Financial Report (U.S. Version) Year ended 30 June 2014 This page has been intentionally left blank

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The Commonwealth Bank of Australia Financial Report (US Version) - Year Ended 30 June 2014, which contains the financial statements for the year ended 30 June 2012, 2013 and 2014 and as of 30 June 2013 and 2014 (the "2014 Financial Report") should be read in conjunction with:

- The Commonwealth Bank of Australia Financial Report (US version) – Year Ended 30 June 2013, which contains the Financial Statements for the years ended 30 June 2011, 2012 and 2013 and as at 30 June 2012 and 2013 (the "2013 Financial Report"); and
- The Commonwealth Bank of Australia Basel III Pillar 3 Capital Adequacy and Risk Disclosures as at 30 June 2014,

in each case, as found on the US Investor Website located at <u>http://www.commbank.com.au/usinvestors</u> (the "US Investor Website").

The Directors of the Commonwealth Bank of Australia submit their report, together with the financial report of the Commonwealth Bank of Australia (the Bank) and of the Group, being the Bank and its controlled entities, for the year ended 30 June 2014.

The names of the Directors holding office during the financial year are set out below, together with details of Directors' experience, qualifications and special responsibilities.

#### David Turner, Chairman Director of the Bank since August 2006. Other Directorships: Ashurst Australia, O'Connell Street Associates Pty Ltd and Great Barrier Reef Foundation. David Turner was appointed Chairman of the Bank in Qualifications: Fellow of the Institute of Company Directors, February 2010. Fellow of the Institute of Chartered Accountants in England and He is Chairman of the Board Performance and Renewal Wales. Committee, and a member of the Risk Committee and the Remuneration Committee Mr Turner is a resident of New South Wales. Age 69. Mr Turner has extensive experience in finance, international business and governance. He was Chairman of Cobham plc from May 2008 until May 2010. He has held a number of Directorships including Whitbread plc and the Iron Trades Insurance Group and has been a member of the Quotations Committee of the London Stock Exchange. He was CEO of Brambles Limited from October 2003 until his retirement in June 2007, and formerly CFO from 2001 until 2003. He was also Finance Director of GKN plc and Finance Director of Booker plc, and spent six years with Mobil Oil. Ian Narev, Managing Director and Chief Executive Officer Director of the Bank since December 2011. Other Directorships: Commonwealth Bank Foundation (Chairman), and Financial Markets Foundation for Children. Ian Narev was appointed Managing Director and Chief Qualifications: BA LLB (Hons) (Auckland), LLM (Cantab), LLM Executive Officer on 1 December 2011. (NYU). He was a member of the Risk Committee during the 2014 financial year (ceased August 2014). Mr Narev is a resident of New South Wales. Age 47. Mr Narev joined the Group in May 2007. From then until January 2009, he was Group Head of Strategy, with responsibility for corporate strategy development, mergers and acquisitions and major cross business strategic initiatives. From January 2009 until September 2011, Mr Narev was Group Executive, Business and Private Banking, one of the Group's six operating divisions. Prior to joining CBA, Mr Narev was a partner of McKinsey's New York, Sydney and Auckland offices (1998 to 2007). He became a global partner in 2003, and from 2005 until his departure in 2007 was head of McKinsey's New Zealand office. Prior to joining McKinsey, Mr Narev was a lawyer

#### Sir John Anderson, KBE

Director of the Bank since March 2007.

specialising in mergers and acquisitions.

Sir John Anderson is a member of the Risk Committee and the Board Performance and Renewal Committee. He is also a member of the Audit Committee (from August 2014).

He has held many senior positions in the New Zealand finance industry, including Chief Executive Officer and Director of ANZ National Bank Limited from 2003 until 2005 and the National Bank of New Zealand Limited from 1989 until 2003.

In 1994, he was awarded Knight Commander of the Civil Division of the Order of the British Empire, and in 2005 received the inaugural Blake Medal for "Outstanding Leadership Contributions to New Zealand". In 2012, he was awarded an Honorary Doctorate of Commerce by Victoria University, Wellington.

**Other Directorships:** PGG Wrightson Limited (Chairman; ceased October 2013), NPT Limited (Chairman), Steel & Tube Holdings Ltd (Chairman from October 2012), and Turners & Growers Limited (Deputy Chairman from December 2012).

**Qualifications:** Fellow of the New Zealand Institute of Chartered Accountants, Fellow of the Institute of Financial Professionals New Zealand, Fellow of the Institute of Directors, and Life Member of the Australian Institute of Banking and Finance.

Sir John is a resident of Wellington, New Zealand. Age 69.

# **Directors' Report**

### Shirish Apte

Director of the Bank since June 2014.

Shirish Apte is a member of the Risk Committee and the Audit Committee.

He was Co-Chairman of Citi Asia Pacific Banking from January 2012 until January 2014. Previously he was Chief Executive Officer of Citi Asia Pacific (2009 to 2011), with responsibility for South Asia, including Australia, New Zealand, India and ASEAN countries.

He has more than 32 years' experience with Citi, including as CEO of Central & Eastern Europe, Middle East & Africa (CEEMEA) and, before that, as Country Manager and Deputy President of Citibank Handlowy, Poland.

**Other directorships:** Crompton Greaves Ltd, Citibank Japan, and member of the Supervisory Board of Citibank Handlowy, Poland.

**Qualifications:** Chartered Accountant, Institute of Chartered Accountants in England and Wales; Bachelor of Commerce (Calcutta), MBA (London Business School).

Mr Apte is a resident of Singapore. Age 61.

#### Jane Hemstritch

Director of the Bank since October 2006.

Jane Hemstritch is Chairman of the Remuneration Committee and a member of the Risk Committee.

She was Managing Director Asia Pacific for Accenture Limited from 2004 until her retirement in February 2007. In this role, she was a member of Accenture's global executive leadership team and oversaw the management of Accenture's business portfolio in Asia Pacific. Ms Hemstritch had a 24 year career with Accenture, preceded by seven years in the accounting profession.

She holds a Bachelor of Science Degree in Biochemistry and Physiology and has professional expertise in technology, communications, change management and accounting.

She also has experience across the financial services, telecommunications, government, energy and manufacturing sectors and in business expansion in Asia.

**Other directorships:** Lend Lease Corporation Limited, Santos Ltd, Tabcorp Holdings Ltd and Victorian Opera Company Ltd (Chairman from February 2013).

**Qualifications:** Fellow of the Institute of Chartered Accountants in England and Wales, Fellow of the Institute of Chartered Accountants in Australia, BSc (Hons) London University, and Fellow of the Australian Institute of Company Directors.

Ms Hemstritch is a resident of Victoria. Age 60.

#### Launa Inman

Director of the Bank since March 2011.

Launa Inman is a member of the Audit Committee and (from August 2014) the Remuneration Committee. She was a member of the Risk Committee during the 2014 financial year (ceased August 2014).

She was Managing Director and Chief Executive Officer of Billabong International Limited from 14 May 2012 until 2 August 2013. Prior to this, she was Managing Director of Target Australia Pty Limited (2005 to 2011), and Managing Director of Officeworks (2004 to 2005).

She has significant international and Australian experience in retailing, wholesale, property and logistics, as well as extensive marketing experience in traditional, digital and social media channels.

**Other directorships:** Managing Director of Billabong International Limited (ceased August 2013), member of the Board of Virgin Australia Melbourne Fashion Festival and The Alannah and Madeline Foundation.

**Qualifications:** MCom, University of South Africa (UNISA), BCom (Hons) (UNISA), BCom (Economics and Accounting) (UNISA), and Australian Institute of Company Directors (Member).

Ms Inman is a resident of Victoria. Age 58.

## Carolyn Kay

Director of the Bank since March 2003. Other directorships: Allens Linklaters, Brambles Limited, Infrastructure NSW (ceased May 2014), John Swire & Sons Pty Carolyn Kay is a member of the Audit Committee and the Limited and Sydney Institute. Remuneration Committee. She was a member of the Risk Committee during the 2014 financial year (ceased August Qualifications: BA (Melb), LLB (Melb), GDM (AGSM), and 2014). Fellow of the Australian Institute of Company Directors. She has over 25 years' experience in finance, particularly in Ms Kay is a resident of New South Wales. Age 53. International finance, including working as a banker and as a lawyer at Morgan Stanley, JP Morgan and Linklaters & Paines in London, New York and Australia. Through her executive and non-executive career, she has had experience across a broad range of sectors including mining, healthcare, logistics, infrastructure, banking and finance, funds management, packaging, beverages and government. Brian Long Director of the Bank since September 2010. Other directorships: Cantarella Bros. Pty Ltd, Ten Network Holdings Limited (Deputy Chairman) and Brambles Limited. Brian Long is Chairman of the Audit Committee and a member of the Risk Committee. Qualifications: Fellow of the Institute of Chartered He retired as a partner of Ernst & Young on 30 June 2010. Accountants in Australia. Until that time he was the Chairman of both the Ernst & Mr Long is a resident of New South Wales. Age 68. Young Global Advisory Council and the Oceania Area Advisory Council. He was one of the firm's most experienced audit partners with over 30 years' experience in serving as audit signing partner on major Australian public companies

#### Andrew Mohl

and media sectors.

Director of the Bank since July 2008.

Andrew Mohl is a member of the Risk Committee and the Remuneration Committee.

including those in the financial services, property, insurance

He has over 35 years' financial services experience. He was Managing Director and Chief Executive Officer of AMP Limited from October 2002 until December 2007.

His previous roles at AMP included Managing Director, AMP Financial Services and Managing Director and Chief Investment Officer, AMP Asset Management.

He was a former Group Chief Economist, Chief Manager, Retail Banking and Managing Director, ANZ Funds Management at ANZ Banking Group. Mr Mohl commenced his career at the Reserve Bank of Australia where his roles included Senior Economist and Deputy Head of Research.

#### Harrison Young

Director of the Bank since February 2007.

Harrison Young is Chairman of the Risk Committee and a member of the Audit Committee and the Board Performance and Renewal Committee.

He was Chairman of NBN Co Limited from March 2010 until March 2013. Previously he was a Director and Member of the Financial Stability Committee of the Bank of England (2009 to 2012), Chairman of Morgan Stanley Australia (2003 to 2007), and Vice Chairman of Morgan Stanley Asia (1998 to 2003).

Prior to that, Mr Young spent two years in Beijing as Chief Executive Officer of China International Capital Corporation. From 1991 until 1994, he was a senior officer of the Federal Deposit Insurance Corporation in Washington.

#### Other directorships: Nil.

**Qualifications:** A.B (Cum Laude) Harvard, LLD (Honoris Causa), Monash.

Mr Young is a resident of Victoria. Age 69.

**Other directorships:** Federal Government Export Finance and Insurance Corporation (Efic) (Chairman).

Qualifications: BEc (Hons), Monash.

Mr Mohl is a resident of New South Wales. Age 58.

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# **Directors' Report**

## **Other Directorships**

The Directors held the following directorships in other listed companies in the three years prior to the end of the 2014 financial year:

			Date of Ceasing
Director	Company	Date Appointed	(if applicable)
Jane Hemstritch	Tabcorp Holdings Limited	13/11/2008	
	Santos Limited	16/02/2010	
	Lend Lease Corporation Limited	01/09/2011	
Launa Inman	Billabong International Limited	14/05/2012	02/08/2013
Carolyn Kay	Brambles Limited	21/08/2006	
Brian Long	Ten Network Holdings Limited	01/07/2010	
	Brambles Limited	01/07/2014	

## **Directors' Meetings**

The number of Directors' meetings (including meetings of committees of Directors) and the number of meetings attended by each of the Directors during the financial year were:

Director	No. of Meetings Held <sup>(1)</sup>	No. of Meetings Attended
David Turner	8	8
Ian Narev	8	8
John Anderson	8	8
Shirish Apte <sup>(2)</sup>	1	1
Jane Hemstritch	8	8
Launa Inman	8	8
Carolyn Kay	8	8
Brian Long	8	7
Andrew Mohl	8	8
Harrison Young	8	7

(1) The number of meetings held during the time the Director was a member of the Board and was eligible to attend.

(2) Shirish Apte appointed a Director effective 10 June 2014.

#### **Committee Meetings**

	Risk Committee		Audit Committee		<b>Remuneration Committee</b>	
Director	No. of Meetings Held <sup>(1)</sup>	No. of Meetings Attended	No. of Meetings Held <sup>(1)</sup>	No. of Meetings Attended	No. of Meetings Held <sup>(1)</sup>	No. of Meetings Attended
David Turner	8	8	-	-	7	7
Ian Narev	8	8	-	-	-	-
John Anderson	erson 8 8		-	-	-	-
Shirish Apte <sup>(2)</sup>	hirish Apte <sup>(2)</sup> 1 1		1	1	-	-
Jane Hemstritch	8	8 7		-	7	7
Launa Inman	8	8	8	8	-	-
Carolyn Kay	8	8	8	8	7	7
Brian Long	8	8	8	8	-	-
Andrew Mohl	ndrew Mohl 8 8		-	-	7	6
Harrison Young	8	7	8	7	-	-

**Board Performance and Renewal** 

		Committee	
Director	No. of Meetings Held <sup>(1)</sup>	No. of Meetings Attended	
David Turner	7	7	
John Anderson	7	7	
Harrison Young	7	6	

The number of meetings held during the time the Director was a member of the relevant committee.
 Shirish Apte appointed a Director effective 10 June 2014.

New Director commencing 1 September 2014

Sir David Higgins will join the Board on 1 September 2014.

Sir David is currently the Chairman of High Speed Two (HS2) Ltd, the company responsible for developing and promoting the UK's new high speed rail network. Prior to that, he was Chief Executive of Network Rail Infrastructure Ltd which is involved in the maintenance and development of railway infrastructure throughout the UK.

From 2006 until 2011, he was Chief Executive of the Olympic Delivery Authority where he oversaw the creation of the London 2012 Olympic Games venues, the Olympic Village and transport projects.

For the three years prior to 2005, he was Chief Executive of English Partnerships, the UK Government's national housing and regeneration agency. In 1985, he joined Lend Lease, and was Managing Director and Chief Executive Officer of Lend Lease from 1995 until 2002.

**Qualifications:** Bachelor of Engineering (Civil), USyd, Diploma, Securities Institute of Australia.

Sir David is a resident of London, United Kingdom. Age 59.

## **Principal Activities**

The Group is one of Australia's leading providers of integrated financial services, including retail, business and institutional banking, funds management, superannuation, life insurance, general insurance, broking services and finance company activities.

The Group conducts its operations primarily in Australia, New Zealand and the Asia Pacific region. It also operates in a number of other countries including the United Kingdom and the United States.

There have been no significant changes in the nature of the principal activities of the Group during the financial year.

### **Consolidated Profit**

The Group's net profit after income tax and non-controlling interests for the year ended 30 June 2014 was \$8,631 million (2013: \$7,618 million).

The Group's vision is to excel at securing and enhancing the financial wellbeing of people, businesses and communities. The long term strategies that the Group has pursued to achieve this vision have delivered consistent high rates of customer satisfaction and another strong financial result.

Operating income growth remained strong across the Retail, Wealth and New Zealand businesses. Business banking revenue reflected the modest level of domestic credit growth and continued competitive pressure on domestic deposit margins.

Operating expenses increased due to underlying inflationary pressures, the impact of foreign exchange and higher levels of software amortisation and impairment, partly offset by the incremental benefit generated from productivity initiatives.

Loan impairment expense decreased due to the relatively benign corporate and commercial loan loss environment. Provisioning levels remain prudent and there has been no change made to economic overlays.

#### Dividends

The Directors have determined a fully franked (at 30%) final dividend of 218 cents per share amounting to \$3,534 million. The dividend will be payable on 2 October 2014 to shareholders on the register at 5pm EST on 21 August 2014.

Dividends paid in the year ended 30 June 2014 were as follows:

# **Directors' Report**

- In respect of the year to 30 June 2013, a fully franked final dividend of 200 cents per share amounting to \$3,224 million was paid on 3 October 2013. The payment comprised direct cash disbursements. The Dividend Reinvestment Plan (DRP) in respect of the final dividend was satisfied in full by the on market purchase of shares; and
- In respect of the year to 30 June 2014, a fully franked interim dividend of 183 cents per share amounting to \$2,950 million was paid on 3 April 2014. The payment comprised direct cash disbursements.

#### **Review of Operations**

An analysis of operations for the financial year is set out in the Highlights and Group Performance Analysis sections.

## **Changes in State of Affairs**

The Group continues to make progress against each of the key strategic priorties in pursuit of our vision to secure and enhance the financial wellbeing of people, businesses and communities. Further information is contained in the Chief Executive Officer's Statement and the strong progress made is evidenced by the Group again winning the Money Magazine Award for "Bank of the Year".

There have been no significant changes in the state of affairs of the Group during the financial year.

#### **Events Subsequent to Balance Sheet Date**

The Bank expects the DRP for the final dividend for the year ended 30 June 2014 will be satisfied in full by an on market purchase and transfer of shares of approximately \$884 million.

The Directors are not aware of any other matter or circumstance that has occurred since the end of the financial year that has significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

#### **Business Strategies and Future Developments**

#### **Business Strategies**

Business strategies, prospects and future developments which may affect the operations of the Group in subsequent years are referred to in the Chief Executive Officer's Statement.

In the opinion of the Directors, disclosure of any further information on likely strategic developments would be unreasonably prejudicial to the interests of the Group.

## Accommodation Strategy

Following on from the success of Activity Based Working (ABW) at Commonwealth Bank Place in Sydney and Bankwest Place in Perth, the Group has now established an ABW workplace at North Wharf, Auckland for ASB.

The consolidation of the Group's Melbourne commercial portfolio to two buildings on Collins Street in the Melbourne CBD was completed this year, with the opening of the Group's newest workplace at 727 Collins Street. The Group's new workplace in Adelaide was also completed this year and work continues in Perth to consolidate the commercial portfolio into Bankwest Place as opportunities arise.

Further opportunities to improve the workplace experience for employees will continue to be explored.

#### **Environmental Reporting**

The Group is subject to the Federal Government's National Greenhouse and Energy Reporting (NGER) scheme. The scheme makes it mandatory for controlling corporations to report annually on greenhouse gas emissions, energy production and energy consumption, if they exceed certain threshold levels. As a result of a long history in voluntary environmental reporting, the Group is well placed to meet the NGER requirements.

The Group is also subject to the Energy Efficiency Opportunities Act 2006 (EEO Act), which encourages large energy-using businesses to improve their energy efficiency. As required by the EEO Act, the Group produced a public report annually, as well as reporting directly to Government when required. The Government has since decided to close the EEO Program, with effect from 29 June 2014.

The Group is not subject to any other particular or significant environmental regulation under any law of the Commonwealth or of a State or Territory, but can incur environmental liabilities as a lender. The Group has a number of policies in place to ensure the risk is managed appropriately.

#### **Directors' Shareholdings and Options**

Particulars of shares held by Directors and the Chief Executive Officer in the Commonwealth Bank or in a related body corporate are set out in the Financial Statements that accompany this report.

No options have previously been granted to the Directors or Chief Executive Officer.

### **Options Outstanding**

As at the date of this Report there are no options outstanding in relation to Commonwealth Bank ordinary shares.

#### **Directors' Interests in Contracts**

A number of Directors have given written notices, stating that they hold office in specified companies and accordingly are to be regarded as having an interest in any contract or proposed contract that may be made between the Bank and any of those companies.

#### **Directors' and Officers' Indemnity**

The Directors, as named on pages 36 to 38 of this report, and the Secretaries of the Bank, being named on page 42 of this Report, are indemnified under the Constitution of Commonwealth Bank of Australia (the Constitution), as are all senior managers of the Bank.

Deeds of Indemnity have been executed by the Bank, consistent with the Constitution, in favour of each Director of the Bank.

An Indemnity Deed Poll has been executed by the Bank, consistent with the Constitution and to the extent permitted by law, in favour of each:

- secretary and senior manager of the Bank;
- director, secretary and senior manager of a related body corporate of the Bank;
- person who, at the prior formal request of the Bank, acts as director, secretary or senior manager of a body corporate which is not a related body corporate of the Bank (in which case the indemnity operates only in excess of protection provided by that body corporate); and

 person who, at the request of a related body corporate of the Bank, acts as a member of the compliance committee of a registered scheme for which the related body corporate of the Bank is the responsible entity.

In the case of a partly-owned subsidiary of the Bank, where a director, secretary or senior manager of that entity is a nominee of a third party body corporate which is not a related body corporate of the Bank, the Indemnity Deed Poll will not apply to that person unless the Bank's CEO has certified that the indemnity will apply to that person.

#### **Directors' and Officers' Insurance**

The Bank has, during the financial year, paid an insurance premium in respect of an insurance policy for the benefit of the Bank and those named and referred to above including the directors, secretaries, officers and certain employees of the Bank and related bodies corporate as defined in the insurance policy. The insurance is appropriate pursuant to section 199B of the Corporations Act 2001 (Corporations Act). In accordance with commercial practice, the insurance policy prohibits disclosure of the terms of the policy, including the nature of the liability insured against and the amount of the premium.

#### Proceedings on behalf of the Bank

No application has been made under section 237 of the Corporations Act in respect of the Bank, and there are no proceedings that a person has brought or intervened in on behalf of the Bank under that section.

#### **Rounding and Presentation of Amounts**

The Bank is of the kind of entity referred to in ASIC Class Order 98/100 (as amended) pursuant to section 341(1) of the Corporations Act.

As a result, amounts in this Directors' Report and the accompanying financial statements have been rounded to the nearest million dollars except where otherwise indicated.

The financial information included in this Annual Report, unless otherwise indicated, has been prepared and presented in accordance with Australian Accounting Standards. This ensures compliance with International Financial Reporting Standards.

The Group manages its business performance using a "cash basis" profit measure. The key items that are excluded from statutory profit for this purpose are non-recurring or not considered representative of the Group's ongoing financial performance. Profit on an "underlying basis" is used primarily in the Wealth Management businesses. It provides a profit measure that excludes both the volatility of equity markets on shareholder funds and the mark to market revaluations on the Guaranteed Annuity portfolio for a measure of core operating performance.

#### **Corporate Governance Statement**

The Bank is committed to ensuring that its policies and practices reflect a high standard of corporate governance. The Board has adopted a comprehensive framework of Corporate Governance Guidelines, designed to balance performance and conformance.

Throughout the 2014 financial year, the Bank's governance arrangements were consistent with the Corporate Governance Principles and Recommendations (3rd edition) published by the ASX Corporate Governance Council.

The Group's Corporate Governance Statement can be viewed at:

www.commbank.com.au/about-us/shareholders/corporateprofile/corporate-governance.

#### Company Secretaries

Details of the Bank's Company Secretaries, including their experience and qualifications, are set out below.

Margaret Taylor was appointed Group Company Secretary of the Bank effective 6 August 2013. Before joining the Bank, she held the position of Group General Counsel and Company Secretary of Boral Limited. Prior to that, she was Regional Counsel Australia/Asia with BHP Billiton, and prior to that a partner with law firm Minter Ellison, specialising in corporate and securities laws. She holds Bachelor Degrees in Law (Hons) and Arts from the University of Queensland. She is a Fellow of the Governance Institute of Australia and a Member of the Australian Institute of Company Directors.

Carla Collingwood was appointed a Company Secretary of the Bank in July 2005. From 1994 until 2005, she was a solicitor with the Bank's Legal Department, before being appointed to the position of General Manager, Secretariat. She holds a Bachelor of Laws degree (Hons) and a Graduate Diploma in Company Secretary Practice from the Governance Institute of Australia. She is a Graduate of the Australian Institute of Company Directors.

### **Message from the Remuneration Committee Chairman**

Dear Shareholder,

2014 was another year of strong performance as the Group continued to deliver on its strategy to create long term value for our customers, shareholders, people and community. The Group had its highest ever levels of customer satisfaction, maintaining the number one position in retail customer satisfaction throughout the year. Shareholders benefited from record profits and dividends and a historically high share price. In addition, more progress was made in driving productivity and strategic growth.

The year's strong performance resulted in executives receiving above-target short term incentive awards. However we acknowledge that the quality of advice provided by some of our licensed advisers in past years has caused financial loss and distress for some of our customers. This has been a matter of intense public scrutiny through the year, with extensive coverage in the Senate Committee's inquiry into ASIC, following which the Group announced the Open Advice Review program. The Remuneration Committee has given serious consideration to the continuing impact of this issue. In consequence it has exercised its discretion to reduce the CEO's short term incentive outcome to 115%, or \$515,000 below what it would otherwise have been, with the quality of the Group's results. There have also been reductions associated with this issue for some Group Executives this year, as there have been in past years.

These discretionary adjustments show our policy operating in practice; balancing reward for superior performance over the year with consequences for relevant executives for issues that have seriously affected some customers.

Reflecting strong sustained financial performance and improved customer satisfaction over the last four years, the long term incentive awarded in 2010 vested at just under 97% of the maximum level.

During the 2014 financial year, the CEO and some Group Executives received modest fixed remuneration increases. There were no increases to Board or Committee fees paid to Non-Executive Directors.

The Committee's approach to remuneration has remained largely unchanged for the last few years, and has served the Group's shareholders well. This year, we enhanced our already strong remuneration framework by implementing a mandatory shareholding requirement for the CEO and Group Executives to further strengthen alignment with shareholders. There are no changes proposed to our executive remuneration framework for the 2015 financial year.

Effective governance is important, so in preparing this year's Remuneration Report, we have maintained our approach in providing relevant performance and remuneration information. Above all, this enables you to assess the linkages between remuneration, execution of the Group's strategy and Group performance.

I invite you to review the full report, and thank you for your interest.

Jame Jusinta.

Jane Hemstritch Committee Chairman 12 August 2014

## **2014 Remuneration Report**

This Remuneration Report details the approach to remuneration frameworks, outcomes and performance, for the Commonwealth Bank of Australia (CBA) and its Key Management Personnel (KMP) for the year ended 30 June 2014.

In the 2014 financial year, KMP included the Non-Executive Directors, CEO and Group Executives listed in the table below. The table also includes movements during 2014. The key changes to the Executive team included:

- Ian Saines ceased as a KMP effective 15 December 2013; and
- Kelly Bayer Rosmarin was appointed to the role of Group Executive, Institutional Banking and Markets from 16 December 2013.

Name	Position	
Non-Executive Directors		
David Turner	Chairman	Full Year
John Anderson	Director	Full Year
Shirish Apte	Director (from 10 June 2014)	Part Year
Jane Hemstritch	Director	Full Year
Launa Inman	Director	Full Year
Carolyn Kay	Director	Full Year
Brian Long	Director	Full Year
Andrew Mohl	Director	Full Year
Harrison Young	Director	Full Year
Managing Director and CEO		
lan Narev	Managing Director and CEO	Full Year
Group Executives		
Kelly Bayer Rosmarin	Group Executive, Institutional Banking and Markets (from 16 December 2013)	Part Year
Simon Blair	Group Executive, International Financial Services	Full Year
David Cohen	Group General Counsel and Group Executive, Group Corporate Affairs	Full Year
Matthew Comyn	Group Executive, Retail Banking Services	Full Year
David Craig	Group Executive, Financial Services and Chief Financial Officer	Full Year
Michael Harte	Group Executive, Enterprise Services and Chief Information Officer	Full Year
Robert Jesudason	Group Executive, Group Strategic Development	Full Year
Melanie Laing	Group Executive, Human Resources	Full Year
Grahame Petersen	Group Executive, Business and Private Banking	Full Year
Annabel Spring	Group Executive, Wealth Management	
Alden Toevs	Group Chief Risk Officer	Full Year
Former Executive		
Ian Saines	Group Executive, Institutional Banking and Markets (resigned on 15 December 2013)	Part Year

The report has been prepared and audited against the disclosure requirements of the Corporations Act 2001.

## 1. Remuneration Governance

## **1.1 Remuneration Committee**

The Remuneration Committee (the Committee) is the main governing body for setting remuneration policy across the Group. The Committee develops the remuneration philosophy, framework and policies, for Board approval.

As at 30 June 2014, the Committee is made up of independent Non-Executive Directors and consists of the following members:

- Jane Hemstritch (Chairman);
- Carolyn Kay;
- Andrew Mohl; and
- David Turner.

The responsibilities of the Committee are outlined in their Charter, which is reviewed annually by the Board. The Charter is available on the Group's website at <a href="https://www.commbank.com.au/about-us.html">https://www.commbank.com.au/about-us.html</a>.

In summary, the Committee is responsible for recommending to the Board for approval:

- Remuneration for senior executive appointments, and appointments where the remuneration target of the individual exceeds that of the head of their business/support unit;
- Remuneration arrangements and all reward outcomes for the CEO, senior direct reports to the CEO and other individuals whose roles may affect the financial soundness of the Group;
- Remuneration arrangements for finance, risk and internal control employees;
- Remuneration arrangements for employees who have a significant portion of their total remuneration based on performance; and
- Significant changes in remuneration policy and structure, including superannuation, employee equity plans and benefits.

This year, the Committee's key areas of focus were:

- The appointment of Kelly Bayer Rosmarin in the role of Group Executive, Institutional Banking and Markets, effective 16 December 2013, following the resignation of Ian Saines;
- The appointment of David Whiteing in the role of Group Executive, Enterprise Services and Chief Information Officer, effective 14 July 2014, following the resignation of Michael Harte;
- The implementation of a mandatory Shareholding Policy for the CEO and Group Executives;
- A review of Long Term Incentive (LTI) performance hurdles. This review confirmed that the current performance hurdles are appropriately aligned with the Group's business strategy and shareholder interests and no changes were made;
- The annual review of the Group Remuneration Policy in December 2013, and a subsequent review in June 2014 to incorporate changes to United Kingdom regulatory requirements;
- Continued monitoring of regulatory and legislative changes, both locally and offshore, ensuring our policies and practices remain compliant; and

 Continued focus on embedding a remuneration framework that is appropriate for our different businesses with transparency in design, strong governance and risk oversight.

### **Our Independent Remuneration Consultant**

The Committee obtains executive remuneration information directly from its external independent remuneration consultant EY.

Throughout 2014, the main information received from the Committee's remuneration consultant related to:

- Regulatory reforms; and
- Current market practices.

EY provides information to assist the Committee in making remuneration decisions. EY has not made any remuneration decisions or recommendations during the 2014 financial year. The Committee is solely responsible for making decisions within the terms of its Charter.

### **1.2 Our Remuneration Philosophy**

Our remuneration philosophy is the backbone of our remuneration framework, policies and processes. In summary, our remuneration philosophy for our CEO and Group Executives is to:

- Provide target remuneration which is market competitive, without putting upward pressure on the market;
- Align rewards with shareholder interests and our business strategy;
- Articulate clearly to Executives the link between individual and Group performance, and individual reward;
- Reward superior performance, while managing risks associated with delivering and measuring that performance;
- Provide flexibility to meet changing needs and emerging market practice; and
- Provide appropriate benefits on termination that do not deliver any windfall payments not related to performance.

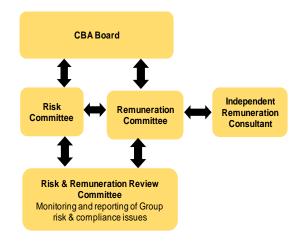
## 1.3 Remuneration and Risk Management

The Committee has a robust framework for the systematic review of risk and compliance issues impacting remuneration. The Committee:

- Takes note of any material risk issues impacting remuneration, with issues raised by the Committee provided to the Board's Risk Committee for noting;
- Considers issues and recommendations raised by the Risk and Remuneration Review Committee, a management committee that monitors material risk and compliance issues throughout the year;
- May impose adjustments to remuneration outcomes of Executives before or after awards are made, subject to Board approval; and
- Works closely with the Board's Risk Committee to ensure that any risks associated with remuneration arrangements are managed within the Group's risk management framework.

### 1.3 Remuneration and Risk Management (continued)

The following diagram illustrates the Group's remuneration and risk governance framework:



## 1.4 Non-Executive Directors Remuneration

Non-Executive Directors receive fees to recognise their contribution to the work of the Board and the associated committees that they serve. Non-Executive Directors do not receive any performance-related remuneration.

The Board Performance and Renewal Committee reviews the Non-Executive Directors fee schedule regularly and examines fee levels against the market. No fee increases were awarded during the 2014 financial year.

Since 1 January 2013, Non-Executive Directors fees have included statutory superannuation contributions.

The following table outlines the Non-Executive Directors fees for the main Board and the Committees as at 30 June 2014:

		Fees <sup>(1)</sup>
	Position	(\$)
Board	Chairman	849,800
	Non-Executive Director	236,400
Audit Committee	Chairman	56,300
	Member	28,100
Risk Committee	Chairman	56,300
	Member	28,100
Remuneration	Chairman	56,300
Committee	Member	28,100
Board Performance &	Chairman	11,300
Renewal Committee	Member	11,300

(4) Fees are inclusive of base fees and superannuation. The Chairman does not receive separate Committee fees.

Non-Executive Directors are required to hold 5,000 or more CBA shares. For those Non-Executive Directors who have holdings below this threshold, 20% of their after-tax base fees are used to purchase CBA shares until a holding of 5,000 shares has been reached.

The total amount of Non-Executive Directors fees is capped at a maximum pool that is approved by shareholders. The current fee pool remains at \$4 million, which was approved by shareholders at the Annual General Meeting (AGM) on 13 November 2008.

The statutory table on page 55 provides the individual remuneration expense for each Non-Executive Director in relation to the 2014 financial year.

## 2. Remuneration Framework

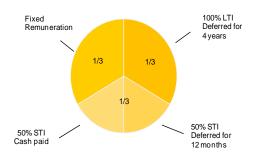
The remuneration arrangements of our CEO and Group Executives are made up of both fixed and at risk remuneration. This is composed of the following three elements:

- Fixed remuneration;
- Short Term Incentive (STI) at Risk; and
- Long Term Incentive (LTI) at Risk.

The at risk components are based on performance against key financial and non-financial measures. More detail on executive remuneration and the link to performance is included in section 3 of this report.

## 2.1 Total Target Remuneration

The following diagram illustrates the total target mix of the three remuneration elements:



The three remuneration elements are broken down into equal portions of total target remuneration.

When setting target remuneration levels, our key objective is to remain competitive by attracting and retaining highly talented Executives. We do this by considering the size and responsibilities of each role, using any relevant executive remuneration market surveys and disclosed data.

Importantly, for our most senior roles, we aim to avoid adding upward reward pressure to market remuneration levels.

Each component of remuneration has a direct link to our business strategy as detailed below.

#### 2.2 Fixed Remuneration

- Fixed remuneration is made up of base remuneration and superannuation. Base remuneration includes cash salary and any salary sacrifice items;
- The Board determines an appropriate level of fixed remuneration for the CEO and Group Executives, with recommendations from the Committee; and
- Fixed remuneration is reviewed annually, following the end of the 30 June performance year. For the 2014 financial year the average fixed remuneration increase for Executives was 1.4%.

#### 2.3 Short Term Incentive

- The CEO and Group Executives have an STI target that is equal to 100% of their fixed remuneration. Executives will only receive the full amount if they meet all of their performance goals;
- The CEO and Group Executives have a maximum STI potential of 150% of their STI target. No STI awards will be made if the relevant performance goals are not met;
- Executives receive 50% of their STI payment as cash following the Group's year-end results. The remaining

50% of the STI payment is deferred for one year and earns interest at the CBA one year term deposit rate;

- The CEO and Group Executives will forfeit the deferred portion of their STI if they resign or are dismissed from the Group before the end of the deferral period, unless the Board determines otherwise;
- The deferral assists in managing the risk of losing key Executive talent. It also allows the Board to reduce or cancel the deferred component of the STI where business outcomes are materially lower than expected; and
- STI payments are made within a funding cap which is determined by the Board after consideration of performance in the year. The Board retains discretion to adjust remuneration outcomes up or down to ensure consistency with the Group's remuneration philosophy and to prevent any inappropriate reward outcomes.

See section 3.1 for more detail on STI outcomes and the link to performance.

#### 2.4 Long Term Incentive

 The CEO and each Group Executive has an LTI target that is equal to 100% of their fixed remuneration;

## 3. Linking Remuneration to Performance

The LTI award has a four year performance period and is measured against relative Total Shareholder Return (TSR) and relative Customer Satisfaction performance hurdles;

- The performance hurdles are aligned to our key business priorities of Customer Focus and shareholder interests;
- Executives only receive value if performance hurdles are met at the end of the four years, subject to final Board review;
- Executives receive one CBA share (or cash equivalent) for each right that vests; and
- No dividends are paid while LTI awards are unvested.

See section 3.2 for more detail on how the LTI award operates and its direct link to performance outcomes.

## 2.5 Mandatory Shareholding Policy

 The CEO and each Group Executive are required to accumulate CBA shares over a five year period to the value of 300% of fixed remuneration for the CEO and 200% of fixed remuneration for Group Executives.

The remuneration framework is designed to attract and retain high calibre Executives by rewarding them for achieving goals that are aligned to the Group's business strategy. All our incentives are directly linked to both short term and long term performance goals.

### 3.1 2014 Short Term Performance

The table below provides an overview of performance for the year ended 30 June 2014 against key financial and non-financial performance measures. These measures are used to determine the individual STI outcomes of Executives, and are managed through a balanced scorecard approach. Financial objectives have a substantial weighting, and non-financial objectives vary by role. The CEO has a 40% weighting on financial outcomes, Executives managing business units typically have a 45% weighting on financial outcomes have a typical weighting of 25% on financial outcomes.

Risk is also a key factor in accounting for short term performance. Firstly, we use Profit After Capital Charge, a risk-adjusted measure, as one of our primary measures of financial performance. It takes into account not just the profit achieved, but also considers the risk to capital that was taken to achieve it. Secondly, Executives are required to comply with the relevant Group or Business Unit Risk Appetite Statement. STI awards are adjusted downwards where material risk issues occur. Thirdly, risk is also managed through the compulsory 50% deferral of the CEO and Group Executives' STI outcomes for a period of 12 months and delivery of one-third of their total target remuneration after a four year period.

Under the Group's Remuneration Policy, the Board has discretion to make adjustments to deferred remuneration in various circumstances. Adjustments can include partial reductions or complete forfeiture of deferred STI awards.

## Performance 2014 Key Achievements

<b>Customer Focus</b>	Continue to build a vibrant customer focused culture
	The Group's continued commitment to its customer focused culture resulted in the Group maintaining the number one major bank for customer satisfaction across all business areas. Specifically:
	<ul> <li>For Retail Banking, CBA maintained the number one ranking among the major banks in Main Financial Institution (MFI) customer satisfaction<sup>(1)</sup> for the entire financial year. During this time, CBA also achieved the highest ever result recorded by a major bank and has continued to hold the leading position on Retail MFI customer satisfaction since January 2013;</li> </ul>
	<ul> <li>In Business Banking, CBA has maintained outright or equal first position in customer satisfaction<sup>(1)</sup> in three of the four key business segments among the four major banks for the entire financial year. Overall, CBA continues to hold equal first position in the DBM Business Financial Services Monitor (BFSM, June 2014);</li> </ul>
	<ul> <li>Wealth Management's platforms maintained a combined rating of first for adviser satisfaction among the four major banks and other key competitors; and</li> </ul>
	<ul> <li>In Institutional Banking, CBA continues to perform strongly. The DBM Business Financial Services Monitor has ranked CBA outright or equal first in Institutional Banking MFI customer satisfaction<sup>(1)</sup> for the</li> </ul>

past 12 months.

Strength	Maintain a strong, flexible Balance Sheet
	<ul> <li>The Group maintained a strong capital position with capital ratios well in excess of regulatory minimum capital requirements and the Board approved minimum levels at all times throughout the year ended 30 June 2014;</li> </ul>
	<ul> <li>The group preserved its well-diversified funding base including:</li> </ul>
	<ul> <li>Customer deposits accounting for 64% of total funding at 30 June 2014 (2013: 63%); and</li> </ul>
	<ul> <li>Short term wholesale funding accounted for 45% of total wholesale funding at 30 June 2014, down from 46% in the prior year.</li> </ul>
	<ul> <li>The Group continues to hold a high quality, well diversified liquid asset portfolio of \$139 billion at 30 June 2014 (2013: \$137 billion), to prudently meet Balance Sheet liquidity needs and regulatory requirements; and</li> </ul>
	<ul> <li>The Group continues to manage growth by assessing opportunities that will generate sustainable returns for the long term, demonstrated in the 2014 financial year by:</li> </ul>
	<ul> <li>A stable net interest margin and strong volume growth in average interest earning assets; and</li> </ul>
	<ul> <li>Low levels of lending losses for the period.</li> </ul>
Productivity	Continuous and ongoing focus on streamlining processes whilst making things simpler and easier for the Group's customers and staff
	<ul> <li>To continue to build capability to drive short and long term gains in productivity, the Group has continued to expand training options across the entire Group with over 35,000 staff completing some form of productivity training. The launch of higher skilled courses, and an associated demonstration of capability through project delivery, is leading to a significant increase in formal productivity qualifications. This has been complemented by hiring of external local and global expertise;</li> </ul>
	<ul> <li>The core set of four productivity habits is established across the Group; this is supported by an accreditation to ensure those habits are being embedded;</li> </ul>
	<ul> <li>Productivity outcomes and behaviours are embedded in reward and recognition systems together with the Group's leadership capability framework; and</li> </ul>
	<ul> <li>Projects continue to be executed across all business units and they are delivering financial and customer benefits, as well as supporting the transfer of productivity capability.</li> </ul>
Technology	Technology programs designed to enhance the customer experience through more innovative systems and processes, and improve efficiency levels
	The Group continued to deliver market leading technology solutions to enhance the customer experience through innovations such as:
	<ul> <li>Australia's first cardless cash service, enabling customers to use the CommBank app to withdraw cash without a card across its national ATM network;</li> </ul>
	<ul> <li>Lock and Limit functionality which gives CommBank credit card customers additional control over their card security and spending via the CommBank app; and</li> </ul>
	<ul> <li>MasterCard<sup>®</sup> PayPass<sup>™</sup> payments capabilities on enabled Samsung GALAXY S4 devices.</li> </ul>
	The Group continued evolving its business customer's mobile banking experiences through initiatives that include:
	<ul> <li>The CommBank Small Business app that enables small business customers to manage their cash flow and business operations efficiently from their mobile device;</li> </ul>
	<ul> <li>'Emmy', a payment terminal that allows small businesses to accept card payments through tap-and-go contactless payments or with the encrypted chip plus PIN code;</li> </ul>
	<ul> <li>'Daily IQ', a new mobile analytics app that gives business customers access to insights about their cash flow, sales and information on the market in which they operate; and</li> </ul>
	<ul> <li>The CommBiz app was updated to allow business customers to transfer funds and make or authorise payments anywhere, anytime.</li> </ul>
	In addition, CommInsure launched Simple Life, a 'do-it-yourself' direct life insurance solution that leverages Core capabilities providing customers with online functionality and tailored access for tablet and mobile devices.
People	Develop a long term people focus
	<ul> <li>In the 2014 financial year, the Group's people remained highly engaged, as shown by the Group's recent employee engagement score of 81%;</li> </ul>
	<ul> <li>The Group remains committed to gender diversity. By embedding gender diversity into talent systems and a focus on the talent pipeline, the Group is gradually progressing towards its target, to increase the representation of women in leadership roles from 26.6% in December 2009 to 35% by December 2014. Women made up 32.8% of executive roles at 30 June 2014. The target of 35% remains unchanged and we expect it will be met after December 2014;</li> </ul>

- The Group is now also making good progress in broadening its diversity and inclusion strategy and has elected to take an approach that aligns a combination of self-determination by the respective employee communities whilst embedding diversity into everyday business;
- To support culture and diversity, the Group has continued to invest in leadership development at every level of the organisation, embedding its long term customer-centric culture and adding stronger productivity and risk lenses; and
- The Group remains committed to not offshoring jobs.
- (1) Customer satisfaction is measured by three separate surveys. For the Retail bank, this is measured by Roy Morgan Research. Roy Morgan Research Main Financial Institution (MFI) Retail Customer Satisfaction measures percentage of the Australian population 14+, % "Very Satisfied" or "Fairly Satisfied" with their relationship with that MFI, based on a 6-month rolling average to June 2014. CBA excludes Bankwest. For business banking, this is measured by DBM Consultants Main Financial Institution (MFI) Business Customer Satisfaction. Satisfaction average with relationship with that MFI, 6-month rolling average to June 2014. For Wealth Management, customer satisfaction is measured by the Wealth Insights 2014 Service Level Report, Platforms. This survey measures satisfaction with the service of master trusts/wraps in Australia, by financial advisers. It includes Colonial First State's FirstChoice and FirstWrap platforms. For Institutional Banking, customer satisfaction is measured by DBM Business Financial Services Monitor (June 2014) six month rolling average of MFI satisfaction ratings of Australian businesses. Institutional banking includes businesses with turnover of \$100 million and above.

#### 3.2 Long Term Performance

The executive remuneration structure also focuses on driving performance and creating shareholder alignment in the longer term, by providing Executives with LTI awards in the form of Reward Rights with a four year vesting period. Vesting is subject to performance against relative Total Shareholder Return (TSR) and relative Customer Satisfaction hurdles. The table below provides an overview of the CEO and Group Executives' current LTI awards which have not yet vested.

Overview of Unvested Long Term Incentive Awards at the end of the 2014 Financial Year

Performance Period Ends	Equity Plan	Performance Hurdles
30 June 2015 30 June 2016 30 June 2017	Group Leadership Reward Plan (GLRP)	<ul> <li>Each reward is split and tested:</li> <li>75% TSR relative to peer group</li> <li>25% Customer Satisfaction ranking relative to peer group</li> </ul>

#### GLRP Award vested during 2014 Financial Year

The GLRP award granted during the 2011 financial year reached the end of its four year performance period on 30 June 2014. The GLRP 2011 award was weighted against two performance hurdles, relative TSR (75% of the award) and relative Customer Satisfaction (25% of the award). At the end of the performance period, the results against these measures were solid and included:

- 100% vesting against the TSR hurdle;
- 87.5% vesting against the Customer Satisfaction hurdle;
- In line with the plan rules for this award, 96.875% of the total award vested; and
- The Board reviewed the measurement outcomes of this award and concluded that the above vesting appropriately reflects performance over the four year performance period. The Customer Satisfaction performance results placed the Group midway between 75% and 100% vesting.

## 2014 GLRP Award granted in the 2014 Financial Year

The CEO and Group Executives currently receive LTI awards under the GLRP. The awards granted may deliver value to Executives at the end of the four year performance period, subject to meeting performance hurdles as set out in the diagram below:



The following table provides the key features of the 2014 GLRP award:

Feature	Description
Instrument	Reward Rights. Each Reward Right entitles the Executive to receive one CBA share in the future, subject to meeting the performance hurdles set out below. The number of rights that vest will not be known until the end of the performance period.

Determining the<br/>number of<br/>Reward RightsThe number of Reward Rights allocated depends on each Executive's LTI Target (see diagram on page 46 for<br/>explanation of target remuneration). The number of Reward Rights allocated aligns the Executive's LTI Target<br/>to the expected value at the end of the performance period, in today's dollars.

# **Directors' Report – Remuneration Report**

Performance Period	The performance period commences at the beginning of the financial year in which the award is granted. For the GLRP award granted in the 2014 financial year, the performance period started on 1 July 2013 and ends after four years on 30 June 2017. Any vesting will result in participants receiving shares during the first available trading window following the end of the performance period.		
Performance Hurdles	75% of each award is subject to a performance hurdle, which measures the Group's TSR performance relative to a set peer group <sup>(1)</sup> . This is made up of the 20 largest companies on the Australian Securities Exchange (ASX) by market capitalisation at the beginning of the performance period, excluding resources companies and Commonwealth Bank of Australia. The next five largest companies listed on the ASX by market capitalisation will form a reserve bench of companies. A reserve bench company will be substituted (in order of market capitalisation as at the beginning of the Performance Period) into the Peer Group when a Peer Group Company ceases to be listed on the ASX as a result of an acquisition, merger or other relevant corporate action or delisting; and		
	<ul> <li>25% of each award is subject to a performance hurdle that measures the Group's Customer Satisfaction outcomes relative to a peer group of Australia &amp; New Zealand Banking Group Limited (ANZ), National Australia Bank Limited (NAB), Westpac Banking Corporation (WBC), and other key competitors for the wealth business.</li> </ul>		
Vesting Framework	<ul> <li><i>TSR</i> (75% of the award)</li> <li>100% vesting is achieved if the Group's TSR is ranked in the top quarter of the peer group<sup>(1)</sup> (i.e. 75th percentile or higher);</li> <li>If the Group is ranked at the median, 50% of the Reward Rights will vest;</li> <li>Vesting occurs on a sliding scale if the Group is ranked between the median and the 75th percentile; and</li> <li>No Reward Rights in this part of the award will vest if the Group's TSR is ranked below the median of the peer group.</li> <li><i>Customer Satisfaction (25% of the award)</i></li> <li>100% vesting applies if the weighted average ranking for the Group over the performance period is 1<sup>st</sup>;</li> </ul>		
	<ul> <li>50% will vest if the Group's weighted average ranking is 2<sup>nd</sup>;</li> <li>Vesting of between 50% and 100% will occur on a pro-rata straight line basis if the Group's weighted average ranking is between 2<sup>nd</sup> and 1<sup>st</sup>; and</li> <li>No Reward Rights in this part of the award will vest if the Group's weighted average ranking is less than 2<sup>nd</sup>.</li> </ul>		
Calculation of the Performance Results	<ul> <li>TSR is calculated independently by Orient Capital.</li> <li>Customer Satisfaction is measured with reference to the three independent surveys below:         <ul> <li>Roy Morgan Research (measuring customer satisfaction across Retail Banking);</li> <li>DBM, Business Financial Services Monitor (measuring customer satisfaction across Business Banking); and</li> <li>Wealth Insights Service Level Report, Platforms (measuring customer satisfaction across Wealth Management).</li> </ul> </li> </ul>		
Board Discretion	The Board also retains sole discretion to determine the amount and form of any award that may vest (if any) to prevent any unintended outcomes, or in the event of a corporate restructuring or capital event.		
Expiry	At the end of the applicable performance period, any Reward Rights that have not vested will expire.		

(1) The peer group (at the beginning of the performance period) for the TSR performance hurdle (at the time of grant) comprised Amcor Limited, AMP Limited, Australia and New Zealand Banking Group Limited, Brambles Limited, Coca-Cola Amatil Limited, Crown Limited, CSL Limited, Insurance Australia Group Limited, Macquarie Group Limited, National Australia Bank Limited, QBE Insurance Group Limited, Suncorp Group Limited, Telstra Corporation Limited, Transurban Group NPV, Twenty-First Century FOX, Inc., Wesfarmers Limited, Westfield Group Limited, Westfield Retail Trust, Westpac Banking Corporation and Woolworths Limited. The reserve bench comprised AGL Energy Limited, Goodman Group, GPT Group, Orica Limited and Stockland.

# **Directors' Report – Remuneration Report**

#### Hedging of Unvested Equity Awards

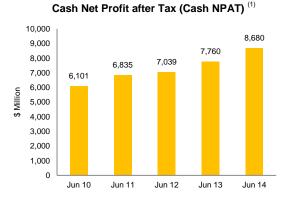
Employees are prohibited from hedging in relation to all of their unvested CBA equity awards, including shares or rights. Prohibited activity includes Executives controlling their exposure to risk in relation to their unvested awards. The CEO's direct reports are also prohibited from using instruments or arrangements for margin borrowing, short selling or stock lending of any Bank securities or the securities of any other member of the Group. All hedging restrictions are included in the Group's Securities Trading Policy.

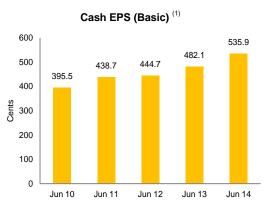
#### Long Term Performance against Key Measures

As detailed above, long term incentive arrangements are designed to align Executives with the Group's long term strategy and shareholder interests. The remainder of this section illustrates performance against key related metrics over time.

#### Financial Performance

The following graphs show the Group's cash Net Profit after Tax (cash NPAT), cash Earnings per Share (cash EPS), share price movement and full-year dividend results over the past five financial years (including 2014). The solid performance has delivered sound returns to shareholders.

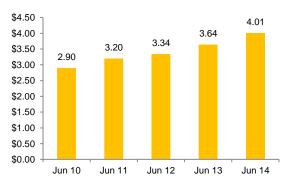




(2) Comparatives have been restated to conform to presentation in the current year.

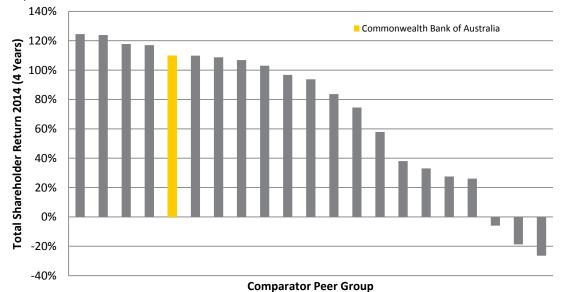


Dividends per Share



#### Relative TSR Performance against the Group's Peers

The graph below represents CBA's TSR performance against the comparator peer group for the period 1 July 2010 to 30 June 2014. The Group was ranked in the upper quartile relative to the peer group<sup>(1)</sup> at the end of the period. TSR is calculated by Orient Capital.

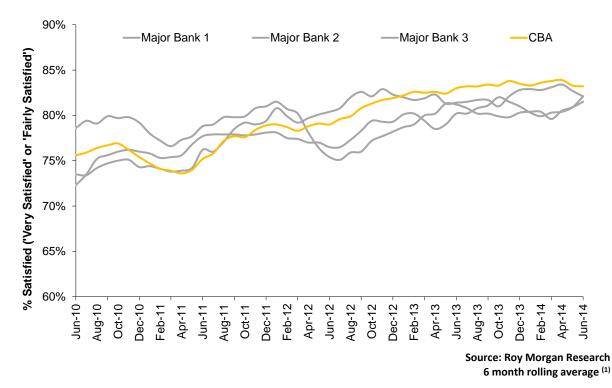


(1) The peer group (at the end of the performance period) for the TSR performance hurdle (at the time of grant) comprised AGL Energy Limited, AMP Limited, Australia and New Zealand Banking Group Limited, Brambles Limited, Coca-Cola Amatil Limited, Computershare Limited, Crown Limited, CSL Limited, Insurance Australia Group Limited, Leighton Holdings Limited, Macquarie Group Limited, National Australia Bank Limited, QBE Insurance Group Limited, Stockland, Suncorp Group Limited, Telstra Corporation Limited, Transurban Group, Wesfarmers Limited, Westpac Banking Corporation and Woolworths Limited.

#### Performance against Customer Satisfaction

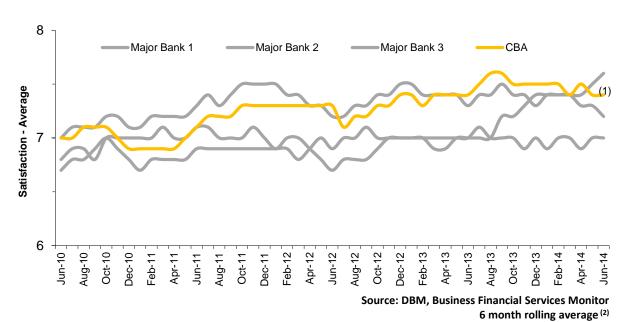
The following graphs show CBA's customer satisfaction performance across Retail, Business and Wealth Management. During the 2014 financial year, CBA maintained the number one ranking among the major banks in MFI customer satisfaction and has also been ranked equal or outright first across three of the four key business segments. The Wealth Management results ranked the Group first for adviser satisfaction among the four major banks and other key competitors.

#### **Retail Main Financial Institution Customer Satisfaction - Competitive Context**



(1) Roy Morgan Research Main Financial Institution (MFI) Retail Customer Satisfaction. Australian population 14+, % "Very Satisfied" or "Fairly Satisfied" with relationship with that MFI. 6 month rolling average to June 2014. CBA excludes Bankwest.

## **Directors' Report – Remuneration Report**



#### **Business Main Financial Institution Customer Satisfaction - Competitive Context**

CBA and Major Bank 1 are ranked equal 1st (DBM Business Financial Services Monitor, June 2014) as the difference in average satisfaction rating is not considered to be statistically significant.

(2) DBM Business Financial Services Monitor (June 2014), average satisfaction rating of each financial institution's MFI business customers across all Australian businesses, 6 month rolling average.

Wealth Management Customer Satisfaction

(1)

	30-Jun-14	30-Jun-13	30-Jun-12 <sup>(1)</sup>	30-Jun-11 <sup>(2)</sup>	30-Jun-10
Score (3)	7.94	8.32	7.86	7.74	7.70
CBA Rank	1st	1st	1st	1st	1st

(1) In the 2012 year, the satisfaction score was calculated on a straight average of FirstChoice and FirstWrap. Due to the change in calculation of the satisfaction score in 2013, historical results have been restated. As a result, the score and ranking for 2012 has changed from 7.69 (2<sup>nd</sup>) to 7.86 (1<sup>st</sup>). For remuneration purposes the ranking of 2<sup>nd</sup> has been applied.

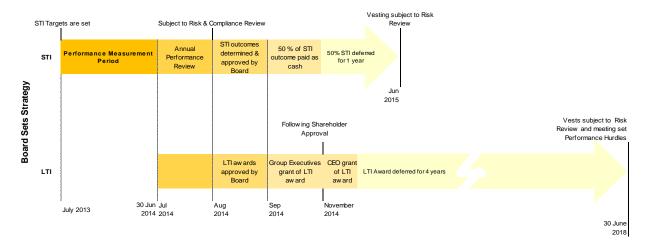
(2) For 2011 the ranking remains unchanged but average satisfaction result changed from 7.79 to 7.74. Prior to 2011, results remain unchanged despite change in calculation methodology.

(3) For Wealth Management, customer satisfaction is measured by the Wealth Insights 2014 Service Level Report, Platforms.

### 3.3 Performance Timeline of At Risk Remuneration Outcomes

The Performance Management framework supports decisions in awarding appropriate annual STI outcomes for Executives. The STI performance objectives are communicated to Executives at the beginning of the performance year. Executives' annual performance evaluations are conducted following the end of the financial year. For 2014, the evaluations were conducted in July 2014.

The following diagram outlines the timing of the STI and LTI awards made to the Executives over the relevant performance periods. All awards are subject to risk and compliance reviews.



## 3.4 CEO and Group Executive Remuneration Received in the year ended 30 June 2014

The incentives awarded to the CEO and Group Executives are directly linked to the Group's strong financial performance.

Total statutory remuneration recognised for the CEO and Group Executives for the 2014 performance year was \$43.8 million and is the total of the values for each executive shown in the statutory remuneration table on page 56. Statutory remuneration disclosures are prepared in accordance with the Corporations Act and Australian Accounting Standards. Total cash remuneration received by the CEO and Group Executives in relation to the 2014 performance year was \$21.9 million. The total cash remuneration received is used by management to present a clear view of the Group's remuneration payments made to the CEO and Group Executives during the performance year.

Table (a) below shows remuneration received in relation to the 2014 financial year. The total cash payments received are made up of base remuneration and superannuation (fixed remuneration), and the non-deferred portion of the 2014 STI award. This table also includes the value of previous years' deferred STI and LTI awards which vested during 2014.

(a) Remuneration in relation to the 2014 Financial Year

			Previous Years' Awards that Vested during 2014 <sup>(3)</sup>				
	Base Remuneration & Superannuation <sup>(1)</sup>	2014 STI for Performance to 30 June 2014 <sup>(2)</sup>	relation	Deferred Cash Awards	Deferred Equity Awards	Total received during 2014	
	\$	\$	\$	\$	\$	\$	\$
Managing Director and	d CEO						
lan Narev	2,575,000	1,480,625	4,055,625	1,607,359	2,441,061	8,104,045	(309,425)
Current Executives (5)							
Kelly Bayer Rosmarin <sup>(6)</sup>	528,932	330,582	859,514	-	-	859,514	-
Simon Blair	850,000	527,425	1,377,425	520,836	2,191,745	4,090,006	(277,768)
David Cohen	900,000	462,375	1,362,375	578,649	2,369,295	4,310,319	(300,296)
Matthew Comyn	1,000,000	675,250	1,675,250	583,476	-	2,258,726	-
David Craig	1,380,000	890,100	2,270,100	887,262	3,015,443	6,172,805	(382,235)
Michael Harte	1,075,000	665,694	1,740,694	652,459	2,728,294	5,121,447	(345,793)
Robert Jesudason	825,000	575,437	1,400,437	518,470	-	1,918,907	-
Melanie Laing	825,000	506,344	1,331,344	493,781	-	1,825,125	-
Grahame Petersen	1,175,000	644,928	1,819,928	646,672	3,159,060	5,625,660	(400,419)
Annabel Spring	1,000,000	621,812	1,621,812	645,207	721,722	2,988,741	-
Alden Toevs	1,430,000	933,075	2,363,075	875,277	4,020,674	7,259,026	(509,598)

(1) Base Remuneration and Superannuation make up an Executive's fixed remuneration.

(2) This is the 50% of the 2014 STI for performance during the 12 months to 30 June 2014 (payable September 2014). The remaining 50% is deferred until 1 July 2015.

(3) The value of all deferred cash and/or equity awards that vested during 2014 financial year. This includes the value of the award that vested, plus any interest and/or dividends accrued during the vesting period. A portion of Ian Narev's deferred equity award was delivered in the form of cash, which was paid to registered charities pursuant to an option that the Board made available.

(4) The value of any deferred cash and/or equity awards that were forfeited/lapsed during the 2014 financial year.

(5) Group Executives as at 30 June 2014.

(6) Kelly Bayer Rosmarin commenced in the KMP role on 16 December 2013. Remuneration reflects time in the KMP role.

(b) CEO Reconciliation Table of Cash Payments from Table (a) and Statutory Remuneration Table on Page 56

		2014	Year
		\$	Award Vests
Cash remunerati	ion received in relation to 2014 - refer to table (a) above	4,055,625	n/a
2014 STI deferre	ed for 12 months at risk	1,480,625	2015
Annual leave and	d long service leave accruals	(48,351)	n/a
Other Payments		59,458	n/a
Share based pay	ments: accounting expense for 2014 for LTI awards made over the past 4 years		
2011 GLRP:	Expense for one award that may vest subject to customer satisfaction performance	98,153	2015
2011 GLRP:	Expense for one award that may vest subject to relative TSR performance	185,843	2015
2012 GLRP:	Expense for one award that may vest subject to customer satisfaction performance	265,796	2016
2012 GLRP:	Expense for one award that may vest subject to relative TSR performance	533,272	2016
2013 GLRP:	Expense for one award that may vest subject to customer satisfaction performance	234,797	2017
2013 GLRP:	Expense for one award that may vest subject to relative TSR performance	508,825	2017
2014 GLRP:	Expense for one award that may vest subject to customer satisfaction performance	139,272	2018
2014 GLRP:	Expense for one award that may vest subject to relative TSR performance	409,336	2018
Total Statutory	y Remuneration as per page 56	7,922,651	

## 4. KMP Disclosure Tables

## 4.1 Non-Executive Directors Statutory Remuneration

The statutory table below details individual statutory remuneration for the Non-Executive Directors for the year ended 30 June 2014.

	Short Term Benefits	Post Employment Benefits	Share Based payments	
			Non-Executive	Total
	(1)	Super-	Directors'	Statutory
	Cash <sup>(1)</sup>	annuation	Share Plan <sup>(2)</sup>	Remuneration
	\$	\$	\$	\$
Chairman				
David Turner				
2014	832,025	17,775	-	849,800
2013	839,538	16,470	-	856,008
Non-Executive Directors				
John Anderson				
2014	258,025	17,775	-	275,800
2013	261,281	16,470	-	277,751
Shirish Apte <sup>(3)</sup>				
2014	13,704	886	-	14,590
Jane Hemstritch				
2014	303,025	17,775	-	320,800
2013	306,614	16,470	-	323,084
Launa Inman <sup>(4)</sup>				
2014	245,419	17,775	29,406	292,600
2013	238,210	16,470	28,543	283,223
Carolyn Kay				
2014	302,925	17,775		320,700
2013	306,565	16,470	-	323,035
Brian Long				
2014	303,025	17,775		320,800
2013	306,468	16,470	-	322,938
Andrew Mohl	-,			,
2014	274,825	17,775	-	292,600
2013	278,244	16,470	-	294,714
Harrison Young		,		,
2014	314,325	17,775	-	332,100
2013	314,130	16,470	-	330,600

(1) Cash includes Board and Committee fees received as cash. The 2013 comparative also includes minor adjustments in relation to previous years.

(2) The values shown in the table represent the post-tax portion of fees received as shares.

(3) Shirish Apte was appointed as a Non-Executive Director on 10 June 2014 and his remuneration has been prorated accordingly. To comply with the Non-Executive Director shareholding requirement, shares for Shirish Apte will be purchased in the next trading window.

(4) Comparative information has been restated to conform to presentation in the current period.

#### 4.2 Executive Statutory Remuneration

The following statutory tables detail the statutory accounting expense of all remuneration related items for the CEO and all Group Executives. This includes remuneration costs in relation to both the previous and current performance year. The tables are different to the cash table on page 54, which shows the remuneration received in 2014 rather than the accrual amounts on the statutory accounting basis, as outlined in these statutory tables.

The tables have been developed and audited against the relevant accounting standards. Refer to the footnotes below each table for more detail on each remuneration component.

## **Directors' Report – Remuneration Report**

	Base			Other Sho			Long Term	Share Based	
	Remunera	ation <sup>(1)</sup>		Bene	fits		Benefits	Payments	
	Short Term Cash Fixed <sup>(2)</sup>	nuation Fixed	Non Monetary Fixed <sup>(3)</sup>	Cash STI Payment At Risk <sup>(4)</sup>	STI Deferred At Risk <sup>(5)</sup>	Other <sup>(6)</sup>	Term <sup>(7)</sup>	Shares/Rights At Risk <sup>(8)</sup>	Total Statutory Remuneration (9)
	\$	\$	\$	\$	\$	\$	\$	\$	\$
Managing Director and CE	0								
lan Narev									
2014	2,550,000	25,000	14,600	1,480,625	1,480,625	(21,633)	18,140	2,375,294	7,922,651
2013	2,475,000	25,000	14,228	1,562,500	1,562,500	106,153	95,067	1,846,620	7,687,068
Group Executives									
Kelly Bayer Rosmarin <sup>(10)</sup>									
2014	515,438	13,494	7,880	330,582	330,582	(1,150)	226,913	63,510	1,487,249
Simon Blair									
2014	825,000	25,000	14,600	527,425	527,425	7,264	(23,146)	915,947	2,819,515
2013	805,000	25,000	14,228	506,300	506,300	(3,273)	18,540	901,654	2,773,749
David Cohen									
2014	875,000	25,000	14,600	462,375	462,375	39,387	(19,559)	987,395	2,846,573
2013	875,000	25,000	14,228	562,500	562,500	68,959	22,751	1,013,110	3,144,048
Matthew Comyn <sup>(10)</sup>									
2014	975,000	25,000	13,486	675,250	675,250	38,336	247,359	508,664	3,158,345
2013	850,343	22,260	11,766	567,192	567,192	(27,658)	207,144	199,918	2,398,157
David Craig	,	,	,	, .	,	( ))	- ,	,	,, -
2014	1,355,000	25,000	14,600	890,100	890,100	35,173	(30,865)	1,517,052	4,696,160
2013	1,355,000	25,000	14,228	862,500	862,500	(53,618)	29,982	1,469,035	
Michael Harte	.,,	,	,	,	,	(,,	,	.,,	.,
2014	1,050,000	25,000	13,486	665,694	665,694	105,106	17,794	1,183,807	3,726,581
2013	1,050,000	25,000	13,191	634,250	634,250	(7,635)	14,162	1,200,120	3,563,338
Robert Jesudason	1,000,000	20,000	10,101	00 1,200	001,200	(1,000)	,	.,200,120	0,000,000
2014	800,000	25,000	14,600	575,437	575,437	2,080	365,520	417,265	2,775,339
2013	775,000	25,000	14,228	504,000	504,000	2,972	995,507	163,205	
Melanie Laing	110,000	20,000	11,220	001,000	001,000	2,012	000,001	100,200	2,000,012
2014	800,000	25,000	14,600	506,344	506,344	(5,800)	27,648	671,452	2,545,588
2013	775,000	25,000	14,228	480,000	480,000	15,428	265,203	406,973	2,461,832
Grahame Petersen	110,000	20,000	14,220	400,000	400,000	10,420	200,200	400,070	2,401,002
2014	1,150,000	25,000	14,600	644,928	644,928	(27,955)	34,290	1,295,598	3,781,389
2013	1,150,000	25,000	14,228	628,625	628,625	(16,346)	(5,662)	1,338,075	
Annabel Spring	1,130,000	23,000	14,220	020,023	020,025	(10,340)	(3,002)	1,330,075	3,702,343
2014	975,000	25,000	13.486	621,812	621,812	38,859	153,511	795,932	3,245,412
2014		,	-,	,					
	955,000	25,000	13,191	627,200	627,200	(17,785)	278,718	474,436	2,982,960
Alden Toevs 2014	1 405 000	25 000	14 600	022 075	022 075	47 200	(20.040)	1,577,942	4 007 070
	1,405,000	<b>25,000</b>	14,600	933,075	933,075	47,396	(39,018)		
2013	1,405,000	25,000	14,228	850,850	850,850	28,343	30,454	1,493,661	4,698,386
Former Executive									
lan Saines <sup>(11)</sup>	600 050	44 505	0 700			070 700	(070 000)	(004.040)	(05 000)
<b>2014</b>	600,658	11,507	6,786	-	-		(270,089)	(684,912)	
2013	1,305,000	25,000	14,228	744,800	744,800	22,856	12,189	1,545,474	4,414,347

(1) Base Remuneration comprises short term benefits, being the Cash Fixed component and post-employment benefit being Superannuation Fixed.

(2) Cash Fixed remuneration is the total cost of salary including any salary sacrificed benefits.

(3) Non-monetary Fixed represents the cost of car parking (including associated fringe benefits tax).

(4) This is 50% of the 2014 STI for performance during the 12 months to 30 June 2014 (payable September 2014).

(5) STI Deferred includes the compulsory deferral of 50% of total STI payments in recognition of performance for the year ended 30 June 2014.

(6) Other short term benefits relate to company funded benefits (including associated fringe benefits tax where applicable). This item also includes interest accrued in relation to the 2013 STI deferred award, which vested on 1 July 2014, the net change in accrued annual leave over the year and adjustments in relation to previous years. For lan Saines, this item also includes payment in lieu of notice as per contractual arrangements.

(7) Includes long service entitlements accrued during the year as well as the impact of changes to long service leave valuation assumptions, which are determined in line with AASB119. For Ian Saines, this also includes the reversal of accrued long service leave which was forfeited upon resignation. For Kelly Bayer Rosmarin, Matthew Comyn, Robert Jesudason, Melanie Laing and Annabel Spring this also includes amounts relating to equity sign-on awards and/or deferred STI payments awarded under Executive General Manager arrangements. These equity awards are subject to forfeiture if the Executive ceases to be employed by the Group due to his or her resignation in any circumstances.

(8) This includes the 2014 expense for Reward Shares/Rights awarded during the 2011, 2012, 2013 and 2014 financial years under the GLRP.

(9) The percentage of 2014 remuneration related to performance was: Ian Narev 67%, Kelly Bayer Rosmarin 49%, Simon Blair 70%, David Cohen 67%, Matthew Comyn 59%, David Craig 70%, Michael Harte 67%, Robert Jesudason 57%, Melanie Laing 66%, Grahame Petersen 68%, Annabel Spring 63%, and Alden Toevs 70%.

(10) Kelly Bayer Rosmarin was appointed to the Group Executive Institutional Banking and Markets role on 16 December 2013. For the 2013 comparative, Matthew Comyn was appointed to the Group Executive Retail Banking Services role on 10 August 2012. The remuneration for these Executives reflects time in the KMP roles.

Ian Saines ceased as a KMP on 15 December 2013 and his remuneration has been prorated accordingly. The LTI Shares/Rights value reflects forfeitures of awards upon resignation.

#### 4.3 Executive STI Allocations for 2014

	Maximum STI					ortion
	STI Target	et Potential (1)		Paid <sup>(2)</sup>	Deferred <sup>(3)</sup>	
	\$	%	%	\$	%	\$
Managing Director and CEO						
lan Narev	2,575,000	150%	50%	1,480,625	50%	1,480,625
Group Executives						
Kelly Bayer Rosmarin <sup>(4)</sup>	528,932	150%	50%	330,582	50%	330,582
Simon Blair	850,000	150%	50%	527,425	50%	527,425
David Cohen	900,000	150%	50%	462,375	50%	462,375
Matthew Comyn	1,000,000	150%	50%	675,000	50%	675,000
David Craig	1,380,000	150%	50%	890,100	50%	890,100
Michael Harte	1,075,000	150%	50%	665,694	50%	665,694
Robert Jesudason	825,000	150%	50%	575,437	50%	575,437
Melanie Laing	825,000	150%	50%	506,344	50%	506,344
Grahame Petersen	1,175,000	150%	50%	644,928	50%	644,928
Annabel Spring	1,000,000	150%	50%	621,812	50%	621,812
Alden Toevs	1,430,000	150%	50%	933,075	50%	933,075

(1) The maximum STI is represented as a percentage of fixed remuneration. The minimum STI potential is zero.

(2) Includes 50% of the annual STI award payable as cash in recognition of performance for the year ended 30 June 2014.

(3) This represents 50% of the STI award that is deferred until 1 July 2015. The deferred awards are subject to Board review at the time of payment.

(4) Kelly Bayer Rosmarin commenced in the KMP role on 16 December 2013. Her STI target has been prorated accordingly.

#### 4.4 Equity Awards Received as Remuneration

The table below details the value and number of equity awards that were granted or forfeited/lapsed during 2014. It also shows the number of previous year's awards that vested during the 2014 performance year.

				Previous Years'		ited or
		Gran	ited	Awards Vested	Lap	sed
		during	2014 <sup>(1)</sup>	during 2014 <sup>(2)</sup>	during 2014 $^{(3)}$	
Name	Class	Units	\$	Units	Units	\$
Managing Director ar	nd CEO					
lan Narev	Reward Shares/Rights	62,966	3,435,060	29,422	(4,203)	(309,425)
	Deferred Shares	-	-	-	-	-
Group Executives						
Kelly Bayer Rosmarin	Reward Shares/Rights	12,935	636,170	-	-	-
	Deferred Shares	5,729	416,670	4,153	-	-
Simon Blair	Reward Shares/Rights	20,786	1,057,157	26,417	(3,773)	(277,768)
	Deferred Shares	-	-	-	-	-
David Cohen	Reward Shares/Rights	22,009	1,119,366	28,557	(4,079)	(300,296)
	Deferred Shares	-	-	-	-	-
Matthew Comyn	Reward Shares/Rights	24,454	1,243,711	-	-	-
	Deferred Shares	-	-	7,009	-	-
David Craig	Reward Shares/Rights	33,746	1,716,300	36,345	(5,192)	(382,235)
	Deferred Shares	-	-	-	-	-
Michael Harte	Reward Shares/Rights	26,288	1,336,988	32,884	(4,697)	(345,793)
	Deferred Shares	-	-	-	-	-
Robert Jesudason	Reward Shares/Rights	20,175	1,026,089	-	-	-
	Deferred Shares	-	-	12,970	-	-
Melanie Laing	Reward Shares/Rights	20,175	1,026,089	-	-	-
	Deferred Shares	-	-	3,946	-	-
Grahame Petersen	Reward Shares/Rights	28,733	1,461,332	38,076	(5,439)	(400,419)
	Deferred Shares	-	-	-	-	-
Annabel Spring	Reward Shares/Rights	24,454	1,243,711	-	-	-
	Deferred Shares	-	-	9,036	-	-
Alden Toevs	Reward Shares/Rights	34,968	1,778,435	48,461	(6,922)	(509,598)
	Deferred Shares	-	-	-	-	-
Former Executive						
lan Saines	Reward Shares/Rights	-	-	44,999	(92,650)	(7,130,430)
	Deferred Shares	-	-	<u> </u>	-	-

(1) This represents the maximum number of reward rights that may vest to each Executive. The value represents the fair value at grant date. For lan Narev, the grant date for his Reward Shares/Rights was 11 November 2013. For Kelly Bayer Rosmarin the grant date for her Reward Shares/Rights was 13 February 2014. For all other Group Executives the grant date for Reward Shares/Rights was 23 September 2013. The minimum LTI potential is zero.

(2) Previous years' awards that vested include LTI and other deferred equity awards.

(3) This includes the portion of the LTI award that reached the end of its performance period on 30 June 2014 that did not meet the performance hurdle and was forfeited. For lan Saines, this also includes 86,222 Reward Rights that were forfeited as a result of his resignation from the Group in December 2013.

The value of the lapsed award is calculated using the Volume Weighted Average Closing Price (VWACP) for the five trading days preceding the transaction date.

## 4.5 Fair Value Assumptions for Unvested Equity Awards

For the Customer Satisfaction component of all LTI awards, the fair value is the closing market price of a CBA share as at the grant date. For the Total Shareholder Return component of the LTI awards, the fair value has been calculated using a Monte-Carlo simulation method using the following assumptions:

					Assumptio	ons		
	_	Fair	Exercise	Performance	Expected	Expected	Expected	Risk Free
	Grant	Value	Price	Period	Life	<b>Dividend Yield</b>	Volatility	Rate
Award Type	Date	\$	\$	End	(Years)	%	%	%
GLRP - Reward Rights (1)	13/02/2014	75.75	Nil	30/06/2017	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	13/02/2014	41.63	Nil	30/06/2017	3.4	Nil	20	3.3
GLRP - Reward Rights (1)	11/11/2013	78.35	Nil	30/06/2017	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	11/11/2013	47.79	Nil	30/06/2017	3.6	Nil	20	3.6
GLRP - Reward Rights (1)	23/09/2013	73.51	Nil	30/06/2017	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	23/09/2013	44.42	Nil	30/06/2017	3.8	Nil	20	3.5
GLRP - Reward Rights (1)	05/11/2012	57.40	Nil	30/06/2016	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	05/11/2012	31.49	Nil	30/06/2016	3.7	Nil	20	3.2
GLRP - Reward Rights (1)	04/10/2012	56.55	Nil	30/06/2016	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	04/10/2012	30.76	Nil	30/06/2016	3.7	Nil	20	3.0
GLRP - Reward Rights (1)	15/02/2012	50.23	Nil	30/06/2015	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	15/02/2012	31.87	Nil	30/06/2015	3.4	Nil	30	4.4
GLRP - Reward Rights (1)	15/11/2011	49.15	Nil	30/06/2015	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	15/11/2011	31.60	Nil	30/06/2015	3.6	Nil	30	4.2
GLRP - Reward Rights (1)	29/08/2011	47.96	Nil	30/06/2015	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	29/08/2011	32.23	Nil	30/06/2015	3.8	Nil	30	4.7
GLRP - Reward Rights (1)	10/03/2011	51.30	Nil	30/06/2014	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	10/03/2011	36.51	Nil	30/06/2014	3.3	Nil	30	5.5
GLRP - Reward Rights (1)	27/09/2010	52.86	Nil	30/06/2014	n/a	n/a	n/a	n/a
GLRP - Reward Rights (2)	27/09/2010	37.61	Nil	30/06/2014	3.8	Nil	30	5.5

(1) The performance hurdle for this portion of the GLRP award is Customer Satisfaction relative to our peers.

(2) The performance hurdle for this portion of the GLRP award is Total Shareholder Return relative to our peers.

#### 4.6 Termination Arrangements

The table below provides the termination arrangements included in all Executive contracts for our current KMP.

	Contract		
	Туре (1)	Notice	Severance <sup>(2)</sup>
Managing Director & CEO			
lan Narev	Permanent	12 months	n/a
Group Executives			
Kelly Bayer Rosmarin	Permanent	6 months	6 months
Simon Blair	Permanent	6 months	6 months
David Cohen	Permanent	6 months	6 months
Matthew Comyn	Permanent	6 months	6 months
David Craig	Permanent	6 months	6 months
Michael Harte	Permanent	6 months	6 months
Robert Jesudason	Permanent	6 months	6 months
Melanie Laing	Permanent	6 months	6 months
Grahame Petersen	Permanent	6 months	6 months
Annabel Spring	Permanent	6 months	6 months
Alden Toevs	Permanent	6 months	n/a

(1) Permanent contracts are ongoing until notice is given by either party.

(2) Severance applies where the termination is initiated by the Group, other than for misconduct or unsatisfactory performance.

The termination entitlements are appropriate and do not deliver windfall payments on termination that are not related to performance. As part of these arrangements, Executives who resign or are dismissed will forfeit all their unvested deferred awards (including cash and equity awards), unless the Board determines otherwise, and will generally not be entitled to a STI payment for that year. At the Board's discretion, where an Executive's exit is related to retrenchment, retirement or death, the Executive may be entitled to an STI payment and any outstanding LTI awards continue unchanged with performance measured at the end of the performance period related to each award. The Board has ultimate discretion over the amount of awards that may vest.

Ian Saines was the only KMP who left the Group during the 2014 financial year.

## 4.7 Equity Holdings of KMP

## Shareholdings

Details of the shareholdings of KMP (or close family members or entities controlled, jointly controlled, or significantly influenced by them, or any entity over which any of the aforementioned hold significant voting power) are set out below. For details of Director and Executive equity plans refer to Note 26.

#### Shares Held by Directors

All shares were acquired by Directors on normal terms and conditions or through the Non-Executive Director's Share Plan.

		Balance	Shares	Net Change	Balance
Directors	Class	1 July 2013	Acquired <sup>(1)</sup>	Other <sup>(2)</sup>	30 June 2014
Non-Executive Directors					
David Turner	Ordinary	11,840	-	-	11,840
	PERLS (3)	380	-	-	380
	Other securities (4)	67,647	-	(67,647)	-
John Anderson <sup>(5)</sup>	Ordinary	18,186	-	-	18,186
Jane Hemstritch	Ordinary	25,775	-	-	25,775
	PERLS (3)	9,300	-	-	9,300
	Other securities <sup>(4)</sup>	5,000	-	-	5,000
Launa Inman	Ordinary	2,236	419	-	2,655
Carolyn Kay	Ordinary	12,388	-	-	12,388
Brian Long	Ordinary	11,159	1,266	-	12,425
	PERLS (3)	400	-	-	400
Andrew Mohl	Ordinary	59,840	-	-	59,840
Harrison Young	Ordinary	26,764	-	-	26,764

(1) Non-Executive Directors who hold less than 5,000 Commonwealth Bank shares are required to receive 20% of their total post-tax annual fees as Commonwealth Bank shares. These shares are subject to a 10 year trading restriction (the shares will be released earlier if the director leaves the Board). To comply with the Non-Executive Director shareholding requirement, shares for Shirish Apte will be purchased in the next trading window.

(2) Net Change Other incorporates changes resulting from purchases and sales during the year.

(3) PERLS: Include cumulative holdings of all PERLS securities issued by the Group.

(4) Other securities: As at 30 June 2014 Jane Hemstritch held CNGHA notes (2013: CNGHA notes), and David Turner held no other shareholdings in related entities (2013: CPA units).

(5) Opening balance has been restated to recognise actual balance.

Shares held by the CEO and Group Executives

	Class <sup>(1)</sup>	Balance	Acquired/ Granted as	Previous Years' Awards	Net Change	Balance
N . D: / 1050		1 July 2013	Remuneration	Vested <sup>(2)</sup>	Other (*)	30 June 2014
Managing Director and CEO	0.1	10.014			05 000	= 1 0 00
Ian Narev	Ordinary	49,041	-	-	25,928	74,969
	Reward Shares/Rights	218,727	62,966	(29,422)	(4,203)	248,068
	Deferred Shares	-	-	-	-	-
Group Executives						
Kelly Bayer Rosmarin	Ordinary	7,215	-	-	5,242	12,457
	Reward Shares/Rights	-	12,935	-	-	12,935
	Deferred Shares	14,794	5,729	(4,153)	-	16,370
Simon Blair	Ordinary	-	-	-	26,417	26,417
	Reward Shares/Rights	103,212	20,786	(26,417)	(3,773)	93,808
	Deferred Shares	-	-	-	-	-
David Cohen	Ordinary	78,752	-	-	(33,000)	45,752
	Reward Shares/Rights	111,749	22,009	(28,557)	(4,079)	101,122
	Deferred Shares	-	-	-	-	-
Matthew Comyn	Ordinary	16,397	-	-	-	16,397
	Reward Shares/Rights	30,843	24,454	-	-	55,297
	Deferred Shares	20,111	-	(7,009)	-	13,102
David Craig	Ordinary	98,236	-	-	36,345	134,581
	Reward Shares/Rights	163,493	33,746	(36,345)	(5,192)	155,702
	Deferred Shares	-	-	-	-	-
Michael Harte (4)	Ordinary	-	-	-	-	-
	Reward Shares/Rights	132,539	26,288	(32,884)	(4,697)	121,246
	Deferred Shares	-	-	-	-	· -
Robert Jesudason	Ordinary	625	-	-	12,970	13,595
	Reward Shares/Rights	25,179	20,175	-	-	45,354
	Deferred Shares	26,993	-	(12,970)	-	14,023
Melanie Laing	Ordinary	7,990	-	-	3,946	11,936
	Reward Shares/Rights	49,133	20,175	_	-	69,308
	Deferred Shares	3,946		(3,946)	-	-
Grahame Petersen	Ordinary	103,552	-	(0,010)	(43,167)	60,385
	Reward Shares/Rights	147,369	28,733	(38,076)	(5,439)	132,587
	Deferred Shares	147,503	20,733	(30,070)	(0,400)	132,307
Annabel Spring	Ordinary	2,607	-	_	9,036	11,643
	Reward Shares/Rights	60,185	24,454		- 3,000	84,639
	Deferred Shares	16,599	24,434	(9,036)	-	7,563
Alden Toevs			-	(9,030)	10.401	
AIUEITTUEVS	Ordinary Roward Sharoo/Righto	57,177	-	-	18,461	75,638
	Reward Shares/Rights	181,786	34,968	(48,461)	(6,922)	161,371
	Deferred Shares	-				
Former Executive	Oralia and	c7 74 -			(07 74 1)	
Ian Saines <sup>(5)</sup>	Ordinary	67,711	-	-	(67,711)	-
	Reward Shares/Rights	169,759	-	(44,999)	(124,760)	-
	Deferred Shares	-	-	-	-	-

(1) Reward Shares/Rights represent shares granted under the Group Leadership Reward Plan (GLRP) which are subject to performance hurdles. Deferred Shares represent the deferred portion of STI, sign-on and special retention awards received as restricted shares.

(2) Reward Shares/Rights and Deferred Shares become ordinary shares upon vesting. A portion of Ian Narev's vested equity award was delivered in the form of cash, which was paid to registered charities pursuant to an option that the Board made available.

(3) Net Change Other incorporates changes resulting from purchases, sales and forfeitures during the year.

(4) Opening balance has been restated to recognise actual balance.

(5) Ian Saines ceased as a KMP on 15 December 2013 and his shareholdings are not included in the balance as at 30 June 2014.

#### 4.8 Loans to KMP

All loans to KMP (or close family members or entities controlled, jointly controlled, or significantly influenced by them, or any entity over which any of the aforementioned held significant voting power) have been provided on an arm's length commercial basis including the term of the loan, security required and the interest rate (which may be fixed or variable). There has been no write down of loans during the period.

#### 4.9 Total Loans to KMP

	2014
	\$
Opening Balance <sup>(1)</sup>	9,638,115
Closing Balance	14,187,609
Interest Charged	522,322

(1) Comparatives have been restated primarily to take into account the change in KMP membership for the 2014 financial year.

#### 4.10 Loans to KMP Exceeding \$100,000 in Aggregate

						Highest
	Balance 1 July 2013	Interest	Interest Not		Balance in Period <sup>(1)</sup>	
		Charged	Charged	Write-off 3		
	\$	\$	\$	\$	\$	\$
Kelly Bayer Rosmarin <sup>(2)</sup>	n/a	100,402	-	-	4,007,074	4,579,990
David Cohen	569,267	29,116	-	-	556,025	607,134
Matthew Comyn	1,474,571	85,020	-	-	1,958,518	2,414,931
Michael Harte	3,567,180	137,406	-	-	2,907,295	4,565,820
Robert Jesudason	3,157,599	141,609	-	-	4,075,680	4,164,125
Melanie Laing	661,104	27,666	-	-	559,750	813,870
Total	9,429,721	521,219	-	-	14,064,342	17,145,870

(1) Represents the highest balance per individual of loans outstanding at any period during the year ended 30 June 2014.

(2) Kelly Bayer Rosmarin commenced in the KMP role on 16 December 2013. The loan values disclosed relate to the period from 16 December 2013 to 30 June 2014. These loans were pre-existing prior to her appointment as a KMP.

#### 4.11 Other Transactions of KMP

#### Financial Instrument Transactions

Financial instrument transactions (other than loans and shares disclosed within this report) of KMP occur in the ordinary course of business on an arm's length basis.

Disclosure of financial instrument transactions regularly made as part of normal banking operations is limited to disclosure of such transactions with KMP and entities controlled or significantly influenced by them.

All such financial instrument transactions that have occurred between entities within the Group and their KMP have been trivial or domestic in nature and were in the nature of normal personal banking and deposit transactions.

#### Transactions other than Financial Instrument Transactions of Banks

All other transactions with KMP and their related entities and other related parties are conducted on an arm's length basis in the normal course of business and on commercial terms and conditions. These transactions principally involve the provision of financial and investment services by entities not controlled by the Group. A related party of an executive has also been employed by the Group, and is remunerated in a manner consistent with normal employee relationships.

## **Glossary of Key Terms**

To assist readers, key terms and abbreviations used in the remuneration report as they apply to the Group are set out below.

Term	Definition
Base Remuneration	Cash and non-cash remuneration paid regularly with no performance conditions.
Board	The Board of Directors of the Group.
Deferred Shares	Shares subject to forfeiture on resignation. Used for sign-on awards and deferred STI below Group Executive level.
Executives	The CEO and Group Executives are collectively referenced as 'Executives'.
Fixed Remuneration	Consists of Base Remuneration plus employer contributions to superannuation.
Group	Commonwealth Bank of Australia and its subsidiaries.
Group Executive	Key Management Personnel who are also members of the Group's Executive Committee.
Group Leadership Reward	The Group's long term incentive plan for the CEO and Group Executives.
Plan (GLRP)	
Key Management Personnel (KMP)	Persons having authority and responsibility for planning, directing and controlling the activities of an entity, directly or indirectly, including any Director (whether executive or otherwise) of that entity.
Long Term Incentive (LTI)	A remuneration arrangement which grants benefits to participating executives that may vest if, and to the extent that, performance hurdles are met over a period of three or more years. The Group's long term incentive plan is the GLRP.
NPAT	Net profit after tax.
Performance Rights	Rights to acquire a Commonwealth Bank of Australia ordinary share with no payment by the recipient if relevant performance hurdles are met.
Remuneration Received	Represents all forms of consideration paid by the Group or on behalf of the Group during the current performance year ending 30 June 2014, in exchange for services previously rendered to the Group.
Reward Shares	Shares in CBA granted under the GLRP during the 2010 financial year and subject to performance hurdles.
Reward Rights	Rights to ordinary shares in CBA granted under the GLRP from the 2011 financial year and subject to performance hurdles.
Salary Sacrifice	An arrangement where an employee agrees to forgo part of his or her cash component of Base Remuneration in return for non-cash benefits of a similar value.
Short Term Incentive (STI)	Remuneration paid with direct reference to the Group's and the individual's performance over one financial year.
Statutory Remuneration	All forms of consideration paid, payable or provided by the Group, or on behalf of the Group, in exchange for services rendered to the Group. In reading this report, the term "remuneration" means the same as the term "compensation" for the purposes of the Corporations Act 2001 and the accounting standard AASB124.
Total Shareholder Return (TSR)	TSR measures a company's share price movement, dividend yield and any return of capital over a specific period.

2014

#### **Non-Audit Services**

Amounts paid or payable to PricewaterhouseCoopers (PwC) for audit and non-audit services provided during the year, as set out in Note 30 to the Financial Statements are as follows:

	2014
	\$'000
Project assurance services	1,476
Taxation services	3,187
Controls review and related work	1,405
Other	510
Total non-audit services (1)	6,578
Total audit and related services	22,736

 An additional amount of \$857,259 was paid to PwC for non-audit services provided to entities not consolidated into the Financial Statements.

Auditor's Independence Declaration

We have obtained an independence declaration from our external auditor as presented on the following page.

## Auditor Independence

The Bank has in place an Independent Auditor Services Policy, details of which are set out in the Corporate Governance Statement that can be viewed at <u>www.commbank.com.au/about-us/shareholders/corporate-profile/corporate-governance</u>, to assist in ensuring the independence of the Bank's external auditor.

The Audit Committee has considered the provision, during the year, of non-audit services by PwC and has concluded that the provision of those services did not compromise the auditor independence requirements of the Corporations Act.

The Audit Committee advised the Board accordingly and, after considering the Committee's advice, the Board of Directors agreed that it was satisfied that the provision of the non-audit services by PwC during the year was compatible with the general standard of independence imposed by the Corporations Act.

The Directors are satisfied that the provision of the non-audit services during the year did not compromise the auditor independence requirements of the Corporations Act. The reasons for this are as follows:

- The operation of the Independent Auditor Services Policy during the year to restrict the nature of non-audit service engagements, to prohibit certain services and to require Audit Committee pre-approval for all such engagements; and
- The relative quantum of fees paid for non-audit services compared to the quantum for audit and audit related services.

The above Directors' statements are in accordance with the advice received from the Audit Committee.

#### **Incorporation of Additional Material**

This Report incorporates the Chairman's and Chief Executive Officer's Statements (pages 2 to 7), Highlights (pages 8 to 11), Group Performance Analysis (pages 12 to 21), Group Operations and Business Settings (pages 22 to 30) and Shareholding Information (pages 190 to 193) sections of this Annual Report.

Signed in accordance with a resolution of the Directors.

D J Turner Chairman 12 August 2014

Landa

I M Narev Managing Director and Chief Executive Officer 12 August 2014



## **Auditor's Independence Declaration**

As lead auditor for the audit of the Commonwealth Bank of Australia for the year ended 30 June 2014, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Commonwealth Bank of Australia and the entities it controlled during the year.

N. Lamarls

Marcus Laithwaite Partner Pricewaterhouse Coopers

Sydney 12 August 2014

PricewaterhouseCoopers, ABN 52 780 433 757

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## **Income Statements**

For the year ended 30 June 2014

	Group					
-		2014	<b>2013</b> <sup>(1)</sup>	<b>2012</b> <sup>(1)</sup>	2014	<b>2013</b> <sup>(1)</sup>
	Note	\$M	\$M	\$M	\$M	\$M
Interest income	2	33,645	34,739	38,258	34,860	35,707
Interest expense	2	(18,544)	(20,805)	(25,136)	(21,494)	(23,541)
Net interest income		15,101	13,934	13,122	13,366	12,166
Other banking income		4,320	4,172	4,039	6,378	5,609
Net banking operating income		19,421	18,106	17,161	19,744	17,775
Funds management income		2,356	2,147	1,959	-	-
Investment revenue		840	942	226	-	-
Claims, policyholder liability and commission expense		(1,162)	(1,242)	(599)	-	-
Net funds management operating income	2	2,034	1,847	1,586	-	-
Premiums from insurance contracts		2,604	2,353	2,114	-	-
Investment revenue		547	449	547	-	-
Claims, policyholder liability and commission expense from insurance contracts		(2,118)	(1,879)	(1,698)	-	-
Net insurance operating income	2	1,033	923	963	-	-
Total net operating income before impairment						
and operating expenses	2	22,488	20,876	19,710	19,744	17,775
Loan impairment expense	2,13	(918)	(1,146)	(1,089)	(871)	(1,042)
Operating expenses	2	(9,573)	(9,085)	(8,762)	(7,866)	(7,301)
Net profit before income tax	2	11,997	10,645	9,859	11,007	9,432
Corporate tax expense	4	(3,221)	(2,899)	(2,705)	(2,565)	(2,199)
Policyholder tax expense	4	(126)	(112)	(122)	-	-
Net profit after income tax		8,650	7,634	7,032	8,442	7,233
Non-controlling interests		(19)	(16)	(16)	-	-
Net profit attributable to Equity holders of the		0.004	7.040	7.040	0.440	7 000
Bank		8,631	7,618	7,016	8,442	7,233

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

The above Income Statements should be read in conjunction with the accompanying notes.

					Group
			2014	2013 <sup>(1)</sup>	2012 <sup>(1)</sup>
	Na	ote	(	Cents per share	
Earnings per share:					
Basic		6	533.8	474.2	444.2
Fully diluted		6	521.9	461.0	428.5

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

## **Statements of Comprehensive Income**

For the year ended 30 June 2014

	Group				
	2014 \$M	2013 <sup>(1)</sup> \$M	2012 <sup>(1)</sup> \$M	2014 \$M	2013 <sup>(1)</sup> \$M
Net profit after income tax for the financial year	8,650	7,634	7,032	8,442	7,233
Other comprehensive income/(expense):					
Items that may be reclassified subsequently to profit/(loss):					
Gains and losses on cash flow hedging instruments:					
Recognised in equity	338	(575)	730	492	(619)
Transferred to Income Statement	(596)	226	758	(614)	229
Gains and losses on available-for-sale investments:					
Recognised in equity	509	553	(349)	671	365
Transferred to Income Statement on disposal	(12)	(31)	(81)	(12)	(31)
Foreign currency translation reserve	399	476	202	-	82
Income tax on items transferred directly to/from equity:					
Cash flow hedge reserve	114	73	(442)	38	122
Available-for-sale investments revaluation reserve	(159)	(158)	122	(206)	(101)
Foreign currency translation reserve	(14)	(10)	(12)	-	-
Total of items that may be reclassified	579	554	928	369	47
Items that will not be reclassified to profit or loss:					
Actuarial gains and losses from defined benefit superannuation plans net of					
tax	42	367	(101)	42	367
Gains and losses on liabilities at fair value due to changes in own credit risk					
net of tax	6	-	-	6	-
Revaluation of properties	28	4	32	27	9
Income tax on revaluation of properties	(2)	(1)	(5)	(3)	(1)
Total of Items that will not be reclassified	74	370	(74)	72	375
Other comprehensive income/(expense) net of income tax	653	924	854	441	422
Total comprehensive income for the financial year	9,303	8,558	7,886	8,883	7,655
Total comprehensive income for the financial year is attributable					
to:					
Equity holders of the Bank	9,284	8.542	7.870	8,883	7.655
Non-controlling interests	19	16	16	-	
Total comprehensive income net of income tax	9,303	8,558	7,886	8,883	7,655

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

The above Statements of Comprehensive Income should be read in conjunction with the accompanying notes.

				Group
		2014	2013	2012
	Note		Cents per share	
Dividends per share attributable to shareholders of the Bank:				
Ordinary shares	5	401	364	334
Trust preferred securities		6,498	5,767	5,989

# **Balance Sheets**

As at 30 June 2014

		Group					
		2014	2013	2014	2013		
	Note	\$M	\$M	\$M	\$M		
Assets							
Cash and liquid assets	7	26,409	20,634	24,108	18,030		
Receivables due from other financial institutions	8	8,065	7,744	7,457	6,998		
Assets at fair value through Income Statement:	9						
Trading		21,459	19,617	20,572	18,398		
Insurance		15,142	14,359	-	-		
Other		760	907	561	718		
Derivative assets	10	29,247	45,340	29,615	45,203		
Available-for-sale investments	11	66,137	59,601	131,577	125,941		
Loans, bills discounted and other receivables	12	597,781	556,648	535,247	502,349		
Bank acceptances of customers		5,027	6,063	4,984	6,059		
Shares in and loans to controlled entities	40	-	-	64,086	63,017		
Property, plant and equipment	14	2,816	2,718	1,467	1,558		
Investment in associates and joint ventures	38	1,844	2,281	1,029	1,607		
Intangible assets	15	9,792	10,423	4,555	4,713		
Deferred tax assets <sup>(1)</sup>	4	586	916	796	1,044		
Other assets	16	6,386	6,606	4,823	5,099		
Total assets		791,451	753,857	830,877	800,734		
Liabilities							
Deposits and other public borrowings	17	498,352	459,429	457,571	425,276		
Payables due to other financial institutions		24,978	25,922	24,599	25,166		
Liabilities at fair value through Income Statement	18	7,508	8,701	5,152	3,332		
Derivative liabilities	10	27,259	38,580	29,341	40,229		
Bank acceptances		5,027	6,063	4,984	6,059		
Due to controlled entities		-	-	118,920	113,868		
Current tax liabilities	19	688	1,529	612	1,440		
Deferred tax liabilities	19	366	471	-	-		
Other provisions	20	1,265	1,249	986	992		
Insurance policy liabilities	29	13,166	13,004	-	-		
Debt issues	21	142,219	132,808	119,548	115,291		
Managed funds units on issue		1,214	891	-	-		
Bills payable and other liabilities <sup>(1)</sup>	22	10,467	9,986	10,760	13,615		
		732,509	698,633	772,473	745,268		
Loan capital	23	9,594	9,687	9,969	10,437		
Total liabilities	20	742,103	708,320	782,442	755,705		
Net assets		49,348	45,537	48,435	45,029		
			- ,		-,		
Shareholders' Equity							
Share capital:							
Ordinary share capital	25	27,036	26,323	27,323	26,619		
Other equity instruments	25	939	939	1,895	1,895		
Reserves	24	2,009	1,333	3,011	2,641		
Retained profits <sup>(1)</sup>	24	18,827	16,405	16,206	13,874		
Shareholders' equity attributable to Equity holders of the Bank		48,811	45,000	48,435	45,029		
Non-controlling interests	38	537	537	-	-		
Total Shareholders' equity		49,348	45,537	48,435	45,029		

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

The above Balance Sheets should be read in conjunction with the accompanying notes.

# **Statements of Changes in Equity**

For the year ended 30 June 2014

-							Group
				S	hareholders'		
					equity		
					attributable		
	Ordinary	Other			to Equity	Non-	Total
	share	equity		Retained	holders	controlling	Shareholders'
	capital	instruments	Reserves	profits	of the Bank	interests	equity
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
As at 30 June 2012	25,175	939	1,571	13,356	41,041	531	41,572
Change in accounting policy	-	-	-	48	48	-	48
As at 30 June 2012 (restated)	25,175	939	1,571	13,404	41,089	531	41,620
Net profit after income tax <sup>(1)</sup>	-	-	-	7,618	7,618	16	7,634
Net other comprehensive income (1)	-	-	557	367	924	-	924
Total comprehensive income for the			<b>FF7</b>	7.005	0.540	40	0.550
financial year <sup>(1)</sup>	-	-	557	7,985	8,542	16	8,558
Transactions with equity holders in their capacity as equity holders:							
Dividends paid on ordinary shares	-	-	-	(5,776)	(5,776)	-	(5,776)
Dividends paid on other equity instruments	-	-	-	(28)	(28)	-	(28)
Dividend reinvestment plan (net of	000						
issue costs)	929	-	-	-	929	-	929
Other equity movements:							
Share based payments	-	-	(4)	-	(4)	-	(4)
Issue of shares (net of issue costs)	193	-	-	-	193	-	193
Purchase of treasury shares	(664)	-	-	-	(664)	-	(664)
Sale and vesting of treasury shares	690	-	-	-	690	-	690
Other changes	-	-	(791)	820	29	(10)	19
As at 30 June 2013 <sup>(1)</sup>	26,323	939	1,333	16,405	45,000	537	45,537
Net profit after income tax	-	-	-	8,631	8,631	19	8,650
Net other comprehensive income	-	-	605	48	653	-	653
Total comprehensive income for the financial year	-	-	605	8,679	9,284	19	9,303
Transactions with equity holders in their capacity as equity holders:							
Dividends paid on ordinary shares	-	-	-	(6,174)	(6,174)	-	(6,174)
Dividends paid on other equity instruments	-	-	-	(32)	(32)	-	(32)
Dividend reinvestment plan (net of issue costs)	707	-	-	-	707	-	707
Other equity movements:							
Share based payments	-	-	(7)	-	(7)	-	(7)
Issue of shares (net of issue costs)	-	-	-	-	-	-	-
Purchase of treasury shares	(813)	-	-	-	(813)	-	(813)
Sale and vesting of treasury shares	819	-	-	-	819	-	819
Other changes	-	-	78	(51)	27	(19)	8
As at 30 June 2014	27,036	939	2,009	18,827	48,811	537	49,348

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

The above Statements of Changes in Equity should be read in conjunction with the accompanying notes.

# Statements of Changes in Equity (continued)

For the year ended 30 June 2014

					Bank
-				S	hareholders'
	Ordinary	Other			equity attributable to Equity
	share	equity		Retained	holders
	capital	instruments	Reserves	profits	of the Bank
	\$M	\$M	\$M	\$M	\$M
As at 30 June 2012	25,498	1,895	2,732	10,734	40,859
Change in accounting policy	-	-	-	48	48
As at 30 June 2012 (restated)	25,498	1,895	2,732	10,782	40,907
Net profit after income tax (1)	-	-	-	7,233	7,233
Net other comprehensive income (1)	-	-	55	367	422
Total comprehensive income for the financial year	-	-	55	7,600	7,655
Additions through merger of banking licences	-	-	207	919	1,126
Transactions with equity holders in their capacity as equity holders:					
Dividends paid on ordinary shares	-	-	-	(5,776)	(5,776)
Dividend reinvestment plan (net of issue costs)	928	-	-	-	928
Other equity movements:					
Share based payments	-	-	(4)	-	(4)
Issue of shares (net of issue costs)	193	-	-	-	193
Other changes	-	-	(349)	349	-
As at 30 June 2013 <sup>(1)</sup>	26,619	1,895	2,641	13,874	45,029
Net profit after income tax	-	-	-	8,442	8,442
Net other comprehensive income	-	-	393	48	441
Total comprehensive income for the financial year	-	-	393	8,490	8,883
Transactions with equity holders in their capacity as equity holders:					
Dividends paid on ordinary shares	-	-	-	(6,174)	(6,174)
Dividend reinvestment plan (net of issue costs)	704	-	-	-	704
Other equity movements:					
Share based payments	-	-	(7)	-	(7)
Issue of shares (net of issue costs)	-	-	-	-	-
Other changes	-	-	(16)	16	-
As at 30 June 2014	27,323	1,895	3,011	16,206	48,435

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

The above Statements of Changes in Equity should be read in conjunction with the accompanying notes.

# Statements of Cash Flows $^{\left( 1\right) }$

For the year ended 30 June 2014

		Bank			
	2014	2013	2012	2014	2013
No	te \$M	\$M	\$M	\$M	\$M
Cash flows from operating activities					
Interest received	33,623	34,868	38,337	34,827	36,065
Interest paid	(18,160)	,	(25,456)	(21,085)	(23,903)
Other operating income received	5,138	5,047	5,133	3,630	3,385
Expenses paid <sup>(2)</sup>	(8,377)	(7,819)	(7,913)	(6,852)	(6,269)
Income taxes paid	(3,763)	(2,940)	(2,372)	(3,467)	(2,679)
Net inflows/(outflows) from assets at fair value through	E 100	(756)	2 2 2 2	4 974	(269)
Income Statement (excluding life insurance)	5,188	(756)	2,328	4,871	(368)
Net inflows/(outflows) from liabilities at fair value through Income Statement:					
Insurance:					
Investment income	394	2,551	791		
		2,551		-	-
Premiums received <sup>(3)</sup>	2,899	,	2,138	-	-
Policy payments and commission expense <sup>(2) (3)</sup>	(3,080)		(3,656)	-	-
Other liabilities at fair value through Income Statement	(1,619)	1,503	(3,603)	1,815	81
Cash flows from operating activities before	12,243	8,988	5,727	13.739	6.312
changes in operating assets and liabilities Changes in operating assets and liabilities	,	0,000	0,121		0,012
arising from cash flow movements					
Movement in available-for-sale investments:					
Purchases	(49,468)	(45,429)	(76,408)	(48,489)	(46,730)
Proceeds	44,130	47,090	62,865	44,027	37,579
				-	
Net change in deposits with regulatory authorities	(48)		(15)	(8)	(5)
Net increase in loans, bills discounted and other receivables	(36,795)	(28,035)	(25,754)	(33,355)	(29,042)
Net (increase)/decrease in receivables due from other financial institutions	(197)	3,540	49	(360)	6,491
Net decrease/(increase) in securities purchased under	()	-,		(,	-,
agreements to resell	1,119	(699)	(498)	970	(62)
Insurance business:					
Purchase of insurance assets at fair value through					
Income Statement	(3,156)	(2,591)	(2,189)	-	-
Proceeds from sale/maturity of insurance assets at fair					
value through Income Statement	3,804	3,832	3,291	-	-
Net decrease/(increase) in other assets	298	(265)	(61)	325	(368)
Net increase in deposits and other public borrowings	29,419	17,243	35,750	26,114	17,664
Net (decrease)/increase in payables due to other financial	(4.04.0)	0.400	4 750	(4.040)	0.040
institutions	(1,812)	2,123	4,752	(1,246)	2,348
Net increase in securities sold under	4,389	327	1,183	4,419	281
agreements to repurchase Net increase/(decrease) in other liabilities	37	455	155		3,847
	51	400	155	(3,278)	3,047
Changes in operating assets and liabilities arising from cash flow movements	(8,280)	(2,411)	3,120	(10,881)	(7,997)
Net cash provided by/(used in) operating		,			( ) ,
activities 41	(a) 3,963	6,577	8,847	2,858	(1,685)
Cash flows from investing activities					
Payments for acquisition of controlled entities 41	(e) -	-	(125)	-	-
Net proceeds from disposal of controlled entities 41		-	-	569	-
Net proceeds from disposal of entities and businesses					
(net of cash disposals)	481	-	21	414	-
Dividends received	70	82	52	1,944	1,507
Net amounts received from controlled entities (4)	-	-	-	3,362	42
Proceeds from sale of property, plant and equipment	61	30	25	47	23
Purchases of property, plant and equipment	(513)		(584)	(212)	(229)
Payments for acquisitions of investments in	()	()	()	()	(===0)
associates/joint ventures	(36)	(264)	(85)	-	(206)
Purchase of intangible assets	(400)	(464)	(585)	(346)	(412)
Sale of assets held for sale	7	2	-	7	2
Additions through merger of banking licences	-	-	-	-	557

(1) It should be noted that the Group does not use these accounting Statements of Cash Flows in the internal management of its liquidity positions.

(3) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.
 (4) Represents gross premiums and policy payments before splitting between policyholders and shareholders.
 (5) Amounts received from and paid to controlled entities are presented in line with how they are managed and settled.

# Statements of Cash Flows <sup>(1)</sup> (continued)

For the year ended 30 June 2014

			Group		Bank
	2014	2013	2012	2014	2013
Note	\$M	\$M	\$M	\$M	\$M
Cash flows from financing activities					
Proceeds from issue of shares (net of issue costs)	-	193	2	-	193
Dividends paid (excluding Dividend Reinvestment Plan)	(5,491)	(4,860)	(3,748)	(5,458)	(4,833)
Proceeds from issuance of debt securities	87,554	92,250	162,430	76,482	86,296
Redemption of issued debt securities	(79,776)	(93,691)	(158,918)	(72,677)	(82,310)
Purchase of treasury shares	(813)	(664)	(96)	-	-
Sale of treasury shares	760	634	19	-	-
Issue of loan capital	358	1,977	-	-	1,965
Redemption of loan capital	(500)	(2,215)	(1,775)	(500)	(1,909)
Other	(157)	218	132	(58)	73
Net cash provided by/(used in) financing activities	1,935	(6,158)	(1,954)	(2,211)	(525)
Net increase/(decrease) in cash and cash equivalents	6,099	(837)	5,612	6,432	(926)
Effect of foreign exchange rates on cash and cash equivalents	411	852	266	298	728
Cash and cash equivalents at beginning of year	12,618	12,603	6,725	10,748	10,946
Cash and cash equivalents at end of year 41 (b)	19,128	12,618	12,603	17,478	10,748

(1) It should be noted that the Group does not use these accounting Statements of Cash Flows in the internal management of its liquidity positions.

The above Statements of Cash Flows should be read in conjunction with the accompanying notes.

# **Note 1 Accounting Policies**

The Financial Statements of the Commonwealth Bank of Australia (the Bank) and the Bank and its subsidiaries (the Group) for the year ended 30 June 2014, were approved and authorised for issue by the Board of Directors on 12 August 2014. The Directors have the power to amend and reissue the Financial Statements.

The Bank is incorporated and domiciled in Australia. It is a company limited by shares that are publicly traded on the Australian Securities Exchange. The address of its registered office is Ground Floor, Tower 1, 201 Sussex Street, Sydney, NSW 2000, Australia.

The Group is one of Australia's leading providers of integrated financial services, including retail, business and institutional banking, funds management, superannuation, life insurance, general insurance, broking services and finance company activities.

The principal accounting policies adopted in the preparation of this financial report and that of the previous financial year are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated. The assets and liabilities are presented in order of liquidity on the Balance Sheet.

## **Basis of Preparation**

## (a) Basis of Accounting

This General Purpose Financial Report for the year ended 30 June 2014 has been prepared in accordance with Australian Accounting Standards (the standards), which include Australian Interpretations by virtue of AASB 1048 'Interpretation and Application of Standards', and the requirements of the Corporations Act 2001. The Bank is a forprofit entity for the purposes of preparing this report.

The Financial Statements also comply with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and Interpretations as issued by the IFRS Interpretations Committee (IFRIC).

#### (b) Historical Cost Convention

This financial report has been prepared under the historical cost convention, except for certain assets and liabilities (including derivative instruments) measured at fair value. A more detailed discussion on measurement basis is outlined within this note.

#### (c) Use of Estimates and Assumptions

The preparation of the financial report requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant are discussed in Note 1 Critical Judgements and Estimates section.

## (d) Rounding of Amounts

The amounts in this financial report have been rounded in accordance with ASIC Class Order 98/0100 to the nearest million dollars, unless otherwise indicated.

The financial report is presented in Australian dollars.

#### (e) Segment Reporting

Operating segments are reported based on the Group's organisational and management structures. Senior management review the Group's internal reporting based around these segments, in order to assess performance and allocate resources.

All transactions between segments are conducted on an arm's length basis, with inter-segment revenue and costs being eliminated in "Other".

#### (f) Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of:

#### AASB 7 Offsetting

The Group has adopted the revised AASB 7 'Financial Instruments: Disclosures' requiring the disclosure of new information in respect of the Group's use of enforceable netting arrangements and similar agreements. These amendments require entities to disclose both gross and net amounts of financial assets and liabilities currently offset on the Balance Sheet; and amounts not offset, but subject to enforceable master netting agreements and similar arrangements, including the effects of financial collateral. The new information is disclosed in Note 44 'Offsetting Financial Assets and Financial Liabilities'.

#### **AASB 9 Financial Instruments**

The Group has early adopted the own credit requirements in AASB 9 'Financial Instruments' from 1 January 2014. Fair value movements relating to credit risk on own debt instruments were previously recognised in the Income Statement and will now be recognised in Other Comprehensive Income. There will be no recycling of these gains or losses on disposal. This policy has been applied prospectively from 1 January 2014 as the retrospective impact was not considered to be material.

# AASB 10 Consolidated Financial Statements and Associated Standards

The Group has adopted the new consolidation suite of standards from 1 July 2013. The principal consolidation standard AASB 10 'Consolidated Financial Statements', introduces control as the single basis for consolidation for all entities, regardless of the nature of the investee. AASB 10 replaces those parts of AASB 127 'Consolidated and Separate Financial Statements' that address when and how an investor should prepare consolidated financial statements and replaces SIC-12 'Consolidation – Special Purpose Entities' in its entirety.

The implementation of AASB 10 did not materially impact the entities consolidated or deconsolidated by the Group, and the amounts recognised in the financial statements.

Concurrent with the adoption of AASB 10, the following associated standards were also adopted:

- AASB 11 'Joint Arrangements';
- AASB 12 'Disclosure of Interests in Other Entities';
- AASB 127 'Separate Financial Statements', amended for the issuance of AASB 10; and
- AASB 128 'Investments in Associates', amended for conforming changes based on the issuance of AASB 10 and AASB 11.

Adoption of AASB 11, AASB 127 and AASB 128 has not resulted in any material impact to the Group.

AASB 12 sets out disclosures for interests in entities that are subsidiaries, associates, joint arrangements and structured entities. Adoption of AASB 12 has resulted in additional disclosures of structured entities as provided in Note 38. Comparative disclosures for interests in unconsolidated structured entities are not required in the first year of adoption.

## AASB 13 Fair Value

AASB 13 'Fair Value' was applied by the Group from 1 July 2013. AASB 13 explains how to measure fair value and aims to enhance fair value disclosures. Initial application has not resulted in any material impact to the Group, however additional fair value disclosure is now required and has been provided in Note 42.

#### AASB 119 Employee Benefits

The amended AASB 119 'Employee Benefits' was applied by the Group from 1 July 2013. This resulted in the following significant changes:

- Annual defined benefit superannuation expense now includes net interest expense or income, calculated by applying the relevant discount rate to the net defined benefit asset or liability. This replaced the former finance charge and expected return on plan assets. Applying this change to year ended 30 June 2013 and 30 June 2012 increased the total defined benefit plan expense by \$84 million and \$105 million respectively, with a corresponding increase net of tax recognised in Other Comprehensive Income of \$59 million and \$74 million respectively; and
- The discount rate used in calculating the defined benefit liability relating to active members can no longer include a 15% investment tax adjustment. This resulted in a oneoff decrease of \$68 million in defined benefit liability as at 30 June 2012, which was recognised retrospectively through retained earnings.

#### Research and Development Expenditure Tax Offset

During the year, the Group has changed its accounting policy with respect to tax offsets received for expenditure incurred on software development. Previously, the Group had recognised these offsets as a reduction to corporate tax expense in the income statement in the period in which they were receivable. Under the Group's revised policy, such offsets are recognised as a reduction to the related software expense or asset.

The Group considers that the revised policy provides more reliable and relevant information. The cumulative impact of applying this change has been recognised wholly within the current period, as retrospective restatement was not considered material.

The impact of this change in accounting policy for the year ended 30 June 2014 was an increase in corporate tax expense of \$129 million, a decrease in operating expenses of \$64 million, decrease in net profit after income tax of \$65 million and a decrease in basic and diluted earnings per share of 4.0 and 3.9 cents respectively. The impact on the balance sheet as at 30 June 2014 was a decrease in intangible assets of \$65 million.

#### Volume Related Expenses

During the year the presentation of the following volume related expenses was changed to align with industry practice:

- The Group has reviewed the presentation of broker commissions paid within the funds management and insurance businesses together with other volume-related expenses. These expenses vary directly with the amount of associated revenue generated, and have been reclassified from operating expenses and netted against operating income. This is in line with recent industry practice and the relevant accounting requirements. This reclassification results in changes to the presentation of the Income Statement of the Group and affected business segments (Institutional Banking and Markets, Wealth Management, New Zealand and International Financial Services) as shown in Note 28. The total impact is an equivalent decrease in both operating expenses and operating income of \$678 million and \$674 million for the years ended 30 June 2013 and 30 June 2012 respectively.
- The Group has reclassified depreciation expense from operating expense to other operating income in line with industry practice on the basis it better represents net income earned from operating lease arrangements.

#### Comparatives

Where necessary, comparative information has been restated to conform to changes in presentation in the current year. All comparative changes have been made and all changes have been footnoted throughout the financial statements.

#### (g) Principles of Consolidation

#### Subsidiaries

The consolidated financial report comprises the financial report of the Bank and its subsidiaries. Subsidiaries are entities (including structured entities) over which the Bank has control. The Bank has control over another entity when the Bank has all of the following:

- power over the relevant activities of the entity, for example through voting or other rights;
- exposure to, or rights to, variable returns from the Bank's involvement with the entity; and
- the ability to use its power over the entity to affect the Bank's returns from the entity.

The effects of all transactions between entities in the Group are eliminated in full. Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated Income Statement, Statement of Changes in Equity, and Balance Sheet.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

#### **Business Combinations**

Business combinations are accounted for using the acquisition method. Cost is measured as the aggregate of the fair values of assets given, equity instruments issued, or liabilities incurred or assumed at the date of exchange.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured

at fair value on the acquisition date. Goodwill is recorded as the excess of the total consideration transferred, the carrying amount of any non-controlling interest in the acquiree and the acquisition date fair value of any previous equity interest in the acquiree over the net identifiable assets acquired. If there is a deficit instead, this discount on acquisition is recognised directly in the consolidated Income Statement, but only after a reassessment of the identification and measurement of the net assets acquired.

# Interests in Associates and Joint Ventures Accounted for Using the Equity Method

Associates and joint ventures are entities over which the Group has significant influence or joint control, but not control, and are accounted for under the equity method. The equity method of accounting is applied in the consolidated financial report and involves the recognition of the Group's share of its associates' and joint ventures' post-acquisition profits or losses in the Income Statement, and its share of postacquisition movements in other comprehensive income 'OCI'. Associates and joint ventures are accounted for at cost less accumulated impairments at the Bank level.

The Group assesses, at each Balance Sheet date, whether there is any objective evidence of impairment. The main indicators of impairment are as for equity securities classified as available for sale (Note 1(u)). If there is an indication that an investment in an associate or joint venture may be impaired, then the entire carrying amount of the investment in associate or joint venture is tested for impairment by comparing the recoverable amount (higher of value in use and fair value less disposal costs) with its carrying amount. Impairment losses recognised in the income statement for investments in associates and joint ventures are subsequently reversed through the Income Statement if there has been a change in the estimates used to determine recoverable amount since the impairment loss was recognised.

#### (h) Foreign Currency Translation

## Functional and Presentation Currency

The consolidated financial statements are presented in Australian dollars, which is the Bank's functional and presentation currency. The Group's foreign operations (including subsidiaries, branches, associates, and joint ventures) will have different functional currencies based on the currency of the main economy to which each operation is exposed.

#### Foreign Currency Transactions

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing at the date of each transaction.

Monetary assets and liabilities resulting from foreign currency transactions are subsequently translated at the spot rate at reporting date. Exchange differences arising upon settling or translating monetary items at different rates to those at which they were initially recognised or previously reported, are recognised in the Income Statement.

#### Foreign Operations

The results and financial position of all Group entities that have a functional currency different from the Group's presentation currency as follows:

- Assets and liabilities of each foreign operation are translated at the rates of exchange at Balance Sheet date;
- Revenue and expenses of each foreign operation are translated at the average exchange rate for the period, unless this average is not a reasonable approximation of the rate prevailing on transaction date, in which case revenue and expenses are translated at the exchange rate at transaction date; and
- All resulting exchange differences are recognised in the foreign currency translation reserve.

When a foreign operation is disposed of, exchange differences are recognised in the Income Statement as part of the gain or loss on sale. No Group entities have a functional currency of a hyperinflationary economy.

#### (i) Offsetting

Income and expenses are only offset in the Income Statement if permitted under the relevant accounting standard. Examples of offsetting include gains and losses from foreign exchange exposures and trading operations.

Financial assets and liabilities are offset and the net amount is presented in the Balance Sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts, and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### (j) Fair Value Measurement

Fair value is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Financial assets and liabilities at fair value through income statement, available-for-sale investments and all derivative instruments are initially recognised and subsequently measured at fair value.

The fair value for financial instruments traded in active markets at the reporting date is based on their quoted market price or dealer price quotations, without any deduction for transaction costs. Assets and long positions are measured at a quoted bid price; liabilities and short positions are measured at a quoted asking price. Where the Group has positions with offsetting market risks, mid-market prices are used to measure the offsetting risk positions and a quoted bid or asking price adjustment is applied only to the net open position as appropriate.

Non-market quoted financial instruments are mostly valued using valuation techniques based on observable inputs, except for a limited number of instances where observable market data is unavailable. In this instance, the financial instrument is initially recognised at the transaction price, which is generally the best indicator of fair value. This may differ from the value obtained from the valuation model. The timing of the recognition in the Income Statement of this initial difference in fair value depends on the individual facts and circumstances of each transaction, but is never later than when the market data becomes observable. The difference may be either amortised over the life of the transaction, recognised when the inputs become observable or on derecognition of the instrument, as appropriate.

### Income Statement

Revenue is measured at the fair value of the consideration received or receivable. Revenue is recognised for each major revenue stream as follows:

#### (k) Interest Income

Interest income is brought to account using the effective interest method. The effective interest method calculates the amortised cost of a financial instrument and allocates the interest income or interest expense over the relevant period.

The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset or liability. Fees and transaction costs associated with loans are capitalised and included in the effective interest rate and recognised in the Income Statement, over the expected life of the instrument. Interest income on finance leases is brought to account progressively over the life of the lease, consistent with the outstanding investment and unearned income balance.

## (I) Fee and Commission Income

Fees and commissions that relate to the execution of a significant act (for example, advisory or arrangement services, placement fees and underwriting fees) are recognised when the significant act has been complete.

Fees charged for providing ongoing services (for example, maintaining, managing and administering existing facilities and funds) are recognised as income over the period the service is provided.

Fees and commissions, which include commitment fees to originate a loan that is unlikely to be drawn down, are recognised as fee income as the facility is provided.

### (m) Other Income

Trading income represents both realised and unrealised gains and losses from changes in the fair value of trading assets, liabilities and derivatives.

Translation differences on non-monetary items, such as derivatives measured at fair value through Income Statement, are reported as part of the fair value gain or loss on these items. Translation differences on non-monetary items measured at fair value through equity, such as equities classified as available-for-sale financial assets, are recognised in equity through OCI.

Insurance income recognition is outlined in Note 1(ff).

## (n) Interest Expense

Interest expense on financial liabilities measured at amortised cost is recognised in the Income Statement using the effective interest rate method.

Interest expense includes issue costs that are initially recognised as part of the carrying value of the liability and amortised over the expected life using the effective interest rate method. These include fees and commissions payable to advisers and other expenses such as external legal costs, provided these are direct and incremental costs related to the issue of a financial asset.

#### (o) Operating Expenses

Operating expenses are recognised as the relevant service is rendered or once a liability is incurred.

Staff expenses are recognised over the period the employee renders the service to receive the benefit.

Staff expenses include share based remuneration which may be cash settled or equity settled. The fair value of equity settled remuneration is calculated at grant date and amortised to the Income Statement over the vesting period, with a corresponding increase in the employee compensation reserve. Market vesting conditions, such as share price performance conditions, are taken into account when estimating the fair value. Non-market vesting conditions, such as service conditions, are taken into account by adjusting the number of the equity instruments included in the measurement of the expense.

Cash settled share based remuneration is recognised as a liability and remeasured to fair value until settled, with changes in the fair value recognised as an expense.

Occupancy and equipment expenses include the depreciation and lease rentals that are outlined in Note 1(y) property, plant and equipment and Note 1(v) lease receivables respectively.

IT expenses are recognised as incurred unless they qualify for capitalisation as an asset due to the related service generating probable future economic benefits. If capitalised the asset is subsequently amortised per Note 1(z) intangible assets.

#### Taxation

#### (p) Income Tax Expense

Income tax is recognised in the Income Statement, except to the extent that it relates to items recognised directly in OCI, in which case it is recognised in the Statement of Comprehensive Income. Income tax on the profit or loss for the period comprises current and deferred tax.

#### (q) Current Tax

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the Balance Sheet date, and any adjustment to tax payable in respect of previous years.

#### (r) Deferred Tax

Deferred tax is calculated using the Balance Sheet method where temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax base are recognised.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities (i.e. through use or through sale), using tax rates which are expected to apply when the deferred tax asset is realised or the deferred tax liability is settled.

A deferred tax asset is recognised only when it is probable that future taxable profits will be available for it to be used against. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are only offset when there is both a legal right to set-off and an intention to settle on a net basis with the same taxation authority.

#### (s) The Tax Consolidated Group

The Commonwealth Bank of Australia Tax Consolidated Group elected to be taxed as a single entity under the tax consolidation regime with effect from 1 July 2002.

The Group has formally notified the Australian Taxation Office of its adoption of the tax consolidation regime. In addition, the measurement and disclosure of deferred tax assets and liabilities has been performed in accordance with the principles in AASB 112 'Income Taxes', and on a modified standalone basis under UIG 1052 'Tax Consolidation Accounting'.

The members of the tax consolidated group have entered into a tax funding arrangement which sets out the funding obligations of members of the tax consolidated group in respect of tax amounts.

Any current tax liabilities/assets and deferred tax assets arising from unused tax losses from subsidiaries are recognised in conjunction with any tax funding arrangement amounts by the Bank legal entity (as the head of the tax consolidated group).

#### Assets

#### (t) Cash and Liquid Assets

Cash and liquid assets include cash at branches, cash at banks, nostro balances, money at short call with an original maturity of three months or less and securities held under reverse repurchase agreements. They are measured at face value, or the gross value of the outstanding balance. Interest is recognised in the Income Statement using the effective interest method.

For the purposes of the Statements of Cash Flows, cash and cash equivalents include cash and money at short call.

#### (u) Financial Assets

The Group classifies its financial assets in the following categories:

- financial assets at fair value through the Income Statement;
- derivative assets;
- loans and receivables; and
- available-for-sale investments.

The classification of financial instruments at initial recognition depends on their purpose and characteristics and management's intention when acquiring them.

Financial instruments, except for loans and receivables, are initially recognised by the Group on the trade date, i.e. the date that the Group becomes a party to the contractual provisions of the instruments. This applies to trades transacted in a regular way, i.e. purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place. Loans and receivables are recognised on settlement date, when funding is advanced to the borrowers.

All financial assets are measured initially at their fair value plus directly attributable transaction costs, except in the case of financial assets recorded at fair value through the Income Statement. Directly attributable transaction costs on these assets are expensed on subsequent fair value measurement.

The Group has not classified any of its financial assets as held to maturity investments.

# Financial Assets at Fair Value through the Income Statement

Assets classified at fair value through the Income Statement are further classified into three sub-categories: trading, insurance and other. Trading assets are those acquired or incurred principally for the purpose of selling or repurchasing in the near term, or if they are a part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short term profit-taking. Discounted bills that the Group intends to sell into the market immediately or in the near term also meet the definition of assets held for trading. Due to their nature, such assets are included in loans, bills discounted and other receivables in the Balance Sheet, while being measured at fair value.

Insurance assets are investments that back life insurance contracts and life investment contracts. These are outlined in Note 1(hh).

Other investments include financial assets, which the Group has designated at fair value through Income Statement at inception to: eliminate an accounting mismatch; reflect they are managed on a fair value basis; or where the asset is a contract which contains an embedded derivative.

Subsequent to initial recognition, financial assets are measured at fair value with changes in fair value recognised in other operating income. Dividends earned are recorded in other operating income. Interest earned is recorded within net interest income using the effective interest method.

## **Derivative Financial Instruments**

Derivative financial instruments are contracts whose value is derived from one or more underlying price, index or other variable. They include forward rate agreements, futures, options and interest rate, currency, equity and credit swaps. Derivatives are entered into for trading purposes or for hedging purposes.

Subsequent to initial recognition, gains or losses on derivatives are recognised in the Income Statement, unless they are entered into for hedging purposes and designated into a cash flow hedge.

The Group uses derivatives to manage exposures to interest rate, foreign currency and credit risks, including exposures arising from forecast transactions.

Where derivatives are held for risk management purposes and when transactions meet the required criteria, the Group applies one of three hedge accounting models; fair value hedge accounting, cash flow hedge accounting, or hedging of a net investment in a foreign operation as appropriate to the risks being hedged.

### (i) Fair Value Hedges

Changes in fair value of derivatives that qualify and are designated as fair value hedges are recorded in the Income Statement, together with changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The changes in the fair value of the hedged asset or liability shall be adjusted against their carrying value.

If the hedge relationship no longer meets the criteria for hedge accounting, it is discontinued. For fair value hedges of interest rate risk, the fair value adjustment to the hedged item is amortised to the Income Statement over the period to maturity of the previously designated hedge relationship using the effective interest method. If the hedged item is sold or repaid, the unamortised fair value adjustment is recognised immediately in the Income Statement.

#### (ii) Cash Flow Hedges

Changes in fair value associated with the effective portion of a derivative designated as a cash flow hedge are recognised

through Other Comprehensive Income in the Cash Flow Hedge Reserve within equity. Ineffective portions are recognised immediately in the Income Statement. Amounts deferred in equity are transferred to the Income Statement in the period in which the hedged forecast transaction takes place.

When a hedging instrument expires or is sold, terminated or exercised, or when the hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is reclassified to profit or loss in the period in which the hedged item affects profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is recycled immediately to the Income Statement.

#### (iii) Net Investment Hedges

Gains and losses on derivative contracts relating to the effective portion of the net investment hedge are recognised in the foreign currency translation reserve in equity.

Ineffective portions are recognised immediately in the Income Statement. Gains and losses accumulated in equity are included in the Income Statement when the foreign subsidiary or branch is disposed of.

#### (iv) Embedded Derivatives

In certain instances, a derivative may be embedded within a host contract. If the host contract is not carried at fair value through Income Statement and the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract, the embedded derivative is separated from the host contract. It is then accounted for as a stand-alone derivative instrument at fair value.

#### Available-for-Sale Investments

Available-for-sale (AFS) investments are non-derivative financial assets that are not classified at fair value through Income Statement or as loans and receivables. They primarily include public debt securities held as part of the Group's liquidity holdings.

Subsequent to initial recognition, AFS investments are measured at fair value with unrealised gains and losses arising from changes in fair value recognised in the AFS investments' reserve within equity, net of applicable income taxes until such investments are sold, collected, otherwise disposed of, or become impaired. Interest, premiums and dividends are recognised in the Income Statement when earned. Foreign exchange gains and losses on AFS equity instruments are recognised directly in equity.

The Group assesses at each Balance Sheet date, whether there is any objective evidence of impairment. If any such evidence exists for available-for-sale securities, cumulative losses are removed from equity and recognised in the Income Statement. If, in a subsequent period, the fair value of an AFS debt security increases and the increase can be linked objectively to an event occurring after the impairment event, the impairment is reversed through the Income Statement. However, impairment losses on AFS equity securities are not reversed.

Upon disposal, the accumulated change in fair value within the AFS investments reserve is transferred to the Income Statement and reported within other operating income.

#### Loans, Bills Discounted and Other Receivables

Loans, bills discounted and other receivables are nonderivative financial assets, with fixed and determinable payments that are not quoted in an active market.

Loans, bills discounted and other receivables include overdrafts, home loans, credit card and other personal lending, term loans, bill financing, redeemable preference shares, securities, finance leases, and receivables due from other financial institutions (including loans, deposits with regulatory authorities and settlement account balances due from other banks). Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method and are presented net of provisions for impairment.

Discounted bills included in this category due to their nature meet the definition of trading assets and are therefore measured at fair value through Income Statement in line with the accounting policy for assets held for trading. As a result discounted bills are not subject to impairment assessment.

The Group assesses at each Balance Sheet date whether there is any objective evidence of impairment. If there is objective evidence that an impairment loss on loans and other receivables has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred), discounted at the financial asset's original effective interest rate. Short term balances are not discounted.

Loans and other receivables are presented net of provisions for loan impairment. The Group has individually assessed provisions and collectively assessed provisions. Individually assessed provisions are made against financial assets that are individually significant, or which have been individually assessed as impaired.

Individual provisions for impairment are recognised to reduce the carrying amount of non-performing facilities to the present value of their expected future cash flows. Individually significant provisions are calculated based on discounted cash flows.

The unwinding of the discount, from initial recognition of impairment through to recovery of the written down amount, is recognised as interest income. In subsequent periods, interest in arrears/due on non-performing facilities is recognised in the Income Statement using the original effective interest rate.

All loans and other receivables that do not have an individually assessed provision are assessed collectively for impairment. Collective provisions are maintained to reduce the carrying amount of portfolios of similar loans and advances to the present value of their expected future cash flows at the Balance Sheet date.

The expected future cash flows for portfolios of assets with similar credit risk characteristics are estimated on the basis of historical loss experience. Loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the loss experience is based and to remove the effects of conditions in the period that do not currently exist. Increases or decreases in the provision amount are recognised in the Income Statement.

# Derecognition of Financial Assets and Financial Liabilities

The Group derecognises financial assets when the rights to receive cash flows from the asset have expired or when the Group transfers its rights to receive cash flows from the asset together with substantially all the risks and rewards of the asset. The Group enters into certain transactions where it transfers financial assets recognised on its Balance Sheet but retains either all or a majority of the risks and rewards of the transferred financial assets. If all or substantially all risks and rewards are retained, the transferred financial assets are not derecognised from the Balance Sheet. Transactions where transfers of financial assets result in the Group retaining all or substantially all risks and rewards include reverse repurchase transactions, and some of the Group's securitisation and covered bonds programs. A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the Income Statement.

#### **Repurchase and Reverse Repurchase Agreements**

Securities sold under repurchase agreements are retained in the financial statements where substantially all the risks and rewards of ownership remain with the Group.

A counterparty liability is recognised within deposits and public borrowings. The difference between the sale price and the repurchase price is accrued over the life of the repurchase agreement and charged to interest expense in the income statement.

Securities purchased under agreements to resell, where the Group does not acquire the risks and rewards of ownership, are recorded as receivables in cash and liquid assets. The security is not included in the Balance Sheet as the Group is not exposed to substantially all its risks and rewards. Interest income is accrued on the underlying receivable amount.

#### Provision for Off Balance Sheet Items

Guarantees and other contingent liabilities are accounted for as off balance sheet items. Provisioning for these exposures is calculated under AASB 137 'Provisions, Contingent Liabilities and Contingent Assets'.

Loan assets under committed lending facilities are not recognised until the facilities are drawn upon.

The Group has determined that it is appropriate to establish provisions in relation to such facilities where a customer has been downgraded. These provisions are disclosed as other liabilities in the Balance Sheet.

## (v) Lease Receivables

Leases are classified as either a finance lease or an operating lease. Under a finance lease, substantially all the risks and rewards incidental to legal ownership are transferred to the lessee. Under an operating lease, these risks remain with the lessor.

As a lessor, the assets the Group has leased out under finance leases are recognised as lease receivables on the Balance Sheet at an amount equal to the net investment in the lease. Finance lease income reflects a constant periodic return on this net investment and is recognised within interest income in the Income Statement.

The assets the Group has leased out under operating leases continue to be recognised on the Balance Sheet as property, plant and equipment and are depreciated accordingly. Operating lease revenue is recognised in the Income Statement on a straight line basis over the lease term.

As a lessee, the Group engages only in operating leases. Rental expense is recognised on a straight line basis over the lease term.

#### (w) Shares in and Loans to Controlled Entities

Investments in controlled entities are initially recorded at cost and subsequently held at the lower of cost and recoverable amount. Loans to controlled entities are subsequently recorded at amortised cost less impairment.

## (x) Assets Classified as Held for Sale

Assets are classified as held for sale, when their carrying amounts are expected to be recovered principally through sale within twelve months. They are measured at the lower of carrying amount and fair value less costs to sell, unless the nature of the assets require that they be measured in line with another accounting standard.

Assets classified as held for sale are neither amortised nor depreciated.

#### (y) Property, Plant and Equipment

The Group measures its property assets (land and buildings) at fair value, based on annual independent market valuations.

Revaluation adjustments are reflected in the asset revaluation reserve, except to the extent they reverse a revaluation decrease of the same asset previously recognised in the Income Statement. Upon sale or disposal, realised amounts in the asset revaluation reserve are transferred to retained profits.

Other property, plant and equipment assets are stated at cost, which includes direct and incremental acquisition costs less accumulated depreciation and any impairment if required. Subsequent costs are capitalised if these result in an enhancement to the asset.

Depreciation is calculated using the straight line method over the asset's estimated useful economic life. The useful lives of major depreciable asset categories are as follows:

Land	Indefinite (not depreciated)
Buildings	Up to 30 years
Equipment	3 – 8 years
Leasehold improvements	Lesser of unexpired lease term or lives as above
Assets under lease	
<ul> <li>Aircraft</li> </ul>	25 years
<ul> <li>Rail</li> </ul>	35-40 years
<ul> <li>Ships</li> </ul>	25-40 years

The Group assesses at each Balance Sheet date useful lives and residual values and whether there is any objective evidence of impairment. If an asset's carrying value is greater than its recoverable amount, the carrying amount is written down immediately to its recoverable amount.

### (z) Intangible Assets

Intangible assets are identifiable non-monetary assets without physical substance. They are recognised only if it is probable the asset will generate future benefits for the Group. They are measured at cost. Those assets with an indefinite useful life are tested for impairment annually. All intangible assets must be tested for impairment when there is an indication that its carrying amount may be greater than its recoverable amount.

### Goodwill

Goodwill has an indefinite useful life. It represents the excess of the cost of an acquisition over the fair value of the net identifiable assets acquired as at the date of acquisition. The cost of an acquisition is made up of the consideration transferred, the amount of non-controlling interests and the fair value of any previously held equity interest in the acquiree.

Goodwill arising from business combinations is included in intangible assets on the Balance Sheet. Goodwill is tested for impairment annually through allocation to a group of Cash Generating Units (CGUs). The CGUs' recoverable amount is then compared to its carrying amount and an impairment is recognised for any excess carrying value. The CGUs and how their recoverable amount is calculated are listed in Note 15.

#### **Computer Software Costs**

Certain internal and external costs directly incurred in acquiring and developing software, net of specific project related grants, are capitalised and amortised over the estimated useful life. The majority of software projects are amortised over two to five years. The Core Banking Modernisation software project is amortised over ten years.

Costs incurred on software maintenance are expensed as incurred.

#### **Core Deposits**

Core deposits were initially recognised at fair value following the acquisition of Bankwest and represent the value of the deposit base acquired in the business combination. Core deposits are amortised over their estimated useful life of seven years.

### Brand Names

Brand names are recognised when acquired in a business combination. Initially recognised at fair value, in general they are considered to have a similar useful life to the period of the brand names existence at the time of purchase or an indefinite useful life. An indefinite useful life is considered appropriate when there is no foreseeable limit to the period over which the brand name is expected to generate cash flows.

#### Management Fee Rights

Management fee rights are recognised when acquired as part of a business combination and are considered to have an indefinite useful life under the contractual terms of the management agreements.

#### **Other Intangibles**

Other intangibles predominantly comprise customer lists. Customer relationships acquired as part of a business combination are initially measured at fair value at the date of acquisition and subsequently measured at cost less accumulated amortisation and any impairment losses. Amortisation is calculated based on the timing of projected cash flows of the relationships over their estimated useful lives.

#### Liabilities

#### (aa) Financial Liabilities

The Group classifies its financial liabilities in the following categories: liabilities at fair value through Income Statement, liabilities at amortised cost and derivative liabilities (refer to previous discussion on derivative financial instruments in Note 1(u)).

Financial liabilities are initially recognised at fair value less directly attributable transaction costs, except in the case of financial liabilities recorded at fair value through Income Statement. Directly attributable transaction costs on these liabilities are expensed on subsequent fair value measurement.

#### Liabilities at Fair Value through Income Statement

The Group designates certain liabilities at fair value through Income Statement on origination where those liabilities are managed on a fair value basis, where the liabilities eliminate an accounting mismatch, or where they contain embedded derivatives.

Subsequent to initial recognition these liabilities are measured at fair value with changes in fair value recognised in other operating income. Interest incurred is recorded within net interest income using the effective interest method.

## Liabilities at Amortised Cost

## (i) Deposits From Customers

Deposits from customers include certificates of deposit, term deposits, savings deposits, other demand deposits and debentures. Subsequent to initial recognition they are measured at amortised cost. Interest and yield related fees are recognised on an effective interest basis.

#### (ii) Payables Due to Other Financial Institutions

Payables due to other financial institutions include deposits, vostro balances and settlement account balances due to other banks. Subsequent to initial recognition they are measured at amortised cost. Interest and yield related fees are recognised using the effective interest method.

#### (iii) Debt Issues

Debt issues are short and long term debt issues of the Group, including commercial paper, notes, term loans and medium term notes issued by the Group. Commercial paper, floating, fixed and structured debt issues are recorded at cost or amortised cost using the effective interest method.

Premiums, discounts and associated issue expenses are recognised in the Income Statement using the effective interest method from the date of issue, to ensure that securities attain their redemption values by maturity date.

Interest is recognised in the Income Statement using the effective interest method. Any profits or losses arising from redemption prior to maturity are taken to the Income Statement in the period in which they are realised.

Where the Group has designated debt instruments at fair value through Income Statement, the changes in fair value are recognised in the Income Statement.

The Group hedges interest rate and foreign currency risk on certain debt issues. When fair value hedge accounting is applied to fixed rate debt issues, the carrying values are

adjusted for changes in fair value related to the hedged risks, rather than carried at amortised cost.

## (iv) Loan Capital

Loan capital is debt issued by the Group with terms and conditions that qualify for inclusion as capital, under APRA Prudential Standards. It is initially recorded at fair value, plus directly attributable transaction costs and thereafter at amortised cost using the effective interest method.

## (v) Bank Acceptances of Customers - Liability

These are bills of exchange initially accepted and discounted by the Group and subsequently sold into the market. They are recognised at amortised cost. The market exposure is recognised as a liability. An asset of equal value is recognised to reflect the offsetting claim against the drawer of the bill.

Bank acceptances generate interest and fee income that is recognised in the Income Statement when earned.

#### (vi) Financial Guarantees and Credit Commitments

In the ordinary course of business, the Group gives financial guarantees consisting of letters of credit, guarantees and acceptances. Financial guarantees are recognised within other liabilities in the financial statements initially at fair value, being the premium received. Subsequent to initial recognition, the Group's liability under each guarantee is measured at the higher of the amount initially recognised less cumulative amortisation recognised in the Income Statement, and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee is recorded in the Income Statement. The premium received is recognised in the Income Statement in other operating income on a straight line basis over the life of the guarantee.

Loan commitments are defined amounts (unutilised credit lines or undrawn portions of credit lines) against which clients can borrow money under defined terms and conditions. Loan commitments that are cancellable by the Group are not recognised on the Balance Sheet. Upon a loan drawdown by the counterparty, the amount of the loan is accounted for in accordance with accounting policies for loans and receivables. Irrevocable loan commitments are not recorded in the Balance Sheet, but a provision is recognised if it is probable that a loss has been incurred and a reliable estimate of the amount can be made.

#### (bb) Employee Benefits

#### Annual Leave

The provision for annual leave represents the current outstanding liability to employees for annual leave entitlements at Balance Sheet date.

## Long Service Leave

The provision for long service leave is discounted to the present value and is set based on actuarial assumptions. The assumptions and provision balance are subject to tri-annual internal actuarial review.

#### **Other Employee Benefits**

The provision for other employee entitlements represents liabilities for a subsidy to a registered health fund with respect to retired and current employees, and employee incentives under employee share plans and bonus schemes.

#### **Defined Benefit Superannuation Plans**

The Group currently sponsors two defined benefit superannuation plans for its employees.

The net defined benefit liability or asset recognised in the Balance Sheet is the present value of the defined benefit obligation as at the Balance Sheet date less the fair value of plan assets. The defined benefit obligation is calculated by independent fund actuaries.

In each reporting period, the movement in the net defined benefit liability or asset is treated as follows:

- The net movement relating to the current period service cost, net interest cost (income), past service and other costs (such as the effects of any curtailments and settlements) is recognised as an employee expense in the Income Statement;
- Remeasurements relating to actuarial gains and losses and the difference between interest income and the return on plan assets are recognised directly in retained profits through OCI;
- Contributions made by the Group are recognised directly against the net defined benefit liability or asset; and
- Net interest cost (income) is determined by multiplying the government bond rate by the net defined benefit obligation (asset) at the beginning of the reporting period and adjusted for changes in the net defined benefit liability (asset) due to contributions and benefit payments.

#### **Defined Contribution Superannuation Plans**

The Group sponsors a number of defined contribution superannuation plans. The Group recognises contributions due in respect of the accounting period in the Income Statement. Any contributions unpaid at the Balance Sheet date are included as a liability.

#### (cc) Provisions

Provisions are recognised when a probable obligation has arisen as a result of a past event that can be reliably measured. The following are examples of provisions raised.

#### Provision for Dividends

A provision for dividend payable is recognised when dividends are determined or declared by the Directors.

#### **Provisions for Restructuring**

Provisions for restructuring are recognised where there is a detailed formal plan for restructure and a demonstrated commitment to that plan.

#### Provision for Self-Insurance

The provision for self-insurance covers certain non-lending losses and non-transferred insurance risks on lending products the Group originates. The provision is reassessed annually in consultation with actuarial advice.

### Equity

#### (dd) Shareholders' Equity

Ordinary shares are recognised at the amount paid up per ordinary share, net of directly attributable issue costs.

Where the Bank or other members of the Group purchase shares in the Bank, the consideration paid is deducted from total shareholders' equity and the shares are treated as treasury shares until they are subsequently sold, reissued or

cancelled. Where such shares are sold or reissued, any consideration received is included in shareholders' equity.

#### (ee) Reserves

#### **General Reserve**

The general reserve is derived from revenue profits and is available for dividend payments except for undistributable profits in respect of the Group's life insurance businesses.

#### Capital Reserve

The capital reserve held by the Bank relates to historic internal Group restructuring performed at fair value. The capital reserve is eliminated on consolidation.

## Asset Revaluation Reserve

The asset revaluation reserve is used to record revaluation adjustments on the Group's property assets. In the event the asset is sold or disposed of, any balance in the reserve in relation to the asset is transferred directly to retained profits.

#### Foreign Currency Translation Reserve

Exchange differences arising on translation of the Group's foreign operations are accumulated in the foreign currency translation reserve. The cumulative amount is reclassified to profit or loss when the foreign investment is disposed of or wound up.

#### Cash Flow Hedge Reserve

The cash flow hedge reserve is used to record fair value gains or losses associated with the effective portion of designated cash flow hedging instruments. Amounts are reclassified to profit or loss when the hedged transaction impacts profit or loss.

#### **Employee Compensation Reserve**

The employee compensation reserve is used to recognise the fair value of shares and other equity instruments issued to employees under the employee share plans and bonus schemes.

#### Available-for-sale Investment Reserve

The available-for-sale investment reserve includes changes in the fair value of available-for-sale financial assets. These changes are transferred to profit or loss when the asset is derecognised or impaired.

#### Life and General Insurance Business

The Group's consolidated financial statements include the assets, liabilities, income and expenses of the life and general insurance businesses conducted by various subsidiaries of the Bank.

Insurance contracts involve the acceptance of significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event adversely affects the policyholder. The insured benefit is either not linked or only partly linked to the market value of the investments held, and the financial risks are substantially borne by the insurer.

General insurance contracts are insurance contracts that are not life insurance contracts.

Life investment contracts involve the origination of one or more financial instruments and may involve the provision of management services. Life investment contracts do not meet the definition of insurance contracts as they do not involve an acceptance of significant insurance risk by the Group's life insurers. The financial risks are substantially borne by the policyholder. Shareholders can only receive a distribution when the capital adequacy requirements of the Life Act are met.

#### (ff) Revenue

Life insurance premiums received for providing services and bearing risks are recognised as revenue. Premiums with a regular due date are recognised as revenue on a due and receivable basis. Premiums with no due date are recognised on a cash received basis.

Life investment premiums received include the management fee portion recognised as revenue over the period the service is provided and the deposit portion recognised as an increase in investment contract liabilities. Premiums with no due date are recognised on a cash received basis.

General insurance premium comprises amounts charged to policyholders, including fire service levies, but excludes taxes collected on behalf of third parties. The earned portion of premiums received and receivable is recognised as revenue. Premium revenue is earned from the date of attachment of risk and over the term of the policies written, based on actuarial assessment of the likely pattern in which risk will emerge. The portion not yet earned based on the pattern assessment is recognised as unearned premium liability.

Returns on all investments controlled by life and general insurance businesses are recognised as revenue.

## (gg) Expenses

Life and general insurance contract claims are recognised as an expense when a liability has been established.

Acquisition costs (which include commission costs) are the costs associated with obtaining and recording insurance contracts. Acquisition costs are deferred or capitalised when they relate to the acquisition of new business. These costs are amortised on the same basis as the earning pattern of the premium, over the life of the contract. The amount deferred is limited to the extent that they are deemed recoverable from the expected future profits.

## (hh) Investment Assets

Assets backing insurance liabilities are carried at fair value through Income Statement.

Investments held in the life insurance funds are subject to the restrictions imposed under the Life Act.

## (ii) Policy Liabilities

Life insurance contract liabilities are measured at the net present value of future receipts from and payments to policyholders using a risk free discount rate (or expected fund earning rate where benefits are contractually linked to the asset performance), and are calculated in accordance with the principles of Margin on Services (MoS) profit reporting as set out in Prudential Standard LPS 340 'Valuation of Policy Liabilities' issued by APRA.

Life investment contract liabilities are measured at fair value in accordance with AASB 139. The balance is no less than the contract surrender value.

General insurance policy liabilities are made up of two components: unearned premium liability and outstanding claims liability.

The unearned premium liability is subject to a liability adequacy test.

Any deficiency will be recognised as an expense in the Income Statement by first writing down any related deferred acquisition costs, with any excess being recorded on the Balance Sheet as an unexpired risk liability.

The provision for outstanding claims is measured as the central estimate of the present value of expected future claims payments plus a risk margin. The expected future payments include those in relation to claims reported but not yet paid; claims incurred but not reported; claims incurred but not enough reported; and estimated claims handling costs.

#### Other

#### (jj) Managed Funds Units on Issue – Held by Noncontrolling Unit-Holders

The life insurance and other funds include controlling interests in trusts and companies which are recognised in the Group's consolidated Financial Statements.

When a controlled unit trust is consolidated, the amounts due to external unit-holders remain as managed funds units on issue liabilities in the Group's consolidated balance sheet. In the Income Statement, the net profit or loss of the controlled entities relating to non-controlling interests is excluded from the Group's net profit or loss.

#### (kk) Asset Securitisation

The Group conducts an asset securitisation program through which it packages and sells asset backed securities to investors.

The Group is entitled to any residual income of the program after all payments due to investors and costs of the program have been met. The Group also directs any decisions over relevant activities of the program and therefore controls the entities through which asset securitisation is conducted and so it consolidates these entities.

Liabilities associated with asset securitisation entities and related issue costs are accounted for on an amortised cost basis using the effective interest method. Interest rate swaps and liquidity facilities are provided at arm's length to the program by the Group in accordance with APRA Prudential Guidelines

Derivatives return the risks and rewards of ownership of the securitised assets to the Group and consequently the Group cannot derecognise these assets. An imputed borrowing is recognised by the Bank inclusive of the derivative and any related fees.

#### (II) Fiduciary Activities

Certain controlled entities within the Group act as Responsible Entity, Trustee and/or Manager for a number of wholesale, superannuation and investment funds, trusts and approved deposit funds.

The assets and liabilities of these trusts and funds are not included in the consolidated Financial Statements as the Group does not have direct or indirect control of the trusts and funds. Commissions and fees earned in respect of the activities are included in the Income Statement of the Group.

#### (mm) Earnings per Share

Basic earnings per share is calculated by dividing the Group's profit attributable to ordinary equity holders, by the weighted average number of ordinary shares outstanding during the financial year, excluding the number of ordinary shares purchased and held as treasury shares.

Diluted earnings per share is calculated by dividing the Group's profit attributable to ordinary equity holders, after deducting interest on the convertible redeemable loan capital instruments, by the weighted average number of ordinary shares adjusted for the effect of dilutive convertible non-cumulative redeemable loan capital instruments.

#### **Critical Judgements and Estimates**

The application of the Group's accounting policies requires the use of judgement, estimates and assumptions. If different assumptions or estimates were applied, the resulting values would change, impacting the net assets and income of the Group.

#### (nn) Provisions for Impairment of Financial Assets

Provisions for impairment of financial assets are raised where there is objective evidence of impairment at an individual or collective basis, at an amount adequate to cover assessed credit related losses.

Credit losses arise primarily from loans, but also from other credit instruments such as bank acceptances, contingent liabilities, guarantees and other financial instruments.

#### Individually Assessed Provisions

Individually assessed provisions are raised where there is objective evidence of impairment (where the Group does not expect to receive all of the cash flows contractually due).

Individually assessed provisions are made against individual risk rated credit facilities where a loss of \$20,000 or more is expected. The provisions are established based primarily on estimates of the realisable (fair) value of collateral taken and are measured as the difference between a financial asset's carrying amount and the present value of the expected future cash flows (excluding future credit losses that have not been incurred), discounted at the financial asset's original effective interest rate. Short term balances are not discounted.

#### **Collective Provision**

All other loans and receivables that do not have an individually assessed provision are assessed collectively for impairment.

The collective provision is maintained to reduce the carrying amount of portfolios of similar loans and receivables to their estimated recoverable amounts at the Balance Sheet date.

The evaluation process is subject to a series of estimates and judgements. In the risk rated segment, the risk rating system, including the frequency of default and loss given default rates, loss history, and the size, structure and diversity of individual borrowers are considered. Current developments in portfolios (industry, geographic and term) are reviewed.

In the statistically managed (retail) segment, the history of defaults and losses, and the size, structure and diversity of portfolios are considered.

In addition, management considers overall indicators of portfolio performance, quality and economic conditions.

Changes in these estimates could have a direct impact on the level of provision determined.

The amount required to bring the collective provision to the level assessed is recognised in the Income Statement as set out in Note 13.

#### (oo) Provisions (Other than Loan Impairment)

Provisions are held in respect of a range of future obligations

such as employee entitlements, restructuring costs, nonlending losses and customer remediation payments. Provisions carried for long service leave are calculated based on actuarial models and subject to annual review based on changes in underlying assumptions. Some of the provisions involve significant judgement about the likely outcome of various events and estimated future cash flows.

The measurement of these obligations involves the exercise of management judgements about the ultimate outcomes of the transactions. Payments which are expected to be incurred later than one year are discounted at a rate which reflects both current interest rates and the risks specific to that provision. The carrying value of these provisions is included in Note 20.

#### (pp) Life Insurance Policyholder Liabilities

The determination of life insurance policyholder liabilities involves the following key actuarial assumptions:

- Business assumptions including amount, timing and duration of claims/policy payments, policy lapse rates and acquisition and maintenance expense levels;
- Long term economic assumptions for discount and interest rates, inflation rates and market earnings rates; and
- Selection of methodology, either projection or accumulation method. The selection of the method is generally governed by the product type.

The determination of assumptions relies on making judgements on variances from long term assumptions. Where experience differs from long term assumptions:

- Recent results may be a statistical aberration; or
- There may be a commencement of a new paradigm requiring a change in long term assumptions.

The Group's actuaries arrive at conclusions regarding the statistical analysis using their experience and judgement. Further detail on the financial position on performance of the Group's Life Insurance operations is set out in Note 29.

#### (qq) Consolidation of Special Purpose Entities

The Group assesses, at inception and periodically, whether a structured entity should be consolidated based on the power the Bank has over the relevant activities of the entity and the significance of the Bank's exposure to variable returns of the structured entity. Such assessments are predominantly required in the context of the Group's securitisation program, structured transactions, and involvement with investment funds.

#### (rr) Financial Instruments at Fair Value

A significant portion of financial instruments are carried on the Balance Sheet at fair value.

The best evidence of fair value is quoted prices in an active market. If the market for a financial instrument is not active, the Group establishes fair value by using a valuation technique. The objective of using a valuation technique is to establish what the transaction price would have been on the measurement date in an arm's length exchange motivated by normal business considerations.

Valuation techniques include using recent arm's length market transactions between knowledgeable willing parties (if available), reference to the current fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models. If there is a valuation technique commonly used by market participants to price the instrument and that technique has been demonstrated to provide reliable estimates of prices obtained in actual market transactions, the Group uses that technique.

The chosen valuation technique makes maximum use of market inputs and relies as little as possible on entity specific inputs. It incorporates all factors that market participants would consider in setting a price and is consistent with accepted economic methodologies for pricing financial instruments. Data inputs that the Group relies upon when valuing financial instruments relate to counterparty credit risk, volatility, correlation and extrapolation.

Periodically, the Group calibrates its valuation techniques and tests them for validity using prices from any observable current market transactions in the same instrument (i.e. without modification or repackaging) and any other available observable market data. Details of the extent non-observable inputs are used to fair value financial instruments are included in Note 42.

## (ss) Goodwill

The carrying value of goodwill is reviewed annually and is written down, to the extent that it is no longer supported by probable future benefits.

Goodwill is allocated to cash-generating units (CGUs) whose recoverable amount is calculated for the purpose of impairment testing. The recoverable amount calculation relies primarily on publicly available earnings multiples. Details of the inputs used in recoverable amount calculations are outlined further in Note 15.

## (tt) Taxation

Provisions for taxation require significant judgement with respect to outcomes that are uncertain. For such uncertainties, the Group has estimated its tax provisions based on its expected outcomes.

#### (uu) Superannuation Obligations

The Group currently sponsors two defined benefit plans as described in Note 37. For each of these plans, actuarial valuations of the plan's obligations and the fair value measurements of the plan's assets are performed semiannually in accordance with the requirements of AASB 119.

The actuarial valuation of plan obligations is dependent upon a series of assumptions, the key ones being price inflation, discount rates, earnings growth, mortality, morbidity and investment returns assumptions. Different assumptions could significantly alter the amount of the difference between plan assets and obligations, and the superannuation cost charged.

## **Future Accounting Developments**

The following amendments to existing standards have been published and are mandatory for accounting periods beginning on or after 1 January 2014 or later periods, but have not been adopted. They are not expected to result in significant changes to the Group's accounting policies, unless otherwise noted.

- AASB 2010-7 'Amendments to Australian Accounting Standards arising from AASB 9', including subsequent amendments in AASB 2009-11, 2012-6, and 2013-9;
- AASB 2012-3 'Amendments to Australian Accounting Standards – Offsetting Financial Assets and Financial Liabilities';

- AASB 2013-3 'Amendments to AASB 136 Recoverable Amount Disclosures';
- AASB 2013-4 'Amendments to Australian Accounting Standards – Novation of Derivatives and Continuation of Hedge Accounting'; and
- AASB 2013-5 Amendments to Australian Accounting Standards – Investment Entities.

In addition to the above, the IASB plans to issue new standards on Leases and Insurance Contracts. The Group will consider the financial impacts these new standards as they are finalised.

AASB 132 'Financial Instruments: Presentation', has been amended to clarify the conditions for offsetting financial assets and liabilities in the Balance Sheet. These amendments are effective from 1 July 2014 for the Group but are not likely to impact the Group's current accounting practice for offsetting arrangements.

AASB 9 'Financial Instruments' contains new accounting requirements for financial assets and liabilities, including classification and measurement and general hedge accounting.

The general hedge accounting provisions have been finalised with the new requirements being more principle based, allowing closer alignment between accounting and risk management practices.

The IASB finalised the modifications to classification and measurement requirements and the new expected credit loss impairment model in July 2014. In addition the IASB has a separate project on macro hedge accounting.

IFRS 15 'Revenue from Contracts with Customers' contains new requirements for the recognition of revenue. The standard will also include additional disclosures about revenue.

Adoption of IFRS 9 and IFRS 15 is not mandatory until annual periods beginning on or after 1 January 2017 and 1 January 2018 respectively. Early adoption is permitted. The potential financial impact to the Group is not yet possible to determine.

# Note 2 Profit

Profit before income tax has been determined as follows:

			Group		Bank
	2014	2013	2012	2014	2013
	\$M	\$M	\$M	\$M	\$M
		00.000	04 700	07.005	00.005
Loans and bills discounted	31,154	32,020	34,709	27,805	28,065
Other financial institutions	69	64	102	60	45
Cash and liquid assets	251	187	330	201	145
Assets at fair value through Income Statement	447	450	621	409	414
Available-for-sale investments	1,724	2,018	2,496	4,221	4,861
Controlled entities	-	-	-	2,164	2,177
Total interest income <sup>(1)</sup>	33,645	34,739	38,258	34,860	35,707
Interest Expense					
Deposits	13,338	15,070	17,633	12,053	13,481
Other financial institutions	228	233	185	205	207
Liabilities at fair value through Income Statement	206	198	320	107	97
Debt issues	4,343	4,869	6,492	3,571	4,118
Controlled entities	-	-	-	5,137	5,209
Loan capital	429	435	506	421	429
Total interest expense (2)	18,544	20,805	25,136	21,494	23,541
Net interest income	15,101	13,934	13,122	13,366	12,166
Other Operating Income					
Lending fees	1,083	1,053	997	1,015	960
Commissions	2,130	1,990	1,997	1,783	1,621
Trading income	922	863	522	850	797
Net gain on disposal of available-for-sale investments	12	31	81	12	31
Net gain/(loss) on other non-fair valued financial instruments	36	(41)	2	(4)	(41)
Net hedging ineffectiveness	(21)	(25)	39	(25)	(29)
Net gain/(loss) on sale of property, plant and equipment	(12)	(14)	39	(20)	(13)
Net gain/(loss) on other fair valued financial instruments:	()	()		(0)	(10)
Fair value through Income Statement <sup>(3)</sup>	(6)	(1)	48	(1)	
Non-trading derivatives <sup>(4)</sup>	(91)	28	85	(90)	(30)
Dividends - Controlled entities	(31)	-	-	1,894	(50)
Dividends - Other	12	9	6	50	48
Net funds management operating income:		5	0		40
Fees receivable on trust and other fiduciary activities	1,799	1,642	1,517	<u>_</u>	
Other <sup>(5)</sup>	235	205	69	_	
Insurance contracts income <sup>(5)</sup>	1,033	923	963	_	
Share of profit of associates and joint ventures net of impairment	150	165	95	_	_
Other <sup>(5) (6)</sup>	105	105	128	903	801
Total other operating income	7,387	6,942	6,588	6,378	5,609
Total net operating income before impairment and	.,	5,0 .=	0,000	-,	0,000
operating expense	22,488	20,876	19,710	19,744	17,775
Impairment Expense					
Loan impairment expense	918	1,146	1,089	871	1,042
Total impairment expense (Note 13)	918	1,146	1,089	871	1,042

(1) Total interest income for financial assets that are not at fair value through profit or loss is \$33,081 million (2013: \$34,289 million, 2012: \$37,637 million) for the Group and \$34,334 million (2013: \$35,293 million) for the Bank.

(2) Total interest expense for financial liabilities that are not at fair value through profit or loss is \$18,338 million (2013: \$20,607 million, 2012: \$24,816 million) for the Group and \$21,387 million (2013: \$23,444 million) for the Bank.

(3) There was no gain or loss on financial assets and liabilities designated at fair value for the Group (2013: \$3 million gain, 2012: \$4 million loss) or for the Bank (2013: \$nil gain or loss).

(4) Non-trading derivatives are held for risk management purposes.

(5) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(6) For the Group includes depreciation of \$77 million (30 June 2013: \$65 million, 30 June 2012: \$50 million) and rental income of \$139 million (30 June 2013: \$116 million, 30 June 2012: \$89 million) in relation to operating leases where the Group is the lessor. For the Bank includes depreciation of \$17 million (30 June 2013: \$18 million) and rental income of \$38 million (30 June 2013: \$41 million) in relation to operating leases where the Group is the lessor.

# Note 2 Profit (continued)

			Group		Bank
	2014	2013	2012	2014	2013
	\$M	\$M	\$M	\$M	\$M
Staff Expenses					
Salaries and wages	4,490	4,250	4,136	3,377	3,165
Share-based compensation	244	192	185	107	95
Superannuation <sup>(1)</sup>	354	346	315	279	272
Provisions for employee entitlements	81	96	101	72	75
Payroll tax	239	223	213	191	177
Fringe benefits tax	36	35	35	27	26
Other staff expenses	98	90	67	65	50
Total staff expenses	5,542	5,232	5,052	4,118	3,860
Occupancy and Equipment Expenses					
Operating lease rentals	607	580	585	526	493
Depreciation of property, plant and equipment <sup>(1)</sup>	244	234	220	197	186
Repairs and maintenance	94	92	90	76	74
Other	108	112	111	88	82
Total occupancy and equipment expenses	1,053	1,018	1,006	887	835
Information Technology Services					
Application, maintenance and development	412	439	322	375	394
Data processing	218	236	241	218	236
Desktop	101	100	105	89	87
Communications	189	202	226	169	180
Amortisation of software assets	328	245	183	290	216
Software write-offs	70	-	-	68	-
IT equipment depreciation	62	77	82	59	73
Total information technology services	1,380	1,299	1,159	1,268	1,186
Other Expenses				400	
Postage	118	114	112	108	101
Stationery	70	85	85	57	68
Fees and commissions:					
Professional fees <sup>(1)</sup>	257	230	195	232	206
Other <sup>(1)</sup>	111	120	108	328	297
Advertising, marketing and loyalty	477	463	459	391	364
Amortisation of intangible assets (excluding software and merger					
related amortisation)	19	20	18	-	-
Non-lending losses	97	67	81	92	60
Other <sup>(1)</sup>	375	362	352	311	268
Total other expenses	1,524	1,461	1,410	1,519	1,364
Total expenses	9,499	9,010	8,627	7,792	7,245
Investment and Restructuring					
Integration expenses (2)	-	-	60	-	-
Merger related amortisation (3)	74	75	75	74	56
Total investment and restructuring	74	75	135	74	56
Total operating expenses	9,573	9,085	8,762	7,866	7,301
Profit before income tax	11,997	10,645	9,859	11,007	9,432
Net hedging ineffectiveness comprises:	,	-,	-,	,	-,
Gain/(loss) on fair value hedges:					
Hedging instruments	59	(614)	(337)	(315)	(424)
					(424) 421
Hedged items	(71)		318	305	
Cash flow hedge ineffectiveness	(9)	(28)	58	(15)	(26)
Net hedging ineffectiveness	(21)	(25)	39	(25)	(29)

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(2) Comprises expenses related to the Count Financial Limited acquisition.

(3) Merger related amortisation relates to Bankwest core deposits and customer lists.

# **Note 3 Average Balances and Related Interest**

The following tables have been produced using Statutory Balance Sheet and Income Statement categories. The tables list the major categories of interest earning assets and interest bearing liabilities of the Group together with the respective interest earned or paid and the average interest rate (predominantly daily averages). Interest is accounted for based on product yield.

Where assets or liabilities are hedged, the amounts are shown net of the hedge, however individual items not separately hedged may be affected by movements in exchange rates. The overseas component comprises overseas branches of the Bank and overseas domiciled controlled entities. Non-accrual loans are included in interest earning assets under Loans, bills discounted and other receivables. The official cash rate in Australia decreased by 25 basis points during the year while rates in New Zealand increased by 75 basis points.

			2014			2013			Group 2012
	Average	Interest	Average	Average	Interest	Average	Average	Interest	Average
Interest earning	Balance		Rate	Balance		Rate	Balance		Rate
assets (1)	\$M	\$M	%	\$M	\$M	%	\$M	\$M	%
Cash and liquid assets									
Australia	8,179	169	2. 1	5,459	116	2. 1	6,581	233	3. 5
Overseas	17,840	82	0. 5	12,787	71	0.6	12,456	97	0.8
Receivables due from other financial institutions									
Australia	5,070	29	0.6	3,405	35	1.0	3,676	69	1.9
Overseas	4,334	40	0. 9	5,888	29	0.5	5,321	33	0.6
Assets at fair value through Income Statement - Trading & Other									
Australia	16,259	352	2. 2	10,551	362	3. 4	11,366	476	4. 2
Overseas	6,053	95	1.6	6,035	88	1.5	6,152	145	2.4
Available-for-sale investments									
Australia	54,026	1,635	3. 0	52,680	1,933	3. 7	48,073	2,376	4.9
Overseas	7,702	89	1. 2	6,822	85	1. 2	7,237	120	1.7
Loans, bills discounted and other receivables <sup>(2)</sup>									
Australia <sup>(3)</sup>	512,894	27,371	5.3	491,160	28,840	5. 9	475,066	31,685	6.7
Overseas	73,014	3,783	5. 2	58,850	3,180	5.4	53,757	3,024	5.6
Total interest earning assets and interest income	705,371	33,645	4. 8	653,637	34,739	5.3	629,685	38,258	6. 1

(1) Certain comparative information has been restated to conform to presentation in the current year.

(2) Loans, bills discounted and other receivables include bank acceptances.

(3) Excludes amortisation of acquisition related fair value adjustments made to fixed interest financial instruments.

			Group	
	2014	2013	2012	
	Average	Average	Average	
	Balance	Balance	Balance	
Non-interest earning assets	\$M	\$M	\$M	
Assets at fair value through Income Statement - Insurance				
Australia	12,141	12,464	13,220	
Overseas	2,413	2,177	2,046	
Property, plant and equipment				
Australia	2,506	2,380	1,967	
Overseas	237	210	194	
Other assets				
Australia	51,448	52,036	55,706	
Overseas	10,824	9,986	8,992	
Provisions for impairment				
Australia	(4,027)	(4,516)	(4,801)	
Overseas	(269)	(234)	(263)	
Total non-interest earning assets	75,273	74,503	77,061	
Total assets	780,644	728,140	706,746	
Percentage of total assets applicable to overseas operations (%)	15.6	14.1	13.6	

Group

			2014			2013			Group 2012
	Average	Interest	Average	Average	Interest	Average	Average	Interest	Average
Interest bearing	Balance		Rate	Balance		Rate	Balance		Rate
liabilities <sup>(1)</sup>	\$M	\$M	%	\$M	\$M	%	\$M	\$M	%
Time deposits									
Australia	210,406	7,990	3. 8	210,293	9,649	4.6	200,713	11,131	5.5
Overseas	36,516	931	2. 5	35,602	954	2.7	35,378	1,125	3. 2
Savings deposits									
Australia	110,358	2,278	2. 1	94,714	2,355	2.5	86,145	2,734	3. 2
Overseas	12,897	395	3. 1	8,740	274	3. 1	7,445	272	3. 7
Other demand deposits									
Australia	97,985	1,649	1.7	89,612	1,766	2.0	84,507	2,308	2.7
Overseas	5,024	95	1. 9	3,988	72	1.8	3,534	63	1.8
Payables due to other financial institutions									
Australia	9,520	116	1. 2	7,518	117	1.6	4,602	98	2. 1
Overseas	16,829	112	0. 7	13,768	116	0.8	14,140	87	0.6
Liabilities at fair value through Income Statement									
Australia	4,306	102	2. 4	2,433	97	4.0	4,381	200	4.6
Overseas	4,105	104	2. 5	4,399	101	2.3	5,123	120	2.3
Debt issues (2)									
Australia	129,101	4,000	3. 1	118,295	4,666	3. 9	126,477	6,450	5. 1
Overseas	15,183	343	2. 3	10,257	203	2.0	7,096	42	0.6
Loan capital									
Australia	5,959	259	4. 3	5,846	283	4.8	5,784	312	5.4
Overseas	3,544	170	4. 8	4,092	152	3. 7	5,329	194	3.6
Total interest bearing liabilities and interest expense									
and interest expense	661,733	18,544	2. 8	609,557	20,805	3. 4	590,654	25,136	4.3

# Note 3 Average Balances and Related Interest (continued)

(1) Certain comparative information has been restated to conform to presentation in the current year.

(2) Debt issues include bank acceptances.

			Group	
	2014	2013	2012	
	Average	Average	Average	
	Balance	Balance	Balance	
Non-interest bearing liabilities	\$M	\$M	\$M	
Deposits not bearing interest				
Australia	8,878	7,895	7,312	
Overseas	2,328	1,903	1,694	
Insurance policy liabilities				
Australia	11,648	11,799	12,298	
Overseas	1,389	1,255	1,268	
Other liabilities				
Australia	37,386	42,945	45,897	
Overseas	9,975	9,332	8,374	
Total non-interest bearing liabilities	71,604	75,129	76,843	
Total liabilities	733,337	684,686	667,497	
Shareholders' equity	47,307	43,454	39,249	
Total liabilities and Shareholders' equity	780,644	728,140	706,746	
Total liabilities applicable to overseas operations (%)	14.7	13.6	13.4	

# Changes in Net Interest Income: Volume and Rate Analysis

The following tables show the movement in interest income and expense due to changes in volume and interest rates. Volume variances reflect the change in interest from the prior year due to movement in the average balance. Rate variance reflects the change in interest from the prior year due to changes in interest rates.

# Note 3 Average Balances and Related Interest (continued)

Volume and rate variance for total interest earning assets and interest bearing liabilities have been calculated separately (rather than being the sum of the individual categories).

		Group
	June 2014	June 2013 <sup>(1)</sup>
	vs June 2013	vs June 2012
Change in net interest income	\$M	\$M
Due to changes in average volume of interest earning assets	1,105	505
Due to changes in interest margin	62	307
Change in net interest income	1,167	812

	June 20 <sup>.</sup>	14 vs June 20	013	June 2013 vs June 2012 $^{(1)}$		
Changes in net interest income:	Volume	Rate	Total	Volume	Rate	Total
Volume and rate analysis	\$M	\$M	\$M	\$M	\$M	\$M
Interest Earning Assets						
Cash and liquid assets						
Australia	57	(4)	53	(32)	(85)	(117)
Overseas	26	(15)	11	2	(28)	(26)
Receivables due from other financial institutions						
Australia	13	(19)	(6)	(4)	(30)	(34)
Overseas	(11)	22	11	3	(7)	(4)
Assets at fair value through Income Statement - Trading & Othe	er					
Australia	160	(170)	(10)	(31)	(83)	(114)
Overseas	-	7	7	(2)	(55)	(57)
Available-for-sale investments						
Australia	45	(343)	(298)	198	(641)	(443)
Overseas	11	(7)	4	(6)	(29)	(35)
Loans, bills discounted and other receivables						
Australia	1,218	(2,687)	(1,469)	1,009	(3,854)	(2,845)
Overseas	750	(147)	603	281	(125)	156
Changes in interest income	2,609	(3,703)	(1,094)	1,364	(4,883)	(3,519)
Australia Overseas	5 24	(1,664) (47)	(1,659) (23)	485 7	(1,967) (178)	(1,482 (171
Overseas	24	(47)	(23)	7	(178)	(171)
Savings deposits						
Australia	356	(433)	(77)	243	(622)	(379)
Overseas	129	(8)	121	44	(42)	2
Other demand deposits						
Australia	153	(270)	(117)	120	(662)	(542)
Overseas	19	4	23	8	1	9
Payables due to other financial institutions						
Australia	28	(29)	(1)	54	(35)	19
Overseas	23	(27)	(4)	(3)	32	29
Liabilities at fair value through Income Statement						
Australia	60	(55)	5	(83)	(20)	(103)
Overseas	(7)	10	3	(17)	(2)	(19)
Debt issues						
Australia	381	(1,047)	(666)	(370)	(1,414)	(1,784)
Overseas	104	36	140	41	120	161
Loan capital						
Australia	5	(29)	(24)	3	(32)	(29)
Overseas	(23)	41	18	(45)	3	(42)
Changes in interest expense	1,621	(3,882)	(2,261)	725	(5,056)	(4,331)
Changes in net interest income	1,105	62	1,167	505	307	812

(1) Comparative information has been restated to conform to presentation in the current year.

# Note 4 Income Tax

The income tax expense for the year is determined from the profit before income tax as follows:

			Group		Bank
	2014	2013	2012	2014	2013
	\$M	\$M	\$M	\$M	\$M
Profit before Income Tax <sup>(1)</sup>	11,997	10,645	9,859	11,007	9,432
Prima facie income tax at 30% <sup>(1)</sup>	3,599	3,193	2,958	3,302	2,830
Effect of amounts which are non-deductible/ (assessable)					
in calculating taxable income:					
Taxation offsets and other dividend adjustments	(6)	(3)	(3)	(574)	(442)
Tax adjustment referable to policyholder income	89	79	86	-	-
Tax losses not previously brought to account	(21)	(18)	(28)	(15)	(13)
Offshore tax rate differential	(99)	(89)	(83)	(21)	(12)
Offshore banking unit	(30)	(33)	(36)	(30)	(33)
Effect of changes in tax rates	3	-	-	3	-
Income tax (over)/under provided in previous years <sup>(2)</sup>	(121)	(50)	22	(77)	(71)
Other <sup>(1)</sup>	(67)	(68)	(89)	(23)	(60)
Total income tax expense	3,347	3,011	2,827	2,565	2,199
Corporate tax expense (1)	3,221	2,899	2,705	2,565	2,199
Policyholder tax expense	126	112	122	_	-
Total income tax expense	3,347	3,011	2,827	2,565	2,199

			Group			
Income tax expense attributable to	2014	2013	2012	2014	2013	
profit from ordinary activities	\$M	\$M	\$M	\$M	\$M	
Australia						
Current tax expense	2,433	2,392	2,487	2,214	2,296	
Deferred tax (benefit)/expense (1)	389	192	(61)	247	(159)	
Total Australia	2,822	2,584	2,426	2,461	2,137	
Overseas						
Current tax expense	670	425	319	84	68	
Deferred tax expense/(benefit)	(145)	2	82	20	(6)	
Total overseas	525	427	401	104	62	
Total income tax expense	3,347	3,011	2,827	2,565	2,199	

			Group	Group		
	2014	2013	2012	2014	2013	
Effective Tax Rate <sup>(1)</sup>	%	%	%	%	%	
Total – corporate	27. 1	27. 5	27. 8	23. 3	23. 3	
Retail Banking Services – corporate	29. 9	29. 9	29.6	n/a	n/a	
Business and Private Banking – corporate	29. 9	29. 7	30. 1	n/a	n/a	
Institutional Banking and Markets – corporate	24. 8	22. 8	21. 3	n/a	n/a	
Wealth Management – corporate	23. 4	27.6	27.6	n/a	n/a	
New Zealand – corporate	24. 4	24. 7	25. 7	n/a	n/a	
Bankwest – corporate	30. 1	29. 8	33. 0	n/a	n/a	

Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.
 Group and Bank balances include the impact of the change in accounting policy for Research and Development tax offsets. Refer to Note 1(f) for more details.

# Note 4 Income Tax (continued)

		Group			
	2014 \$M	2013 \$M	2012 \$M	2014 \$M	2013 \$M
Deferred tax asset balances comprise temporary differences	•	+	+	•	
attributable to:					
Amounts recognised in the Income Statement:					
Provision for employee benefits	437	414	381	360	347
Provisions for impairment on loans, bills discounted and other receivables	1,044	1,177	1,264	986	1,121
Other provisions not tax deductible until expense incurred	160	175	192	134	145
Recognised value of tax losses carried forward	1	-	1	-	-
Financial instruments	9	9	10	2	3
Defined benefit superannuation plan <sup>(1)</sup>	265	199	141	265	199
Other	232	231	212	206	216
Total amount recognised in the Income Statement	2,148	2,205	2,201	1,953	2,031
Amounts recognised directly in Other Comprehensive Income:					
Asset revaluation reserve	-	2	2	-	2
Foreign currency translation reserve	-	3	3	-	-
Cash flow hedge reserve	99	77	72	6	4
Employee compensation reserve	2	1	-	2	1
Available-for-sale investments reserve	-	-	36	1	57
Total amount recognised directly in Other Comprehensive Income	404		440		64
	101	83	113	9	64
Total deferred tax assets (before set off) <sup>(2)</sup>	2,249	2,288	2,314	1,962	2,095
Set off of tax <sup>(1) (3)</sup>	(1,663)	(1,372)	(1,354)	(1,166)	(1,051)
Net deferred tax assets	586	916	960	796	1,044
Deferred tax liability balances comprise temporary differences					
attributable to:					
Amounts recognised in the Income Statement:					
Impact of TOFA adoption	-	11	9	-	11
Lease financing	381	370	365	187	182
Intangible assets	45	73	127	37	62
Financial instruments	184	142	168	15	27
Other	624	587	564	151	161
Total amount recognised in the Income Statement	1,234	1,183	1,233	390	443
Amounts recognised directly in Other Comprehensive Income:					
Revaluation of properties	85	82	79	84	82
Cash flow hedge reserve	193	259	302	179	200
Defined benefit superannuation plan <sup>(1)</sup>	229	180	54	229	180
Available-for-sale investments reserve	288	139	24	284	146
Total amount recognised directly in Other Comprehensive Income	795	660	459	776	608
Total deferred tax liabilities (before set off) (4)	2,029	1,843	1,692	1,166	1,051
Set off of tax (1) (3)	(1,663)	(1,372)	(1,354)	(1,166)	(1,051)
Net deferred tax liabilities (Note 20)	366	471	338	-	-
Deferred tax assets opening balance: (1)	916	960	1,300	1,044	879
Movement in temporary differences during the year:					
Additions through merger of banking licences	-	-	-	-	469
Provisions for employee benefits	23	33	6	13	21
Provisions for impairment on loans, bills discounted and other receivables	(133)	(87)	(123)	(135)	(69)
Other provisions not tax deductible until expense incurred	(15)	(17)	(10)	(11)	2
Recognised value of tax losses carried forward	<b>1</b>	(1)	-	-	-
Financial instruments	19	(32)	(121)	(55)	28
Defined benefit superannuation plan <sup>(1)</sup>	66	58	48	66	58
Asset revaluation reserve	(2)	-	2	(2)	-
Other	2	20	17	(9)	45
	-			(0)	.5
Set off of tax <sup>(1) (3)</sup>	(291)	(18)	(159)	(115)	(389)

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(1) Comparative information has been restated to relevent the impact of changes in accounting policy. Refer to Note 1(1) for more details.
 (2) The following amounts are expected to be recovered within twelve months of the Balance Sheet date: for the Group \$1,151 million (2013: \$1,074 million); for the Bank \$1,031 million (2013: \$1,074 million).
 (3) Deferred tax assets and liabilities are set off where they relate to income tax levied by the same taxation authority on either the same taxable entity or different taxable entities within the same taxable group.

(4) The following amounts are expected to be settled within twelve months of the Balance Sheet date: for the Group \$366 million (2013: \$329 million); for the Bank \$189 million (2013: \$194 million).

# Note 4 Income Tax (continued)

		Group				
	2014	2013	2012	2014	2013	
	\$M	\$M	\$M	\$M	\$M	
Deferred tax liabilities opening balance:	471	338	301	-	-	
Movement in temporary differences during the year:						
Additions through merger of banking licences	-	-	-	-	292	
Impact of TOFA adoption	(11)	2	(21)	(11)	2	
Property asset revaluations	3	3	9	2	3	
Lease financing	11	5	(5)	5	1	
Defined benefit superannuation plan <sup>(1)</sup>	49	126	(62)	49	126	
Intangible assets	(28)	(54)	(7)	(25)	(26)	
Financial instruments	125	46	290	105	6	
Other <sup>(1)</sup>	37	23	(8)	(10)	(15)	
Set off of tax (1) (2)	(291)	(18)	(159)	(115)	(389)	
Deferred tax liabilities closing balance (Note 19)	366	471	338	-	-	

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(2) Deferred tax assets and liabilities are set off where they relate to income tax levied by the same taxation authority on either the same taxable entity or different taxable entities within the same taxable group.

Deferred tax assets have not been recognised in respect of the following items:

			Bank		
	2014	2013	2012	2014	2013
Deferred tax assets not taken to account	\$M	\$M	\$M	\$M	\$M
Tax losses and other temporary differences on revenue account	62	94	71	39	66
			Group		Bank
Expiration of deferred tax assets not taken	2014	2013	2012	2014	2013
to account	\$M	\$M	\$M	\$M	\$M
At Balance Sheet date carry-forward losses expired as follows:					
From one to two years	9	14	6	1	-
From two to four years	16	3	20	14	15
After four years	25	66	45	24	51
Losses that do not expire under current tax legislation	12	11	-	-	-
Total	62	94	71	39	66

Potential deferred tax assets of the Group arose from:

Tax losses and temporary differences in offshore centres.

These deferred assets have not been recognised because it is not considered probable that future taxable profit will be available against which they can be realised.

These potential tax benefits will only be obtained if:

- Future capital gains and assessable income of a nature and of an amount sufficient to enable the benefit from the losses to be realised is derived;
- Compliance with the conditions for claiming capital losses and deductions imposed by tax legislation is continued; and
- No changes in tax legislation adversely affect the Group in realising the benefit from deductions for the losses.

#### **Tax Consolidation**

Tax consolidation legislation has been enacted to allow Australian resident entities to elect to consolidate and be treated as single entities for Australian tax purposes. The Commonwealth Bank of Australia elected to be taxed as a single entity with effect from 1 July 2002.

The Bank has recognised a tax consolidation contribution to the wholly-owned tax consolidated entity of \$97 million (2013: \$89 million).

The Bank is the head entity of the tax consolidated group and has entered into tax funding and tax sharing agreements with its eligible Australian resident subsidiaries. The terms and conditions of these agreements are set out in Note 1(s). The amount receivable by the Bank under the tax funding agreement was \$252 million as at 30 June 2014 (2013: \$207 million receivable). This balance is included in 'Other assets' in the Bank's separate Balance Sheet.

#### **Taxation of Financial Arrangements (TOFA)**

The new tax regime for financial instruments TOFA began to apply to the Tax Consolidated Group from 1 July 2010. The regime allows a closer alignment of the tax and accounting recognition and measurement of financial arrangements and their related flows. Following adoption, deferred tax balances from financial arrangements progressively reverse over a four year period.

# Note 5 Dividends

			Bank		
	2014	2013	2012	2014	2013
	\$M	\$M	\$M	\$M	\$M
Ordinary Shares					
Interim ordinary dividend (fully franked) (2014: 183 cents; 2013:					
164 cents; 2012: 137 cents)					
Interim ordinary dividend paid - cash component only	2,243	2,639	1,635	2,243	2,639
Interim ordinary dividend paid - Dividend Reinvestment Plan	707	-	531	707	-
Total dividend paid	2,950	2,639	2,166	2,950	2,639
Other Equity Instruments					
Dividend paid	45	40	42	-	-
Total dividend provided for, reserved or paid	2,995	2,679	2,208	2,950	2,639
Other provision carried	73	65	52	73	65
Dividend proposed and not recognised as a liability (fully franked)					
(2014: 218 cents; 2013: 200 cents, 2012: 197 cents) (1)	3,534	3,224	3,137	3,534	3,224
Provision for dividends					
Opening balance	65	52	37	65	52
Provision made during the year	6,174	5,831	5,113	6,174	5,831
Provision used during the year	(6,166)	(5,818)	(5,098)	(6,166)	(5,818)
Closing balance (Note 20)	73	65	52	73	65

(1) The 2014 final dividend will be satisfied in full by cash disbursements with the Dividend Reinvestment Plan (DRP) anticipated to be satisfied in full by an on market purchase of shares. The 2013 final dividend was satisfied by cash disbursements of \$3,224 million with the DRP satisfied in full by an on market purchase of shares. The 2012 final dividend was satisfied by cash disbursements of \$2,207 million and \$930 million being reinvested by participants through the DRP.

#### **Dividend Franking Account**

After fully franking the final dividend to be paid for the year, the amount of credits available, at the 30% tax rate as at 30 June 2014 to frank dividends for subsequent financial years, is \$533 million (2013: \$742 million). This figure is based on the franking accounts of the Bank at 30 June 2014, adjusted for franking credits that will arise from the payment of income tax payable on profits for the year, franking debits that will arise from the payment of dividends proposed, and franking credits that the Bank may be prevented from distributing in subsequent financial periods.

The Bank expects that future tax payments will generate sufficient franking credits for the Bank to be able to continue to fully frank future dividend payments. These calculations have been based on the taxation law as at 30 June 2014.

#### **Dividend History**

			Half-year	Full Year		DRP
			Payout	Payout	DRP	<b>Participation</b>
	Cents Per		Ratio <sup>(1)</sup>	Ratio <sup>(1)</sup>	Price	Rate <sup>(2)</sup>
Half year ended	Share	Date Paid	%	%	\$	%
31 December 2011 (3)	137	05/04/2012	60. 8	-	48. 81	24. 5
30 June 2012 <sup>(3)</sup>	197	05/10/2012	92.0	76.0	54. 54	29.6
31 December 2012 (3)	164	05/04/2013	73. 1	-	68.76	22.7
30 June 2013 <sup>(3)</sup>	200	03/10/2013	81.3	77.4	73. 42	22.4
31 December 2013	183	03/04/2014	70. 5	-	75. 26	24. 0
30 June 2014 <sup>(4)</sup>	218	02/10/2014	80.3	75.5	-	-

(1) Dividend Payout Ratio: dividends divided by statutory earnings (earnings are net of dividends on other equity instruments).

(2) DRP Participation Rate: the percentage of total issued share capital participating in the DRP.

(3) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(4) Dividend expected to be paid on 2 October 2014.

# Note 6 Earnings Per Share

			Group	
	2014	2013 <sup>(1)</sup>	2012 <sup>(1)</sup>	
Earnings per ordinary share	Ce	Cents per Share		
Basic	533. 8	474. 2	444. 2	
Fully diluted	521.9	461.0	428. 5	

(1) Comparative information has been restated to conform to presentation in current year.

Basic earnings per share amounts are calculated by dividing the net profit for the year attributable to ordinary equity holders of the Bank by the weighted average number of ordinary shares on issue during the year, excluding the number of ordinary shares purchased and held as treasury shares.

# Note 6 Earnings Per Share (continued)

Diluted earnings per share amounts are calculated by dividing net profit attributable to ordinary equity holders of the Bank (after deducting interest on the convertible redeemable loan capital instruments) by the weighted average number of ordinary shares issued during the year (adjusted for the effects of dilutive options and dilutive convertible non-cumulative redeemable loan capital instruments).

			Group	
	2014	2013 <sup>(1)</sup>	<b>2012</b> <sup>(1)</sup>	
Reconciliation of earnings used in calculation of earnings per share	\$M	\$M	\$M	
Profit after income tax	8,650	7,634	7,032	
Less: Other equity instrument dividends	(45)	(40)	(42)	
Less: Non-controlling interests	(19)	(16)	(16)	
Earnings used in calculation of basic earnings per share	8,586	7,578	6,974	
Add: Profit impact of assumed conversions of loan capital	190	193	199	
Earnings used in calculation of fully diluted earnings per share	8,776	7,771	7,173	

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

		Numb	Number of Shares	
	2014	2013	2012	
	м	м	м	
Weighted average number of ordinary shares used in the calculation				
of basic earnings per share	1,608	1,598	1,570	
Effect of dilutive securities - executive share plans and convertible loan capital instruments	73	88	104	
Weighted average number of ordinary shares used in the calculation of fully diluted earnings per				
share	1,681	1,686	1,674	

# **Note 7 Cash and Liquid Assets**

		Group		
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Notes, coins and cash at banks	12,490	7,653	11,089	6,183
Money at short call	6,482	4,367	6,302	3,976
Securities purchased under agreements to resell	7,281	8,016	6,630	7,282
Bills received and remittances in transit	156	598	87	589
Total cash and liquid assets	26,409	20,634	24,108	18,030

# **Note 8 Receivables Due from Other Financial Institutions**

		Group		
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Placements with and loans to other financial institutions	7,885	7,612	7,429	6,978
Deposits with regulatory authorities <sup>(1)</sup>	180	132	28	20
Total receivables due from other financial institutions	8,065	7,744	7,457	6,998

(1) Required by law for the Group to operate in certain regions.

The majority of the above amounts are expected to be recovered within twelve months of the Balance Sheet date.

# Note 9 Assets at Fair Value through Income Statement

		Group		
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Trading	21,459	19,617	20,572	18,398
Insurance	15,142	14,359	-	-
Other financial assets designated at fair value	760	907	561	718
Total assets at fair value through Income Statement <sup>(1)</sup>	37,361	34,883	21,133	19,116

(1) In addition to the assets above, the Group also measures bills discounted that are intended to be sold into the market at fair value. These are classified within Loans, bills discounted and other receivables (refer to Note 12).

# Note 9 Assets at Fair Value through Income Statement (continued)

		Group		
	2014	2013	2014	2013
Trading	\$M	\$M	\$M	\$M
Government bonds, notes and securities	10,453	13,866	10,311	13,780
Corporate/financial institution bonds, notes and securities	7,216	4,672	6,477	3,550
Shares and equity investments	1,791	949	1,791	949
Commodities	1,999	130	1,993	119
Total trading assets	21,459	19,617	20,572	18,398

The above amounts are expected to be recovered within twelve months of the Balance Sheet date.

	Investments Backing Life Risk Contracts	Investments Backing Life Investment Contracts	Total	Investments Backing Life Risk Contracts	Investments Backing Life Investment Contracts	Total
	2014	2014	2014	2013	2013	2013
Insurance	\$M	\$M	\$M	\$M	\$M	\$M
Equity Security Investments:						
Direct	400	1,051	1,451	389	953	1,342
Indirect	525	3,771	4,296	542	3,115	3,657
Total equity security investments	925	4,822	5,747	931	4,068	4,999
Debt Security Investments:						
Direct	910	79	989	830	235	1,065
Indirect	2,530	3,371	5,901	2,197	3,699	5,896
Total debt security investments	3,440	3,450	6,890	3,027	3,934	6,961
Property Investments:						
Direct	163	436	599	224	203	427
Indirect	119	229	348	221	365	586
Total property investments	282	665	947	445	568	1,013
Other Assets	409	1,149	1,558	249	1,137	1,386
Total life insurance investment assets	5,056	10,086	15,142	4,652	9,707	14,359

Of the above amounts, \$1,412 million is expected to be recovered within twelve months of the Balance Sheet date (2013: \$1,794 million).

Direct investments refer to positions held directly in the issuer of the investment. Indirect investments refer to investments that are held through unit trusts or similar investment vehicles.

Investments held in the Australian statutory funds may only be used within the restrictions imposed under the Life Insurance Act 1995. Refer to Note 1(hh) for further details.

		Group		
	2014	2013	2014	2013
Other <sup>(1)</sup>	\$M	\$M	\$M	\$M
Government securities	192	632	137	588
Receivables due from other financial institutions	568	275	424	130
Total other assets at fair value through Income Statement	760	907	561	718

(1) Designated at Fair Value through Income Statement at inception as they are managed by the Group on a fair value basis or to eliminate an accounting mismatch.

Of the amounts in the preceding table, \$705 million is expected to be recovered within twelve months of the Balance Sheet date by the Group (2013: \$862 million). All amounts are expected to be recovered within twelve months of the Balance Sheet date by the Bank.

# **Note 10 Derivative Financial Instruments**

## **Derivative Contracts**

Derivatives are classified as "Held for Trading" or "Held for Hedging". Held for Trading derivatives are contracts entered into in order to meet customers' needs, to undertake market making and positioning activities, or for risk management purposes that do not qualify for hedge accounting. Held for Hedging derivatives are instruments held for risk management purposes, which meet the criteria for hedge accounting.

#### **Derivatives Transacted for Hedging Purposes**

There are three types of allowable hedging relationships: fair value hedges, cash flow hedges and hedges of a net investment in a foreign operation. For details on the accounting treatment of each type of hedging relationship refer to Note 1(u).

#### Fair Value Hedges

Fair value hedges are used by the Group to manage exposure to changes in the fair value of an asset, liability or unrecognised firm commitment. Changes in fair values can arise from fluctuations in interest or foreign exchange rates. The Group principally uses interest rate swaps, cross currency swaps and futures to protect against such fluctuations.

All gains and losses associated with the ineffective portion of fair value hedge relationships are recognised immediately as 'Other operating income' in the Income Statement. Ineffectiveness recognised in the Income Statement in the current year amounted to a \$12 million net loss for the Group (2013: \$3 million net gain), and \$10 million net loss for the Bank (2013: \$3 million net loss).

#### Cash Flow Hedges

Cash flow hedges are used by the Group to manage exposure to volatility in future cash flows, which may result from fluctuations in interest or exchange rates on financial assets, liabilities or highly probable forecast transactions. The Group principally uses interest rate and cross currency swaps to protect against such fluctuations. Ineffectiveness recognised in the Income Statement in the current year amounted to a \$9 million loss for the Group (2013: \$28 million loss), and \$15 million loss for the Bank (2013: \$26 million loss).

Amounts accumulated in Other Comprehensive Income in respect of cash flow hedges are recycled to the Income Statement when the forecast transaction occurs. Underlying cash flows from cash flow hedges are discounted to calculate deferred gains and losses which are expected to occur in the following periods:

	E	Exchange Rate		Interest Rate		Group
	Rela	ted Contracts	Rela	<b>Related Contracts</b>		Total
	2014	2013	2014		2014	2013 \$M
	\$M	\$M	\$M	\$M	\$M	alai المالغ
Within 6 months	(41)	(3)	139	55	98	52
6 months - 1 year	(51)	(15)	85	(52)	34	(67)
1 - 2 years	(83)	(27)	352	212	269	185
2 - 5 years	(303)	(173)	616	831	313	658
After 5 years	(325)	(153)	(70)	(96)	(395)	(249)
Net deferred (losses)/gains	(803)	(371)	1,122	950	319	579

		Exchange Rate Related Contracts		•				Bank Total
	2014 \$M	2013 \$M	2014 \$M	2013 \$M	2014 \$M	2013 \$M		
Within 6 months	(2)	(1)	39	48	37	47		
6 months - 1 year	(14)	(17)	5	(42)	(9)	(59)		
1 - 2 years	(7)	(25)	285	167	278	142		
2 - 5 years	(120)	(120)	641	886	521	766		
After 5 years	(145)	(94)	(77)	(74)	(222)	(168)		
Net deferred (losses)/gains	(288)	(257)	893	985	605	728		

## Net Investment Hedges

The Group uses foreign exchange forward transactions to minimise its exposure to the currency translation risk of certain net investments in foreign operations.

In the current and prior year, there have been no material gains or losses as a result of ineffective net investment hedges.

The fair value of derivative financial instruments is set out in the following tables:

		2014			
	Fair Value Asset	Fair Value	Fair Value	Fair Value	
Derivative assets and liabilities	Asset \$M	Liability \$M	Asset \$M	Liability \$M	
Held for trading	20,290	(19,841)	36,531	(30,571)	
Held for hedging	8,957	(7,418)	8,809	(8,009)	
Total derivative assets/(liabilities)	29,247	(27,259)	45,340	(38,580)	

				Group	
		2014		2013	
	Fair Value	Fair Value	Fair Value	Fair Value	
	Asset	Liability	Asset	Liability	
Derivatives held for trading	\$M	\$M	\$M	\$M	
Exchange rate related contracts:					
Forward contracts	3,666	(3,784)	7,529	(6,896)	
Swaps	4,200	(4,536)	14,570	(9,819)	
Futures	15	-	6	-	
Options purchased and sold	391	(373)	392	(405)	
Total exchange rate related contracts	8,272	(8,693)	22,497	(17,120)	
Interest rate related contracts:					
Forward contracts	-	-	6	(6)	
Swaps	11,103	(10,163)	13,091	(12,641)	
Futures	7	(4)	-	-	
Options purchased and sold	620	(580)	754	(670)	
Total interest rate related contracts	11,730	(10,747)	13,851	(13,317)	
Credit related contracts:					
Swaps	33	(38)	24	(27)	
Total credit related contracts	33	(38)	24	(27)	
Equity related contracts:					
Swaps	65	(9)	4	(8)	
Options purchased and sold	34	(53)	78	(25)	
Total equity related contracts	99	(62)	82	(33)	
Commodity related contracts:					
Swaps	136	(205)	54	(51)	
Options purchased and sold	14	(14)	10	(7)	
Total commodity related contracts	150	(219)	64	(58)	
Identified embedded derivatives	6	(82)	13	(16)	
Total derivative assets/(liabilities) held for trading	20,290	(19,841)	36,531	(30,571)	

Derivative assets and liabilities held for trading are expected to be recovered or due to be settled within twelve months of the Balance Sheet date.

	2014					
	Fair Value	Fair Value	Fair Value	Fair Value		
	Asset	Liability	Asset	Liability		
Derivatives held for hedging	\$M	\$M	\$M	\$M		
Fair value hedges						
Exchange rate related contracts:						
Forward contracts	2	-	1	-		
Swaps	4,481	(2,516)	3,534	(2,626)		
Total exchange rate related contracts	4,483	(2,516)	3,535	(2,626)		
Interest rate related contracts:						
Swaps	938	(3,101)	1,374	(2,760)		
Total interest rate related contracts	938	(3,101)	1,374	(2,760)		
Equity related contracts:						
Swaps	33	(1)	33	(1)		
Total equity related contracts	33	(1)	33	(1)		
Total fair value hedges	5,454	(5,618)	4,942	(5,387)		
Cash flow hedges						
Exchange rate related contracts:						
Swaps	983	(640)	1,103	(1,242)		
Total exchange rate related contracts	983	(640)	1,103	(1,242)		
Interest rate related contracts:						
Swaps	2,518	(1,160)	2,764	(1,378)		
Total interest rate related contracts	2,518	(1,160)	2,764	(1,378)		
Total cash flow hedges	3,501	(1,800)	3,867	(2,620)		
			,			
Net investment hedges						
Exchange rate related contracts:						
Forward contracts	2	-	-	(2)		
Total exchange rate related contracts	2	-	-	(2)		
Total net investment hedges	2	-	-	(2)		
Total derivative assets/(liabilities) held for hedging	8,957	(7,418)	8,809	(8,009)		

The majority of derivative assets and liabilities held for hedging are expected to be recovered or due to be settled more than twelve months after the Balance Sheet date.

				Bank
		2014		2013
	Fair Value	Fair Value	Fair Value	Fair Value
	Asset	Liability	Asset	Liability
Derivative assets and liabilities	\$M	\$M	\$M	\$M
Held for trading	20,961	(21,717)	36,826	(32,007)
Held for hedging	8,654	(7,624)	8,377	(8,222)
Total derivative assets/(liabilities)	29,615	(29,341)	45,203	(40,229)

				Bank
		2014		2013
	Fair Value	Fair Value	Fair Value	Fair Value
Derivatives held for trading	Asset \$M	Liability \$M	Asset \$M	Liability \$M
Exchange rate related contracts:	Ξ	ivi چ	ΦIVI	ΦINI ΦINI
Forward contracts	3,642	(3,733)	7,424	(6,863)
Swaps	4,272	(4,469)	14,605	(0,803)
Futures	4,272	(4,403)	14,005	(9,723)
Options purchased and sold	391	(372)	390	(404)
Derivatives held with controlled entities	744	(2,081)	390 744	(404)
Total exchange rate related contracts	9,064	(10,655)	23,169	(1,857)
	5,004	(10,055)	23,109	(10,049)
Interest rate related contracts:				
Forward contracts	-	-	6	(6)
Swaps	10,890	(9,828)	12,613	(12,036)
Futures	3	(4)	-	-
Options purchased and sold	619	(578)	752	(667)
Derivatives held with controlled entities	98	(251)	117	(315)
Total interest rate related contracts	11,610	(10,661)	13,488	(13,024)
Credit related contracts:				
Swaps	33	(38)	24	(27)
Total credit related contracts	33	(38)	24	(27)
Equity related contracts:				
Swaps	64	(9)	4	(8)
Options purchased and sold	34	(53)	78	(25)
Total equity related contracts	98	(62)	82	(33)
Commodity related contracts:				
Swaps	136	(205)	54	(51)
Options purchased and sold	14	(14)	8	(7)
Derivatives held with controlled entities		(, -	1	-
Total commodity related contracts	150	(219)	63	(58)
Identified embedded derivatives	6	(82)	-	(16
Total derivative assets/(liabilities) held for trading	20.961	(21,717)	36.826	(32,007)
rotal derivative assets/(liabilities) neid for trading	20,961	(21,/1/)	30,826	(32,007

Derivative assets and liabilities held for trading are expected to be recovered or due to be settled within twelve months of the Balance Sheet date.

		2014		Bank 2013
	Fair Value	Fair Value	Fair Value	Fair Value
	Asset	Liability	Asset	Liability
Derivatives held for hedging	\$M	\$M	\$M	\$M
Fair value hedges				
Exchange rate related contracts:				
Forward contracts	2	-	1	-
Swaps	4,313	(2,351)	3,432	(2,591)
Derivatives held with controlled entities	162	(271)	-	(255)
Total exchange rate related contracts	4,477	(2,622)	3,433	(2,846)
Interest rate related contracts:				
Swaps	826	(3,027)	1,244	(2,683)
Derivatives held with controlled entities	27	(139)	70	(119)
Total interest rate related contracts	853	(3,166)	1,314	(2,802)
Equity related contracts:				
Swaps	33	(1)	33	(1)
Total equity related contracts	33	(1)	33	(1)
Total fair value hedges	5,363	(5,789)	4,780	(5,649)
Cash flow hedges				
Exchange rate related contracts:				
Swaps	946	(475)	1,022	(1,202)
Derivatives held with controlled entities	30	(290)	-	(78)
Total exchange rate related contracts	976	(765)	1,022	(1,280)
Interest rate related contracts:				
Swaps	2,305	(1,066)	2,548	(1,293)
Derivatives held with controlled entities	10	(4)	27	-
Total interest rate related contracts	2,315	(1,070)	2,575	(1,293)
Total cash flow hedges	3,291	(1,835)	3,597	(2,573)
Total derivative assets/(liabilities) held for hedging	8,654	(7,624)	8,377	(8,222)

The majority of derivative assets and liabilities held for hedging are expected to be recovered or due to be settled more than twelve months after the Balance Sheet date.

# Note 11 Available-for-Sale Investments

		Group				
	2014	2013	2014	2013		
	\$M	\$M	\$M	\$M		
Government bonds, notes and securities	32,727	29,506	32,017	28,459		
Corporate/financial institution bonds, notes and securities	22,098	19,809	21,894	20,000		
Shares and equity investments	942	647	799	527		
Covered bonds, mortgage backed securities & SSA (1)	10,364	9,608	76,861	76,925		
Other securities	6	31	6	30		
Total available-for-sale investments	66,137	59,601	131,577	125,941		

(1) Supranational, Sovereign and Agency Securities (SSA).

The following amounts are expected to be recovered within twelve months of the Balance Sheet date: for Group \$17,928 million (2013: \$12,920 million); for Bank \$17,373 million (2013: \$12,319 million).

Revaluation of Available-for-sale investments resulted in a gain of \$509 million for the Group (2013: \$553 million gain) and a gain of \$671 million for the Bank (2013: \$365 million gain) recognised directly in other comprehensive income. As a result of sale, derecognition or impairment during the year of Available-for-sale investments, the following amounts were removed from equity and reported in Income Statement; Group: \$12 million net gain (2013: \$31 million net gain), Bank: \$12 million net gain (2013: \$31 million net gain).

Proceeds received from settlement at or close to maturity of Available-for-sale investments for the Group were \$41,527 million (2013: \$44,645 million) and for the Bank were \$41,424 million (2013: \$35,135 million).

Proceeds from the sale of Available-for-sale investments for the Group were \$2,603 million (2013: \$2,445 million) and for the Bank were \$2,603 million (2013: \$2,444 million).

## Maturity Distribution and Weighted Average Yield

												Group		
										Maturity Period at 30 June 2014				
				3 to						10 or	Non-			
	0 to 3 M	onths	12 M	onths	1 to 5	Years	5 to 10	Years	more	Years	Maturing	Total		
	\$M	%	\$M	%	\$M	%	\$M	%	\$M	%	\$M	\$M		
Government bonds, notes and securities	2,424	0.48	1,979	3.90	11,424	3.81	12,189	4.92	4,711	4.81	-	32,727		
Corporate/financial institution bonds, notes and securities	9,424	2.54	3,110	2.97	9,559	3.48	5	4.65	-	-	-	22,098		
Shares and equity investments	-	-	-	-	-	-	-	-	-	-	942	942		
Covered bonds, mortgage backed securities & SSA	60	4.70	791	4.70	4,469	4.40	518	4.81	4,526	3.43	-	10,364		
Other securities	-	-	-	-	-	-	-	-	-	-	6	6		
Total available-for-sale investments	11,908	-	5,880	-	25,452	-	12,712	-	9,237	-	948	66,137		

												Group
									Matur	ity Per	iod at 30 Ju	ne 2013
				3 to						10 or	Non-	
	0 to 3 M	0 to 3 Months 12 Mo		onths	1 to 5	Years	rs 5 to 10 Years		more Years		Maturing	Total
	\$M	%	\$M	%	\$M	%	\$M	%	\$M	%	\$M	\$M
Government bonds, notes and securities	889	0.72	2,086	0.93	10,519	4.83	11,753	5.00	4,259	5.03	-	29,506
Corporate/financial institution bonds, notes and securities	7,149	2.79	2,223	2.98	10,432	3.39	5	4.65	-	-	-	19,809
Shares and equity investments	4	-	-	-	-	-	-	-	-	-	643	647
Covered bonds, mortgage backed securities & SSA	-	-	567	4.64	4,388	5.06	547	4.72	4,106	3.69	-	9,608
Other securities	-	-	-	-	25	4.18	-	-	-	-	6	31
Total available-for-sale investments	8,042	-	4,876	-	25,364	-	12,305	-	8,365	-	649	59,601

# Note 12 Loans, Bills Discounted and Other Receivables

		Group		Bank
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Australia				
Overdrafts	23,350	20,039	23,350	20,039
Home loans (1)	360,218	338,023	358,343	336,927
Credit card outstandings	11,736	11,457	11,736	11,457
Lease financing	4,162	4,328	3,024	2,944
Bills discounted (2)	19,244	22,017	19,244	22,017
Term loans	107,380	101,141	107,140	100,814
Other lending	348	271	347	270
Other securities	-	7	-	-
Total Australia	526,438	497,283	523,184	494,468
Overseas				
Overdrafts	1,230	1,098	222	187
Home loans (1)	39,467	34,817	481	457
Credit card outstandings	803	676	-	-
Lease financing	339	392	59	62
Term loans	34,823	28,492	16,114	12,678
Total overseas	76,662	65,475	16,876	13,384
Gross loans, bills discounted and other receivables	603,100	562,758	540,060	507,852
Less				
Provisions for Loan Impairment (Note 13):				
Collective provision	(2,739)	(2,827)	(2,547)	(2,628)
Individually assessed provisions	(1,127)	(1,628)	(1,087)	(1,585)
Unearned income:		,		,
Term loans	(802)	(900)	(798)	(891)
Lease financing	(651)	(755)	(381)	(399)
	(5,319)	(6,110)	(4,813)	(5,503)
Net loans, bills discounted and other receivables	597,781	556,648	535,247	502,349

(1) Home loans balance includes residential mortgages that have been assigned to securitisation vehicles and covered bond trusts. Further detail on these residential mortgages is disclosed in Note 43.

(2) The Group measures bills discounted intended to be sold into the market at fair value and includes these within loans, bills discounted and other receivables to reflect the nature of the lending arrangement.

The following amounts, based on behavioural terms and current market conditions, are expected to be recovered within twelve months of the Balance Sheet date for Group \$172,321 million (2013: \$184,807 million), and for Bank \$141,976 million (2013: \$167,238 million). The maturity tables below are based on contractual terms.

## **Finance Lease Receivables**

The Group and the Bank provide finance leases to a broad range of clients to support financing needs in acquiring movable assets such as trains, aircraft, ships and major production and manufacturing equipment.

Finance lease receivables are included within loans, bills discounted and other receivables to customers.

						Group						
		2014										
	Gross		Present Value	Gross		Present Value						
	Investment in		of Minimum	Investment in		of Minimum						
	Finance Lease	Unearned	Lease Payment	Finance Lease	Unearned	Lease Payment						
	Receivable	Income	Receivable	Receivable	Income	Receivable						
	\$M	\$M	\$M	\$M	\$M	\$M						
Not later than one year	1,050	(142)	908	1,390	(221)	1,169						
One year to five years	2,824	(365)	2,459	2,735	(388)	2,347						
Over five years	627	(144)	483	595	(146)	449						
	4,501	(651)	3,850	4,720	(755)	3,965						

# Note 12 Loans, Bills Discounted and Other Receivables (continued)

			2014			Bank 2013
	Gross Investment in		Present Value of Minimum	Gross Investment in		Present Value of Minimum
	Finance Lease Receivable	Unearned Income	Lease Payment Receivable	Finance Lease Receivable	Unearned Income	Lease Payment Receivable
	\$M	\$M	\$M	\$M	\$M	\$M
Not later than one year	789	(66)	723	1,028	(125)	903
One year to five years	1,898	(197)	1,701	1,749	(169)	1,580
Over five years	396	(118)	278	229	(105)	124
	3,083	(381)	2,702	3,006	(399)	2,607

Group

	Maturity Period at 30 June 2						
	Maturing 1	Maturing	Maturing				
	Year	Between	After				
	or Less	1 & 5 Years	5 Years	Total			
Industry <sup>(1)</sup>	\$M	\$M	\$M	\$M			
Australia							
Sovereign	5,074	547	299	5,920			
Agriculture	2,336	2,470	1,058	5,864			
Bank and other financial	4,970	4,817	392	10,179			
Home loans	8,574	27,679	323,965	360,218			
Construction	1,286	975	418	2,679			
Other personal	7,608	13,138	2,301	23,047			
Asset financing	2,452	5,391	235	8,078			
Other commercial and industrial	43,496	55,476	11,481	110,453			
Total Australia	75,796	110,493	340,149	526,438			
Overseas							
Sovereign	6,206	4,679	1,424	12,309			
Agriculture	1,344	2,074	3,971	7,389			
Bank and other financial	2,089	1,595	1,802	5,486			
Home loans	6,748	4,094	28,625	39,467			
Construction	166	104	108	378			
Other personal	1,044	39	2	1,085			
Asset financing	16	82	229	327			
Other commercial and industrial	4,186	3,777	2,258	10,221			
Total overseas	21,799	16,444	38,419	76,662			
Gross loans, bills discounted and other receivables	97,595	126,937	378,568	603,100			

Interest rate	Maturing 1 Year or Less	Maturing Between 1 & 5 Years	Maturing After 5 Years	Total
	\$M	\$M	\$M	\$M
Australia	65,755	92,588	273,965	432,308
Overseas	14,525	10,245	18,602	43,372
Total variable interest rates	80,280	102,833	292,567	475,680
Australia	10,041	17,905	66,184	94,130
Overseas	7,274	6,199	19,817	33,290
Total fixed interest rates	17,315	24,104	86,001	127,420
Gross loans, bills discounted and other receivables	97,595	126,937	378,568	603,100

(1) The industry split has been prepared on an industry exposure basis.

The maturity tables are based on contractual terms.

# Note 12 Loans, Bills Discounted and Other Receivables (continued)

				Group
		Matu	rity Period at 30	June 2013
	Maturing 1 Year	Maturing Between	Maturing After	
	or Less	1 & 5 Years	5 Years	Total
Industry <sup>(1)</sup>	\$M	\$M	\$M	\$M
Australia				
Sovereign	1,627	212	132	1,971
Agriculture	2,637	2,214	1,120	5,971
Bank and other financial	3,301	4,260	368	7,929
Home loans	7,985	24,529	305,509	338,023
Construction	1,719	552	363	2,634
Other personal	7,338	12,320	2,138	21,796
Asset financing	2,995	5,309	110	8,414
Other commercial and industrial	47,594	49,522	13,429	110,545
Total Australia	75,196	98,918	323,169	497,283
Overseas				
Sovereign	4,649	3,761	1,260	9,670
Agriculture	1,343	1,862	3,275	6,480
Bank and other financial	2,079	2,110	2,840	7,029
Home loans	6,315	3,743	24,759	34,817
Construction	102	112	87	301
Other personal	831	28	4	863
Asset financing	18	123	133	274
Other commercial and industrial	2,643	2,808	590	6,041
Total overseas	17,980	14,547	32,948	65,475
Gross loans, bills discounted and other receivables	93,176	113,465	356,117	562,758

Interest rate	Maturing 1	Maturing	Maturing	Total \$M
	Year	Between	After	
	or Less	1 & 5 Years	5 Years	
	\$M	\$M	\$M	
Australia	63,405	83,039	265,866	412,310
Overseas	13,132	10,426	19,763	43,321
Total variable interest rates	76,537	93,465	285,629	455,631
Australia	11,791	15,879	57,303	84,973
Overseas	4,848	4,121	13,185	22,154
Total fixed interest rates	16,639	20,000	70,488	107,127
Gross loans, bills discounted and other receivables	93,176	113,465	356,117	562,758

(1) The industry split has been prepared on an industry exposure basis.

The maturity tables are based on contractual terms.

# **Note 13 Provisions for Impairment**

			Group		Bank
	2014	2013	2012	2014	2013
Provisions for impairment losses	\$M	\$M	\$M	\$M	\$M
Collective provision					
Opening balance	2,858	2,837	3,043	2,659	1,989
Additions through merger of banking licences	-	-	-	-	664
Net collective provision funding	497	559	312	495	522
Impairment losses written off	(753)	(695)	(740)	(717)	(649)
Impairment losses recovered	165	154	228	148	132
Other	12	3	(6)	2	1
Closing balance	2,779	2,858	2,837	2,587	2,659
Individually assessed provisions					
Opening balance	1,628	2,008	2,125	1,585	1,011
Additions through merger of banking licences	-	-	-	-	894
Net new and increased individual provisioning	726	937	1,202	630	805
Write-back of provisions no longer required	(305)	(350)	(425)	(254)	(285)
Discount unwind to interest income	(51)	(90)	(122)	(51)	(77)
Impairment losses written off	(1,060)	(1,194)	(1,137)	(1,010)	(1,019)
Other	189	317	365	187	256
Closing balance	1,127	1,628	2,008	1,087	1,585
Total provisions for impairment losses	3,906	4,486	4,845	3,674	4,244
Less: Off balance sheet provisions	(40)	(31)	(18)	(40)	(31)
Total provisions for loan impairment	3,866	4,455	4,827	3,634	4,213

		Group			Bank
	2014	2013	2012	2014	2013
Provision ratios	%	%	%	%	%
Total provisions for impaired assets as a % of gross impaired assets	37. 60	40. 62	45. 47	40. 61	43. 53
Total provisions for impairment losses as a % of gross loans and acceptances	0. 64	0. 79	0. 89	0. 67	0. 83

			Group		
	2014	2013	2012	2014	2013
Loan impairment expense	\$M	\$M	\$M	\$M	\$M
Net collective provision funding	497	559	312	495	522
Net new and increased individual provisioning	726	937	1,202	630	805
Write-back of individually assessed provisions	(305)	(350)	(425)	(254)	(285)
Total loan impairment expense	918	1,146	1,089	871	1,042

# Note 13 Provisions for Impairment (continued)

					Group
Individually assessed provisions by	2014	2013	2012	2011	2010
industry classification	\$M	\$M	\$M	\$M	\$M
Australia					
Sovereign	-	-	-	-	-
Agriculture	123	168	89	87	75
Bank and other financial	68	217	235	254	254
Home loans	151	182	256	202	150
Construction	29	89	152	133	132
Other personal	14	14	11	11	21
Asset financing	30	23	14	37	15
Other commercial and industrial	620	871	1,163	1,307	1,268
Total Australia	1,035	1,564	1,920	2,031	1,915
Overseas					
Sovereign	-	-	-	-	-
Agriculture	3	16	7	11	15
Bank and other financial	15	5	6	1	1
Home loans	11	17	28	25	12
Construction	1	-	-	-	-
Other personal	-	-	-	-	-
Asset financing	-	-	-	-	-
Other commercial and industrial	62	26	47	57	49
Total overseas	92	64	88	94	77
Total individually assessed provisions	1,127	1,628	2,008	2,125	1,992

					Group
	2014	2013	2012	2011	2010
Loans written off by industry classification	\$M	\$M	\$M	\$M	\$M
Australia					
Sovereign	-	-	-	-	-
Agriculture	138	30	32	10	10
Bank and other financial	122	79	51	107	383
Home loans	113	217	88	84	95
Construction	52	139	45	89	72
Other personal	677	622	657	567	651
Asset financing	37	25	38	26	72
Other commercial and industrial	568	686	884	989	604
Total Australia	1,707	1,798	1,795	1,872	1,887
Overseas					
Sovereign	-	-	-	-	-
Agriculture	3	4	5	17	7
Bank and other financial	-	10	1	1	50
Home loans	13	21	24	26	25
Construction	-	-	-	1	-
Other personal	30	25	19	22	18
Asset financing	-	-	-	-	-
Other commercial and industrial	60	31	33	36	86
Total overseas	106	91	82	103	186
Gross loans written off	1,813	1,889	1,877	1,975	2,073
Recovery of amounts previously written off					
Australia	148	144	216	199	70
Overseas	17	10	12	7	7
Total amounts recovered	165	154	228	206	77
Net loans written off	1,648	1,735	1,649	1,769	1,996

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					Group
	2014	2013	2012	2011	2010
Loans recovered by industry classification	\$M	\$M	\$M	\$M	\$M
Australia					
Sovereign	-	-	-	-	-
Agriculture	-	-	-	-	-
Bank and other financial	6	8	17	3	-
Home loans	4	4	5	43	3
Construction	-	-	-	-	-
Other personal	106	113	147	134	59
Asset financing	5	6	17	2	3
Other commercial and industrial	27	13	30	17	5
Total Australia	148	144	216	199	70
Overseas					
Sovereign	-	-	-	-	-
Agriculture	3	-	-	-	-
Bank and other financial	3	1	-	-	-
Home loans	1	1	-	-	-
Construction	-	-	-	-	-
Other personal	8	8	8	7	6
Asset financing	-	-	-	-	-
Other commercial and industrial	2	-	4	-	1
Total overseas	17	10	12	7	7
Total overseas	17	10	12	7	

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# Note 13 Provisions for Impairment (continued)

# Note 14 Property, Plant and Equipment

Total loans recovered

		Group		Bank	
	2014	2013	2014	2013	
	\$M	\$M	\$M	\$M	
Land					
At 30 June valuation	196	217	177	197	
Closing balance	196	217	177	197	
Buildings					
At 30 June valuation	303	316	271	279	
Closing balance	303	316	271	279	
Total land and buildings	499	533	448	476	
Leasehold Improvements					
At cost	1,392	1,416	1,180	1,200	
Accumulated depreciation	(803)	(772)	(693)	(661)	
Closing balance	589	644	487	539	
Equipment					
At cost	1,621	1,517	1,268	1,171	
Accumulated depreciation	(1,266)	(1,174)	(995)	(910)	
Closing balance	355	343	273	261	
Assets Under Lease					
At cost	1,603	1,366	331	350	
Accumulated depreciation	(230)	(168)	(72)	(68)	
Closing balance	1,373	1,198	259	282	
Total property, plant and equipment	2,816	2,718	1,467	1,558	

The majority of the above amounts have expected useful lives longer than twelve months after the Balance Sheet date. There are no significant items of property, plant and equipment that are currently under construction.

Land and buildings are carried at fair value based on independent valuations performed during the year; refer to Note 1(y). These fair values fall under the Level 3 category of the fair value hierarchy as defined in Note 42.

# Note 14 Property, Plant and Equipment (continued)

The table below sets out the carrying amount that would have been recognised had the assets measured at fair value been measured using the cost model.

		Group		
	2014	2013	2014	2013
Carrying value at cost	\$M	\$M	\$M	\$M
Land	95	102	89	97
Buildings	129	143	114	135
Total land and buildings at cost	224	245	203	232

Reconciliation of the carrying amounts of Property, Plant and Equipment is set out below:

	Group			Bank	
	2014	014 2013	2014	2013	
	\$M	\$M	\$M	\$M	
Land					
Carrying amount at the beginning of the year	217	222	197	145	
Additions through merger of banking licences	-	-	-	52	
Transfers to assets held for sale	-	(3)	-	(3)	
Disposals	(22)	(3)	(19)	(3)	
Net revaluations	1	(1)	(1)	5	
Foreign currency translation adjustment	-	2	-	1	
Carrying amount at the end of the year	196	217	177	197	
Buildings					
Carrying amount at the beginning of the year	316	351	279	255	
Additions through merger of banking licences	-	-	-	57	
Additions	7	8	7	8	
Transfers to assets held for sale	-	(3)	-	(2)	
Disposals	(19)	(3)	(15)	(3)	
Transfers	-	-	-	(3)	
Net revaluations	26	4	27	4	
Depreciation	(29)	(43)	(27)	(37)	
Foreign currency translation adjustment	2	2	-	-	
Carrying amount at the end of the year	303	316	271	279	
Leasehold Improvements					
Carrying amount at the beginning of the year	644	620	539	450	
Additions through merger of banking licences	_	-	_	97	
Additions	86	146	74	100	
Disposals	(16)	(15)	(14)	(10)	
Net revaluations	(2)	2	-	-	
Depreciation	(130)	(116)	(112)	(99)	
Foreign currency translation adjustment	7	7	-	1	
Carrying amount at the end of the year	589	644	487	539	
Equipment					
Carrying amount at the beginning of the year	343	355	261	231	
Additions through merger of banking licences	-	-		57	
Additions	161	143	131	102	
Disposals	(8)	(12)	(2)	(8)	
Transfers	-	(-=)	-	3	
Net revaluations	-	3	_	-	
Depreciation	(147)	(151)	(117)	(124	
Foreign currency translation adjustment	6	5	-	-	
Carrying amount at the end of the year	355	343	273	261	
Assets Under Lease					
Carrying amount at the beginning of the year	1,198	955	282	295	
Additions	260	358		19	
MUNIONS		(70)	(6)	(14)	
Disposals	(5)			(14)	
•	(5)			(18)	
Disposals Depreciation Foreign currency translation adjustment	(5) (77) (3)	(70) (65) 20	(17)	(18)	

# **Note 15 Intangible Assets**

		Group		Bank
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Goodwill <sup>(1)</sup>				
Purchased goodwill at cost	7,566	7,723	2,522	2,522
Closing balance	7,566	7,723	2,522	2,522
Computer Software Costs				
Cost	2,913	2,770	2,580	2,503
Accumulated amortisation	(1,059)	(847)	(856)	(696)
Closing balance	1,854	1,923	1,724	1,807
Core Deposits <sup>(2)</sup>				
Cost	495	495	495	495
Accumulated amortisation	(390)	(318)	(389)	(318)
Closing balance	105	177	106	177
Management Fee Rights <sup>(3)</sup>				
Cost	-	316	-	-
Closing balance	-	316	-	-
Brand Names <sup>(4)</sup>				
Cost	190	190	186	186
Accumulated amortisation	(1)	-	-	-
Closing balance	189	190	186	186
Other Intangibles <sup>(5)</sup>				
Cost	256	255	38	38
Accumulated amortisation	(178)	(161)	(21)	(17)
Closing balance	78	94	17	21
Total intangible assets	9,792	10,423	4,555	4,713

(1) Following the internalisation of the management of both CFS Retail Property Trust Group (CFX) and the Kiwi Income Property Trust (KIP), and the sale of Commonwealth Property Office Fund, goodwill was allocated to the business by means of a relative values allocation and derecognised.

(2) Core deposits represent the value of the Bankwest deposit base compared to the avoided cost of alternative funding sources such as securitisation and wholesale funding. This asset was acquired on 19 December 2008 with a useful life of seven years based on the weighted average attrition rates of the Bankwest deposit portfolio.

(3) Management fee rights have an indefinite useful life under the contractual terms of the management agreements, and are subject to an annual valuation for impairment testing purposes. No impairment was required as a result of this valuation. The management rights were disposed of as part of the internalisation of the management of CFS Retail Property Trust Group (CFX) during the 2014 financial year.

(4) Brand names predominantly represent the value of royalty costs foregone by the Group through acquiring the Bankwest brand name. The royalty costs that would have been incurred by an entity using the Bankwest brand name are based on an annual percentage of income generated by Bankwest. This asset has an indefinite useful life, as there is no foreseeable limit to the period over which the brand name is expected to generate cash flows. The asset is not subject to amortisation, but is subject to annual impairment testing. No impairment was required as a result of this test. The balance also includes the Count Financial Limited brand name (\$4 million) that is amortised over the estimated useful life of 20 years.

(5) Other intangibles include the value of credit card relationships acquired from Bankwest and Count franchise relationships. This value represents future net income generated from the relationships that existed at Balance Sheet date. The assets have a useful life of 10 years based on the attrition rates of customers.

#### Impairment Tests for Goodwill and Intangible Assets with Indefinite Lives

To assess whether goodwill and other assets with indefinite useful lives are impaired, the carrying amount of a cash-generating unit or a group of cash-generating units are compared to the recoverable amount. The recoverable amount is determined based on fair value less cost to sell, using an earnings multiple applicable to that type of business. The category of this fair value is Level 3 as defined in Note 42.

Earnings multiples relating to the Group's Banking (Retail Banking Services, Business and Private Banking, New Zealand and IFS and Other) and Wealth Management cash-generating units are sourced from publicly available data associated with businesses displaying similar characteristics to those cash-generating units, and are applied to current earnings. The key assumption is the Price-Earnings (P/E) multiple observed for these businesses, which for the Banking businesses were in the range of 12.4 - 14.2 (2013: 12.0 - 15.1), and for Wealth Management businesses were in the range of 11.4 - 19.1 (2013: 11.0 - 23.0). The P/E multiples are sourced for similar companies operating in Australia and New Zealand.

Carrying amounts of cash-generating units are determined with reference to the contribution of that business to the Group's Earnings.

# Note 15 Intangible Assets (continued)

Goodwill Allocation to the following Cash-Generating Units

		Group
	2014	2013
	\$M	\$M
Retail Banking Services (1)	4,149	4,149
Business and Private Banking	297	297
Wealth Management (2)	2,410	2,587
New Zealand	691	667
IFS and Other	19	23
Total	7,566	7,723

(1) The allocation to Retail Banking Services includes goodwill related to the acquisitions of Colonial and State Bank of Victoria.

(2) The allocation to Wealth Management principally relates to the goodwill on acquisitions of Colonial and Count Financial Limited.

Reconciliation of the carrying amounts of Intangible Assets is set out below:

		Group	)	Bank
	2014	2013	3 2014	2013
	\$M	\$M	\$M	\$M
Goodwill				
Opening balance	7,723	7,705	2,522	2,522
Additions	-	-	-	-
Transfers/disposals	(171)	-	-	-
Foreign currency translation adjustments	14	18	-	-
Closing balance	7,566	7,723	2,522	2,522
Computer Software Costs				
Opening balance	1,923	1,700	1,807	1,601
Additions:				
Through merger of banking licences	-	-	-	10
From purchases	17	14	12	6
From internal development <sup>(1)</sup>	312	454	263	406
Amortisation and write-offs	(398)	(245)	(358)	(216)
Closing balance	1,854	1,923	1,724	1,807
Core Deposits				
Opening balance	177	247	177	-
Additions through merger of banking licences	-	-	-	230
Amortisation	(72)	(70)	(71)	(53)
Closing balance	105	177	106	177
Management Fee Rights				
Opening balance	316	316	-	-
Transfers/disposals	(316)	-	-	-
Closing balance	-	316	-	-
Brand Names				
Opening balance	190	190	186	-
Additions through merger of banking licences	-	-	-	186
Amortisation	(1)	-	-	-
Closing balance	189	190	186	186
Other Intangibles				
Opening balance	94	123	21	-
Additions through merger of banking licences	-	-	-	24
Additions	7	1	-	-
Disposals	-	(5)	-	-
Amortisation	(23)	(25)	(4)	(3)
Closing balance	78	94	17	21

Group and Bank balances include the impact of the change in accounting policy for Research and Development tax offsets. Refer to Note 1(f) for more details.

# **Note 16 Other Assets**

		Group		
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Accrued interest receivable	2,167	2,145	2,737	2,705
Accrued fees/reimbursements receivable	1,313	1,155	155	154
Securities sold not delivered	1,264	1,414	908	955
Intragroup current tax receivable	-	-	252	207
Current tax assets	7	41	-	-
Prepayments	606	453	519	370
Life insurance other assets	455	425	40	41
Other	574	973	212	667
Total other assets	6,386	6,606	4,823	5,099

The above amounts are expected to be recovered within twelve months of the Balance Sheet date.

# **Note 17 Deposits and Other Public Borrowings**

		Group		
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Australia				
Certificates of deposit	43,912	42,346	44,900	43,316
Term deposits	150,406	157,959	150,712	158,322
On demand and short-term deposits	227,555	195,017	227,739	195,199
Deposits not bearing interest	9,971	8,891	9,971	8,891
Securities sold under agreements to repurchase	9,925	5,502	9,958	5,539
Total Australia	441,769	409,715	443,280	411,267
Overseas				
Certificates of deposit	6,286	6,238	6,016	6,157
Term deposits	28,703	26,881	8,000	7,536
On demand and short term deposits	19,054	14,464	198	233
Deposits not bearing interest	2,504	2,061	77	83
Securities sold under agreements to repurchase	36	70	-	-
Total overseas	56,583	49,714	14,291	14,009
Total deposits and other public borrowings	498,352	459,429	457,571	425,276

The majority of the amounts are due to be settled within twelve months of the Balance Sheet date as shown in the maturity analysis table below.

					Group		
				At 30	June 2014		
	Maturing	Maturing Maturing	Maturing	Maturing			
	Three	Between	Between	after			
	Months or	Months or	Three &	Months or Three & Siz	Six & Twelve	Twelve	
	Less	Less Six Months \$M        \$M	Months	Months \$M	Total \$M		
	\$M		\$M				
Australia							
Certificates of deposit <sup>(1)</sup>	22,942	6,305	2,598	12,067	43,912		
Term deposits	86,350	26,938	28,515	8,603	150,406		
Total Australia	109,292	33,243	31,113	20,670	194,318		
Overseas							
Certificates of deposit <sup>(1)</sup>	2,359	1,245	2,622	60	6,286		
Term deposits	15,437	6,362	4,501	2,403	28,703		
Total overseas	17,796	7,607	7,123	2,463	34,989		
Total certificates of deposits and term deposits	127,088	40,850	38,236	23,133	229,307		

(1) All certificates of deposit issued by the Group are for amounts greater than \$100,000.

# Note 17 Deposits and Other Public Borrowings (continued)

					Group						
				At 30	June 2013						
	Maturing	Maturing	Maturing	Maturing							
	Three	Between	Between	after							
	Months or	Three &	Six & Twelve	Twelve							
	Less \$M	Less	Less	Less	Less	Less	Less	Less Six Months	Months	Months	Total
		\$M	\$M	\$M	\$M						
Australia											
Certificates of deposit <sup>(1)</sup>	20,635	7,495	563	13,653	42,346						
Term deposits	103,853	19,560	27,384	7,162	157,959						
Total Australia	124,488	27,055	27,947	20,815	200,305						
Overseas											
Certificates of deposit <sup>(1)</sup>	2,797	2,835	539	67	6,238						
Term deposits	15,344	5,326	4,260	1,951	26,881						
Total overseas	18,141	8,161	4,799	2,018	33,119						
Total certificates of deposits and term deposits	142,629	35,216	32,746	22,833	233,424						

(1) All certificates of deposit issued by the Group are for amounts greater than \$100,000.

### Note 18 Liabilities at Fair Value through Income Statement

		Group		
	2014	2013	3 2014	2013
	\$M	\$M	\$M	\$M
Deposits and other borrowings <sup>(1)</sup>	1,333	1,454	203	-
Debt instruments <sup>(1)</sup>	1,563	4,300	343	400
Trading liabilities	4,612	2,947	4,606	2,932
Total liabilities at fair value through Income Statement	7,508	8,701	5,152	3,332

(1) These liabilities have been designated at fair value through Income Statement at inception as they are managed by the Group on a fair value basis. Designating these liabilities at fair value through Income Statement has also eliminated an accounting mismatch created by measuring assets and liabilities on a different basis.

Of the above amounts, trading liabilities are expected to be settled within twelve months of the Balance Sheet date for the Group and the Bank. For the Group, the majority of the other amounts are expected to be settled within twelve months of the Balance Sheet date. For the Bank, the majority of debt instruments are expected to be settled more than twelve months after the Balance Sheet date.

The change in fair value for those liabilities designated at fair value through Income Statement due to credit risk for the Group is a \$4 million loss (2013: \$11 million loss) and for the Bank is a \$4 million loss (2013: \$10 million loss), which has been calculated by determining the changes in credit spreads implicit in the fair value of the instruments issued. The cumulative change in fair value due to changes in credit risk for the Group is a \$6 million gain (2013: \$11 million gain) and for the Bank is a \$6 million gain (2013: \$11 million gain).

The amount that would be contractually required to be paid at maturity to the holders of the financial liabilities designated at fair value through Income Statement for the Group is \$7,450 million (2013: \$8,641 million) and for the Bank is \$5,100 million (2013: \$3,278 million).

# **Note 19 Tax Liabilities**

		Group			Bank
		2014	2013	2014	2013
	Note	\$M	\$M	\$M	\$M
Australia					
Current tax liability		599	1,473	599	1,439
Total Australia		599	1,473	599	1,439
Overseas					
Current tax liability		89	56	13	1
Deferred tax liability	4	366	471	-	-
Total overseas		455	527	13	1
Total tax liabilities		1,054	2,000	612	1,440

# **Note 20 Other Provisions**

		Group			Bank
		2014	2013	2014	2013
	Note	\$M	\$M	\$M	\$M
Long service leave		444	445	405	412
Annual leave		217	223	174	180
Other employee entitlements		64	61	63	59
Restructuring costs		60	41	57	41
General insurance claims		161	159	-	-
Self insurance/non-lending losses		42	52	39	49
Dividends	5	73	65	73	65
Other		204	203	175	186
Total other provisions		1,265	1,249	986	992

### **Maturity Distribution for Other Provisions**

			2014			Group 2013
	Due to be Settled Within	Due to be Settled More		Due to be Settled Within	Due to be Settled More	
	12 Months	than 12 Months	Total	12 Months	than 12 Months	Total
	\$M	\$M	\$M	\$M	\$M	\$M
Long service leave	329	115	444	299	146	445
Annual leave	217	-	217	221	2	223
Other employee entitlements	1	63	64	2	59	61
Restructuring costs	60	-	60	34	7	41
General insurance claims	140	21	161	141	18	159
Self insurance/non-lending losses	11	31	42	13	39	52
Dividends	73	-	73	65	-	65
Other	140	64	204	156	47	203
Total	971	294	1,265	931	318	1,249

2014 2013 Due to be Due to be Due to be Due to be Settled Within Settled More Settled Within Settled More 12 Months than 12 Months Total 12 Months than 12 Months Total \$М \$М \$M \$M \$М \$M Long service leave 298 107 405 289 123 412 174 174 Annual leave -180 -180 63 63 Other employee entitlements --59 59 57 Restructuring costs 57 34 7 41 -General insurance claims ------Self insurance/non-lending losses 31 39 10 39 49 8 Dividends 73 73 65 65 --Other 111 64 175 141 45 186 Total 721 265 986 719 273 992

Bank

# Note 20 Other Provisions (continued)

		Group				
	2014	2013	2014	2013		
Reconciliation	\$M	\$M	\$M	\$M		
Restructuring costs:						
Opening balance	41	74	41	38		
Additions through merger of banking licences	-	-	-	24		
Additional provisions	37	7	34	7		
Amounts utilised during the year	(18)	(40)	(18)	(28)		
Closing balance	60	41	57	41		
General insurance claims:						
Opening balance	159	184	-	-		
Additional provisions	64	54	-	-		
Amounts utilised during the year	(62)	(79)	-	-		
Closing balance	161	159	-	-		
Self insurance/non-lending losses:						
Opening balance	52	53	49	49		
Additions through merger of banking licences	-	-	-	4		
Additional provisions	10	11	10	7		
Amounts utilised during the year	(16)	(5)	(15)	(4)		
Release of provision	(4)	(7)	(4)	(7)		
Closing balance	42	52	40	49		
Other:						
Opening balance	203	143	186	117		
Additions through merger of banking licences	-	-	-	16		
Additional provisions	26	94	10	63		
Amounts utilised during the year	(11)	(26)	(8)	(4)		
Release of provision	(14)	(8)	(13)	(6)		
Closing balance	204	203	175	186		

### **Provision Commentary**

### **Restructuring Costs**

Provisions are recognised for restructuring activities when a detailed plan has been developed and a valid expectation that the plan will be carried out is held by those affected by it. The majority of the provision is expected to be used within 12 months of the Balance Sheet date.

### **General Insurance Claims**

This provision is to cover future claims on general insurance contracts that have been incurred but not reported. The provision will be realised upon settlement of claims whose maturities were uncertain at the reporting date.

### Self Insurance and Non-Lending Losses

This provision covers certain non-transferred insurance risk and non-lending losses. The self insurance provision is reassessed annually in consultation with actuarial advice.

# **Note 21 Debt Issues**

	Group Bar					
		2014	2013	2014	2013	
	Note	\$M	\$M	\$M	\$M	
Medium term notes		72,608	71,039	65,635	64,813	
Commercial paper		32,905	34,602	31,181	33,738	
Securitisation notes	43	11,426	8,929	-	-	
Covered bonds	43	25,280	18,238	22,732	16,740	
Total debt issues		142,219	132,808	119,548	115,291	
Short Term Debt Issues by currency						
USD		32,155	34,230	30,430	33,366	
EUR		178	99	178	99	
AUD		164	91	164	91	
GBP		333	182	333	182	
Other currencies		75	-	76	-	
Long term debt issues with less than one year to maturity (1)		20,375	20,116	16,141	15,707	
Total short term debt issues		53,280	54,718	47,322	49,445	
Long Term Debt Issues by currency						
USD		28,298	30,581	28,161	29,800	
EUR		22,748	17,077	20,774	15,984	
AUD		16,334	12,742	6,340	5,437	
GBP		5,975	3,695	4,923	3,173	
NZD		2,910	2,397	639	730	
JPY		6,353	4,911	6,301	4,856	
Other currencies		5,875	6,648	4,642	5,827	
Offshore loans (all JPY)		446	39	446	39	
Total long term debt issues		88,939	78,090	72,226	65,846	
Maturity Distribution of Debt Issues (2)						
Less than three months		14,666	16,472	12,957	14,805	
Between three and twelve months		38,614	38,246	34,365	34,640	
Between one and five years		65,649	56,970	52,620	47,443	
Greater than five years		23,290	21,120	19,606	18,403	
Total debt issues		142,219	132,808	119,548	115,291	

(1) For the Group this balance represents \$11,698 million USD (2013: \$11,138 million); \$3,394 million AUD (2013: \$3,243 million); and \$5,283 million other currencies (2013: \$5,735 million). For the Bank this balance represents \$11,152 million USD (2013: \$10,619 million); \$575 million AUD (2013: \$1,107 million); and \$4,414 million other currencies (2013: \$3,981 million).

(2) Represents the contractual maturity of the underlying instrument.

The Bank's long term debt issues include notes issued under the: USD70 billion Euro Medium Term Note Program; the USD50 billion US Medium Term Note Program; the USD30 billion Covered Bond Program; the USD25 billion CBA New York Branch Medium Term Note Program; and other applicable debt documentation. Notes issued under debt programs are both fixed and variable rate. Interest rate risk associated with the notes is incorporated within the Bank's interest rate risk framework.

For certain debt issues booked in an offshore branch or subsidiary, the amounts have first been converted into the functional currency of the branch at a branch defined exchange rate, before being converted into the AUD equivalent.

Where proceeds have been employed in currencies other than that of the ultimate repayment liability, swaps or other risk management arrangements have been entered into.

# Note 21 Debt Issues (continued)

			Group
	2014	2013	2012
Short term borrowings by program	\$M (e:	xcept where ind	icated)
Total			
Outstanding at year-end (1)	32,905	34,602	34,142
Maximum amount outstanding at any month end (2)	33,174	34,602	39,242
Average amount outstanding <sup>(2)</sup>	31,096	28,178	36,721
US Commercial Paper Program			
Outstanding at year-end <sup>(1)</sup>	31,158	33,492	26,471
Maximum amount outstanding at any month end <sup>(2)</sup>	32,405	33,492	30,998
Average amount outstanding (2)	29,667	25,515	28,292
Weighted average interest rate on:			
Average amount outstanding	0.2%	0.3%	0.4%
Outstanding at year end	0.2%	0.3%	0.4%
Euro Commercial Paper Program			
Outstanding at year-end <sup>(1)</sup>	1,747	1,110	7,671
Maximum amount outstanding at any month end (2)	1,983	6,642	9,472
Average amount outstanding <sup>(2)</sup>	1,429	2,663	8,415
Weighted average interest rate on:			
Average amount outstanding	0.4%	0.6%	0.8%
Outstanding at year end	0.4%	0.5%	0.7%
Domestic Commercial Paper Program			
Outstanding at year-end <sup>(1)</sup>	-	-	-
Maximum amount outstanding at any month end <sup>(2)</sup>	-	-	150
Average amount outstanding (2)	-	1	14
Weighted average interest rate on:			
Average amount outstanding	0.0%	0.0%	0.0%
Outstanding at year-end	0.0%	0.0%	0.0%

(1) The amount outstanding at year end is measured at amortised cost.

(2) The maximum and average amounts over the year are reported on a face value basis because the carrying values of these amounts are not available. Any differences between face value and carrying value would not be material given the short term nature of the borrowings.

Exchange rates utilised <sup>(1)</sup>	Currency	As At 30 June 2014	As At 30 June 2013
AUD 1.00 =	USD	0.9405	0.9268
	EUR	0.6892	0.7098
	GBP	0.5525	0.6076
	NZD	1.0762	1.1860
	JPY	95.4517	91.5647

(1) End of day, Sydney time.

# Note 21 Debt Issues (continued)

### **Guarantee Arrangements**

### **Commonwealth Bank of Australia**

Australian Government Guarantee Scheme for Large Deposits and Wholesale Funding (Guarantee Scheme)

The Bank issued debt under its programs which has the benefit of a guarantee by the Australian Government announced on 12 October 2008 and formally commenced on 28 November 2008. On 7 February 2010 it was announced that the Guarantee Scheme would close to new liabilities from 31 March 2010.

The arrangements were provided in a Deed of Guarantee dated 20 November 2008, Scheme Rules and in additional documentation for offers to residents of the United States and other jurisdictions.

The text of the Guarantee Scheme documents can be found at the Australian Government Guarantee website at <u>www.guaranteescheme.gov.au.</u> Fees are payable in relation to the Guarantee Scheme, calculated by reference to the term and amount of the liabilities guaranteed and the Bank's credit rating.

Existing guaranteed debt issued by the Bank remains guaranteed until maturity, unless redeemed earlier.

The Financial Claims Scheme (also known as the Australian Government Deposit Guarantee), which is administered by the Australian Prudential Regulation Authority, guarantees deposits denominated in Australian dollars held in a specified range of deposit accounts with the Bank for balances per account-holder totalling up to \$250,000. Deposits and Other Public Borrowings are set out in Note 17.

Guarantee under the Commonwealth Bank Sale Act

Historically, the due payment of all monies payable by the Bank was guaranteed by the Commonwealth of Australia under section 117 of the Commonwealth Banks Act 1959 (as amended) at 30 June 1996. With the sale of the Commonwealth's shareholding in the Bank this guarantee has been progressively phased out under transitional arrangements found in the Commonwealth Bank Sale Act 1995.

Demand deposits are no longer guaranteed by the Commonwealth under this guarantee. However, debt issues payable by the Bank under a contract entered into prior to 19 July 1996 and outstanding at 19 July 1999 remain guaranteed until maturity.

# Note 22 Bills Payable and Other Liabilities

		Group			
		2014	2013	2014	2013
	Note	\$M	\$M	\$M	\$M
Bills payable		912	861	862	823
Accrued interest payable		2,957	3,252	2,290	2,559
Accrued fees and other items payable		2,467	2,186	1,690	1,464
Defined benefit superannuation plan deficit <sup>(1)</sup>	37	191	138	191	138
Securities purchased not delivered		1,552	1,275	1,197	802
Amortised receipts		870	820	505	485
Life insurance other liabilities and claims payable		315	298	48	62
Other		1,203	1,156	3,977	7,282
Total bills payable and other liabilities		10,467	9,986	10,760	13,615

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

Other than the defined benefit superannuation plan deficit, the majority of the amounts are expected to be settled within twelve months of the Balance Sheet date.

# **Note 23 Loan Capital**

					Group		
		Currency		2014	2013	2014	2013
		Amount (M)	Footnotes	\$M	\$M	\$M	\$M
Tier 1 Loan Capital							
Undated	FRN	USD 100	(1)	106	108	106	108
Undated	TPS	USD 550	(2)	585	593	584	593
Undated	PERLS III	AUD 1,166	(3)	1,162	1,160	1,162	1,160
Undated	PERLS V	AUD 2,000	(4)	1,997	1,991	1,997	1,988
Undated	PERLS VI	AUD 2,000	(5)	1,982	1,979	1,982	1,979
Undated	TPS	USD 700	(6)	-	-	741	755
Total Tier 1 Loan Capital				5,832	5,831	6,572	6,583
Tier 2 Loan Capital							
AUD denominated			(7)	300	799	300	799
USD denominated			(8)	372	377	372	377
JPY denominated			(9)	618	648	618	648
GBP denominated			(10)	270	246	270	246
NZD denominated			(11)	362	-	-	-
EUR denominated			(12)	1,446	1,404	1,446	1,404
Total Tier 2 Loan Capital				3,368	3,474	3,006	3,474
Fair value hedge adjustments				394	382	391	380
Total Loan Capital				9,594	9,687	9,969	10,437

As at the reporting date, there are no securities of the Group or the Bank (other than the \$275 million extendible floating rate notes, and the NZD350 million debt issue that previously qualified as Tier 2 Capital until April 2013) that are contractually due for redemption in the next twelve months (note the Group has the right to call some securities earlier than the contractual maturity date).

# <sup>(1)</sup> USD100 million Floating Rate Notes

On 15 October 1986, the State Bank of Victoria issued USD125 million of floating rate notes current outstanding balance of USD100 million. The floating rate notes are perpetual but were able to be redeemed from October 1991. They were assigned to the Bank on 1 January 1991.

The Bank entered into an agreement with the Commonwealth of Australia on 31 December 1991 which provides that, if certain events occur, the Bank may either issue CBA ordinary shares to the Commonwealth of Australia, or (with the consent of the Commonwealth of Australia) conduct a renounceable rights issue for CBA ordinary shares to all shareholders. The capital raised must be used to pay any amounts due and payable on the floating rate notes.

The floating rate notes were issued into the international markets and are subject to English law. They qualify as Additional Tier 1 Capital of the Bank under the Basel III transitional arrangements for capital instruments as implemented by APRA.

### <sup>(2)</sup> TPS 2003

On 6 August 2003, a wholly owned entity of the Bank (CBA Capital Trust) issued USD550 million of Trust Preferred Securities (TPS 2003). TPS 2003 may be redeemed for cash on 30 June 2015 and, if not redeemed, CBA Capital Trust will be required to exchange TPS 2003 for CBA ordinary shares.

TPS 2003 were issued into the US capital markets and are subject to Delaware law. They qualify as Additional Tier 1 Capital of the Bank under the Basel III transitional arrangements for capital instruments as implemented by APRA.

### <sup>(3)</sup> PERLS III

On 6 April 2006, a wholly owned entity of the Bank (Preferred

Capital Limited or "PCL") issued \$1,166 million of Perpetual Exchangeable Repurchaseable Listed Shares (PERLS III). PERLS III are preference shares which may be exchanged for CBA ordinary shares or \$200 cash each (or a combination of both) on 6 April 2016. If PCL does not elect to exchange PERLS III, the margin on the distributions payable on PERLS III will increase by 1.00% per annum. PERLS III will automatically be exchanged for CBA preference shares no later than 10 Business Days prior to 6 April 2046.

PERLS III are listed on the ASX and are subject to New South Wales law. They qualify as Additional Tier 1 Capital of the Bank under the Basel III transitional arrangements for capital instruments as implemented by APRA.

### (4) PERLS V

On 14 October 2009, the Bank issued \$2,000 million of Perpetual Exchangeable Resaleable Listed Securities (PERLS V). PERLS V are stapled securities comprising an unsecured subordinated note issued by the Bank's New Zealand branch and a preference share issued by the Bank. PERLS V may be resold to a third party or repurchased for \$200 cash each on 31 October 2014 and, if not resold or repurchased, the Bank will be required to convert PERLS V into CBA ordinary shares provided certain conditions are met. PERLS V are listed on the ASX and are subject to New South Wales law. They qualify as Additional Tier 1 Capital of the Bank under the Basel III transitional arrangements for capital instruments as implemented by APRA.

### <sup>(5)</sup> PERLS VI

On 17 October 2012, the Bank issued \$2,000 million of Perpetual Exchangeable Resaleable Listed Securities (PERLS VI). PERLS VI are subordinated, unsecured notes.

PERLS VI may be redeemed or resold to a third party for \$100 cash each on 15 December 2018 and, if not redeemed

### Note 23 Loan Capital (continued)

or resold, the Bank will be required to exchange PERLS VI for CBA ordinary shares on 15 December 2020.

PERLS VI are listed on the ASX and are subject to New South Wales law. They qualify as Additional Tier 1 Capital of the Bank under Basel III as implemented by APRA.

### <sup>(6)</sup> TPS 2006

On 15 March 2006, a wholly owned entity of the Bank (CBA Capital Trust II) issued USD700 million of Trust Preferred Securities (TPS 2006) which may be redeemed for cash, CBA Tier 1 Capital securities or CBA preference shares on 15 March 2016. If CBA Capital Trust II does not elect to redeem TPS 2006, the fixed distribution rate payable on TPS 2006 will change to a floating distribution rate. TPS 2006 will automatically be exchanged for CBA preference shares on 15 March 2056.

TPS 2006 were issued into the US capital markets and are subject to Delaware law. They qualify as Additional Tier 1 Capital of the Bank under the Basel III transitional arrangements for capital instruments as implemented by APRA.

<sup>(7)</sup> AUD denominated Tier 2 Loan Capital issuances

- \$275 million extendible floating rate notes, issued December 1989, due December 2014;
- \$25 million subordinated floating rate notes, issued April 1999, due April 2029; and
- \$500 million subordinated floating rate notes, issued September 2008, and redeemed in September 2013.

### <sup>(8)</sup> USD denominated Tier 2 Loan Capital issuances

 USD350 million subordinated fixed rate notes, issued June 2003, due June 2018.

### <sup>(9)</sup> JPY denominated Tier 2 Loan Capital issuances

- JPY20 billion perpetual subordinated EMTN (Euro Medium Term Notes), issued February 1999;
- JPY30 billion subordinated EMTN, issued October 1995, due October 2015; and

JPY9 billion perpetual subordinated notes, issued May 1996.

### <sup>(10)</sup> GBP denominated Tier 2 Loan Capital issuances

GBP150 million subordinated EMTN, issued June 2003, due December 2023.

#### <sup>(11)</sup> NZD denominated Tier 2 Loan Capital issuances

On 17 April 2014, a wholly owned entity of the Bank (ASB Bank Limited) issued NZD400 million subordinated, unsecured notes (ASB Notes) with a face value of NZD1 each. As at 30 June 2014, all 400 million ASB Notes remain outstanding and ASB's liability remains at NZD400 million. ASB Notes may be redeemed on 15 June 2019, and, if not redeemed, are due on 15 June 2024. ASB Notes may be exchanged for CBA ordinary shares (subject to a maximum number of 24,278,502 CBA ordinary shares) if either ASB is deemed non-viable by the Reserve Bank of New Zealand (RBNZ) (including if ASB is made subject to statutory management) or the Bank is deemed to be non-viable by APRA. No payment will be made by either ASB or the Bank in respect of the exchange.

ASB Notes are listed on the New Zealand Stock Exchange (NZX) debt market and are subject to New South Wales and New Zealand law. They qualify as Tier 2 Capital of the Bank and ASB under Basel III as implemented by APRA and the RBNZ.

# <sup>(12)</sup> EUR denominated Tier 2 Loan Capital Issuances

EUR1,000 million subordinated notes, issued August 2009, due August 2019.

All Tier 2 Capital securities (other than the \$500 million subordinated floating rate notes) qualify as Tier 2 Capital as implemented by APRA.

# **Note 24 Shareholders' Equity**

	Group			Bank	
		2014	2013	2014	2013
	Note	\$M	\$M	\$M	\$M
Ordinary Share Capital <sup>(1)</sup>					
Opening balance		26,323	25,175	26,619	25,498
Issue of shares (2)		-	193	-	193
Dividend Reinvestment Plan (net of issue costs) (3)		707	929	704	928
Purchase of treasury shares (4)		(813)	(664)	-	-
Sale and vesting of treasury shares (4)		819	690	-	-
Closing balance	25	27,036	26,323	27,323	26,619
Other Equity Instruments <sup>(1)</sup>					
Opening balance		939	939	1,895	1,895
Closing balance	25	939	939	1,895	1,895
Retained Profits					
Opening balance <sup>(5)</sup>		16,405	13,404	13,874	10,782
Additions through merger of banking licences		-	-	-	919
Actuarial gains and losses from defined benefit superannuation plans <sup>(5)</sup>		42	367	42	367
Gains and losses on liabilities at fair value due to changes in own credit risk		6	-	6	-
Realised gains and dividend income on treasury shares		27	29	-	-
Operating profit attributable to Equity holders of the Bank		8,631	7,618	8,442	7,233
Total available for appropriation		25,111	21,418	22,364	19,301
Transfers (to)/from general reserve		(101)	436	-	(3)
Transfers from capital reserve		-	355	-	352
Transfers from asset revaluation reserve		23	-	16	-
Interim dividend - cash component		(2,243)	(2,639)	(2,243)	(2,639)
Interim dividend - Dividend Reinvestment Plan <sup>(3)</sup>		(707)	-	(707)	-
Final dividend - cash component		(3,224)	(2,207)	(3,224)	(2,207)
Final dividend - Dividend Reinvestment Plan <sup>(3)</sup>		-	(930)	-	(930)
Other dividends (6)		(32)	(28)	-	-
Closing balance		18,827	16,405	16,206	13,874

(1) Refer to Note 25.

(2) During the prior year the number of shares issued included the acquisition of an additional 47% interest in Aussie Home Loans Pty Limited.

(3) The determined dividend includes an amount attributable to Dividend Reinvestment Plan (DRP) of \$707 million (interim 2013/2014) and \$930 million (final 2011/12) with \$707 million and \$929 million ordinary shares being issued under plan rules respectively which include the carry forward of DRP balance from previous dividends.

(4) Relates to the on-market purchase of shares to satisfy the 2012/13 final and 2012/13 interim DRP and the movement in treasury shares held within Life Insurance Statutory Funds and the employee share scheme trust.

(5) Comparative information has been restated to conform to presentation in the current year.

(6) Dividends relating to equity instruments on issue other than ordinary shares.

The balances disclosed above include a share of associates' and joint ventures' other comprehensive income of \$nil million for the year ended 30 June 2014 (2013: \$1 million).

# Note 24 Shareholders' Equity (continued)

		Group		Bank
	2014	2013	2014	2013
Reserves	\$M	\$M	\$M	\$M
General Reserve				
Opening balance	765	1,201	573	570
Appropriation from/(to) retained profits	101	(436)	-	3
Closing balance	866	765	573	573
Capital Reserve				
Opening balance	-	351	1,254	1,594
Additions through merger of banking licences	-	-	-	8
Revaluation surplus on sale of property	-	4	-	4
Transfer to retained profits	-	(355)	-	(352)
Closing balance	-	-	1,254	1,254
Asset Revaluation Reserve				
Opening balance	194	195	164	150
Additions through merger of banking licences	-	-	-	10
Revaluation of properties	28	4	27	9
Transfers on sale of properties	-	(4)	-	(4)
Transfer to retained profits	(23)	-	(16)	-
Tax on revaluation of properties	(2)	(1)	(3)	(1)
Closing balance	197	194	172	164
Foreign Currency Translation Reserve		-		-
Opening balance	(427)	(893)	(178)	(260)
Currency translation adjustments of foreign operations	405	489	3	93
Currency translation on net investment hedge	(6)	(13)	(3)	(11)
Tax on translation adjustments	(14)	(10)	-	-
Closing balance	(42)	(427)	(178)	(178)
Cash Flow Hedge Reserve	(/	(121)	(	(110)
Opening balance	368	644	508	587
Additions through merger of banking licences	-	-	-	189
Gains and losses on cash flow hedging instruments:				100
Recognised in other comprehensive income	338	(575)	492	(619)
Transferred to Income Statement:	550	(373)	432	(013)
Interest income	(1,294)	(1,046)	(1,249)	(862)
	(1,294)	(1,040)	635	1,091
Interest expense	114	73	38	
Tax on cash flow hedging instruments				122
Closing balance	224	368	424	508
Employee Compensation Reserve	400	400	400	400
Opening balance	132	136	132	136
Current period movement	(7)	(4)	(7)	(4)
Closing balance	125	132	125	132
Available-for-Sale Investments Reserve		(22)		(
Opening balance	301	(63)	188	(45)
Net gains and losses on revaluation of available-for-sale investments	509	553	671	365
Net gains and losses on available-for-sale investments transferred to				
Income Statement on disposal	(12)	(31)	(12)	(31)
Tax on available-for-sale investments	(159)	(158)	(206)	(101)
Closing balance	639	301	641	188
Total Reserves	2,009	1,333	3,011	2,641
Shareholders' Equity attributable to Equity holders of the Bank	48,811	45,000	48,435	45,029
Shareholders' Equity attributable to Non-controlling interests	537	537	-	-
Total Shareholders' Equity	49,348	45,537	48,435	45,029

# Note 25 Share Capital

**Ordinary Share Capital** 

		Group				
	2014	2013	2014	2013		
Issued and paid up ordinary capital	\$M	\$M	\$M	\$M		
Ordinary Share Capital						
Opening balance (excluding treasury shares deduction)	26,620	25,498	26,619	25,498		
Issue of shares (1)	-	193	-	193		
Dividend reinvestment plan: Final dividend prior year (2)	-	929	-	928		
Dividend reinvestment plan: Interim dividend (3)	707	-	704	-		
Closing balance (excluding treasury shares deduction)	27,327	26,620	27,323	26,619		
Less: treasury shares <sup>(4)</sup>	(291)	(297)	-	-		
Closing balance	27,036	26,323	27,323	26,619		

(1) During the prior year the number of shares issued included the acquisition of an additional 47% interest in Aussie Home Loans Pty Limited.

(2) The determined dividend includes an amount attributable to DRP of \$930 million (final 2011/2012) with \$929 million ordinary shares being issued under plan rules, which include the carry forward of DRP balance from previous dividends. The DRP in respect of 2012/2013 final dividend was satisfied in full through the on market purchase and transfer of \$722 million of shares to participating shareholders.

(3) The determined dividends include an amount attributable to DRP of \$707 million (interim 2013/2014) with \$707 million ordinary shares being issued under plan rules. The DRP in respect of 2012/2013 interim dividend was satisfied in full through the on market purchase and transfer of \$596 million shares to participating shareholders.

(4) Relates to treasury shares held within Life Insurance statutory funds and the employee share scheme trust.

		Bank		
	2014	2013	2014	2013
Number of shares on issue	Shares	Shares	Shares	Shares
Opening balance (excluding treasury shares deduction)	1,611,928,836	1,592,154,780	1,611,928,836	1,592,154,780
Issue of shares (1)	-	2,747,995	-	2,747,995
Dividend reinvestment plan issues:				
2011/2012 Final dividend fully paid ordinary shares \$54.54	-	17,026,061	-	17,026,061
2012/2013 Interim dividend fully paid ordinary shares \$68.76 <sup>(2)</sup>	-	-	-	-
2012/2013 Final dividend fully paid ordinary shares \$73.42 $^{\scriptscriptstyle(2)}$	-	-	-	-
2013/2014 Interim dividend fully paid ordinary shares \$75.26	9,390,358	-	9,390,358	-
Closing balance (excluding treasury shares deduction)	1,621,319,194	1,611,928,836	1,621,319,194	1,611,928,836
Less: treasury shares (3)	(5,516,035)	(6,076,006)	-	-
Closing balance	1,615,803,159	1,605,852,830	1,621,319,194	1,611,928,836

(1) During the prior year the number of shares issued included the acquisition of an additional 47% interest in Aussie Home Loans Pty Limited.

(2) The DRP in respect of 2012/2013 interim, and final dividend were satisfied in full through the on market purchase and transfer of 8,662,389 and 9,829,242 shares to participating shareholders.

(3) Relates to treasury shares held within the Life Insurance statutory funds and the employees share scheme trust.

Ordinary shares have no par value and the Company does not have a limited amount of share capital.

Ordinary shares entitle holders to receive dividends payable to ordinary shareholders and to participate in the proceeds available to ordinary shareholders on winding up of the Company in proportion to the number of fully paid ordinary shares held.

On a show of hands every holder of fully paid ordinary shares present at a meeting in person or by proxy is entitled to one vote, and upon a poll one vote for each share held.

### **Other Equity Instruments**

		Bank		
	2014	2013	2014	2013
Other equity instruments	\$M	\$M	\$M	\$M
Issued and paid up	939	939	1,895	1,895
	Shares	Shares	Shares	Shares
Number of shares	700,000	700,000	1,400,000	1,400,000

### **Trust Preferred Securities 2006**

On 15 March 2006, a wholly owned entity of the Bank (CBA Capital Trust II) issued USD700 million of Trust Preferred Securities (TPS 2006) into the US capital markets. They qualify as Additional Tier 1 Capital under the Basel III transitional arrangements for capital instruments as implemented by APRA.

A related instrument was issued by the Bank to a subsidiary for \$956 million and eliminates on consolidation.

# Note 25 Share Capital (continued)

### **Dividends**

The Directors have declared a franked final dividend of 218 cents per share amounting to \$3,534 million. The dividend will be payable on 2 October 2014 to shareholders on the register at 5pm AEST on 21 August 2014.

The Board determines the dividends based on the Group's net profit after tax ("cash basis") per share, having regard to a range of factors including:

- Current and expected rates of business growth and the mix of business;
- Capital needs to support economic, regulatory and credit ratings requirements;
- Investments and/or divestments to support business development;
- Competitors comparison and market expectations; and
- Earnings per share growth.

#### **Dividends Paid since the End of the Previous Financial Year**

- A fully franked final dividend of 200 cents per share amounting to \$3,224 million was paid on 3 October 2013. The payment comprised cash disbursements of \$3,224 million. The DRP was satisfied in full by the on market purchase of shares; and
- A fully franked interim dividend of 183 cents per share amounting to \$2,950 million was paid on 3 April 2014. The payment was satisfied by cash disbursements of \$2,243 million and \$707 million being reinvested by participants through the DRP.

#### **Dividend Reinvestment Plan**

The Bank expects the DRP for the final dividend for the year ended 30 June 2014 will be satisfied in full by an on market purchase of shares of approximately \$884 million.

#### **Record Date**

The register closes for determination of dividend entitlement at 5pm AEST on 21 August 2014.

#### **Ex-dividend Date**

The ex-dividend date is 19 August 2014.

### **Note 26 Share Based Payments**

The Group operates a number of cash and equity settled share plans as detailed below.

### **Employee Share Acquisition Plan**

Under the Employee Share Acquisition Plan (ESAP), eligible employees have the opportunity to receive up to \$1,000 worth of ordinary shares ("shares") each year (at no cost to them) if the Group meets the required performance hurdles.

To be eligible for an award each employee must achieve a minimum level of performance and service. The value of the shares an individual receives is determined by the Group's performance against a hurdle. The performance hurdle is growth in the Group's net profit after tax ("cash basis") of greater than 5%. If the hurdle is not met, the Board has discretion to determine whether a full award, a partial award or no award is made.

The number of shares a participant receives is calculated by dividing the award amount by the average price paid for shares purchased during the purchase period preceding the grant date. Shares granted are restricted from sale until the earlier of three years or until such time as the participant ceases employment with the Group. Participants receive full dividend entitlements and voting rights attached to those shares. The Group achieved the performance target for 2013 resulting in \$1,000 worth of shares being awarded to each eligible employee during the financial year ended 30 June 2014.

The following table provides details of shares granted under the ESAP during the current and previous financial years ended 30 June.

			Number of Shares	Total Number		Total
Period	Allocation date	<b>Participants</b>	Allocated by Participant	of Shares Allocated	Issue Price \$	Fair Value \$
2014	23 Sep 2013	32,749	13	425,737	73. 42	31,257,610
2013	14 Sep 2012	29,921	14	418,894	54.79	22,951,202

It is estimated that approximately \$34.0 million of shares will be purchased on market at the prevailing market price for the 2014 grant.

#### International Employee Share Acquisition Plan

A limited number of employees receive cash-based versions of ESAP under the International Employee Share Acquisition Plan (IESAP). Like the ESAP, eligible employees can receive an award up to \$1,000 determined by the Group's performance against a hurdle. The performance hurdle is the same as that which applies to ESAP. To be eligible for an award each employee must achieve a minimum level of performance and service. Under IESAP participants receive grants of performance units, which are monetary units with a value linked to the share price.

A total of \$0.6 million has been expensed during the year (2013: \$0.5 million) in respect of this plan.

### **Group Rights Plan (GRP)**

The Group Rights Plan (GRP) replaced the Employee Share Plan (ESP) from 1 July 2013 and facilitates mandatory short term incentive (STI) deferral, sign-on incentives and retention awards.

Under the GRP, participants are awarded rights to shares that generally vest when the participant remains in employment of the Group until the vesting date. Each right that vests entitles the participant to receive one share. The Board has discretion to apply a cash equivalent.

The following table provides details of outstanding awards of shares granted under the GRP.

	Outstanding				Outstanding
Period	1 July	Granted	Vested	Forfeited	30 June
July 2013 - June 2014	-	675,469	(3,624)	(17,729)	654,116
Total 2014	-	675,469	(3,624)	(17,729)	654,116
Total 2013	-	-	-	-	-

The weighted average fair value at grant date of rights awarded during the year was \$73.00 (2013: \$nil). A total of \$20.2 million has been expensed during the year (2013: \$nil) in respect of this plan.

### **Employee Share Plan**

The Employee Share Plan (ESP) facilitated mandatory STI deferral, sign-on incentives and retention awards made from 1 July 2010. The ESP was replaced by the GRP in July 2013 and is now closed to new offers.

Under the ESP, shares awarded generally vest when the participant remains in employment of the Group until the vesting date. The Group purchases fully paid shares and holds these in trust until such time as the vesting conditions are met. ESP shares receive full dividend and voting rights. Participants may direct the Trustee on how the voting rights are to be exercised during the vesting period. Dividends accrue in the trust and are paid to participants upon vesting of the shares. Where a participant does not satisfy the vesting conditions, shares and dividend rights are forfeited.

The following table provides details of outstanding awards of shares granted under the ESP.

	Outstanding				Outstanding
Period	1 July	Granted	Vested	Forfeited	30 June
July 2010 - June 2011	502,437	-	(498,849)	-	3,588
July 2011 - June 2012	782,942	-	(175,920)	(18,779)	588,243
July 2012 - June 2013	776,565	-	(136,647)	(17,232)	622,686
July 2013 - June 2014	-	10,663	(4,094)	-	6,569
Total 2014	2,061,944	10,663	(815,510)	(36,011)	1,221,086
Total 2013	1,634,889	827,482	(307,770)	(92,657)	2,061,944

The weighted average fair value at grant date of shares awarded during the year was \$72.63 (2013: \$54.82). A total of \$25 million has been expensed during the year (2013: \$41.5 million) in respect of this plan.

### Employee Share (Performance Unit) Plan

A limited number of employees receive awards under a cash-based version of GRP through the Employee Share (Performance Unit) Plan (ESPUP). The ESPUP facilitates mandatory STI deferral, sign-on incentives and retention awards. Under the ESPUP participants receive grants of performance units, which are monetary units with a value linked to the share price. Performance units generally vest when the participant remains employed by the Group until the vesting date.

On meeting the vesting conditions, a cash payment is made to the participant, the value of which is determined based on the share price upon vesting plus an accrued dividend value. The following table provides details of outstanding awards of performance units granted under the ESPUP.

	Outstanding				Outstanding
Period	1 July	Granted	Vested	Forfeited	30 June
July 2010 - June 2011	39,287	-	(34,814)	-	4,473
July 2011 - June 2012	56,606	-	(27,180)	(1,313)	28,113
July 2012 - June 2013	50,321	-	(11,980)	(246)	38,095
July 2013 - June 2014	-	131,047	(42,658)	-	88,389
Total 2014	146,214	131,047	(116,632)	(1,559)	159,070
Total 2013	159,290	79,634	(82,972)	(9,738)	146,214

The weighted average fair value at grant date of performance units issued during the year was \$69.59 (2013: \$54.63). A total of \$9.4 million has been expensed during the year (2013: \$7.4 million) in respect of this plan.

#### **Group Employee Rights Plan**

The Group Employee Rights Plan (GERP) facilitated mandatory STI deferral, sign-on incentives and retention awards for executives of selected subsidiary companies made from December 2009. The GERP was replaced by the GRP in July 2013 and is now closed to new offers. Under the GERP, participants receive a right to a share which is subject to vesting conditions. Rights awarded generally vest when the participant remains in employment of the Group until the vesting date.

No new awards were made under the GERP in 2014. The following table provides details of outstanding awards of rights granted under GERP.

	Outstanding				Outstanding
Allocation period	1 July	Granted	Vested	Forfeited	30 June
July 2010 - June 2011	15,834	-	(15,834)	-	-
July 2011 - June 2012	29,944	-	(5,804)	(2,127)	22,013
July 2012 - June 2013	29,357	-	(6,392)	(1,243)	21,722
Total 2014	75,135	-	(28,030)	(3,370)	43,735
Total 2013	59,943	34,400	(14,477)	(4,731)	75,135

The weighted average fair value at grant date of rights issued during 2013 was \$54.74. A total of \$1 million has been expensed during the year (2013: \$1.5 million) in respect of this plan.

### **Employee Salary Sacrifice Share Plan**

Under the Employee Salary Sacrifice Share Plan (ESSSP), Australian-based employees can elect to receive between \$2,000 and \$5,000 of their fixed remuneration and/or annual STI as shares. Shares are purchased on market at the current market price and are restricted from sale for a minimum of two years and a maximum of seven years or earlier, if the employee ceases employment with the Group. Shares receive full dividend entitlements and voting rights.

The following table provides details of shares granted under the ESSSP.

		Number of	Average Share	Total purchase
Period	Participants	Shares Purchased	Price \$	consideration \$
2014	395	17,610	75.62	1,331,652
2013	477	17,965	59.86	1,075,390

### Equity Participation Plan

The Equity Participation Plan (EPP) facilitated the partial deferral of executives STI payments, together with sign-on and retention awards until it was closed to new offers in the 2010 financial year. The final EPP award reached its vesting date during the 2013 financial year. Vested awards may remain in the EPP for up to 10 years from the date they are granted, and are subject to holding locks during that period.

The following table provides details of outstanding awards of shares granted under the EPP.

	Outstanding		Vested and		Outstanding
Allocation period	1 July	Granted	Released	Forfeited	30 June
July 2003 - June 2004	23,462	-	(23,462)	-	-
July 2004 - June 2005 <sup>(1)</sup>	18,089	-	(4,407)	-	13,682
July 2007 - June 2008	22,871	-	(7,833)	-	15,038
July 2008 - June 2009	20,100	-	(4,643)	-	15,457
July 2009 - June 2010	16,752	-	(5,522)	-	11,230
Total 2014	101,274	-	(45,867)	-	55,407
Total 2013	686,400	-	(585,126)	-	101,274

(1) No awards were allocated from July 2005 to June 2007.

No amount has been expensed during the year (2013: \$0.04 million).

### **Group Leadership Reward Plan**

The Group Leadership Reward Plan (GLRP) is the Group's long term incentive plan for the CEO and Group Executives. The GLRP focuses on driving performance and shareholder alignment in the longer term.

Under the GLRP, participants are awarded a maximum number of Reward Rights that may vest at the end of a performance period of up to four years subject to the satisfaction of performance hurdles. Each Reward Right that vests entitles the participant to receive one share. The Board has discretion to apply a cash equivalent.

Vesting is subject to the satisfaction of certain performance hurdles as follows.

#### Group Leadership Reward Plan (continued)

For the award made during the 2010 financial year:

- 50% of the award was assessed against Customer Satisfaction compared to a set peer group; and
- 50% of the award was assessed against Total Shareholder Return (TSR) compared to a set peer group.

For awards made from the 2011 financial year onwards:

- 25% of the is award assessed against Customer Satisfaction compared to a set peer group; and
- 75% of the is award assessed against TSR compared to a set peer group.

The Customer Satisfaction peer group consists of the ANZ, NAB, St George (FY10 award only), Westpac and other key competitors for our wealth management business.

The TSR peer group for all awards comprises the 20 largest companies listed on the ASX (by market capitalisation) at the beginning of each respective performance period, excluding resource companies and CBA.

Customer satisfaction is determined by the Board with reference to independent external surveys, and TSR is measured independently.

The Board applies a scale when determining the portion of each award to vest at the end of the performance period as follows:

- For the 2010 financial year award, the portion of the award assessed against Customer Satisfaction that will vest is: 100% if CBA is ranked 1<sup>st</sup>, 75% if CBA is ranked 2<sup>nd</sup>, and 50% if CBA is ranked 3<sup>rd</sup> at the end of the performance period, with no vesting below this level.
- For the 2011 and 2012 financial year awards, the portion of the awards assessed against Customer Satisfaction that will vest is: 100% if CBA is ranked 1<sup>st</sup> across three surveys, 75% if CBA is ranked 1<sup>st</sup> across two surveys, and 50% if CBA is ranked 2<sup>nd</sup> across the three surveys at the end of the performance period. The Board will exercise discretion where CBA's Customer Satisfaction has improved over the performance period, but in a different combination. Where the Board determines that the overall performance is worse at the end of the performance period than at the beginning, none of this portion will vest.
- For the 2013 and 2014 financial year awards, the portion of the award assessed against Customer Satisfaction that will vest is: 100% where the weighted average ranking for CBA over the performance period is 1<sup>st</sup> (i.e. 1.00), 50% where CBA's weighted average ranking is 2<sup>nd</sup> and vesting on a sliding scale between 100% and 50% on a pro-rata straight line basis if CBA's weighted average ranking is between 1<sup>st</sup> and 2<sup>nd</sup> (i.e. between 1.00 and 2.00). No Reward Rights in this part of the award will vest if CBA's weighted average ranking is lower than 2<sup>nd</sup> (i.e. above 2.00).

For the portion of the awards assessed against TSR performance, full vesting applies where CBA is ranked in the top quartile of the peer group at the end of the performance period, 50% will vest if CBA is ranked at the median, with vesting on a sliding scale between the median and 75th percentile. No Reward Rights in this part of the award will vest if the Group's TSR is ranked below the median of the peer group. The total number of Reward Rights that vest will be the aggregate of rights that vest against the Customer Satisfaction and the TSR hurdles at the end of the performance period.

The second tranche of the 2010 financial year award reached the end of its performance period on 30 June 2013 and in line with the plan rules 87.50% of the awarded rights vested.

The following table provides details of outstanding awards of performance rights granted under the GLRP.

Performance	Performance	Outstanding				Outstanding
period start date	test date	1 July	Granted	Vested	Forfeited	30 June
1 July 2009	30 June 2013	476,448	-	(416,896)	(59,552)	-
1 July 2010	30 June 2014	353,966	-	-	(4,540)	349,426
1 July 2011	30 June 2015	378,059	-	-	(39,824)	338,235
1 July 2012	30 June 2016	446,281	-	-	(41,858)	404,423
1 July 2013	30 June 2017	-	331,689	-	-	331,689
Total 2014		1,654,754	331,689	(416,896)	(145,774)	1,423,773
Total 2013		1,699,614	446,281	(312,931)	(178,210)	1,654,754

The weighted average fair value at the grant date of all Reward Rights issued during the year was \$74.52 per right (2013: \$53.86). The fair value of TSR hurdled Reward Rights granted during the period has been independently calculated at grant date using a Monte-Carlo pricing model. The assumptions included in the valuation of the 2014 financial year award includes a risk free interest rate ranging from 3.28% to 3.59%, a nil dividend yield on the Bank's shares and a volatility in the share price of 20%. The fair value for customer satisfaction hurdled Reward Rights granted during the period is the closing price of shares on the grant date.

A total of \$11.9 million has been expensed in the current year (2013: \$12.9 million) for GLRP.

#### **Equity Reward Plan**

The Equity Reward Plan (ERP) was the Group's long term incentive plan for executives until the final grants were made in 2006. Under the ERP executives could receive awards of shares or options.

The final ERP award reached the end of its performance period during the 2010 financial year. Vested awards may remain in the ERP for up to 10 years from the date they are granted, and are subject to holding locks during that period.

The following table provides details of outstanding awards of shares granted under the ERP.

### Equity Reward Plan (continued)

	Outstanding				Outstanding
Allocation period	1 July	Granted	Released	Forfeited	30 June
July 2003 - June 2004	12,500	-	(12,500)	-	-
July 2004 - June 2005	10,500	-	(2,500)	-	8,000
July 2005 - June 2006	30,780	-	(2,000)	-	28,780
July 2006 - June 2007	35,000	-	(3,300)	-	31,700
Total 2014	88,780	-	(20,300)	-	68,480
Total 2013	102,330	-	(13,550)	-	88,780

No amount has been expensed in the current or prior year.

### Non-Executive Directors Share Plan

The Non-Executive Directors Share Plan (NEDSP) facilitates the following arrangements for Non-Executive Directors' (NEDs):

- Acquisition of shares using 20% of their post-tax fees. NEDs are required to defer 20% of their post-tax fees until they reach a minimum shareholding requirement of 5,000 shares; and
- Further voluntary fee sacrifice of between \$2,000 and \$5,000 p.a. on a pre-tax basis.

Shares acquired using after tax fees are restricted for sale for ten years or until such time as the Non-Executive Director retires from the Board if earlier. Shares acquired voluntarily are restricted from sale for a minimum of two years and a maximum of seven years, or earlier if the Non-Executive Director retires from the Board.

Shares are purchased on market at the prevailing market price at that time, and rank equally for dividends with other ordinary shares.

For the current year \$0.03 million (2013: \$0.03 million) was expensed reflecting shares purchased and allocated under the NEDSP.

The following table provides details of the number of shares acquired under the NEDSP.

	Total fees applied		Number of shares	Average purchase price
Period	\$	Participants	purchased	\$
2014	32,067	1	419	76.53
2013	34,049	1	538	63.29

### Note 27 Capital Adequacy

### **Capital Management**

The Bank is an Authorised Deposit-taking Institution (ADI) and is subject to regulation by APRA under the authority of the Banking Act 1959. APRA has set minimum regulatory capital requirements for banks based on the Basel Committee on Banking Supervision (BCBS) guidelines.

The Basel III measurement and monitoring of capital has been effective from 1 January 2013. APRA has adopted a more conservative approach than the minimum standards published by the BCBS and a more accelerated timetable. The requirements define what is acceptable as capital and provide methods of measuring the risks incurred by the Bank.

The regulatory capital requirements are measured for the Extended Licence Entity Group (known as "Level One", comprising the Bank and APRA approved subsidiaries) and for the Bank and all of its banking subsidiaries, which includes ASB Bank (known as "Level Two" or the "Group").

All entities which are consolidated for accounting purposes are included within the Group capital adequacy calculations except for:

- The insurance and funds management operations; and
- The entities through which securitisation of Group assets are conducted.

Regulatory capital is divided into Common Equity Tier 1 (CET1), Tier 1 and Tier 2 Capital. CET1 primarily consists of Shareholders' Equity, less goodwill and other prescribed

adjustments. Tier 1 Capital is comprised of CET1 plus other capital instruments acceptable to APRA. Tier 2 Capital is comprised primarily of hybrid and debt instruments acceptable to APRA. Total Capital is the aggregate of Tier 1 and Tier 2 Capital.

The tangible component of the investment in the insurance and funds management operations are deducted 100% from CET1.

Capital adequacy is measured by means of a risk based capital ratio. The capital ratios reflect capital (CET1, Tier 1, Tier 2 or Total Capital) as a percentage of total Risk Weighted Assets (RWA). RWA represents an allocation of risks associated with the Group's assets and other related exposures.

The Group has a range of instruments and methodologies available to effectively manage capital including share issues and buybacks, dividend and Dividend Reinvestment Plan policies, hybrid capital raising and dated and undated subordinated loan capital issues. All major capital related initiatives require approval of the Board.

The Group's capital position is monitored on a continuous basis and reported monthly to both the Executive Committee and the Asset and Liability Committee (ALCO). Three year capital forecasts are conducted on a quarterly basis with a

# Note 27 Capital Adequacy (continued)

detailed capital and strategy plan presented to the Board annually.

The Group's capital ratios throughout the 2013 and 2014 financial years were in compliance with both APRA minimum capital adequacy requirements and the Board

### **Note 28 Financial Reporting by Segments**

The principal activities of the Group are carried out in the below business segments. These segments are based on the distribution channels through which the customer relationship is being managed.

The primary sources of revenue are interest and fee income (Retail Banking Services, Institutional Banking and Markets, Business and Private Banking, Bankwest, New Zealand, IFS and Other Divisions) and insurance premium and funds management income (Wealth Management, New Zealand, IFS and Other Divisions).

Revenues and expenses occurring between segments are subject to transfer pricing arrangements. All intra-group profits are eliminated on consolidation.

Business segments are managed on the basis of net profit after income tax ("cash basis"). Management use "cash basis" to assess performance and it provides the basis for the determination of the Bank's dividends. The "cash basis" presents a clear view of the Group's underlying operating results, excluding a number of items that introduce volatility and/or one-off distortions of the Group's current period performance. These items, such as hedging and IFRS volatility, are calculated consistently year on year and do not discriminate between positive and negative adjustments.

#### (i) Retail Banking Services

Retail Banking Services provides home loan, consumer finance and retail deposit products and servicing to all Retail bank customers. In addition, commission is received for the distribution of wealth management products through the retail distribution network.

### (ii) Business and Private Banking

Business and Private Banking provides specialised banking services to relationship managed business and Agribusiness customers, private banking to high net worth individuals and margin lending and trading through CommSec.

#### (iii) Institutional Banking and Markets

Institutional Banking and Markets services the Group's major corporate, institutional and government clients using a relationship management model based on industry expertise and local insights. The Total Capital Solutions offering Approved minimums. The Bank is required to inform APRA immediately of any breach or potential breach of its minimum prudential capital adequacy requirements, including details of remedial action taken or planned to be taken.

includes debt and equity capital raising, financial and commodities price risk management and transactional banking capabilities. Institutional Banking and Markets has international operations in London, Malta, New York, New Zealand, Singapore, Hong Kong, Japan and Shanghai.

#### (iv) Wealth Management

Wealth Management includes the Global Asset Management (including operations in Asia and Europe), Platform Administration and Life and General Insurance businesses of the Australian operations.

### (v) New Zealand

New Zealand includes the Banking, Funds Management and insurance businesses operating in New Zealand (excluding the international business of Institutional Banking and Markets).

### (vi) Bankwest

Bankwest is active in all domestic market segments, with lending diversified between the business, rural, housing and personal markets, including a full range of deposit products.

### (vii) IFS and Other Divisions

The following parts of the business are included in the IFS and Other Divisions:

- International Financial Services Asia incorporates the Asian retail and SME banking operations (Indonesia, China, Vietnam and India), investments in Chinese and Vietnamese banks, the joint venture Chinese life insurance business and the life insurance operations in Indonesia. It does not include the Business and Private Banking, Institutional Banking and Markets and Colonial First State Global Asset Management businesses in Asia;
- Corporate Centre includes the results of unallocated Group support functions such as Investor Relations, Group Strategy, Secretariat and Treasury; and
- Group wide Eliminations/Unallocated includes intragroup elimination entries arising on consolidation, centrally raised provisions and other unallocated revenue and expenses.

# Note 28 Financial Reporting by Segments (continued)

								2014
-	Retail	Business and	Institutional					
	Banking	Private	Banking and	Wealth	New		IFS and	
	Services	Banking	Markets	Management	Zealand	Bankwest	Other	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Net interest income	7,004	2,997	1,421	-	1,378	1,577	714	15,091
Other banking income	1,619	859	1,258	-	192	206	189	4,323
Total banking income	8,623	3,856	2,679	-	1,570	1,783	903	19,414
Funds management income	-	-	-	1,837	60	-	36	1,933
Insurance income	-	-	-	575	202	-	42	819
Total operating income	8,623	3,856	2,679	2,412	1,832	1,783	981	22,166
Investment experience (1)	-	-	-	202	5	-	28	235
Total net operating income before impairment and operating								
expense	8,623	3,856	2,679	2,614	1,837	1,783	1,009	22,401
Operating expenses	(3,103)	(1,426)	(947)	(1,588)	(805)	(799)	(831)	(9,499)
Loan impairment expense	(566)	(253)	(61)	-	(51)	(11)	(11)	(953)
Net profit before income tax	4,954	2,177	1,671	1,026	981	973	167	11,949
Corporate tax expense	(1,482)	(651)	(413)	(233)	(239)	(293)	61	(3,250)
Non-controlling interests	-	-	-	-	-	-	(19)	(19)
Net profit after tax ("cash basis") <sup>(2)</sup>	3,472	1,526	1,258	793	742	680	209	8,680
Hedging and IFRS volatility	-	-	-	-	10	-	(4)	6
Other non-cash items	-	-	25	(24)	-	(56)	-	(55)
Net profit after tax ("statutory basis")	3,472	1,526	1,283	769	752	624	205	8,631
Additional information								
Intangible asset amortisation	(25)	(34)	(44)	(19)	(38)	(75)	(186)	(421)
Depreciation	(6)	(1)	(17)	(3)	(36)	(31)	(212)	(306)
Balance Sheet								
Total assets	281,062	103,864	149,802	20,759	65,736	76,795	93,433	791,451
Total liabilities	196,853	69,691	145,457	24,133	58,149	45,671	202,149	742,103

(1) Investment experience is presented on a pre-tax basis.

(2) Non-cash items are excluded from net profit after tax ("cash basis"), which is management's preferred measure of the Group's financial performance, as they tend to be non-recurring in nature or not considered representative of the Group's ongoing financial performance. The items for the period are gain on sale of management rights (\$17 million gain), treasury shares valuation adjustment (\$41 million loss), unrealised gains and losses related to hedging and IFRS volatility (\$6 million gain), Bankwest non-cash items (\$56 million loss) and Bell Group litigation (\$25 million gain).

# Note 28 Financial Reporting by Segments (continued)

								<b>2013</b> <sup>(1)</sup>
-	Retail	<b>Business and</b>	Institutional					
	Banking	Private	Banking and	Wealth	New		IFS and	
	Services	Banking	Markets	Management	Zealand	Bankwest	Other	Total
	\$M	\$M \$M \$M	\$M	\$M	\$M	\$M	\$M	
Net interest income	6,425	2,952	1,341	-	1,093	1,537	596	13,944
Other banking income	1,504	817	1,238	-	237	210	150	4,156
Total banking income	7,929	3,769	2,579	-	1,330	1,747	746	18,100
Funds management income	-	-	-	1,735	49	-	44	1,828
Insurance income	-	-	-	542	171	-	26	739
Total operating income	7,929	3,769	2,579	2,277	1,550	1,747	816	20,667
Investment experience (2)	-	-	-	145	6	-	3	154
Total net operating income before impairment and operating								
expense	7,929	3,769	2,579	2,422	1,556	1,747	819	20,821
Operating expenses	(2,992)	(1,392)	(871)	(1,494)	(686)	(825)	(750)	(9,010)
Loan impairment expense	(533)	(280)	(154)	-	(45)	(118)	48	(1,082)
Net profit before income tax	4,404	2,097	1,554	928	825	804	117	10,729
Corporate tax expense	(1,315)	(623)	(359)	(249)	(204)	(243)	40	(2,953)
Non-controlling interests	-	-	-	-	-	-	(16)	(16)
Net profit after tax ("cash basis") $^{(3)}$	3,089	1,474	1,195	679	621	561	141	7,760
Hedging and IFRS volatility	-	-	-	-	(24)	-	51	27
Other non-cash items	-	-	(45)	(53)	-	(71)	-	(169)
Net profit after tax ("statutory basis")	3,089	1,474	1,150	626	597	490	192	7,618
Additional information								
Intangible asset amortisation	(27)	(31)	(37)	(14)	(27)	(75)	(129)	(340)
Depreciation	(7)	(1)	(15)	(3)	(29)	(36)	(220)	(311)
Balance Sheet								
Total assets	264,332	102,432	146,407	20,508	58,187	73,781	88,210	753,857
Total liabilities	182,286	64,840	149,539	22,882	51,541	41,925	195,307	708,320

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(2) Investment experience is presented on a pre-tax basis.

(3) Non-cash items are excluded from net profit after tax ("cash basis"), which is management's preferred measure of the Group's financial performance, as they tend to be non-recurring in nature or not considered representative of the Group's ongoing financial performance. The items for the period are Bell Group litigation (\$45 million loss), treasury shares valuation adjustment (\$53 million loss), unrealised gains and losses related to hedging and IFRS volatility (\$27 million gain), and Bankwest non-cash items (\$71 million loss).

# Note 28 Financial Reporting by Segments (continued)

#### **Products and Services Information**

Revenue from external customers by product or service is disclosed in Note 2. No single customer amounted to greater than 10% of the Group's revenue.

**Geographical Information** 

						Group
					Year Endeo	l 30 June
	2014		<b>2013</b> <sup>(1)</sup>		2012 <sup>(1)</sup>	
Financial performance and position	\$M	%	\$M	%	\$M	%
Income						
Australia	37,603	84. 8	39,119	87.3	41,759	88.6
New Zealand	4,633	10. 5	3,890	8.7	3,708	7.9
Other locations (2)	2,076	4. 7	1,793	4.0	1,676	3. 5
Total income	44,312	100.0	44,802	100.0	47,143	100. 0
Non-Current Assets (3)						
Australia	13,199	91.3	14,211	92. 2	13,594	92.6
New Zealand	1,057	7.3	1,023	6.6	917	6.2
Other locations (2)	196	1.4	188	1.2	171	1.2
Total non-current assets	14,452	100.0	15,422	100. 0	14,682	100. 0

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(2) Other locations include: United Kingdom, United States, Japan, Singapore, Malta, Hong Kong, Indonesia, China, India and Vietnam.

(3) Non-current assets include Property, plant and equipment, Investments in associates and joint ventures and Intangibles.

The geographical segment represents the location in which the transaction was recognised.

### **Note 29 Insurance Businesses**

### Life Insurance

The following information is provided to disclose the statutory life insurance business transactions contained in the Group Financial Statements and the underlying methods and assumptions used in their calculations.

All financial assets within the life statutory funds have been determined to support either life insurance or life investment contracts. Refer to Note 1(ff) - (ii). The insurance segment result is prepared on a business segment basis.

	Lif	Life Insurance Contracts		e Investment Contracts		<b>6</b>
	2014	2013 <sup>(1)</sup>	2014	2013 <sup>(1)</sup>	2014	Group 2013 <sup>(1)</sup>
Summarised Income Statement	\$M	2015 \$M	\$M	\$M	\$M	\$M
Net premium income and related revenue	1,843	1,659	216	244	2,059	1,903
Outward reinsurance premiums expense	(289)	(302)	-	-	(289)	(302)
Claims expense	(1,277)	(1,187)	(40)	(51)	(1,317)	(1,238)
Reinsurance recoveries	223	233	-	-	223	233
Investment revenue (excluding investments in subsidiaries):						
Equity securities	138	164	657	757	795	921
Debt securities	193	84	280	242	473	326
Property	33	40	34	61	67	101
Other	91	39	91	146	182	185
Increase in contract liabilities	(242)	(157)	(946)	(1,097)	(1,188)	(1,254)
Operating income	713	573	292	302	1,005	875
Acquisition expenses	(96)	(87)	(2)	(9)	(98)	(96)
Maintenance expenses	(192)	(159)	(56)	(60)	(248)	(219)
Management expenses	(8)	(9)	(10)	(9)	(18)	(18)
Net profit before income tax	417	318	224	224	641	542
Income tax expense attributable to operating profit (2)	(125)	(125)	(113)	(121)	(238)	(246)
Net profit after income tax	292	193	111	103	403	296

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(2) Income tax includes tax attributable to policyholders and shareholders.

# Note 29 Insurance Businesses (continued)

	Life Insurance		Life Investment			
		Contracts		Contracts		Group
	2014	2013	2014	2013	2014	2013
Sources of life insurance net profit	\$M	\$M	\$M	\$M	\$M	\$M
The net profit after income tax is represented by:						
Emergence of planned profit margins	219	222	94	83	313	305
Difference between actual and planned experience	(38)	(95)	16	19	(22)	(76)
Effects of changes to underlying assumptions	6	8	-	-	6	8
Reversal of previously recognised losses or loss recognition on groups of related products	4	(4)	-	-	4	(4)
Investment earnings on assets in excess of policyholder liabilities	101	62	1	1	102	63
Other movements	-	-	-	-	-	-
Net profit after income tax	292	193	111	103	403	296
Life insurance premiums received and receivable	2,238	2,046	602	541	2,840	2,587
Life insurance claims paid and payable	1,348	1,247	1,386	1,633	2,734	2,880

The disclosure of the components of net profit after income tax is required to be separated between policyholders' and shareholders' interests. As policyholder profits are an expense of the Group and not attributable to shareholders, no such disclosure is required.

	Life	e Insurance	Life	Investment		
		Contracts		Contracts		Group
Reconciliation of movements in	2014	2013	2014	2013	2014	2013
policy liabilities	\$M	\$M	\$M	\$M	\$M	\$M
Contract policy liabilities						
Gross policy liabilities opening balance	3,415	3,266	9,589	9,728	13,004	12,994
Movement in policy liabilities reflected in the Income Statement	305	245	946	1,097	1,251	1,342
Contract contributions recognised in policy liabilities	7	6	328	237	335	243
Contract withdrawals recognised in policy liabilities	(68)	(61)	(1,349)	(1,582)	(1,417)	(1,643)
Non-cash movements	(18)	(60)	-	41	(18)	(19)
FX translation adjustment	(10)	19	21	68	11	87
Gross policy liabilities closing balance	3,631	3,415	9,535	9,589	13,166	13,004
Liabilities ceded under reinsurance						
Opening balance	(261)	(172)	-	-	(261)	(172)
Increase in reinsurance assets	(64)	(89)	-	-	(64)	(89)
Closing balance	(325)	(261)	-	-	(325)	(261)
Net policy liabilities						
Expected to be realised within 12 months	512	579	1,668	1,728	2,180	2,307
Expected to be realised in more than 12 months	2,794	2,575	7,867	7,861	10,661	10,436
Total net insurance policy liabilities	3,306	3,154	9,535	9,589	12,841	12,743

### Capital Adequacy of The Group's Life Insurance Company

Under the Life Insurance Act 1995, life insurers are required to hold reserves in excess of the amount of policy liabilities. These additional reserves are necessary to support the life insurer's capital requirements under its business plan and to provide a cushion against adverse experience in managing long term risks. APRA has issued Life Prudential Standard (LPS) 110 'Capital Adequacy' for determining the level of capital reserves. LPS110 prescribes the minimum capital requirement for each statutory fund and the minimum level of assets required to be held in each statutory fund.

The table below shows the Capital Adequacy Multiple representing the ratio or assets available for capital over the capital reserve.

	2014	2013
Capital Adequacy Multiple	Times	Times
The Colonial Mutual Life Assurance Society Limited, Australia	1.88	1.65

# **Note 30 Remuneration of Auditors**

During the financial year, the following fees were paid or payable for services provided by the auditor of the Group and the Bank, and its network firms:

		Group		
	2014	2013	2014	2013
	\$'000	\$'000	\$'000	\$'000
a) Audit and audit related services				
Audit services				
PricewaterhouseCoopers Australian firm	14,719	14,627	10,438	10,077
Network firms of PricewaterhouseCoopers Australian firm	3,997	3,915	577	517
Total remuneration for audit services	18,716	18,542	11,015	10,594
Audit related services				
PricewaterhouseCoopers Australian firm	3,232	2,702	2,700	2,157
Network firms of PricewaterhouseCoopers Australian firm	788	538	93	218
Total remuneration for audit related services	4,020	3,240	2,793	2,375
Total remuneration for audit and audit related services	22,736	21,782	13,808	12,969
b) Non-audit services				
Taxation services				
PricewaterhouseCoopers Australian firm	1,665	1,881	1,487	1,513
Network firms of PricewaterhouseCoopers Australian firm	1,522	1,207	677	116
Total remuneration for tax related services	3,187	3,088	2,164	1,629
Other Services				
PricewaterhouseCoopers Australian firm	3,370	1,678	2,766	1,287
Network firms of PricewaterhouseCoopers Australian firm	21	-	-	-
Total remuneration for other services	3,391	1,678	2,766	1,287
Total remuneration for non-audit services	6,578	4,766	4,930	2,916
Total remuneration for audit and non-audit services (1)	29,314	26,548	18,738	15,885

 An additional amount of \$9,106,912 (2013: \$8,812,600) was paid to PricewaterhouseCoopers by way of fees for entities not consolidated into the Financial Statements. Of this amount, \$8,249,653 (2013: \$8,331,928) relates to audit and audit-related services.

The Audit Committee has considered the non-audit services provided by PricewaterhouseCoopers and is satisfied that the services and the level of fees are compatible with maintaining auditors' independence. All such services were approved by the Audit Committee in accordance with pre-approved policies and procedures.

Audit related services principally includes assurance and attestation reviews of the Group's foreign disclosures for overseas investors, services in relation to regulatory requirements, acquisition accounting advice as well as reviews of internal control systems and financial or regulatory information.

Taxation services included assistance and training in relation to tax legislation and developments and other services primarily consisted of project assurance and risk compliance support.

Other services include project assurance particularly relating to information technology projects, and reviews of compliance with legal and regulatory frameworks.

### **Note 31 Lease Commitments**

		Group		
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Lease Commitments - Property, Plant and Equipment				
Due within one year	561	565	509	515
Due after one year but not later than five years	1,453	1,427	1,300	1,284
Due after five years	994	1,073	753	839
Total lease commitments - property, plant and equipment	3,008	3,065	2,562	2,638

### **Lease Arrangements**

Operating leases are entered into to meet the business needs of entities in the Group. Leases are primarily over commercial and retail premises and plant and equipment.

Lease rentals are determined in accordance with market conditions when leases are entered into or on rental review dates.

The total expected future sublease payments to be received are \$127 million as at 30 June 2014 (2013: \$149 million).

# Note 32 Contingent Liabilities, Contingent Assets and Commitments

Details of contingent liabilities and off balance sheet business are presented below. The face (contract) value represents the maximum potential amount that could be lost if the counterparty fails to meet its financial obligations.

				Group		
		Face Value	Cred	Credit Equivalent		
	2014	2013	2014	2013		
Credit risk related instruments	\$M	\$M	\$M	\$M		
Guarantees <sup>(1)</sup>	6,121	5,696	6,121	5,696		
Standby letters of credit <sup>(2)</sup>	171	134	171	134		
Bill endorsements (3)	16	19	16	19		
Documentary letters of credit <sup>(4)</sup>	4,729	3,653	4,546	3,621		
Performance related contingents <sup>(5)</sup>	1,585	1,542	1,409	1,510		
Commitments to provide credit <sup>(6)</sup>	151,135	139,964	143,270	132,451		
Other commitments (7)	2,175	1,868	1,714	1,510		
Total credit risk related instruments	165,932	152,876	157,247	144,941		

				Bank	
		Face Value	Cred	Credit Equivalent	
	2014	2013	2014	2013	
Credit risk related instruments	\$M	\$M	\$M	\$M	
Guarantees (1)	5,724	5,345	5,724	5,345	
Standby letters of credit <sup>(2)</sup>	60	36	60	36	
Bill endorsements (3)	16	19	16	19	
Documentary letters of credit (4)	4,637	3,601	4,499	3,575	
Performance related contingents <sup>(5)</sup>	1,585	1,542	1,409	1,510	
Commitments to provide credit <sup>(6)</sup>	140,209	130,753	133,469	123,235	
Other commitments (7)	1,152	939	1,113	924	
Total credit risk related instruments	153,383	142,235	146,290	134,644	

(1) Guarantees are unconditional undertakings given to support the obligations of a customer to third parties.

(2) Standby letters of credit are undertakings to pay, against presentation of documents, an obligation in the event of a default by a customer.

(3) Bills of exchange endorsed by the Group and Bank which represent liabilities in the event of default by the acceptor and the drawer of the bill.

(4) Documentary letters of credit are undertakings by the Group and Bank to pay or accept drafts drawn by a supplier of goods against presentation of documents in the event of payment default by a customer.

(5) Performance related contingents are undertakings that oblige the Group and Bank to pay third parties should a customer fail to fulfil a contractual nonmonetary obligation.

(6) Commitments to provide credit include all obligations on the part of the Group and Bank to provide credit facilities. As facilities may expire without being drawn upon, the notional amounts do not necessarily reflect future cash requirements.

(7) Other commitments include underwriting facilities and commitments with certain drawdowns.

### **Contingent Credit Liabilities**

The Group and Bank is party to a range of financial instruments that give rise to contingent and/or future liabilities. These transactions are a consequence of the Group's normal course of business to meet the financing needs of its customers and in managing its own risk. These financial instruments include guarantees, letters of credit, bill endorsements and other commitments to provide credit. The face (contract) value represents the maximum potential amount that could be lost if the counterparty fails to meet its financial obligations.

As the Group and Bank will only be required to meet these obligations in the event of default, the cash requirements of these instruments are expected to be considerably less than their face values.

These transactions combine varying levels of credit, interest rate, foreign exchange and liquidity risk. In accordance with Bank policy, exposures to any of these transactions (net of collateral) are not carried at a level that would have a material adverse effect on the financial condition of the Bank and its controlled entities.

Commitments to provide credit include both fixed and variable facilities. Fixed rate or fixed spread commitments extended to customers that allow net settlement of the change in the value of the commitment are written options and are recorded at fair value. Other commitments include the Group's and Bank's obligations under sale and repurchase agreements, outright forward purchases, forward deposits and underwriting facilities. Other commitments also include obligations not otherwise disclosed above to extend credit, which are irrevocable because they cannot be withdrawn at the discretion of the Group or Bank without the risk of incurring significant penalty or expense. In addition, commitments to purchase or sell loans are included in other commitments.

These transactions are categorised and credit equivalents calculated under APRA guidelines for the risk-based measurement of capital adequacy. The credit equivalent amounts are a measure of potential loss to the Group in the event of non-performance by the counterparty.

Under the Basel III advanced internal ratings based approach for credit risk, the credit equivalent amount is the face value of the transaction, on the basis that at default the exposure is the amount fully advanced. Only when approved by APRA may an exposure less than that fully-advanced amount be used as the credit equivalent exposure amount.

# Note 32 Contingent Liabilities, Contingent Assets and Commitments (continued)

#### Contingent Credit Liabilities (continued)

As the potential loss depends on counterparty performance, the Group utilises the same credit policies in making commitments and conditional obligations as it does for onbalance sheet instruments. The Group and Bank takes collateral where it is considered necessary to support off balance sheet financial instruments with credit risk. If an event has occurred that gives rise to a present obligation and it is probable a loss will eventuate, then provisions are raised.

### Failure to Settle Risk

The Group is subject to a credit risk exposure in the event that another financial institution fails to settle for its payments clearing activities, in accordance with the regulations and procedures of the following clearing systems of the Australian Payments Clearing Association Limited: The Australian Paper Clearing System, The Bulk Electronic Clearing System, The Consumer Electronic Clearing System and the High Value Clearing System (only if operating in "fallback mode"). This credit risk exposure is unquantifiable in advance, but is well understood, and is extinguished upon settlement following each exchange during the business day or at 9am next business day.

#### Interbank Deposit Agreement

The Bank is a participant to the Interbank Deposit Agreement along with the other three major Australian banks. This agreement has been certified as a liquidity support facility by APRA. Under the agreement, should one of the participants experience liquidity issues, it can request deposits from the other three participating banks, each of which are required to deposit up to \$2 billion for a period of 30 days. At the end of 30 days the deposit holder has the option to repay the deposit in cash or by way of assignment of mortgages to the value of the deposit.

#### **Other Contingent Liabilities**

### **Fiduciary Activities**

The Group conducts investment management and other fiduciary activities as responsible entity, trustee, custodian, adviser or manager for investment funds and trusts, including superannuation and approved deposit funds, wholesale and retail trusts. These funds and trusts are not consolidated as the Group does not have direct or indirect control. Where the Group incurs liabilities in respect of these activities, and the primary obligation is incurred in an agency capacity, for the fund or trust rather than on its own account, a right of indemnity exists against the assets of the applicable fund or trust. As these assets are sufficient to cover the liabilities and it is therefore not probable that the Group will be required to settle the liabilities, the liabilities are not included in the financial statements.

#### Services Agreements

The maximum contingent liability for termination benefits in respect of service agreements with the Chief Executive Officer and other Group Key Management Personnel at 30 June 2014 was \$4.9 million (2013: \$5 million).

### Litigation related Contingent Liabilities

The Group is not engaged in any litigation or claim which is likely to have a materially adverse effect on the business, financial condition or operating results of the Group. For all litigation exposure where some loss is probable and can be reliably estimated an appropriate provision has been made. Litigation related contingent liabilities at 30 June 2014 included:

#### Storm Financial

The Australian Securities and Investments Commission (ASIC) commenced legal proceedings against the Bank in relation to Storm Financial, a Queensland-based financial planning firm that collapsed and went into receivership in March 2009. These proceedings were settled in September 2012 with CBA agreeing, without admission of liability, to pay affected investors up to approximately \$136 million (in addition to payments under CBA's resolution scheme). The majority of payments to affected investors under the ASIC settlement have been paid by CBA.

In addition, class action proceedings have been commenced against the Group in relation to Storm Financial. At this stage only the damages sought on behalf of the four lead applicants have been quantified on a number of alternate bases, thus quantification of the claims of all group members is not possible. The hearing of the proceedings was completed in November 2013 and judgement is yet to be delivered.

The Group believes that appropriate provisions are held to cover any exposures referred to above.

#### **Exception Fee Class Action**

In May 2011, Maurice Blackburn announced that it intended to sue 12 Australian banks, including Commonwealth Bank of Australia and Bankwest, with respect to exception fees. On 16 December 2011 proceedings were issued against Commonwealth Bank of Australia, and on 18 April 2012 proceedings were issued against Bankwest. The stay of the two class actions has been extended from March 2014 to December 2014 (and may be extended again) pending the hearing of similar proceedings against another bank. The financial impact is not yet known however, it is not anticipated to have a material impact on the Group.

#### **Open Advice Review program**

On 3 July 2014, the Group announced an Open Advice Review program for customers of Commonwealth Financial Planning and Financial Wisdom, who received advice between 1 September 2003 and 1 July 2012. The program involves:

- A free review of past advice by a specialist Commonwealth Bank team for customers who have a concern;
- Customers having access to an independent customer advocate funded by the Group and an Independent Review Panel chaired by the Hon Ian Callinan AC;
- The Group being bound by any determinations made by the Independent Review Panel. However, customers will retain their rights to escalate their concerns to the Financial Ombudsman Service or otherwise pursue a claim; and
- Independent reporting by Promontory Financial Group.

Customer registrations opened on 3 July 2014 and will remain open for 12 months. As this program has only recently commenced, and the outcomes are therefore uncertain, the Group considers that provisions held are adequate and that

### Note 32 Contingent Liabilities, Contingent Assets and Commitments (continued)

the overall costs of the program will not be material to the Group results.

### **Contingent Assets**

The credit commitments shown in the table on page 138 also constitute contingent assets. These commitments would be classified as loans and other assets in the balance sheet on the occurrence of the contingent event.

### **Capital Commitments**

The Group is committed for capital expenditure on property, plant and equipment and computer software under contract of \$19 million as at 30 June 2014 (2013: \$17 million). The Bank is committed for \$11 million (2013: \$12 million). These commitments are expected to be extinguished within 12 months.

### **Note 33 Risk Management**

#### **Risk Management**

The Group is a major financial services provider of integrated financial services including retail, premium, business and institutional banking, funds management, superannuation, insurance, investment and share-broking products and services. Financial instruments are fundamental to the Group's business. Managing financial risks, especially credit risk, is a fundamental part of the Group's business activities.

### **Risk Management Governance**

Risk Management governance originates at Board level, and cascades through to the CEO and businesses, via Group and Business Unit risk appetite statements, policies, delegated authorities and committee structures. This ensures Board level oversight and a clear segregation of duties between those who originate and those who approve risk exposures. Independent review of the risk management framework is carried out through Group Audit and Assurance.

The Board and its Risk Committee operate under the direction of their respective charters. The Board Charter stipulates, amongst other things that:

- The Board is responsible for overseeing the establishment of systems of risk management by approving accounting policies, financial statements and reports, credit policies and standards, risk management policies, operational risk policies and procedures and systems of internal controls; and
- The CEO is responsible for "implementing a system, including a system of internal controls and audits, to identify and manage risks that are material to the business of the Group".

The CEO and the Chief Financial Officer have given the Board their declaration in accordance with section 295A of the Corporations Act 2001. The CEO and Chief Financial Officer have confirmed that the declarations are founded on a sound system of risk management and internal control and also that the system is operating effectively in all material respects in relation to financial risks.

### **Risk Committee**

The Risk Committee oversees the Group's risk management framework. This includes credit, market (including traded interest rate risk in the banking book, non-traded equity, structural foreign exchange and lease residual values), liquidity and funding, operational, insurance, compliance and reputational risks assumed by the Group in the course of carrying on its business. It reviews regular reports from management on the measurement of risk and the adequacy

and effectiveness of the Group's risk management and internal controls systems.

Strategic risks are governed by the Board, with input from the various Board sub-committees. Tax and accounting risks are governed by the Audit Committee.

A key purpose of the Risk Committee is to help formulate the Group's risk appetite for consideration by the Board, and agreeing and recommending a risk management framework to the Board that is consistent with the approved risk appetite.

The risk appetite is designed to achieve portfolio outcomes consistent with the Group's risk-return expectations. It includes:

- The Group Risk Appetite Statement;
- High-level risk management policies for each of the risk areas it is responsible for overseeing; and
- A set of risk limits to manage exposures and risk concentrations.

The Risk Committee monitors management's compliance with the Group risk management framework (including high-level policies and limits). It also makes recommendations to the Board on the key policies relating to capital (that underpin the Internal Capital Adequacy Assessment Process), liquidity and funding and other material risks. These are overseen and reviewed by the Board on at least an annual basis.

The Risk Committee also monitors the health of the Group's risk culture, and reports any significant issues to the Board.

As part of the remuneration policy, the Risk Committee provides written input to the Remuneration Committee to assist in the alignment of executive remuneration with appropriate risk behaviours.

The Risk Committee reviews significant correspondence with regulators, receives reports from management on regulatory relations and reports any significant regulatory issues to the Board.

The Risk Committee charter states that the Committee will meet at least quarterly, and as required. In practice this is at least six times a year. To allow it to form a view on the independence of the function, the Risk Committee meets with the Group Chief Risk Officer (CRO) in the absence of other management at least annually or as decided by the Committee or the CRO. The Chairman of the Risk Committee provides a report to the Board following each Committee meeting.

A copy of the Risk Committee charter appears on the Group's website.

#### **Risk Management Framework**

The Group has in place an integrated risk management framework to identify, assess, manage and report risks and risk-adjusted returns on a consistent and reliable basis.

This framework requires each business to manage the outcome of its risk-taking activities and allows it to benefit from the resulting risk adjusted returns.

Accountability for risk management is structured by a "Three Lines of Defence" model as follows:

 Line 1 – Business Management – risk is best managed at the place it occurs. Business Managers are responsible for managing the risks for their business.

### Note 33 Risk Management (continued)

This includes implementing approaches to proactively manage their risk within risk appetite levels, and using risk management outcomes ("the costs of risk") and considerations as part of their day-to-day business making processes. They are to establish and maintain all appropriate risk controls.

Line 2 – Risk Management – Group and Business Unit Risk Management teams provide risk management expertise and oversight for Business Management risktaking activities. Risk Management develop and maintain aligned and integrated frameworks, policies and procedures for risk management and ensure they are embedded and in use as part of the day-to-day management of the business.

Risk Management also measures risk exposures to support risk decisions by business owners and also to make certain market and credit risk decisions under approved delegations of authority; in particular it undertakes quantitative and qualitative analysis of the credit exposures originated by the business as part of its responsibility for credit rating and decisioning. Line 2 also monitors control testing by Line 1 and provides supplemental control testing.

Line 3 – Group Audit and Assurance – provide independent assurance to key stakeholders regarding the adequacy and effectiveness of the Group's system of internal controls, risk management procedures and governance processes. It is responsible for reviewing risk management frameworks and Business Unit practices, including credit origination and credit quality of the portfolio.

### Material Business Risks

There are a number of material business risks that could adversely affect the achievement of the Group's financial performance objectives. The main financial risks affecting the Group are discussed in Notes 29 (Insurance Businesses), 34 (Credit Risk), 35 (Market Risk), and 36 (Liquidity and Funding Risk). Insurance Risk, Operational Risk, Compliance Risk, Strategic Business Risk and Reputational Risk are discussed below.

#### Insurance Risk

Insurance risk is the risk of loss due to increases in claim payments arising from variations in the incidence or severity of insured events. In the life insurance business, this arises primarily through mortality (death) or morbidity (illness or injury) claims being greater than expected. For the general insurance business, variability arises mainly through weather related incidents and similar events, as well as general variability in home and motor insurance claims.

The management of insurance risk is an integral part of the operation of the insurance business. It is applied on an end-to-end basis, from underwriting to policy termination or claim payment.

The major methods of mitigating insurance risk are:

- Sound product design and pricing, to ensure customers understand the extent of their cover and that premiums are sufficient to cover the risk involved;
- Underwriting of new customers to ensure that the cover provided and the premium rates quoted are appropriate for the level of risk accepted;

- Regular review of insurance experience, so that product design, policy liabilities and pricing remains sound;
- Claims management to ensure that claims are paid within the agreed policy terms and that these genuine claims are paid as soon as possible after documentation is received and reasonable investigations are undertaken; and
- Transferring a proportion of insurance risk to reinsurers to keep within risk appetite.

Further information on the Life Insurance Business is included in Note 29 to the Financial Statements.

### **Operational Risk**

Operational risk is defined as the risk of economic loss arising from inadequate or failed internal processes, people, systems, or from external events. The Group is continually faced with issues or incidents that have the potential to disrupt normal business operations, exposing the Group to loss, reputation and/or regulatory scrutiny.

The Group's operational risk objectives support the achievement of its financial and business goals, through:

- The maintenance of an effective internal control environment and system;
- The demonstration of effective governance, including a consistent approach to operational risk management across the Group;
- Transparency, escalation and resolution of risk and control incidents and issues; and
- Making decisions based upon an informed risk-return analysis and appropriate standards of professional practice.

The Operational Risk Management Framework (ORMF) is integral to the achievement of the Group's operational risk objectives and is embedded within business practices across the Group. It comprises four core components to ensure sound management and measurement of the Group's operational risk. The core components are:

- Governance;
- Management, Measurement and Systems;
- Analytics, Review and Reporting; and
- People and Culture.

The Group continues to enhance and embed its ORMF, supported by its strategic investment in consolidating operational risk and compliance systems into a single platform, internally referred to as RiskInSite. The deployment of the RiskInSite platform across all Business Units enables consistency, sharing of better operational risk practices and enhanced analytical capabilities for the Group.

Compliance risk is the risk of legal or regulatory sanctions, material financial loss, or loss of reputation that the Group may incur as a result of its failure to comply with requirements of relevant laws, regulations, legislation, industry standards, rules, codes or guidelines.

The Group's Compliance Risk Management Framework (CRMF) is consistent with the Australian Standard on Compliance Programs and is designed to help meet the Group's obligations under the Corporations Act 2001, the Group's Australian Financial Services Licence and Australian Credit Licences. The CRMF incorporates a number of components, including Group policies, key mandatory requirements and roles and responsibilities for achieving

# Note 33 Risk Management (continued)

Compliance. It captures Compliance Obligations, Group Policies, Regulatory Change and People and Culture considerations.

The CRMF provides for the assessment of compliance risks, implementation of controls, monitoring and testing of framework effectiveness and the escalation, remediation and reporting of compliance incidents and control weaknesses.

The Group purchases insurance to mitigate some operational risks. The insurance cover and risks insured are reviewed and monitored by the Executive Committee, Risk Committee and the Board.

### **Reputational Risk**

Reputational risk arises from the negative perception on the part of customers, counterparties, shareholders, investors, debt holders, market analysts, regulators and other relevant parties of the Group.

This risk can adversely affect the Group's ability to maintain existing, or establish new, business relationships and sources of funding. Reputational risk is multidimensional and reflects the perception of other market participants. Furthermore, it exists throughout the organisation and exposure to reputational risk is a function of the adequacy of the Group's control of its risk management processes, as well as the manner and efficiency with which management responds to external influences on Group-related transactions. In many but not all respects, adverse reputational risk outcomes flow from the failure to manage other types of risk.

#### Strategic Business Risk

Strategic business risk is defined as the risk of economic loss resulting from changes in the business environment caused by the following factors:

- Macroeconomic conditions;
- Competitive forces at work;
- Technology;
- Regulatory; or
- Social trends.

Strategic business risk is taken into account as business strategies and objectives are defined. The Board receives reports on business plans, major projects and change initiatives and monitors progress and reviews successes compared to plans.

### Note 34 Credit Risk

Credit risk is the potential for loss arising from failure of a debtor or counterparty to meet their contractual obligations. It arises primarily from lending activities, the provision of guarantees (including letters of credit), commitments to lend, investments in bonds and notes, financial market transactions, providers of credit enhancements (e.g. credit default swaps, lenders mortgage insurance), securitisations and other associated activities. In the insurance business, credit risk arises from investment in bonds and notes, loans, and from reliance on reinsurance.

# Credit Risk Management Principles and Portfolio Standards

The Risk Committee of the Board operates under a Charter by which it oversees the Group's credit risk management policies and portfolio standards. These are designed to achieve portfolio outcomes that are consistent with the Group's risk appetite and risk/return expectations. The The Group has clearly defined credit policies for the approval

and management of credit risk. Formal credit standards apply to all credit risks, with specific portfolio standards applying to all major lending areas. These incorporate income/repayment capacity, acceptable terms and security and loan documentation tests.

The Group uses a Risk Committee approved diversified portfolio approach for the management of credit risk concentrations comprised of the following:

- A large credit exposures policy, which sets limits for aggregate exposures to individual, commercial, bank and government client groups;
- An industry concentrations policy that defines a system of limits for concentrations by industry; and
- A country risk exposure policy that sets limits for managing geographic exposures beyond the borders of Australia and New Zealand.

The Group assesses the integrity and ability of debtors or counterparties to meet their contracted financial obligations for repayment. Collateral security, in the form of real estate or a charge over income or assets, is generally taken for business credit except for major government, bank and corporate counterparties that are often externally risk-rated and of strong financial standing other than for collateral held on derivative products. Longer term consumer finance (e.g. housing loans) is generally secured against real estate while short term revolving consumer credit is generally not secured by formal collateral.

While the Group applies policies, standards and procedures in governing the credit process, the management of credit risk also relies on the application of judgement and the exercise of good faith and due care by relevant people within their delegated authority.

A centralised exposure management system is used to record all significant credit risks borne by the Group. The credit risk portfolio has two major segments:

### (i) Retail Managed

This segment has sub-segments covering housing loan, credit card and personal loan facilities, some leasing products and most secured commercial lending up to \$1 million.

Auto-decisioning is used to approve credit applications for eligible business and consumer customers. Auto-decisioning uses a scorecard approach based on the Group's historical experience on similar applications, information from a credit reference bureau and/or from the Group's existing knowledge of a customer's behaviour.

Loan applications that do not meet scorecard Autodecisioning requirements may be referred to a Risk Management Officer with a Personal Credit Approval Authority (PCAA) for manual decisioning.

After loan origination, these portfolios are managed using behavioural scoring systems and on a delinquency band approach (e.g. actions taken when loan payments are greater than 30 days past due differ from actions when payments are greater than 60 days past due), and are reviewed by the relevant Risk Management or Business Credit Support Unit. Commercial lending up to \$3 million is reviewed as part of the Group's quality assurance process and oversight is provided by the independent Credit Portfolio Assurance unit.

## (ii) Credit Risk-Rated

This segment comprises commercial exposures, including bank and government exposures. Each exposure is assigned an internal Credit Risk Rating (CRR). The CRR is normally assessed by reference to a matrix where the probability of default (PD) and the amount of loss given default (LGD) combine to determine a CRR grade commensurate with expected loss (EL).

For Credit Risk Rated exposures either a PD Rating Tool or Expert Judgement is used to determine the PD. Expert Judgement is used where the complexity of the transaction and/or the debtor is such that it is inappropriate to rely completely on a statistical model. Ratings by Moody's or Standard and Poor's may be used as inputs into the Expert Judgement assessment.

The CRR is designed to:

- Aid in assessing changes to the client quality of the Group's credit portfolio;
- Influence decisions on approval, management and pricing of individual credit facilities; and
- Provide the basis for reporting details of the Group's credit portfolio to APRA.

Credit risk-rated exposures are generally reviewed on an individual basis, at least annually, although small transactions may be managed on a behavioural basis after their initial rating at origination.

Credit risk-rated exposures fall within the following categories:

- "Pass" Internal CRR of 1-6. These credit facilities qualify for approval of new or increased exposure on normal commercial terms; and
- "Troublesome or Impaired Assets (TIAs)" Internal CRR of 7-9. These credit facilities are not eligible for new or increased exposure unless it will protect or improve the Group's position by maximising recovery prospects or to facilitate rehabilitation. Where a client is in default but the facility is well secured then the facility may be classed as troublesome but not impaired. Where a client's facility is not well secured and a loss is expected, then the facility is impaired.

Facilities are classified as restructured where their original contractual arrangements have been modified to provide for concessions of interest or principal, for reasons that relate to the customer's financial difficulties, rendering the facility non-commercial to the Group. Facilities that have been restructured are considered impaired.

Default is usually consistent with one or more of the following criteria:

- The customer is 90 days or more overdue on a scheduled credit obligation repayment; or
- The customer is unlikely to repay their credit obligation to the Bank in full, without taking actions such as realising on available security.

The Credit Portfolio Assurance unit, part of Group Audit and Assurance, reviews credit portfolios and business unit compliance with policies, portfolio standards, application of credit risk ratings and other key practices on a regular basis. The Credit Portfolio Assurance unit reports its findings to the Board Audit and Risk Committees as appropriate.

## **Credit Risk Measurement**

The measurement of credit risk uses analytical tools to

calculate both (i) expected, and (ii) unexpected loss probabilities for the credit portfolio. The use of analytical tools is governed by a Credit Rating Governance Committee that reviews and endorses the use of the tools prior to their implementation to ensure they are sufficiently predictive of risk.

## (i) Expected Loss

Expected Loss (EL) is the product of:

- Probability of default (PD);
- Exposure at default (EAD); and
- Loss given default (LGD).

For credit risk-rated facilities, EL is allocated within CRR bands. All credit risk-rated exposures are required to be reviewed at least annually although small transactions may be managed on a behavioural basis post origination.

The PD, expressed as a percentage, is the estimate of the probability that a client will default within the next twelve months. It reflects a client's ability to generate sufficient cash flows into the future to meet the terms of all its credit obligations with the Group. When assessing a client's PD, all relevant and material information is considered. The same PD is applied to all credit facilities provided to a client except where prudential standards permit differentiation.

EAD, expressed as a percentage of the facility limit, is the proportion of a facility that may be outstanding in the event of default. The EAD treatment is as follows for different facility types:

- Drawn committed facilities (such as fully drawn loans and advances), EAD will generally be the higher of the limit or outstanding balance;
- Committed facilities with uncertain future drawdown (such as credit cards and overdrafts), EAD is based on the Group's historical experience of additional drawings prior to customer default; and
- Uncommitted facilities, EAD will generally be the outstanding balance only.

LGD, expressed as a percentage, is the estimated proportion of a facility likely to be lost in the event of default. LGD is impacted by:

- Type and level of any collateral held;
- Liquidity and volatility of collateral;
- Carrying costs (effectively the costs of providing a facility that is not generating an interest return); and
- Realisation costs (costs of internal workout specialists).

Various factors are considered when calculating PD, EAD and LGD. Considerations include the potential for default by a borrower due to economic, management, industry and other risks, and the mitigating benefits of any collateral.

## (ii) Unexpected Loss

In addition to EL, a more stressed loss amount is calculated. This unexpected loss estimate directly affects the calculation of regulatory and internal economic capital requirements, refer to the Group Operations and Business Settings section and Note 27, for information relating to regulatory capital.

In addition to the credit risk management processes used to manage exposures to credit risk in the credit portfolio, the internal ratings process also assists management in assessing impairment and provisioning of financial assets, refer to Note 13.

# Credit Risk Mitigation, Collateral and Other Credit Enhancements

Where it is considered appropriate, the Group has policies and procedures in place setting out the circumstances where acceptable and appropriate collateral is to be taken to mitigate credit risk, including valuation parameters, review frequency and independence of valuation.

The general nature and amount of collateral that may be taken by financial asset classes are summarised below. A table setting out the collateral held against Loans, bills discounted and other receivables is included in the collateral held against loans, bills discounted and other receivables section of this note.

## Cash and Liquid Assets

Collateral is not usually sought on the majority of Cash and Liquid Asset balances as these types of exposures are generally considered low risk. However, securities purchased under agreement to resell are 100% collateralised by highly liquid debt securities. The collateral related to agreements to resell has been legally transferred to the Group subject to an agreement to return them for a fixed price.

The Group's cash and liquid asset balance as of 30 June 2014 was \$26,409 million (2013: \$20,634 million). Included in this balance is \$15,815 million (2013: \$9,250 million) that is deposited with central banks and considered to carry less credit risk.

## **Receivables Due from Other Financial Institutions**

Collateral is usually not sought on these balances as exposures are generally considered to be of low risk. The exposures are mainly to relatively low risk banks (Rated A+, AA- or better). As of 30 June 2014, the Group had \$8,065 million (2013: \$7,744 million) receivables due from other financial institutions.

## Trading Assets at Fair Value through Income Statement

These assets are carried at fair value which accounts for the credit risk. Collateral is not generally sought from the issuer or counterparty. Credit derivatives have been used to a limited extent to mitigate the exposure to credit risk. As of 30 June 2014, the Group held \$21,459 million (2013: \$19,617 million) trading assets at fair value through Income Statement.

#### Insurance Assets

These assets are carried at fair value which accounts for the credit risk. Collateral is not generally sought or provided on these types of assets, other than a fixed charge over properties backing Australian mortgage investments.

As at 30 June 2014, the Group has \$10,086 million (2013: \$9,707 million) of life investment contracts, the credit risk on which is borne by policyholders.

#### Other Assets at Fair Value through Income Statement

These assets are carried at fair value which accounts for the credit risk. Credit derivatives used to mitigate the exposure to credit risk are not significant.

## Derivative Assets

The Group's use of derivative contracts is outlined in Note 10. The Group is exposed to credit risk on derivative contracts, which arises as a result of counterparty credit risk. The Group's exposure to counterparty credit risk is affected by the

netting, and collateral arrangements. cies Credit risk from derivatives is mitigated where possible

(typically for financial markets counterparties, but less frequently for corporate or government counterparties) through netting agreements, whereby derivative assets and liabilities with the same counterparty can be offset. Group policy requires all netting arrangements to be legally documented. The International Swaps and Derivatives Association (ISDA) Master Agreement (or other derivative contracts) are used by the Group as an agreement for documenting over the counter (OTC) derivatives. It provides the contractual framework within which dealing activities across a range of OTC products are conducted, and contractually binds both parties to apply close-out netting across all outstanding transactions covered by an agreement if either party defaults or other predetermined events occur.

nature of the trades, the creditworthiness of the counterparty,

Collateral is obtained against derivative assets, depending on the creditworthiness of the counterparty and/or nature of the transaction. As at 30 June 2014, the Group held positive derivative asset OTC contracts with a value of \$29,247 million (2013: \$45,340 million). The Group holds collateral in relation to its derivative assets. The related credit risk is further reduced where the Group has master netting agreements with the derivative counterparties. The fair value of collateral held and the potential effect of offset obtained by applying master netting agreements are disclosed in Note 44 Offsetting of Financial Assets and Financial Liabilities.

#### Available-for-Sale (AFS) Investments

As of 30 June 2014, the Group held \$66,137 million (2013: \$59,601 million) of AFS Investments. As at this date there were no longer any holdings of securities issued by Australian banks, which were subject to an Australian Government guarantee (2013: \$523 million).

#### **Due from Controlled Entities**

Collateral is not generally taken on these intergroup balances

#### Credit Commitments and Contingent Liabilities

The Group applies fundamentally the same risk management policies for off balance sheet risks as it does for its on balance sheet risks. In the case of credit commitments, customers and counterparties will be subject to the same credit management policies as for loans and advances. Collateral may be sought depending on the strength of the counterparty and the nature of the transaction.

As at 30 June 2014, the Group had \$165,932 million (2013: \$152,876 million) of off balance sheet exposures (commitments and guarantees). Of these \$85,613 million (2013: \$82,199 million) are secured.

## Loans, Bills Discounted and Other Receivables

The principal collateral types for loans and receivable balances are:

- Mortgages over residential and commercial real estate;
- Charges over business assets such as cash, scrip, inventory and accounts receivables; and
- Guarantees received from third parties.

Specifically, the collateral mitigating credit risk of the key lending portfolios is addressed in the table notes in the collateral held against Loans, bills discounted and other receivables section of this note.

## Maximum Exposure to Credit Risk by Industry and Asset Class before Collateral Held or Other Credit Enhancements

The below tables detail the concentration of credit exposure assets by significant geographical locations and counterparty types. Disclosures do not take into account collateral held and other credit enhancements.

									At 30 J	Group une 2014
	Sovereign \$M	Agri- culture \$M	Bank & Other Financial \$M	Home Loans \$M	Constr- uction \$M	Other Personal \$M	Asset Financ- ing \$M	Other Comm & Indust. \$M	Other \$M	Tota \$N
Australia										
Credit risk exposures rela	atina to on k	nalance sł	neet assets:							
Cash and liquid assets		-	8,249	-	-	-	-	-	-	8,249
Receivables due from other			0,245							0,24
financial institutions		_	3,707	_	_	_	_	_		3,70
Assets at fair value through			3,101							0,10
Income Statement:										
	0.026		1 517					7 040		17 50
Trading	9,026	-	1,517	-	-	-	-	7,049	-	17,59
Insurance <sup>(1)</sup>	767	-	7,425	-	-	-	-	4,816	-	13,00
Other	54	-	372	-	-	-	-		-	42
Derivative assets	414	48	21,989	-	19	-	-	3,268	-	25,73
Available-for-sale investments Loans, bills discounted	s 32,097	-	24,795	-	-	-	-	947	-	57,839
and other receivables (2)	5,920	5,864	10,179	360,218	2,679	23,047	8,078	110,453	-	526,43
Bank acceptances	2	2,226	128	-	536	-	-	2,092	-	4,984
Other assets (3)	77	16	4,794	642	7	76	9	393	12,868	18,882
Total on balance sheet										
Australia	48,357	8,154	83,155	360,860	3,241	23,123	8,087	129,018	12,868	676,863
Credit risk exposures rela Guarantees Loan commitments Other commitments	103 808 57	26 1,701 20	214 2,577 4,634	- 64,904 -	806 1,832 490	- 21,551 -	- 7 147	4,555 36,316 2,056	-	5,704 129,690 7,404
Total Australia	49,325	9,901	90,580	425,764	6,369	44,674	8,241	171,945	12,868	819,667
Overseas Credit risk exposures rela Cash and liquid assets Receivables due from other financial institutions Assets at fair value through Income Statement:	· .	palance sł - -	18,160 4,358	-	-	-	-	-		18,160 4,350
Trading	1,426	-	571	-	-	-	-	1,870	-	3,867
Insurance <sup>(1)</sup>	-	-	2,134	-	-	-	-	-	-	2,13
Other	138	-	196	-	-	-	-	-	-	334
Derivative assets	181	10	2,589	-	-	-	-	729	-	3,50
Available-for-sale investments	5,703	-	2,594	-	-	-	-	1	-	8,29
and other receivables <sup>(2)</sup> Bank acceptances	12,309 -	7,389 11	5,486 -	39,467 -	378 -	1,085 -	327 -	10,221 32	-	76,66 4
Other assets (3)	35	-	761	1	1	4	49	43	1,648	2,54
Total on balance sheet							-			
overseas	19,792	7,410	36,849	39,468	379	1,089	376	12,896	1,648	119,90
Credit risk exposures rela	ating to off I	balance sl	neet assets:							
Guarantees	1	3	50	-	82	-	-	281	-	41
Loan commitments	491	547	722	5,598	543	1,689	-	11,849	-	21,43
Other commitments	73		-		6	-		1,193		1,27
Total overseas	20,357	7,960	37,621	45,066	1,010	2,778	376	26,219	1,648	143,03

(1) In most cases the credit risk of insurance assets is borne by policyholders. However, on certain insurance contracts the Group retains exposure to credit risk.

(2) Loans, bills discounted and other receivables is presented gross of provisions for impairment and unearned income on lease receivables in line with Note 12.

(3) For the purpose of reconciling to the Balance Sheet, "Other assets" predominantly comprises assets which do not give rise to credit exposure, including Intangible assets, Property, plant and equipment and Other assets.

Maximum Exposure to Credit Risk by Industry and Asset Class before Collateral Held or Other Credit Enhancements

										Group
									At 30 J	une 2013
		Agri-	Bank & Other	Home	Constr-	Other	Asset Financ-	Other Comm &		
	Sovereign	culture	Financial	Loans	uction	Personal	ing	Indust.	Other	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Australia										
Credit risk exposures rel	ating to on b	balance sh	neet assets:							
Cash and liquid assets	-	-	5,857	-	-	-	-	-	-	5,857
Receivables due from other										
financial institutions	-	-	3,808	-	-	-	-	-	-	3,808
Assets at fair value through										
Income Statement:										
Trading	9,726	-	1,078	-	-	-	-	2,406	-	13,210
Insurance <sup>(1)</sup>	945	-	8,013	-	-	-	-	3,487	-	12,445
Other	44	-	145	-	-	-	-	-	-	189
Derivative assets	422	33	35,189	-	42	-	-	4,539	-	40,225
Available-for-sale investment	s 28,587	-	23,311	-	-	-	-	859	-	52,757
Loans, bills discounted										
and other receivables (2)	1,971	5,971	7,929	338,023	2,634	21,796	8,414	110,545	-	497,283
Bank acceptances	3	2,770	190	-	554	-	-	2,537	-	6,054
Other assets (3) (4)	98	22	1,802	770	7	49	12	469	17,607	20,836
Total on balance sheet										
Australia	41,796	8,796	87,322	338,793	3,237	21,845	8,426	124,842	17,607	652,664
Credit risk exposures rel	ating to off I	balance sl	heet assets:							
Guarantees	1,430	46	192	-	726	-	-	2,935	-	5,329
Loan commitments	919	1,470	1,905	60,584	1,615	18,625	-	37,686	-	122,804
Other commitments	123	22	3,477	-	538	-	-	1,903	-	6,063
Total Australia	44,268	10,334	92,896	399,377	6,116	40,470	8,426	167,366	17,607	786,860
Overees										
Overseas	ating to on k	alanaa ak	nont accotor							
Credit risk exposures rel	ating to on t	balance sr								4 4 777
Cash and liquid assets	-	-	14,777	-	-	-	-	-	-	14,777
Receivables due from other			2.026							2 026
financial institutions	-	-	3,936	-	-	-	-	-	-	3,936
Assets at fair value through										
Income Statement:	100		700					5 440		0 407
Trading	493	-	798	-	-	-	-	5,116	-	6,407
Insurance <sup>(1)</sup>	-	-	1,914	-	-	-	-	-	-	1,914
Other	587	-	131	-	-	-	-	-	-	718
Derivative assets	474	15	3,481	-	-	-	-	1,145	-	5,115
Available-for-sale investment	s 5,460	-	1,359	-	-	-	-	25	-	6,844
Loans, bills discounted										
and other receivables (2)	9,670	6,480	7,029	34,817	301	863	274	6,041	-	65,475
Bank acceptances	-	-	-	-	-	-	-	9	-	9
Other assets (3)	24	1	426	1	1	-	2	36	1,617	2,108
Total on balance sheet	16,708	6,496	33,851	34,818	302	863	276	12,372	1,617	107,303
overseas	10,700	0,400	00,001	57,010	502	003	210	12,012	1,017	101,000
Credit risk exposures rel	-									
Guarantees	7	2	43	-	45	-	-	270	-	367
Loan commitments	388	447	132	4,066	729	1,383	-	10,015	-	17,160
Other commitments	76	5	191	-	10	-	75	796	-	1,153
Total overseas	17,179	6,950	34,217	38,884	1,086	2,246	351	23,453	1,617	125,983
Total gross credit risk	61,447	17,284	127,113	438,261	7,202	42,716	8,777	190,819	19,224	912,843

(1) In most cases the credit risk of insurance assets is borne by policyholders. However, on certain insurance contracts the Group retains exposure to credit risk.

(2) Loans, bills discounted and other receivables is presented gross of provisions for impairment and unearned income on lease receivables in line with Note 12.

(3) For the purpose of reconciling to the Balance Sheet, "Other assets" predominantly comprises assets which do not give rise to credit exposure, including Intangible assets, Property, plant and equipment and Other assets.

(4) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

## Large Exposures

Concentrations of exposure to any debtor or counterparty group are controlled by a large credit exposure policy, which defines a graduated limit framework that restricts credit limits based on the internally assessed risk of the client, the type of client and the security cover. All exposures outside the policy limits require approval by the Executive Risk Committee and are reported to the Board Risk Committee.

The following table shows the aggregated number of the Group's Corporate and Industrial counterparty exposures (including direct and contingent exposures), which individually were greater than 5% of the Group's capital resources (Tier 1 and Tier 2 capital):

		Group
	2014	2013
	Number	Number
5% to less than 10% of the Group's capital resources	2	-
10% to less than 15% of the Group's capital resources	-	-

The Group has a good quality and well diversified credit portfolio, with 60% of the gross loans and other receivables in domestic mortgage loans and a further 7% in overseas mortgage loans primarily in New Zealand. Overseas loans account for 13% of loans and advances.

The Group restricts its exposure to credit losses by entering into master netting arrangements with counterparties with which it undertakes a significant volume of transactions. Master netting arrangements are primarily used to manage the risk of derivative transactions and off balance sheet exposures. Balance Sheet assets and liabilities are usually settled on a gross basis.

The credit risk associated with favourable contracts is reduced by a master netting arrangement. The potential offset available to the Group under these arrangements is set out in Note 44 Offsetting of Financial Assets and Financial Liabilities.

Derivative financial instruments expose the Group to credit risk where there is a positive current fair value. In the case of credit derivatives, the Group is also exposed to or protected from the risk of default of the underlying entity referenced by the derivative. For further information regarding derivatives see Note 10.

The Group also nets its credit exposure through the operation of certain corporate facilities that allow on balance sheet netting for credit management purposes. On balance sheet netting reduced the credit risk of the Group by approximately \$20.0 billion as at 30 June 2014 (2013: \$16.7 billion).

#### **Distribution of Financial Assets by Credit Classification**

When doubt arises as to the collectability of a credit facility, the financial instrument is classified and reported as impaired. Provisions for impairment are raised where there is objective evidence of impairment and for an amount adequate to cover assessed credit related losses. The Group regularly reviews its financial assets and monitors adherence to contractual terms. Credit risk-rated portfolios are assessed, at least at each Balance Sheet date, to determine whether the financial asset or portfolio of assets is impaired.

## **Distribution of Financial Instruments by Credit Quality**

						Group 2014
	<b>Neither Past</b>	Past due		Tota	al Provisions	
	Due nor Impaired \$M	nor but not Impa	Impaired	for	Impairment	
		Impaired	Assets	Gross	Losses	Net
		\$M	\$M	\$M	\$M	\$M
Cash and liquid assets	26,409	-	-	26,409	-	26,409
Receivables due from other financial institutions	8,065	-	-	8,065	-	8,065
Assets at fair value through Income Statement:						
Trading	21,459	-	-	21,459	-	21,459
Insurance	15,142	-	-	15,142	-	15,142
Other	760	-	-	760	-	760
Derivative assets	29,213	-	34	29,247	-	29,247
Available-for-sale investments	66,137	-	-	66,137	-	66,137
Loans, bills discounted and other receivables:						
Australia	511,154	12,665	2,619	526,438	(3,599)	522,839
Overseas	73,188	2,923	551	76,662	(267)	76,395
Bank acceptances	5,027	-	-	5,027	-	5,027
Credit related commitments	165,769	-	163	165,932	(40)	165,892
Total	922,323	15,588	3,367	941,278	(3,906)	937,372

						Group 2013
	<b>Neither Past</b>	Past Due		Tota	al Provisions	
	Due nor	but not	Impaired	foi	<sup>.</sup> Impairment	
	Impaired <sup>(1)</sup>	Impaired <sup>(1)</sup>	Assets	Gross	Losses	Net
	\$M	\$M	\$M	\$M	\$M	\$M
Cash and liquid assets	20,634	-	-	20,634	-	20,634
Receivables due from other financial institutions	7,744	-	-	7,744	-	7,744
Assets at fair value through Income Statement:						
Trading	19,617	-	-	19,617	-	19,617
Insurance	14,359	-	-	14,359	-	14,359
Other	907	-	-	907	-	907
Derivative assets	45,337	-	3	45,340	-	45,340
Available-for-sale investments	59,601	-	-	59,601	-	59,601
Loans, bills discounted and other receivables:						
Australia	480,575	13,170	3,539	497,284	(4,198)	493,086
Overseas	63,010	2,017	447	65,474	(257)	65,217
Bank acceptances	6,063	-	-	6,063	-	6,063
Credit related commitments	152,535	-	341	152,876	(31)	152,845
Total	870,382	15,187	4,330	889,899	(4,486)	885,413

Bank

Bank

						2044	
	Neither Past	Past Due Total			al Provisions	2014	
	Due nor	but not	Impaired	for	Impairment		
	Impaired	Impaired	Assets	Gross	Losses	Net	
	\$M	\$M	\$M	\$M	\$M	\$M	
Cash and liquid assets	24,108	-	-	24,108	-	24,108	
Receivables due from other financial institutions	7,457	-	-	7,457	-	7,457	
Assets at fair value through Income Statement:							
Trading	20,572	-	-	20,572	-	20,572	
Insurance	-	-	-	-	-	-	
Other	561	-	-	561	-	561	
Derivative assets	29,582	-	33	29,615	-	29,615	
Available-for-sale investments	131,577	-	-	131,577	-	131,577	
Loans, bills discounted and other receivables:							
Australia	507,950	12,658	2,576	523,184	(3,563)	519,621	
Overseas	16,622	21	233	16,876	(71)	16,805	
Bank acceptances	4,984	-	-	4,984	-	4,984	
Shares in and loans to controlled entities	64,086	-	-	64,086	-	64,086	
Credit related commitments	153,226	-	157	153,383	(40)	153,343	
Total	960,725	12,679	2,999	976,403	(3,674)	972,729	

						2013	
	<b>Neither Past</b>	Past Due		Tota	al Provisions		
	Due nor	but not	t Impaired	for	for Impairment		
	Impaired <sup>(1)</sup>	Impaired <sup>(1)</sup>	Assets	Gross	Losses	Net	
	\$M	\$M	\$M	\$M	\$M	\$M	
Cash and liquid assets	18,030	-	-	18,030	-	18,030	
Receivables due from other financial institutions	6,998	-	-	6,998	-	6,998	
Assets at fair value through Income Statement:							
Trading	18,398	-	-	18,398	-	18,398	
Insurance	-	-	-	-	-	-	
Other	718	-	-	718	-	718	
Derivative assets	45,200	-	3	45,203	-	45,203	
Available-for-sale investments	125,941	-	-	125,941	-	125,941	
Loans, bills discounted and other receivables:							
Australia	477,823	13,150	3,495	494,468	(4,168)	490,300	
Overseas	13,278	8	98	13,384	(45)	13,339	
Bank acceptances	6,059	-	-	6,059	-	6,059	
Shares in and loans to controlled entities	63,017	-	-	63,017	-	63,017	
Credit related commitments	141,896	-	339	142,235	(31)	142,204	
Total	917,358	13,158	3,935	934,451	(4,244)	930,207	

(1) Comparative information has been restated to conform to presentation in the current period.

Financial Assets Assessed as Impaired

						Group
			2014			2013
	Gross	<b>Total Provisions</b>	Net	Gross	<b>Total Provisions</b>	Net
	Impaired	for Impaired	Impaired	Impaired	for Impaired	Impaired
	Assets \$M	Assets (1)	Assets	Assets	Assets (1)	Assets
		\$M	\$M	\$M	\$M	\$M
Australia						
Home loans	755	(151)	604	946	(182)	764
Other personal	261	(145)	116	255	(142)	113
Asset financing	85	(30)	55	58	(23)	35
Other commercial and industrial	1,630	(840)	790	2,620	(1,345)	1,275
Financial assets assessed as impaired - Australia	2,731	(1,166)	1,565	3,879	(1,692)	2,187
Overseas						
Home loans	143	(11)	132	171	(17)	154
Other personal	11	(8)	3	9	(3)	6
Asset financing	2	-	2	4	-	4
Other commercial and industrial	480	(81)	399	267	(47)	220
Financial assets assessed as						
impaired - overseas	636	(100)	536	451	(67)	384
Total financial assets assessed as	0.007	(4.000)		4.000	(4.750)	0.574
impaired	3,367	(1,266)	2,101	4,330	(1,759)	2,571

			2014			Bank 2013
	Gross Impaired Assets	Total Provisions for Impaired Assets <sup>(1)</sup>	Net Impaired Assets	Gross Impaired Assets	Total Provisions for Impaired Assets <sup>(1)</sup>	Net Impaired Assets
	\$M	\$M	\$M	\$M	\$M	\$M
Australia						
Home loans	753	(151)	602	945	(182)	763
Other personal	261	(145)	116	255	(142)	113
Asset financing	85	(30)	55	56	(22)	34
Other commercial and industrial	1,589	(840)	749	2,578	(1,345)	1,233
Financial assets assessed as impaired - Australia	2,688	(1,166)	1,522	3,834	(1,691)	2,143
Overseas						
Home loans	1	-	1	-	-	-
Other personal	-	-	-	-	-	-
Asset financing	-	-	-	1	-	1
Other commercial and industrial	310	(52)	258	100	(22)	78
Financial assets assessed as impaired - overseas	311	(52)	259	101	(22)	79
Total financial assets assessed as impaired	2,999	(1,218)	1,781	3,935	(1,713)	2,222

(1) This includes individually assessed provisions, as well as collective provisions held for these portfolios.

## Distribution of Loans, Bills Discounted and Other Receivables by Impairment Status

The table below segregates the loans, bills discounted and other receivables into neither past due nor impaired, past due but not impaired and impaired. An asset is considered to be past due when any payment under the contractual terms has been missed. The amount included as past due is the entire contractual balance, rather than the overdue portion.

The split in the tables below does not reflect the basis by which the Group manages credit risk.

		Group				
	2014	2013	2014	2013		
Distribution of loans by credit quality	\$M	<b>\$M</b> <sup>(1)</sup>	\$M	\$M <sup>(1)</sup>		
Gross loans						
Australia						
Neither past due nor impaired	511,154	480,575	507,950	477,823		
Past due but not impaired	12,665	13,170	12,658	13,150		
Impaired	2,619	3,539	2,576	3,495		
Total Australia	526,438	497,284	523,184	494,468		
Overseas						
Neither past due nor impaired	73,188	63,010	16,622	13,278		
Past due but not impaired	2,923	2,017	21	8		
Impaired	551	447	233	98		
Total overseas	76,662	65,474	16,876	13,384		
Total gross loans	603,100	562,758	540,060	507,852		

(1) Comparative information has been restated to conform to presentation in the current year.

#### Credit Quality of Loans, Bills Discounted and Other Financial Assets which were Neither Past Due nor Impaired

For the analysis below, financial assets that are neither past due nor impaired have been segmented into investment, pass and weak classifications. This segmentation of loans in retail and risk-rated portfolios is based on the mapping of a customer's internally assessed PD to Standard and Poor's ratings, reflecting a client's ability to meet their credit obligations. In particular, retail PD pools have been aligned to the Group's PD grades which are consistent with rating agency views of credit quality segmentation. Investment grade is representative of lower assessed default probabilities with other classifications reflecting progressively higher default risk. No consideration is given to LGD, the impact of any recoveries or the potential benefit of mortgage insurance.

Segmentation of financial assets other than loans is based on external credit ratings of the counterparties and issuers of financial instruments held by the Group and the Bank.

					Group 2014
	Home	Other	Asset	Other Commercial	
	Loans	Personal	Financing	and Industrial	Total \$M
Credit grading	\$M	\$M	\$M	\$M	
Australia					
Investment	236,487	4,367	597	86,674	328,125
Pass	104,144	13,647	7,060	43,557	168,408
Weak	9,110	3,845	218	1,448	14,621
Total Australia	349,741	21,859	7,875	131,679	511,154
Overseas (1)					
Investment	11,819	-	12	23,802	35,633
Pass	24,979	738	300	11,146	37,163
Weak	264	-	1	127	392
Total overseas	37,062	738	313	35,075	73,188
Total loans which were neither past due nor impaired	386,803	22,597	8,188	166,754	584,342

(1) For New Zealand Housing Loans, PDs reflect Reserve Bank of New Zealand requirements resulting in higher PDs on average and lower grading.

Credit Quality of Loans, Bills Discounted and Other Financial Assets which were Neither Past Due nor Impaired (continued)

					Group 2013
				Other	
	Home	Other	Asset	Commercial	
	Loans	Personal	Financing	and Industrial	Total
Credit grading <sup>(1)</sup>	\$M	\$M	\$M	\$M	\$M
Australia					
Investment	224,531	3,582	712	81,617	310,442
Pass	93,671	13,490	7,447	41,058	155,666
Weak	8,575	3,547	98	2,247	14,467
Total Australia	326,777	20,619	8,257	124,922	480,575
Overseas <sup>(2)</sup>					
Investment	8,129	-	10	19,682	27,821
Pass	24,365	644	240	8,982	34,231
Weak	590	-	-	368	958
Total overseas	33,084	644	250	29,032	63,010
Total loans which were neither past due nor impaired	359,861	21,263	8,507	153,954	543,585

(1) Comparative information has been restated to conform to presentation in the current year.

(2) For New Zealand Housing Loans, PDs reflect Reserve Bank of New Zealand requirements resulting in higher PDs on average and lower grading.

					Bank 2014
	Home Loans	Other Personal	Asset Financing	Other Commercial and Industrial	Total
Credit grading	\$M	\$M	Financing \$M	and industrial \$M	sm
Australia					
Investment	236,276	4,366	549	85,772	326,963
Pass	102,495	13,647	7,010	43,277	166,429
Weak	9,103	3,845	217	1,393	14,558
Total Australia	347,874	21,858	7,776	130,442	507,950
Overseas					
Investment	158	-	1	14,645	14,804
Pass	305	13	3	1,497	1,818
Weak	-	-	-	-	-
Total overseas	463	13	4	16,142	16,622
Total loans which were neither past due nor impaired	348,337	21,871	7,780	146,584	524,572

					2013
				Other	
	Home	Other	Asset	Commercial	
	Loans	Personal	Financing	and Industrial	Total
Credit grading <sup>(1)</sup>	\$M	\$M	\$M	\$M	\$M
Australia					
Investment	224,244	3,581	659	80,679	309,163
Pass	92,888	13,490	7,324	40,603	154,305
Weak	8,563	3,547	94	2,151	14,355
Total Australia	325,695	20,618	8,077	123,433	477,823
Overseas					
Investment	188	-	1	11,469	11,658
Pass	258	13	1	1,272	1,544
Weak	3	-	-	73	76
Total overseas	449	13	2	12,814	13,278
Total loans which were neither past due nor impaired	326,144	20,631	8,079	136,247	491,101

(1) Comparative information has been restated to conform to presentation in the current year.

Bank

## Other Financial Assets which were Neither Past Due nor Impaired

The majority of all other financial assets of the Group and the Bank that were neither past due nor impaired as of 30 June 2014 and 30 June 2013 were of investment grade.

Age Analysis of Loans, Bills Discounted and Other Receivables that are Past Due but Not Impaired

For the purposes of this analysis an asset is considered to be past due when any payment under the contractual terms has been missed.

Past due loans are not classified as impaired if no loss to the Group is expected or if the loans are unsecured consumer loans and less than 90 days past due.

					Group 2014
	Home	Other	Asset	Other Commercial	
	Loans	Personal <sup>(1)</sup>	Financing	and Industrial	Total
Loans which were past due but not impaired	\$M	\$M	\$M	\$M	\$M
Australia					
Past due 1 - 29 days	5,639	622	66	797	7,124
Past due 30 - 59 days	1,731	185	39	255	2,210
Past due 60 - 89 days	830	111	11	147	1,099
Past due 90 - 179 days	860	-	-	274	1,134
Past due 180 days or more	676	10	-	412	1,098
Total Australia	9,736	928	116	1,885	12,665
Overseas					
Past due 1 - 29 days	1,829	253	9	285	2,376
Past due 30 - 59 days	254	39	2	10	305
Past due 60 - 89 days	95	22	1	3	121
Past due 90 - 179 days	57	15	1	5	78
Past due 180 days or more	27	7	-	9	43
Total overseas	2,262	336	13	312	2,923
Total loans which were past due but not impaired	11,998	1,264	129	2,197	15,588

					Group 2013
				Other	
	Home	Other	Asset	Commercial	
	Loans <sup>(2)</sup>	Personal <sup>(1)</sup>	Financing	and Industrial	Total
Loans which were past due but not impaired	\$M	\$M	\$M	\$M	\$M
Australia					
Past due 1 - 29 days	5,999	620	62	948	7,629
Past due 30 - 59 days	1,754	178	26	229	2,187
Past due 60 - 89 days	896	109	10	247	1,262
Past due 90 - 179 days	891	-	1	151	1,043
Past due 180 days or more	781	15	-	253	1,049
Total Australia	10,321	922	99	1,828	13,170
Overseas					
Past due 1 - 29 days	1,195	149	15	193	1,552
Past due 30 - 59 days	212	38	3	6	259
Past due 60 - 89 days	65	11	1	6	83
Past due 90 - 179 days	58	5	2	3	68
Past due 180 days or more	30	5	-	20	55
Total overseas	1,560	208	21	228	2,017
Total loans which were past due but not impaired	11,881	1,130	120	2,056	15,187

Group

(1) Included in these balances are credit card facilities and other unsecured portfolio managed facilities up to 90 days past due. At 90 days past due, the loans are classified as impaired.

(2) Certain comparative information has been restated to conform to presentation in the current year.

Age Analysis of Loans, Bills Discounted and Other Receivables that are Past Due but Not Impaired (continued)

					Bank 2014
				Other	
	Home	Other	Asset	Commercial	
	Loans	Personal <sup>(1)</sup>	Financing	and Industrial	Total
Loans which were past due but not impaired	\$M	\$M	\$M	\$M	\$M
Australia					
Past due 1 - 29 days	5,635	622	66	797	7,120
Past due 30 - 59 days	1,729	185	39	255	2,208
Past due 60 - 89 days	829	111	10	147	1,097
Past due 90 - 179 days	860	-	-	274	1,134
Past due 180 days or more	676	10	-	413	1,099
Total Australia	9,729	928	115	1,886	12,658
Overseas					
Past due 1 - 29 days	15	-	-	3	18
Past due 30 - 59 days	1	-	-	-	1
Past due 60 - 89 days	-	-	-	-	-
Past due 90 - 179 days	1	-	-	-	1
Past due 180 days or more	1	-	-	-	1
Total overseas	18	-	-	3	21
Total loans which were past due but not impaired	9,747	928	115	1,889	12,679

					2013
				Other	
	Home	Other	Asset	Commercial	
	Loans (2)	Personal <sup>(1)</sup>	Financing	and Industrial	Total
Loans which were past due but not impaired	\$M	\$M	\$M	\$M	\$M
Australia					
Past due 1 - 29 days	5,992	620	59	948	7,619
Past due 30 - 59 days	1,753	178	25	229	2,185
Past due 60 - 89 days	895	109	7	247	1,258
Past due 90 - 179 days	889	-	-	151	1,040
Past due 180 days or more	780	15	-	253	1,048
Total Australia	10,309	922	91	1,828	13,150
Overseas					
Past due 1 - 29 days	4	-	-	-	4
Past due 30 - 59 days	2	-	-	-	2
Past due 60 - 89 days	-	-	-	-	-
Past due 90 - 179 days	2	-	-	-	2
Past due 180 days or more	-	-	-	-	-
Total overseas	8	-	-	-	8
Total loans which were past due but not impaired	10,317	922	91	1,828	13,158

(1) Included in these balances are credit card facilities and other unsecured portfolio managed facilities up to 90 days past due. At 90 days past due, the loans are classified as impaired.

(2) Certain comparative information has been restated to conform to presentation in the current year.

Bank

## **Impaired Assets by Classification**

Assets in credit risk rated portfolios and home loan portfolios are assessed for objective evidence that the financial asset is impaired. Impaired assets in the unsecured retail segment are those facilities that are past due 90 days or more. Impaired assets are split into the following categories:

- Non-Performing Facilities;
- Restructured Facilities; and
- Unsecured retail products 90 days or more past due.

Non-performing facilities are facilities against which an individually assessed provision for impairment has been raised and facilities where loss of principal or interest is anticipated.

Restructured facilities are facilities where the original contractual terms have been modified to non-commercial terms due to financial difficulties of the borrower. Interest on these facilities is taken to the Income Statement. Failure to comply fully with the modified terms will result in immediate reclassification to non-performing.

Unsecured retail products 90 days or more past due are credit cards, personal loans and other unsecured retail products which are 90 days or more past due. These loans are collectively provided for.

The Group does not manage credit risk based solely on arrears categorisation, but also uses credit risk rating principles as described earlier in this note.

					Group
	2014	2013	2012	2011	2010
	\$M	\$M	\$M	\$M	\$M
Australia					
Non-Performing assets:					
Gross balances	2,134	3,316	3,966	4,592	4,633
Less individual provisions for impairment	(1,035)	(1,564)	(1,920)	(2,031)	(1,915)
Net non-performing assets	1,099	1,752	2,046	2,561	2,718
Restructured assets:					
Gross balances	361	346	93	38	78
Less individual provisions for impairment	-	-	-	-	-
Net restructured assets	361	346	93	38	78
Unsecured retail products 90 days or more past due:					
Gross balances	236	217	204	202	205
Less provisions for impairment <sup>(1)</sup>	(131)	(128)	(120)	(109)	(107)
Unsecured retail products 90 days or more past due	105	89	84	93	98
Net Australia impaired assets	1,565	2,187	2,223	2,692	2,894
Overseas					
Non-Performing assets:					
Gross balances	377	356	344	467	317
Less individual provisions for impairment	(92)	(64)	(88)	(94)	(77)
Net non-performing assets	285	292	256	373	240
Restructured assets:					
Gross balances	248	87	70	189	169
Less individual provisions for impairment	-	-	-	-	-
Net restructured assets	248	87	70	189	169
Unsecured retail products 90 days or more past due:					
Gross balances	11	8	10	14	17
Less provisions for impairment <sup>(1)</sup>	(8)	(3)	(3)	(3)	(3)
Unsecured retail products 90 days or more past due	3	5	7	11	14
Net overseas impaired assets	536	384	333	573	423
Total net impaired assets	2,101	2,571	2,556	3,265	3,317

(1) Collective provisions are held for these portfolios.

Impaired Assets by Size

						Group
	Australia	Overseas	Total	Australia	Overseas	Total
	2014	2014	2014	2013	2013	2013
Impaired assets by size	\$M	\$M	\$M	\$M	\$M	\$M
Less than \$1 million	1,203	160	1,363	1,359	185	1,544
\$1 million to \$10 million	902	125	1,027	1,159	146	1,305
Greater than \$10 million	626	351	977	1,361	120	1,481
Total	2,731	636	3,367	3,879	451	4,330

## **Movement in Impaired Assets**

					Group
	2014	2013	2012	2011	2010
Movement in gross impaired assets	\$M	\$M	\$M	\$M	\$M
Gross impaired assets - opening balance	4,330	4,687	5,502	5,419	4,210
New and increased	2,393	3,016	3,389	4,156	5,455
Balances written off	(1,697)	(1,774)	(1,687)	(1,798)	(1,904)
Returned to performing or repaid	(2,303)	(2,165)	(3,040)	(2,740)	(2,545)
Portfolio managed - new/increased/return to performing/repaid (1)	644	566	523	465	203
Gross impaired assets - closing balance	3,367	4,330	4,687	5,502	5,419

(1) 2010 represents the balance of unsecured retail products 90 days or more past due.

## Impaired Loans by Industry and Status

							Group 2014
	Loans	Gross Impaired Loans	Total Provisions for Impaired Assets	Net Impaired Loans	Write-offs	Recoveries	Net Write-offs
Industry	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Australia							
Sovereign	5,920	-	-	-	-	-	-
Agriculture	5,864	326	(123)	203	138	-	138
Bank and other financial	10,179	73	(68)	5	122	(6)	116
Home loans	360,218	743	(151)	592	113	(4)	109
Construction	2,679	42	(29)	13	52	-	52
Other personal	23,047	260	(145)	115	677	(106)	571
Asset financing	8,078	85	(30)	55	37	(5)	32
Other commercial and industrial	110,453	1,090	(620)	470	568	(27)	541
Total Australia	526,438	2,619	(1,166)	1,453	1,707	(148)	1,559
Overseas							
Sovereign	12,309	-	-	-	-	-	-
Agriculture	7,389	72	(3)	69	3	(3)	-
Bank and other financial	5,486	30	(15)	15	-	(3)	(3)
Home loans	39,467	143	(11)	132	13	(1)	12
Construction	378	5	(1)	4	-	-	-
Other personal	1,085	11	(8)	3	30	(8)	22
Asset financing	327	2	-	2	-	-	-
Other commercial and industrial	10,221	288	(62)	226	60	(2)	58
Total overseas	76,662	551	(100)	451	106	(17)	89
Gross balances	603,100	3,170	(1,266)	1,904	1,813	(165)	1,648

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Impaired Loans by Industry and Status (continued)

							Group 2013
		Gross	<b>Total Provisions</b>	Net			
		Impaired	for Impaired	Impaired			Net
	Loans	Loans	Assets	Loans	Write-offs	Recoveries	Write-offs
Industry	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Australia							
Sovereign	1,971	-	-	-	-	-	-
Agriculture	5,971	398	(168)	230	30	-	30
Bank and other financial	7,929	300	(217)	83	79	(8)	71
Home Loans	338,023	924	(182)	742	217	(4)	213
Construction	2,634	110	(89)	21	139	-	139
Other personal	21,796	255	(142)	113	622	(113)	509
Asset financing	8,414	58	(23)	35	25	(6)	19
Other commercial and industrial	110,545	1,494	(871)	623	686	(13)	673
Total Australia	497,283	3,539	(1,692)	1,847	1,798	(144)	1,654
Overseas							
Sovereign	9,670	-	-	-	-	-	-
Agriculture	6,480	142	(16)	126	4	-	4
Bank and other financial	7,029	36	(5)	31	10	(1)	9
Home Loans	34,817	171	(17)	154	21	(1)	20
Construction	301	4	-	4	-	-	-
Other personal	863	9	(3)	6	25	(8)	17
Asset financing	274	4	-	4	-	-	-
Other commercial and industrial	6,041	81	(26)	55	31	-	31
Total overseas	65,475	447	(67)	380	91	(10)	81
Gross balances	562,758	3,986	(1,759)	2,227	1,889	(154)	1,735

# Collateral held against Loans, Bills Discounted and Other Receivables

					Group 2014
				Other	
	Home Loans	Other Personal	Asset Financing	Commercial and Industrial	Total
Maximum exposure (\$M)	399,685	24,132	8,405	170,877	603,100
Collateral classification:					
Secured (%)	99. 3	14. 3	99. 0	43. 2	80. 0
Partially secured (%)	0. 7	-	1. 0	13. 5	4.3
Unsecured (%)	-	85. 7	-	43. 3	15.7

					2013
				Other	
	Home	Other	Asset	Commercial	
	Loans	Personal	Financing	and Industrial	Total
Maximum exposure (\$M)	372,840	22,659	8,688	158,571	562,758
Collateral classification:					
Secured (%)	99. 1	15. 0	99. 3	44.6	80.4
Partially secured (%)	0. 9	-	0. 7	14.5	4.7
Unsecured (%)	-	85. 0	-	40. 9	14.9

Group

Collateral held against Loans, Bills Discounted and Other Receivables (continued)

					Bank 2014
	Home Loans	Other Personal	Asset Financing	Other Commercial and Industrial	Total
Maximum exposure (\$M)	358,824	23,060	7,979	150,197	540,060
Collateral classification:					
Secured (%)	99. 2	14. 8	98. 9	42. 1	79. 8
Partially secured (%)	0. 8	-	1.1	12. 8	4. 1
Unsecured (%)	-	85. 2	-	45. 1	16. 1
					Bank
					2013
				Other	
	Home	Other	Asset	Commercial	
	Loans	Personal	Financing	and Industrial	Total
Maximum exposure (\$M)	337,384	21,808	8,227	140,433	507,852
Collateral classification:					
Secured (%)	99. 1	15.4	99. 2	44.5	80. 5
Partially secured (%)	0. 9	-	0.8	13. 7	4.4
Unsecured (%)	-	84. 6	-	41.8	15. 1

A facility is determined to be secured where the ratio of the exposure to that facility to the estimated value of the collateral (adjusted for lending margins) is less than or equal to 100%. A facility is deemed to be partially secured when this ratio exceeds 100% but not more than 250%, and unsecured when either no security is held, (e.g. can include credit cards, personal loans, and exposures to highly rated corporate entities), or where the secured loan to estimated value of collateral exceeds 250%.

## Home Loans

All home loans are secured by fixed charges over borrowers' residential properties, other properties (including commercial and broad acre), or cash (usually in the form of a charge over a deposit). Further, with the exception of some relatively small portfolios, for loans with a Loan to Valuation (LVR) of higher than 80% either a Low Deposit Premium is levied, or Lenders Mortgage Insurance (LMI) is taken out to cover 100% of the principal amount at default plus interest.

## Personal Lending

Personal lending (such as credit cards), is predominantly unsecured.

## Asset Finance

The Group leases assets to corporate and retail clients. When the title to the underlying assets are held by the Group as collateral, the balance is deemed fully secured. In other instances, a client's facilities may be secured by collateral valued at less than the carrying amount of credit exposure. These facilities are deemed partially secured or unsecured.

## Other Commercial and Industrial Lending

The Group's main collateral types for other commercial and industrial lending consists of secured rights over specified assets of the borrower in the form of: commercial property; land rights; cash (usually in the form of a charge over a deposit); guarantees by company directors supporting commercial lending; a charge over a company's assets (including debtors, stock and work in progress); or a charge over stock or scrip. In other instances, a client's facilities may be secured by collateral with value less than the carrying amount of the credit exposure. These facilities are deemed partially secured or unsecured.

## **Note 35 Market Risk**

## **Market Risk**

Market risk is the potential of an adverse impact on the Group's earnings from changes in interest rates, foreign exchange rates, commodity and equity prices, credit spreads, and the resale value of assets underlying operating leases at maturity (lease residual value risk).

The Group makes a distinction between Traded and Nontraded market risks for the purposes of risk management, measurement and reporting. Traded market risks principally arise from the Group's trading book activities within the Institutional Banking and Markets business and ASB.

The predominant Non-traded market risk is interest rate risk that arises from banking book activities. Other Non-traded market risks are Non-traded equity risk, market risk arising from the insurance business, structural foreign exchange risk and lease residual value risk.

The Group's assessment of regulatory capital required under the Basel II and Basel III framework is discussed in Note 27.

## **Market Risk Measurement**

The Group uses Value-at-Risk (VaR) as one of the measures of Traded and Non-traded market risk. VaR measures potential loss using historically observed market volatility and correlation between different markets. The VaR measured for Traded market risk uses two years of daily movements in market rates. The VaR measure for Non-traded Banking Book market risk uses six years of daily movement in market rates.

VaR is modelled at a 97.5% confidence level over a 1 day holding period for trading book positions. A 20 day holding period is used for interest rate risk in the banking book (IRRBB), insurance business market risk and Non-traded equity risk.

Stressed VaR is calculated for Traded market risk using the same methodology as the regular Traded market risk VaR except that the historical data is taken from a one year observation period of significant market volatility as seen during the Global Financial Crisis (GFC).

VaR is driven by actual historical observations and is not an estimate of the maximum loss that the Group could experience from an extreme market event. As a result of this limitation, management also uses stress testing to measure the potential for economic loss at confidence levels significantly higher than 97.5%. Management then uses the results in its decisions to manage the economic impact of market risk positions.

The stress events considered for market risk are extreme but plausible market movements, and have been back-tested against moves seen during 2008 and 2009 at the height of the GFC. The results are reported to the Board Risk Committee and the Group's Asset and Liability Committee (ALCO) on a regular basis. Stress tests also include a range of forward looking macro scenario stresses.

The following table provides a summary of VaR, across the Group, for those market risk types where it is appropriate to use this measure.

Total Market Risk VaR (1 day 97.5% confidence)	Average <sup>(1)</sup> June 2014 \$M	As at June 2014 \$M	Average <sup>(1)</sup> June 2013 \$M	As at June 2013 \$M
Traded Market Risk Non-Traded Interest Rate	11.0	7.8	9. 1 15. 3	11. 6 9. 0
Risk <sup>(2)</sup> Non-Traded Equity Risk <sup>(2)</sup> Non-Traded Insurance	20.3	19. 0 15. 6	15. 3 22. 4	9.0 25.0
Market Risk (2)	5. 8	4.7	7.5	6.9

(1) Average VaR calculated for each twelve month period.

(2) The risk of these exposures has been represented in this table using a one day holding period. In practice however, these 'non-traded' exposures are managed to a longer holding period.

## **Traded Market Risk**

The Group trades and distributes financial markets products and provides risk management services to customers on a global basis.

The objectives of the Group's financial markets activities are to:

- Provide risk management capital markets products and services to customers;
- Efficiently assist in managing the Group's own market risks; and
- Conduct profitable market making within a controlled framework, to assist in the provision of products and services to customers.

The Group maintains access to markets by quoting bid and offer prices with other market makers and carries an inventory of treasury, capital market and risk management instruments, including a broad range of securities and derivatives.

The Group is a participant in all major markets across foreign exchange and interest rate products, debt, equity and commodities products as required to provide treasury, capital markets and risk management services to institutional, corporate, middle market and retail customers.

Income is earned from spreads achieved through market making and from warehousing market risk. Trading positions are valued at fair value and taken to profit and loss on a mark to market basis. Market liquidity risk is controlled by concentrating trading activity in highly liquid markets.

Trading assets at fair value through the Income Statement are shown in Note 9. Trading liabilities at fair value through the Income Statement are shown in Note 18. Note 2 details the income contribution of trading activities to the income of the Group.

The Group measures and manages Traded market risk through a combination of VaR and stress test limits, together with other key controls including permitted instruments, sensitivity limits and term restrictions. Thus Traded market risk is managed under a clearly defined risk appetite within the Market Risk Policy and limit structure approved by the Board Risk Committee of the Board. Risk is monitored by an independent Market Risk Management (MRM) function.

Credit Valuation Adjustment (CVA) is comparable to Traded market risk and is managed using a VaR and stress-testing framework. The Board Risk Committee and ALCO monitors CVA exposures with oversight by the independent risk function.

## Note 35 Market Risk (continued)

The Basel III framework has required a CVA regulatory capital charge since 1 January 2013.

The following table provides a summary of VaR for the trading book of the Group. The VaR for ASB is shown separately; all other data relates to the Group and is split by risk type.

Traded Market Risk VaR (1 day 97.5% confidence)	Average <sup>(1)</sup> June 2014 \$M	As at June 2014 \$M	Average <sup>(1)</sup> June 2013 \$M	As at June 2013 \$M
Interest rate risk	5.4	4.4	5.9	6. 1
Foreign exchange risk	1.4	0.8	1.0	1.0
Equities risk	1. 2	0.3	2. 1	0.4
Commodities risk	2. 3	0.7	1.0	0.9
Credit spread risk	1.8	2. 2	2.4	1.7
Diversification benefit	(6. 2)	(4. 7)	(7.4)	(5.4)
Total general market risk	5. 9	3. 7	5.0	4.7
Undiversified risk	4. 9	3. 9	3. 9	6.7
ASB Bank	0. 2	0. 2	0. 2	0. 2
Total	11. 0	7.8	9. 1	11.6

(1) Average VaR calculated for each twelve month period.

## **Non-Traded Market Risk**

Non-traded market risk activities are governed by the Group market risk framework approved by the Board Risk Committee. The Group market risk framework governs all the activities performed in relation to Non-traded market risk. Implementation of the policy, procedures and limits for the Group is the responsibility of the Group Executive undertaking activities with Non-traded market risk. The Group's Risk division performs risk measurement and monitoring activities of Non-traded market risk. Ownership and management responsibility for the Bank's domestic operations are assumed by Group Treasury. Management actions conventionally include hedging activities using a range of policy approved derivative instruments. Independent management of the Non-traded market risk activities of offshore banking subsidiaries is delegated to the CEO of each entity, with oversight by the local ALCO. Senior management oversight is provided by the Group's ALCO.

## Interest Rate Risk in the Banking Book

Interest rate risk is the current and prospective impact to the Group's financial condition due to adverse changes in interest rates to which the Group's Balance Sheet is exposed. Maturity transformation activities of the Group result in mismatched assets and liabilities positions which direct that the propensity, timing and quantum of interest rate movements have undesired outcomes over both the short term and long term. The Group's objective is to manage interest rate risk to achieve stable and sustainable net interest income in the long term.

The Group measures and manages the impact of interest rate risk in two ways:

#### (a) Next 12 months' earnings

Interest rate risk from an earnings perspective is the impact based on changes to the net interest income over the next 12 months.

The risk to net interest income over the next 12 months from changes in interest rates is measured on a monthly basis.

Earnings risk is measured through sensitivity analysis, which applies an instantaneous 100 basis point parallel shock in interest rates across the yield curve.

The prospective change to the net interest income is measured by using an Asset and Liability Management simulation model which incorporates both existing and anticipated new business in its assessment. The change in the Balance Sheet product mix, growth, funding and pricing strategies is incorporated. Assets and liabilities that reprice directly from observable market rates are measured based on the full extent of the rate shock that is applied.

Products that are priced based on Group administered or discretionary interest rates and that are impacted by customer behaviour are measured by taking into consideration the historic repricing strategy of the Group and repricing behaviours of customers. In addition to considering how the products have repriced in the past the expected change in price based on both the current and anticipated competitive market forces are also considered in the sensitivity analyses.

The figures in the following table represent the potential unfavourable change to the Group's net interest earnings during the year based on a 100 basis point parallel rate shock.

Net Interest Earnings at Risk		June 2014 \$M	June 2013 \$M
Average monthly exposure	AUD	90. 2	105. 1
	NZD	21. 0	9.5
High monthly exposure	AUD	134. 0	128.6
	NZD	29.6	16. 2
Low monthly exposure	AUD	43.6	59.3
	NZD	12. 3	4.3
As at balance date	AUD	117.4	59.3
	NZD	28. 4	12. 1

## (b) Economic Value

Interest rate risk from the economic value perspective is based on a 20 day 97.5% VaR measure.

Measuring the change in the economic value of equity is an assessment of the long term impact to the earnings potential of the Group present valued to the current date. The Group assesses the potential change in its economic value of equity through the application of the VaR methodology. A 20 day 97.5% VaR measure is used to capture the net economic value impact over the long term or total life of all Balance Sheet assets and liabilities to adverse changes in interest rates. The impact of customer prepayments on the contractual cash flows for fixed rate products is included in the calculation. Cash flows for discretionary priced products are behaviourally adjusted and repriced at the resultant profile.

The figures in the following table represent the net present value of the expected change in the Group's future earnings in all future periods for the remaining term of all existing assets and liabilities.

## Note 35 Market Risk (continued)

	Average <sup>(1)</sup> June	Average <sup>(1)</sup> June
Non-Traded Interest Rate VaR	2014	2013
(20 day 97.5% confidence) $^{\scriptscriptstyle (2)}$	\$M	\$M
AUD Interest rate risk	53. 1	68. 5
NZD Interest rate risk (3)	2. 0	3. 0

(1) Average VaR calculated for each twelve month period.

(2) VaR is only for entities that have material risk exposure.

(3) ASB data (expressed in NZD) is for the month-end date.

#### Non-Traded Equity Risk

The Group retains Non-traded equity risk through business activities in divisions including Institutional Banking and Markets, and Wealth Management. This activity is subject to governance arrangements approved by the Board Risk Committee, and is monitored within the Risk Management function.

A 20-day, 97.5% confidence VaR is used to measure the economic impact of adverse changes in value. The following table provides a summary of VaR for Non-traded equity.

	As at	As at
	June	June
Non-Traded Equity VaR	2014	2013
(20 day 97.5% confidence)	\$M	\$M
VaR	70. 0	112. 0

#### Market Risk in Insurance Businesses

Modest in the broader Group context, a significant component of Non-traded market risk activities result from the holding of assets related to the Life Insurance businesses. There are two main sources of market risk in these businesses: (i) market risk arising from guarantees made to policyholders; and (ii) market risk arising from the investment of Shareholders' capital.

A second order market risk also arises for the Group from assets held for investment linked policies. On this type of contract the policyholder takes the risk of falls in the market value of the assets. However, falls in market value also impact assets under management and reduce the fee income collected for this class of business.

#### Guarantees (to Policyholders)

All financial assets within the Life Insurance Statutory Funds directly support either the Group's life insurance or life investment contracts. Market risk arises for the Group on contracts where the liabilities to policyholders are guaranteed by the Group. The Group manages this risk by having an asset and liability management framework and monitoring the risk on a monthly basis.

However, for some contracts the ability to match asset characteristics with policy obligations is constrained by a number of factors such as the lack of investments that substantially align cash flows with the cash payments to be made to policyholders. This risk is managed through the use of hedging instruments.

#### Shareholders' Capital

A portion of financial assets held within the Insurance business, both within the Statutory Funds and in the Shareholder Funds of the Life Insurance company represents shareholder (Group) capital. Market risk also arises for the Group on the investment of this capital. Shareholders' funds in the Australian Life Insurance businesses are invested 91% in income assets (cash and fixed interest) and 9% in growth assets (shares and property) as at 30 June 2014.

A 20 day 97.5% VaR measure is used to capture the Nontraded market risk exposures.

Non-Traded VaR in Australian	Average <sup>(1)</sup> June	Average <sup>(1)</sup> June
Life Insurance Business	2014	2013
(20 day 97.5% confidence)	\$M	\$M
Shareholder funds <sup>(2)</sup>	18. 9	21.3
Guarantees (to Policyholders) (3)	15. 2	20. 0

(1) Average VaR calculated for each twelve month period.

(2) VaR in relation to the investment of shareholder funds.

(3) VaR in relation to product portfolios where the Group has guaranteed liability to policyholders.

Further information on the Insurance Businesses can be found in Note 29.

#### Structural Foreign Exchange Risk

Structural foreign exchange risk is the risk that movements in foreign exchange rates may have an adverse effect on the Group's Australian dollar earnings and economic value when the Group's foreign currency denominated earnings and capital are translated into Australian dollars. The Group's only material exposure to this risk arises from its New Zealand banking and insurance subsidiaries. This risk is managed in accordance with the following Board Risk Committee approved principles:

- Permanently deployed capital in a foreign jurisdiction is not hedged; and
- Forecast earnings from the Group's New Zealand banking and insurance subsidiaries are hedged.

The management of structural foreign exchange risk is regularly reported to the Group's ALCO.

### Lease Residual Value Risk

The Group takes lease residual value risk on assets such as industrial, mining, rail, aircraft, marine, technology, healthcare and other equipment. A lease residual value guarantee exposes the Group to the movement in second-hand asset prices. The lease residual value risk within the Group is controlled through a risk management framework approved by the Board Risk Committee. Supporting this framework is an internal Market Risk Standard document which has a risk limit framework which includes asset, geographic and maturity concentration limits and stress testing which is performed by the MRM function.

#### Commonwealth Bank Group Super Fund

The Commonwealth Bank Group Super Fund (the Fund) is the staff superannuation fund for the Group's Australian employees and former employees. Wealth Risk Management and Human Resources manage the risks of the Fund on behalf of the Group. Regular reporting is provided to senior management via the Group's ALCO and the Board Risk Committee on the status of the surplus, risk sensitivities and risk management options. For further information on the Fund, refer to Note 37.

# Note 36 Liquidity and Funding Risk

## **Overview**

The Group's liquidity and funding policies are designed to ensure it will meet its obligations as and when they fall due by ensuring it is able to borrow funds on an unsecured basis, has sufficient quality assets to borrow against on a secured basis, or has sufficient quality liquid assets to sell to raise immediate funds without adversely affecting the Group's net asset value.

The Group's liquidity policies are designed to ensure it maintains sufficient cash balances and liquid asset holdings to meet its obligations to customers, in both ordinary market conditions and during periods of extreme stress. These policies are intended to protect the value of the Group's operations across its Retail Banking Services, Business and Private Banking, Institutional Banking and Markets, Wealth Management, New Zealand, Bankwest, and overseas businesses, during periods of unfavourable market conditions.

The Group's funding policies are designed to achieve diversified sources of funding by product, term, maturity date, investor type, investor location, jurisdiction, currency and concentration, on a cost effective basis. This objective applies to the Group's wholesale and retail funding activities.

## Liquidity and Funding Risk Management Framework

The Group's liquidity and funding policies are approved by the Board and agreed with APRA. The Group has an Asset and Liability Committee (ALCO) whose charter includes reviewing the management of assets and liabilities, reviewing liquidity and funding policies and strategies, as well as regularly monitoring compliance with those policies across the Group. Group Treasury manages the Group's liquidity and funding positions in accordance with the Group's liquidity policies and has ultimate authority to execute liquidity decisions should the Group Contingent Funding Plan be evoked. Group Risk Management provides oversight of the Group's liquidity and funding risks, compliance with Group policies and manages the Group's relationship with prudential regulators.

Subsidiaries within the Colonial Group apply their own liquidity and funding strategies to address their specific needs. The Group's New Zealand banking subsidiary, ASB Bank, manages its own domestic liquidity and funding needs in accordance with its own liquidity policies and the policies of the Group. ASB's liquidity policy is also overseen by the Reserve Bank of New Zealand. The Group also has a relatively small banking subsidiary in Indonesia that manages its own liquidity and funding on a similar basis.

### Liquidity and Funding Policies and Management

The Group's liquidity and funding policies provide that:

- Balance Sheet assets that cannot be liquidated quickly are funded with deposits or term borrowings that meet minimum maturity requirements with appropriate liquidity buffers;
- Short and long term wholesale funding limits are established, reviewed regularly and monitored to ensure that they are met. The Group's market capacity is regularly assessed and used as a factor in funding strategies;

- At least a prescribed minimum level of assets are retained in highly liquid form;
- This level of liquid assets complies with crisis scenario assumptions related to "stressed" wholesale and retail market conditions; is adequate to meet known funding obligations over certain timeframes and are held to provide for the risk of the Group's committed but undrawn lending obligations;
- Liquid assets are held in Australian dollar and foreign currency denominated securities in accordance with expected requirements;
- The Group has three categories of liquid assets within its domestic liquid assets portfolio. The first includes cash, government and Australian semi-government bonds. The second includes negotiable certificates of deposit, bank bills, bank term securities, supranational bonds and Australian Residential Mortgage-backed Securities (RMBS), securities that meet certain Reserve Bank of Australia (RBA) requirements. The final is internal RMBS, being mortgages that have been securitised but retained by the Bank, that are repo-eligible with the RBA under a stress scenario; and
- Offshore branches and subsidiaries adhere to liquidity policies and hold appropriate foreign currency liquid assets as required. All securities are central bank repo-eligible under normal market conditions.

The Group's key funding tools include:

- Its consumer retail funding base, which includes a wide range of retail transaction accounts, savings accounts and term deposits for individual consumers;
- Its small business customer and institutional deposit base; and
- Its wholesale international and domestic funding programs which include its Australian dollar Negotiable Certificates of Deposit; Australian dollar bank bills; Asian Transferable Certificates of Deposit program; Australian, U.S. and Euro Commercial Paper programs; U.S. Extendible Notes programs; Australian dollar Domestic Debt Program; U.S.144a and 3a2 Medium Term Note Programs; Euro Medium Term Note Program, multi jurisdiction Covered Bond program, and its Medallion securitisation program.

The Group's key liquidity tools include:

- A liquidity management model similar to a "maturity ladder" or "liquidity gap analysis", that allows forecasting of liquidity needs on a daily basis;
- An additional liquidity management model that implements the agreed prudential liquidity policies. This model is calibrated with a series of "stress" liquidity crisis scenarios, incorporating both systemic and "name" crisis assumptions, such that the Group will have sufficient liquid assets available to ensure it meets all of its obligations as and when they fall due;
- Central bank repurchase agreement facilities provide the Group with the ability to borrow funds on a secured basis, even when normal funding markets are unavailable; and
- A robust Contingent Funding Plan is in place and regularly tested so that it can be evoked in case of need due to a liquidity event.

## Note 36 Liquidity and Funding Risk (continued)

## **Recent Market Environment**

In January 2014, APRA issued revised prudential standard APS210 to implement the Basel III liquidity reforms in Australia. APS210 requires ADIs to maintain a ratio of high quality liquid assets to projected 30 day cash outflows (Liquidity Coverage Ratio or LCR) of at least 100%. In addition, the standard requires ADIs to calculate "going concern" and "stress" funding and liquidity metrics. LCR compliance is required from 1 January 2015 until which time the Group is subject to the existing "name crisis".

The Group's wholesale funding costs generally improved over the course of the financial year as high levels of global liquidity and a generally improved economic global outlook combined to lower credit spreads in domestic and international debt capital markets. The Group has managed its debt portfolio to avoid concentrations such as dependence on single sources of funding, by type or by investor, and continues to maintain a diversified funding base and significant funding capacity in the domestic and global unsecured and secured debt markets.

Details of the Group's regulatory capital position and capital management activities are disclosed in Note 27.

## **Maturity Analysis of Monetary Liabilities**

Amounts shown in the tables below are based on contractual undiscounted cash flows for the remaining contractual maturities.

							Group
		0 to 3	3 to 12	Ma 1 to 5	over 5	iod as at 30 J Not	lune 2014
	At Call	Months	Months	Years	Years	Specified	Total
	SM	\$M	\$M	\$M	SM	SM	\$M
Monetary liabilities		•		•	•	•	
Deposits and other public borrowings <sup>(1)</sup>	259,411	138,127	80,473	23,912	584	-	502,507
Payables due to other financial institutions	6,816	16,488	1,358	345	-	-	25,007
Liabilities at fair value through Income Statement	-	3,171	410	2,971	2,243	-	8,795
Derivative financial instruments:		,		,	,		,
Held for trading	-	19,605	-	-	-	-	19,605
Held for hedging purposes (net-settled)	-	130	186	1,512	2,461	-	4,289
Held for hedging purposes (gross-settled):							
Outflows	-	447	8,552	36,502	9,872	-	55,373
Inflows	-	(333)	(8,130)	(34,180)	(9,300)	-	(51,943)
Bank acceptances	-	5,017	10	-	-	-	5,027
Insurance policy liabilities	-	-	-	-	-	13,166	13,166
Debt issues and loan capital	-	15,527	44,519	74,146	35,154	-	169,346
Managed funds units on issue	-	-	-	-	-	1,214	1,214
Other monetary liabilities	881	4,624	1,248	370	-	42	7,165
Total monetary liabilities	267,108	202,803	128,626	105,578	41,014	14,422	759,551
Guarantees <sup>(2)</sup>	-	6,121	-	-	-	-	6,121
Loan commitments <sup>(2)</sup>	-	151,135	-	-	-	-	151,135
Other commitments <sup>(2)</sup>	-	8,676	-	-	-	-	8,676
Total off balance sheet items	-	165,932	-	-	-	-	165,932
Total monetary liabilities and off balance sheet			400.000	405 570			
items	267,108	368,735	128,626	105,578	41,014	14,422	925,483

(1) Includes deposits that are contractually at call, customer savings and cheque accounts. Historical experience is that such accounts provide a stable source of long term funding for the Group.

(2) All off balance sheet items are included in the 0 to 3 month maturity band to reflect their earliest possible maturity.

# Note 36 Liquidity and Funding Risk (continued)

Maturity Analysis of Monetary Liabilities (continued)

							Group
		0 to 3	3 to 12	Ma 1 to 5	over 5	iod as at 30 J Not	lune 2013
	At Call	Months	Months	Years	Years	Specified	Total
	\$M	\$M	\$M	\$M	\$M	SM	\$M
Monetary liabilities							
Deposits and other public borrowings <sup>(1)</sup>	222,387	147,939	69,453	23,748	432	-	463,959
Payables due to other financial institutions	9,304	13,747	2,489	437	-	-	25,977
Liabilities at fair value through Income Statement	-	3,613	2,524	1,808	1,356	-	9,301
Derivative financial instruments:							
Held for trading	-	30,138	-	-	-	-	30,138
Held for hedging purposes (net-settled)	-	102	186	1,653	2,142	-	4,083
Held for hedging purposes (gross-settled):							
Outflows	-	301	10,846	25,709	13,958	-	50,814
Inflows	-	(277)	(9,467)	(24,016)	(13,323)	-	(47,083)
Bank acceptances	-	6,061	2	-	-	-	6,063
Insurance policy liabilities	-	-	-	-	-	13,004	13,004
Debt issues and loan capital	-	17,375	41,063	67,397	33,777	-	159,612
Managed funds units on issue	-	-	-	-	-	891	891
Other monetary liabilities	868	4,079	1,944	309	-	101	7,301
Total monetary liabilities	232,559	223,078	119,040	97,045	38,342	13,996	724,060
Guarantees <sup>(2)</sup>	-	5,696	-	-	-	-	5,696
Loan commitments <sup>(2)</sup>	-	139,964	-	-	-	-	139,964
Other commitments <sup>(2)</sup>	-	7,216	-	-	-	-	7,216
Total off balance sheet items	-	152,876	-	-	-	-	152,876
Total monetary liabilities and off balance sheet							
items	232,559	375,954	119,040	97,045	38,342	13,996	876,936

							Bank
				Ма	aturity Peri	od as at 30 J	une 2014
		0 to 3	3 to 12	1 to 5	Over 5	Not	
	At Call	Months	Months	Years	Years	Specified	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Monetary liabilities							
Deposits and other public borrowings (1)	238,346	130,289	70,084	21,972	593	-	461,284
Payables due to other financial institutions	6,579	16,420	1,291	336	-	-	24,626
Liabilities at fair value through Income Statement	-	852	371	2,954	2,241	-	6,418
Derivative financial instruments:							
Held for trading	-	19,246	-	-	-	-	19,246
Held for hedging purposes (net-settled)	-	44	249	1,640	2,493	-	4,426
Held for hedging purposes (gross-settled):							
Outflows	-	-	6,696	41,422	21,793	-	69,911
Inflows	-	-	(6,476)	(38,756)	(20,392)	-	(65,624)
Bank acceptances	-	4,976	8	-	-	-	4,984
Debt issues and loan capital	-	13,663	39,150	58,450	33,076	-	144,339
Due to controlled entities	3,155	4,616	6,455	23,206	81,490	-	118,922
Other monetary liabilities	817	4,118	3,396	106	-	17	8,454
Total monetary liabilities	248,897	194,224	121,224	111,330	121,294	17	796,986
Guarantees (2)	-	5,724	-	-	-	-	5,724
Loan commitments (2)	-	140,209	-	-	-	-	140,209
Other commitments (2)	-	7,450	-	-	-	-	7,450
Total off balance sheet items	-	153,383	-	-	-	-	153,383
Total monetary liabilities and off balance sheet	0.40.007	0.47.007	404.004	444 000	404 004	47	050.000
items	248,897	347,607	121,224	111,330	121,294	17	950,369

(1) Includes deposits that are contractually at call, customer savings and cheque accounts. Historical experience is that such accounts provide a stable source of long term funding for the Group.

(2) All off balance sheet items are included in the 0 to 3 month maturity band to reflect their earliest possible maturity.

# Note 36 Liquidity and Funding Risk (continued)

Maturity Analysis of Monetary Liabilities (continued)

							Bank
				Ma	turity Peri	od as at 30 J	une 2013
		0 to 3	3 to 12	1 to 5	Over 5	Not	
	At Call	Months	Months	Years	Years	Specified	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Monetary liabilities							
Deposits and other public borrowings <sup>(1)</sup>	206,390	140,244	60,073	22,271	487	-	429,465
Payables due to other financial institutions	9,008	13,652	2,460	56	-	-	25,176
Liabilities at fair value through Income Statement	-	394	371	1,792	1,345	-	3,902
Derivative financial instruments:							
Held for trading	-	29,704	-	-	-	-	29,704
Held for hedging purposes (net-settled)	-	48	216	1,926	2,165	-	4,355
Held for hedging purposes (gross-settled):							
Outflows	-	-	10,113	36,428	23,105	-	69,646
Inflows	-	-	(8,779)	(33,692)	(21,800)	-	(64,271)
Bank acceptances	-	6,059	-	-	-	-	6,059
Debt issues and loan capital	-	15,568	36,989	56,051	31,181	-	139,789
Due to controlled entities	4,059	4,540	6,195	22,431	76,643	-	113,868
Other monetary liabilities	826	3,767	7,169	103	-	32	11,897
Total monetary liabilities	220,283	213,976	114,807	107,366	113,126	32	769,590
Guarantees <sup>(2)</sup>	-	5,345	-	-	-	-	5,345
Loan commitments (2)	-	130,753	-	-	-	-	130,753
Other commitments (2)	-	6,137	-	-	-	-	6,137
Total off balance sheet items	-	142,235	-	-	-	-	142,235
Total monetary liabilities and off balance sheet							
items	220,283	356,211	114,807	107,366	113,126	32	911,825

(1) Includes deposits that are contractually at call, customer savings and cheque accounts. Historical experience is that such accounts provide a stable source of long term funding for the Group.

(2) All off balance sheet items are included in the 0 to 3 month maturity band to reflect their earliest possible maturity.

# **Note 37 Retirement Benefit Obligations**

Name of Plan	Туре	Form of Benefit	Date of Last Actuarial Assessment of the Fund
Commonwealth Bank Group Super	Defined Benefits <sup>(1)</sup> and Accumulation	Indexed pension and lump sum	30 June 2012
Commonwealth Bank of Australia (UK) Staff Benefits Scheme (CBA (UK) SBS)	Defined Benefits <sup>(1)</sup> and Accumulation	Indexed pension and lump sum	30 June 2013

(1) The defined benefit formulae are generally comprised of final superannuation salary, or final average superannuation salary, and service.

## **Regulatory Framework**

Both plans operate under trust law with the assets of the plans held separately in trust. The Trustee of Commonwealth Bank Group Super is Commonwealth Bank Officers Superannuation Corporation Pty Limited. The Trustee of CBA (UK) SBS is Commonwealth Bank of Australia (UK) Staff Benefits Scheme Trustee Company Limited. Both Trustees are wholly owned subsidiaries of the Group. The Trustees do not conduct any business other than trusteeship of the plans. The plans are managed and administered on behalf of the members in accordance with the terms of each trust deed and relevant legislation. The funding of the plans complies with regulations in Australia and the UK respectively.

#### **Funding and Contributions**

Entities of the Group contribute to the plans listed in the above table in accordance with the trust deeds following the receipt of actuarial advice.

With the exception of contributions corresponding to salary sacrifice benefits, the Bank ceased contributions to Commonwealth Bank Group Super from 8 July 1994. Further, the Bank ceased contributions to the Commonwealth Bank Group Super relating to salary sacrifice benefits from 1 July 1997. An actuarial assessment as at 30 June 2012 showed the plan remained in funding surplus at that time, however due to the accounting deficit and forecast funding deficit the actuary recommended that the Bank consider recommencing contributions from 1 July 2013. The Bank agreed to contribute \$20 million per month to Commonwealth Bank Group Super commencing January 2014. Employer contributions paid to the plan are subject to tax at the rate of 15% in the plan.

# Note 37 Retirement Benefit Obligations (continued)

## Funding and Contributions (continued)

An actuarial assessment of the CBA (UK) SBS as at 30 June 2013 confirmed a funding deficit of GBP 62 million (\$112 million at the 30 June 2014 exchange rate). The Bank agreed to continue the deficit recovery contributions of GBP 15 million per annum (\$27 million at the 30 June 2014 exchange rate) until 31 December 2017 to CBA (UK) SBS in addition to the regular GBP 2 million per annum (\$4 million at the 30 June 2014 exchange rate) contributions for future defined benefit accruals.

The Group's expected contribution to the Commonwealth Bank Group Super and the CBA (UK) SBS for the year ended 30 June 2015 are \$240 million and GBP17 million (\$31 million at the 30 June 2014 exchange rate) respectively.

## **Defined Benefit Superannuation Plans**

The amounts reported in the Balance Sheet are reconciled as follows:

	Commonwealth Bank					
	Group Super			CBA(UK)SBS		Total
	2014	2013 <sup>(1)</sup>	2014	2013 <sup>(1)</sup>	2014	2013 <sup>(1)</sup>
	\$M	\$M	\$M	\$M	\$M	\$M
Present value of funded obligations	(3,510)	(3,269)	(544)	(472)	(4,054)	(3,741)
Fair value of plan assets	3,388	3,204	475	399	3,863	3,603
Net pension liabilities as at 30 June	(122)	(65)	(69)	(73)	(191)	(138)
Amounts in the Balance Sheet:						
Liabilities (Note 22)	(122)	(65)	(69)	(73)	(191)	(138)
Net liabilities	(122)	(65)	(69)	(73)	(191)	(138)
The amounts recognised in the Income Statement are as follows:						
Current service cost	(38)	(45)	(4)	(4)	(42)	(49)
Net interest expense	(8)	(15)	(3)	(5)	(11)	(20)
Employer financed benefits within accumulation						
division <sup>(2)</sup>	(231)	(219)	-	-	(231)	(219)
Total included in superannuation plan	(077)	(070)	(7)	(0)	(00.4)	(000)
expense	(277)	(279)	(7)	(9)	(284)	(288)
Changes in the present value of the defined benefit obligation are as follows:						
Opening defined benefit obligation	(3,269)	(3,648)	(472)	(420)	(3,741)	(4,068)
Current service cost	(38)	(45)	(4)	(4)	(42)	(49)
Interest cost	(145)	(141)	(23)	(20)	(168)	(161)
Member contributions	(8)	(9)	-	-	(8)	(9)
Actuarial gains/(losses) from changes in demographic assumptions	-	-	16	-	16	-
Actuarial gains/(losses) from changes in financial	(00.1)		(22)	(( 0)	(22.0)	
assumptions	(234)	346	(30)	(16)	(264)	330
Actuarial gains/(losses) from changes in other assumptions	(14)	33	(3)	1	(17)	34
Payments from the plan	198	195	19	17	217	212
Exchange differences on foreign plans	-	-	(47)	(30)	(47)	(30)
Closing defined benefit obligation	(3,510)	(3,269)	(544)	(472)	(4,054)	(3,741)
	(0,0.0)	(0,200)	(0)	(=)	(.,	(0,1.1)
Changes in the fair value of plan assets are as follows:						
Opening fair value of plan assets	3,204	3,360	399	312	3,603	3,672
Interest income	137	126	20	15	157	141
Return on plan assets (excluding interest income)	328	123	4	37	332	160
Member contributions	8	9	-	-	8	9
Employer contributions	140	-	31	29	171	29
Employer financed benefits within accumulation division	(231)	(219)	-	-	(231)	(219)
Payments from the plan	(198)	(195)	(19)	(17)	(217)	(212)
Exchange differences on foreign plans	-	-	40	23	40	23
Closing fair value of plan assets	3,388	3,204	475	399	3,863	3,603

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

(2) Represents superannuation contributions required by the Bank to meet its obligations to members of the defined contribution division of Commonwealth Bank Group Super.

# Note 37 Retirement Benefit Obligations (continued)

**Economic Assumptions** 

	Commonwealth Bank				
	Group Super C			CBA(UK)SBS	
	2014	2013	2014	2013	
Economic assumptions	%	%	%	%	
The above calculations were based on the following assumptions:					
Discount rate	4. 10	4.60	4. 20	4. 50	
Inflation rate	2. 25	2. 25	3.60	3.60	
Rate of increases in salary	3. 75	3. 75	4. 60	4.60	

The discount rate assumption for Commonwealth Bank Group Super is based on the blend of yields on long dated Commonwealth and State government securities with durations exceeding 10 years.

In addition to financial assumptions, the mortality assumptions for pensioners can materially impact the defined benefit obligations. These assumptions are age related and allowances are made for future improvement in mortality. The expected life expectancies (longevity) for pensioners are set out below:

	Common			
			CBA(UK)SBS	
	2014	2013	2014	2013
Expected life expectancies for pensioners	Years	Years	Years	Years
Male pensioners currently aged 60	29. 5	29. 3	28. 4	29. 2
Male pensioners currently aged 65	24. 6	24. 5	23. 4	24. 3
Female pensioners currently aged 60	34. 5	34. 4	30. 9	31. 8
Female pensioners currently aged 65	29. 4	29. 3	25. 9	26. 7

## **Sensitivity to Changes in Assumptions**

The table below sets out the sensitivities of the present value of defined benefit obligations at 30 June to a change in the principal actuarial assumptions:

	Commonwealth Bank	
	Group Super	CBA(UK)SBS
	2014	2014
Impact of change in assumptions on liabilities	%	%
0.25% decrease in discount rate	3.00	4. 70
0.25% increase in inflation rate	2.65	3. 00
0.25% increase to the rate of increases in salary	0.45	0. 30
Longevity increase of 1 year	3.00	2. 90

## **Average Duration**

The average duration of defined benefit obligation at the balance date is as follows:

Commo	onwealth Bank	
	Group Super CE	3A(UK)SBS
	2014	2014
	Years	Years
e duration at balance date	13	19

## **Risk Management**

The pension plans expose the Group to longevity risk, currency risk, interest rate risk and market risk. The Trustees perform Asset-Liability Matching (ALM) exercises to ensure the plan assets are well matched to the nature and maturities of the defined benefit obligations.

During the year ended 30 June 2013, the Trustee of Commonwealth Bank Group Super implemented a new investment strategy of 50% growth 50% defensive assets (previously 70% growth 30% defensive). Inflation and interest rate risks are partially mitigated by investing in long dated fixed interest securities which better match the average duration of liabilities and entering into inflation and interest swaps.

# Note 37 Retirement Benefit Obligations (continued)

## Risk Management (continued)

The allocation of assets backing the defined benefit portion of Commonwealth Bank Group Super is as follows:

		Co	mmonwealth Ban	k Group Super	
	2014	ļ	2013		
	Fair value	% of plan	Fair value	% of plan	
Asset allocations	(\$M)	asset	(\$M)	asset	
Cash	224	6. 60	186	5. 80	
Equities - Australian <sup>(1)</sup>	329	9. 70	404	12.60	
Equities - Overseas (1)	531	15. 70	465	14. 50	
Bonds - Commonwealth Government <sup>(1)</sup>	443	13. 10	452	14. 10	
Bonds - Semi-Government <sup>(1)</sup>	1,053	31. 10	871	27. 20	
Bonds - Corporate and other <sup>(1)</sup>	72	2. 10	73	2.30	
Real Estate <sup>(2)</sup>	225	6. 60	295	9. 20	
Derivatives <sup>(2)</sup>	14	0.40	3	0. 10	
Other <sup>(3)</sup>	497	14. 70	455	14. 20	
Total fair value of plan assets	3,388	100.00	3,204	100. 00	

(1) Values based on prices or yields quoted in an active market.

(2) Values based on non-quoted information.

(3) These are assets which are not included in the traditional asset classes of equities, fixed interest securities, real estate and cash. They include infrastructure investments as well as high yield and emerging market debt.

The Australian equities fair value includes \$136 million of Commonwealth Bank shares. The real estate fair value includes \$40 million of property assets leased to the Bank.

# **Note 38 Investments in Subsidiaries and Other Entities**

# Subsidiaries

Under AASB 10 'Consolidated Financial Statements', the Group has control over an entity when it is exposed or has rights to variable returns from its involvement in the entity and has the ability to affect those returns through its power over the entity.

A subsidiary is considered material if the value of the consolidated gross assets at the end of the financial year of the subsidiary and the entities it controls (if any) is more than 0.1% of the total assets of the Group.

The key subsidiaries of the Bank including but not limited to those meeting the criteria above are:

Entity Name	Entity Name
Australia	
(a) Banking	
CBA Covered Bond Trust	Medallion Trust Series 2013-2
CBA International Finance Pty Limited	Medallion Trust Series 2014-1
GT USD Funding Pty Limited	Preferred Capital Limited
Medallion Trust Series 2007-1G	Residential Mortgage Group Pty Ltd
Medallion Trust Series 2008-1R	Series 2008-1D SWAN Trust
Medallion Trust Series 2011-1	Security Holding Investment Entity Linking Deals Limited Series 50
Medallion Trust Series 2013-1	
(b) Insurance and Funds Management	
Capital 121 Pty Limited	Commonwealth Insurance Limited
Colonial Holding Company Limited	The Colonial Mutal Life Assurance Society Limited

All the above subsidiaries are 100% owned and incorporated in Australia.

Commonwealth Insurance Holdings Limited

Subsidiaries (continued)

	Extent of Beneficial	
Entity Name	Interest if not 100%	Incorporated in
New Zealand		
(a) Banking		
ASB Bank Limited		New Zealand
ASB Covered Bond Trustee Limited		New Zealand
ASB Finance Limited		New Zealand
ASB Holdings Limited		New Zealand
ASB Term Fund		New Zealand
CBA Funding (NZ) Limited		New Zealand
Medallion NZ Series Trust 2009-1R		New Zealand
(b) Insurance and Funds Management		
ASB Group (Life) Limited		New Zealand
Other Overseas		
(a) Banking		
CBA Capital Trust II		USA
CommBank Europe Limited		Malta
Newport Limited		Malta
PT Bank Commonwealth	99%	Indonesia

The Group also consolidates a number of unit trusts as part of the ongoing investment activities of the life insurance and wealth businesses. These investment vehicles are excluded from the above list.

## **Disposal of Controlled Entities**

The Group disposed of certain CFS GAM operations including Colonial First State Property Management Pty Limited, Commonwealth Management Investments Limited and Colonial First State Management Pty Limited during the 2014 financial year. Refer to Note 41 (d) for details.

## Transition to a Single Authorised Deposit-taking Institution with Bank of Western Australia Limited (Bankwest)

On 1 October 2012 the Commonwealth Bank of Australia Limited and Bank of Western Australia Limited (Bankwest) commenced operating as a single Authorised Deposit-taking Institution (ADI). In conjunction with that process, the legal entity Bank of Western Australia Limited was deregistered and the Commonwealth Bank of Australia Limited became its successor in law. This resulted in all of Bankwest's assets and liabilities (including all deposits, contracts and debt securities previously issued by Bankwest) becoming the Commonwealth Bank of Australia Limited's assets and liabilities. All Bankwest directly owned subsidiaries became directly owned by the Commonwealth Bank of Australia Limited.

#### Subsidiaries (continued)

Details of the impact of transferring the assets and liabilities of Bankwest to the Bank and the derecognition of the Bank's investment in Bankwest are set out below:

	1 October 2012
	\$M
Assets	
Cash and liquid assets	557
Receivables due from other financial institutions	2,749
Derivative assets	(104)
Available-for-sale investments	2
Loans, bills discounted and other receivables	66,563
Shares in and loans to controlled entities	(32,472)
Property, plant and equipment	262
Intangible assets	449
Deferred tax assets	469
Other assets	151
Total assets	38,626
Liabilities	
Deposits and other public borrowings	43,567
Payables due to other financial institutions	80
Liabilities at fair value through Income Statement	1
Derivative liabilities	(363)
Due to controlled entities	(7,656)
Other provisions	43
Debt issues	665
Deferred tax liabilities	292
Bills payable and other liabilities	750
	37,379
Loan capital	121
Total liabilities	37,500
Net assets	1,126
Shareholders' Equity	
Share capital:	
Ordinary share capital	_
Other equity instruments	-
Reserves	- 207
Retained profits	919
Total Shareholders' equity	1,126

## Significant Judgements and Assumptions

### **Control and Voting Rights**

Holding more than 50% of an entity's voting rights typically indicates that the Group has control over the entity. Significant judgement is involved where the Group either holds more than 50% of the voting rights but does not control an entity, which occurs in the case of Aussie Home Loans Pty Limited (AHL) as outlined below or where the Group is deemed to control an entity despite holding less than 50% of the voting rights.

## Aussie Home Loans Pty Limited (AHL)

Management have determined that the Group does not control AHL despite owning 80% of the issued share capital of this entity. According to the Shareholders Deed agreed between the shareholders of AHL, unanimous consent is required from all parties to the Deed for all key decisions. This results in joint control and hence the Group accounts for its investment in AHL as a joint venture using the equity method.

## Agent or principal

The Group is deemed to have power over an investment fund when it holds either the responsible entity (RE) and/or the manager function of that fund. Whether that power translates to control depends on whether the Group is deemed to act as an agent or a principal of that fund. Management have determined that the Group acts as a principal and controls a fund when it cannot be easily removed as a manager or RE by investors and when its economic interest in that fund is substantial compared to the economic interest of other investors. In all other cases the Group acts as agent and does not control the fund.

**Non-Controlling Interests** 

		Group
	2014	2013
	\$M	\$M
Shareholders' equity	537	537
Total non-controlling interests	537	537

The share capital above comprises predominantly New Zealand Perpetual Preference Shares (PPS) of AUD505 million. On 10 December 2002, ASB Capital Limited, a New Zealand subsidiary, issued NZD200 million (AUD182 million) of PPS. The PPS were issued into the New Zealand capital markets and are subject to New Zealand law. Such shares are non-redeemable and carry limited voting rights. Dividends are payable quarterly based on the New Zealand one year swap rate plus a margin of 1.3% and are non-cumulative. The payments of dividends are subject to a number of conditions including the satisfaction of solvency tests and the ability of the Board to cancel payments.

On 22 December 2004, ASB Capital No.2 Limited, a New Zealand subsidiary, issued NZD350 million (AUD323 million) of PPS. The PPS were issued into the New Zealand capital markets and are subject to New Zealand law. Such shares are non-redeemable and carry limited voting rights. Dividends are payable quarterly on the New Zealand one year swap rate plus a margin of 1.0% and are non-cumulative. The payments of dividends are subject to a number of conditions including the satisfaction of solvency tests and the ability of the Board to cancel payments.

ASB Capital Limited and ASB Capital No.2 Limited have advanced proceeds from the above public issues to ASB Funding Limited, a New Zealand subsidiary. ASB Funding Limited in turn invested the proceeds in PPS issued by ASB Limited (ASB PPS), also a New Zealand subsidiary. In relation to ASB Capital No.2 Limited, if an APRA Event occurs, the loan to ASB Funding Limited will be repaid and ASB Capital No.2 Limited will become the holder of the corresponding ASB PPS.

The PPS may be purchased by a Commonwealth Bank subsidiary exercising a buy-out right five years or more after issue, or on the occurrence of regulatory or tax events.

## **Significant Restrictions**

There were no significant restrictions on the ability to transfer cash or other assets, pay dividends or other capital distributions, provide or repay loans and advances between the entities within the Group. There were also no significant restrictions on CBA's ability to access or use the assets and settle the liabilities of the Group resulting from protective rights of non-controlling interests.

## **Associates and Joint Ventures**

An associate or joint venture is considered material if the value of the net assets at the end of the financial year of that associate or joint venture and the entities it controls (if any) is more than 0.5% of the total assets of the Group.

There were no individually significant investments in associates or joint ventures held by the Group as at 30 June 2014 and 30 June 2013. In addition, there were no significant restrictions on the ability of associates or joint ventures to transfer funds to CBA or its subsidiaries in the form of cash dividends or to repay loans or advances made.

## Associates and Joint Ventures (continued)

The Group's investments in associates and joint ventures are shown in the table below.

							Group
	2014	2013	2014	2013			
			Ownership	Ownership	Principal	Country of	Balance
	\$M	\$M	Interest %	Interest %	Activities	Incorporation	Date
Aussie Home Loans Pty Limited (1) (2)	266	258	80	80	Mortgage Broking	Australia	30-Jun
Bank of Hangzhou Co., Limited	772	648	20	20	Commercial Banking	China	31-Dec
BoCommLife Insurance Company Limited (2)	79	80	38	38	Life Insurance	China	31-Dec
CFS Retail Property Trust (3) (5)	-	439	-	8	Funds Management	Australia	30-Jun
Commonwealth Property Office Fund (4) (5)	-	147	-	6	Funds Management	Australia	30-Jun
Countplus Limited <sup>(6)</sup>	55	55	37	37	Financial Advice	Australia	30-Jun
First State European Diversified Investment							
Fund	161	151	11	20	Funds Management	Luxembourg	31-Dec
Qilu Bank Co., Limited	254	223	20	20	Commercial Banking	China	31-Dec
Vietnam International Commercial Joint Stock							
Bank (7)	164	219	20	20	Financial Services	Vietnam	31-Dec
Other <sup>(8)</sup>	93	61	Various	Various	Various	Various	Various
Carrying amount of investments in							
associates and joint ventures	1,844	2,281					

(1) The Group's 80% interest in Aussie Home Loans Pty Limited is jointly controlled as the key financial and operating decisions require the unanimous consent of all directors. Aussie Home Loans Pty Limited is considered a structured entity. The Group's maximum exposure to loss in relation to its investment is its carrying value and the total assets of Aussie Home Loans equals \$374 million.

(2) These are joint ventures of the Group.

(3) The management of CFS Retail Property Trust Group (CFX) was internalised during the 2014 financial year and a portion of the Group's ownership interest disposed of. The prior year value for CFS Retail Property Trust based on published quoted prices was \$441 million as at 30 June 2013.

(4) Commonwealth Property Office Fund was sold during the 2014 financial year. The prior year value for Commonwealth Property Office Fund based on published quoted prices was \$165 million as at 30 June 2013.

(5) The Group previously had significant influence due to its relationship as Responsible Entity. However, following the internalisation of CFX management and the sale of CPA the Group is no longer the responsible entity and all remaining holdings in CFS Retail Property Trust have been reclassified as available for sale securities. These holdings exclude assets held in statutory funds backing policyholder liabilities, which are disclosed as Assets at fair value through Income Statement.

(6) The value for Countplus Limited based on published quoted prices was \$72 million as at 30 June 2014 (2013: \$74 million). This investment was purchased during the 2012 financial year.

(7) An impairment of \$50 million was recognised at 30 June 2014.

(8) The investments included in "Other" are mostly joint ventures. For these investments, the Group is committed to equity injections of \$nil million (2013: \$36 million) within 12 months and \$nil million (2013: \$5 million) greater than 12 months.

		Group
	2014	2013
Share of Associates' and Joint Ventures profits	\$M	\$M
Operating profits before income tax	254	254
Income tax expense	(62)	(44)
Operating profits after income tax <sup>(1)</sup>	192	210

 This amount is recognised within Note 2 in the share of profits of associates and joint ventures, \$150 million for the year ended 30 June 2014 (2013: \$165 million) and net funds management operating income, \$42 million for the year ended 30 June 2014 (2013: \$45 million) line items.

#### **Structured Entities**

A structured entity is an entity in which voting or similar rights are not the dominant factor in deciding control. Structured entities are generally created to achieve a narrow and well defined objective with restrictions around their ongoing activities. Depending on the Group's power over the activities of the entity and its exposure to and ability to influence its own returns, it may consolidate the entity. In other cases it may sponsor or have exposure to such an entity but not consolidate it.

## **Consolidated Structured Entities**

The Group has the following contractual arrangements which require it to provide financial support to its structured entities.

## Securitisation Special Purpose Vehicles (SPVs)

The Group provides liquidity facilities to Medallion, Swan and SHIELD 50 Structured Entities. These facilities can only be drawn to cover cash flow shortages relating to mismatches in timing of cash inflows due from securitised asset pools and cash outflows due to note holders. These 'timing mismatch' facilities rank pari passu with other senior secured creditors. The facility limit is \$2,066 million.

The Group has no contractual obligations to purchase assets from its Securitisation Structured Entities.

#### **Covered Bonds Trust**

The Bank provides funding and support facilities to the CBA Covered Bond Trust, a bankruptcy remote SPE that guarantees any debt obligations owing under the US\$30 billion CBA Covered Bond Programme. The funding facilities allow the Covered Bond Trust to hold sufficient residential mortgage loans to support the guarantee provided to the Covered Bonds. The Bank also provides various swaps to the Covered Bond Trust to hedge any interest rate and currency mismatches.

## Consolidated Structured Entities (continued)

The Bank, either directly or via its wholly owned subsidiary, Securitisation Advisory Services Pty Limited, provides various services to the Covered Bond Trust including servicing and monitoring of the residential mortgages.

## Structured Asset Finance SPVs

The Group has no contractual obligation to provide financial support to any of its Structured Asset Finance Structured Entities.

#### **Unconsolidated Structured Entities**

The Group has exposure to various securitisation vehicles via Residential Mortgage-backed Securities (RMBS) and Asset-backed Securities (ABS). The Group may also provide derivatives and other commitments to these vehicles. The Group also has exposure to Investment Funds and other financing vehicles.

## Securitisations

Securitisations involve transferring assets into a vehicle that sells beneficial interests to investors through the issue of debt and equity notes with varying levels of subordination. The notes are collateralised by the assets transferred to these vehicles and pay a return based on the returns of those assets, with residual returns paid to the most subordinated investor.

The Group may trade or invest in Residential Mortgage-backed Securities and Asset-backed Securities which are backed by Commercial Properties, Equipment and Auto Finance. The Group may also provide lending, derivatives, liquidity and commitments to these Securitisation vehicles.

#### **Other Financing**

Asset-backed vehicles are used to provide tailored lending for the purchase or lease of assets transferred by the Group or its clients. The assets are normally pledged as collateral to the lenders. The Group engages in raising finance for assets such as aircraft, trains, vessels and other infrastructure. The Group may also provide lending, derivatives, liquidity and commitments to these vehicles.

## **Investment Funds**

The Group conducts investment management and other fiduciary activities as responsible entity, trustee, custodian, advisor or manager for investment funds and trusts, including superannuation and approved deposit funds, wholesale and retail trusts. The Groups exposure to Investment Funds includes holding units in the investment funds and trusts, providing lending facilities, derivatives and receiving fees for services.

The nature and extent of the Group's interests in these entities are summarised below. Interests do not include plain vanilla derivatives (e.g. interest rate swaps and currency swaps) and positions where the Group creates rather than absorbs variability of the Structured Entity, for example deposits. These have been excluded from the below table.

					2014
			Other	Investment	
Exposures to unconsolidated	RMBS	ABS	Financing	Funds	Total
structured entities	\$M	\$M	\$M	\$M	\$M
Assets at fair value through income statement - trading	82	-	-	1,592	1,674
Available-for-sale investments	4,887	678	-	157	5,722
Loans, bills and discounted and other receivables	2,152	541	1,592	14,727	19,012
Other assets	-	-	-	176	176
Total on balance sheet exposures	7,121	1,219	1,592	16,652	26,584
Total notional amounts of off balance sheet exposures <sup>(1)</sup>	776	331	262	152	1,521
Total maximum exposure to loss	7,897	1,550	1,854	16,804	28,105
Total assets of the entities <sup>(2)</sup>	46,363	4,364	11,003	265,751	327,481

(1) Relates to undrawn facilities.

(2) Size of the entities is generally the total assets of the entities, except for Real Estate Investment Trusts where the size is based on the Group's credit exposure of \$12.9 billion.

The Group's exposure to loss depends on the level of subordination of the interest which indicates the extent to which other parties are obliged to absorb credit losses before the Group. An overview of the Group's interests, relative ranking and external credit rating, for vehicles that have credit subordination in place, is summarised in the table below, and include securitisation vehicles and other financing.

Unconsolidated Structured Entities (continued)

				2014
			Other	
Ranking and credit rating of exposures to unconsolidated structured entities	RMBS \$M	ABS SM	Financing \$M	Total \$M
Senior <sup>(1)</sup>	7,844	1,537	1,821	11,202
Mezzanine (2)	26	13	33	72
Subordinated (3)	27	-	-	27
Total maximum exposure to loss	7,897	1,550	1,854	11,301

(1) \$7,548 million of RMBS exposures, \$1,503 million of ABS exposures and \$818 million of other financing exposures are rated investment grade, the remaining \$1,333 million exposures are rated sub-investment grade.

(2) All RMBS and ABS exposures are rated investment grade, all other financing exposures are rated sub investment grade.

(3) All exposures are rated sub investment grade.

Sponsored unconsolidated structured entities

For the purposes of this disclosure, the Group sponsors an entity when it manages or advises the entity's program, places securities into the market on behalf of the entity, provides liquidity and/or credit enhancements to the entity, or the Group's name appears in the Structured Entity.

During the year ended 30 June 2014, the Group has sponsored two unconsolidated structured entities being Security Holding Investment Entity Linking Deals Limited (SHIELD) and SHIELD Trust No. 2. A wholly owned subsidiary of the Group, Securitisation Advisory Services Pty Limited (SAS), is the manager of SHIELD and SHIELD is the trustee of SHIELD Trust No. 2. The Group continues to hold an interest in these structured entities.

There has been no income earned or expense incurred directly from these entities during the year ended 30 June 2014. There also have been no assets transferred by all parties to the sponsored entities during the year ended 30 June 2014.

# Note 39 Key Management Personnel

Detailed remuneration disclosures by KMP are provided in the Remuneration Report of the Directors' Report on pages 55 to 61 and have been audited.

		Group		
	2014	<b>2013</b> <sup>(1)</sup>	2014	2013 <sup>(1)</sup>
Key management personnel compensation	\$'000	\$'000	\$'000	\$'000
Short term benefits (2)	34,051	34,186	34,051	34,186
Post-employment benefits	443	777	443	777
Share-based payments	11,654	9,882	11,654	9,882
Long term benefits	708	1,310	708	1,310
Total	46,856	46,155	46,856	46,155

(1) Colin Galbraith and Fergus Ryan retired from the Group on 30 October 2012. Total statutory remuneration for the 2013 financial year was \$265,666 and \$274,956, respectively.

(2) Short Term Benefits includes payment made to Ian Saines in lieu of notice as per contractual arrangements and adjustments in relation to previous years.

## Shareholdings

Details of the aggregate shareholdings of Key Management Personnel are set out below.

				Reward/		
			Acquired/	Deferred	Net	
Equity Holdings of Key		Balance	Granted as	Shares	Change	Balance
Management Personnel	Class <sup>(1)</sup>	1 July 2013	Remuneration	Vested <sup>(2)</sup>	Other <sup>(3)</sup>	30 June 2014
Non-Executive Directors	Ordinary (4)	168,188	1,685	-	-	169,873
	PERLS	10,080	-	-	-	10,080
	Other securities (5)	72,647	-	-	(67,647)	5,000
Executives	Ordinary	489,303	-	-	(5,533)	483,770
	Reward Shares/Rights	1,393,974	331,689	(285,161)	(159,065)	1,281,437
	Deferred Shares	82,443	5,729	(37,114)	-	51,058

(1) Reward Shares/Rights represent shares granted under the Group Leadership Reward Plan (GLRP) which are subject to performance hurdles.

(2) Deferred Shares represent the deferred portion of STI, sign-on and special retention awards received as restricted shares. Reward Shares/Rights and Deferred Shares become ordinary shares upon vesting.

(3) Net Change Other incorporates changes resulting from purchases, sales and forfeitures during the year.

(4) Non-Executive Directors who hold less than 5,000 Commonwealth Bank shares are required to receive 20% of their total post-tax annual fees as Commonwealth Bank shares. These shares are subject to a 10 year trading restriction (the shares will be released earlier if the director leaves the Board).

(5) Other securities: As at 30 June 2014 Non-Executive Directors held 5,000 CNGHA notes (2013: 5,000 CNGHA notes).

# Note 39 Key Management Personnel (continued)

## Loans to Key Management Personnel

All loans to Key Management Personnel (or close family members or entities controlled, jointly controlled, or significantly influenced by them, or any entity over which any of the aforementioned held significant voting power) have been provided on an arm's length commercial basis including the term of the loan, security required and the interest rate (which may be fixed or variable).

Details of aggregate loans to Key Management Personnel are set out below:

	2014	2013
KMP's	\$'000	\$'000
Loans	14,188	9,583
Interest Charged	522	484

## Other transactions of Key Management Personnel

### Financial Instrument Transactions

Financial instrument transactions (other than loans and shares disclosed within this report) of Key Management Personnel occur in the ordinary course of business on an arm's length basis.

Disclosure of financial instrument transactions regularly made as part of normal banking operations is limited to disclosure of such transactions with Key Management Personnel and entities controlled or significantly influenced by them.

All such financial instrument transactions that have occurred between entities within the Group and their Key Management Personnel have been trivial or domestic in nature and were in the nature of normal personal banking and deposit transactions.

## Transactions other than Financial Instrument Transactions of Banks

All other transactions with Key Management Personnel and their related entities and other related parties are conducted on an arm's length basis in the normal course of business and on commercial terms and conditions. These transactions principally involve the provision of financial and investment services by entities not controlled by the Group. A related party of an executive has also been employed by the Group, and is remunerated in a manner consistent with normal employee relationships.

## **Note 40 Related Party Disclosures**

The Group is controlled by the Commonwealth Bank of Australia, the ultimate parent, which is incorporated in Australia.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions, or one other party controls both. The definition includes subsidiaries, associates, joint ventures, pension plans as well as other persons.

A number of banking transactions are entered into with related parties in the normal course of business on an arm's length basis. These include loans, deposits and foreign currency transactions, upon which some fees and commissions may be earned. Details of amounts paid or received from related parties, in the form of dividends or interest, are set out in Note 2.

The Bank's aggregate investments in, and loans to controlled entities are disclosed in the table below. Amounts due to controlled entities are disclosed in the Balance Sheet of the Bank.

		Bank
	2014	2013
	\$N	\$M
Shares in controlled entities	14,234	16,167
Loans to controlled entities	49,852	46,850
Total shares in and loans to controlled entities	64,086	63,017

The Group also receives fees on an arm's length basis of \$66 million (2013: \$81 million) from funds classified as associates.

The Bank provides letters of comfort to other entities within the Group on standard terms. Guarantees include a \$5 million bank guarantee provided to Colonial First State Investments Limited and a \$40 million guarantee to AFS license holders in respect of excess compensation claims.

The Bank is the head entity of the tax consolidated group and has entered into tax funding and tax sharing agreements with its eligible Australian resident subsidiaries. The terms and conditions of these agreements are set out in Note 1(s). The amount receivable by the Bank under the tax funding agreement with the tax consolidated entities is \$252 million as at 30 June 2014 (2013: \$207 million receivable). This balance is included in 'Other assets' in the Bank's separate Balance Sheet.

All transactions between Group entities are eliminated on consolidation.

# Note 41 Notes to the Statements of Cash Flows

(a) Reconciliation of Net Profit after Income Tax to Net Cash provided by/(used in) Operating Activities

		Group			Bank
	2014	2013	2012	2014	2013
	\$M	\$M	\$M	\$M	\$M
Net profit after income tax (1)	8,650	7,634	7,032	8,442	7,233
(Increase)/decrease in interest receivable	(22)	130	79	(33)	358
Decrease in interest payable	(295)	(251)	(320)	(269)	(362)
Net (increase)/decrease in assets at fair value through Income					
Statement (excluding life insurance)	(1,016)	(3,472)	3,391	(1,433)	(4,535)
Net (gain)/loss on sale of controlled entities and associates	(60)	(7)	(21)	29	-
Net gain on sale of investments	(2)	-	(1)	(2)	-
Net movement in derivative assets/liabilities	5,375	2,372	(663)	5,887	3,781
Net loss/(gain) on sale of property, plant and equipment	12	14	(39)	9	13
Equity accounting profit	(192)	(210)	(120)	-	-
Loan impairment expense	918	1,146	1,089	871	1,042
Depreciation and amortisation (including asset write downs)	874	716	628	705	549
(Decrease)/increase in liabilities at fair value through Income					
Statement (excluding life insurance)	(1,674)	1,569	(4,321)	1,788	126
Increase/(decrease) in other provisions	7	19	(69)	(14)	40
(Decrease)/increase in income taxes payable	(617)	45	37	(1,124)	(341)
(Decrease)/increase in deferred tax liabilities	(104)	133	152	-	(292)
Decrease/(increase) in deferred tax assets	363	(26)	349	281	234
(Increase)/decrease in accrued fees/reimbursements receivable	(158)	(272)	18	(1)	32
Increase in accrued fees and other items payable	94	315	64	40	179
Decrease in life insurance contract policy liabilities	(1,082)	(1,401)	(1,157)	-	-
Increase/(decrease) in cash flow hedge reserve	9	27	(58)	15	26
Loss/(gain) on changes in fair value of hedged items	71	(617)	(318)	(305)	(421)
Dividend received	-	-	-	(1,944)	(1,512)
Changes in operating assets and liabilities arising from cash flow					,
movements	(8,280)	(2,411)	3,120	(10,881)	(7,997)
Other <sup>(1)</sup>	1,092	1,124	(25)	797	162
Net cash provided by/(used in) operating activities	3,963	6,577	8,847	2,858	(1,685)

(1) Comparative information has been restated to reflect the impact of changes in accounting policy. Refer to Note 1(f) for more details.

## (b) Reconciliation of Cash

For the purposes of the Statements of Cash Flows, cash includes cash and money at short call.

		Group			Bank
	2014	2013	2012	2014	2013
	\$M	\$M	\$M	\$M	\$M
Notes, coins and cash at banks	12,490	7,653	8,508	11,089	6,183
Other short term liquid assets	6,638	4,965	4,095	6,389	4,565
Cash and cash equivalents at end of year	19,128	12,618	12,603	17,478	10,748

## (c) Non-cash Financing and Investing Activities

			Group	
	2014	2013	2012	
	\$N	\$M	\$M	
he Dividend Reinvestment Plan <sup>(1)</sup>	707	929	1,363	

(1) Part of the Dividend Reinvestment Plan paid out in the 2014 financial year was satisfied through the on-market purchase and transfer of \$722 million of shares to participating shareholders (2013: \$596 million).

# (d) Disposal of Controlled Entities - Fair Value of Asset Disposal

The Group disposed of certain CFS GAM operations including Colonial First State Property Management Pty Limited, Commonwealth Management Investments Limited and Colonial First State Management Pty Limited during the 2014 financial year.

			Group
	2014	2013	2012
	\$M	\$M	\$M
Net assets	440	-	-
Cash consideration received	569	-	-
Cash and cash equivalents held in disposed entities	38	-	-

# Note 41 Notes to the Statements of Cash Flows (continued)

## (e) Acquisition of Controlled Entities

The Group gained control of Count Financial Limited (Count Financial) on 29 November 2011. The Group subsequently acquired 100% of the issued share capital on 9 December 2011. Count Financial is an independent, accountant-based financial advice business. This acquisition will support the Group in growing its distribution capabilities through the expansion of its adviser network.

The fair value of the identifiable assets acquired and liabilities assumed at the acquisition date are as follows:

			Group
	2014	2013	2012
	\$M	\$M	\$M
Net identifiable assets at fair value	-	-	140
Add: Goodwill	-	-	232
Purchase consideration transferred	-	-	372
Less: Cash and cash equivalents acquired	-	-	(10)
	-	-	362
Less: Non-cash consideration	-	-	(237)
Net cash outflow on acquisition	-	-	125

# **Note 42 Disclosures about Fair Values**

According to AASB 13 'Fair Value Measurement', fair value is a price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market at measurement date.

#### (a) Valuation

The best evidence of fair value is a quoted market price in an active market. Therefore, where possible, fair value is based on quoted market prices. Where no quoted market price for an instrument is available, the fair value is based on present value estimates or other valuation techniques based on current market conditions. These valuation techniques rely on market observable inputs wherever possible, or in a limited number of instances, rely on inputs which are reasonable assumptions based on market conditions.

Determination of the fair value of Over-the-Counter (OTC) derivatives includes credit valuation adjustments (CVA) for derivative assets to reflect the credit worthiness of the counterparty, and debit valuation adjustment (DVA) for derivative liabilities and other liabilities at fair value to reflect the Group's own credit risk. These adjustments are applied after considering any relevant collateral or master netting arrangements.

The Group utilises various valuation techniques and applies a hierarchy for valuation inputs that maximise the use of observable market data, if available.

Under AASB 13 all financial and non-financial assets and liabilities measured or disclosed at fair value are categorised into one of the following three fair value hierarchy levels:

#### **Quoted Prices in Active Markets – Level 1**

This category includes assets and liabilities for which the valuation is determined by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted price is readily available, and the price represents actual and regularly occurring market transactions on an arm's length basis.

An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an ongoing basis.

Financial instruments included in this category are liquid government bonds, financial institution and corporate bonds, certificates of deposit, bank bills, listed equities and exchange traded derivatives.

## Valuation Technique Using Observable Inputs – Level 2

This category includes assets and liabilities that have been valued using inputs other than quoted prices as described for Level 1, but which are observable for the asset or liability, either directly or indirectly. The valuation techniques include the use of discounted cash flow analysis, option pricing models and other market accepted valuation models.

Financial instruments included in this category are commercial papers, mortgage-backed securities and OTC derivatives including interest rate swaps, cross currency swaps and FX options.

#### Valuation Technique Using Significant Unobservable Inputs – Level 3

This category includes assets and liabilities the valuation of which incorporates significant inputs that are not based on observable market data (unobservable inputs). Unobservable inputs are those not readily available in an active market due to market illiquidity or complexity of the product. These inputs are generally derived and extrapolated from observable inputs to match the risk profile of the financial instrument, and are calibrated against current market assumptions, historic transactions and economic models, where available. These inputs may include the timing and amount of future cash flows, rates of estimated credit losses, discount rates and volatility.

Financial instruments included in this category for the Group and Bank are certain exotic OTC derivatives and certain assetbacked securities valued using unobservable inputs.

## (b) Fair Value Hierarchy for Financial Assets and Liabilities Measured at Fair Value

The classification in the fair value hierarchy of the Group's and the Bank's financial assets and liabilities measured at fair value is presented in the table below:

								Group	
	Fair	Value as a	t 30 June :	2014	Fair	Fair Value as at 30 June 2013			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	
Financial assets measured at fair value on a									
recurring basis									
Assets at fair value through Income Statement:									
Trading <sup>(1)</sup>	15,785	5,674	-	21,459	17,819	1,798	-	19,617	
Insurance	5,451	9,691	-	15,142	4,580	9,779	-	14,359	
Other	192	568	-	760	632	275	-	907	
Derivative assets	19	29,093	135	29,247	8	45,263	69	45,340	
Available-for-sale investments <sup>(1)</sup>	58,033	8,007	97	66,137	53,006	6,591	4	59,601	
Bills Discounted (2)	19,244	-	-	19,244	22,017	-	-	22,017	
Total financial assets measured at fair value	98,724	53,033	232	151,989	98,062	63,706	73	161,841	
Financial liabilities measured at fair value									
on a recurring basis									
Liabilities at fair value through Income Statement <sup>(1)</sup>	4,612	2,896	-	7,508	2,948	5,753	-	8,701	
Derivative liabilities	-	27,245	14	27,259	-	38,566	14	38,580	
Life investment contracts	-	9,536	-	9,536	-	9,589	-	9,589	
Total financial liabilities measured at fair									
value	4,612	39,677	14	44,303	2,948	53,908	14	56,870	

(1) In the current period the Group revised the fair value hierarchy classification of certain financial instruments valued using quoted yields to align with market practice and guidance referred in AASB 13 'Fair Value Measurement'. The policy has been applied retrospectively and at 30 June 2013 resulted in a \$4,965 million reduction of Level 2 and a corresponding increase of Level 1 Available-for-sale securities; a \$1,745 million reduction in Level 2 and a corresponding increase in Level 1 Trading Assets; and a \$196 million reduction in Level 2 and a corresponding increase in Level 1 Trading liabilities.

(2) The Group has included both current year and comparative balances for bills discounted on the basis they are measured at fair value using quoted prices. These balances are included within loans, bills discounted and other receivables on the face of the Balance Sheet.

								Bank
	Fair	Value as a	t 30 June :	2014	Fair Value as at 30 June 2013			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Financial assets measured at fair value on a								
recurring basis								
Assets at fair value through Income Statement:								
Trading <sup>(1)</sup>	15,764	4,808	-	20,572	17,796	602	-	18,398
Other	137	424	-	561	588	130	-	718
Derivative assets	18	29,350	247	29,615	12	45,129	62	45,203
Available-for-sale investments (1) (2)	57,221	6,062	68,294	131,577	51,931	5,400	68,610	125,941
Bills Discounted (3)	19,244	-	-	19,244	22,017	-	-	22,017
Total financial assets measured at fair value	92,384	40,644	68,541	201,569	92,344	51,261	68,672	212,277
Financial liabilities measured at fair value								
on a recurring basis								
Liabilities at fair value through Income Statement <sup>(1)</sup>	4,606	546	-	5,152	2,933	399	-	3,332
Derivative liabilities	-	29,225	116	29,341	23	40,192	14	40,229
Total financial liabilities measured at fair								
value	4,606	29,771	116	34,493	2,956	40,591	14	43,561

(1) In the current period the Bank revised the fair value hierarchy classification of certain financial instruments valued using quoted yields to align with market practice and guidance referred in AASB 13 'Fair Value Measurement'. The policy has been applied retrospectively and at 30 June 2013 resulted in a \$4,965 million reduction of Level 2 and a corresponding increase of Level 1 Available-for-sale securities; a \$1,745 million reduction in Level 2 and a corresponding increase in Level 1 Trading Assets; and a \$196 million reduction in Level 2 and a corresponding increase in Level 1 Trading Isolities.

(2) Level 3 Available-for-sale investments for the Bank include \$67,457 million of internal RMBS issues. These financial instruments are not quoted in an active market and their fair value is based on significant unobservable inputs. Specifically, the fair values are determined by discounting future expected cash flows of the notes using discount factors that reflect trading margin on most recent comparable issues. As at 30 June 2014, the trading margin used to determine the fair values of internal RMBS was 110 bpts. An increase/decrease of 10 bpts in trading margin would decrease/increase the fair value of the notes by \$210 million.

(3) The Group has included both current year and comparative balances for bills discounted on the basis they are measured at fair value using quoted prices. These balances are included on the face of the Balance Sheet as loans, bills discounted and other receivables.

## (c) Analysis of Movements between Fair Value Hierarchy Levels

During the year ended 30 June 2014 the Group and the Bank reclassified \$172 million of available-for-sale securities and \$722 million of trading securities from Level 1 to Level 2 due to changes in the observability of inputs (2013: nil). The table below summarises movements in Level 3 balance during the year. Transfers have been reflected as if they had taken place at the end of the reporting period.

Level 3 Movement Analysis for the year ended 30 June 2014

				Group
		Available		
	Derivative	for Sale	Derivative	
	Assets	Investments	Liabilities	Total
	\$M	\$M	\$M	\$M
As at 1 July 2012	26	1	(17)	10
Purchases	44	1	(5)	40
Sales/Settlements	-	-	10	10
Gains/(losses) in the period:				
Recognised in the Income Statement	7	-	(2)	5
Recognised in the Statement of Comprehensive Income	-	-	-	-
Transfers in	-	2	-	2
Transfers out	(8)	-	-	(8)
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial	69	4	(14)	59
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012	69	- -	(5)	1
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial	69	4		
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012	69	- -	(5)	1
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013	69 6 69	4 750	(5)	1 59
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013 Purchases	69 6 69 1	4 750	(5)	1 59 751
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013 Purchases Sales/Settlements	69 6 69 1	4 750 (155)	(5)	1 59 751
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013 Purchases Sales/Settlements Gains/(losses) in the period:	69 6 69 1 (18)	4 750 (155)	(5) (14) - 2 1	1 59 751 (171)
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013 Purchases Sales/Settlements Gains/(losses) in the period: Recognised in the Income Statement	69 6 69 1 (18) (3)	4 750 (155) 3	(5) (14) - 2 1	1 59 751 (171) 1
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013 Purchases Sales/Settlements Gains/(losses) in the period: Recognised in the Income Statement Recognised in the Statement of Comprehensive Income Transfers in	69 6 69 1 (18) (3) -	4 750 (155) 3 (1)	(5) (14) - 2 1 - (3)	1 59 751 (171) 1 (1)
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013 Purchases Sales/Settlements Gains/(losses) in the period: Recognised in the Income Statement Recognised in the Statement of Comprehensive Income	69 6 69 1 (18) (3) -	4 750 (155) 3 (1) 96	(5) (14) - 2 1 - (3)	1 59 751 (171) 1 (1) 179
As at 30 June 2013 Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012 As at 1 July 2013 Purchases Sales/Settlements Gains/(losses) in the period: Recognised in the Income Statement Recognised in the Statement of Comprehensive Income Transfers in Transfers out	69 6 69 1 (18) (3) - 86 -	4 750 (155) 3 (1) 96 (600)	(5) (14) - 2 1 - (3) -	1 59 751 (171) 1 (171) 179 (600)

Level 3 Movement Analysis for the year ended 30 June 2014 (continued)

				Bank
		Available		
	Derivative	for Sale	Derivative	
		Investments	Liabilities	Total
	\$M	\$M	\$M	\$M
As at 1 July 2012	12	66,459	(17)	66,454
Purchases	49	-	(5)	44
Sales/Settlements	(2)	(1,150)	10	(1,142)
Gains/(losses) in the period:				
Recognised in the Income Statement	10	-	(2)	8
Recognised in the Statement of Comprehensive Income	-	(136)	-	(136)
Transfers in	-	688	-	688
Transfers out	(7)	-	-	(7)
Additions through merger of banking licence	-	2,749	-	2,749
As at 30 June 2013	62	68,610	(14)	68,658
Gains/(losses) recognised in the Income Statement for financial instruments held as at 30 June 2012	8	-	(6)	2
As at 1 July 2013	62	68,610	(14)	68,658
Purchases	1	750	-	751
Sales/Settlements	(23)	(738)	2	(759)
Gains/(losses) in the period:				
Recognised in the Income Statement	9	-	1	10
Recognised in the Statement of Comprehensive Income	-	176	-	176
Transfers in	198	96	(105)	189
Transfers out	-	(600)	-	(600)
As at 30 June 2014	247	68,294	(116)	68,425
Gains/(losses) recognised in the Income Statement for financial				
instruments held as at 30 June 2014	9		2	11

Transfers in and out of Level 3 are due to changes in the observability of the inputs.

The Group's exposure to financial instruments measured at fair value based in full or in part on non-market observable inputs is restricted to a small number of financial instruments, which comprise an insignificant component of the portfolios to which they belong. As such, the purchases, sales, as well as any change in the assumptions used to value the instruments to a reasonably possible alternative do not have a material effect on the portfolio balance of the Group's results.

## (d) Fair Value Information for Financial Instruments not measured at Fair Value

The estimated fair values and fair value hierarchy of the Group's and the Bank's financial instruments not measured at fair value as at 30 June 2014 are presented below:

							Group
				30 J	lune 2014	30 J	une 2013
	Carrying					Carrying	Fair
	value		Fair v	alue		value	value
	Total	Level 1	Level 2	Level 3	Total	Total	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Financial assets not measured at fair value on a							
recurring basis							
Cash and liquid assets	26,409	19,128	7,281	-	26,409	20,634	20,634
Receivables due from other financial institutions	8,065	-	8,065	-	8,065	7,744	7,744
Loans and other receivables	578,537	-	-	579,070	579,070	534,631	535,339
Bank acceptances of customers	5,027	-	-	5,027	5,027	6,063	6,063
Other assets	4,745	509	4,236	-	4,745	6,998	6,998
Total financial assets	622,783	19,637	19,582	584,097	623,316	576,070	576,778
Financial liabilities not measured at fair value on a							
recurring basis							
Deposits and other public borrowings	498,352	-	483,660	15,903	499,563	459,429	460,251
Payables due to other financial institutions	24,978	-	24,978	-	24,978	25,922	25,922
Bank acceptances	5,027	5,027	-	-	5,027	6,063	6,063
Debt issues	142,219	1,032	142,208	135	143,375	132,808	136,638
Managed funds units on issue	1,214	-	1,214	-	1,214	891	891
Bills payable and other liabilities	7,888	-	7,888	-	7,888	7,574	7,574
Loan capital	9,594	3,259	6,565	-	9,824	9,687	9,989
Total financial liabilities	689,272	9,318	666,513	16,038	691,869	642,374	647,328
Financial guarantees, loan commitments and other							
off-balance sheet instruments	164,347	-	-	164,347	164,347	151,334	151,334

							Bank
				30 J	une 2014	30 J	une 2013
	Carrying					Carrying	Fair
	value		Fair v	alue		value	value
	Total	Level 1	Level 2	Level 3	Total	Total	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Financial assets not measured at fair value on a							
recurring basis							
Cash and liquid assets	24,108	17,477	6,631	-	24,108	18,030	18,030
Receivables due from other financial institutions	7,457	-	7,457	-	7,457	6,998	6,998
Loans and other receivables	516,003	-	-	516,553	516,553	502,349	502,978
Bank acceptances of customers	4,984	-	-	4,984	4,984	6,059	6,059
Loans to controlled entities	49,852	-	-	49,732	49,732	46,850	46,852
Other assets	3,800	496	3,304	-	3,800	5,423	5,423
Total financial assets	606,204	17,973	17,392	571,269	606,634	585,709	586,340
Financial liabilities not measured at fair value on a							
recurring basis							
Deposits and other public borrowings	457,571	-	443,969	14,178	458,147	425,276	426,048
Payables due to other financial institutions	24,599	-	24,599	-	24,599	25,166	25,166
Bank acceptances	4,984	4,984	-	-	4,984	6,059	6,059
Due to controlled entities	118,920	-	3,498	115,422	118,920	113,868	113,868
Debt issues	119,548	-	120,817	135	120,952	115,291	119,032
Bills payable and other liabilities	6,039	-	6,039	-	6,039	5,648	5,648
Loan capital	9,969	2,119	8,061	-	10,180	10,437	10,445
Total financial liabilities	741,630	7,103	606,983	129,735	743,821	701,745	706,266
Financial guarantees, loan commitments and other							
off-balance sheet instruments	151,798	-	-	151,798	151,798	140,693	140,693

### (d) Fair Value Information for Financial Instruments not measured at Fair Value (continued)

The fair values disclosed above represent estimates of prices at which these instruments could be sold or transferred in an orderly transaction between market participants. However, many of the instruments lack an available trading market and it is the intention to hold to maturity. Thus it is possible that realised amounts may differ to amounts disclosed above. Due to the wide range of valuation techniques and the numerous estimates that must be made, it may be difficult to make a reasonable comparison of the fair value information disclosed here, against that disclosed by other financial institutions.

The fair value estimates disclosed above have been derived as follows:

## Loans and Other Receivables

The carrying value of loans and other receivables is net of accumulated collective and individually assessed provisions for impairment. Customer creditworthiness is regularly reviewed in line with the Group's credit policies and where necessary, pricing is adjusted in accordance with individual credit contracts.

For the majority of variable rate loans, excluding impaired loans, the carrying amount is considered a reasonable estimate of fair value. For Institutional variable rate loans, the fair value is calculated using discounted cash flow models with a discount rate reflecting market rates offered on similar loans to customers with similar creditworthiness. The fair value of impaired loans is calculated by discounting estimated future cash flows using the loan's market interest rate.

The fair value of fixed rate loans is calculated using discounted cash flow models where the discount rate reflects market rates offered for loans of similar remaining maturities and creditworthiness as the customer.

#### **Deposits and Other Public Borrowings**

Fair value of non-interest bearing, call and variable rate deposits, and fixed rate deposits repricing within six months, approximate their carrying value as they are short term in nature or payable on demand.

Fair value of term deposits are estimated using discounted cash flows, applying market rates offered for deposits of similar remaining maturities.

#### Debt Issues and Loan Capital

The fair values are calculated using quoted market prices, where available. Where quoted market prices are not available, discounted cash flow and option pricing models are used. The discount rate applied reflects the terms of the instrument, the timing of the cash flows and is adjusted for any change in the Group's applicable credit rating.

## Other Financial Assets and Liabilities

For all other financial assets and liabilities fair value approximates carrying value due to their short term nature, frequent repricing or high credit rating.

## Note 43 Securitisation, Covered Bonds and Transferred Assets

#### **Transfer of Financial Assets**

In the normal course of business the Group enters into transactions by which it transfers financial assets to counterparties or directly to Special Purpose Entities (SPE's). These transfers do not give rise to derecognition of those financial assets for the Group.

#### **Repurchase Agreements**

Securities sold under agreement to repurchase are retained on the Balance Sheet when substantially all the risks and rewards of ownership remain with the Group, and the counterparty liability is included separately on the balance sheet when cash consideration is received.

#### Securitisation Programs

Residential mortgages securitised under the Group's securitisation programs are equitably assigned to bankruptcy remote special purpose entities (SPEs). The Group is entitled to any residual income of the securitisation program after all payments due to investors have been met. In addition, where derivatives are transacted between the SPE and the Bank, such that the Bank retains exposure to the variability in cash flows from the transferred residential mortgages, the mortgages will continue to be recognised on the Bank's balance sheet. The investors have full recourse only to the residential mortgages segregated into an SPE.

#### **Covered Bonds Programs**

To complement the existing wholesale funding sources, the Group has established two global covered bond programs for the Bank and ASB respectively. Certain residential mortgages have been assigned to a bankruptcy remote SPE associated with covered bond programs to provide security for the obligations payable on the covered bonds issued by the Group. Similarly to securitisation programs, the Group is entitled to any residual income after all payments due to covered bonds investors have been met. As the Bank retains substantially all of the risks and rewards associated with the mortgages through derivatives transacted with the SPE, the Bank continues to recognise the mortgages on its Balance Sheet. The covered bond holders have dual recourse to the Bank and the covered pool assets.

# Note 43 Securitisation, Covered Bonds and Transferred Assets (continued)

At the Balance Sheet date, transferred financial assets that did not qualify for derecognition and their associated liabilities are as follows:

						Group
		Repurchase				
		Agreements	Co	vered Bonds	Se	curitisation
	2014	2013	2014	2013	2014	2013
	\$M	\$M	\$M	\$M	\$M	\$M
Carrying amount of transferred assets	9,961	5,572	34,147	33,634	12,982	10,169
Carrying amount of associated liabilities <sup>(1)</sup> For those liabilities that have recourse only to the transferred assets:	9,961	5,572	25,280	18,238	11,426	8,929
Fair value of transferred assets					12,992	10,183
Fair value of associated liabilities					11,471	8,927
Net position					1,521	1,256

						Bank
		Repurchase				
		Agreements	Co	vered Bonds	Se	curitisation
	2014	2013	2014	2013	2014	2013
	\$M	\$M	\$M	\$M	\$M	\$M
Carrying amount of transferred assets	9,958	5,539	29,216	29,487	84,214	77,150
Carrying amount of associated liabilities (2)	9,958	5,539	22,732	16,740	84,214	77,150
For those liabilities that have recourse only to the transferred assets:						
Fair value of transferred assets					84,262	77,234
Fair value of associated liabilities					84,214	77,150
Net position					48	84

(1) Securitisation liabilities of the Group include RMBS notes issued by securitisation SPEs and held by external investors.

(2) Securitisation liabilities of the Bank include borrowings from securitisation SPEs, including the SPEs that issue only internally held notes for repurchase with central banks, recognised on transfer of residential mortgages by the Bank.

# Note 44 Offsetting Financial Assets and Financial Liabilities including Collateral Arrangements

## **Collateral Accepted as Security for Assets**

The Group takes collateral where it is considered necessary to support both on and off balance sheet financial instruments. The Group evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral taken, if deemed necessary, is based on management's credit evaluation of the counterparty. The Group has the right to sell, re-pledge, or otherwise use some of the collateral received. At Balance Sheet date the carrying value of cash accepted as collateral (and recognised on the Group's and the Bank's Balance Sheets) and the fair value of securities accepted as collateral (but not recognised on the Group's or the Bank's Balance Sheets) were as follows:

	Group			Bank
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Cash	4,648	6,963	4,518	6,689
Securities	7,282	8,016	6,631	7,282
Collateral held	11,930	14,979	11,149	13,971
Collateral held which is re-pledged or sold	-	15	-	-

## **Assets Pledged**

As part of standard terms of transactions with other banks, the Group has provided collateral to secure liabilities. At Balance Sheet date, the carrying value of assets pledged as collateral to secure liabilities is as follows:

	Group			Bank
	2014	2013	2014	2013
	\$M	\$M	\$M	\$M
Cash	3,745	2,853	3,477	2,823
Securities <sup>(1)</sup>	10,308	5,877	10,306	5,844
Assets pledged	14,053	8,730	13,783	8,667
Asset pledged which can be re-pledged or re-sold by counterparty	9,961	5,572	9,958	5,539

(1) These balances include assets sold under repurchase agreements. The liabilities related to these repurchase agreements are disclosed in Note 17.

# Note 44 Offsetting Financial Assets and Financial Liabilities including Collateral

# Arrangements (continued)

The Group and the Bank have pledged collateral as part of entering repurchase and derivative agreements. These transactions are governed by standard industry agreements.

## **Offsetting Financial Assets and Liabilities**

According to AASB 132 financial assets and financial liabilities can be set off on the balance sheet only when there is a currently enforceable legal right to offset the respective recognised amounts and an intention to either settle on a net basis, or to realise the asset and settle the liability simultaneously. The right to offset is a legal right to settle or otherwise eliminate all or a portion of an amount due by applying an amount receivable, generally from the same counterparty, against it.

The Group has an enforceable legal right and intention to settle some of its receivables and payables with clients, and exchanges arising in relation to equities brokerage transactions, on a net basis. Such receivables and payables are presented on the Balance Sheet on a net basis. As at 30 June 2014, the Group's gross receivables and payables in relation to these transactions amount to \$928 million and \$1,035 million, respectively (2013: \$898 million and \$943 million). As a result of netting on the Balance Sheet, the gross receivables and payables were reduced by \$516 million and \$515 million respectively (2013: \$456 million and \$444 million).

The Group enters into netting agreements with counterparties to manage the credit risks associated primarily with over-thecounter derivatives, repurchase and reverse repurchase transactions, securities borrowing and lending transactions. These netting agreements and similar arrangements enable the counterparties to offset liabilities against assets if an event of default or other predetermined event occurs, however they generally do not result in net settlement in the ordinary course of business. Consequently, the Group does not set off its financial assets and liabilities on the Balance Sheet, even if these amounts are subject to enforceable netting arrangements.

A cash settled derivative instrument that trades on an exchange is deemed in substance economically settled and therefore is outside the scope of these Offsetting Disclosures if the change in fair value of the instrument is economically settled on a daily basis through the cash payment or receipt of variation margin.

The tables on pages 184 to 185 identify the amounts that are covered by enforceable netting and similar arrangements (offsetting arrangements and financial collateral).

## Derivative Assets and Liabilities

The 'Financial Instruments' column identifies financial assets and liabilities that are subject to set off under netting agreements, such as the ISDA Master Agreement. All outstanding transactions with the same counterparty can be offset and close-out netting applied if an event of default or other predetermined events occur. Financial collateral refers to cash and non-cash collateral obtained to cover the net exposure between counterparties by enabling the collateral to be realised in an event of default or if other predetermined events occur.

## Repurchase and Reverse Repurchase Agreements and Security Lending Agreements

The 'Financial Instruments' column identifies financial assets and liabilities that are subject to set off under netting agreements, such as global master repurchase agreements and global master securities lending agreements. Under these netting agreements, all outstanding transactions with the same counterparty can be offset and close-out netting applied if an event of default or other predetermined events occur. Financial collateral typically comprises highly liquid securities which are legally transferred and can be liquidated in the event of counterparty default.

# Note 44 Offsetting Financial Assets and Financial Liabilities including Collateral Arrangements (continued)

Group

	Amounts subject	t to Enforceable Mas	ster Netting or Similar Agree	ments	Financial Assets/	
	Amounts of Recognised Financial		lated Amounts not Set Off on the Balance Sheet		(Liabilities) not subject to	Total Financial
	Assets/ (Liabilities) Reported on the	Financial	Financial Collateral		Enforceable Master Netting or Similar	Assets/ (Liabilities) Recognised on the
	Balance Sheet	Instruments <sup>(1)</sup>	(Received)/ Pledged $^{(1)}$	Net Amount	Agreements	<b>Balance Sheet</b>
Financial Instruments	\$M	\$M	\$M	\$M	\$M	\$M
Derivative assets	24,249	(18,009)	(4,367)	1,873	4,998	29,247
Reverse repurchase agreements	6,516	(180)	(6,297)	39	-	6,516
Security borrowing agreements	765	-	(765)	-	-	765
Total financial assets	31,530	(18,189)	(11,429)	1,912	4,998	36,528
Derivative liabilities	(23,293)	18,009	3,128	(2,156)	(3,966)	(27,259)
Repurchase agreements	(9,961)	180	9,779	(2)	-	(9,961)
Security lending agreements	(3)	-	3	-	-	(3)
Total financial liabilities	(33,257)	18,189	12,910	(2,158)	(3,966)	(37,223)

Group

						30 June 2013		
	Amounts subject	t to Enforceable Mas	ster Netting or Similar Agree	ments	Financial Assets/			
	Amounts of	<b>Related Amounts</b>	not Set Off on the		(Liabilities) not			
	Recognised Financial	Balanc	e Sheet		subject to	<b>Total Financial</b>		
	Assets/ (Liabilities)				Enforceable Master	Assets/ (Liabilities)		
	Reported on the	Financial Financial Collateral			Netting or Similar	<b>Recognised on the</b>		
	Balance Sheet	Instruments <sup>(1)</sup>	(Received)/ Pledged <sup>(1)</sup>	Net Amount	Agreements	Balance Sheet		
Financial Instruments	\$M	\$M	nts \$M	\$M	\$M	\$M	\$M	\$M
Derivative assets	37,819	(28,932)	(6,404)	2,483	7,521	45,340		
Reverse repurchase agreements	7,182	(1,144)	(5,982)	56	-	7,182		
Security borrowing agreements	834	-	(832)	2	-	834		
Total financial assets	45,835	(30,076)	(13,218)	2,541	7,521	53,356		
Derivative liabilities	(33,160)	28,932	2,693	(1,535)	(5,420)	(38,580)		
Repurchase agreements	(5,572)	1,144	4,420	(8)	-	(5,572)		
Security lending agreements	(11)	-	11	-	-	(11)		
Total financial liabilities	(38,743)	30,076	7,124	(1,543)	(5,420)	(44,163)		

(1) For the purpose of this disclosure, the related amounts of financial instruments and financial collateral not set off on the Balance Sheet have been capped by relevant netting agreements so as not to exceed the net amounts of financial assets/ (liabilities) reported on the Balance Sheet, i.e. over-collateralisation, where it exists, is not reflected in the tables. As a result the above collateral balances will not correspond to the tables on page 182.

# Note 44 Offsetting Financial Assets and Financial Liabilities including Collateral Arrangements (continued)

Bank

						30 June 2014
	Amounts subject	t to Enforceable Master Netting or Similar Agreements			Financial Assets/ (Liabilities) not	
	Amounts of Recognised Financial Assets/ (Liabilities) Reported on the Balance Sheet	Related Amounts not Set Off on the				
		Balance Sheet			subject to	<b>Total Financial</b>
		Financial Instruments <sup>(1)</sup>	Financial Collateral (Received)/ Pledged <sup>(1)</sup>	Net Amount	Enforceable Master Netting or Similar Agreements	Assets/ (Liabilities) Recognised on the Balance Sheet
Derivative assets	23,703	(17,618)	(4,246)	1,839	5,912	29,615
Reverse repurchase agreements	5,865	(145)	(5,681)	39	-	5,865
Security borrowing agreements	765	-	(765)	-	-	765
Total financial assets	30,333	(17,763)	(10,692)	1,878	5,912	36,245
Derivative liabilities	(22,491)	17,618	3,128	(1,745)	(6,850)	(29,341)
Repurchase agreements	(9,958)	145	9,811	(2)	-	(9,958)
Security lending agreements	(3)	-	3	-	-	(3)
Total financial liabilities	(32,452)	17,763	12,942	(1,747)	(6,850)	(39,302)

Bank

	Amounts subject	Amounts subject to Enforceable Master Netting or Similar Agreements											
	Amounts of Recognised Financial Assets/ (Liabilities) Reported on the Balance Sheet \$M	Related Amounts not Set Off on the			(Liabilities) not								
		Balance Sheet			subject to	<b>Total Financial</b>							
Financial Instruments		Financial Instruments <sup>(1)</sup> \$M	Financial Collateral (Received)/ Pledged <sup>(1)</sup> \$M	Net Amount \$M	Enforceable Master Netting or Similar Agreements \$M	Assets/ (Liabilities) Recognised on the Balance Sheet \$M							
							Derivative assets	36,898	(28,291)	(6,181)	2,426	8,305	45,203
							Reverse repurchase agreements	6,448	(1,095)	(5,293)	60	-	6,448
							Security borrowing agreements	834	-	(832)	2	-	834
Total financial assets	44,180	(29,386)	(12,306)	2,488	8,305	52,485							
Derivative liabilities	(32,619)	28,291	2,664	(1,664)	(7,610)	(40,229)							
Repurchase agreements	(5,539)	1,095	4,435	(9)	-	(5,539)							
Security lending agreements	(11)	-	11	-	-	(11)							
Total financial liabilities	(38,169)	29,386	7,110	(1,673)	(7,610)	(45,779)							

(1) For the purpose of this disclosure, the related amounts of financial instruments and financial collateral not set off on the Balance Sheet have been capped by relevant netting agreements so as not to exceed the net amounts of financial assets/ (liabilities) reported on the Balance Sheet, i.e. over-collateralisation, where it exists, is not reflected in the tables. As a result the above collateral balances will not correspond to the tables on page 182.

# **Note 45 Subsequent Events**

The Bank expects the DRP for the final dividend for the year ended 30 June 2014 will be satisfied in full by an on-market purchase and transfer of shares of approximately \$884 million.

The Directors are not aware of any other matter or circumstance that has occurred since the end of the financial year that has significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

In accordance with a resolution of the Directors of the Commonwealth Bank of Australia (Bank), the Directors declare that:

- (a) the financial statements for the financial year ended 30 June 2014 in relation to the Bank and the consolidated entity (Group) (together the Financial Statements), and the notes to the Financial Statements, are in accordance with the Corporations Act 2001, including:
  - (i) s 296 (which requires the financial report, including the Financial Statements and the notes to the Financial Statements, to comply with the accounting standards); and
  - (ii) s 297 (which requires the Financial Statements, and the notes to the Financial Statements, to give a true and fair view of the financial position and performance of the Group and the Bank);
- (b) in compliance with the accounting standards, the notes to the Financial Statements include an explicit and unreserved statement of compliance with international financial reporting standards (see Note 1(a));
- (c) in the opinion of the Directors, there are reasonable grounds to believe that the Bank will be able to pay its debts as and when they become due and payable; and
- (d) the Directors have been given the declarations required by s 295A in respect of the financial year ended 30 June 2014.

Signed in accordance with a resolution of the Directors.

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D J Turner Chairman

12 August 2014

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I M Narev Managing Director and Chief Executive Officer 12 August 2014



# Independent auditor's report to the members of Commonwealth Bank of Australia

## Report on the financial report

We have audited the accompanying financial report of Commonwealth Bank of Australia, which comprises the balance sheets as at 30 June 2014, and the income statements, the statements of comprehensive income, statements of changes in equity and statements of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration for both the Commonwealth Bank of Australia and the Group (the consolidated entity). The consolidated entity comprises Commonwealth Bank of Australia and the entities it controlled at the year-end or from time to time during the financial year.

## Directors' responsibility for the financial report

The directors of Commonwealth Bank of Australia are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1(a), the directors of Commonwealth Bank of Australia also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

## Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risk of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our procedures include reading the other information in the Annual Report to determine whether it contains any material inconsistencies with the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

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# Independent auditor's report to the members of Commonwealth Bank of Australia (continued)

## Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

## Auditor's opinion

In our opinion:

(a) the financial report of Commonwealth Bank of Australia is in accordance with the Corporations Act 2001, including:

(i) giving a true and fair view of Commonwealth Bank of Australia's and the consolidated entity's financial position as at 30 June 2014 and of their performance for the year ended on that date; and

(ii) compliance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001.* 

(b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1(a).

#### Report on the Remuneration Report

We have audited the remuneration report included in pages 43 to 63 of the directors' report for the year ended 30 June 2014. The directors of Commonwealth Bank of Australia are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

## Auditor's opinion

In our opinion, the remuneration report of Commonwealth Bank of Australia for the year ended 30 June 2014, complies with section 300A of the *Corporations Act 2001*.

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N. Lamarls

Marcus Laithwaite Partner Pricewaterhouse Coopers

Sydney 12 August 2014