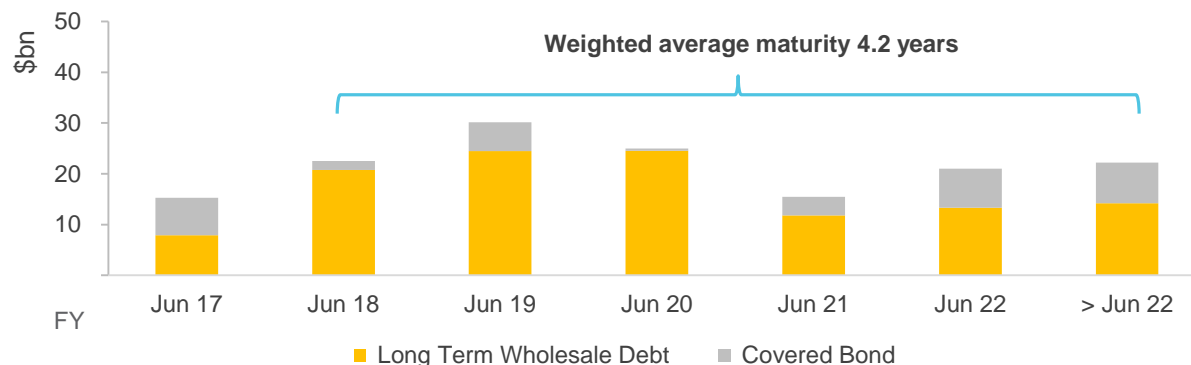
Common Equity Tier 1 (CET1)



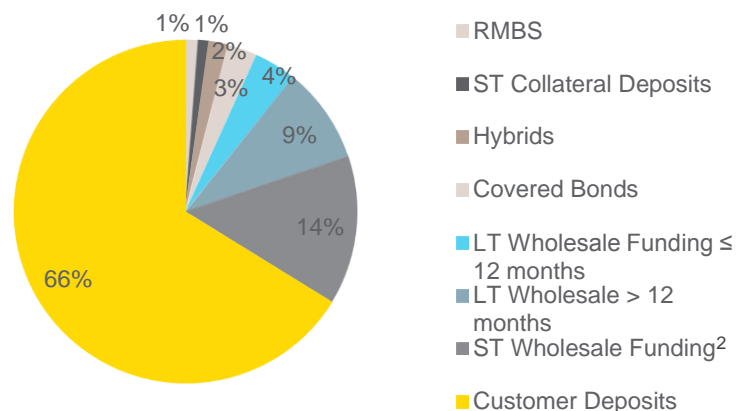
¹ The analysis aligns with the APRA study entitled "International capital comparison study" (13 July 2015).

Funding and liquidity

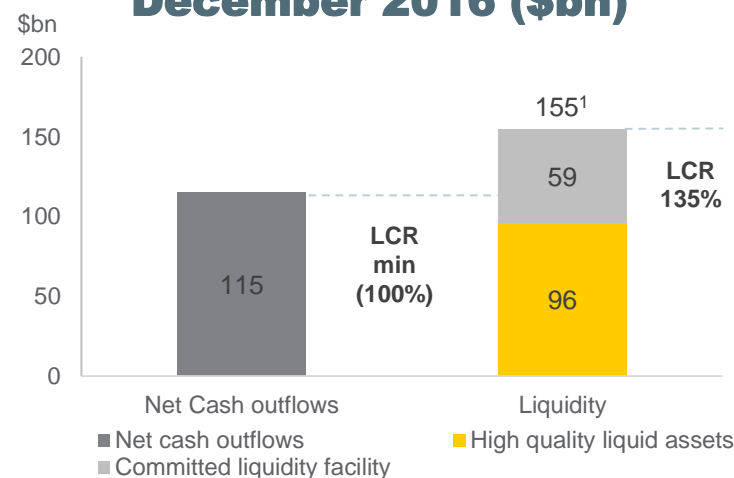
CBA's term wholesale funding profile as at 31 December 2016 (\$bn)



CBA's funding by type¹ as at 31 December 2016



CBA's liquid assets as at 31 December 2016 (\$bn)



1. Reported at current FX rates
2. Includes central bank deposits and liabilities due to other financial institutions (including collateral received)

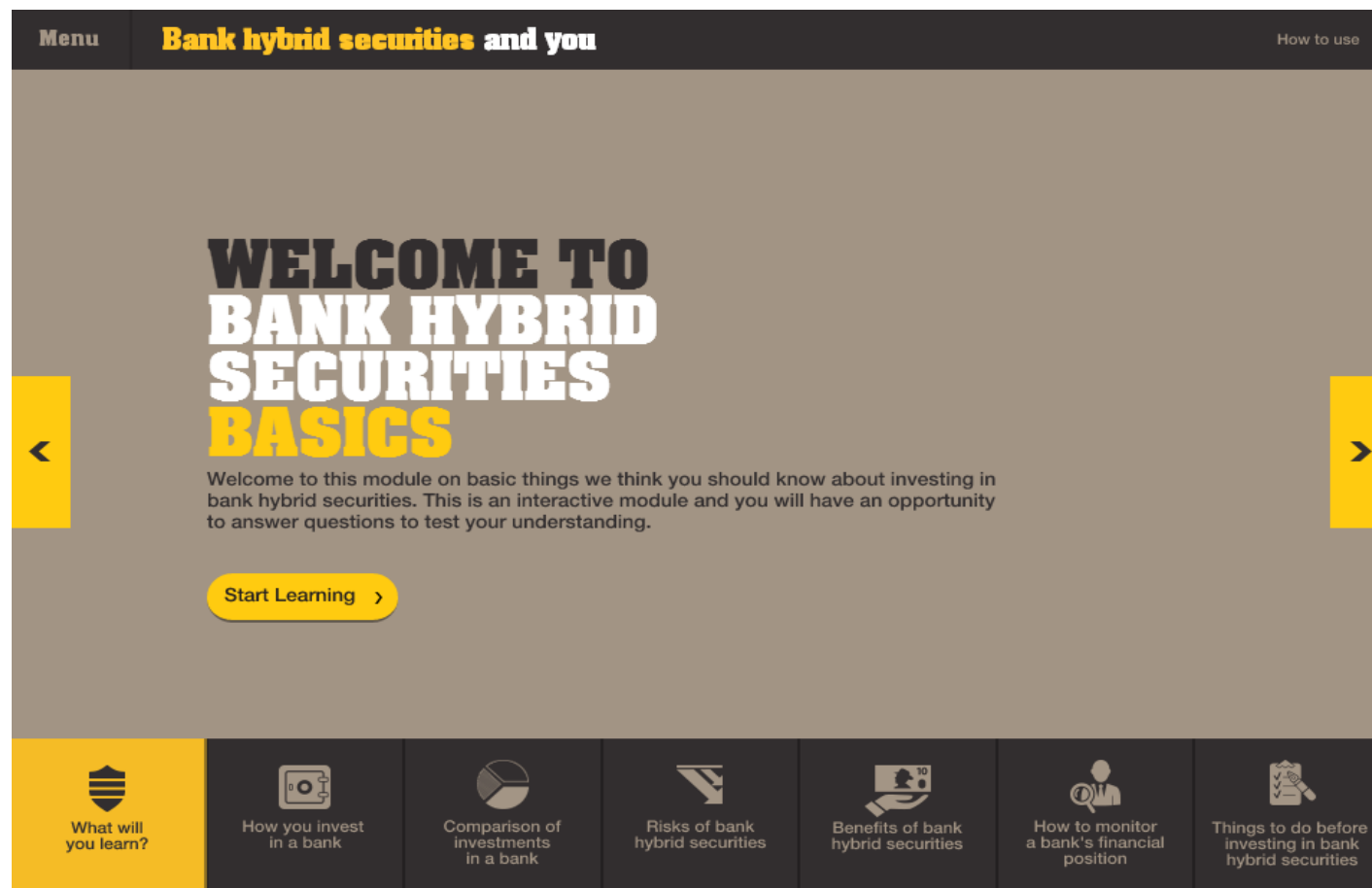
1. Liquids are reported net of applicable regulatory haircuts.



Bank Hybrid Securities Basics

Bank hybrid securities basics

An interactive module on bank hybrid securities basics is available to potential investors to help them understand bank hybrid securities, their features and risks. It is available from www.commbank.com.au/about-us/shareholders/securities/bank-hybrid-securities-basics.html, and can be found by searching hybrid securities basics on www.commbank.com.au





Key Dates

Key dates for the Offer	
Securityholder Offer Record Date	9 February 2017
Lodgement of Prospectus with ASIC	20 February 2017
Bookbuild	27 February 2017
Announcement of Margin	28 February 2017
Opening Date for the Offer and lodgement of the replacement prospectus with ASIC	28 February 2017
Closing Date for the Offer	5.00pm (Sydney time) 24 March 2017
Issue Date	31 March 2017
Commencement of deferred settlement trading	3 April 2017
Despatch of Holding Statements	4 April 2017
Commencement of trading on normal settlement basis	5 April 2017

Key dates for CommBank PERLS IX Capital Notes	
First Distribution payment date ¹	15 June 2017
Call Date	31 March 2022
Mandatory Exchange Date ²	31 March 2024

Key dates for Eligible Colonial Group Subordinated Noteholders	
Priority Securityholder Offer Record Date	9 February 2017
Opening Date for the Priority Securityholder Offer	28 February 2017
Last day of ASX trading for Colonial Group Subordinated Notes	21 March 2017
Record date for final distribution on Colonial Group Subordinated Notes (both participating and not participating in the Priority Securityholder Offer)	23 March 2017
Closing Date for the Priority Securityholder Offer	5.00pm (Sydney time) 24 March 2017
Purchase Date	31 March 2017
Issue Date – when CommBank PERLS IX Capital Notes are Issued under the Priority Securityholder Offer	31 March 2017
Payment date for final distribution on Colonial Group Subordinated Notes	31 March 2017
Redemption date for Colonial Group Subordinated Notes which did not participate in the Priority Securityholder Offer	31 March 2017

1. Distributions are scheduled to be paid quarterly in arrears on the Distribution Payment Dates (15 March, 15 June, 15 September and 15 December each year). Distributions are discretionary and subject to the distribution payment conditions being satisfied

2. If the Mandatory Exchange Conditions are not satisfied on that date, then the Mandatory Exchange Date will be the first Distribution Payment Date after that date on which the Mandatory Exchange Conditions are satisfied

Contacts

Issuer

Commonwealth Bank of Australia

Paolo Tonucci, Group Treasurer
+61 2 9303 1711

Tricia Ho-Hudson, Head of Capital & Regulatory Strategy
+61 2 9118 1319

Arrangers

Commonwealth Bank of Australia

Truong Le
+61 2 9118 1205

Sally Choi
+61 2 9117 1214

Morgan Stanley Australia Securities Limited

Rick Ball
+61 3 9256 8913

Bob Herbert
+61 3 9256 8937

Joint Lead Managers

Evans & Partners

Jeremy Wernert
+61 3 9631 9847

Scott Favaloro
+61 3 9631 9877

J.P. Morgan Australia Limited

Duncan Beattie
+61 2 9003 8358

Helena Dona
+61 2 9003 8309

Morgans Financial Limited

Steven Wright
+61 7 3334 4941

Michael Johnston
+61 2 9043 7645

National Australia Bank

Nicolas Chaplin
+61 2 9237 9518

Nathan Doake
+61 2 9237 1514

Westpac

Allan O'Sullivan
+61 2 8254 1425

Ryan Evans
+61 2 8254 4694

Appendix: CommBank PERLS IX Capital Notes – Key Benefits and Key Risks¹

Key Benefits of PERLS IX

- PERLS IX are scheduled to pay a floating Distribution Rate
- PERLS IX Distributions are scheduled to be paid quarterly in arrears
- PERLS IX pay a fixed Margin above the Market Rate to be determined through the Bookbuild
- PERLS IX Distributions are expected to be fully franked
- PERLS IX are expected to be listed on ASX and may be traded on ASX
- PERLS IX provide investors an opportunity to diversify their investment portfolio

Key Risks of PERLS IX

- Investments in PERLS IX are an investment in CBA and may be affected by the ongoing performance, financial position and solvency of CBA and other risks associated with CBA's businesses. They are not deposit liabilities or protected accounts of CBA under the Banking Act
- Investments in PERLS IX are subordinated and unsecured liabilities. In a winding up of CBA, there is a risk that you may lose some or all of the money you invested in PERLS IX
- Distributions are discretionary and subject to the distribution payment conditions being satisfied. Distributions that are not paid do not accrue and will not be subsequently paid
- PERLS IX may be Exchanged for Ordinary Shares on the Mandatory Exchange Date (subject to the Maximum Exchange Number and Mandatory Exchange Conditions) or on another date if certain events occur. This includes if a Capital Trigger Event, Non-Viability Trigger Event or Change of Control Event occurs. There is a risk that on Exchange you may receive a number of Ordinary Shares with a value which is significantly less than the Face Value, including as a result of the application of the Maximum Exchange Number and of the market price of Ordinary Shares at the time you may sell your Ordinary Shares
- If a Capital Trigger Event or Non-Viability Trigger Event occurs and the Exchange is not effective and CBA has not otherwise issued Ordinary Shares within 5 Business Days of the event, then Holders' rights under the relevant PERLS IX will be terminated. Your investment in the relevant PERLS IX will lose all of its value – the Face Value will not be paid and you will not receive any compensation. This could occur if CBA was prevented from issuing Ordinary Shares by circumstances outside its control, for example, if CBA was prevented by an applicable law or order of any court, or action of any government authority from issuing Ordinary Shares
- Dividends are payable at the absolute discretion of CBA and, in a winding up of CBA, claims of holders of Ordinary Shares rank behind claims of holders of all other securities and debts of CBA. In contrast, distributions on PERLS IX are payable in accordance with the Terms and claims of PERLS IX holders rank ahead of holders of Ordinary Shares

¹ You should read Section 4 "Risk of CommBank PERLS IX Capital Notes" in full before deciding to invest. The risks are outlined in this section are not exhaustive and there may be other risks which may affect the performance of PERLS IX

Appendix: CommBank PERLS IX Capital Notes – Key Benefits and Key Risks¹

Key Risks of PERLS IX (cont.)

- PERLS IX may not be Exchanged on the scheduled Mandatory Exchange Date and you may continue to hold PERLS IX indefinitely
- CBA may redeem PERLS IX on the Call Date or at any time for tax or regulatory reasons, subject to APRA's prior written approval. APRA's approval may or may not be given
- You do not have a right to request that your PERLS IX be Exchanged or Redeemed early
- CBA may raise more debt and issue further securities which rank equally with or ahead of PERLS IX, whether or not secured
- The Distribution Rate will fluctuate with changes in the Market Rate. There is a risk the Distribution Rate may become less attractive compared to returns on comparable securities or investments
- The market price of PERLS IX on ASX will fluctuate and you may lose some of the money you invested in PERLS IX if you sell them
- Liquidity of PERLS IX on ASX may be low and you may not be able to sell your PERLS IX at an acceptable price or at all
- As a financial group whose core businesses are primarily located in Australia and New Zealand, the performance of CBA is dependent on the state of the Australian and New Zealand economies
- CBA may be adversely affected either directly or indirectly by disruption to global markets
- CBA is subject to extensive regulation. Changes in regulation may adversely affect CBA's performance or financial position
- CBA may incur losses associated with exposures to customers, counterparties, suppliers and parties who default on their obligations to CBA
- A significant proportion of CBA's wholesale funding is obtained, and a proportion of its profits are earned, in currencies other than Australian dollars. CBA hedges these risks where appropriate but there is no guarantee that CBA's hedging strategy will be sufficient or effective
- CBA is subject to operational risks and may incur losses
- CBA is subject to information security risks, including cyber attacks, and data security breaches
- CBA's ability to raise capital and funding may be adversely affected by changes in credit ratings
- CBA is subject to intense competition which may adversely affect its performance
- CBA may be adversely affected by harm to its reputation amongst customers and investors
- CBA is subject to the risk of failing to adapt its business to meet new regulatory and social drivers
- CBA is subject to human capital risk
- Acquisitions of other businesses by CBA may adversely affect its performance and financial position for example due to difficulties in integrating systems and processes or not achieving expected cost savings
- CBA's businesses or customers may be affected by environmental factors

¹ You should read Section 4 "Risk of CommBank PERLS IX Capital Notes" in full before deciding to invest. The risks are outlined in this section are not exhaustive and there may be other risks which may affect the performance of PERLS IX

THANK YOU