

Commercial Lending Application.

Accredited broker process flow.



Application

Step 1

Interview client and determine borrowing entity type

Step 2

Complete [privacy form/s](#)

Step 3

For New to Bank Organisations, nominate a contact person and provide them with a copy of the [checklist](#) for the Organisation type and advise them we will be in touch (Refer Step 7)

The contact person and all New to Bank Individual Borrowers/Guarantors/Signatories must complete an [AML/CTF KYC Individual Information Form](#)

Step 4

Complete loan application

Step 5

Send loan application to your Business Development Executive



Approval & Documentation

Step 6

CommBank provides conditional approval (Obtain verbal acceptance of loan offer from client)

Step 7

Our dedicated Specialist Customer Establishment Team will get in touch with the Organisations contact person (Step 3) to verify and collect further information

All AML/CTF requirements must be complete before the next step

Step 8

CommBank prepares and issues loan documentation

Step 9

Arrange and collect signed loan documents from Borrower/Guarantor (Ensure documents are executed correctly and all approval conditions have been met)



Deal Execution

Step 10

Return all original loan documents to CommBank (Include any settlement instructions)

Step 11

CommBank arranges settlement and funding of deal

Step 12

Contact and congratulate client

Broker Support



CommBank Broker Website
Commbankbrokers.com.au



CommBank Business Development Executive



Forms & Checklists
commbankbrokers.com.au



AML/CTF Information
commbank.com.au/aml

