

1 Trust Deed

The Trust Deed is dated 20 February 2017.

Capitalised terms have the same meaning as in the CommBank PERLS IX Capital Notes Trust Deed, which can be obtained from www.com msec.com.au during the Offer Period and from the CBA Shareholder Centre at www.commbank.com.au after the Issue Date.

The Trust Deed is between the Issuer and the Trustee. Under the Trust Deed, the Trustee holds certain property and rights in relation to PERLS IX on trust for Holders. The Trust Deed provides for the following:

1.1 Issue of PERLS IX

The Issuer may issue PERLS IX to any person on and subject to the terms of the Trust Deed and the Terms by causing the entry of that person in the Register.

PERLS IX are subordinated, unsecured notes of the Issuer and rank equally without any preference among themselves.

The Trustee directs the Issuer to pay any monies owing to the Holders directly to the Holders in accordance with their rights and entitlements, unless the winding up of the Issuer has commenced, in which case the payment must be made to the Trustee.

The Issuer, must in accordance with the Trust Deed and the Terms, pay any money owing and payable on PERLS IX to each Holder or exchange PERLS IX for Ordinary Shares.

1.2 Entry into Share Register

The Issuer must procure entry into the Share Register details in respect of Ordinary Shares as is necessary to record the issue or transfer of Ordinary Shares in accordance with the Terms and the Trust Deed. If clause 4.7 of the Trust Deed applies, the Issuer must procure entry into the share register of the name of the Trustee (or its nominee) in respect of a number of the Ordinary Shares.

1.3 Cleared Funds

If the Issuer issues PERLS IX and the Issuer has not received any moneys due on application for that PERLS IX in accordance with the Terms or any payment for PERLS IX is not cleared, PERLS IX are void.

1.4 Undertakings of the Issuer

The Issuer undertakes to the Trustee that, for so long as any Face Value or Distribution on PERLS IX remains outstanding or any Ordinary Shares that are required to be issued on Exchange have not yet been issued, it will:

- (a) comply with the terms of the Trust Deed and the Terms;
- (b) comply with all applicable laws;
- (c) provide a copy of the Trust Deed to a Holder, if requested;
- (d) use all reasonable endeavours in order to procure that PERLS IX are quoted on the Official List of the ASX;

- (e) do all things which are reasonably requested by the Trustee to enable the Trustee to comply with the Trustee's obligations under the Trust Deed (or any other laws binding on the Trustee with respect to the trust or PERLS IX), the ASX Listing Rules or the ASX Settlement Operating Rules;
- (f) provide to the Trustee all documents provided to Holders;
- (g) provide to the Trustee:
 - (1) all other information which is reasonably required within any reasonable specified timeframe for the purposes of discharging the duties, trusts, and Powers vested in the Trustee under the Trust Deed or imposed upon it by law;
 - (2) prior to the proposed issue of Ordinary Shares to the Trustee, information as to the Exchange Number of Ordinary Shares proposed to be issued to the Trustee under clause 4.7 of the Trust Deed;
 - (3) an opinion of reputable legal counsel of recognised standing in Australia that is open to the Trustee to determine that the Exchange Number of Ordinary Shares may be issued to it under clause 4.7(c) of the Trust Deed and that the Trustee is not in breach of any laws imposed upon it in discharging its duties, trusts and Powers vested in the Trustee; and
 - (4) an original of any instrument in writing that amends the Trust Deed under clause 14.2.
- (h) promptly, after becoming aware of any breach of any term or condition binding on the Issuer under the Trust Deed or the Terms that is continuing, notify the Trustee, including if a waiver of such breach would require APRA's prior written approval under clause 7.3(k)(2) of the Trust Deed; and
- (i) promptly, after cancelling any PERLS IX, confirm details of that cancellation to the Trustee (including, if applicable, of any exchange or redemption).

1.5 Trustee's Powers

The Trustee must (among other things) act honestly and in good faith and comply with all laws in performing its duties and in the exercise of its Powers under the Trust Deed.

The Trustee may delegate to its related body corporate or any other person (including, without limitation, the Issuer and persons associated with the Issuer), to do anything which the Trustee may lawfully do (on such terms and conditions as the Trustee may think fit) including, without limitation, holding any trust property and executing documents on its behalf.

The Trustee may determine as between itself and the Holders, all questions and matters of doubt arising in relation to the Trust Deed or the Terms and every such determination shall be conclusive and binding on all Holders.

The Trustee may hold PERLS IX and may represent or act for, or contract with Holders and deal in any capacity with the Issuer. The Trustee may act in any capacity in relation to any other trusts.

The Trustee is not required to:

- (a) provide to any person any information concerning the business, financial condition, status or affairs of the Issuer;
- (b) investigate the adequacy, accuracy or completeness of any information, confirmation or certificate provided by the Issuer;
- (c) assess, investigate or keep under review the business, financial condition, status or affairs of the Issuer;

- (d) monitor compliance by the Issuer with its obligations under the Trust Deed or the Terms, including whether a Mandatory Exchange Date, Capital Trigger Event, Non-Viability Trigger Event, Change of Control Event or circumstance for any Redemption under the Terms has occurred; or
- (e) investigate or consider whether any issue of a PERLS IX or any payment in respect of a PERLS IX will be an unfair preference or other similar voidable transaction for the purposes of Chapter 5 of the Corporations Act.

1.6 Automatic Exchange upon the occurrence of a Capital Trigger Event or Non-Viability Trigger Event

If a Capital Trigger Event or Non-Viability Trigger Event has occurred and all or some PERLS IX (or percentage of the Face Value of each PERLS IX) are required to be Exchanged in accordance with clauses 4.1 or 4.2 of the Terms, then:

- (a) Exchange of the relevant PERLS IX or percentage of the Face Value of each PERLS IX will be taken to have occurred in accordance with clause 7 of the Terms immediately upon the date of occurrence of the Capital Trigger Event or Non-Viability Trigger Event; and
- (b) the entry of the corresponding PERLS IX in each relevant Holder's holding in the Register will constitute an entitlement of that Holder (or, if applicable, of the Trustee) to the relevant number of Ordinary Shares (and, if applicable, also to any remaining balance of PERLS IX or remaining percentage of the Face Value of each PERLS IX), and the Issuer will recognise the Holder (or, if applicable, the Trustee) as having been issued the relevant Ordinary Shares for all purposes,

in each case without the need for any further act or step by the Issuer, the Holder or any other person (and the Issuer will, as soon as possible thereafter and without delay on the part of the Issuer, take any appropriate procedural steps to record such Exchange, including updating the Register and the Share Register and seek quotation of the Ordinary Shares issued on Exchange.

1.7 No further rights if Exchange cannot occur

If for any reason Exchange of any PERLS IX (or a percentage of the Face Value of any PERLS IX) required to be Exchanged under clauses 4.1 or 4.2 of the Terms fails to take effect under clauses 4.5(a) and (b) of the Terms and the Issuer has not otherwise issued the Ordinary Shares required to be issued in respect of such Exchange within five Business Days after the date of occurrence of the Capital Trigger Event or Non-Viability Trigger Event, then the relevant Holders' rights (including to payment of the Face Value and Distributions and the right to receive Ordinary Shares) in relation to such PERLS IX or percentage of the Face Value of PERLS IX are immediately and irrevocably terminated and such termination will be taken to have occurred immediately on the date of the occurrence of the Capital Trigger Event or Non-Viability Trigger Event.

1.8 Delivery of Ordinary Shares to the Trustee where the Holder does not wish to receive Ordinary Shares or is an Ineligible Holder

If PERLS IX of a Holder are required to be Exchanged and:

- (a) the Holder has notified the Issuer that it does not wish to receive Ordinary Shares as a result of Exchange, at any time on or after the Issue Date and prior to the Exchange Date;
- (b) the Holder is an Ineligible Holder; or
- (c) the Issuer has not received (for any reason whether or not due to the fault of that Holder) any information required by it in accordance with the Terms so as

to impede the Issuer issuing the Ordinary Shares to a Holder on the Exchange Date,

then the Terms require that on the Exchange Date the relevant Holders' rights (including to payment of Distributions) in relation to each PERLS IX being Exchanged are immediately and irrevocably terminated and the Issuer will at that time issue the Exchange Number of Ordinary Shares to the Trustee for no additional consideration to be held by the Trustee on trust for sale for the benefit of the relevant Holder (unless, because the Holder is an Ineligible Holder, the Trustee is deemed to be an Ineligible Holder, in which case such issue shall occur as soon as practicable after the Trustee ceases to be an Ineligible Holder).

If Exchange is occurring because of the occurrence of a Capital Trigger Event or Non-Viability Trigger Event and the Exchange fails to take effect and the Issuer has not otherwise issued Ordinary Shares to the Trustee within five Business Days, then Holders' rights in relation to such PERLS IX or percentage of the Face Value of PERLS IX will be immediately and irrevocably terminated under clause 4.6 of the Terms.

At the first reasonable opportunity to sell the Ordinary Shares the Trustee will arrange for their sale in accordance with clause 4.7 of the Trust Deed and must cause the proceeds of such sale less selling costs to be paid to the relevant Holder in proportion to the total number of Ordinary Shares that would otherwise have been issued to the relevant Holder.

1.9 Fees and expenses

The Issuer must pay to the Trustee a fee or such other remuneration as agreed from time to time in respect of the Trustee's services under the Trust Deed.

If the Trustee is required to appoint a sale agent or deal with unclaimed money in accordance with clause 4.7 of the Trust Deed, then its reasonable out of pocket costs properly incurred by or on behalf of the Trustee will be taken out of the proceeds of sale of the Ordinary Shares or paid in accordance with any other provision or arrangement providing for payment of amounts to the Trustee or any replacement arrangements put in place between a Successor and the Trustee, if applicable.

If the Trustee takes any enforcement action in relation to the Trust Deed, otherwise participates in legal proceedings to which it has been joined as a party, undertakes activities outside of the normal day-to-day scope of the Trustee's duties, or is required to appoint a sale agent under clause 4.7 of the Trust Deed, then the Issuer must pay to the Trustee on demand such additional remuneration as is commensurate with any additional duties and responsibilities performed by the Trustee.

Unless otherwise agreed, payment will be made for reasonable time and attendance costs at the prevailing hourly rates for any legal work or executive time of the Trustee's employees required in respect of such activities to the extent outside the normal day-to-day scope of the Trustee's duties. The Issuer must pay all costs and expenses reasonably incurred by the Trustee in connection with the negotiation, preparation and performance of the Trust Deed.

1.10 Liability of the Trustee and Indemnity

The Trustee is indemnified by the Issuer in respects of all costs, liabilities, expenses and against all actions and proceedings except in circumstances where the Trustee has been negligent or fraudulent or as a result of the Trustee's wilful default.

The Issuer and the Holders may not have recourse to the Trustee, or enforce their rights against the Trustee in respect of any loss suffered as a consequence of the Trustee's failure to perform its obligations under the Trust Deed, which cannot be paid or satisfied out of any property held by the Trustee. These provisions do not apply to any obligation or liability arising as a result of the Trustee's fraud, negligence or wilful default.

Where the Trustee incurs a liability, claim or loss or expense pursuant to a proper exercise of its powers under the Trust Deed or at law, the Trustee may exercise its rights of indemnification or reimbursement out of the property of the Trust to satisfy that liability, despite any loss that the Trust may have suffered or any diminution in the value of the property of the Trust as a consequence of any unrelated act or omission by the Trustee.

1.11 Substitution of Issuer

The Issuer may, in connection with a NOHC Event (as defined in the Terms) and provided that the Substitution Conditions are satisfied, without the approval of the Holders or the Trustee, and by giving notice to ASX and the Holders, substitute for itself a non-operating holding company (the **Full Successor**) in place of the Issuer as the principal debtor under the Trust Deed, or substitute for itself a non-operating holding company (the **Partial Successor**) as the issuer of the Ordinary Shares on Exchange, provided that:

- (a) in the case of the Full Successor:
 - (1) the Full Successor or another entity (which is a parent entity) subscribes for Ordinary Shares or other capital instruments acceptable to APRA in such amount as may be necessary, or takes other steps acceptable to APRA, to ensure that the capital position of the Issuer Level 1 Group and Issuer Level 2 Group will not be adversely affected;
 - (2) the Full Successor will expressly assume the Issuer's obligations under the Terms and the Trust Deed by entering into a deed poll for the benefit of the Holders (a **Successor Deed Poll**), providing that, among other things, it agrees:
 - i. to comply with the restrictions in clause 2.7 of the Terms (with all necessary modifications); and
 - ii. to deliver fully paid ordinary shares in its capital under all circumstances when the Issuer would otherwise have been required to deliver Ordinary Shares, subject to the Terms (with all necessary modifications).
- (b) in the case of a Partial Successor:
 - (1) the Partial Successor agrees with effect on and from the Date of Substitution, by entering into a Successor Deed Poll to deliver fully paid ordinary shares under all circumstances when the Issuer would otherwise have been required to deliver Ordinary Shares subject to the same terms and conditions as set out in the Terms (with all necessary modifications); and
 - (2) the Partial Successor agrees that in all circumstances where the Partial Successor delivers fully paid ordinary shares under the Successor Deed Poll, the Partial Successor or another entity (which is a parent entity) will subscribe for Ordinary Shares in such amount as maybe necessary, or takes other steps acceptable to APRA, to ensure that the capital position of the CBA Level 1 Group and CBA Level 2 Group is equivalent to the position if the Successor Deed Poll had not been entered into and the Issuer was required to issue the Ordinary Shares.
- (c) in the case of either the Full Successor or the Partial Successor (as applicable):
 - (1) the Successor's ordinary shares are or are to be quoted on the ASX, and the Successor agrees to use all reasonable endeavours and furnish all such documents, information and undertakings as may be reasonably necessary in order to procure quotation of ordinary shares

- issued under the Terms on the securities exchange on which the Successor's ordinary shares are quoted at the time of delivery;
- (2) has, in the reasonable opinion of the Issuer, the financial capacity to satisfy its obligations under the Successor Deed Poll;
 - (3) the Issuer may by an instrument in writing and without the consent or approval of the Holders, amend the Terms and (with the consent of the Trustee, not to be unreasonably withheld, to the extent such amendment affects the personal rights or obligations of the Trustee), the Trust Deed to the extent such amendment is, necessary or expedient to comply with the provisions of Chapter 2L of the Corporations Act; and
 - (4) agrees to comply with certain other applicable conditions such as obtaining APRA and all other necessary approvals for such substitution set out in the Trust Deed.

If the relevant requirements set out in clause 18 of the Trust Deed relating to a substitution have been completed, on and from the Date of Substitution:

- (a) of a Full Successor
 - (1) will assume all of the obligations of the Issuer under the Trust Deed and the Terms with the same effect as if the Full Successor had been named as the Issuer in the Terms and the Trust Deed;
 - (2) the Issuer (or any corporation which has previously assumed the obligations of the Issuer) will be released from its liability as the Issuer under this deed and the Terms;
 - (3) references to the Issuer in any other provisions of the Trust Deed or the Terms will be taken to be references to the Full Successor only; and
 - (4) if the Issuer gives a notice to Holders under clause 18.2(c)(5), the amended Terms will have the effect on and from the date specified in the notice.
- (b) of a Partial Successor
 - (1) the Issuer (or any corporation which has previously assumed the obligations of the Issuer) will be released from its liability as the Issuer under the Trust Deed and the Terms; and
 - (2) upon the Issuer giving a notice to Holders under clause 18.2(c)(5) of the Trust Deed, the amended Terms will have effect on and from the date specified in such notice.

1.12 Amendment to Trust Deed

Subject to compliance with all applicable laws, the Issuer may by deed poll and without the consent or approval of Holders or the Trustee amend the Terms or the Trust Deed from the date specified by the Issuer if the amendment is of formal, minor or technical nature, made to cure any ambiguity, correct a manifest error, or correct or supplement any defective provisions of the Terms or amend any provision of the Trust Deed.

The Issuer may also amend the Terms or the Trust Deed without the consent or approval of Holders and the Trustee if the amendment is:

- (a) necessary or expedient for the purpose of:
 - (1) enabling PERLS IX to be listed or quoted on any securities exchange;
 - (2) complying with any law, the ASX Listing Rules or the listing or quotation requirements on any other securities exchange;

- (3) facilitating a substitution of the Issuer for a Successor in accordance with clause 18 of the Trust Deed;
- (b) amending any date or time period in connection with any exchange or redemption of the PERLS IX under the Terms; or
- (c) not materially prejudicial to the interests of Holders as a whole.

Prior to any amendment under the Terms being effective, where required the Issuer must obtain APRA's written approval (APRA approval is required where the proposed amendment may affect the capital treatment of PERLS IX under APRA's prudential standards at the relevant time) and any consent or approval required under any applicable law, regulation or ASX Listing Rules.

1.13 Retirement of Trustee

The Trustee may retire at any time by giving 60 days' notice to the Issuer. The power to appoint a new Trustee is vested in the Issuer. If the Issuer has not appointed a new Trustee within 60 days of the Trustee having given notice, the retiring Trustee may appoint a new trustee. The new Trustee cannot be the Issuer or a Related Body Corporate of the Issuer.

1.14 Removal of Trustee

The Issuer may by written notice remove the Trustee if:

- (a) the Trustee is in material breach of the Trust Deed and has not rectified the breach within 10 Business Days of receiving written notice from the Issuer;
- (b) the Trustee has ceased or refused to act as trustee;
- (c) the Trustee ceases to carry on business;
- (d) the Trustee has not been validly appointed;
- (e) the Trustee is placed in liquidation or wound up or dissolved or an insolvency official is appointed to the Trustee;
- (f) any licence, consent or authorisation of the Trustee is revoked or not renewed;
or
- (g) the Issuer is authorised or requested to do so by a Meeting of Holders in accordance with clause 11 of the Trust Deed.

1.15 Register

The Issuer will establish and maintain a register in respect of PERLS IX.

1.16 Meetings of Holders

Meetings of Holders must be carried out in accordance with the provisions of the Trust Deed. A meeting of Holders may be called at any time by the Trustee or the Issuer, and must be convened by the Issuer where a request has been made by the Holders who together hold 10% or more of PERLS IX.

At least 15 Business Days' notice must be given to the Trustee, the Issuer and the Holders, by the party convening the meeting.

The quorum for any meeting is at least 5 persons holding or represented by attorney or proxy at least 10% of PERLS IX. If a quorum is not present within half an hour from the time appointed for the meeting, the meeting will be adjourned to such day and time as the chairperson directs. At an adjourned meeting the Holders with at least 5% of PERLS IX who are present either in person or by proxy constitute a quorum and are entitled to pass the resolution.

At any meeting a resolution put to the vote of the meeting shall be decided by a show of hands unless a poll is demanded by the chairperson, the Trustee, the Issuer or at least at least 5 persons holding or represented by attorney or proxy at least 5% of PERLS IX, or as otherwise required by law.

On a show of hands each Holder who is present shall have one vote and on a poll each Holder who is present shall have one vote for each PERLS IX. In the case of equality of votes, the chairperson of a meeting has a casting vote in addition to their votes (if any) as a Holder both on a show of hands and on a poll.

A resolution passed at a meeting shall be binding on all the Holders.

1.17 Termination and release

If no PERLS IX have been issued, the Trust Deed terminates on any date specified by the Issuer by notice to the Trustee. If PERLS IX have been issued, the Trust Deed terminates on the date when the last of the following occur:

- (a) the redemption or exchange of all PERLS IX or the date on which the sale proceeds (less selling costs) of the Ordinary Shares are distributed to the relevant Holders in accordance with clause 4.7 of the Trust Deed;
- (b) payment of all amounts due and payable on PERLS IX under the Terms;
- (c) payment of all costs reasonably and properly incurred by the Trustee; and
- (d) payment of all other amounts payable by the Issuer to the Trustee or Holders.

The Trust Deed will also terminate on the date on which Holders unanimously determine that the Trust be wound up or the date required by law.

The Trustee must, if required by the Issuer, execute a confirmation of release in favour of the Issuer. If the Trust Deed is terminated in this manner, the Trustee will distribute the balance of the capital and income (if any) of the Trust in accordance with the provisions set out in the Trust Deed.